Annex SFB

Studienfachbeschreibung (subject description, SFB) for the subject Economics as a Master's with 1 major with the degree "Master of Science" (120 ECTS credits)

Responsible: Faculty of Business Management and Economics

Examination regulations version: 2013

Abbreviations used:
- Course types: E = field trip, K = colloquium, O = conversatorium, P = placement/lab course, R = project, S = seminar, T = tutorial, Ü = exercise, V = lecture
- Term: SS = summer semester, WS = winter semester
- Methods of grading: NUM = numerical grade, B/NB = (not) successfully completed
- Regulations: (L)ASPO = general academic and examination regulations (for teaching-degree programmes), FSB = subject-specific provisions, SFB = list of modules
- Other: A = thesis, LV = course(s), PL = assessment(s), TN = participants, VL = prerequisite(s)

Conventions for the modules in this SFB:
- Unless otherwise stated, courses and assessments will be held in German, assessments will be offered every semester and modules are not creditable for bonus.

Information on assessment procedures:
- Should there be the option to choose between several methods of assessment, the lecturer will agree with the module coordinator on the method of assessment to be used in the current semester by two weeks after the start of the course at the latest and will communicate this in the customary manner.
- Should a module comprise more than one graded assessment, all assessments will be equally weighted, unless otherwise stated below.
- Should the assessment comprise several individual assessments, successful completion of the module will require successful completion of all individual assessments.
In accordance with the general regulations governing the degree subject described in this module catalogue:

**ASPO2009**

associated official publications (FSB (subject-specific provisions)/SFB (list of modules)):

10-Jul-2013 (2013-37) except for mandatory electives added in Fast Track procedure at a later time


This module handbook seeks to render, as accurately as possible, the data that is of statutory relevance according to the examination regulations of the degree subject. However, only the FSB (subject-specific provisions) and SFB (list of modules) in their officially published versions shall be legally binding. In the case of doubt, the provisions on, in particular, module assessments specified in the FSB/SFB shall prevail.

Every module will be described using the following form:

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Module title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECTS</td>
<td>Duration</td>
</tr>
<tr>
<td>Courses</td>
<td>(in semesters)</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>Only after successful completion of</td>
</tr>
<tr>
<td>Other prerequisites</td>
<td>if applicable</td>
</tr>
<tr>
<td>Participants and allocation of places</td>
<td>if applicable</td>
</tr>
<tr>
<td>Additional information</td>
<td>if applicable</td>
</tr>
<tr>
<td>Referred to in LPO 1</td>
<td>if applicable (examination regulations for teaching-degree programmes)</td>
</tr>
</tbody>
</table>

Abbreviation Referred to in LPO 1 if applicable (examination regulations for teaching-degree programmes)
### Specialisation (60 ECTS credits)

**Variant 1:** one specialisation with 60 ECTS credits  
**Variant 2:** three focuses with 60 ECTS credits each, minimum two focuses in VWL (Economics) and maximum one focus in BWL (Business Management).

### Specialisation Areas (60 ECTS credits)

When selecting **Variant 1:** 3 specialisation with 60 ECTS credits

### European Economics (60 ECTS credits)

#### Compulsory Modules (30 ECTS credits)

<table>
<thead>
<tr>
<th>Module</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multinational Enterprises</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>Common European Labor Market</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>International Trade and the Multinational Firm</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

- **Multinational Enterprises**
  - No information on SWS (weekly contact hours) and course language available.

- **Common European Labor Market**
  - No information on SWS (weekly contact hours) and course language available.

- **International Trade and the Multinational Firm**
  - No information on SWS (weekly contact hours) and course language available.

**Method of assessment**

- a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)
  - Assessment offered: once a year, summer semester
  - Language of assessment: German, English

- a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
  - Assessment offered: once a year, winter semester
  - Language of assessment: German, English

**Participants and allocation of places**

- **Business Management Master’s, Economics Master’s, Business Information Systems Master’s, Mathematics for Economics Master’s, Chinese and Economics Master’s and China Business und Economics Master’s:** no restrictions.
- **Political and Social Sciences Master’s:** 10 places. Places will be allocated by lot.
- **Applied Human Geography Master’s and Political and Social Sciences Master’s:** 10 places. Places will be allocated by lot.

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Master's with 1 major Economics (2013)  
JMU Würzburg • generated 23-Aug-2021 • exam. reg. data record 88|f42|+|H|2013
<table>
<thead>
<tr>
<th>12-M-WPE-132-m01</th>
<th><strong>European Competition Policy</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ECTS</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>Duration</strong></td>
<td>1 semester</td>
</tr>
<tr>
<td><strong>Method of grading</strong></td>
<td>numerical grade</td>
</tr>
<tr>
<td><strong>Modul level</strong></td>
<td>graduate</td>
</tr>
<tr>
<td><strong>Courses</strong></td>
<td>V (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td><strong>Method of assessment</strong></td>
<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
</tr>
<tr>
<td><strong>Participants and allocation of places</strong></td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>12-M-EFP-132-m01</th>
<th><strong>European Public Finance</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ECTS</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>Duration</strong></td>
<td>1 semester</td>
</tr>
<tr>
<td><strong>Method of grading</strong></td>
<td>numerical grade</td>
</tr>
<tr>
<td><strong>Modul level</strong></td>
<td>graduate</td>
</tr>
<tr>
<td><strong>Courses</strong></td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td><strong>Method of assessment</strong></td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
</tr>
<tr>
<td><strong>Participants and allocation of places</strong></td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>12-M-EMP-132-m01</th>
<th><strong>European Macroeconomic Policy</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ECTS</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>Duration</strong></td>
<td>1 semester</td>
</tr>
<tr>
<td><strong>Method of grading</strong></td>
<td>numerical grade</td>
</tr>
<tr>
<td><strong>Modul level</strong></td>
<td>graduate</td>
</tr>
<tr>
<td><strong>Courses</strong></td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td><strong>Method of assessment</strong></td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
</tr>
<tr>
<td><strong>Participants and allocation of places</strong></td>
<td>Number of places: 30, thereof 10 places for Master's students of Business Management and Master's students of Economics assigned as described below and 10 places each for Master's students of Applied Human Geography and Master's students of Political and Social Sciences, assigned by lot. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.</td>
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### European Company Law

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Participants and allocation of places</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>1 semester</td>
<td>V (no information on SWS (weekly contact hours) and course language available)</td>
<td>undergraduate</td>
<td></td>
</tr>
</tbody>
</table>

Method of assessment: a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)
Assessment offered: once a year, winter semester

Participants and allocation of places: Students of the degree programme Rechtswissenschaften (Law) with the degree Erste Juristische Staatsprüfung (first state examination in law) and students of the Bachelor’s degree programme Privatrecht (Private Law) (minor with 60 ECTS credits): no restrictions. Students of other degree programmes: 20 places, 10 of which will be set aside for Master’s students of Economics. Should the number of places available exceed the number of applications, the remaining places can be allocated to students of other subjects/degree programmes. Should there be more than 10 applications from students of other subjects, the remaining 10 places will be allocated as follows: Students applying after not having successfully completed assessment in past years will be given preferential consideration. The remaining places will be allocated by lot. A waiting list will be maintained and places reallocated as they become available.

### Economic and Urban Geography: Global Trade

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Participants and allocation of places</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>V (no information on SWS (weekly contact hours) and course language available)</td>
<td>graduate</td>
<td></td>
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Method of assessment: written examination (approx. 60 minutes)
Language of assessment: German, English

### Fundamentals of European Law

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Participants and allocation of places</th>
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</thead>
<tbody>
<tr>
<td>4</td>
<td>1 semester</td>
<td>V (no information on SWS (weekly contact hours) and course language available)</td>
<td>undergraduate</td>
<td></td>
</tr>
</tbody>
</table>

Method of assessment: a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)
Assessment offered: usually once a year, winter semester

Other prerequisites: Prerequisite for participation: knowledge/skills acquired in module 02-N-Ö-V-1

Participants and allocation of places: Degree programm law (degree “Erste Juristische Staatsprüfung”) and Public Law Bachelor’s (minor with 60 ECTS credits): unlimited. Economics Master’s: 10 places. Allocation by lot. A waiting list will be maintained and places reallocated by lot as they become available. No restrictions. Economics Master’s: 10 places. Places will be allocated by lot. A waiting list will be maintained and places reallocated by lot as they become available.

