

Annex SFB

Studienfachbeschreibung (subject description, SFB) for the subject Management as a Master's with 1 major with the degree "Master of Science" (120 ECTS credits)

Responsible: Faculty of Management and Economics

Examination regulations version: 2022

Abbreviations used: Course types: **E** = field trip, **K** = colloquium, **O** = conversatorium, **P** = placement/lab course, **R** = project, **S** = seminar, **T** = tutorial, **Ü** = exercise, **V**

= lecture

Term: **SS** = summer semester, **WS** = winter semester

Methods of grading: NUM = numerical grade, B/NB = (not) successfully completed

Regulations: (L)ASPO = general academic and examination regulations (for teaching-degree programmes), FSB = subject-specific provisions, SFB

= list of modules

Other: **A** = thesis, **LV** = course(s), **PL** = assessment(s), **TN** = participants, **VL** = prerequisite(s)

Conventions for the modules in this SFB:

assessment procedures:

Unless otherwise stated, courses and assessments will be held in German, assessments will be offered every semester and modules are not creditable for bonus.

Information on

Should there be the option to choose between several methods of assessment, the lecturer will agree with the module coordinator on the method of assessment to be used in the current semester by two weeks after the start of the course at the latest and will communicate this in the customary manner.

Should a module comprise more than one graded assessment, all assessments will be equally weighted, unless otherwise stated below.

Should the assessment comprise several individual assessments, successful completion of the module will require successful completion of all individual assessments.

In accordance with the general regulations governing the degree subject described in this module catalogue:

ASP02015

associated official publications (FSB (subject-specific provisions)/SFB (list of modules)):

27-Apr-2022 (2022-30)

15-Jun-2023 (2023-56)

??-???-2025 (2025-??)

This module handbook seeks to render, as accurately as possible, the data that is of statutory relevance according to the examination regulations of the degree subject. However, only the FSB (subject-specific provisions) and SFB (list of modules) in their officially published versions shall be legally binding. In the case of doubt, the provisions on, in particular, module assessments specified in the FSB/SFB shall prevail.

Every module will be described using the following form:

Abbreviation	Module title										
	ECTS Dur			(in semesters)	Method of grading		Module level				
	Courses		To be	specified in the form ?	X (y) with course type X	(abbreviated as specified abo	ve and number of we	ekly contact hours y			
	Method of as	ssessme	ent								
	Only after su completion of		l if app	if applicable							
	Other prereq	uisites	if app	if applicable							
	Participants and allocation of places		ocati- if app	if applicable							
	Additional information		on if app	icable							
	Referred to i	n LPO I	if app	icable (examination r	egulations for teachin	g-degree programmes)					

Compulsory core e	ectives 1: Majo	ors (6o EC1	rs credits)								
Digital Business St	rategy (60 ECT	S credits)									
Core (20 ECTS cred	its)										
12-M-DM1-182-	Digital Marke	eting I									
mo1	ECTS 5	Duratio		Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Module taught in: English								
	Method of ass	sessment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus								
12-M-EC1-182-m01	E-Commerce					'					
	ECTS 5	Duratio	n 1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Module taught in: Englis	h							
	Method of as	sessment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus								
12-M-UGF1-182-	Corporate Entrepreneurship										
mo1	ECTS 5	Duratio	n 1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Module taught in: English								
	Method of as	sessment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 nutes, groups of 3 approx. 30 minutes) Language of assessment: English								
12-M-UGF3-182-	Digital Entrep	reneurshi	p								
mo1	ECTS 5	Duratio		Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Module taught in: English								
	Method of ass	sessment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: English								

12-M-IBS-192-m01	E-Busi	ness St	rategies					-					
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	:S	·	V (2)	+ Ü (2)			,					
	Metho	d of ass	essment		a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30								
				minu Lang	ninutes) Indicates of assessment: German and/or English Feditable for bonus								
		oants ar of place		Shou (1) Ma (2) Th (3) W	40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.								
Core Electives (40 E													
12-M-DM1-182-	Digital	Market	ing I										
mo1	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	·S			+ Ü (2) ıle taught in: Englis	sh							
	Metho	d of ass	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									
12-M-EC1-182-m01	E-Com	merce I											
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) ıle taught in: Englis	sh							
	Method of assessment		essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									
12-M-UGF1-182-		ate Enti	repreneur	ship									
mo1	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2) + Ü (2) Module taught in: English									
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 minutes, groups of 3 approx. 30 minutes) Language of assessment: English									

12-M-UGF2-182-	Corpora	te Stra	tegy										
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	;			V (2) + Ü (2) Module taught in: English								
	Method	of asse	essment	b) teri c) ora nutes	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candidate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 minutes, groups of 3 approx. 30 minutes) Language of assessment: English								
12-M-UGF3-182-	Digital I	Entrepr	eneurshi	p									
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	i		V (2) - Modu	- Ü (2) le taught in: English								
	Method	of asse	essment	b) teri c) ora minut	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: English								
12-M-IBS-192-m01	E-Business Strategies												
		5	Duration	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) +	- Ü (2)	•		•					
	Method	of asse	essment	a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus									
	Participants and allo- cation of places			40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									
12-M-BUC-222-	Commu	nicatio	ı in Busiı	ness ar	d Economics			"					
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English									
	Method	of asse	essment	written examination (approx. 60 minutes) Language of assessment: English creditable for bonus									

12-M-DM2-182-	Digital Marke	eting II	'									
mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English								
	Method of as	sessment	b) ter Langu Asses	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								
06-MK-MKW1-	Mass Media	Processes	and Eff	ects								
Ex-182-mo1	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	undergraduate				
	Courses			+ Ü (2)								
	Method of as	sessment	b) ora	a) written examination (approx. 50 minutes) or b) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German and/or English creditable for bonus								
	cation of places al			12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-GPU-192-m01	Business Software 1: IS-based Enterprise Management											
	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2)	V (2) + Ü (2)								
	Method of as		a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) or c) Term paper (approx. 15 to 20 pages) or Language of assessment: German and/or English Assessment offered: Once a year, winter semester creditable for bonus 20 places.									
	cation of plac		Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									

10-I=PM-212-m01	Professional Project Management											
	ECTS	5	Duration	1	1 semester	Method of gradin	g numerical grade	Modul level	graduate			
	Course	S	•	V (4)			•	•				
	Method	d of ass	essment	If ann of one date) Langu	vritten examination (approx. 60 to 120 minutes) f announced by the lecturer at the beginning of the course, the written examination may be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups of 2 candidates (approx. 15 minutes per candidate). anguage of assessment: German and/or English creditable for bonus							
	other p	rerequi	sites	We re	We recommend completing module 10-I=PRJAK in parallel.							
	other prerequisites Additional Information			Focus			's programme Informatik	(Computer Science, 12	o ECTS credits):			
10-I=PRJAK-212-	Project	- Curre	nt Topics	in Con	nputer Science							
mo1	ECTS	5	Duration	1	1 semester	Method of gradin	g numerical grade	Modul level	graduate			
	Course	S		P (4)								
	Additional Information			Langu Asses be rep offere	project report (10 to 15 pages) and presentation of project (15 to 30 minutes) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered (Each project is offered one time only. The project will not be repeated; there will not be another project with the same topic. Assessment can, therefore, only be offered for the project offered in the respective semester) Focuses available for students of the Master's programme Informatik (Computer Science, 120 ECTS credits): AT, SE, IT, KI, ES,							
AA TAAA . O				LR, HCI, GE								
12-M-TMA-182- mo1			*	Marketing n 1 semester Method of grading numerical grade Modul level				Laws durate				
11101	ECTS	5	Duration		1 semester	Method of gradin	g numerical grade	Modul level	graduate			
i i	Course	-		` '	V (2) + Ü (2) a) written examination (approx. 60 minutes) or							
	Method	a or ass	essment	b) ter Langu Asses	m paper (approx. lage of assessme	15 pages) nt: German and/or Er						
12-M-ITM-161-m01	IT-Man	agemer	nt					•				
	ECTS	5	Duration		1 semester	Method of gradin	g numerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)							
	Method of assessment			a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus								

12-M-MA-	Managerial Analytics & Decision Making											
DM-182-mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English								
	Method of a	ssessment	b) ter Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus								
12-M-MUS-222-	Mobile and	Ubiquitous	Busine	usiness								
mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		Ü (2)	+ V (2)								
	Method of a	ssessment	b) ora	a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-PROM-182-	Project Man	agement ar	nd Cont	Control								
mo1	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		S (2)	_								
	Method of a	ssessment	Langu	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-PD-	Project Module Digital Business Strategy I											
BUS1-182-m01	ECTS 10	Duratio	on 1 semester		Method of grading numerical grade		Modul level	graduate				
	Courses		S (2) Modu	S (2) Module taught in: English								
	Method of a											
12-M-PD-	Project Mod	ule Digital I	Busine	ss Strategy II								
BUS2-182-m01	ECTS 10	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English								
	Method of a	ssessment	weigh Langu Asses	nted 2:1 uage of assessment:	x. 15 pages, e. g. term paper, documentation, preparing a contribution) and presentation (approx. 15 minutes), ssessment: German and/or English ffered: In the semester in which the course is offered bonus							

Finance, Accountin	g & Taxation (d	60 ECTS cr	edits)								
Core (20 ECTS cred	its)										
12-M-CF2-182-m01	Portfolio and	Capital Ma	arket Th	neory							
	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Mo	dul level	graduate		
	Courses		V (2) +	` '							
			b) tern Langu	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							
12-M-F1-182-m01	Policy of Taxa	ation									
	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Мо	dul level	graduate		
	Courses		V (2) +								
	Method of ass		b) tern Langu	n paper (approx. 15	pprox. 60 minutes) o pages) : German and/or Eng						
12-M-GA-221-m01	Group Accour										
	ECTS 5 Duratio			1 semester	Method of grading	numerical grade	Mo	dul level	graduate		
	Courses		V (2) + Modul	· Ü (2) le taught in: English	1						
	Method of assessment		written examination (approx. 60 to 120 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-KO-	Coordination,	rdination, Budgeting and Incentives in Organizations									
BO-182-mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Mo	dul level	graduate		
	Courses		V (2) +	· Ü (2)							
	Method of ass	sessment	b) tern Langu	n paper (approx. 15	pprox. 60 minutes) o pages) : German and/or Eng						
12-M-SP-161-m01	Economics of	Tax Plann	ing								
	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Мо	dul level	graduate		
	Courses		V (2) +	· Ü (2)							
	Method of ass	sessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German and/or English creditable for bonus								

12-M-IFM-222-m01	Internationa	l Financial	Management							
	ECTS 5	Duratio	n 1 semester	Method of gra	ding numerical grade	Modul level	graduate			
	Courses	•	V (2) + Ü (2) Module taught in:	English	·					
	Method of a	ssessment	written examination (approx. 60 minutes) Language of assessment: English creditable for bonus							
12-M-EIFM-252-	Efficiently In	efficient Fi	ancial Markets							
mo1	ECTS 5	Duratio	n 1 semester	Method of gra	ding numerical grade	Modul level				
	Courses		V (2) + Ü (2) Module taught in: English							
	Method of a	ssessment	a) written examina b) portfolio (appro Language of asse- creditable for bon	ssment: English	es) or					
Core Electives (40 I	ECTS credits)									
12-M-CF2-182-m01	Portfolio and	d Capital Ma	arket Theory							
	ECTS 5						graduate			
	Courses		$V(2) + \ddot{U}(2)$							
	Method of a	ssessment	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							
12-M-GA-221-m01	Group Accou	ınting								
	ECTS 5	Duratio		Method of gra	ding numerical grade	Modul level	graduate			
	Courses		V (2) + Ü (2) Module taught in:	English						
	Method of a	ssessment		on (approx. 60 to 120 m ssment: German and/oi us						
12-M-F1-182-m01	Policy of Tax	cation								
	ECTS 5	Duratio		Method of gra	ding numerical grade	Modul level	graduate			
	Courses	$V(2) + \ddot{U}(2)$								
	Method of a	ssessment 	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							

12-M-KO-	Coordin	ation,	Budgeting	g and I	ncentives in Organi	zations	·				
BO-182-mo1	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5		V (2)	+ Ü (2)		•	•			
	Method	of ass	essment			pprox. 60 minutes) or					
					m paper (approx. 15						
					anguage of assessment: German and/or English reditable for bonus						
12-M-SP-161-m01	Econom	ics of 1	Tax Plann	ng							
		5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses			V (2)	+ Ü (2)	, , ,		19			
	Method	of ass	essment			pprox. 60 minutes) or					
					m paper (approx. 15						
						e candidate each (approx. 20 minutes) : German and/or English					
					table for bonus	. German and or English					
12-M-CF1-182-m01	Discour	ited Ca	shflow								
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5		V (2)	+ Ü (2)	·					
	Method	of ass	essment			pprox. 60 to 90 minutes) or					
				b) term paper (approx. 15 pages) Language of assessment: German and/or English							
					table for bonus	. German and/or English					
12-M-CF3-222-m01	Risk Ma	anagen	ent				'				
-	ECTS	5	Duration	<u> </u>	1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5	,	V (2)	+ Ü (2)	·	•	,			
	Method	of ass	essment			pprox. 60 to 90 minutes) or					
				b) ter	m paper (approx. 15	pages) : German and/or English					
					table for bonus	: German and/or English					
12-M-CF4-182-m01	Selecte	d Topic	s in Corp								
,		5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses			V (2)	+ Ü (2)	, , , , ,	,	19			
	Method	of assessment a) written examination (approx. 60 to 90 minutes) o									
					m paper (approx. 15						
						: German and/or English ne semester in which the course is offered					
					table for bonus	ie semester in which the course is offered					
							-				

12-M-UA-161-m01	Financia	al State	ment Ana	alysis a	and Business Valuat	ion		,					
	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul lev	el graduate				
	Courses	5	,	V (2) ·	+ Ü (2)			,					
	Method	of asse	essment			rox. 60 to 120 minute			,				
					lage of assessment: able for bonus	German and/or Engl	ish						
12-M-AFA-221-m01	Advanc	ed Fina	ncial Acc										
		5	Duration		ı semester	Method of grading	numerical grade	Modul lev	el graduate				
	Courses			V (2) ·	+ Ü (2)				10				
	Method	of asse	essment	writte	n examination (app	rox. 60 to 120 minute	s)	,					
				Langu credit	anguage of assessment: German and/or English								
12-M-STB-161-m01	Tax Acc	ounting							,				
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul lev	el graduate				
	Courses	5	'	V (2) ·	+ Ü (2)			•					
	Method	d of assessment a) written examination (approx. 60 minutes) or											
					b) term paper (approx. 15 pages) or c) oral examination of one candidate each (approx. 20 minutes)								
				Language of assessment: German and/or English									
				creditable for bonus									
12-M-UF-161-m01	Advanc	ed VAT											
	ECTS	5	Duration	i .	1 semester	Method of grading	numerical grade	Modul lev	el graduate				
	Courses	5		V (2) ·	+ Ü (2)								
	Method	of asse	essment			oprox. 60 minutes) o	r						
					m paper (approx. 15		aray aa minutaa)						
						e candidate each (ap German and/or Engl							
					able for bonus	ooman ana, or ang.							
12-M-RFW-222-	Tax-Op	timized	Busines	Orga	nization			,					
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul lev	el graduate				
	Courses	5	,	V (2) ·	+ Ü (2)								
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation of term paper (approx. 20 minutes); weighted 60:40 Language of assessment: German and/or English Assessment offered: To be announced creditable for bonus									

12-M-IB-161-m01	Interna	International Taxation											
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	•	S (2)	•			*					
	Method	d of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages), presentation of term paper (approx. 20 minutes), weighted 3:2 Language of assessment: German and/or English Assessment offered: To be announced creditable for bonus									
	cation	oants an of place	S	all ap alloca	12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-FER-161-m01			n Busine	ss Tax	ation								
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course			S (2)	S (2)								
	Method	d of asse	essment	Langu	vritten examination (approx. 120 minutes) .anguage of assessment: German and/or English .reditable for bonus								
12-M-INST-182-	Strategic Managerial Accounting												
mo1	ECTS 5 Duratio		1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses			+ Ü (2)									
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus									
12-M-PROM-182-	Project	Manag	ement an	d Cont	rol			,					
mo1	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course			S (2)									
	Method	d of asse	essment	Langu	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-RE-			d Capital	Marke	ts								
KA-182-m01	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2)										
	Method of assessment		a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus										

12-M-SDC-182-	Strategic Decisions and Competition											
mo1	ECTS	5 Γ	Duration	า	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses	<u> </u>			+ Ü (2)	·						
					le taught in: Englis		,					
	Method	l of assess	sment			approx. 60 to 120 minutes) or						
					m paper (15 to 20 µ Jage of assessmen							
					able for bonus	t. Engusii						
12-M-CT-222-m01	Contrac	t Theory			'		'					
	ECTS	5 Γ	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses				+ Ü (2) ıle taught in: Englis	sh	•					
	Method	of assess	sment	b) ter Langı	written examination (approx. 60 minutes) or term paper (approx. 15 pages) nguage of assessment: English editable for bonus							
12-M-EG1-222-m01	Moneta	ary Policy and the Financial System										
	ECTS	5 [Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses	5			+ Ü (2) ile taught in: Englis	sh	,					
	Method	l of assess	sment	b) ter Langı	m paper (approx. 1	approx. 60 minutes) or 5 pages) t: German and/or English						
12-M-F4-182-m01	Optima	l Tax The	ory									
	ECTS	5 [Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses	5			+ Ü (2) ıle taught in: Englis	sh						
	Method	of assess	sment	b) ter Langı	tten examination (m paper (approx. 1 Jage of assessmen able for bonus							
12-M-OE1-182-mo1	Econom	netrics 1										
	ECTS	5 [Duration		1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses	5		V (2) + Ü (2) Module taught in: German (winter semester), English (summer semester)								
	Method of assessment			b) ter Langı	m paper (approx. 1							

12-M-0E2-182-m01	-182-mo1 Econometrics 2											
	ECTS	5	Duration	n	1 semester	Method of grading r	umerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)			,	•			
	Method	d of ass	essment			approx. 60 minutes) or						
					m paper (approx. 1	.5 pages) t: German and/or Englis	h					
					able for bonus	it: German and/or Englis	11					
	Additio	nal Info	ormation	Resea	arch track module i	in Master's programme l	EP					
12-M-OE3-182-m01		netrics										
	ECTS	5	Duration		1 semester	Method of grading r	umerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)							
	Method	d of ass	essment			approx. 60 minutes) or						
					m paper (approx. 1	.5 pages) :t: German and/or Englis	h					
					able for bonus	it. German and/or Englis	II					
	Additio	nal Info	ormation	Resea	arch track module i	in Master's programme I	EP					
12-M-FMO-182-	Analys	is of Fin	nancial Ma	arket D	ata							
mo1	ECTS	5	Duration	1	1 semester	Method of grading r	umerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)							
	Method	d of ass	essment			approx. 60 minutes) or						
					m paper (approx. 1		h					
					anguage of assessment: German and/or English reditable for bonus							
	Additio	nal Info	ormation	Resea	Research track module in Master's programme IEP							
12-M-F3-182-m01	Social	Insuran	ce and th	e Welf	are State							
	ECTS	5	Duration	n	1 semester	Method of grading r	umerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)							
	Method	d of ass	essment			approx. 60 minutes) or						
					m paper (approx. 1	.5 pages) :t: German and/or Englis	h					
					table for bonus	it: German and/or Englis	II					
12-M-TBS-161-m01	Selecte	ed Topic	cs in Analy	ytical 1	Tax Research							
	ECTS	5	Duration	1	1 semester	Method of grading r	umerical grade	Modul level	graduate			
	Course	S		V (2) + Ü (2)								
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or								
					m paper (approx. 1							
					oral examination of one candidate each (approx. 20 minutes) anguage of assessment: German and/or English							
					able for bonus	a. Serman ana/or Englis	11					

12-Bl-192-m01	Analytical Information Systems												
	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	e M	odul level	graduate				
	Course	!S		V (2)	+ Ü (2)		•						
	Metho	d of ass	essment	Lang	written examination (approx. 60 minutes) Language of assessment: German and/or English Creditable for bonus								
		pants ai of place		WM1 Shou 1) Ma (2) Th (3) W	o places. M1: nould the number of applications exceed the number of available places, places will be allocated as follows: Master's students of Information Systems will be given preferential consideration.) The remaining places will be allocated to students of other subjects.) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available aces, places will be allocated by lot among applicants from this group.								
12-M-TDS-222-m01	Topics	in Data	Science 1	l									
	ECTS	5	Duratio	า	1 semester	Method of grading numerical grade	e M	odul level	graduate				
	Course	2S			(2) + Ü (2) odule taught in: English								
	Metno	d of ass	essment	b) ter Lang Asse	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-PFACT1-182-	Project	t Modul	e Finance, Accounting & Taxation I										
mo1	ECTS	10	Duratio	า	1 semester	Method of grading numerical grade	e M	odul level	graduate				
	Course	es	•	S (2)		·	•						
	Metho	d of ass	essment	project (approx. 15 pages, e. g. term paper, documentation, preparing a contribution) and presentation (approximately 12:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus									
12-M-PFACT2-182-	Project	t Modul	e Finance,	Acco	unting & Taxation I	1	,						
mo1	ECTS	10	Duratio	1	1 semester	Method of grading numerical grade	e M	odul level	graduate				
	Course	25		S (2)									
	Method of assessment			weig Lang Asse	nted 2:1 uage of assessmen	s, e.g. term paper, documentation, pre t: German and/or English he semester in which the course is offe		tion) and pr	esentation (approx. 15 minutes),				

12-M-IFM-222-m01	Internat	International Financial Management												
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses				+ Ü (2) le taught in: English									
	Method	of asse	essment	Langu	vritten examination (approx. 60 minutes) anguage of assessment: English reditable for bonus									
12-M-ATER-221-	Topics i	n Finan	cial Acco	unting										
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses			V (2) ·	+ Ü (2)			·						
				b) ter c) ora Langu credit) written examination (approx. 60 minutes) or) term paper (approx. 15 pages) or) oral examination of one candidate each (approx. 20 minutes) anguage of assessment: German and/or English reditable for bonus									
12-M-CF6-231-m01					ement									
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses			V (2) ·										
	metnoa	or asse	essment	b) ter Langu Asses	m paper (approx. 15 lage of assessment:	oprox. 60 to 90 minut pages) German and/or Engl e semester in which	ish							
12-M-EBF-252-m01	Empirica	al Bank	ing and F	inance										
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level						
	Courses	i			+ Ü (2) le taught in: English									
	Method	of asse	essment	b) por Langu	a) written examination (approx. 60 minutes) or b) portfolio (approx. 50 hours) Language of assessment: English creditable for bonus									
12-M-BR-252-m01	Banking	g and Re	egulation	1										
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level						
	Courses	•		V (2) + Ü (2) Module taught in: English										
	Method	of asse	essment	a) written examination (approx. 60 minutes) or b) portfolio (approx. 50 hours) Language of assessment: English creditable for bonus										

International Busin	ness & S	Strategy	(60 ECTS	credit	s)								
Core (20 ECTS cred	lits)												
12-M-UGF2-182-	Corpo	rate Stra	tegy										
mo1	ECTS	5	Duratio	4	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	es			V (2) + Ü (2) Module taught in: English								
	Metho	d of asse	essment	b) teri c) ora nutes	n paper (15 to 20 pa	candidate each (ap . 30 minutes)		s) or oral examination in	groups (groups of 2 approx. 20 mi-				
12-M-SMGS-182-	Strate	Strategic Management of Global Supply Chains											
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English									
	Metho	d of asse	essment	Langu	written examination (approx. 6o minutes) Language of assessment: German and/or English creditable for bonus								
12-M-ITMF-182-	International Trade and the Multinational Firm												
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses				V (2) + Ü (2) Module taught in: English								
	Metho	d of asse	essment	b) teri Langu	tten examination (ap n paper (approx. 15 lage of assessment: able for bonus		tes) or						
12-M-SDC-182-	Strate	gic Decis	ions and	Comp	etition			·					
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	es		V (2) + Ü (2) Module taught in: English									
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									

12-M-IFM-222-m01	Interna	International Financial Management												
	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	S			+ Ü (2)		•							
					ule taught in: Englis			_						
	Method	d of ass	sessment		en examination (appuage of assessment									
					table for bonus	Liigiisii								
Core Electives (40 I	ECTS cre	dits)												
12-M-UGF2-182-	Corpora	ate Str	ategy											
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	S			+ Ü (2) ıle taught in: Englis	h								
	Method	of ass	sessment			approx. 60 to 120 minutes) or	·							
					term paper (15 to 20 pages) or oral examination of one candidate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 mi-									
				nute	s, groups of 3 appro	x. 30 minutes)) of oral examination in	groups (groups of 2 approx. 20 iiii-						
					uage of assessment									
12-M-SMGS-182-	-	ic Mar	nagement	of Glo	bal Supply Chains									
mo1	ECTS	5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	S			+ Ü (2) ule taught in: Englis	h								
	Method	d of ass	sessment	Lang	en examination (appuage of assessment table for bonus	orox. 60 minutes) :: German and/or English								
12-M-ITMF-182-	Interna	tional	Trade and	the N	ultinational Firm									
mo1	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	S			+ Ü (2) µle taught in: Englis	h	^							
	Method	of ass	sessment			approx. 60 to 90 minutes) or								
					rm paper (approx. 19 uage of assessment									
					table for bonus	. Liigusii								
12-M-SDC-182-	Strateg	ic Dec	isions and	Comp	etition		,							
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	S			V (2) + Ü (2) Module taught in: English									
	Methoc	d of ass	sessment		a) written examination (approx. 60 to 120 minutes) or									
					b) term paper (15 to 20 pages) Language of assessment: English									
			_	creditable for bonus										
Master's with 1 major Ma						IAIL W/Sweb.use a conservation	ed op-Aug-poor • evem reg deta	record 88lice LLH2022 Page 10 / 128						

12-M-DMM-222-	DSGE A	Modellir	ng	-									
mo1	ECTS	5	Duration	ı	1 semester	Method of grading nume	rical grade	Modul level	graduate				
	Course	S			V (2) + Ü (2) Module taught in: English								
	Method	d of ass	essment	b) term	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English								
	Additio	nal Info	rmation	Resear	rch track module	in Master's programme IEP							
12-M-EFP-222-m01	Europe	an Publ	lic Finance	•									
	ECTS	5	Duration	ı	1 semester	Method of grading nume	rical grade	Modul level	graduate				
	Course	S	,	V (2) + Modul	Ü (2) e taught in: Engli	sh							
	Method	d of ass	essment	b) term Langua	ten examination n paper (approx. age of assessmen able for bonus								
		oants ar of place		ment, l	There are no restrictions with regard to available places for students of the Master's degree programmes Business Management, International Economic Policy or Economics, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by ot.								
12-M-EG-182-m01	Econon	nic Geo	graphy										
	ECTS	5	Duration		1 semester	Method of grading nume	rical grade	Modul level	graduate				
	Course	·S		V (2) + Modul	Ü (2) e taught in: Engli	sh							
				b) term Langua credita	n paper (approx. age of assessmer able for bonus								
12-M-EIO-182-m01		Resear	rch and De	emand <u>/</u>	Analysis								
	ECTS	5	Duration		1 semester	Method of grading nume	rical grade	Modul level	graduate				
	Course	:S		V (2) + Ü (2) Module taught in: English									
	Method of assessment			b) term Langua credita	n paper (15 to 20 age of assessmer able for bonus	nt: English	r						
	Additio	nal Info	rmation	Research track module in Master's programme IEP									

12-M-EWS-182-	Europe	an Ecoi	nomic Sta	tistics			,					
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S		V (2)	+ Ü (2)		,					
	Method	d of ass	essment			approx. 60 minutes) or						
					b) term paper (approx. 15 pages) Language of assessment: German and/or English							
					reditable for bonus							
12-M-GL-	Global	Logisti	cs & Supr		in Management							
SC-182-m01		5	Duratio	<u> </u>	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course				+ Ü (2) ıle taught in: Englis	h		, ,				
	Method	d of ass	essment	b) ter Langı	written examination (approx. 60 minutes) or term paper (approx. 15 to 20 pages) nguage of assessment: English ditable for bonus							
12-M-IMM-161-m01	Interna	tional	Marketing	5								
	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses			V (2)	+ Ü (2)	·						
	Method	of ass	essment		n examination (appulation (appulation)	orox. 60 minutes) :: German and/or English						
12-M-MA-	Manag	erial Ar	alytics &	Decisi	Decision Making							
DM-182-m01	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S	•		V (2) + Ü (2) Module taught in: English							
	Method	d of ass	essment	b) ter Langı	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus							
12-M-OE1-182-m01	Econon	netrics	1									
	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S		V (2) + Ü (2) Module taught in: German (winter semester), English (summer semester)								
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								

ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate	12-M-SM-161-m01	Strates	Strategic Marketing												
Method of assessment written examination (approx. 6o minutes) Language of assessment: German and/or English		ECTS	5	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate					
Language of assessment: German and/or English Tade Policy and the World Trading System ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate		Course	S		V (2)	+ Ü (2)									
Trade Policy and the World Trading System Trade Policy and the World Trading System Trade Policy and the World Trading System V(2) + U(2)		Method	d of ass	essment											
ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate							: German and/or Eng	lish	1						
Courses	12-M-TP-182-m01														
Method of assessment a) written examination (approx. 6o to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: German and/or English Creditable for bonus		ECTS	5	Duratio			Method of grading	numerical grade	Modul level	graduate					
b) term paper (1s to 2o pages) Language of assessment: German and/or English Creditable for bonus					<u>``</u>	· · · · · · · · · · · · · · · · · · ·									
ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate		Method	d of ass	essment	b) ter Langı) term paper (15 to 20 pages) anguage of assessment: German and/or English									
Courses V (2) + Û (2) Written examination (approx. 6o to 120 minutes) Language of assessment Language of assessment Serman and/or English	12-M-UA-161-m01	Financi	al Stat	ement Ana	alysis	and Business Valua	tion		'						
Method of assessment written examination (approx. 6o to 120 minutes) Language of assessment: German and/or English Corporate Entrepreneurship		ECTS	5	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate					
Language of assessment: German and/or English creditable for bonus		Course	S		V (2)	+ Ü (2)			·						
ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate		Method	d of ass	essment	Langi	nguage of assessment: German and/or English									
Courses V (2) + Û (2) Module taught in: English Method of assessment a) written examination (approx. 6o to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 nutes, groups of 3 approx. 30 minutes) 12-M-WPE-192-mo1 European Competition Policy ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate Courses V (2) Module taught in: English Method of assessment a) written examination (approx. 6o to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English a) written examination (approx. 6o to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Participants and allocation of places WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, Into national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should be considered to students of other subjects; should be consider	12-M-UGF1-182-	Corpor													
Method of assessment a) written examination (approx. 6o to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination in groups (groups of 2 approx. 20 nutes, groups of 3 approx. 30 minutes) 12-M-WPE-192-m01 European Competition Policy ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate V (2) Module taught in: English Method of assessment a) written examination (approx. 6o to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Participants and allocation of places Participants and allocation of places WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, Intra national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should	mo1	ECTS	5	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate					
b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 nutes, groups of 3 approx. 30 minutes) Language of assessment: English 12-M-WPE-192- m01 EUROPEAN Competition Policy ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate V (2) Module taught in: English Method of assessment a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English reditable for bonus Participants and allocation of places WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, Into national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should		Course	S				1								
ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate		Method	Method of assessment			m paper (15 to 20 pa l examination of on , groups of 3 approx	ages) or e candicate each (ap x. 30 minutes)	•	or oral examination in g	groups (groups of 2 approx. 20 mi-					
Courses V (2) Module taught in: English Method of assessment a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus Participants and allocation of places WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, Into national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should	12-M-WPE-192-	Europe	an Com	petition F	Policy	'	1								
Method of assessment a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus Participants and allocation of places WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should	_	ECTS	5	Duration	<u> </u>	1 semester	Method of grading	numerical grade	Modul level	graduate					
b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus Participants and allo- cation of places WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, Into national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Ecomics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should		Course	S	<u>'</u>		lle taught in: English	1		-	,-					
cation of places There are no restrictions with regard to available places for students of the Master's degree programmes Management, Into national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics. A total of 20 places will be allocated to students of other subjects; should		Method	d of ass	essment	b) ter Langı	b) term paper (15 to 20 pages) Language of assessment: English									
		cation of places			There natio mics	are no restrictions r nal Economic Policy as well as China Bu	, Information System siness and Economic	is, Wirtschaftsmathemat is. A total of 20 places w	ik (Mathematics for Ecill be allocated to stud	onomics) and Chinese and Econoents of other subjects; should the					

12-M-TMA-182-	Topics	in Inter	national <i>I</i>	Market	ing							
mo1	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S		V (2) ·	+ Ü (2)		,					
	Method	d of ass	essment	b) ter Langu Asses	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus							
04-CBE3-212-m01	China i	n the G	lobal Ecoi	nomy								
	ECTS	5	Duratio	1	2 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S			+ S (2) le taught in: English	n and Chinese						
	Method	d of ass	a) written examination (approx. 60 minutes) or b) oral examination of one candidate each (approx. 15 minutes) Language of assessment: English and Chinese creditable for bonus									
12-M-PIBST1-182-	Project Module International Business & Strategy I											
mo1	ECTS 10 Duration			า	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses				+ Ü (2) le taught in: English	1						
	Method	d of ass	essment	project (approx. 15 pages, e. g. term paper, documentation, preparing a contribution) and presentation (approx. weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-PIBST2-182-	Project	Modul	e Internat	ional E	Business & Strategy	<i>,</i> II						
mo1	ECTS	10	Duratio	<u> </u>	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S			V (2) + Ü (2) Module taught in: English							
				project (approx. 15 pages, e. g. term paper, documentation, preparing a contribution) and presentation (approx. 15 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								

12-M-DM1-182-	Digital	Market	ing I								
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerical gr	rade Modul lev	el graduate			
	Course	S			+ Ü (2) le taught in: English						
	Method	d of ass	essment	b) ter Langu	written examination (approx. 60 to 120 minutes) or term paper (15 to 20 pages) anguage of assessment: English editable for bonus						
12-M-DM2-182-	Digital	Market	ing II				'				
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical gr	rade Modul leve	el graduate			
	Course	S			+ Ü (2) le taught in: English						
	Method	d of ass	essment	b) ter Langu Asses	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus						
12-M-EC1-182-mo1	E-Comr	nerce I					-				
	ECTS	5	Duration	n	1 semester	Method of grading numerical gr	rade Modul leve	el graduate			
	Course	S			V (2) + Ü (2) Module taught in: English						
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus							

12-M-NMA-221-	Industr	Industrial Management 5												
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		S (4) Modu	le taught in: Germai	n and/or English								
	Method	l of asso	essment	b) pre c) terr d) por Langu Asses	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus									
	Particip cation o			(1) Stunagen (2) An tal nu ment) (3) An ses m	d the number of appudents who already nent will be given prong applicants with mber of ECTS credit. nong applicants with entioned in (2).	have successfully co referential considerat h the same number o s achieved in courses h the same number o	mpleted courses offere tion. f successfully complete s of BWL und Industrieb	ed modules, places will petriebslehre (Business vill be allocated accordi	ocated as follows: ss Economics and Industrial Ma- be allocated according to the to- Econmics and Industrial Manage- ng to the average grade in cour-					
	Additio	nal Info	rmation	Module can be taught in form of E Learning course or as a block.										

12-M-NMB-221-	Industrial Management 6													
mo1	ECTS 5 Duration	n 1 semester Method of grading numerical grade Modul level graduate												
	Courses	S (4) Module taught in: German and/or English												
	Method of assessment	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus												
	Participants and allocation of places	20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Business Economics and Industrial Management will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in courses of BWL und Industriebetriebslehre (Business Econmics and Industrial Management). (3) Among applicants with the same number of ECTS credits, places will be allocated according to the average grade in courses mentioned in (2). (4) Among applicants with the same average grade, places will be allocated by lot.												
	Additional Information	Module can be taught in form of E Learning course or as a block.												
12-M-IFM-222-m01	International Financial	lanagement												
	ECTS 5 Duration	n 1 semester Method of grading numerical grade Modul level graduate												
	Courses	V (2) + Ü (2) Module taught in: English												
	Method of assessment	written examination (approx. 60 minutes) Language of assessment: English creditable for bonus												
Management & Lea	adership (60 ECTS credit	s)												
Core (20 ECTS cred	its)													
12-M-SM-161-m01	Strategic Marketing													
	ECTS 5 Duration	n 1 semester Method of grading numerical grade Modul level graduate												
	Courses	V (2) + Ü (2)												
	Method of assessment	written examination (approx. 60 minutes) Language of assessment: German and/or English												

12-M-AO-222-m01	Incenti	ves in (Drganizati	ons		,		1					
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			+ Ü (2)	1							
	AA - 41				le taught in: Engli								
	Method	ı or ass	essment		written examination (approx. 60 minutes) or term paper (approx. 15 pages)								
				Langu	anguage of assessment: English								
12-M-HRM-222-	Human	Resou	rce Manag										
mo1	ECTS	5	graduate										
	Course	S			+ Ü (2) lle taught in: Engli	sh							
	Method	d of ass	essment	b) ter	written examination (approx. 60 minutes) or term paper (approx. 15 pages) nguage of assessment: English								
	Particip cation		nd allo- es	natio mics	VM6: here are no restrictions with regard to available places for students of the Master's degree programmes Management, Interational Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Econonics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the umber of applications exceed the number of available places, these places will be allocated by lot.								
12-M-UGF1-182-	Corpor	ate Enti	repreneur	rship									
mo1	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) lle taught in: Engli	sh							
	Method	d of ass	essment	b) ter c) ora nutes	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 minutes, groups of 3 approx. 30 minutes) Language of assessment: English								
12-M-OEA-222-	Advanc	ed Lab	our Econo	mics									
mo1	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) lle taught in: Engli	sh							
	Method	d of ass	essment	a) wri b) ter		(approx. 60 minutes) o 15 pages)							

Core Electives (40	ECTS cre	dits)											
12-M-SM-161-m01	Strateg	ic Marl	keting										
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade		Modul level	graduate			
	Courses	S	,	V (2)	$V(2) + \ddot{U}(2)$								
	Method	l of ass	essment		written examination (approx. 60 minutes)								
14.40		• •			anguage of assessment: German and/or English								
12-M-AO-222-m01			Organizati		T .	1			I				
		5	Duratio		1 semester	Method of grading	numerical grade		Modul level	graduate			
	Courses				+ Ü (2) le taught in: Englis	h				_			
	Method	l of ass	essment	b) ter	tten examination (a m paper (approx. 1 <u>9</u> lage of assessment		or						
12-M-HRM-222-	Human	in Resource Management and Industrial Relations											
mo1	ECTS 5 Duration			n	1 semester	Method of grading	numerical grade		Modul level	graduate			
	Courses				+ Ü (2) le taught in: Englis	h							
	Method of assessment			b) ter	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English								
	Particip cation (There nation	WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.								
12-M-UGF1-182-	Corpora	ate Enti	repreneur	ship									
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade		Modul level	graduate			
	Courses	S			+ Ü (2) le taught in: Englis	h							
	Method	of ass	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 m nutes, groups of 3 approx. 30 minutes) Language of assessment: English									

12-M-OEA-222-	Advanc	ed Lab	our Econo	mics								
mo1	ECTS	5	Duratio	า	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S			+ Ü (2)							
					Module taught in: English							
	Method	d of ass	essment		itten examination (a m paper (approx. 15	pprox. 6o minutes) or						
					uage of assessment							
12-M-AFW-161-m01	Employ	ment L	aw									
	ECTS	5	Duratio	1	2 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S		S (2)		·						
	Method	d of ass	essment	[a) wi		approx. 120 minutes) and b) talk (approx. 30 minuapprox. 120 minutes) and c) presentation (approx veighted 3:1:1]						
	Particip cation			all ap	plicants irrespective	number of applications exceed the number of ave e of their subjects. (2) Places on all courses of the ocedure. (3) A waiting list will be maintained and p	module with a re	stricted number of places will be				
12-M-BUC-222-		ınicatio	n in Busii	iess a	s and Economics							
mo1	ECTS	5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) ıle taught in: English	1						
	Method	d of ass	essment	Langi	vritten examination (approx. 6o minutes) .anguage of assessment: English .reditable for bonus							
12-M-BEC-222-	Behavi	oral Eco	onomics	mics								
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S	,		+ Ü (2) ıle taught in: English	1	,					
			essment	b) ter Lange Asses	m paper (15 pages) uage of assessment	pprox. 60 minutes) or : English ne semester in which the course is offered						
12-M-CIU-222-m01		e Manag	gement									
	ECTS 5 Duratio				1 semester	Method of grading numerical grade	Modul level	graduate				
	Course		,		+ Ü (2)							
	Method of assessment				m paper (approx. 15 uage of assessment							

12-M-EIO-182-mo1	Market	Resea	rch and De	emand	Analysis							
	ECTS	5	Duration	1	1 semester	Method of grading r	numerical grade	Modul level	graduate			
	Course	S			+ Ü (2)	•						
				Module taught in: English								
	Method	d of ass	sessment	a) written examination (approx. 60 to 120 minutes) or								
				b) term paper (15 to 20 pages) Language of assessment: English								
					creditable for bonus							
	Additio	nal Info	ormation	Rese	arch track module ir	Master's programme l	EP	,				
12-M-EPF-161-m01	Empirio	al HR F	Research v	vith St	ata							
	ECTS	5	Duration	า	1 semester	Method of grading r	numerical grade	Modul level	graduate			
	Course	S		Ü (2)								
	Method	d of ass	sessment		paper (approx. 10 pa							
				Language of assessment: German and/or English Assessment offered: Once a year as announced								
	Darticir	antc a	nd allo-		12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among							
	Participants and allo- cation of places								stricted number of places will be			
									by lot as they become available.			
12-M-KO-	Coordi	nation,	Budgeting	g and Incentives in Organizations								
BO-182-mo1	ECTS	5	Duration	1	1 semester	Method of grading r	numerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)							
	Method	d of ass	sessment			pprox. 60 minutes) or						
					m paper (approx. 15	; pages) : German and/or Englis	h					
					table for bonus	. derillali allu/ol Eliglis	111					
12-M-MA-	Manag	erial Ar	nalytics &	Decisi	on Making			"				
DM-182-mo1	ECTS 5 Duratio				1 semester	Method of grading r	numerical grade	Modul level	graduate			
	Courses				V (2) + Ü (2)							
		,			ıle taught in: English							
	Method	d of ass	sessment			pprox. 60 minutes) or						
					m paper (approx. 15 uage of assessment							
					table for bonus	. בווטווטוו						
L												