### Law of Unfair Competition including references to EU Law

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Participants and allocation of places</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>1 semester</td>
<td>V (no information on SWS (weekly contact hours) and course language available)</td>
<td>undergraduate</td>
<td></td>
</tr>
</tbody>
</table>

Method of assessment: a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)
Assessment offered: usually once a year, winter semester

Participants and allocation of places: Degree programm law (degree “Erste Juristische Staatsprüfung”) and Public Law Bachelor’s (minor with 60 ECTS credits): unlimited. Economics Master’s: 10 places. Allocation by lot. A waiting list will be maintained and places reallocated by lot as they become available. No restrictions. Economics Master’s: 10 places. Places will be allocated by lot. A waiting list will be maintained and places reallocated by lot as they become available.
<table>
<thead>
<tr>
<th>Course Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Internal Market Law</strong></td>
<td>3</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>undergraduate</td>
</tr>
<tr>
<td>Courses</td>
<td>V</td>
<td>Duration</td>
<td>Method of grading</td>
<td>numerical grade</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)</td>
<td>Assessment offered: usually once a year, winter semester</td>
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<td></td>
</tr>
<tr>
<td>Participants and allocation of places</td>
<td>Degree program law (degree &quot;Erste Juristische Staatsprüfung&quot;) and Public Law Bachelor's (minor with 60 ECTS credits): unlimited. Economics Master's: 10 places. Allocation by lot. A waiting list will be maintained and places re-allocated by lot as they become available: no restrictions. Economics Master's: 10 places. Places will be allocated by lot. A waiting list will be maintained and places re-allocated by lot as they become available.</td>
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</tbody>
</table>

| **German and European Antitrust Law**             | 3    | Duration  | Method of grading | Modul level    |
| Courses                                          | V    | Duration  | Method of grading | numerical grade |
| Method of assessment                             | a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes) | Assessment offered: usually once a year, winter semester |
| Participants and allocation of places            | Degree program law (degree "Erste Juristische Staatsprüfung") and Public Law Bachelor's (minor with 60 ECTS credits): unlimited. Economics Master's: 10 places. Allocation by lot. A waiting list will be maintained and places re-allocated by lot as they become available: no restrictions. Economics Master's: 10 places. Places will be allocated by lot. A waiting list will be maintained and places re-allocated by lot as they become available. |

| **Comparative Sociology**                        | 5    | Duration  | Method of grading | Modul level    |
| Courses                                          | V    | Duration  | Method of grading | numerical grade |
| Method of assessment                             | a) written examination (180 minutes) or b) oral examination (approx. 30 minutes) | Language of assessment: German, other language |
| Participants and allocation of places            | Political and Social Sciences Master's: no restrictions. Economics Master's: 5 places. Places will be allocated by lot. |

<p>| <strong>Comparison of Political Institutions and Policies</strong> | 5    | Duration  | Method of grading | Modul level    |
| Courses                                          | S    | Duration  | Method of grading | numerical grade |
| Method of assessment                             | a) presentation (maximum 30 minutes) and term paper (approx. 20 pages) or b) presentation (maximum 30 minutes) and written examination (approx. 90 minutes) or c) presentation (maximum 30 minutes) and 2 essays (5 pages each) or d) presentation (maximum 30 minutes) and take-home exam (time to complete: maximum 3 days, approx. 10 to 15 pages)*, weighted 3:7. *A take-home exam is a set of questions -- its structure comparable to that of a written examination -- to be answered at home independently and in a relatively short period of time. Using aids is permitted, but, just as is the case when writing term papers, these aids must be thoroughly documented. Section 22 Subsection 11 ASPO (general academic and examination regulations) is in force. The exam will be completed electronically as specified by the examiner. | Language of assessment: German or other language |
| Participants and allocation of places            | Political and Social Sciences Master's: no restrictions. Economics Master's: 5 places. Places will be allocated by lot. |</p>
<table>
<thead>
<tr>
<th>Course</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Globalization and Social Change</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Courses</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td></td>
</tr>
<tr>
<td>Method of assessment</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>a) presentation (maximum 30 minutes) and term paper (approx. 20 pages) or b) presentation (maximum 30 minutes) and written examination (approx. 90 minutes) or c) presentation (maximum 30 minutes) and 2 essays (5 pages each) or d) presentation (maximum 30 minutes) and take-home exam (time to complete: maximum 3 days, approx. 10 to 15 pages)*, weighted 3:7. *A take-home exam is a set of questions -- its structure comparable to that of a written examination -- to be answered at home independently and in a relatively short period of time. Using aids is permitted but, just as is the case when writing term papers, these aids must be thoroughly documented. Section 22 Subsection 11 ASPO (general academic and examination regulations) is in force. The exam will be completed electronically as specified by the examiner. Language of assessment: German or other language</td>
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<tr>
<td>Participants and allocation of places</td>
<td></td>
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<td></td>
<td>Political and Social Sciences Master's: no restrictions. Economics Master's: 5 places. Places will be allocated by lot.</td>
</tr>
</tbody>
</table>

| **International Relations**                      |      |           |                   |                                                                     |
| Courses                                         | 5    | 1 semester| numerical grade   |                                                                     |
| Method of assessment                             |      |           |                   |                                                                     |
| a) presentation (maximum 30 minutes) and term paper (approx. 20 pages) or b) presentation (maximum 30 minutes) and written examination (approx. 90 minutes) or c) presentation (maximum 30 minutes) and 2 essays (approx. 5 pages each) or d) presentation (maximum 30 minutes) and scientific poster, weighted 3:7 Language of assessment: German, other language |
| Participants and allocation of places            |      |           |                   | Political and Social Sciences Master's: no restrictions. Economics Master's: 5 places. Places will be allocated by lot. |

| **Copyright Law and Fundamentals of Patent Law including references to EU Law** |      |           |                   |                                                                     |
| Courses                                         | 2    | 1 semester| numerical grade   |                                                                     |
| Method of assessment                             |      |           |                   |                                                                     |
| a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes) Assessment offered: usually once a year, summer semester Degree programm law (degree "Erste Juristische Staatsprüfung") and Bachelor's Privatrecht (Private Law) (minor with 60 ECTS credits): no restrictions. Students of other degree programmes: 20 places. Places will be allocated as follows: Students applying after not having successfully completed assessment in in the last two semesters will be given preferential consideration. The remaining places will be allocated by lot. A waiting list will be maintained and places re-allocated as they become available. |
| Participants and allocation of places            |      |           |                   |                                                                     |

| **Economic Geography**                           |      |           |                   |                                                                     |
| Courses                                         | 5    | 1 semester| numerical grade   |                                                                     |
| Method of assessment                             |      |           |                   |                                                                     |
| a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Assessment offered: once a year, summer semester Language of assessment: German, English |

Language of assessment: German, other language
### Trade Policy and the World Trading System

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td></td>
</tr>
</tbody>
</table>

**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
Assessment offered: once a year, summer semester
Language of assessment: German, English

### Principles of European Regulation

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td></td>
</tr>
</tbody>
</table>

**Courses**
V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups
Language of assessment: German, English

### European Monetary Policy - Closed Economy

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td></td>
</tr>
</tbody>
</table>

**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
Language of assessment: German, English

### Topics in International Economics

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Modul level</th>
</tr>
</thead>
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<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td></td>
</tr>
</tbody>
</table>

**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) summaries of texts, contributions to the discussion and written examination consisting of multiple choice questions, weighted 2:1:2
Language of assessment: German, English

**Additional Information**

Lecture (V) and exercise (Ü) may be replaced by W.

### European Economic Statistics

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td></td>
</tr>
</tbody>
</table>

**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
Language of assessment: German, English
<table>
<thead>
<tr>
<th>Module Code</th>
<th>Module Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
<th>Course Details</th>
<th>Method of Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-F1-132-m01</td>
<td>Policy of Taxation</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<tr>
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<td>5</td>
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<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>Assessment offered: once a year, summer semester</td>
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### European Competition Policy

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<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
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**Courses**

V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

**Language of assessment:** German, English

**Participants and allocation of places**

Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

### European Monetary Policy - Closed Economy

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<th>Modul level</th>
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<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### European Monetary Policy - Open Economy

<table>
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<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Modul level</th>
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<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
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</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
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<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Credit Units</th>
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<th>Method of Grading</th>
<th>Language of Assessment</th>
<th>Participants and Allocation of Places</th>
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</thead>
<tbody>
<tr>
<td>12-MOE1-132-m01</td>
<td><strong>Econometrics</strong></td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>German, English</td>
<td>All programs except Political and Social Sciences Master's: no restrictions. Places will be allocated by lot.</td>
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<tr>
<td>12-MMNE-132-m01</td>
<td><strong>Multinational Enterprises</strong></td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>German, English</td>
<td>All programs except Political and Social Sciences Master's: no restrictions. Places will be allocated by lot.</td>
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<td>12-MEW-132-m01</td>
<td><strong>Common European Labor Market</strong></td>
<td>5</td>
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<td>German, English</td>
<td>All programs except Political and Social Sciences Master's: no restrictions. Places will be allocated by lot.</td>
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<td>12-MITMF-132-m01</td>
<td><strong>International Trade and the Multinational Firm</strong></td>
<td>5</td>
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<td>German, English</td>
<td>All programs except Political and Social Sciences Master's: no restrictions. Places will be allocated by lot.</td>
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<td>12-MEG-132-m01</td>
<td><strong>Economic Geography</strong></td>
<td>5</td>
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<td>Numerical grade</td>
<td>German, English</td>
<td>All programs except Political and Social Sciences Master's: no restrictions. Places will be allocated by lot.</td>
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<tr>
<td>Course Code</td>
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<td>ECTS</td>
<td>Duration</td>
<td>Method of Grading</td>
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<tr>
<td>12-M-F2-132-m01</td>
<td>Public Debt</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
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<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td>12-M-PRE-132-m01</td>
<td>Principles of European Regulation</td>
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<td>Courses</td>
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<td>Method of assessment</td>
<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
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<td>12-M-EFP-132-m01</td>
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<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
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<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>12-M-EMP-132-m01</td>
<td>European Macroeconomic Policy</td>
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<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>Participants and allocation of places</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<td>German, English</td>
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**Participants and allocation of places**

- Number of places: 30, thereof 10 places for Master's students of Business Management and Master's students of Economics assigned as described below and 10 places each for Master's students of Applied Human Geography and Master's students of Political and Social Sciences, assigned by lot. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
<table>
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<th>Course Code</th>
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<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
<th>Grade Method</th>
<th>Language</th>
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<td>Advanced Macroeconomics</td>
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<td>12-M-ATIÖ-132-m01</td>
<td>Topics in International Economics</td>
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<td>12-M-B1a-132-m01</td>
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**Focus (60 ECTS credits)**

When selecting Variant 1: 3 focuses with 20 ECTS credits each

**Focus Business Management (0 or 20 ECTS credits)**

No more than one focus.