12-M-MIK-182-m01	Microe	conom	etrics						,				
	ECTS	5	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	S		Ü (2)	+ Ü (2)								
	Method	of ass	essment		written examination (approx. 60 minutes) or								
					b) term paper (approx. 15 pages) Language of assessment: German and/or English								
					uage of assessmen table for bonus	it: German and/or Eng							
	Additio	nal Info	ormation		esearch track module in Master's programme IEP								
12-M-0E1-182-m01			_		essentin track module in musici s programme in								
		5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2)	+ Ü (2)		_		10				
	8.8 (1						English (summer semester)						
	Method	or ass	essment		itten examination (m paper (approx. 1	(approx. 60 minutes) o	r						
						nt: German and/or Eng	lish						
					table for bonus								
12-M-0E2-182-m01	Econom	netrics	2										
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	S		V (2)	+ Ü (2)								
	Method	d of ass	sessment			(approx. 60 minutes) o	r						
					m paper (approx. 1	15 pages) nt: German and/or Eng	lich						
					table for bonus	it. German and/or Ling	11311						
	Additio	nal Info	ormation		Research track module in Master's programme IEP								
12-M-OE3-182-mo1	Econom	netrics	3						,				
		5	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course			V (2)	+ Ü (2)								
	Method	of ass	essment	a) wri	itten examination ((approx. 60 minutes) o	r						
					m paper (approx. 1								
					uage of assessmen table for bonus	nt: German and/or Eng	lish						
	Additio	nal Info				in Master's programm	 □ IFP						
12-M-SDC-182-			isions and			m Master 3 programm			<u> </u>				
mo1		5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses				+ Ü (2) ıle taught in: Englis	sh	-						
	Method	d of ass	essment			approx. 60 to 120 min	utes) or						
				b) ter	b) term paper (15 to 20 pages)								
					Language of assessment: English creditable for bonus								
Master's with 1 major Ma	nagoment (2022)		crean	lable for bonus		JMU Würzburg • generated 02-A	Nugacos a overe real data	rocard Oolivel Lillages				
master's with 1 major Ma	nagement (2	2022)					Jivio wuizburg • generated 02-7	aug-2025 • exam. reg. data	песоти оорт45 - - П 2022	page 31 / 128			

12-M-UGF2-182-	Corporate	Strategy								
mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	,		+ Ü (2) lle taught in: English	1		,			
	Method o	f assessment	b) ter c) ora nutes	a) written examination (approx. 60 to 120 minutes) or c) term paper (15 to 20 pages) or c) oral examination of one candidate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 minutes, groups of 3 approx. 30 minutes) Language of assessment: English						
12-M-UGF3-182-	Digital En	trepreneurshi	p	,			,			
mo1	ECTS 5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses			+ Ü (2) le taught in: English	1					
	Method o	f assessment	b) ter c) ora minut	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: English						
12-M-TENT-182-	Topics in	in Entrepreneurship								
mo1	ECTS 5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	,	V (2) ·	+ Ü (2)						
	Method o	f assessment	b) ter c) ora minut Langu Asses	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: ap minutes) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus						
12-M-THRM-182-	Topics in	HRM and Orga	nizatio	on						
mo1	ECTS 5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses		V (2) ·	+ Ü (2)						
	Method o	f assessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus							

12-M-TLE-182-m01	Topics	in Labo	ur Econor	nics				,					
	ECTS	5	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2)	+ Ü (2)				•				
	Method	of ass	essment		a) written examination (approx. 60 minutes) or								
					o) term paper (approx. 15 pages)								
					anguage of assessment: German and/or English ssessment offered: In the semester in which the course is offered								
					Assessment offered: In the semester in which the course is offered								
12-M-TMA-182-	Topics	in Inter	national <i>I</i>	Marketing									
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course			V (2)	+ Ü (2)			Į.					
	Method	d of ass	essment	b) ter Langu Asses	written examination (approx. 60 minutes) or term paper (approx. 15 pages) anguage of assessment: German and/or English assessment offered: In the semester in which the course is offered reditable for bonus								
12-M-PMA-	Project	Modul	e Manage	ment	nt & Leadership I								
LE1-182-m01	ECTS	10	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	•	S (2)	•				•				
	method of assessment		essment	weigh Langu Asses	project (approx. 15 pages, e.g. term paper, documentation, preparing a contribution) and presentation (approx. 15 minutes weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered Creditable for bonus								
12-M-PMA-	Project	Modul	e Manage	ment	& Leadership II			'					
LE2-182-m01	ECTS	10	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	,	S (2)	•				•				
	Method of assessment				nted 2:1 uage of assessment	s, e. g. term paper, do :: German and/or Eng he semester in which	lish		resentation (approx. 15 minutes),				
12-M-DM1-182-	Digital	Market	ing I										
mo1	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2) + Ü (2) Module taught in: English									
	Method	d of ass	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									

12-M-DM2-182-	Digital I	Digital Marketing II												
mo1	ECTS	5	Duration	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	5	·		V (2) + Ü (2) Module taught in: English									
	Method	of ass	essment	b) ten Langu Asses	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus									
12-M-EC1-182-m01	E-Comm	nerce l		,				'						
	ECTS 5 Duratio			n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	5			+ Ü (2) le taught in: Englisl	h								
	Method	of ass	essment	b) ter Langu	written examination (approx. 60 to 120 minutes) or term paper (15 to 20 pages) anguage of assessment: English reditable for bonus									
12-M-NMA-221-	Industri	Industrial Management 5												
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses			S (4) Modu	Module taught in: German and/or English									
	Method	of ass	essment	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus										
	Particip cation c	of place	S	20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Business Economics and Industrial Management will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in courses of BWL und Industriebetriebslehre (Business Economics and Industrial Management). (3) Among applicants with the same number of ECTS credits, places will be allocated according to the average grade in courses mentioned in (2). (4) Among applicants with the same average grade, places will be allocated by lot.										
	Addition	nal Info	rmation	Modu	le can be taught in	form of E Learning cou	urse or as a block.							

12-M-NMB-221-	Indust	Industrial Management 6													
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate						
	Course	·S		S (4)		.,									
				Module taught in: German and/or English											
				b) pre c) terr d) por Langu Asses credit	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus										
		oants a of place	nd allo- es	(1) Stonager (2) Ar tal nu ment) (3) An	ld the number of apudents who already ment will be given p nong applicants wit mber of ECTS credi l. nong applicants wit tentioned in (2).	have successfully coreferential consider th the same number ts achieved in cours th the same number	ation. of successfully completed es of BWL und Industriebe	I by the Chair of Busine d modules, places will etriebslehre (Business ill be allocated accordi	ocated as follows: ess Economics and Industrial Ma- be allocated according to the to- Econmics and Industrial Manage- ng to the average grade in cour-						
	Additio	nal Info	ormation	Modu	Module can be taught in form of E Learning course or as a block.										
Operations & Infor	mation Management (60 ECTS credits)														
Core (20 ECTS cred	lits)	its)													
12-M-LA-182-m01	Indust	rial Mar	nagement	2											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate						
	Course	S		` '	+ Ü (2) se type: might also l	be offered as eLearn	ng, seminary, workshop,	etc.							
	Method of assessment			a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus											
		oants ar	nd allo- es	all ap	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.										

12-M-AOLM-182-	Advanc	ed Ope	rations &	Logistics Mana	gement					
mo1	ECTS	5	Duration	n 1 semes	ter	Method of grading numerical grade	Modul level	graduate		
	Course	S		V (2) + Ü (2) Module taught in: English						
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus						
12-M-MA-	Manag	erial An	alytics &	Decision Makin	g					
DM-182-mo1	ECTS	5	Duration	n 1 semes	ter	Method of grading numerical grade	Modul level	graduate		
	Course	S		V (2) + Ü (2) Module taught	in: Englis	sh				
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus						
12-BI-192-m01	Analytical Information Systems									
	ECTS	5	Duration	n 1 semes	ter	Method of grading numerical grade	Modul level	graduate		
	Course	S		V (2) + Ü (2)			•			
	Method	d of ass	essment	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus						
	Participants and allocation of places			40 places. WM1: Should the number of applications exceed the number of available places, places will be allocated as follows: 1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.						

12-M-DSS-192-	Decisio	Decision Support Systems												
mo1	ECTS	5	Duration	1	1 semester	Method of gradin	g numerical grade		Modul level	graduate				
	Courses	S		V (2)	+ Ü (2)				P					
	Method	l of asse	ssment	b) ora minu Langi	a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus									
		pants and of places		Shou (1) Ma (2) Th (3) W	40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									
Core Electives (40	ECTS cree	7 311 3 1												
12-M-LA-182-m01	Industr	ial Mana	agement	2										
	ECTS	5	Duration	1	1 semester	Method of gradin	g numerical grade		Modul level	graduate				
	Courses	S		` '	+ Ü (2) se type: might also	be offered as eLearr	ing, seminary, worksł	hop, etc.						
	Method of assessment			b) pro c) ter d) en e) po Lango	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus									
	Participants and allocation of places			20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.										
12-M-AOLM-182-	Advanc	ed Oper	ations &	Logis	tics Management									
mo1	ECTS	5	Duration	1	1 semester	Method of gradin	g numerical grade		Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English										
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus										

12-M-MA-	Managerial Analytics & Decision Making												
DM-182-mo1	ECTS 5	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English									
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus									
12-BI-192-m01	Analytical Information Systems												
	ECTS 5	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) -	+ Ü (2)								
	Method of assessment			Langu	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								
	Participants and allocation of places			40 places. WM1: Should the number of applications exceed the number of available places, places will be allocated as follows: 1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									
12-M-DSS-192-	Decision	Supp	ort Systen	ns									
mo1	ECTS 5	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) -	V (2) + Ü (2)								
	Method of assessment			a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. minutes) Language of assessment: German and/or English creditable for bonus									
	Participants and allo- cation of places			40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									

12-GPU-192-m01	Busine	ss Softv	ware 1: IS	-based	Enterprise Man	agement		1					
	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2)	+ Ü (2)								
	Method	d of asso	essment	a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) or c) Term paper (approx. 15 to 20 pages) or Language of assessment: German and/or English Assessment offered: Once a year, winter semester creditable for bonus									
		oants ar of place		Shou (1) Ma (2) Th (3) W	20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.								
12-M-BE-192-m01	Industr	rial Man	agement	4									
	ECTS	5	Duration	<u> </u>	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2)	+ Ü (2)			*					
	Method of assessment			a) Wri b) Pre c) Ter d) en e) Por Langu credit									
	Participants and allocation of places			Econo Shou ces re (2) A i ber of lot as (3) W	total of 15 places omic Policy. Id the number of e-allocated by low total of 5 places f applications exthey become awhen places are a	applications exceed 15, as they become availab will be allocated to stude ceed 5, these places will ailable.	these places will be alloca le. ents of the Master's degree be allocated by lot. A waiti	ted by lot. A waiting programme Informing list will be main	agement as well as International slist will be maintained and pla- ation Systems. Should the num- tained and places re-allocated by exceeds the number of available				
	Additional Information			Modu	ile can be taught	in form of E Learning co	urse, seminar, workshop et	tc.					

12-M-AM-182-m01	Advanced Microeconomics											
	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	·		+ Ü (2) le taught in: Englis	sh							
	Method of a	ssessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus									
12-M-CT-222-m01	Contract Theory											
	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	·		+ Ü (2) le taught in: Englis	sh							
	Method of a	ssessment	b) ter Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus								
12-M-GL-	Global Logis	tics & Supp	ly Cha	Chain Management								
SC-182-m01	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			+ Ü (2) le taught in: Englis	sh							
	Method of a	ssessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus									
12-M-SBM-182-	Industrial M	anagement	1									
mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Course type: might also be offered as eLearning, seminary, workshop, etc.									
	Method of a		a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus									
	Participants cation of pla		20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									

12-M-SPM-182-	Industr	rial Man	agement	3	"	,		"				
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S			V (2) + Ü (2) Course type: might also be offered as eLearning, seminary, workshop, etc.							
	Method	d of ass	essment	b) pre c) ten d) ent e) poi Langi	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus							
	Particip cation			all ap	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-IV-161-m01		ation Pr	ocessing	within	Organizations							
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) ·	$V(2) + \ddot{U}(2)$							
	Method of assessment			written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-NGM-182-	Advanc	ed Com	putation	al Econ	omics			'				
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) + Ü (2) Module taught in: English								
	Method	d of ass	essment	b) ter	tten examination m paper (approx. uage of assessme		or					
	Additio	nal Info	rmation	Resea	arch track module	e in Master's programn	ne IEP					
12-M-OE1-182-m01	Econon	netrics	1									
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses Method of assessment				V (2) + Ü (2) Module taught in: German (winter semester), English (summer semester)							
					a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							

12-M-0E2-182-m01	Econome	trics 2				1						
	ECTS 5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses	,	V (2) +	· Ü (2)	, -							
	Method o	of assessment	b) tern Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								
	Addition	al Information	Research track module in Master's programme IEP									
12-M-0E3-182-mo1	Econome				, ,	·						
	ECTS 5		n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses	Į.	V (2) +	· Ü (2)			-					
	Method o	of assessment	b) tern Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								
	Additiona	al Information	Resea	rch track module	n Master's programme IEP							
12-M-PROM-182-	Project N	lanagement an	d Conti	rol		'						
mo1	ECTS 5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses		S (2)									
	Method o	of assessment	Langu	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-SDC-182-	Strategic	Strategic Decisions and Competition										
mo1	ECTS 5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses	,	V (2) + Modul	- Ü (2) le taught in: Engli	sh		-					
	Method o	of assessment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									
12-M-SMGS-182-	Strategic	Management	of Glob	al Supply Chains								
mo1	ECTS 5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses		V (2) + Ü (2) Module taught in: English									
	Method o	of assessment	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus									

12-M-SCC-161-m01	Semina	ar: Supp	ly Chain	Compe	tition			,					
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	:S		S (2)									
	Method of assessment			Langu	term paper (approx. 15 to 20 pages) and presentation (approx. 10 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester								
	Participants and allo- cation of places			12 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.									
12-M-Tl1-182-m01		of Indu	strial Org	anizati	ion								
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	ourses V (2) + Ü (2) Module taught in: English											
	Method	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus								
12-M-Tl2-182-m01	Applie	d Indust	rial Orga	nization									
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S		V (2) Modu	le taught in: Englis	sh							
	Method	d of ass	essment	b) terr Langu Asses	n paper (15 to 20 page of assessmen	it: English	nutes) or the course is offered						
12-M-TDS-222-m01	Topics	in Data	Science 1										
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			$V(2) + \ddot{U}(2)$ Module taught in: English									
	Method of assess				n paper (approx. 1 age of assessmen	it: German and/or Eng							

12-M-PO-	Project Module Operations & Information Management I											
PIM1-182-m01	ECTS	10	Duratio	n 1 semes	ter	Method of grading	numerical grade	Modul level	graduate			
	Course	es	·	V (2) + Ü (2) Module taught	V (2) + Ü (2) Module taught in: English							
	Method	d of ass	essment	project (approx. 15 pages, e. g. term paper, documentation, preparing a contribution) and presentation (approx. 15 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-PO-	Project	t Modul	e Operati	ons & Informati	on Manag	ement II						
PIM2-182-m01	ECTS	10	Duratio	n 1 semes	ter	Method of grading	numerical grade	Modul level	graduate			
	Course	25		V (2) + Ü (2)				,				
			sessment	weighted 2:1 Language of as Assessment of creditable for b	project (approx. 15 pages, e. g. term paper, documentation, preparing a contribution) and presentation (approx. 15 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus							
12-M-NMA-221-	Indust	rial Maı	nagement	5								
mo1	ECTS	5	Duratio		ter	Method of grading	numerical grade	Modul level	graduate			
	Courses			S (4) Module taught in: German and/or English								
	Method of assessment			a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus								
	Participants and allocation of places			20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Business Economics and Industrial Management will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in courses of BWL und Industriebetriebslehre (Business Economics and Industrial Management). (3) Among applicants with the same number of ECTS credits, places will be allocated according to the average grade in courses mentioned in (2). (4) Among applicants with the same average grade, places will be allocated by lot.								
	Additio	onal Info	ormation	Module can be taught in form of E Learning course or as a block.								

12-M-NMB-221-	Indust	rial Man	agement	6								
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	es		S (4) Modu	S (4) Module taught in: German and/or English							
	Method	d of ass	essment	b) pre c) ten d) por Langu Asses	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus							
		pants ar of place		Should (1) Stunager (2) Artal nument) (3) Anses m	20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Business Economics and Industrial Management will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in courses of BWL und Industriebetriebslehre (Business Economics and Industrial Management). (3) Among applicants with the same number of ECTS credits, places will be allocated according to the average grade in courses mentioned in (2). (4) Among applicants with the same average grade, places will be allocated by lot.							
	Additio	onal Info	rmation	Modu	le can be taught ir	form of E Learning co	urse or as a block.					
12-M-ATDS-222-	Topics in Data Science 2											
mo1	ECTS 5 Duratio			1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			V (2) + Ü (2) Module taught in: English								
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: in the semester in which the course is offered creditable for bonus								
12-M-BUA-161-m01	Busine	ss Anal	ytics					,				
	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	es		S (2)	•	•		*				
	Metho	d of ass	essment	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester								
	Participants and allo- cation of places			20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								

12-M-LSCM-222-	Semina	ar: Appl	ied Analy	tics in	Logistics & Supply	Chain Management		·				
mo1	ECTS	10	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S	•	S (2)	•				•			
	Method	d of ass	essment		term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes) (weighted 2:1) Language of assessment: German and/or English							
		oants ar of place		(1) Stope give (2) Are tal nu Supp cours	Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.							
Compulsory core el	lectives	2: Subj	ects (60 E	CTS cr	edits)							
Strategic Marketin	g Manag	gement	(20 ECTS	credit	s)							
Core (10 ECTS credi	its)											
12-M-IMM-161-m01	Interna	tional I	Marketing	5								
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2)	V (2) + Ü (2)							
	Method	d of ass	essment		written examination (approx. 60 minutes) Language of assessment: German and/or English							
12-M-SM-161-m01	Strateg	gic Marl	ceting									
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course			<u>``´</u>	+ Ü (2)							
	Method	d of ass	essment		n examination (appuage of assessment	orox. 60 minutes) :: German and/or Eng	lish					
Core Electives (10 E	CTS cre	dits)										
12-M-INST-182-	Strateg	gic Man	agerial Ad	count	ing							
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			V (2) + Ü (2)								
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								

12-M-KO-	Coordinat	ion, Budgetir	g and I	and Incentives in Organizations								
BO-182-mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses	·	V (2)	V (2) + Ü (2)								
	Method o	f assessment	a) written examination (approx. 60 minutes) or									
				b) term paper (approx. 15 pages)								
				Language of assessment: German and/or English creditable for bonus								
12-GPU-192-m01	Business	Software 1: IS		pased Enterprise Management								
12 01 0 192 11101	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2)	+ Ü (2)	1 0 0	<u> </u>						
	Participar cation of	nts and allo- places	minute) C) Ter Langu Assest credite 20 pl Shoute (1) Ma (2) Th (3) W	tes) or m paper (approx. 15 uage of assessment: ssment offered: Onc table for bonus aces. Id the number of appaster's students of Inferemaining places hen places are alloc	to 20 pages) or German and/or Engle e a year, winter seme plications exceed the nformation Systems will be allocated to sated in accordance w	ish ster number of available p vill be given preferentia tudents of other subjec	laces, places will be all al consideration. cts. number of applications	ocated as follows: exceeds the number of available				
12-M-IBS-192-m01	E-Business Strategies											
	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		` '	+ Ü (2)								
	Method o	f assessment	a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus									
	Participants and allocation of places		40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									

12-M-DM1-182-	Digital	Market	ing I									
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerical gr	rade Modul lev	el graduate				
	Course	S			V (2) + Ü (2) Module taught in: English							
	Method	d of ass	essment	b) ter Langu	n) written examination (approx. 60 to 120 minutes) or n) term paper (15 to 20 pages) Language of assessment: English Exercitable for bonus							
12-M-DM2-182-	Digital	Market	ing II				'					
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical gr	rade Modul leve	el graduate				
	Course	S			+ Ü (2) le taught in: English							
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-EC1-182-mo1	E-Comr	nerce I					-					
	ECTS	5	Duratio	n	1 semester	Method of grading numerical gr	rade Modul leve	el graduate				
	Courses			V (2) + Ü (2) Module taught in: English								
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus								

Industrial Manager	ment (20 EC	CTS credits)										
Core (10 ECTS cred	its)											
12-M-SBM-182-	Industrial	Management	1									
mo1	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Course type: might also be offered as eLearning, seminary, workshop, etc.								
	Method o	fassessment	b) pre c) ten d) ent e) poi Langi	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) canguage of assessment: German and/or English creditable for bonus								
	cation of p		20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
12-M-LA-182-m01		Management										
	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			+ Ü (2) se type: might also l	oe offered as eLearni	ng, seminary, workshop, etc.						
	Method o	f assessment	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus									
	Participar cation of p	nts and allo- places	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									

Core Electives (10 E											
12-M-SPM-182-	Industria	l Managemen	t 3								
mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			$V(2) + \ddot{U}(2)$ Course type: might also be offered as eLearning, seminary, workshop, etc.							
	Method o	of assessment	b) pro c) ter d) en e) po Lango	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus							
	Participal cation of	nts and allo- places	all ap	plicants irrespectiv	e of their subjects. (2	2) Places on all courses	of the module with a res	ces will be allocated by lot among stricted number of places will be I by lot as they become available.			
12-M-BE-192-m01	Industria	l Managemen	t 4								
	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses		V (2)	+ Ü (2)		<u>.</u>					
	Method o	of assessment	b) Pro c) Ten d) en e) Po Lango	esentation (approx. m paper (30 to 40 p tirely or partly comp rtfolio (approx. 20 p	oages) or outerised written exa	m paper (15 to 20 pages mination (approx. 60 m					
	cation of		20 places. (1) A total of 15 places will be allocated to students of the Master's degree programmes Management as well as International Economic Policy. Should the number of applications exceed 15, these places will be allocated by lot. A waiting list will be maintained and places re-allocated by lot as they become available. (2) A total of 5 places will be allocated to students of the Master's degree programme Information Systems. Should the number of applications exceed 5, these places will be allocated by lot. A waiting list will be maintained and places re-allocated by lot as they become available. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.								
	Additiona	al Information	Modu	ıle can be taught in	form of E Learning c	ourse, seminar, worksh	op etc.				

12-M-AOLM-182-	Advanc	ed Ope	rations &	Logist	ics Management			'					
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	 S		V (2) -									
					le taught in: English								
	Method	d of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages)									
					age of assessment:								
					reditable for bonus								
12-M-GL-	Global	Logistic	s & Supp	oly Chain Management									
SC-182-m01	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2) - Modu	- Ü (2) le taught in: English								
	Method	nf asse					<u> </u>						
	Method	. 0. 055		b) teri	written examination (approx. 60 minutes) or term paper (approx. 15 to 20 pages)								
					age of assessment:	English							
			1 11 0	creditable for bonus Decision Making									
12-M-MA- DM-182-mo1						laa da la cara							
DWI-102-11101		5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S 		V (2) - Modu	+ U (2) le taught in: English								
	Method	d of asse	essment		a) written examination (approx. 60 minutes) or								
					b) term paper (approx. 15 to 20 pages) Language of assessment: English								
					able for bonus	Liigiisii							
12-M-SCC-161-m01	Semina	r: Supp	ly Chain (Compe	tition								
	ECTS	5	Duration	<u> </u>	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	<u> </u>		S (2)				•					
	Method	d of asse	essment				ntation (approx. 10 min	nutes), weighted 2:1					
						German and/or Engl a year, winter seme							
	Particip	ants an	ıd allo-	12 places. Should the number of applications exceed the number of available places, places will be allocated as follows									
	cation	of place	S	Stude	nts who already hav	e successfully comp	leted courses offered b	y the Chair of Logistics	and Quantitative Methods will be				
					given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply								
				Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the app-									
				licant	licant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.								
				piace	will be allocated by	y 101.							

12-M-NMA-221-	Industr	ial Man	agement	5										
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		S (4) Modu	S (4) Module taught in: German and/or English									
	Method	l of asso	essment	b) pre c) terr d) por Langu Asses	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus									
	Particip cation o			(1) Stunagen (2) An tal nu ment) (3) An ses m	d the number of appudents who already nent will be given prong applicants with mber of ECTS credit. nong applicants with entioned in (2).	have successfully co referential considerat h the same number o s achieved in courses h the same number o	mpleted courses offere tion. f successfully complete s of BWL und Industrieb	ed modules, places will petriebslehre (Business vill be allocated accordi	ocated as follows: ss Economics and Industrial Ma- be allocated according to the to- Econmics and Industrial Manage- ng to the average grade in cour-					
	Additio	nal Info	rmation	Modu	le can be taught in f	form of E Learning co	urse or as a block.							

12-M-NMB-221-	Indust	rial Maı	nagement 6										
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S		S (4) Modu	lle taught in: Gerr	nan and/or English		,	-				
	Method	d of ass	sessment	b) pre c) ter d) po Langu Asses	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus								
		pants a of place	nd allo- es	(1) Stonager (2) Ar tal nu ment) (3) Ar ses m	Id the number of udents who alrea ment will be giver nong applicants with the condition of ECTS creptons applicants when the condition of the	preferential considerativith the same number of dits achieved in courses	pleted courses offered on. successfully complete of BWL und Industrieb ECTS credits, places w	d by the Chair of Busine ed modules, places will etriebslehre (Business vill be allocated accordi	ocated as follows: ess Economics and Industrial Ma- be allocated according to the to- Econmics and Industrial Manage- ng to the average grade in cour-				
	Additio	nal Info	ormation			n form of E Learning cou	<u>'</u>	·					
Financial Accounti	ng and B	Busines											
Core (10 ECTS cred													
12-M-GA-221-m01	Group	Accoun	ting										
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	:S		` ′	+ Ü (2) ıle taught in: Engl	ish		•					
	Metho	d of ass	sessment										
12-M-SP-161-m01	Econor	nics of	Tax Plann	ing	,			,					
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course			` '	V (2) + Ü (2)								
	Method of assessment					a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German and/or English creditable for bonus							

Core Electives (10 E	CTS cr	edits)								
12-M-AFA-221-m01	Advar	ced Fina	ncial Acc	ounting	3					
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Cours	es		V (2) -	- Ü (2)					
	Metho	od of ass	essment			rox. 60 to 120 minute				
					age of assessment: able for bonus	German and/or Engl	ish			
12-M-UA-161-m01	Finan	cial State	ement Ana	alysis a	ınd Business Valuat	ion				
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Cours	es		V (2) -	+ Ü (2)					
	Metho	od of ass	essment	written examination (approx. 60 to 120 minutes) Language of assessment: German and/or English creditable for bonus						
12-M-STB-161-m01	Tax A	ccounting	g							
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Cours	es		V (2) -	+ Ü (2)					
	Metho	od of ass	essment	b) teri c) ora Langu	m paper (approx. 15 l examination of one	oprox. 60 minutes) o pages) or e candidate each (ap German and/or Engl	prox. 20 minutes)			
12-M-FER-161-m01	Case	Studies o	n Busine	ss Taxa	ation			"		
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate	
	Cours	es		S (2)						
	Metho	od of ass	essment	Langu	written examination (approx. 120 minutes) Language of assessment: German and/or English creditable for bonus					
12-M-RE-	Accou	nting an	d Capital	Marke	ts					
KA-182-mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Cours	es		V (2) + Ü (2)						
	Metho	od of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus						

12-M-CF2-182-m01	Portfol	ortfolio and Capital Market Theory												
	ECTS	5	Duration	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		V (2) ·	+ Ü (2)									
	Method	d of ass	essment	b) ter Langu) written examination (approx. 60 to 90 minutes) or) term paper (approx. 15 pages) anguage of assessment: German and/or English reditable for bonus									
12-M-IFM-222-m01	International Financial Management													
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S			+ Ü (2) le taught in: Englisl	n								
	Method	d of assessment written examination (approx. 60 minutes) Language of assessment: English creditable for bonus												
12-M-IB-161-m01	Interna	tional 1	axation											
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		S (2)										
	Method	d of ass	essment	b) ter Langu Asses	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages), presentation of term paper (approx. 20 minutes), weighted 3:2 Language of assessment: German and/or English Assessment offered: To be announced creditable for bonus									
		oants ar of place		all ap	plicants irrespective	e of their subjects. (2)) Places on all courses (of the module with a res	ces will be allocated by lot among stricted number of places will be I by lot as they become available.					
12-M-RFW-222-	Tax-Op	timized	Busines	s Orga	nization									
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		V (2) ·	+ Ü (2)									
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation of term paper (approx. 20 minutes); weighted 60:40 Language of assessment: German and/or English Assessment offered: To be announced creditable for bonus										

Corporate Finance	and Risk Mana	gement (2	o ECTS	credits)										
Core (10 ECTS credi	ts)													
12-M-CF3-222-m01	Risk Manageı	ment												
	ECTS 5	Duratio	1	1 semester	Method of grading	numerical grade		Modul level	graduate					
	Courses		V (2) -											
			b) teri Langu credit	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Creditable for bonus										
12-M-CF2-182-m01	Portfolio and Capital Market Theory													
	ECTS 5	Duratio	,	1 semester	Method of grading	numerical grade		Modul level	graduate					
	Courses		V (2) -	+ Ü (2)										
			b) teri Langu credit	m paper (approx. 15 lage of assessment able for bonus	approx. 60 to 90 minu 5 pages) :: German and/or Engl			,						
12-M-EIFM-252-	Efficiently Ine			Markets					_					
mo1	ECTS 5	Duratio		1 semester	Method of grading	numerical grade		Modul level						
	Courses		V (2) - Modu	+ Ü (2) le taught in: Englisl	h									
	Method of ass	sessment	b) por Langu	tten examination (a tfolio (approx. 50 h lage of assessment able for bonus		r								
Core Electives (10 E	CTS credits)													
12-M-CF1-182-m01	Discounted C	ashflow												
	ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate													
	Courses V (2) + Ü (2)													
	Method of ass	Method of assessment a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus												

12-M-CF4-182-m01	Selecte	Selected Topics in Corporate Finance												
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	 S		V (2) ·	+ Ü (2)									
	Method	d of asse	essment	b) ter Langu Asses	m paper (approx. Jage of assessme	(approx. 60 to 90 minute 15 pages) nt: German and/or Englis the semester in which th	sh							
12-M-FMO-182-	Analysi	is of Fin	ancial Ma	rket D	ata									
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	S	V (2) + Ü (2)											
	Method	d of asse	essment	b) ter Langu) written examination (approx. 60 minutes) or) term paper (approx. 15 pages) anguage of assessment: German and/or English reditable for bonus									
	Additio	nal Info	rmation	Resea	arch track module	in Master's programme	EP							
12-M-RE-	Accoun	ting and	d Capital	Markets										
KA-182-m01	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	S		V (2) ·	+ Ü (2)									
	Method	d of asse	essment	b) ter Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus									
12-M-UA-161-m01	Financi	al State	ment Ana	alysis a	and Business Valu	ation								
	ECTS	5	Duration	on 1 semester Method of grading numerical grade Modul level					graduate					
	Courses	S		$V(2) + \ddot{U}(2)$										
	Method	d of asse	essment	written examination (approx. 60 to 120 minutes) Language of assessment: German and/or English creditable for bonus										

12-BI-192-m01	Analyt	ical Info	rmation S	ystem	S		-					
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul I	level	graduate			
	Course	25		V (2) +	- Ü (2)							
	Metho	d of ass	essment			prox. 60 minutes)						
					age of assessmer able for bonus	nt: German and/or English						
	cation	pants ar of place	25	WM1: Shoul 1) Mas (2) The (3) Wh places	yo places. WM1: Should the number of applications exceed the number of available places, places will be allocated as follows:) Master's students of Information Systems will be given preferential consideration. 2) The remaining places will be allocated to students of other subjects. 3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.							
12-M-BR-252-m01			egulation									
	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul I	level				
	Course	rses V (2) + Ü (2) Module taught in: English										
	Metho	d of ass	essment	b) por Langu) written examination (approx. 60 minutes) or) portfolio (approx. 50 hours) anguage of assessment: English reditable for bonus							
12-M-EBF-252-m01	Empiri	cal Bani	inking and Finance									
	ECTS	5	Duration	1								
	Course	?S		V (2) + Modu	- Ü (2) le taught in: Engli	sh	·					
	Metho	d of ass	essment	b) por Langu	ten examination (tfolio (approx. 50 age of assessmer able for bonus							
12-RM-KS-161-m01	Risk M	anagen	nent - Con	cepts a	and Systems							
	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul I	level	graduate			
	Course	es.		V (2)								
	Metho	d of ass	essment	a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes; groups of 2: approx. 20 minutes; groups of 3: approx minutes) Language of assessment: German and/or English creditable for bonus								
		pants ar of place		25 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								

Information System	ns (20 ECTS (redits)									
Core (10 ECTS credi	· ·	<u> </u>									
12-IV-161-m01	Information	Processing	within	Organizations							
	ECTS 5	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses		` .	+ Ü (2)							
	Method of a	issessment	Langu	vritten examination (approx. 60 minutes) .anguage of assessment: German and/or English .reditable for bonus							
12-M-ITM-161-m01	IT-Manager	nent									
	ECTS 5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses		V (2) -	+ Ü (2)							
	Method of a	issessment	b) ora minut Langu	l examination (one o	oprox. 60 minutes) o candidate each: appi German and/or Engl	ox. 15 to 20 minutes;	groups of 2: approx. 20	minutes; groups of 3: approx. 30			
Core Electives (10 E			_								
12-GPU-192-m01		1	S-based Enterprise Management								
	ECTS 5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses		` '	+ Ü (2)							
	Method of a	ssessment	b) ora minut c) Ter Langu Asses	a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) or c) Term paper (approx. 15 to 20 pages) or Language of assessment: German and/or English Assessment offered: Once a year, winter semester creditable for bonus							
	Participants cation of pla		20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of availables, places will be allocated by lot among applicants from this group.								

12-M-IBS-192-m01	E-Business Strategies												
	ECTS	5	Duration	1	1 semester	Method of grading nu	merical grade	Modul level	graduate				
	Course	S		V (2) ·	+ Ü (2)		-		, -				
	Method	d of ass	essment	b) ora minut Langu	ll examination (one tes)	approx. 60 minutes) or candidate each: approx. : German and/or English	15 to 20 minutes, groups o	f 2: approx. 20 I	minutes, groups of 3: approx. 30				
	cation	Participants and allo- ation of places			aster's students of I e remaining places hen places are alloo s, places will be all	nformation Systems will I will be allocated to stude	(1) and (2) and the number	leration.	ocated as follows: exceeds the number of available				
12-BI-192-m01		cal Information Systems 5 Duration 1 semester Method of grading numerical grade Modul level graduate											
	ECTS	5	Duration		graduate								
	Course	S		V (2) ·	(2) + Ü (2)								
	Method	d of ass	essment	Langu	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								
	Particip cation o			 40 places. WM1: Should the number of applications exceed the number of available places, places will be allocated as follows: 1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number places, places will be allocated by lot among applicants from this group. 									
12-M-TIF1-182-m01	Topics	in Infor	mation Sy	stems	1								
	ECTS	5	Duration	1	1 semester	Method of grading nu	nerical grade	Modul level	graduate				
	Course	S		V (2) ·	+ Ü (2)	·							
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or c) term paper (15 to 20 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus									

12-M-TIF2-182-m01	Topics	in Infor	mation Sy	stems	2			1				
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	:S		V (2) -	+ Ü (2)			·				
	Method	d of asso	essment	b) ora or c) terr Langu Asses	l examination (one manager (15 to 20 parage of assessment:	ages) : German and/or Engl	o 15 minutes; groups of 2: ap	prox. 20 minutes;	groups of 3: approx. 30 minutes)			
12-M-DSS-192-	Decisio	n Supp	ort Syste	ms								
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	!S		$V(2) + \ddot{U}(2)$								
				minut Langu credit	o) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of 3: ap ninutes) anguage of assessment: German and/or English reditable for bonus							
		oants ar of place		(1) Ma (2) Th (3) Wh	d the number of app aster's students of Ir e remaining places	ocated as follows: exceeds the number of available						
12-M-TDS-222-m01		in Data										
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course				le taught in: English							
	Method	d of asso	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								

12-M-ATDS-222-	Topics	in Data	Science :	2											
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerica	al grade	Modul level	graduate						
	Course	es			+ Ü (2) ıle taught in: Engl	sh									
				b) ter Langu Asses	written examination (approx. 60 minutes) or term paper (approx. 15 pages) anguage of assessment: German and/or English assessment offered: in the semester in which the course is offered reditable for bonus										
Human Resource A	Managen	nagement and Organization (20 ECTS credits)													
Core (10 ECTS cred	lits)														
12-M-AO-222-m01	Incent	Incentives in Organizations													
	ECTS			n 1 semester Method of grading numerical grade				Modul level	graduate						
	Course	es	,		+ Ü (2) ıle taught in: Engl	sh									
	Metho	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English										
12-M-HRM-222-	Humar	Resou	rce Manag	gemen	t and Industrial R	elations									
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerica	al grade	Modul level	graduate						
	Course	es			+ Ü (2) ıle taught in: Engl	sh									
	Method of assessment			b) ter) written examination (approx. 60 minutes) or) term paper (approx. 15 pages) anguage of assessment: English										
	Participants and allocation of places			WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.											

Core Electives (10 E	CTS cred	dits)							
12-M-EPF-161-m01			esearch v	vith St	ata				
	<u> </u>	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate
	Course	S	`	Ü (2)				•	
	Method	d of asso	essment	Langu		iges) German and/or Eng e a year as announce			
		ants ar of place		all ap	plicants irrespective	of their subjects. (2) Places on all courses	of the module with a res	ces will be allocated by lot among stricted number of places will bed by lot as they become available.
12-M-UGF1-182-	Corpora	ate Entr	epreneur	ship					
mo1	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate
	Course	ourses V (2) + Ü (2) Module taught in: English							
	Method	1 01 d551	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) or c) oral examination of one candicate each (approx. 10 to 15 minutes) or oral examination in groups (groups of nutes, groups of 3 approx. 30 minutes) Language of assessment: English					
12-M-OEA-222-	Advanc	ed Labo	our Econo	mics					
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate
	Course	S		V (2) - Modu	+ Ü (2) le taught in: English				
	Method	d of asso	essment	b) teri	tten examination (ap m paper (approx. 15 lage of assessment:		r		
12-M-KO-	Coordin	nation,	Budgetin	g and I	ncentives in Organiz	zations		'	
BO-182-mo1	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate
	Course	S		V (2) + Ü (2)					
	Method	d of asso	essment	b) teri Langu	m paper (approx. 15	oprox. 60 minutes) o pages) German and/or Eng			

12-M-CT-222-m01	Contra	ct Theo	t Theory										
	ECTS	5	Duration	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S			+ Ü (2)			,					
					lle taught in: Engli								
	Metho	d of ass	essment	b) ter Langı	tten examination (m paper (approx. : uage of assessmer table for bonus		or						
12-M-AFW-161-m01	Employ	yment L	aw					,					
	ECTS	5	Duration	n	2 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S		S (2)									
	Metho	d of ass	essment	[a) wr tion (itten examination approx. 10 pages),	(approx. 120 minutes) weighted 3:1:1]	.,	prox. 15 minutes) and o	d) written elaboration of presenta-				
		articipants and alloation of places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot a all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							stricted number of places will be				
Strategic Entrepren	neurship	(20 EC	TS credits	5)									
Core (10 ECTS credi	its)												
12-M-UGF1-182-	Corpor	rporate Entrepreneurship											
mo1	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S			+ Ü (2) ıle taught in: Engli	sh							
	Metho	d of ass	essment	b) ter c) ora nutes	m paper (15 to 20	ne candicate each (ap ox. 30 minutes)	•	or oral examination in g	groups (groups of 2 approx. 20 mi-				
12-M-UGF2-182-	Corpor	ate Stra	itegy										
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S	V (2) + Ü (2) Module taught in: English										
	Metho	d of ass	essment	b) ter c) ora nutes	m paper (15 to 20	ne candidate each (apox. 30 minutes)	•	or oral examination in g	groups (groups of 2 approx. 20 mi-				

Core Electives (10 I	CTS cred	lits)								
12-M-UGF3-182-	Digital I	Entrepr	eneurshi	p						
mo1	ECTS	5	Duration	า	1 semester	Method of gra	ding numerical	grade	Modul level	graduate
	Courses	5			+ Ü (2) ıle taught in: Engli	sh				
	Method	of asse	essment	b) ter c) ora minut		pages) or e candidate each	•	minutes; groups o	f 2: approx. 20 I	minutes; groups of 3: approx. 30
12-M-PUGF-182-	Project	Module	Strategi	c Entre	epreneurship	'			'	
mo1	ECTS	10	Duratio	<u> </u>	1 semester	Method of gra	ding numerical	grade	Modul level	graduate
	Courses	5	•	S (2)			·		-	
			_	term paper (approx. 15 pages) and presentation (one candidate: approx. 10 to 15 minutes@ groups of 2: approx. 2 groups of 3: approx. 30 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered						
		ipants and allo- n of places all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become a							stricted number of places will be	
12-M-IBS-192-mo1	E-Busin	ness Strategies								
	ECTS	5	Duratio	1	1 semester	Method of gra	ding numerical	grade	Modul level	graduate
	Courses	5		V (2)	+ Ü (2)					
	Method	of asse	essment	a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups of minutes) Language of assessment: German and/or English creditable for bonus						minutes, groups of 3: approx. 30
	Particip cation o			(1) Ma (2) Th (3) W	ld the number of a aster's students of ie remaining place	Information Syses will be allocate ocated in accorda	ems will be giver d to students of once with (1) and	(2) and the number	deration.	ocated as follows:
12-M-PROM-182-	Project	Manag	ement an	d Cont	trol					
mo1	ECTS	5	Duratio	1	1 semester	Method of gra	ding numerical	grade	Modul level	graduate
	Courses	5		S (2)						
	Method	of asse	essment	Langu	n examination (apuage of assessmentable for bonus				_	