**Banking and Finance (20 ECTS credits)**

**Compulsory Modules (10 ECTS credits)**

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<thead>
<tr>
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<th>Course Name</th>
<th>ECTS</th>
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<th>Method of Grading</th>
<th>Modul Level</th>
<th>Grade Method</th>
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<td>Advanced Macroeconomics</td>
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<td>12-M-B1a-132-m01</td>
<td>Portfolio Selection and Capital Market Theory</td>
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<td>1 semester</td>
<td>numerical grade</td>
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### Compulsory Electives (10 ECTS credits)

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<th>ECTS</th>
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<th>Language of assessment</th>
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<td>12-M-B3-132-m01</td>
<td><strong>Financial Markets: Institutions and Regulation</strong></td>
<td>10</td>
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<td>12-M-B2-132-m01</td>
<td><strong>Option Pricing Theory</strong></td>
<td>10</td>
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### Managerial Accounting (20 ECTS credits)

#### Compulsory Modules (10 ECTS credits)

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<th>Method of grading</th>
<th>Language of assessment</th>
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<tr>
<td>12-M-KO-BO-132-m01</td>
<td><strong>Coordination, Budgeting and Incentives in Enterprises</strong></td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>German, English</td>
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<tr>
<td>12-M-INST-132-m01</td>
<td><strong>Instruments of Strategic Controlling</strong></td>
<td>5</td>
<td>1 semester</td>
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<td>German, English</td>
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</table>

#### Compulsory Electives (10 ECTS credits)

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<th>Duration</th>
<th>Method of grading</th>
<th>Language of assessment</th>
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<tr>
<td>12-M-OE1-132-m01</td>
<td><strong>Econometrics 1</strong></td>
<td>5</td>
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<td>12-M-OE2-132-m01</td>
<td><strong>Econometrics 2</strong></td>
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<td>ECTS</td>
<td>Duration</td>
<td>Method of Grading</td>
<td>Modul Level</td>
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<tr>
<td>12-M-PROM-132-m01</td>
<td>Project Management and Controlling</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
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<tr>
<td>12-M-RE-KA-132-m01</td>
<td>Accounting and Capital Markets</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>12-M-AO-132-m01</td>
<td>Incentives in Organizations</td>
<td>5</td>
<td>1 semester</td>
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<tr>
<td>12-IV-132-m01</td>
<td>Information Processing within Organizations</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

- **V + Ü** (no information on SWS (weekly contact hours) and course language available)

**Method of Assessment**

- written examination (approx. 60 minutes)
- Language of assessment: German, English
### Decision Support Systems

<table>
<thead>
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<th>ECTS</th>
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<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>Numerical grade</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Strategic Supply Management

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<th>ECTS</th>
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<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
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<th>Modul level</th>
<th>Graduate</th>
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<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)</td>
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**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
<table>
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<th>Code</th>
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<th>Course Details</th>
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<td>12-M-TI1-132-m01</td>
<td>Theory of Industrial Organization 1</td>
<td>5</td>
<td>1 semester</td>
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<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups Language of assessment: German, English</td>
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<td>12-M-ER-132-m01</td>
<td>Advanced Financial Accounting (German GAAP, IFRS)</td>
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<td>graduate</td>
<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German, English</td>
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<td>12-M-B1a-132-m01</td>
<td>Portfolio Selection and Capital Market Theory</td>
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<td>12-M-KO-BO-132-m01</td>
<td>Coordination, Budgeting and Incentives in Enterprises</td>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German, English</td>
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<td>12-M-SP-132-m01</td>
<td>Economics of Tax Planning</td>
<td>5</td>
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<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German, English</td>
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<td>12-M-WPF-132-m01</td>
<td>Advanced Auditing</td>
<td>5</td>
<td>1 semester</td>
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<td>graduate</td>
<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German, English</td>
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<td>12-M-BCS-132-m01</td>
<td>The Business Case for Sustainability: Empirical Evidence</td>
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**Research Methods (20 ECTS credits)**

**Compulsory Modules (15 ECTS credits)**

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<td>12-M-HRM-132-m01</td>
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**Courses**
- V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
- a) written examination (approx. 60 minutes) or b) empirical project/case study/essay on selected problems (assignment to be completed at home, approx. 15 to 20 pages)

**Assessment offered:** once a year, winter semester

**Language of assessment:** German, English

**Participants and allocation of places**
- Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

**Courses**
- V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
- a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

**Language of assessment:** German, English

**Participants and allocation of places**
- Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

**Courses**
- V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
- a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)

**Assessment offered:** once a year, summer semester

**Language of assessment:** German, English

**Participants and allocation of places**
- Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

**Courses**
- Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
- term paper (approx. 10 pages) and presentation (approx. 30 minutes), weighted 1:1

**Assessment offered:** once a year, summer semester

**Language of assessment:** German, English

**Participants and allocation of places**
- Number of places: 18. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Empirical Research in Entrepreneurship and Management

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**Courses**
S + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 pages), presentation of term paper (approx. 15 minutes), presentation of an empirical working paper (approx. 30 minutes) and contributions to the discussion (10%), weighted 45:15:30:10

**Assessment offered:** once a year, summer semester

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:

- **Quota 1 (50% of places):** total number of ECTS credits achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- **Quota 2 (25% of places):** number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- **Quota 3 (25% of places):** allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Management of Corporate Sustainability

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<tr>
<td>5</td>
<td>1 semester</td>
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**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

**Language of assessment:** German, English

### Information Systems Research

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<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
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**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:

- **Quota 1 (50% of places):** total number of ECTS credits achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- **Quota 2 (25% of places):** number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- **Quota 3 (25% of places):** allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
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<th>Course Code</th>
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<td>Numerical grade</td>
<td>Graduate</td>
<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 Assessment offered: once a year, winter semester Language of assessment: German, English</td>
</tr>
<tr>
<td>12-M-SPM-132-m01</td>
<td>Strategic Production Management</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
<td>Courses: S (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages) Language of assessment: German, English</td>
</tr>
<tr>
<td>12-M-TI2-132-m01</td>
<td>Theory of Industrial Organization 2</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
<td>Courses: V (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups Language of assessment: German, English</td>
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<tr>
<td>12-M-TI1-132-m01</td>
<td>Theory of Industrial Organization 1</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups Language of assessment: German, English</td>
</tr>
<tr>
<td>Code</td>
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<td>ECTS</td>
<td>Duration</td>
<td>Method of grading</td>
<td>Modul level</td>
<td>Course Notes</td>
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<td>12-M-ITMF-132-m01</td>
<td>International Trade and the Multinational Firm</td>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td></td>
<td>Method of assessment</td>
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<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>12-M-EG-132-m01</td>
<td>Economic Geography</td>
<td>5</td>
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<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td></td>
<td>Method of assessment</td>
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<td>Assessment offered</td>
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<td>once a year, summer semester</td>
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<td>Language of assessment</td>
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<td>German, English</td>
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<tr>
<td>12-M-NGM-132-m01</td>
<td>Computational Economics - Advanced Level</td>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td>Method of assessment</td>
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<td>Assessment offered</td>
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<td>Language of assessment: German, English</td>
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<td>12-M-DMM-132-m01</td>
<td>DSGE Modelling</td>
<td>5</td>
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<td></td>
<td>Method of assessment</td>
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<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>12-M-ATIÖ-132-m01</td>
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<td></td>
<td>Method of assessment</td>
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<td></td>
<td></td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td></td>
<td>Assessment offered</td>
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<td></td>
<td>c) summaries of texts, contributions to the discussion and written examination consisting of multiple choice questions, weighted 2:1:2</td>
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<tr>
<td></td>
<td>Language of assessment</td>
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<td>German, English</td>
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<tr>
<td></td>
<td>Additional Information</td>
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<td>Lecture (V) and exercise (Ü) may be replaced by W.</td>
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<tr>
<td>12-M-EWS-132-m01</td>
<td>European Economic Statistics</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td></td>
<td>Method of assessment</td>
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<td></td>
<td></td>
<td></td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td></td>
<td>Assessment offered</td>
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<td>Language of assessment: German, English</td>
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### Production Planning and Scheduling

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<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</tbody>
</table>

**Courses**

Courses: S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or
- b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or
- c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or
- d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or
- e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or
- f) written elaboration (approx. 30 to 40 pages)

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:

- Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Strategic Supply Management

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<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

Courses: S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or
- b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or
- c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or
- d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or
- e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or
- f) written elaboration (approx. 30 to 40 pages)

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:

- Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
<table>
<thead>
<tr>
<th>Strategic Production Management</th>
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<tbody>
<tr>
<td><strong>ECTS</strong></td>
<td><strong>5</strong></td>
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<tr>
<td>Courses</td>
<td>S</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)</td>
</tr>
<tr>
<td>Language of assessment</td>
<td>German, English</td>
</tr>
<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot.</td>
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</table>

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<tr>
<th>Compulsory Electives (5 ECTS credits)</th>
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<tbody>
<tr>
<td><strong>Project Management and Controlling</strong></td>
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</tr>
<tr>
<td>ECTS</td>
<td><strong>5</strong></td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>written examination (approx. 60 minutes)</td>
</tr>
<tr>
<td>Language of assessment</td>
<td>German, English</td>
</tr>
<tr>
<td><strong>E-Business Strategies</strong></td>
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<tr>
<td>ECTS</td>
<td><strong>5</strong></td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)</td>
</tr>
<tr>
<td>Language of assessment</td>
<td>German, English</td>
</tr>
<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-assigned as they become available.</td>
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### Business Software 1: IS-based Enterprise Management

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<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

#### Participants and allocation of places

Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applicants exceeds the number of available places.

1. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:
   - Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
   - Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
   - Quota 3 (25% of places): allocation by lot.

2. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration.

3. A waiting list will be maintained and places re-allocated as they become available.

### Business Software 2: Enterprise-Resource-Planning-Systems

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<th>Method of grading</th>
<th>Modul level</th>
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<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

#### Participants and allocation of places

Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applicants exceeds the number of available places.

1. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:
   - Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
   - Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
   - Quota 3 (25% of places): allocation by lot.

2. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration.

3. A waiting list will be maintained and places re-allocated as they become available.
### Decision Support Systems

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<th>Duration</th>
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<th>Modul level</th>
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<td>5</td>
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**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Mobile and Ubiquitous Systems

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<td>5</td>
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**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English
### Business Processes Organization, Business Software and Process Industries

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#### Courses

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<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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#### Participants and allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Procurement Management

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#### Courses

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<th>Method of assessment</th>
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<td>S (no information on SWS (weekly contact hours) and course language available)</td>
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#### Participants and allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Management and Economics and 5 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
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<th>Code</th>
<th>Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Language of assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-GL-SC-132-m01</td>
<td>Global Logistics &amp; Supply Chain Management</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>German, English</td>
</tr>
<tr>
<td>12-M-MA-DM-132-m01</td>
<td>Managerial Analytics &amp; Decision Making</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>German, English</td>
</tr>
<tr>
<td>12-BI-132-m01</td>
<td>Analytical Information Systems</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>German, English</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1
- c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1
- Assessment offered: once a year, winter semester

**Assessment offered:** once a year, winter semester

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
<table>
<thead>
<tr>
<th>Code</th>
<th>Course Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-AOLM-132-mo1</td>
<td>Advanced Operations &amp; Logistics Management</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written elaboration (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1</td>
<td></td>
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<tr>
<td>Assessment offered: once a year, summer semester</td>
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<tr>
<td>Language of assessment: German, English</td>
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</tbody>
</table>

| 12-M-TI2-132-mo1 | Theory of Industrial Organization 2 | 5    | 1 semester     | numerical grade   | graduate    |
| Courses      | V (no information on SWS (weekly contact hours) and course language available) |
| Method of assessment | a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups |
| Language of assessment: German, English |

| 12-M-TI1-132-mo1 | Theory of Industrial Organization 1 | 5    | 1 semester     | numerical grade   | graduate    |
| Courses      | V + Ü (no information on SWS (weekly contact hours) and course language available) |
| Method of assessment | a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups |
| Language of assessment: German, English |

| 12-M-SCC-132-mo1 | Seminar: Supply Chain Competition | 5    | 1 semester     | numerical grade   | graduate    |
| Courses      | S (no information on SWS (weekly contact hours) and course language available) |
| Method of assessment | written elaboration (approx. 15 to 20 pages) and presentation (approx. 10 minutes), weighted 2:1 |
| Assessment offered: once a year, winter semester |
| Language of assessment: German, English |

other prerequisites
Admission prerequisite to assessment: attendance of all contact sessions (100%).

Participants and allocation of places
Number of places: 12. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.
<table>
<thead>
<tr>
<th>Code</th>
<th>Module</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>SWS (weekly contact hours)</th>
<th>Course Language</th>
<th>Assessment Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-SMGS-132-m01</td>
<td>Strategic Management of Global Supply Chains</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>(no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
<td>a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1</td>
</tr>
<tr>
<td>12-M-GVM-132-m01</td>
<td>Global Value Management</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>(no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
<td>a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)</td>
</tr>
<tr>
<td>12-IV-132-m01</td>
<td>Information Processing within Organizations</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>(no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)</td>
</tr>
</tbody>
</table>

Assessment offered: once a year, summer semester
Language of assessment: German, English
### E-Business Strategies

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

- V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

### Participants and allocation of places

- Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Compulsory Electives (10 ECTS credits)

<table>
<thead>
<tr>
<th>12-ITA-132-m01</th>
<th>Work and Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECTS</td>
<td>Duration</td>
</tr>
<tr>
<td>5</td>
<td>1 semester</td>
</tr>
</tbody>
</table>

**Courses**

- V + D (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English
### Management and Leadership in Organizations

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

Courses
- 12-MFO-1-132: V (no information on SWS (weekly contact hours) and course language available)
- 12-MFO-2-132: V (no information on SWS (weekly contact hours) and course language available)

Method of assessment
Assessment in this module comprises the assessments in the individual module components as specified below. Unless stated otherwise, successful completion of the module will require successful completion of all individual assessments.

**Assessment in module component 12-MFO-1-132: General Management - Key Skills for Young Professionals**
- 3 ECTS, Method of grading: numerical grade
- written examination (approx. 60 minutes)
- Language of assessment: German, English

**Assessment in module component 12-MFO-2-132: Managing Change**
- 2 ECTS, Method of grading: numerical grade
- written examination (approx. 60 minutes)
- Language of assessment: German, English

### Supply Network Information Management

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

Courses
- V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment
- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:1 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)
- Language of assessment: German, English
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
<th>Participants and allocation of places</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-GPU-132-m01</td>
<td>Business Software 1: IS-based Enterprise Management</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applicants exceeds the number of available places. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.</td>
</tr>
<tr>
<td>12-M-DSS-132-m01</td>
<td>Decision Support Systems</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.</td>
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</tbody>
</table>
Information Systems Research

<table>
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<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

Courses

- V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment

- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

Language of assessment: German, English

Participants and allocation of places

- Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
<table>
<thead>
<tr>
<th>Adaption and Continuous System Engineering</th>
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</thead>
<tbody>
<tr>
<td><strong>ECTS</strong></td>
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<tr>
<td>5</td>
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</tbody>
</table>

### Courses

This module has 2 components; information on courses listed separately for each component.

- **12-ACSE-1-132: V + Ü** (no information on language and number of weekly contact hours available)
- **12-ACSE-2-132: V + Ü** (no information on language and number of weekly contact hours available)

### Method of assessment

This module has the following 2 assessment components. To pass the module as a whole students must pass one of the two assessment components.

#### Assessment component to module component 12-ACSE-1-132: Adaption and Continuous System Engineering - Business Suite

- 5 ECTS credits, method of grading: numerical grade
- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15-20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)
- Language of assessment: German, English

#### Assessment component to module component 12-ACSE-2-132: Adaption and Continuous System Engineering - Business Apps

- 5 ECTS credits, method of grading: numerical grade
- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15-20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)
- Language of assessment: German, English

### Participants and allocation of places

Information on the allocation of places listed separately for each module component.