12-M-AO-222-m01	Incenti	ves in O	rganizati	ons			,				
	ECTS	5	Duration	n .	1 semester	Method of grading numerical grade	Modul level	graduate			
	Course	S	-	V (2) -			·				
					le taught in: English						
	Method	d of asse	essment			pprox. 60 minutes) or					
				Langu	m paper (approx. 15 lage of assessment	; pages) : English					
12-M-DM1-182-	Digital	Market	ing I				,				
mo1	ECTS	5	Duration	<u> </u>	1 semester	Method of grading numerical grade	Modul level	graduate			
	Course	S		V (2) - Modu	+ Ü (2) le taught in: English	1					
	Method	Method of assessment a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									
12-M-DM2-182-	Digital	Market	ing II				"				
mo1	ECTS	CTS 5 Duration			1 semester	Method of grading numerical grade	Modul level	graduate			
	Course	S			V (2) + Ü (2) Module taught in: English						
	Method	d of asse	of assessment a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-EC1-182-m01	E-Comr	nerce I									
	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Course	S			+ Ü (2) le taught in: Englisł	n					
	Method	d of asse	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus							

Managerial Accour	iting (20	ECTS cı	redits)										
Core (10 ECTS cred	its)												
12-M-KO-	Coordin	nation, I	Budgeting	g and I	ncentives in Orgar	izations							
BO-182-mo1	ECTS	5	Duratio	า	1 semester	Method of grading	numerical grade	Mo	odul level	graduate			
	Courses	5		V (2) -	+ Ü (2)								
	Method	l of asse	essment	b) ter Langu	m paper (approx. 1	approx. 60 minutes) o 5 pages) t: German and/or Eng							
12-M-INST-182-	Strateg	ic Mana	agerial Ad	counti	ng								
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Mo	odul level	graduate			
	Courses	5		V (2) + Ü (2)									
	Method	l of asse	essment	b) ter Langu	m paper (approx. 1	approx. 60 minutes) of pages) t: German and/or Eng							
Core Electives (10 I	CTS cred	dits)											
12-M-AO-222-m01	Incentiv	ves in O	rganizati	ons									
	ECTS					Method of grading	numerical grade	Mo	odul level	graduate			
	Courses	5			V (2) + Ü (2) Module taught in: English								
	Method	l of asse	essment	b) ter	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English								
12-M-PROM-182-	Project	Manag	ement an	d Cont	rol								
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Mo	odul level	graduate			
	Courses	5		S (2)									
	Method	l of asse	essment	Langu	n examination (ap lage of assessmen able for bonus	orox. 6o minutes) t: German and/or Eng	lish						
12-M-RE-		ting and	d Capital	Marke	ts								
KA-182-m01	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Mo	odul level	graduate			
	Courses			V (2) + Ü (2)									
	Method	l of asse	essment	b) ter Langu	m paper (approx. 1	approx. 60 minutes) of pages) t: German and/or Eng							

12-M-DSS-192-	Decisi	on Sup	port Syste	ms									
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	es		V (2)	+ Ü (2)								
	Metho	d of as	sessment	b) ora minu Lang	al examination (o tes)	n (approx. 60 minutes) or ne candidate each: approx. 15 to 20 minutes, gr ent: German and/or English	oups of 2: approx. 20	minutes, groups of 3: approx. 30					
	cation	of plac		(1) M (2) Th (3) W	ld the number of aster's students c ne remaining plac hen places are al	applications exceed the number of available plans of Information Systems will be given preferential es will be allocated to students of other subject located in accordance with (1) and (2) and the nallocated by lot among applicants from this grou	l consideration. s. umber of applications						
12-M-GA-221-m01		Accour			1								
	ECTS	5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	es	V (2) + \ddot{U} (2) Module taught in: English										
	Metho	d of as	sessment	Lang	written examination (approx. 60 to 120 minutes) Language of assessment: German and/or English creditable for bonus								
12-M-CIU-222-m01	Chang	Change Management											
	ECTS	5	Duratio	า	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	es	,	V (2)	/ (2) + Ü (2)								
	Metho	d of as	sessment	b) ter Lang Asse	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
Logistics and Supp	oly Chai	n Mana	gement (2	o ECTS	credits)								
Core (10 ECTS cred	lits)												
12-M-AOLM-182-	Advan	ced Op	erations &	Logis	tics Management								
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	es		$V(2) + \ddot{U}(2)$ Module taught in: English									
	Metho	d of as	sessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus									

12-M-GL-	Globa	al Logisti	ics & Supp	ly Cha	Chain Management							
SC-182-mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours	ses			+ Ü (2) lle taught in: English	•						
	NA - + l-											
	Meth	od or ass	sessment	b) ter Langu	n paper (approx. 15 n paper (approx. 15 nage of assessment: able for bonus							
Core Electives (10 E	CTS cı	redits)										
12-M-SMGS-182-	Strat	egic Mar	agement	of Glob	al Supply Chains							
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours	ses			+ Ü (2) lle taught in: English							
	Meth	Method of assessment written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus										
12-M-MA-	Mana	gerial A	nalytics &	Decisi	on Making							
DM-182-mo1	ECTS 5 Duration			<u> </u>	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours	ses	,		V (2) + Ü (2) Module taught in: English							
	Meth	od of ass	sessment	b) ter Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus							
12-M-SCC-161-m01	Semi	nar: Sup	ply Chain	Compe	tition							
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours	ses		S (2)				·				
	Meth	od of ass	sessment	Langi	lage of assessment:	20 pages) and prese German and/or Engl a year, winter seme		inutes), weighted 2:1				
		ipants a n of plac		12 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.								

12-M-LA-182-m01	Indust	rial Mar	agement	2				,	-				
	ECTS	5	Duration	1 se	mester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S		V (2) + Ü (2 Course typ		o be offered as eLearning	, seminary, workshop	o, etc.					
	Metho	d of ass	essment	b) presenta c) term par d) entirely e) portfolio Language o	written examination (approx. 40 to 60 minutes) or presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or term paper (30 to 40 pages) or entirely or partly computerised written examination (approx. 60 minutes) or portfolio (approx. 20 pages) anguage of assessment: German and/or English editable for bonus								
		pants ar of place		all applicar	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-SPM-182-	Indust	rial Man	agement	3									
mo1	ECTS	5	Duration	1 se	mester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S		V (2) + Ü (2 Course typ		o be offered as eLearning	, seminary, workshop	o, etc.					
	Metho	a or ass	essment	b) presenta c) term pap d) entirely e) portfolio Language o creditable	written examination (approx. 40 to 60 minutes) or presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or term paper (30 to 40 pages) or entirely or partly computerised written examination (approx. 60 minutes) or portfolio (approx. 20 pages) aguage of assessment: German and/or English editable for bonus								
		pants ar of place		all applicar	nts irrespec	tive of their subjects. (2)	Places on all courses	of the module with a re	aces will be allocated by lot among estricted number of places will be ed by lot as they become available.				
12-M-DSS-192-	Decision	on Supp	ort Syster	ns				'					
mo1	ECTS	5	Duration	1 se	mester	Method of grading	numerical grade	Modul level	graduate				
	Course	!S		V (2) + Ü (2	2)								
	Method of assessment a) Written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes, groups of 2: approx. 20 minutes, groups minutes) Language of assessment: German and/or English creditable for bonus												
	Participants and allo- cation of places			40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Information Systems will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.									
Master's with 1 major M	anagement	(2022)					JMU Würzburg • generate	ed 02-Aug-2025 • exam. reg. data	a record 88 i45 - - H 2022 page 70 / 128				

Strategic Corporate	e Commu	nicatio	1 (20 ECT	S cred	its)						
Core (10 ECTS credi	its)										
12-M-BUC-222-	Commu	nicatior	ı in Busiı	iess ai	nd Economics						
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	i			+ Ü (2) lle taught in: English						
	Method			Langu credit	n examination (appr uage of assessment: able for bonus	English					
12-M-ECC-182-m01	Busines	s Comn	nunicatio	n in P	rint, Online and Soci	al Media					
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	i		V (2)	+ Ü (2)						
	Method	of asse	ssment	Langu	n examination (appruage of assessment: able for bonus		iish				
Core Electives (10 E	CTS cred	lits)									
12-M-PCW-182-	Project	Modul:	Crossme	rossmedial Business Communication							
mo1	ECTS	10	Duratio	<u> </u>	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	;		S (2)	-						
	Method	of asse	ssment	tary, t Langu Asses	ext analyses of diffe uage of assessment:	rent types of media German and/or Eng		/video format): e. g. recor	d of research activities, commen-		
12-M-PACW-182-	Project	Modul:	Audiovis	ual Bu	siness Communicati	ion					
mo1	ECTS	10	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	i		S (2)							
	Method	of asse	ssment	tary, t Langu Asses	ext analyses of diffe uage of assessment:	rent types of media German and/or Eng		/video format): e. g. recor	rd of research activities, commen-		

o6-MK-MKW1-	Mass M	edia Pr	ocesses	and Eff	d Effects									
Ex-182-mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	undergraduate					
	Courses	;		V (2) -	+ Ü (2)			·						
	Method	of asse	essment	b) ora Langu	written examination (approx. 50 minutes) or oral examination of one candidate each (approx. 20 minutes) anguage of assessment: German and/or English reditable for bonus									
	Participa cation o			all ap	plicants irrespective	of their subjects. (2)	Places on all course	es of the module with a re	ces will be allocated by lot among stricted number of places will be d by lot as they become available.					
06-MK-MKW2-	Marketi	Marketing & Strategic Communication												
Ex-182-mo1	ECTS	5	Duratio	า	1 semester Method of grading numerical grade Modul level undergraduate									
	Courses	;		V (2) -	+ Ü (2)			,						
	Method	a) written examination (approx. 100 minutes) or b) oral examination of one candidate each (approx. 30 minutes) Language of assessment: German and/or English creditable for bonus												
	Participa cation o			all ap	places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be ocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
12-M-VS-221-m01	Vertical	Vertical Storytelling												
	ECTS	10	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	;		S (2)				, 						
	Method	of asse	essment		olio (approx. 5 pages sment offered: ever	s) y year, summer seme	ster							
o6-ENT-Ema-222-	Entertai	nment	Marketin	g										
mo1	ECTS	5	Duratio	n n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	;	•	S (2)	•	•		,						
				b) pre c) por Langu	sentation (15 to 30 r tfolio (15 to 20 page lage of assessment:	e candidate each (30 minutes) with written s) German and/or Engl	elaboration (10 to 15	5 pages) or						
06-MK-MKW1-212-		edia pr			ects									
mo1	ECTS	5	Duration	,	1 semester	Method of grading	numerical grade	Modul level	undergraduate					
	Courses	;		V (2)										
	Method of assessment			a) written examination (approx. 50 minutes) or b) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German and/or English										

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06-MK-MKW2-212- mo1					1	Mathad of and diversity and an area do	Madulland	Lundayaya du aka		
	ECTS	10	Duratio		1 semester	Method of grading numerical grade	Modul level	undergraduate		
	Course			V (2)			1			
	Metho	d of ass	essment			approx. 100 minutes) or ne candidate each (approx. 30 minutes)				
				Language of assessment: German and/or English creditable for bonus						
Econometrics (20 E	CTS cre	dits)								
Core (10 ECTS credi	its)									
12-M-OE1-182-mo1	Econor	netrics	1							
	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate		
	Course	S			+ Ü (2) lle taught in: Germa	an (winter semester), English (summer semester)		_		
	Metho	d of ass	essment	b) ter Langu	m paper (approx. 1	approx. 60 minutes) or 5 pages) t: German and/or English				
12-M-OE2-182-m01	Econor	netrics	2							
	ECTS	5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate		
	Course			V (2) ·						
	Metho	d of ass	essment			approx. 60 minutes) or				
					m paper (approx. 1	5 pages) t: German and/or English				
					able for bonus	t. German and/or English				
	Additio	nal Info	ormation	Resea	arch track module i	n Master's programme IEP				
Core Electives (10 E	CTS cre	dits)								
12-M-OE3-182-mo1	Econor	netrics	3							
	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate		
	Course	:S		V (2)	+ Ü (2)					
	Metho	d of ass	a) written examination (approx. 60 minutes b) term paper (approx. 15 pages) Language of assessment: German and/or E creditable for bonus			5 pages)				
	Additio	nal Info	ormation	Resea	arch track module i	n Master's programme IEP				

12-M-FMO-182-	Analysis of Financial Market Data											
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) -	+ Ü (2)							
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or								
					b) term paper (approx. 15 pages) Language of assessment: German and/or English							
				credit	creditable for bonus							
	Additio	nal Info	rmation	Resea	Research track module in Master's programme IEP							
12-M-MIK-182-m01			_									
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		Ü (2)	+ Ü (2)							
	Method	d of ass	essment			approx. 60 minutes) o	or					
					m paper (approx. 1		dich					
					Language of assessment: German and/or English creditable for bonus							
	Additio	nal Info	rmation	Resea	arch track module i	n Master's programm	e IEP	,				
12-M-EPF-161-m01												
	ECTS 5 Duratio			า	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course			Ü (2)								
	Method	d of ass	essment	term	term paper (approx. 10 pages)							
					Language of assessment: German and/or English Assessment offered: Once a year as announced							
	Particic	ants ar	nd allo-					ailable places, pla	ces will be allocated by lot among			
		of place		all ap	plicants irrespectiv	e of their subjects. (2	e) Places on all courses of the	module with a re	stricted number of places will be			
			1			ocedure. (3) A waiting	g list will be maintained and p	places re-allocated	d by lot as they become available.			
12-M-EIO-182-m01		Resear	ch and D	emand	Analysis							
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S			+ Ü (2) lle taught in: Englis	h						
	Method	d of acc	eccment	a) written examination (approx. 60 to 120 minutes) or								
	Method	1 OI 033	CSSIIICIII	b) term paper (15 to 20 pages)								
				Language of assessment: English								
				creditable for bonus								
	Additio	nal Info	rmation	Resea	arch track module i	n Master's programm	e IEP					

12-M-NGM-182-	Advanced Co	Advanced Computational Economics											
mo1	ECTS 5	Duratio	n 1 semester	Method of grading numerical grade	Modul level	graduate							
	Courses		V (2) + Ü (2) Module taught in: Engl	V (2) + Ü (2) Module taught in: English									
	Method of as	sessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English										
	Additional In	formation	Research track module in Master's programme IEP										
Monetary Policy (2	o ECTS credits	;)											
Core (10 ECTS cred	its)												
12-M-EG1-222-m01	Monetary Po	licy and the	e Financial System										
	ECTS 5	Duratio	n 1 semester	Method of grading numerical grade	Modul level	graduate							
	Courses		V (2) + Ü (2) Module taught in: Engl	ish									
	Method of as	sessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Creditable for bonus										
12-M-EG2-182-m01	Monetary Po	licy, Foreig	n Exchange Markets, ar	nd the International Monetary System									
	ECTS 5	Duratio		Method of grading numerical grade	Modul level	graduate							
	Courses		V (2) + Ü (2)			_							
	Method of as	sessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus										
	Participants a cation of place		all applicants irrespect	he number of applications exceed the numbe tive of their subjects. (2) Places on all courses procedure. (3) A waiting list will be maintained	of the module with a re	stricted number of places will be							
Core Electives (10 I	ECTS credits)												
12-M-DMM-222-	DSGE Modell	ing											
mo1	ECTS 5	Duratio		Method of grading numerical grade	Modul level	graduate							
	Courses		V (2) + Ü (2) Module taught in: Engl	ish									
	Method of as	sessment	b) term paper (approx.	(approx. 60 minutes) or 15 pages) ent: German and/or English									
	Additional In	formation	Research track module	e in Master's programme IEP									

12-M-0E1-182-m01	Econon	netrics 1	l.		"	'		1					
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	-		+ Ü (2) ıle taught in: Germa	ın (winter semester), I	English (summer semeste	er)					
	Method	l of asse	essment	b) ter Langı	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								
12-M-CF2-182-m01	Portfol	io and C	apital Ma	arket T	heory								
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2)	+ Ü (2)				-				
				b) ter Langu credit	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								
12-M-MFF-182-m01	Advanc	Advanced Macroeconomics											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2)	+ Ü (2)								
	Method	d of asse	essment	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus									
	other p	rerequi	sites	Englis	sh								
12-M-AEM-211-m01	Applied	l Empiri	cal Macro	oecono	omics								
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) ıle taught in: Englis	h		,					
	Method	l of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) Language of assessment: English creditable for bonus									

12-M-BC-211-m01	Busines	s Cycles								
	ECTS		on	1 semester	Method of grading numerical	grade	Modul level	graduate		
	Courses	,		+ Ü (2) ıle taught in: Eng	ish		•			
	Method	of assessment	b) ter c) ora minu Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) term paper (approx. 15 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) canguage of assessment: English creditable for bonus						
International Econ	omics (20	ECTS credits)								
Core (10 ECTS cred	its)									
12-M-ITMF-182-	Internat	ional Trade an	d the M	ultinational Firm						
mo1	ECTS	5 Duratio	on	1 semester	Method of grading numerical	grade	Modul level	graduate		
	Courses			(2) + Ü (2) Nodule taught in: English						
	Method	of assessment	b) ter Langu	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus						
12-M-TP-182-m01	Trade Po	olicy and the W	World Trading System							
	ECTS	5 Duratio		1 semester	Method of grading numerical	grade	Modul level	graduate		
	Courses		` ` ′	+ Ü (2)						
	Method	of assessment	b) ter Langu	m paper (15 to 20	(approx. 60 to 120 minutes) or pages) ent: German and/or English					
Core Electives (10 I	ECTS cred	its)								
12-M-MFF-182-m01	Advance	d Macroecono	mics							
	ECTS	5 Duratio	on	1 semester	Method of grading numerical	grade	Modul level	graduate		
	Courses	,	V (2) + Ü (2)							
	Method	of assessment	b) ter Langu	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus						
	other pre	erequisites	Englis	sh						

12-M-EG-182-m01	Econon	nic Geog	graphy									
	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S			V (2) + Ü (2) Module taught in: English							
	Method of assessment			b) teri Langu	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus							
12-M-WPE-192-	Europe	an Com	petition P	olicy								
mo1	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) Modu	le taught in: English	1		·				
	Method	d of asso	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus								
	Participants and allo- cation of places			WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.								
12-M-EFP-222-m01	Europe	an Publ	ic Finance	e ·								
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) - Modu	+ Ü (2) le taught in: English	1						
	Method	d of ass	essment	b) teri Langu	tten examination (a _l m paper (approx. 15 lage of assessment: able for bonus		r					
	Participants and allo- cation of places			There are no restrictions with regard to available places for students of the Master's degree programmes Business Management, International Economic Policy or Economics, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.								

12-M-ATIÖ1-222-	Interna	tional I	Conomic	5 1				1			
mo1	ECTS	10	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	S		S (2)							
	Method	d of ass	essment		term paper (approx. 15 pages) and presentation (approx. 40 minutes) with thesis paper (1 page) (weighted 3:1) Language of assessment: German and/or English						
		oants ar of place	nd allo- es	(1) Sh cants (2) Pla	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.						
Strategy, Competi	tion and	Policy (20 ECTS	redits							
Core (10 ECTS cred	its)										
12-M-SDC-182-	Strates	egic Decisions and Competition									
mo1	ECTS	5	Duratio	,	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	Courses			$V(2) + \ddot{U}(2)$ Module taught in: English						
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus							
12-M-WPE-192-	Europe	an Com	petition F	Policy							
mo1	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	S		V (2) Modu	le taught in: English						
	Method	d of ass	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus							
	Participants and allocation of places			WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.							