12-ACSE-1-132: Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

12-ACSE-2-132: Number of places: 20, thereof 15 places for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Business Processes Organization, Business Software and Process Industries

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**
- V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Participants and allocation of places**
- Number of places: 20. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Adaptive Business Platforms 1

<table>
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<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</tbody>
</table>

**Courses**
- V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
- a) written examination (approx. 60 to 70 minutes) or b) written examination (approx. 60 minutes) and management report (approx. 6 pages), weighted 2:1 or c) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Participants and allocation of places**
- Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Analytical Information Systems

**ECTS**: 5  
**Duration**: 1 semester  
**Method of grading**: numerical grade  
**Modul level**: graduate

**Courses**  
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**  
a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment**: German, English

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### Work Order Planning for Automated Manufacturing

**ECTS**: 5  
**Duration**: 1 semester  
**Method of grading**: numerical grade  
**Modul level**: graduate

**Courses**  
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**  
a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 minutes), weighted 2:1 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment**: German, English

### Global Logistics & Supply Chain Management

**ECTS**: 5  
**Duration**: 1 semester  
**Method of grading**: numerical grade  
**Modul level**: graduate

**Courses**  
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**  
a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1

**Assessment offered**: once a year, winter semester

**Language of assessment**: German, English
### Managerial Analytics & Decision Making

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</tbody>
</table>

Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1
- Assessment offered: once a year, winter semester
- Language of assessment: German, English

### Advanced Operations & Logistics Management

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<th>Duration</th>
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</thead>
<tbody>
<tr>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
</tr>
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</table>

Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1
- Assessment offered: once a year, summer semester
- Language of assessment: German, English

### Compulsory Electives (5 ECTS credits)

#### Project Management and Controlling

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<tr>
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<td>numerical grade</td>
<td>graduate</td>
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</table>

Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- written examination (approx. 60 minutes)
- Language of assessment: German, English

#### E-Business Strategies

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<td>numerical grade</td>
<td>graduate</td>
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Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)
- Language of assessment: German, English

Participants and allocation of places
- Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Business Software 1: IS-based Enterprise Management

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<td>graduate</td>
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</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applicants exceeds the number of available places. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Business Software 2: Enterprise-Resource-Planning-Systems

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**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applications exceeds the number of available places. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
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<td>1 semester</td>
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<td>Courses</td>
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<td>Language of assessment: German, English</td>
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</tr>
<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.</td>
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<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)</td>
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<td>Language of assessment: German, English</td>
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### Business Processes Organization, Business Software and Process Industries

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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Procurement Management

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<td>graduate</td>
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</table>

**Courses**

S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Management and Economics and 5 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Analytical Information Systems

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<td>graduate</td>
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</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Production Planning and Scheduling

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<td>graduate</td>
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</table>

**Courses**

S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Strategic Supply Management

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<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

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### Strategic Production Management

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</tbody>
</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

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### Theory of Industrial Organization 2

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<td>graduate</td>
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</table>

**Courses**
V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

**Language of assessment:** German, English
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<th>Course Title</th>
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<th>Duration</th>
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<th>Modul Level</th>
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<td>written elaboration (approx. 15 to 20 pages) and presentation (approx. 10 minutes), weighted 2:1</td>
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<tr>
<td>12-M-SMGS-132-m01</td>
<td>Strategic Management of Global Supply Chains</td>
<td>5</td>
<td>1 semester</td>
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<td>Incentives in Organizations</td>
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<td>12-M-HRM-132-m01</td>
<td>Human Resource Management and Industrial Relations</td>
<td>5</td>
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<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<tr>
<td>Compulsory Electives (10 ECTS credits)</td>
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<td>02-J6-121-m01</td>
<td>Employment Law</td>
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<td>methods of assessment: a) written examination (approx. 120 minutes), b) talk (approx. 30 minutes), c) presentation (approx. 15 minutes), d) written elaboration of presentation (approx. 10 pages); options a) and b) weighting: 3:2 or options a) and c) and d) weighting: 3:1:1</td>
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<td>12-M-F3-132-m01</td>
<td>Social Insurance and the Welfare State</td>
<td>5</td>
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<td>12-M-TSP-132-m01</td>
<td>Theory of Social Policy</td>
<td>5</td>
<td>1 semester</td>
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<td>Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td>Method of assessment: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>graduate</td>
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<td>Method of assessment: a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)</td>
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<td>Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
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### Empirical HR Research

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<tr>
<td>12-M-EPF-132-m01</td>
<td>5</td>
<td>1 semester</td>
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**Courses**

- Ü (no information on SWS (weekly contact hours) and course language available)

**Method of Assessment**

- Term paper (approx. 10 pages) and presentation (approx. 30 minutes), weighted 1:1
- Assessment offered: once a year, summer semester
- Language of assessment: German, English

**Participants and Allocation of Places**

- Number of places: 18. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

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### Management of Corporate Sustainability

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<td>12-M-NUF-132-m01</td>
<td>5</td>
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<td>Numerical grade</td>
<td>Graduate</td>
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**Courses**

- V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of Assessment**

- a) Written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
- Language of assessment: German, English

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### Management and Leadership in Organizations

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<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
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</table>

**Courses**

- This module comprises 2 module components. Information on courses will be listed separately for each module component.
  - 12-MFO-1-132: V (no information on SWS (weekly contact hours) and course language available)
  - 12-MFO-2-132: V (no information on SWS (weekly contact hours) and course language available)

**Method of Assessment**

- Assessment in this module comprises the assessments in the individual module components as specified below. Unless stated otherwise, successful completion of the module will require successful completion of all individual assessments.

**Assessment in module component 12-MFO-1-132: General Management - Key Skills for Young Professionals**

- 3 ECTS, Method of grading: numerical grade
- Written examination (approx. 60 minutes)
- Language of assessment: German, English

**Assessment in module component 12-MFO-2-132: Managing Change**

- 2 ECTS, Method of grading: numerical grade
- Written examination (approx. 60 minutes)
- Language of assessment: German, English
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<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tr>
<td>12-M-TI2-132-m01</td>
<td>Theory of Industrial Organization 2</td>
<td>5</td>
<td>1 semester</td>
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<td>Method of assessment</td>
<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
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### Strategic Marketing Management (20 ECTS credits)

#### Compulsory Modules (10 ECTS credits)

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<td>Strategic Marketing</td>
<td>5</td>
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<td>12-M-IMM-132-m01</td>
<td>International Marketing</td>
<td>5</td>
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#### Compulsory Electives (10 ECTS credits)

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<tr>
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<td>Coordination, Budgeting and Incentives in Enterprises</td>
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<td>Instruments of Strategic Controlling</td>
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<tr>
<td>Module Code</td>
<td>Module Title</td>
<td>ECTS</td>
<td>Duration</td>
<td>Method of Grading</td>
<td>Method of Assessment</td>
<td>Assessment Offered</td>
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</tr>
<tr>
<td>12-M-BCS-132-m01</td>
<td>The Business Case for Sustainability: Empirical Evidence</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 60 minutes) or b) empirical project/case study/essay on selected problems (assignment to be completed at home, approx. 15 to 20 pages)</td>
<td>Once a year, winter semester</td>
</tr>
<tr>
<td>12-M-MWT-132-m01</td>
<td>Strategic Management of Innovation and Growth</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) one assessment during lecture period (e.g. take-home case, term paper or presentation with slides (approx. 10 pages), term paper or talk (10 minutes)) and written examination (approx. 50 minutes), weighted 4:1 or b) written examination (approx. 60 minutes)</td>
<td>Once a year, winter semester</td>
</tr>
<tr>
<td>12-M-MNE-132-m01</td>
<td>Multinational Enterprises</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)</td>
<td>Once a year, summer semester</td>
</tr>
<tr>
<td>12-M-NUF-132-m01</td>
<td>Management of Corporate Sustainability</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
<td></td>
</tr>
</tbody>
</table>
**Management and Leadership in Organizations**

<table>
<thead>
<tr>
<th>Courses</th>
<th>Method of assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-MFO-1-132: V</td>
<td>Assessment in module component 12-MFO-1-132: General Management - Key Skills for Young Professionals</td>
</tr>
<tr>
<td>12-MFO-2-132: V</td>
<td>Assessment in module component 12-MFO-2-132: Managing Change</td>
</tr>
</tbody>
</table>

**E-Business Strategies**

<table>
<thead>
<tr>
<th>Courses</th>
<th>Method of assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>V + Ü</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)</td>
</tr>
</tbody>
</table>

**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
<table>
<thead>
<tr>
<th>12-GPU-132-m01</th>
<th>Business Software 1: IS-based Enterprise Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECTS</td>
<td>5</td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)</td>
</tr>
<tr>
<td>Language of assessment: German, English</td>
<td></td>
</tr>
</tbody>
</table>

Participants and allocation of places:
Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applications exceeds the number of available places. 1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. 2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. 3) A waiting list will be maintained and places re-allocated as they become available.

<table>
<thead>
<tr>
<th>12-M-SBM-132-m01</th>
<th>Strategic Supply Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECTS</td>
<td>5</td>
</tr>
<tr>
<td>Courses</td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)</td>
</tr>
<tr>
<td>Language of assessment: German, English</td>
<td></td>
</tr>
</tbody>
</table>

Participants and allocation of places:
Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### International Trade and the Multinational Firm

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

Assessment offered: once a year, winter semester

Language of assessment: German, English

### Strategic Networks in Industry

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written examination (approx. 40 minutes) and group presentation (approx. 20 minutes), weighted 2:1

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Marketing & Brand Management

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

- a) written examination (approx. 60 minutes) or b) written examination (approx. 40 minutes) and group presentation (approx. 20 minutes), weighted 2:1

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 35, thereof 30 places for Master’s students of Business Management and Master’s students of Economics and 5 places for Master’s students of Business Information Systems, if the number of applications exceeds the number of available places. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Entrepreneurship and Management (20 ECTS credits)

#### Compulsory Modules (10 ECTS credits)

<table>
<thead>
<tr>
<th>Module Code</th>
<th>Module Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-MWT-132-m01</td>
<td>Strategic Management of Innovation and Growth</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
</tr>
</tbody>
</table>

Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) one assessment during lecture period (e.g., take-home case, term paper or presentation with slides (approx. 10 pages), term paper or talk (10 minutes)) and written examination (approx. 50 minutes), weighted 4:1 or
- b) written examination (approx. 60 minutes)

Language of assessment: German, English

<table>
<thead>
<tr>
<th>Module Code</th>
<th>Module Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-NUF-132-m01</td>
<td>Management of Corporate Sustainability</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
</tr>
</tbody>
</table>

Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) written examination (approx. 60 minutes) or
- b) term paper (approx. 15 pages)

Language of assessment: German, English

#### Compulsory Electives (10 ECTS credits)

<table>
<thead>
<tr>
<th>Module Code</th>
<th>Module Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>02-J6-121-m01</td>
<td>Employment Law</td>
<td>5</td>
<td>2 semester</td>
<td>Numerical grade</td>
<td>Undergraduate</td>
</tr>
</tbody>
</table>

Courses: V + S (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) written examination (approx. 120 minutes), b) talk (approx. 30 minutes), c) presentation (approx. 15 minutes), d) written elaboration of presentation (approx. 10 pages); options a) and b) weighting: 3:2 or options a) and c) and d) weighting: 3:1:1

Participants and allocation of places:
Students of the degree programme Rechtswissenschaften (Law) with the degree Erste Juristische Staatsprüfung (first state examination in law) and students of the Bachelor’s degree programme Öffentliches Recht (Public Law) (minor with 60 ECTS credits): no restrictions. Students of other degree programmes: 30 places. Places will be allocated as follows: Students applying after not having successfully completed assessment in the past two semesters will be given preferential consideration. The remaining places will be allocated by lot. A waiting list will be maintained and places re-allocated by lot as they become available. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure.

<table>
<thead>
<tr>
<th>Module Code</th>
<th>Module Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-BCS-132-m01</td>
<td>The Business Case for Sustainability: Empirical Evidence</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
</tr>
</tbody>
</table>

Courses: V (no information on SWS (weekly contact hours) and course language available)

Method of assessment:
- a) written examination (approx. 60 minutes) or
- b) empirical project/case study/essay on selected problems (assignment to be completed at home, approx. 15 to 20 pages)

Assessment offered: once a year, winter semester

Language of assessment: German, English
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-AO-132-m01</td>
<td>Incentives in Organizations</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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</tr>
<tr>
<td>12-M-AM-132-m01</td>
<td>Advanced Microeconomics</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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</tr>
<tr>
<td>12-M-EGF-132-m01</td>
<td>Empirical Research in Entrepreneurship and Management</td>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>Courses</td>
<td>S + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td></td>
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</tr>
<tr>
<td>Method of assessment</td>
<td>term paper (approx. 20 pages), presentation of term paper (approx. 15 minutes), presentation of an empirical working paper (approx. 30 minutes) and contributions to the discussion (10%), weighted 45:15:30:10</td>
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<tr>
<td>Assessment offered</td>
<td>once a year, summer semester</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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</tr>
<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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</tr>
<tr>
<td>12-M-ITM-132-m01</td>
<td>IT-Management</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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</tbody>
</table>
### E-Business Strategies

<table>
<thead>
<tr>
<th>ECTS</th>
<th>5</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
</tr>
</thead>
</table>

#### Courses

V + Ü (no information on SWS (weekly contact hours) and course language available)

#### Method of assessment

- a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

#### Language of assessment: German, English

### Strategic Networks in Industry

<table>
<thead>
<tr>
<th>ECTS</th>
<th>5</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
</tr>
</thead>
</table>

#### Courses

V + Ü (no information on SWS (weekly contact hours) and course language available)

#### Method of assessment

- a) written examination (approx. 60 minutes) or b) written examination (approx. 40 minutes) and group presentation (approx. 20 minutes), weighted 2:1

#### Language of assessment: German, English

### Participants and allocation of places

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Entrepreneurship, Innovation, Management

<table>
<thead>
<tr>
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<th>Method of grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

R (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

Term paper to be prepared in groups (approx. 40 pages) and 1 to 2 presentations (20 to 30 minutes each), weighted 3:2

**Assessment offered:** every fourth semester

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

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### Economics of Information and Network Industries

<table>
<thead>
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<th>Modul level</th>
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</thead>
<tbody>
<tr>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

**Language of assessment:** German, English

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### Projectseminar Entrepreneurship and Management

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<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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</thead>
<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

2 presentations (approx. 15 to 20 minutes each) with subsequent discussion (approx. 10 to 15 minutes each), weighted 90:10 (presentation : discussion)

Assessment offered: in the semester in which the course is offered

**Language of assessment:** German, English

**Participants and allocation of places**

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
## Econometrics (20 ECTS credits)

### Compulsory Modules (10 ECTS credits)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
<th>Weekly Contact Hours</th>
<th>Course Language</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-OE1-132-m01</td>
<td>Econometrics 1</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü</td>
<td>German, English</td>
</tr>
<tr>
<td>12-M-OE2-132-m01</td>
<td>Econometrics 2</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü</td>
<td>German, English</td>
</tr>
<tr>
<td>12-M-FM0-132-m01</td>
<td>Analysis of Financial Market Data</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü</td>
<td>German, English</td>
</tr>
<tr>
<td>12-M-MIK-132-m01</td>
<td>Microeconometrics</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>Ü + Ü</td>
<td>German, English</td>
</tr>
<tr>
<td>12-M-OE3-132-m01</td>
<td>Econometrics 3</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü</td>
<td>German, English</td>
</tr>
<tr>
<td>12-M-BCS-132-m01</td>
<td>The Business Case for Sustainability: Empirical Evidence</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<td>German, English</td>
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### Compulsory Electives (10 ECTS credits)

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<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
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</thead>
<tbody>
<tr>
<td>12-M-BCS-132-m01</td>
<td>The Business Case for Sustainability: Empirical Evidence</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V</td>
<td>German, English</td>
</tr>
</tbody>
</table>

*Method of assessment: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) empirical project/case study/essay on selected problems (assignment to be completed at home, approx. 15 to 20 pages) Assessment offered: once a year, winter semester Language of assessment: German, English*
### Empirical HR Research

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<tr>
<th>ECTS</th>
<th>5</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
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</table>

**Courses**

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<tr>
<th>Method of assessment</th>
<th>Ü (no information on SWS (weekly contact hours) and course language available)</th>
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</thead>
</table>

**Method of assessment**

- term paper (approx. 10 pages) and presentation (approx. 30 minutes), weighted 1:1
- Assessment offered: once a year, summer semester
- Language of assessment: German, English

**Participants and allocation of places**

- Number of places: 18. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Empirical Research in Entrepreneurship and Management

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<thead>
<tr>
<th>ECTS</th>
<th>10</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
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<th>Modul level</th>
<th>graduate</th>
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</table>

**Courses**

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<tr>
<th>Method of assessment</th>
<th>S + Ü (no information on SWS (weekly contact hours) and course language available)</th>
</tr>
</thead>
</table>

**Method of assessment**

- term paper (approx. 20 pages), presentation of term paper (approx. 15 minutes), presentation of an empirical working paper (approx. 30 minutes) and contributions to the discussion (10%), weighted 45:15:30:10
- Assessment offered: once a year, summer semester
- Language of assessment: German, English

**Participants and allocation of places**

- Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Empirical Industrial Organization

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<thead>
<tr>
<th>ECTS</th>
<th>5</th>
<th>Duration</th>
<th>1 semester</th>
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</table>

**Courses**

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<tr>
<th>Method of assessment</th>
<th>V + Ü (no information on SWS (weekly contact hours) and course language available)</th>
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</table>

**Method of assessment**

- a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups
- Language of assessment: German, English
**Focus Economics (40 or 60 ECTS credits)**
No less than two focuses.