Core Electives (10 E	CTS cred	dits)									
12-M-Tl1-182-m01	Theory	of Indu	strial Org	anizat	ion						
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5	•		+ Ü (2)						
			_		le taught in: English			<u>,</u>			
	Method	l of asso	essment		tten examination (a _l m paper (15 to 20 pa	pprox. 60 to 120 minutes) or					
					Language of assessment: English						
					able for bonus						
12-M-Tl2-182-m01		l Indust	rial Orga	nizatio	n						
	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5		V (2) Modu	((2) Module taught in: English						
	Method	l of asso	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus							
12-M-EIO-182-mo1	Market	Resear	ch and De	d Demand Analysis							
	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5			+ Ü (2) ıle taught in: English	1					
	Method	l of asso	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus							
	Additio	nal Info	rmation	Resea	arch track module in	Master's programme IEP					
12-M-AM-182-mo1	Advance	ed Micr	oeconom	ics							
	ECTS	5	Duration		1 semester	Method of grading numerical grade	Modul level	graduate			
	Courses	5		V (2) + Ü (2) Module taught in: English							
	Method of assessmen				a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus						

12-M-CT-222-m01	Contra	ct Theor	y					,		
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Course	S	•		+ Ü (2) le taught in: English	1				
	Method	d of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus						
12-M-0E2-182-m01	Econon	netrics 2	2					,		
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Course	S		V (2) ·	+ Ü (2)			,		
	Method	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								
	Additio	nal Info	rmation	Resea	arch track module in	Master's programme	e IEP			
12-M-OE3-182-mo1	Econometrics 3									
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Course	S		V (2) ·	+ Ü (2)			<u>^</u>		
	Method	d of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus						
	Additio	nal Info	rmation	Resea	arch track module in	Master's programme	e IEP			
02-N-P-W13a-221-	Europe	an and (German (ompet	ition Law I for Econ	omists		,		
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level		
	Course	S	,	V (2)				,		
	Method	d of assessment presentation (approx. 15 minutes) with handout (1 to 2 pages) and written examination (approx. 120 minutes)								
02-N-P-W21a-221-	Europe	an and (German (ompet	ition Law II for Econ	omists		'		
mo1	ECTS 5 Duratio			n	1 semester	Method of grading	numerical grade	Modul level		
	Course	S		V (2)						
	Method of assessment			presentation (approx. 15 minutes) with handout (1 to 2 pages) and written examination (approx. 120 minutes)						

Applied Economic F	Policy (20 ECTS	credits)									
Core (10 ECTS credi	its)										
12-M-OEA-222-	Advanced Labo	ur Econo	mics								
mo1	ECTS 5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses		V (2) - Modu	- Ü (2) le taught in: English							
	Method of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English								
12-M-PEM-182-	Policy Evaluati	on Metho	ods								
mo1	ECTS 5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses			V (2) + Ü (2) Module taught in: English							
	Method of asse	essment	b) teri Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus							
	Additional Info	rmation	Resea	rch track module in	Master's programme IEP						
Core Electives (10 E	CTS credits)										
12-M-DFES-182-	Design of Field Experiments and Studies										
mo1	ECTS 5	Duration	n	1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Module taught in: English								
	Method of assessment		a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								
	Additional Info	rmation	Resea	rch track module in	Master's programme IEP						
12-M-THC-182-mo1	Topics in Huma	an Capita	l Devel	opment							
	ECTS 5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Module taught in: English								
	Method of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								

12-M-TIM-182-m01	Topics in Migration											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S	'		+ Ü (2) ıle taught in: Engl	sh						
	Method	d of ass	essment	b) te Lang Asse	m paper (approx. uage of assessme							
12-M-EE-182-m01	Experin	nental	Economic	S								
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses	S	•		+ Ü (2) ıle taught in: Engl	sh		·				
	Method	d of ass	essment	b) te Lang Asse	m paper (approx. uage of assessme							
	Additio	nal Info	ormation	Rese	arch track module	in Master's programm	e IEP					
12-M-OE1-182-m01	Econom	netrics	1									
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses	S			+ Ü (2) ıle taught in: Gern	nan (winter semester),	English (summer seme	ster)				
	Method	d of ass	essment	b) te Lang	m paper (approx.	(approx. 60 minutes) (15 pages) nt: German and/or Eng						
12-M-NGM-182-	Advanc	ed Con	putation	al Eco	nomics							
mo1	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses	S		V (2) + Ü (2) Module taught in: English								
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English								
	Additio	nal Info	ormation	Rese	arch track module	in Master's programm	e IEP					

Public Finance (20	ECTS cre	dits)									
Core (10 ECTS cred	its)										
12-M-F1-182-m01	Policy o	of Taxat	tion								
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses			<u>``</u>	+ Ü (2)						
	Method	of ass	essment	b) ter Lang	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus						
12-M-F3-182-m01	Social I	nsuran	ce and th	e Welf	are State	,		·			
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses				+ Ü (2)						
	Method	of ass	essment	b) ter Lang	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus						
Core Electives (10 I	CTS cred	lits)									
12-M-F4-182-m01	1 Optimal Tax Theory										
	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	6			$V(2) + \ddot{U}(2)$ Module taught in: English						
	Method	of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus							
12-M-EFP-222-m01	Europea	an Publ	lic Financ	e							
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	5			+ Ü (2) ıle taught in: Englis	h					
	Method	of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus							
	Particip cation o			There are no restrictions with regard to available places for students of the Master's degree programmes Business Management, International Economic Policy or Economics, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.							

12-M-NGM-182-	Advanc	ed Com	putationa	l Economics								
mo1	ECTS	5	Duration	1 semeste		Method of grading	numerical grade		Modul level	graduate		
	Course	S		V (2) + Ü (2) Module taught in	Fnglis	.h						
	Method	d of ass				approx. 60 minutes) o	 r			-		
		u 01 uss		b) term paper (approx. 15 pages)								
				Language of assessment: English								
				Research track module in Master's programme IEP								
12-M-PEM-182-			ion Metho						-			
mo1	ECTS	5	Duration			Method of grading	numerical grade		Modul level	graduate		
	Course	S		V (2) + Ü (2) Module taught in	Englis	h						
	Method	d of ass		a) written examir b) term paper (ap Language of asse	prox. 1		r					
				reditable for bonus								
	Additio	nal Info	ormation	Research track module in Master's programme IEP								
12-M-IB-161-m01	International Taxation											
	ECTS	5	Duration	1 semeste		Method of grading	numerical grade		Modul level	graduate		
	Course	S		S (2)		•			-			
	Method of assessment			b) term paper (ap	prox. 1 ssmen ed: To	approx. 6o minutes) o 5 pages), presentation t: German and/or Eng be announced	n of term paper (a	pprox. 20 min	utes), weighted	3:2		
		oants ar of place	es	all applicants irre	spectiv	e of their subjects. (2)) Places on all coι	urses of the mo	odule with a res	ces will be allocated by lot among stricted number of places will be I by lot as they become available.		
Strategic Incentive	Design	(20 ECT	S credits)									
Core (10 ECTS credi	its)											
12-M-AM-182-mo1	Advanc	ed Mic	roeconomi	ics								
	ECTS	5	Duration	n 1 semester Method of grading numerical grade Modul level graduate						graduate		
	Course	·S		V (2) + Ü (2) Module taught in	Englis	h						
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus								

12-M-CT-222-m01	Contract Theory												
	ECTS 5	Duration	1 semester	Method of grading numerica	ll grade Modul le	evel graduate							
	Courses		V (2) + Ü (2)		•								
			Module taught in: Engli										
	Method of ass	sessment	a) written examination (
			b) term paper (approx. : Language of assessmer										
			creditable for bonus	itt English									
Core Electives (10 E													
12-M-SDC-182-	Strategic Deci	sions and	Competition										
mo1	ECTS 5	Duration	1 semester	Method of grading numerica	l grade Modul le	evel graduate							
	Courses	·	V (2) + Ü (2) Module taught in: Engli										
	Method of ass	essment		(approx. 60 to 120 minutes) or									
			b) term paper (15 to 20 Language of assessmer										
			creditable for bonus	it: Eligiisii									
12-M-BEC-222-	Behavioral Economics												
mo1	ECTS 5	Duration	1 semester	Method of grading numerica	ıl grade Modul le	evel graduate							
	Courses	-	V (2) + Ü (2) Module taught in: Engli	sh		,							
	Method of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (15 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus										
12-M-AO-222-m01	Incentives in (Organizati	ons										
	ECTS 5	Duration	1 semester	Method of grading numerica	l grade Modul le	evel graduate							
	Courses		V (2) + Ü (2) Module taught in: Engli	sh		-							
	Method of ass	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English											
12-M-KO-	Coordination,	Budgeting	g and Incentives in Orga	nizations									
BO-182-mo1	ECTS 5	Duration	1 semester	Method of grading numerica	l grade Modul le	evel graduate							
	Courses		V (2) + Ü (2)										
	Method of ass	sessment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus										
Master's with 1 major Ma	nagement (2022)			JMU Wi	irzburg • generated 02-Aug-2025 • exam. re	eg. data record 88 i45 - - H 2022 page 86 / 128							

12-M-F4-182-m01	Optima	Optimal Tax Theory												
	ECTS	5	Duration	1	1 semester	Method of grading numer	cal grade	Modul level	graduate					
	Course	es	·		+ Ü (2)			,						
	24 (1	1.6			Module taught in: English a) written examination (approx. 60 minutes) or									
	Metho	d of ass	sessment		ntten examination (m paper (approx. :									
				Langi	uage of assessmer									
					table for bonus			1						
12-M-WPE-192-	European Competition Policy ECTS 5 Duration 4 competer Method of grading numerical grade Medul level graduate													
mo1	ECTS	5	Duration		1 semester	Method of grading numer	cal grade	Modul level	graduate					
	Courses			V (2) Modu	ıle taught in: Engli	sh								
	Metho	d of ass	sessment			(approx. 60 to 120 minutes) or								
					n) term paper (15 to 20 pages) .anguage of assessment: English									
					table for bonus	it. English								
			nd allo-	WM6										
	cation	of plac	es		There are no restrictions with regard to available places for students of the Master's degree programmes Management, Inter-									
					national Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the									
						exceed the number of availab								
Compulsory Core E	lectives	3: Sen	inars (10 l	CTS c	redits)									
12-M-MSS-161-	Advanced Seminar: Marketing Strategy													
mo1	ECTS	10	Duration	1	1 semester	Method of grading numer	cal grade	Modul level	graduate					
	Course			S (2)										
	Metho	d of ass	sessment	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English										
		pants a of plac	nd allo- es	all ap	plicants irrespecti	ve of their subjects. (2) Places	on all courses of the m	nodule with a res	ces will be allocated by lot among stricted number of places will be					
						rocedure. (3) A waiting list will	be maintained and pla	aces re-allocated	by lot as they become available.					
12-M-SI-161-m01					Management									
	ECTS	10	Duration		1 semester	Method of grading numer	cal grade	Modul level	graduate					
	Course			S (2)					_					
	Metho	d of ass	sessment		a) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes); (weighted 2:1) or b) term paper (approx. 15 to 20 pages) and presentation (approx. 45 minutes); (weighted 1:1)									
					Language of assessment: German and/or English									
			nd allo-	10 pla	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among									
	cation of places			all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.										
				alloca	ated in the same p	rocedure. (3) A waiting list will	be maintained and pla	des re-allocated	by for as they become available.					

12-M-SER-222-m01	Semina	ır: Finar	rcial Acco	unting		"		, , , , , , , , , , , , , , , , , , ,				
	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2) -	+ S (2)	<u> </u>	_					
	Method	d of asso	essment	term ¡	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes) (weighted 2:1) Language of assessment: German and/or English Assessment offered: Once a year, winter semester 20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among cants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
	Particip cation (20 pla (1) Sh cants (2) Pla								
12-M-SBL-182-m01	Advanc	ed Sem	inar: Corp	orate	Finance							
	ECTS	10	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	s		S (2)				•				
	Method	d of asso	essment	term paper (15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English								
		oants ar of place		all ap	15 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-SSL-161-m01	Advanc	ed Sem	inar: Sele	cted Problems in Analytical Tax Research								
	ECTS	10	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2)				*				
	Method	d of asso	essment			25 pages) and pres German and/or Eng	entation (approx. 20 m lish	inutes), weighted 2:1				
	Particip cation (oants ar of place		all ap	plicants irrespective	e of their subjects. (2) Places on all courses	of the module with a res	ces will be allocated by lot among stricted number of places will be I by lot as they become available.			
12-M-ES-161-m01	Advanc	ed Sem	inar: Ente	erprise	Systems							
	ECTS	10	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2)								
	Method	d of asso	essment	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English								
	Participants and allocation of places				20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							

12-M-SPO-182-	Advanc	ed Sen	ninar: Top	ics in I	Personnel Economic	s and Organizational Theory		-					
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grad	le	Modul level	graduate				
	Course	S		S (2) Modu	S (2) Module taught in: English								
	Method of assessment			1:1	term paper (approx. 20 pages) and presentation with sub-presentation including discussion (approx. 50 minutes), weighted 1:1 Language of assessment: German and/or English								
		Participants and allo- cation of places			20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-SAS-182-mo1	Advand	ed Sen	ninar: Ent	repren	eurship and Manag	ement							
	ECTS	ECTS 10 Duration			1 semester	Method of grading numerical grad	le	Modul level	graduate				
	Course	:S		S (2)									
	Method	d of ass	essment	Langu	term paper (approx. 20 pages) and presentation (15 to 30 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester								
	Participants and allo- cation of places			all ap	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-SFE-252-m01	Seminar: Current Topics in Financial Economics												
	ECTS	10	Duratio	n	1 semester	Method of grading numerical grad	le	Modul level					
	Course	S	<u>, </u>	S (2) Modu	S (2) Module taught in: English								
	Method	d of ass	essment	term paper (15 to 20 pages) and presentation (15 to 30 minutes); weighted 2:1 Language of assessment: English									
12-M-AU-	Advanc	ed Sen	ninar: Sel	ected A	Aspects of Manager	ial Accounting							
AS-182-m01	ECTS	10	Duratio	n	1 semester	Method of grading numerical grad	le	Modul level	graduate				
	Course	S		S (2)									
	Method	d of ass	essment	Langu	term paper (15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, summer semester creditable for bonus								
		oants a of place	nd allo- es	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									

12-M-BUA-161-m01	Busine	ss Analy	/tics										
	ECTS	10	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	•	S (2)									
	Method	d of asse	essment	Langu	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester								
		oants an of place		all ap	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-LSCM-222-	Semina	ar: Appli	ed Analy	tics in	Logistics & Supply (Chain Management		,					
mo1	ECTS 10 Durat				1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	<u>'</u>	S (2)	•	•		·					
	Method of assessment					25 pages) and prese German and/or Eng	entation (approx. 20 mir ish	nutes) (weighted 2:1)					
	Participants and allocation of places			Shou (1) St be giv (2) Ar tal nu Supp cours (3) Ar	20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.								
12-M-WUE-161-			Business		1			,					
mo1	ECTS	10	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course			S (2)									
	Method	d of asse	essment			25 pages) and prese German and/or Eng	entation (approx. 20 mir ish	nutes), weighted 2:1					
		oants an of place		12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of place allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become									
12-M-SWJ-182-m01	Practic	al Semi	nar: Econ	omic J	mic Journalism								
	ECTS	10	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	•	$V(2) + \ddot{U}(2)$									
	Method	d of asse	essment	portfolio on observation visit, including work samples (approx. 40 pages) Language of assessment: German and/or English									

12-M-WPJ-182-m01	Project	Modul:	Journalis	m in E	conomic Policy								
	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	,	S (2)	•			•					
				tary, t Langu Asses	ortfolio (approx. 3 items with a duration of 3 minutes each, audio/video format): e. g. record of research activities, commenry, text analyses of different types of media anguage of assessment: German and/or English assessment offered: In the semester in which the course is offered editable for bonus								
12-M-APS-182-m01	Project: Selected Topics in Business Management and Economics I												
	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S	,	S (2)	-			•					
	Method of assessment			Langi Asses credit	uage of assessme ssment offered: In able for bonus	nt: German and/or Engl the semester in which	ish the course is offered						
	cation	oants an of place	S	all ap	places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be ocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-APS2-182-	Project: Selected Topics in Business Management and Economics II												
mo1	ECTS	10	Duration	l	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		S (2)									
	Method of assessment			term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus									
	cation	oants an of place	S	all ap alloca	plicants irrespect ated in the same p	ive of their subjects. (2)	Places on all courses	of the module with a res	ces will be allocated by lot among stricted number of places will be d by lot as they become available.				
12-M-SV1-222-m01	Semina	ar: Curre	ent Topics	in Ma	croeconomics								
	ECTS	10	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course				le taught in: Engli								
				term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes) (weighted 2:1) Language of assessment: English									
	Participants and allocation of places				10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								

12-M-ATIÖ1-222-	International Economics 1												
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	·S	,	S (2)	•	·	·						
	Metho	d of ass	essment		term paper (approx. 15 pages) and presentation (approx. 40 minutes) with thesis paper (1 page) (weighted 3:1) Language of assessment: German and/or English								
		oants a of place	nd allo- es	(1) Sh cants (2) Pl	o places.) Should the number of applications exceed the number of available places, places will be allocated by lot among all appliants irrespective of their subjects. Places on all courses of the module with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-ATIÖ2-222-	Interna	tional	Economics	5 2									
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses			S (2)	,		'	•					
	Metho	d of ass	essment			pages) and presentation (approx. 40 minutes) It: German and/or English	with thesis paper (1 pa	ge) (weighted 3:1)					
		oants a of place	nd allo- es	(1) Sh cants (2) Pl	(1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-ATIÖ3-222-	Interna	tional	Economics	5 3			,						
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses			S (2)									
	Method of assessment			term paper (approx. 15 pages) and presentation (approx. 40 minutes) with thesis paper (1 page) (weighted 3:1) Language of assessment: German and/or English									
	Participants and allo- cation of places			(1) Sh cants (2) Pl	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all a cants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-AM-	Interna	tional	Economics	5									
TIÖ-222-m01	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	:S		S (2)	•	<u> </u>	'						
	Metho	d of ass	essment			pages) and presentation (approx. 40 minutes) It: German and/or English	with thesis paper (1 pa	ge) (weighted 3:1)					
	Participants and allocation of places			10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									

12-M-SIO-161-m01	Advanc	ed Sem	inar: Indu	ıstrial	Organization									
	ECTS	10	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S	,	S (2)		•		•						
	Method of assessment				term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English									
	cation of places			all ap	o places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
12-M-SWOSP-182-	Advanc	ed Sen	inar: Lab	our Ec	onomics									
mo1	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		S (2)										
	Method	d of ass	essment			es) and presentation : German and/or Eng	(approx. 20 minutes), weighted lish	2:1						
	Participants and allo- cation of places			all ap	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
12-M-SV5-161-m01	Advanc	Advanced Seminar: Public Finance												
	ECTS	10	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses			S (2)	,	•								
	Method of assessment			term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, summer semester										
	Particip cation	oants ar of place		all ap	plicants irrespectiv	e of their subjects. (2) Places on all courses of the m	odule with a res	ces will be allocated by lot among stricted number of places will be I by lot as they become available.					
12-M-SOE-182-	Advanc	ed Sem	inar: Eco	nomet	rics			'						
mo1	ECTS	10	Duration	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		S (2)										
	Method of assessment				term paper (approx. 15 pages) and presentation (approx. 25 minutes), weighted 2:1 Language of assessment: German and/or English									
	Participants and allo- cation of places			10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.										

12-M-MEW-161-	Semina	ar: Macı	roeconom	ics and	Quantitative Econ	omic Research						
mo1	ECTS	10	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2)								
	Method	d of ass	essment	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1								
				Language of assessment: German and/or English								
	Particip cation (10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
				alloca								
12-M-ATC-222-mo1	Seminar: Strategic Incentive Design											
	ECTS	10	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2) Modu	le taught in: English	1						
	Method	d of ass	essment		paper (20 to 25 page lage of assessment		(approx. 20 minutes) (weighte	ed 2:1)				
	Particip cation (15 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-SE-	Seminar: E-Business Strategies											
BS-161-mo1	ECTS 10 Duratio			1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2)				•				
				term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester								
	Particip cation (of place	es.	all ap	plicants irrespective Ited in the same pro	e of their subjects. (2 ocedure. (3) A waiting) Places on all courses of the n	nodule with a res	ices will be allocated by lot among stricted number of places will be d by lot as they become available.			
12-M-TEE-231-m01		ar: Topi			and Ethics of Artific							
	ECTS	10	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2) Module taught in: English								
	Method	d of ass	essment	term paper (15 to 20 pages) and presentation (approx. 30 minutes); (weighted 60:40) Language of assessment: English								
	Participants and allocation of places			20 *WA1 (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								

Compulsory Coro E	Electives 4: Electives (20 ECTS credits)												
12-M-IMM-161-m01			•		euits)								
12-101-11011		5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course		Daration	V (2) -		Method of Stading	numerical glade	Modulitevel	Siduate				
			essment		written examination (approx. 60 minutes)								
					Language of assessment: German and/or English								
12-M-SBM-182-	Industr	rial Mar	nagement	it 1									
mo1	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2) -		e offered as el earnir	ng, seminary, workshop, etc.						
	Method	d of ass	essment	b) pre c) terr d) ent e) por Langu	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus								
	Particip cation (20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
12-M-LA-182-m01	Industr	rial Mar	nagement										
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) e type: might also b	e offered as eLearnir	ng, seminary, workshop, etc.						
	Method	d of ass	essment	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) entirely or partly computerised written examination (approx. 60 minutes) or e) portfolio (approx. 20 pages) Language of assessment: German and/or English creditable for bonus									
	Participants and allocation of places				20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								

12-M-SPM-182-	Indust	Industrial Management 3												
mo1	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	es	·		+ Ü (2)		,							
					Course type: might also be offered as eLearning, seminary, workshop, etc.									
	Metho	d of ass	sessment		a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or									
					c) term paper (30 to 40 pages) or									
					d) entirely or partly computerised written examination (approx. 60 minutes) or									
					e) portfolio (approx. 20 pages) anguage of assessment: German and/or English									
					table for bonus	tt. German and/or English								
			nd allo-			e number of applications exceed the number of ava								
	cation	of plac	es			ve of their subjects. (2) Places on all courses of the rocedure. (3) A waiting list will be maintained and p								
12-M-GVM-161-	Global	Value	Manageme	ent										
mo1	ECTS	5	Duration	ı	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	es			V (2) + Ü (2)									
	20 (1	1 6				ly eLearning, S, WS								
	Metho	d of ass	sessment	a) written examination (approx. 60 to 90 minutes) or b) oral examination of one candidate each (approx. 30 minutes) or										
				c) term paper (approx. 15 pages)										
					Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered and in the subsequent semester									
				creditable for bonus										
12-M-SI-161-m01	Advan	ced Ser	ninar: Indu	strial Management										
	ECTS	10	Duration		1 semester	Method of grading numerical grade Modul level graduate								
	Course	es	•	S (2)		<u> </u>	•							
	Metho	d of ass	sessment			o to 25 pages) and presentation (approx. 20 minut								
				b) term paper (approx. 15 to 20 pages) and presentation (approx. 45 minutes); (weighted 1:1) Language of assessment: German and/or English										
		pants a of plac	nd allo-	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be										
	Cation	or plac	C 3			rocedure. (3) A waiting list will be maintained and p								
12-M-UA-161-m01	Financ	ial Stat	ement Ana	lysis	and Business Valu	ation								
	ECTS	5	Duration	ı	1 semester	Method of grading numerical grade	Modul level	graduate						
	Course	es		V (2) + Ü (2)										
	Metho	d of ass	sessment	written examination (approx. 60 to 120 minutes)										
				Language of assessment: German and/or English creditable for bonus										
				creditable for bonus										

12-M-CF1-182-m01	Discou	nted Ca	shflow					,					
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	:S		V (2) -	+ Ü (2)			•	•				
	Method	d of ass	essment		a) written examination (approx. 60 to 90 minutes) or								
					m paper (approx. 15		. 1						
					anguage of assessment: German and/or English reditable for bonus								
12-M-WUE-161-	Fconor	nic and	Business										
mo1	ECTS	10	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses			S (2)	1 Jemester	method of Stading	mamericat grade	moduliterei	Siddedic				
			essment	term ¡				ninutes), weighted 2:1					
						German and/or Engl							
		oants ar of place							aces will be allocated by lot among				
	Cation	oi piace	:5		l applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be located in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-CF2-182-m01	Portfol	io and (Capital Ma					· · · · · · · · · · · · · · · · · · ·	,				
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	:S	'	V (2) -	+ Ü (2)			•	·				
	Method	d of ass	essment			oprox. 60 to 90 minut	es) or						
				b) term paper (approx. 15 pages) Language of assessment: German and/or English									
					lage of assessment: able for bonus	German and/or Engl	sn						
12-M-CF3-222-m01	Risk M	anagen	ent	ļ				,					
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	:S	•	V (2) -	+ Ü (2)			•					
	Method	d of ass	essment			oprox. 60 to 90 minut	es) or						
					m paper (approx. 15		. 1						
					lage of assessment: able for bonus	German and/or Engl	sn						
12-M-CF4-182-m01	Selecte	ed Topic	s in Corp					,					
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course				+ Ü (2)				G				
				a) written examination (approx. 60 to 90 minutes) or									
				b) term paper (approx. 15 pages)									
				Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered									
				creditable for bonus									
				3.04.0	cieditable foi bolius								

12-M-CF5-182-m01	Risk m	easurer	ment and	risk va	luation: Concepts a	nd applications for banks							
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	S		V (2)	+ Ü (2)								
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or									
					m paper (approx. 15								
					Language of assessment: German and/or English creditable for bonus								
12-M-SBL-182-m01	Advanc	ced Seminar: Corporate Finance											
	ECTS	10	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	S	<u> </u>	S (2)		·		•					
	Method	d of ass	essment			es) and presentation (approx. 20 minutes), : German and/or English	weighted 2:1						
	Particip cation	of place	es	all ap	places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot amon applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be cated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become availabl								
12-M-SP-161-m01	Econon	nics of	Tax Planni	ing									
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	S		V (2)	+ Ü (2)								
	Method	d of ass	of assessment a) written examination (approx. 60 minutes) or										
				b) ter	b) term paper (approx. 15 pages) or								
					c) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German and/or English								
					creditable for bonus								
12-M-ITM-161-m01	IT-Man	agemei	nt										
	ECTS	5	Duration	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	S		V (2)	+ Ü (2)								
	Method	d of ass	essment			pprox. 60 minutes) or							
				b) ora		candidate each: approx. 15 to 20 minutes;	groups of 2: approx. 20 i	minutes; groups of 3: approx. 30					
						: German and/or English							
					able for bonus								
12-M-AO-222-m01	Incenti	ves in C	Organizati	ons									
	ECTS	5	Duration	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	ourses $V(2) + \ddot{U}(2)$ Module taught in: English											
	Method	d of ass	essment		a) written examination (approx. 60 minutes) or								
				b) term paper (approx. 15 pages)									
				Language of assessment: English									

12-M-HRM-222-	Human	Resou	rce Manag	gemen	t and Industrial Rel	lations			-			
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S			V (2) + Ü (2) Module taught in: English							
	Method	d of ass	essment	b) ter	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English							
	Particip cation		nd allo- es	natio mics	WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.							
12-M-SPO-182-	Advanc	ed Sen	ninar: Top	ics in I	Personnel Economi	cs and Organizational	Theory	,				
mo1	ECTS	10	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2) Modu	S (2) Module taught in: English							
	Method	d of ass	essment	1:1	term paper (approx. 20 pages) and presentation with sub-presentation including discussion (approx. 50 minutes), weighted 1:1 Language of assessment: German and/or English							
	Participants and allocation of places			all ap	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-INST-182-	Strategic Managerial Accounting											
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2)	+ Ü (2)	•		•				
				a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								
12-M-KO-	Coordi	nation,	Budgetin	g and I	ncentives in Organ	izations						
BO-182-mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) + Ü (2)								
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus								

12-M-RE-	Accou	nting an	d Capital	Marke	ts							
KA-182-mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	es		V (2) -	+ Ü (2)		-	•				
	Metho	d of asso	essment	b) teri Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) anguage of assessment: German and/or English creditable for bonus							
12-M-CIU-222-m01	Chang	e Manag	gement									
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	es		V (2) -	+ Ü (2)							
	Metho	d of asse	essment	b) teri Langu Asses	written examination (approx. 60 minutes) or term paper (approx. 15 pages) unguage of assessment: German and/or English assessment offered: In the semester in which the course is offered editable for bonus							
12-M-AU-	Advanced Seminar: Selected Aspects of Managerial Accounting											
AS-182-mo1	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	es		S (2)								
	Metho	d of asso	essment	term paper (15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, summer semester creditable for bonus								
		pants ar of place		20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-AOLM-182-		ced Ope	rations &	Logist	ics Management							
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	es		V (2) + Ü (2) Module taught in: English								
	Metho	d of asso	essment	b) teri Langu	tten examination (apm paper (approx. 15 lage of assessment: able for bonus	pprox. 60 minutes) on to 20 pages) English						

12-M-GL-	Global	Logisti	cs & Supp	ly Cha	y Chain Management							
SC-182-m01	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S	,		V (2) + Ü (2) Module taught in: English							
	Method of assessment			b) ter Langı	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) anguage of assessment: English creditable for bonus							
12-M-LSCM-222-	Semina	ar: Appl	ied Analy	tics in	Logistics & Supply	Chain Management						
mo1	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2)								
	Method of assessment					o 25 pages) and pres :: German and/or Eng		ninutes) (weighted 2:1)				
	Participants and allocation of places			(1) St be giv (2) Ar tal nu Supp cours (3) Ar	Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.							
12-M-MA-		erial Ar	alytics &	Decision Making								
DM-182-mo1	ECTS	5	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S			+ Ü (2) ıle taught in: Englis	h						
	Method	d of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: English creditable for bonus								
12-M-SMGS-182-	Strateg	gic Man	agement	of Glol	bal Supply Chains			'				
mo1	ECTS 5 Duratio			on 1 semester Method of grading numerical grade Modul level graduate								
	Course	S		V (2) + Ü (2) Module taught in: English								
	Method	d of ass	essment	t written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								

12-M-SCC-161-m01	Semina	Seminar: Supply Chain Competition											
	ECTS	5	Duration	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	S	,	S (2)			•						
	Method	of ass	essment	term paper (approx. 15	to 20 pages) and pres	entation (approx. 10 mi	nutes), weighted 2:1						
				Language of assessment Assessment offered: On									
	Particip	antc an					available places, places	will be allocated as follows: (1)					
	cation	of place	es	Students who already higher preferential considerable allocated according Chain Management (Lolicant has selected which places will be allocated	places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) udents who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be en preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply ain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the apparent has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, uces will be allocated by lot.								
12-M-EG1-222-m01		ary Polic	cy and the	Financial System									
	ECTS	5	Duration	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	S		V (2) + Ü (2) Module taught in: Engli	sh								
	Method	d of asso		a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus									
12-M-EG2-182-m01	Moneta	ary Polic	cy, Foreig	xchange Markets, and the International Monetary System									
	ECTS	5	Duration	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses	S		V (2) + Ü (2)									
	Method	d of asse		a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus									
	Particip cation o		!S	all applicants irrespect	ive of their subjects. (2	2) Places on all courses	of the module with a res	ices will be allocated by lot among stricted number of places will be d by lot as they become available.					
12-M-DMM-222-	DSGE N	Nodellin	ıg										
mo1	ECTS	5	Duration		Method of grading	numerical grade	Modul level	graduate					
	Courses	S		V (2) + Ü (2) Module taught in: English									
				a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English									
	Additio	nal Info	rmation	Research track module in Master's programme IEP									

12-M-EIFM-252-	Efficiently Ine	Efficiently Inefficient Financial Markets											
mo1	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level						
	Courses			+ Ü (2) lle taught in: English			•						
	Method of ass	sessment	a) wri b) po Langu	a) written examination (approx. 60 minutes) or b) portfolio (approx. 50 hours) Language of assessment: English creditable for bonus									
12-M-EBF-252-m01	Empirical Ban	king and I	Finance	9			'						
	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level						
	Courses	,		V (2) + Ü (2) Module taught in: English									
	Method of ass	sessment	b) po Langu	a) written examination (approx. 60 minutes) or b) portfolio (approx. 50 hours) Language of assessment: English creditable for bonus									
12-M-BR-252-m01	Banking and Regulation												
	ECTS 5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level						
	Courses	,		V (2) + Ü (2) Module taught in: English									
	Method of ass	sessment	b) po Langu	a) written examination (approx. 60 minutes) or b) portfolio (approx. 50 hours) Language of assessment: English creditable for bonus									
12-M-SV1-222-m01	Seminar: Curr	ent Topics	in Ma	croeconomics			'						
	ECTS 10	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Courses		S (2) Module taught in: English										
	Method of ass	sessment											
	Participants a cation of plac		10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.										

12-M-MEW-161-	Semi	nar: Macro	econom	ics and	cs and Quantitative Economic Research							
mo1	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours	ses		S (2)								
	Meth	od of asse	ssment		term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English							
		cipants an n of places		all ap	to places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-EG-182-m01	Econ	omic Geog	raphy									
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses				+ Ü (2) le taught in: English							
	Meth	od of asse	essment	a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus								
12-M-ITMF-182-	International Trade and the Multinational Firm											
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			V (2) + Ü (2) Module taught in: English								
	Method of assessment			a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus								
12-M-MFF-182-m01	Adva	nced Macı	oeconon	nics								
	ECTS	5	Duration	า	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours	ses		V (2) +	+ Ü (2)							
	Method of assessment			a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus								
	other prerequisites			English								

12-M-ATIÖ1-222-	International Economics 1												
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	·S	,	S (2)	•	·	·						
	Metho	d of ass	essment			pages) and presentation (approx. 40 minutes) at: German and/or English	with thesis paper (1 pa	ge) (weighted 3:1)					
		oants a of place	nd allo- es	(1) Sh cants (2) Pl	o places. 1) Should the number of applications exceed the number of available places, places will be allocated by lot among all appliants irrespective of their subjects. 2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. 3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-ATIÖ2-222-	Interna	tional	Economics	5 2									
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses			S (2)	,		'	•					
	Metho	d of ass	essment			pages) and presentation (approx. 40 minutes) It: German and/or English	with thesis paper (1 pa	ge) (weighted 3:1)					
		oants a of place	nd allo- es	(1) Sh cants (2) Pl	(1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-ATIÖ3-222-	Interna	International Economics 3											
mo1	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	:S		S (2)									
				term paper (approx. 15 pages) and presentation (approx. 40 minutes) with thesis paper (1 page) (weighted 3:1) Language of assessment: German and/or English									
		oants a of place	nd allo- es	(1) Sh cants (2) Pl	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-AM-	Interna	tional	Economics	5									
TIÖ-222-m01	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	:S		S (2)	•	<u> </u>	'						
	Metho	d of ass	essment		term paper (approx. 15 pages) and presentation (approx. 40 minutes) with thesis paper (1 page) (weighted 3:1) Language of assessment: German and/or English								
	Participants and allo- cation of places			10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									

12-M-TP-182-m01	Trade F	Policy a	nd the Wo	rld Tra	ading System								
	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	:S		V (2)	+ Ü (2)		,						
	Method	d of ass	essment	b) ter Langı	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: German and/or English Creditable for bonus								
12-M-EIO-182-mo1	Market Research and Demand Analysis												
	ECTS	5	Duratio	<u> </u>	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	·S			+ Ü (2) ıle taught in: Englis	sh							
	Method	d of ass	essment	b) ter Langı	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus								
	Additio	nal Info	ormation	Resea	arch track module i	n Master's programme IEP							
12-M-SDC-182-	Strategic Decisions and Competition												
mo1	ECTS	5	Duratio					graduate					
	Courses			V (2) + Ü (2) Module taught in: English									
	Method	d of ass	essment	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									
12-M-Tl1-182-m01	Theory	of Indu	ıstrial Org	anizat	ion								
	ECTS	5	Duratio		1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses			V (2) + Ü (2) Module taught in: English									
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English creditable for bonus									

12-M-Tl2-182-m01	Applie	Applied Industrial Organization											
	ECTS	5	Duration	า	1 semester	Method of grading	g numerical grade	N	Modul level	graduate			
	Course	es		V (2) Modu	lle taught in: Engl	ish		,					
	Method	d of ass	essment	b) ter Langu Asses	a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-WPE-192-	Europe	an Com	petition P	olicy		,							
mo1	ECTS	5	Duration	า	1 semester	Method of grading	g numerical grade	Λ	Modul level	graduate			
	Course	es		V (2) Modu	lle taught in: Engl	ish		·					
	Metho	d of ass	essment	b) ter Langı	tten examination m paper (15 to 20 uage of assessme table for bonus		nutes) or						
		pants ai of place		natio mics	WM6: There are no restrictions with regard to available places for students of the Master's degree programmes Management, International Economic Policy, Information Systems, Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.								
12-M-SIO-161-m01	Advand	ced Sen	ninar: Indu	ıstrial									
	ECTS	10	Duration	1	1 semester	Method of grading	g numerical grade	Λ	Modul level	graduate			
	Course	es.		S (2)	_								
	Metho	d of ass	essment			pages) and presenta nt: German and/or En	tion (approx. 20 minut glish	tes), weighted	d 2:1				
		pants ar of place		all ap	plicants irrespect	ive of their subjects. (2) Places on all course	es of the mod	lule with a re	ices will be allocated by lot among stricted number of places will be d by lot as they become available.			
12-M-TLE-182-m01	Topics	in Labo	ur Econor	nics									
	ECTS	5	Duration		1 semester	Method of grading	g numerical grade	Λ	Modul level	graduate			
	Course	<u>!</u> S		V (2)	V (2) + Ü (2)								
	Method of assessment			b) ter Langu Asses	m paper (approx. uage of assessme	nt: German and/or En		I					

12-M-PEM-182-	Policy Evaluation Methods											
mo1	ECTS	5	Duration	1	1 semester	Method of grading numeri	cal grade	Modul level	graduate			
	Course	!S			+ Ü (2) ıle taught in: Engli	sh						
	Metho	d of ass	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus								
	Additional Information			Rese	Research track module in Master's programme IEP							
12-M-DFES-182-	Design	of Field	d Experim	ents a	nd Studies							
mo1	ECTS	5	Duration	ı	1 semester	Method of grading numeri	cal grade	Modul level	graduate			
	Course	!S			+ Ü (2) ıle taught in: Engli	sh						
	Method	d of ass	essment	b) ter Lang Asse	written examination (approx. 60 minutes) or term paper (approx. 15 pages) nguage of assessment: English ssessment offered: In the semester in which the course is offered editable for bonus							
	Additio	nal Info	rmation	Rese	arch track module	in Master's programme IEP						
12-M-EE-182-m01	Experimental Economics											
	ECTS	5	Duration	ı	1 semester	Method of grading numeri	cal grade	Modul level	graduate			
	Courses			$V(2) + \ddot{U}(2)$ Module taught in: English								
	Method	d of ass	essment	b) ter Lang Asse	m paper (approx. : uage of assessmer		rse is offered					
	Additio	nal Info	rmation	Rese	arch track module	in Master's programme IEP						
12-M-THC-182-m01	Topics	in Hum	an Capita	l Deve	lopment							
	ECTS	5	Duration		1 semester	Method of grading numeri	cal grade	Modul level	graduate			
	Course	!S		V (2) + Ü (2) Module taught in: English								
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus								

12-M-TIM-182-m01	Topics i	in Migra	tion					1			
	ECTS	5	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	5		V (2) - Modu	+ Ü (2) le taught in: Englisl	1					
	Method			b) terr Langu Asses credit	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus						
12-M-SWOSP-182-	Advance	ed Semi	nar: Lab	our Ecc	onomics						
mo1	ECTS	10	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	5		S (2)							
	Method	of asse	ssment		rm paper (15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 inguage of assessment: German and/or English						
	Participa cation o			all ap	places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot amo I applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will b located in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become availab						
12-M-EFP-222-m01	Europea	an Publi	c Finance								
	ECTS	5	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	5		V (2) - Modu	- + Ü (2) le taught in: Englisl	1					
	Method	of asse	ssment	b) teri Langu	tten examination (a m paper (approx. 15 lage of assessment able for bonus		r				
	Participa cation o			There are no restrictions with regard to available places for students of the Master's degree programmes Business Managment, International Economic Policy or Economics, Information Systems, Wirtschaftsmathematik (Mathematics for Economic and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated lot.							
12-M-F1-182-m01	1 Policy of Taxation										
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Courses	5		V (2) + Ü (2)							
	Method	of asse	ssment	b) teri Langu	m paper (approx. 15	pprox. 60 minutes) c ; pages) : German and/or Eng					

12-M-F3-182-mo1	Social	Insurar	ce and th	e Welf	are State							
	ECTS	5	Duration	1	1 semester	Method of grading numerical grad	le	Modul level	graduate			
	Course	!S	•	V (2) ·	+ Ü (2)							
	Method	d of ass	essment	a) wri	a) written examination (approx. 60 minutes) or							
				b) term paper (approx. 15 pages)								
					anguage of assessment: German and/or English reditable for bonus							
12-M-NGM-182-	Advano	cod Con	nputation					1				
mo1	ECTS	5	Duration		1 semester	Method of grading numerical grad	Modul level	graduate				
	Course		Daration		+ Ü (2)	Method of grading humened grad		Modulitevel	graduate			
	Course	.5			le taught in: Englis	sh						
	Method	d of ass	essment			approx. 60 minutes) or						
	Method of discissing in				b) term paper (approx. 15 pages)							
					anguage of assessment: English							
		itional Information Research track module in Master's programme IEP										
12-M-SV5-161-m01					1							
	ECTS	10	Duration		1 semester	Method of grading numerical grad	le	Modul level	graduate			
	Course			S (2)	3							
	Method	d of ass	sessment	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English								
						ce a year, summer semester						
			nd allo-		20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among							
	cation	of place	es		Ill applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be illocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-EWS-182-	Furone	an Ecoi	an Economic Statistics									
mo1	ECTS	5	Duration		1 semester	Method of grading numerical grad	le	Modul level	graduate			
	Course			V (2) ·	+ Ü (2)	0 0						
	Method	d of ass	essment	a) wri	tten examination (approx. 60 minutes) or						
					m paper (approx. 1							
					uage of assessmen able for bonus	t: German and/or English						
12-M-OE1-182-mo1	Econor	netrics	1	0.00.0				1				
	ECTS	5	Duration	1	1 semester	Method of grading numerical grad	le	Modul level	graduate			
	Course	25	,	V (2) -	V (2) + Ü (2)							
						an (winter semester), English (summe	r semester)	1				
	Method	d of ass	sessment			approx. 60 minutes) or						
				b) term paper (approx. 15 pages)								
			Language of assessment: German and/or English creditable for bonus									

12-M-0E2-182-m01	mo1 Econometrics 2										
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate			
	Course			V (2) -	+ Ü (2)	9 9	ļ				
	Method of assessment			b) ter Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus						
	Additio	nal Info	rmation	Resea	rch track module in	Master's programme IEP					
12-M-0E3-182-m01	Econon	netrics 3	3				'				
	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate			
	Course			V (2) -	. ,		•				
	Method	d of asso	essment	b) ter Langu	written examination (approx. 60 minutes) or term paper (approx. 15 pages) unguage of assessment: German and/or English editable for bonus						
	Additio	nal Info	rmation	Resea	rch track module in	Master's programme IEP					
12-M-FMO-182-	Analys	is of Fin	ancial Ma	rket D	ata		,				
mo1	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate			
	Course	S		V (2) -	+ Ü (2)						
	Method	d of asso	essment	b) ter Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus						
	Additio	nal Info	rmation	Research track module in Master's programme IEP							
12-M-MIK-182-m01	Microe	conome	etrics				<u> </u>				
	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul level	graduate			
	Course	S		Ü (2) ·	+ Ü (2)						
	Method	d of asse	essment	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							
	Additio	nal Info	rmation	Resea	arch track module in	Master's programme IEP	,				

12-M-SOE-182-	Advanced Seminar: Econometrics											
mo1	ECTS	10	Duration	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Cours		<u>I</u>	S (2)		0 0	<u> </u>		10			
	Metho	od of asse	essment		term paper (approx. 15 pages) and presentation (approx. 25 minutes), weighted 2:1 Language of assessment: German and/or English							
		pants an of place		all ap	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-AM-182-m01	Advan	ced Micr	oeconom	ics	•			'				
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses				+ Ü (2) le taught in: English			•				
	Metho	Nethod of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: English creditable for bonus							
12-M-CT-222-m01	Contra	act Theor	<u></u>	•								
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			V (2) + Ü (2) Module taught in: English								
	Metho	od of asse	essment	b) teri Langu	tten examination (ap m paper (approx. 15 lage of assessment: able for bonus	pages)	r					
12-M-BEC-222-	Behav	ioral Eco	nomics	,				,				
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses				V (2) + Ü (2) Module taught in: English							
	Method of assessment		a) written examination (approx. 60 minutes) or b) term paper (15 pages) Language of assessment: English Assessment offered: In the semester in which the course is offered creditable for bonus									