**Research Methods (20 ECTS credits)**

<table>
<thead>
<tr>
<th>Compulsory Modules (15 ECTS credits)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>12-M-OE1-132-m01</strong> Econometrics 1</td>
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<tr>
<td>ECTS</td>
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<tr>
<td>Courses</td>
</tr>
<tr>
<td>Method of assessment</td>
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<tr>
<td>Language of assessment</td>
</tr>
</tbody>
</table>

| **12-M-AM-132-m01** Advanced Microeconomics |
| ECTS | 5 | Duration | 1 semester | Method of grading | numerical grade | Modul level | graduate |
| Courses | V + Ü (no information on SWS (weekly contact hours) and course language available) |
| Method of assessment | a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups |
| Language of assessment | German, English |

| **12-M-MFF-132-m01** Advanced Macroeconomics |
| ECTS | 5 | Duration | 1 semester | Method of grading | numerical grade | Modul level | graduate |
| Courses | V + Ü (no information on SWS (weekly contact hours) and course language available) |
| Method of assessment | written examination (approx. 60 minutes) |
| Language of assessment | German, English |

<table>
<thead>
<tr>
<th>Compulsory Electives (5 ECTS credits)</th>
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<tbody>
<tr>
<td><strong>12-M-F4-132-m01</strong> Optimal Tax Theory</td>
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<td>ECTS</td>
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<tr>
<td>Courses</td>
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<tr>
<td>Method of assessment</td>
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<tr>
<td>Language of assessment</td>
</tr>
</tbody>
</table>

<p>| <strong>12-M-FMO-132-m01</strong> Analysis of Financial Market Data |
| ECTS | 5 | Duration | 1 semester | Method of grading | numerical grade | Modul level | graduate |
| Courses | V + Ü (no information on SWS (weekly contact hours) and course language available) |
| Method of assessment | a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) |
| Language of assessment | German, English |</p>
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<tr>
<th>Code</th>
<th>Course Name</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Modul level</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-M-MIK-132-m01</td>
<td>Microeconometrics</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
<td>Ü + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
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<tbody>
<tr>
<td>12-M-OE2-132-m01</td>
<td>Econometrics 2</td>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
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<tbody>
<tr>
<td>12-M-OE3-132-m01</td>
<td>Econometrics 3</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
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<tbody>
<tr>
<td>12-M-RE-KA-132-m01</td>
<td>Accounting and Capital Markets</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td>Method of assessment</td>
<td>written examination (approx. 60 minutes)</td>
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<td>Language of assessment</td>
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<tbody>
<tr>
<td>12-M-BCS-132-m01</td>
<td>The Business Case for Sustainability: Empirical Evidence</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
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<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) empirical project/case study/essay on selected problems (assignment to be completed at home, approx. 15 to 20 pages)</td>
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<td>Assessment offered: once a year, winter semester</td>
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<tbody>
<tr>
<td>12-M-HRM-132-m01</td>
<td>Human Resource Management and Industrial Relations</td>
<td>5</td>
<td>1 semester</td>
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<td>graduate</td>
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<tr>
<td>Courses</td>
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<tr>
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<td>Language of assessment</td>
<td>German, English</td>
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<tr>
<td>Participants and allocation of places</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<tr>
<td>Course Code</td>
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<tr>
<td>12-M-MNE-132-m01</td>
<td>Multinational Enterprises</td>
<td>5</td>
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</tr>
<tr>
<td>12-M-EPF-132-m01</td>
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<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>Graduate</td>
</tr>
<tr>
<td>12-M-EGF-132-m01</td>
<td>Empirical Research in Entrepreneurship and Management</td>
<td>10</td>
<td>1 semester</td>
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<td>Graduate</td>
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### Management of Corporate Sustainability

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<tr>
<td>5</td>
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<td>numerical grade</td>
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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

**Language of assessment:** German, English

### Information Systems Research

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<th>ECTS</th>
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<tr>
<td>5</td>
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<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment:** German, English

### Managerial Analytics & Decision Making

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<th>ECTS</th>
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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1

**Assessment offered:** once a year, winter semester

**Language of assessment:** German, English
### Strategic Production Management

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<th>ECTS</th>
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<td>graduate</td>
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</tbody>
</table>

**Courses**: S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**: a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)

**Language of assessment**: German, English

**Participants and allocation of places**: Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Theory of Industrial Organization 2

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<tr>
<th>ECTS</th>
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<td>graduate</td>
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**Courses**: V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

**Language of assessment**: German, English

### Theory of Industrial Organization 1

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<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tr>
<td>5</td>
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**Courses**: V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

**Language of assessment**: German, English

### International Trade and the Multinational Firm

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<th>ECTS</th>
<th>Duration</th>
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**Courses**: V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

**Assessment offered**: once a year, winter semester

**Language of assessment**: German, English
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<th>Course Code</th>
<th>Course Title</th>
<th>ECTS</th>
<th>Duration</th>
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<td>12-M-ATIÖ-132-m01</td>
<td>Topics in International Economics</td>
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<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) summaries of texts, contributions to the discussion and written examination consisting of multiple choice questions, weighted 2:1:2 Language of assessment: German, English</td>
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**Additional Information**
Lecture (V) and exercise (Ü) may be replaced by W.

**Econometrics (20 ECTS credits)**

**Compulsory Modules (10 ECTS credits)**

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Participants and allocation of places
Number of places: 18. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
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<th>Module</th>
<th>ECTS</th>
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<th>Method of Grading</th>
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<td>Public Debt</td>
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<td>1 semester</td>
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Participants and allocation of places:
- Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions.
- Political and Social Sciences Master's: 10 places. Places will be allocated by lot.
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<td>Method of assessment</td>
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Participants and allocation of places:

- Business Management Master’s, Economics Master’s, Business Information Systems Master’s, Mathematics for Economics Master’s, Chinese and Economics Master’s and China Business und Economics Master’s: no restrictions.
- Applied Human Geography Master’s and Political and Social Sciences Master’s: 10 places. Places will be allocated by lot.

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### European Monetary Policy - Open Economy

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**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
Language of assessment: German, English

**Participants and allocation of places**
Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Compulsory Electives (10 ECTS credits)

#### Portfolio Selection and Capital Market Theory

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<td>graduate</td>
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**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
written examination (approx. 60 minutes)
Language of assessment: German, English

#### DSGE Modelling

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**Courses**
V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
Language of assessment: German, English
European Macroeconomic Policy

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Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)

Language of assessment: German, English

Participants and allocation of places: Number of places: 30, thereof 10 places for Master's students of Business Management and Master's students of Economics assigned as described below and 10 places each for Master's students of Applied Human Geography and Master's students of Political and Social Sciences, assigned by lot. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

Selected Topics of European Integration

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<td>graduate</td>
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Courses: S (no information on SWS (weekly contact hours) and course language available)

Method of assessment: term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1

Assessment offered: once a year, summer semester

Language of assessment: German, English

Participants and allocation of places: Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Industrial Economics (20 ECTS credits)

Compulsory Modules (10 ECTS credits)

Theory of Industrial Organization 1

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Courses: V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment: a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

Language of assessment: German, English
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<th>Modul Level</th>
<th>Participants and Allocation of Places</th>
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<tr>
<td>12-M-WPE-132-m01</td>
<td>European Competition Policy</td>
<td>5</td>
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<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
<td>Graduate</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<td>02-N-P-W13-102-m01</td>
<td>German and European Antitrust Law</td>
<td>3</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes) Assessment offered: usually once a year, winter semester</td>
<td>Undergraduate</td>
<td>Degree programm law (degree &quot;Erste Juristische Staatsprüfung&quot;) and Public Law Bachelor's (minor with 60 ECTS credits): unlimited. Economics Master's: 10 places. Allocation by lot. A waiting list will be maintained and places re-allocated by lot as they become available. no restrictions. Economics Master's: 10 places. Places will be allocated by lot. A waiting list will be maintained and places re-allocated by lot as they become available.</td>
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<td>12-M-MNE-132-m01</td>
<td>Multinational Enterprises</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes) Assessment offered: once a year, summer semester Language of assessment: German, English</td>
<td>Graduate</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<td>12-M-AM-132-m01</td>
<td>Advanced Microeconomics</td>
<td>5</td>
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<td>Numerical grade</td>
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<td>Graduate</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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**International Economics (20 ECTS credits)**

**Compulsory Modules (10 ECTS credits)**

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**Compulsory Electives (10 ECTS credits)**

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<td>Method of assessment</td>
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<td>12-M-EG-132-m01</td>
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<td>Method of Grading</td>
<td>Modul level</td>
<td>Participants and Allocation of Places</td>
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<td>graduate</td>
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<tr>
<td>12-M-F2-132-m01</td>
<td>Public Debt</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<td>5</td>
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**Courses: V (no information on SWS (weekly contact hours) and course language available)**

**Method of assessment:**
- a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups

**Language of assessment:** German, English

Participants and allocation of places:

**European Public Finance**
Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective candidate; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
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<tr>
<th>Course Code</th>
<th>Course Title</th>
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<th>Duration</th>
<th>Method of Grading</th>
<th>Modul Level</th>
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<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td><strong>Participants and allocation of places</strong></td>
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<td></td>
<td>Number of places: 30, of which 10 places for Master's students of Business Management and Master's students of Economics and Political and Social Sciences, assigned by lot. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.</td>
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<td>Lecture (V) and exercise (Ü) may be replaced by W.</td>
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<td>12-M-OEA-132-m01</td>
<td>Economic Order and Social Policy (20 ECTS credits)</td>
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<td><strong>Compulsory Modules (10 ECTS credits)</strong></td>
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<td><strong>Method of assessment</strong></td>
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<td>12-M-TSP-132-m01</td>
<td>Theory of Social Policy</td>
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<td>Method of assessment</td>
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**Compulsory Electives (10 ECTS credits)**

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<th>Method of Grading</th>
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<td>Social Insurance and the Welfare State</td>
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<td>graduate</td>
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<td>Courses</td>
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<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)</td>
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<td>Language of assessment: German, English</td>
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### Common European Labor Market

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- **Courses**: V + Ü (no information on SWS (weekly contact hours) and course language available)
- **Method of assessment**: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
- **Language of assessment**: German, English
- **Participants and allocation of places**: Business Management Master’s, Economics Master’s, Business Information Systems Master’s, Mathematics for Economics Master’s, Chinese and Economics Master’s and China Business und Economics Master’s; no restrictions. Applied Human Geography Master’s and Political and Social Sciences Master’s; 10 places. Places will be allocated by lot.