12-M-TDS-222-m01	Topics	in Data	Science 1				,					
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S			+ Ü (2) ıle taught in: English	1						
	Method	d of ass	essment	b) ter Langu Asses	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus							
12-M-TIF1-182-m01	Topics	in Infor	mation Sy	stems	5 1							
	ECTS	5	Duration	1	1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S		V (2) ·	+ Ü (2)		·					
12-M-TIF2-182-m01	Topics ECTS Course	in Infor 5 s	mation Sy Duration	b) ora or c) tern Langu Asses credit vstems or c) tern Langu Asses or c) tern Langu Asses	m paper (15 to 20 parage of assessment sable for bonus 1 semester 1 semester U (2) 1 ten examination (and examination (one) m paper (15 to 20 parage of assessment)	Method of grading numerical grade pprox. 60 minutes) or candidate each: 10 to 15 minutes; groups of	Modul level	graduate				
12-M-ATC-222-m01	Semina	r: Strat	egic Ince				<u> </u>					
		10	Duration		1 semester	Method of grading numerical grade	Modul level	graduate				
	Course	S		S (2) Modu	lle taught in: English	,						
				term paper (20 to 25 pages) and presentation (approx. 20 minutes) (weighted 2:1) Language of assessment: English								
	Participants and allocation of places				15 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							

12-M-BUC-222-	Communic	Communication in Business and Economics											
mo1	ECTS 5	Duratio	n 1 semester	Method of grading	numerical grade	Modul level	graduate						
	Courses	·	V (2) + Ü (2)	•		•							
			Module taught in: Engli										
	Method of	assessment	written examination (ap										
			Language of assessment: English creditable for bonus										
12-M-FCC-182-m01	Rusiness (ommunicatio		n in Print, Online and Social Media									
12-111-12-11101	ECTS 5	Duratio		Method of grading	numerical grade	Modul level	graduate						
	Courses	Duratio	V (2) + Ü (2)	Method of grading	numerical grade	Modulitevel	graduate						
		assessment	written examination (ap	nroy 60 minutes)			_						
	Method of	assessment	anguage of assessment: German and/or English										
			creditable for bonus										
12-M-PCW-182-	Project Mo	dul: Crossme	edial Business Communi	cation									
m01	ECTS 10	Duratio		Method of grading	numerical grade	Modul level	graduate						
	Courses		S (2)										
	Method of assessment		portfolio (approx. 3 items with a duration of 3 minutes each, audio/video format): e. g. record of research activities, commentary, text analyses of different types of media Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus										
12-M-PACW-182-	Project Mo	dul: Audiovis	ual Business Communic	ation									
mo1	ECTS 10	Duratio	n 1 semester	Method of grading	numerical grade	Modul level	graduate						
	Courses	·	S (2)			·							
	Method of	assessment	portfolio (approx. 3 items with a duration of 3 minutes each, audio/video format): e. g. record of research activities, commentary, text analyses of different types of media Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus										
12-M-WPJ-182-mo1	Project Mo	dul: Journalis	sm in Economic Policy										
	ECTS 10	Duratio		Method of grading	numerical grade	Modul level	graduate						
	Courses		S (2)										
	Method of	assessment	tary, text analyses of di Language of assessmen	ortfolio (approx. 3 items with a duration of 3 minutes each, audio/video format): e. g. record of research activities, commentry, text analyses of different types of media anguage of assessment: German and/or English assessment offered: In the semester in which the course is offered reditable for bonus									

12-M-APW1-161-	Selected Topics in Business Management and Economics 1										
mo1	ECTS 5	Duration	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2)			•					
	Method of ass		a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 to 20 pages) or d) presentation (approx. 30 to 45 minutes) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-APW2-161-	Selected Topi		ess Management and E	conomics 2							
mo1	ECTS 5	Duration		Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2)	, 0			10				
			a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 to 20 pages) or d) presentation (approx. 30 to 45 minutes) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
12-M-APW3-161-	Selected Topics in Business Management and Economics 3										
mo1	ECTS 5	Duration	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2)			,					
	Method of ass		a) written examination b) written examination c) term paper (approx. d) presentation (approx Language of assessme Assessment offered: In creditable for bonus	(questions concerning 15 to 20 pages) or c. 30 to 45 minutes) nt: German and/or Engi	mathematical methodo iish	ology; approx. 120 minu	ites) or				
12-M-APW4-161-	Selected Topi	cs in Busin	ess Management and E	conomics 4							
mo1	ECTS 5	Duration	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2)								
	Method of ass		a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 to 20 pages) or d) presentation (approx. 30 to 45 minutes) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								

12-M-AWI1-161-	Selected T	opics in Busi	ness Information Syste	ems 1		-				
mo1	ECTS 5	Duratio	n 1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Course type: alternativ	V (2) + Ü (2) Course type: alternatively S instead of V + Ü						
	Method of	assessment	b) written examination c) presentation (15 to d) oral examination (0 minutes) or e) entirely or partly co	entirely or partly computerised written examination (approx. 60 minutes) anguage of assessment: German and/or English						
12-M-AWI2-161-	Selected T	opics in Busi	ness Information Syste	ems 2						
mo1	ECTS 5	Duratio	n 1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Course type: alternati	V (2) + Ü (2) Course type: alternatively S instead of V + Ü						
	Method of	assessment	b) written examination c) presentation (15 to d) oral examination (of minutes) or e) entirely or partly co	e) entirely or partly computerised written examination (approx. 60 minutes) Language of assessment: German and/or English						
12-M-ATW1-161-	Topics in B	Business Info	rmation Systems 1							
mo1	ECTS 5	Duratio	n 1 semester	Method of grading numerical grade	Modul level	graduate				
	Courses		V (2) + Ü (2) Course type: alternativ	V (2) + Ü (2) Course type: alternatively S instead of V + Ü						
	Method of	assessment	a) written examination (approx. 60 minutes) or b) presentation (15 to 20 minutes) and written elaboration (approx. 20 pages); (weighted 1:2) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus							

12-M-ATW2-161-	Topics	in Busi	ness Infor	matio	1 Systems 2		,	1				
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S			+ Ü (2) e type: alternativel	y S instead of V + Ü						
	Method of assessment			b) pre c) ora minut Langu	a) written examination (approx. 60 minutes) or b) presentation (15 to 20 minutes) and written elaboration (approx. 20 pages); (weighted 1:2) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus							
12-M-APS-182-mo1	Project	: Selec	ted Topics	in Bu	siness Managemer	nt and Economics I						
	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			S (2)								
	Method	d of ass	essment	Langi Asses	rm paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1 anguage of assessment: German and/or English assessment offered: In the semester in which the course is offered editable for bonus							
	cation	of place		all ap alloca	15 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-APS2-182-	Project	: Selec	ted Topics	in Business Management and Economics II								
mo1	ECTS	10	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		S (2)								
	Method of assessment			term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus								
	Particip cation		nd allo- es	all ap	15 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot an all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-IV-161-m01	Informa	ation P	rocessing	within	Organizations							
	ECTS 5 Duratio			n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		V (2) ·	+ Ü (2)			·				
				written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus								

06-MK-SC-EX-182-	Semina	r: Mark	eting and	Strate	egic Communication	on						
mo1	ECTS	5	Duration	ı	1 semester	Method of grading	numerical grade	Modul level	undergraduate			
	Courses	5		S (2)				•				
	Method	l of ass	essment	a) written examination (approx. 60 minutes) or b) oral examination of one candidate each (approx. 30 minutes) or								
				c) pres d) terr	c) presentation (15 to 45 minutes) and written elaboration (10 to 15 pages) or d) term paper (15 to 20 pages) or							
				Langu	e) portfolio (maximum 20 pages) Language of assessment: German and/or English creditable for bonus							
	Particip cation o			all app	5 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-PUGF-182-	Project	Modul	e Strategi	c Entre	preneurship							
mo1	ECTS	10	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses	S		S (2)	2)							
	Method	Method of assessment			term paper (approx. 15 pages) and presentation (one candidate: approx. 10 to 15 minutes@ groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered							
	Participants and allocation of places			12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-DM1-182-	Digital	Market	ing I									
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses	S			le taught in: Engli							
	Method	l of ass	essment	b) terr Langu	tten examination (m paper (15 to 20 lage of assessmer able for bonus		nutes) or					
12-M-DM2-182-	Digital	Market	ing II									
mo1	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Courses			V (2) + Ü (2) Module taught in: English								
	Method of assessment			b) terr Langu Asses	n paper (15 to 20 lage of assessmer	nt: English	nutes) or n the course is offered					

12-M-EC1-182-m01	no1 E-Commerce I											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S	•		+ Ü (2)			•				
					le taught in: English							
	Method	d of ass	essment			pprox. 60 to 120 mini	utes) or					
				b) term paper (15 to 20 pages) Language of assessment: English								
					able for bonus	3						
12-M-EPF-161-m01	Empirical HR Research with Stata											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course	S		Ü (2)								
	Method	thod of assessment term paper (approx. 10 pages)										
					Language of assessment: German and/or English Assessment offered: Once a year as announced							
	Darticir	ants ar	nd allo-					zilahle nlaces inla	cas will be allocated by lot among			
		of place		12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be								
		•		allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
12-M-VGP-202-	Manag	erial Pr	actice Lec	ctures								
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course		_	S (2)								
	Method	d of ass	essment		olio (approx. 15 page							
M MCC . (.	A -l		·			German and/or Engl	ish					
12-M-MSS-161- mo1			7		Strategy							
11101	ECTS	10	Duratio		1 semester	Method of grading	numerical grade	Modul level	graduate			
	Course			S (2)			. ,	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \				
	Method	d of ass	essment	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English								
	Participants and allo- cation of places			10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								

12-M-SER-222-m01	Semina	ar: Finan	icial Acco	unting				,			
	ECTS	10	Duration	1	1 semester	Method of grading n	umerical grade	Modul level	graduate		
	Course	!S		S (2) ·	+ S (2)						
	Metho	d of asse	essment	Langu	erm paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes) (weighted 2:1) anguage of assessment: German and/or English Assessment offered: Once a year, winter semester						
	Participants and allocation of places			(1) Sh cants (2) Pla (3) A	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.						
12-M-SSL-161-m01	Advand	ced Sem	inar: Sele	cted P	roblems in Analytic	al Tax Research					
	ECTS	10	Duration	ı	1 semester	Method of grading n	umerical grade	Modul level	graduate		
	Course	:S		S (2)							
	Metho	d of asse	essment		erm paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English						
		pants an of place		all ap	10 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.						
12-M-ES-161-m01	Advand	ced Sem	inar: Ente	erprise Systems							
	ECTS	10	Duration	ı	1 semester	Method of grading n	umerical grade	Modul level	graduate		
	Course	!S		S (2)							
	Metho	d of asse	essment		term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English						
		pants an of place		all ap	plicants irrespective	of their subjects. (2) P	laces on all courses of the	module with a res	ices will be allocated by lot among stricted number of places will be I by lot as they become available.		
12-M-BUA-161-mo1	Busine	ss Analy	ytics								
	ECTS	10	Duration	1	1 semester	Method of grading n	umerical grade	Modul level	graduate		
	Course	<u>!</u> S		S (2)							
	Method of assessment Participants and allocation of places			Langi Asses	uage of assessment: ssment offered: Onc	German and/or Englisle a year, winter semest	er				
				20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							

12-M-SE-	Semina	r: E-Bu	siness St	rategie	 !S						
BS-161-mo1	ECTS	10	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	S	•	S (2)							
	Method	d of asso	essment	Langi	term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester						
	Participants and allo- cation of places			all ap alloca	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.						
12-M-SAS-182-m01	Advanc	ed Sem	inar: Entı	eprene	eurship and Manage	ement		·			
	ECTS	10	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	S		S (2)				·			
	Method	d of asso	essment	Langu	rm paper (approx. 20 pages) and presentation (15 to 30 minutes), weighted 2:1 anguage of assessment: German and/or English assessment offered: Once a year, winter semester						
		ants ar of place		20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-SWJ-182-m01	Practic	al Semi	nar: Econ	omic Jo	ournalism			'			
	ECTS	10	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	S		V (2) -	+ Ü (2)			·			
	Method	d of asso	essment	portfolio on observation visit, including work samples (approx. 40 pages) Language of assessment: German and/or English							
12-M-AEM-211-m01	Applied	l Empiri	cal Macro	econo	mics			,			
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate		
	Course	S	•		+ Ü (2) lle taught in: English			•			
	Method of assessment			b) ter c) ora minut Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) Language of assessment: English creditable for bonus						

12-M-BC-211-m01	Busine	Business Cycles											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S			V (2) + Ü (2) Module taught in: English								
	Method	d of ass	essment	b) teri c) ora minut Langu	a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) Language of assessment: English creditable for bonus								
12-M-ATDS-222-	Topics	in Data	Science 2	2									
mo1	ECTS 5 Duratio			n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2) + Ü (2) Module taught in: English									
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English Assessment offered: in the semester in which the course is offered creditable for bonus									
12-M-VWP-211-	Econon	nist Pra	ctice Lect	cures									
mo1	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		S (2)									
	Method	d of ass	essment	a) oral examination (one candidate each: approx. 10 to 15 minutes, groups of 2: approx. 20 minutes, groups of 3: approx. 30 minutes) or b) term paper (approx. 10 pages) and presentation (approx. 15 minutes); (weighted 2:1) or c) written examination (approx. 60 minutes) Language of assessment: German and/or English									

12-M-NMA-221-	Industr	Industrial Management 5												
mo1	ECTS 5 Duratio			n	1 semester	Method of grading	numerical grade	Modul level	graduate					
	Course	S		S (4) Modu	S (4) Module taught in: German and/or English									
	Method	l of asso	essment	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus										
	Particip cation o			(1) Stunagen (2) An tal nu ment) (3) An ses m	d the number of appudents who already nent will be given prong applicants with mber of ECTS credit. nong applicants with entioned in (2).	have successfully co referential considerat h the same number o s achieved in courses h the same number o	mpleted courses offere tion. f successfully complete s of BWL und Industrieb	ed modules, places will petriebslehre (Business vill be allocated accordi	ocated as follows: ss Economics and Industrial Ma- be allocated according to the to- Econmics and Industrial Manage- ng to the average grade in cour-					
	Additio	nal Info	rmation	Module can be taught in form of E Learning course or as a block.										

12-M-NMB-221-	Industi	rial Man	agement	6						
mo1	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Course	S		S (4) Modu	S (4) Module taught in: German and/or English					
	Method	d of ass	essment	a) written examination (approx. 40 to 60 minutes) or b) presentation (approx. 20 minutes) and term paper (15 to 20 pages), weighted 1:1 or c) term paper (30 to 40 pages) or d) portfolio (approx. 50 hours) Language of assessment: German and/or English Assessment offered: Only when announced in the semester in which the courses are offered creditable for bonus						
		oants ar of place		20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Business Economics and Industrial Management will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in courses of BWL und Industriebetriebslehre (Business Economics and Industrial Management). (3) Among applicants with the same number of ECTS credits, places will be allocated according to the average grade in courses mentioned in (2). (4) Among applicants with the same average grade, places will be allocated by lot.						
	Additio	nal Info	rmation	Module can be taught in form of E Learning course or as a block.						
12-M-Kl1-221-m01	Information Systems and Artificial Intelligence 1									
	ECTS	5	Duration		1 semester	Method of grading	numerical grade	Modul level	graduate	
	Course	S		V (2) -	+ Ü (2)					
	Method of assessment			a) written examination (approx. 60 minutes) or b) oral examination in groups of up to 3 candidates (approx. 10 minutes per candidate) or c) term paper (15 to 20 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus						
12-M-Kl2-221-m01	Informa	ation Sy	stems an	d Artificial Intelligence 2						
	ECTS	5	Duration	1	1 semester	Method of grading	numerical grade	Modul level	graduate	
	Course	s	•	V (2) -	+ Ü (2)	•				
				a) written examination (approx. 60 minutes) or b) oral examination in groups of up to 3 candidates (approx. 10 minutes per candidate) or c) term paper (15 to 20 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus						

12-M-TM-221-m01	Topics	Topics in Macroeconomics											
	ECTS	5	Duration	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	:S		V (2)	+ Ü (2)								
	Method	d of ass	essment		a) written examination (approx. 60 minutes) or								
				b) ter	m paper (approx. 1	15 pages) or							
				Langi	ıı examınatıdı di d ıage of assessmen	ne candidate each (approx. 20 minutes)							
					Language of assessment: German and/or English creditable for bonus								
12-M-VS-221-m01	Vertical Storytelling												
Ì	ECTS	10	Duratio	n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course	·S		S (2)	-	·	•						
	Method	d of asso	essment		olio (approx. 5 pag ssment offered: ev	es) ery year, summer semester							
12-M-UGF2-182-	Corpor	ate Stra	tegy										
mo1	ECTS	5	Duration	n	1 semester	Method of grading numerical grade	Modul level	graduate					
ĺ	Courses				+ Ü (2)								
					Module taught in: English								
	Method of assessment			a) written examination (approx. 60 to 120 minutes) or									
					b) term paper (15 to 20 pages) or c) oral examination of one candidate each (approx. 10 to 15 minutes) or oral examination in groups (groups of 2 approx. 20 mi-								
					nutes, groups of 3 approx. 30 minutes)								
					Language of assessment: English								
12-M-IFM-222-m01	International Financial Management												
ĺ	ECTS 5 Duratio			n	1 semester	Method of grading numerical grade	Modul level	graduate					
	Courses		V (2) + Ü (2) Module taught in: English										
	Method	d of asse	essment	written examination (approx. 60 minutes)									
					Language of assessment: English								
AA TEE	<u> </u>		• -		table for bonus	* • • • • • • • • • • • • • • • • • • •	1						
12-M-TEE-231-m01				omics and Ethics of Artificial Intelligence									
	ECTS	10	Duration	,	1 semester	Method of grading numerical grade	Modul level	graduate					
	Course			S (2) Module taught in: English									
	Method of assessment				term paper (15 to 20 pages) and presentation (approx. 30 minutes); (weighted 60:40) Language of assessment: English								
	Participants and allo-				20 *WA1								
	cation of places				(1) Should the number of applications exceed the number of available places, places will be allocated by lot among all appli-								
				cants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
, i				(2) 4	waiting list will ha	maintained and places re-allocated by lot as	they become available						

12-M-PROM-182-	Project	Manag	ement an	d Cont	rol						
mo1	ECTS	5	Duratio	n	1 semester	Method of grading numerical grade	Modul	level	graduate		
	Course	S		S (2)	-		`				
	Method	d of ass	essment	Langu	written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus						
12-M-OEDT-231-	Organizational Economics and Digital Transformation										
mo1	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul	level	graduate		
	Course	S			+ Ü (2) ıle taught in: Engli	sh					
	Method	d of ass	essment	b) ter Langı	n) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) anguage of assessment: English creditable for bonus						
12-M-TE-231-m01	Topics in Empirical Economics										
	ECTS	5	Duratio	1	1 semester	Method of grading numerical grade	Modul	level	graduate		
	Courses			V (2) + Ü (2) Module taught in: English							
	Method of assessment			portfolio (approx. 50 hours) Language of assessment: English creditable for bonus							
	Participants and allocation of places			12 *WA1 (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.							
12-M-RFW-222-	Tax-Op	timized	l Busines	s Orga	nization						
mo1	ECTS	5	Duratio	า	1 semester	Method of grading numerical grade	Modul	level	graduate		
	Course	S		V (2)	V (2) + Ü (2)						
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation of term paper (approx. 20 minutes); weighted 60:40 Language of assessment: German and/or English Assessment offered: To be announced creditable for bonus							

12-M-STB-161-m01	Tax Acc	counting	 g										
	ECTS	5	Duratio	า	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		V (2) ·	+ Ü (2)								
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German and/or English creditable for bonus									
12-M-FER-161-m01	Case St	Case Studies on Business Taxation											
	ECTS	5	Duratio	1	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		S (2)									
	Method	d of ass	essment	Langu	n examination (app lage of assessment able for bonus	orox. 120 minutes) : German and/or Engl	ish						
12-M-IB-161-m01	Interna	International Taxation											
	ECTS	5	Duratio	n	1 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		S (2)				•					
	Method of assessment			a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages), presentation of term paper (approx. 20 minutes), weighted 3:2 Language of assessment: German and/or English Assessment offered: To be announced creditable for bonus					3:2				
	Participants and allo- cation of places			12 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
12-M-AFW-161-m01	Employ	ment L	aw										
	ECTS	5	Duratio	1	2 semester	Method of grading	numerical grade	Modul level	graduate				
	Course	S		S (2)									
	Method	d of ass	essment	[a) written examination (approx. 120 minutes) and b) talk (approx. 30 minutes), weighted 3:2] or [a) written examination (approx. 120 minutes) and c) presentation (approx. 15 minutes) and d) written elaboration of presentation (approx. 10 pages), weighted 3:1:1]									
	Participants and allocation of places			30 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									

Thesis (30 ECTS credits)										
12-M-THB-222-	THB-222- Master Thesis Management									
mo1	ECTS	ECTS 30 Duration 1 semester Method of grading numerical grade Modul level graduate								
	Course	S		No co	No courses assigned to module					
	Method	d of asse		Langu	aster's thesis (approx. 60 to 80 pages) Inguage of assessment: German and/or English Sessment offered: Ongoing, after consultation with supervisor and registration					
	Additional Information Time to complete: 6 months									