### Advanced Topics in Economic Policy

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- **Courses**: V (no information on SWS (weekly contact hours) and course language available)
- **Method of assessment**: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
- **Language of assessment**: German, English

### Economic Policy (20 ECTS credits)

### Compulsory Electives (20 ECTS credits)

#### Social Insurance and the Welfare State

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<td>1 semester</td>
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<td>graduate</td>
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- **Courses**: V + Ü (no information on SWS (weekly contact hours) and course language available)
- **Method of assessment**: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
- **Language of assessment**: German, English

#### Labor Market Economics

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- **Courses**: V + Ü (no information on SWS (weekly contact hours) and course language available)
- **Method of assessment**: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
- **Language of assessment**: German, English

#### Theory of Social Policy

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<td>12-M-TSP-132-m01</td>
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- **Courses**: V + Ü (no information on SWS (weekly contact hours) and course language available)
- **Method of assessment**: a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)
- **Language of assessment**: German, English
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<td><strong>Duration</strong></td>
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<td><strong>Method of grading</strong></td>
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<td><strong>Modul level</strong></td>
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<td>Courses</td>
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<tr>
<td>Participants and allocation of places</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<td><strong>ECTS</strong></td>
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<td><strong>Duration</strong></td>
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<tr>
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<td><strong>Modul level</strong></td>
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<td>Courses</td>
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<td>Method of assessment</td>
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### Interdisciplinary Part (30 ECTS credits)

#### Seminars (10-30 ECTS credits)

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</table>

**Courses**

This module has 2 components; information on courses listed separately for each component.

- 12-WI-Sem-1-111: S (no information on language and number of weekly contact hours available)
- 12-WI-Sem-2-111: S (no information on language and number of weekly contact hours available)

**Method of assessment**

This module has the following 2 assessment components. To pass the module as a whole students must pass one of the two assessment components.

**Assessment component to module component 12-WI-Sem-1-111:** Seminar für Wirtschaftsinformatiker (BWL 6)

- 10 ECTS credits, method of grading: numerical grade
- term paper (approx. 20-25 pages) and presentation (approx. 20 minutes), weighted 2:1
- examination offered once a year, winter semester
- Other prerequisites: admission prerequisite to assessment: regular attendance (minimum 70%) of seminars.

**Assessment component to module component 12-WI-Sem-2-111:** Seminar für Wirtschaftsinformatiker (BWL10)

- 10 ECTS credits, method of grading: numerical grade
- term paper (approx. 20-25 pages) and presentation (approx. 20 minutes), weighted 2:1
- Other prerequisites: admission prerequisite to assessment: regular attendance (minimum 70%) of seminars.

**other prerequisites**

By way of exception, additional prerequisites are listed in the section on assessments.

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
**Empirical Research in Entrepreneurship and Management**

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td></td>
<td>10</td>
<td>numerical grade</td>
<td>graduate</td>
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</tbody>
</table>

**Courses**

S + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

term paper (approx. 20 pages), presentation of term paper (approx. 15 minutes), presentation of an empirical working paper (approx. 30 minutes) and contributions to the discussion (10%), weighted 45:15:30:10

Assessment offered: once a year, summer semester

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

**Seminar: Supply Chain Competition**

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<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>5</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**

S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

written elaboration (approx. 15 to 20 pages) and presentation (approx. 10 minutes), weighted 2:1

Assessment offered: once a year, winter semester

Language of assessment: German, English

**other prerequisites**

Admission prerequisite to assessment: attendance of all contact sessions (100%).

**Participants and allocation of places**

Number of places: 12. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (2) Among applicants with the same number of ECTS credits, places will be allocated by lot.
### Entrepeneurship, Innovation, Management

<table>
<thead>
<tr>
<th>ECTS</th>
<th>10</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
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<tbody>
<tr>
<td>Courses</td>
<td>R (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>term paper to be prepared in groups (approx. 40 pages) and 1 to 2 presentations (20 to 30 minutes each), weighted 3:2</td>
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<tr>
<td>Assessment offered: every fourth semester</td>
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<tr>
<td>Language of assessment: German, English</td>
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</table>

#### Participants and allocation of places
Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Advanced Seminar: Banking

<table>
<thead>
<tr>
<th>ECTS</th>
<th>10</th>
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<th>Modul level</th>
<th>graduate</th>
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</thead>
<tbody>
<tr>
<td>Courses</td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
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<tr>
<td>Language of assessment: German, English</td>
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</tbody>
</table>

#### Participants and allocation of places
Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Seminar: Selected Topics in Business Management and Economics

<table>
<thead>
<tr>
<th>ECTS</th>
<th>10</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
</tr>
</thead>
</table>

Courses: S (no information on SWS (weekly contact hours) and course language available)

Method of assessment: term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1

Language of assessment: German, English

Participants and allocation of places: Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Advanced Seminar: Topics in Personnel Economics and Organizational Theory

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<tr>
<th>ECTS</th>
<th>10</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
</tr>
</thead>
</table>

Courses: S (no information on SWS (weekly contact hours) and course language available)

Method of assessment: term paper (approx. 20 pages) and presentation with sub-presentation including discussion (approx. 50 minutes), weighted 1:1

Language of assessment: German, English

Participants and allocation of places: Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
**12-M-SSL-132-m01  Advanced Seminar: Selected Problems in Analytical Tax Research**

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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</thead>
<tbody>
<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
</tr>
</tbody>
</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

**12-M-AU-AS-132-m01  Advanced Seminar: Selected Aspects of Managerial Accounting**

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<th>ECTS</th>
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<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 15 to 20 pages) and presentation (approx. 20 to 30 minutes), weighted 2:1

**Assessment offered:** once a year, summer semester

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Advanced Seminar: Financial Accounting and Auditing

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Courses</th>
<th>Method of assessment</th>
<th>Participants and allocation of places</th>
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<tbody>
<tr>
<td>10</td>
<td>1 semester</td>
<td>S + U (no information on SWS (weekly contact hours) and course language available)</td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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### Advanced Seminar: Public Finance

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<tr>
<th>ECTS</th>
<th>Duration</th>
<th>Courses</th>
<th>Method of assessment</th>
<th>Participants and allocation of places</th>
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<tbody>
<tr>
<td>10</td>
<td>1 semester</td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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<tr>
<td>12-M-SV-132-m01</td>
<td><strong>Advanced Seminar: Monetary policy</strong></td>
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<td>ECTS</td>
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<tr>
<td>Duration</td>
<td>1 semester</td>
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<tr>
<td>Method of grading</td>
<td>numerical grade</td>
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<td>Modul level</td>
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<tr>
<td>Courses</td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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<tr>
<th>12-M-SI-132-m01</th>
<th><strong>Advanced Seminar: Productions and Operations Management</strong></th>
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<tbody>
<tr>
<td>ECTS</td>
<td>10</td>
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<tr>
<td>Duration</td>
<td>1 semester</td>
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<tr>
<td>Method of grading</td>
<td>numerical grade</td>
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<tr>
<td>Modul level</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
</tr>
<tr>
<td>Method of assessment</td>
<td>a) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 or b) term paper (approx. 15 to 20 pages) and presentation (approx. 45 minutes), weighted 1:1</td>
</tr>
<tr>
<td>Language of assessment</td>
<td>German, English</td>
</tr>
<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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<tr>
<td>12-M-SIO-132-m01</td>
<td><strong>Advanced Seminar: Industrial Organization</strong></td>
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<tr>
<td><strong>ECTS</strong></td>
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<tr>
<td><strong>Duration</strong></td>
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<td><strong>Method of grading</strong></td>
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<td><strong>Modul level</strong></td>
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<tr>
<td><strong>Courses</strong></td>
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<tr>
<td><strong>Method of assessment</strong></td>
<td>term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
</tr>
<tr>
<td><strong>Language of assessment</strong></td>
<td>German, English</td>
</tr>
<tr>
<td><strong>Participants and allocation of places</strong></td>
<td>Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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<tr>
<th>12-Log-Sem-132-m01</th>
<th><strong>Advanced Seminar: Logistics</strong></th>
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<tbody>
<tr>
<td><strong>ECTS</strong></td>
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<tr>
<td><strong>Duration</strong></td>
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<tr>
<td><strong>Method of grading</strong></td>
<td>numerical grade</td>
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<tr>
<td><strong>Modul level</strong></td>
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<tr>
<td><strong>Courses</strong></td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td><strong>Method of assessment</strong></td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
</tr>
<tr>
<td><strong>Language of assessment</strong></td>
<td>German, English</td>
</tr>
<tr>
<td><strong>other prerequisites</strong></td>
<td>Admission prerequisite to assessment: regular attendance (minimum 80%) of seminar.</td>
</tr>
<tr>
<td><strong>Participants and allocation of places</strong></td>
<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (2) Among applicants with the same number of ECTS credits, places will be allocated by lot.</td>
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<tr>
<th>12-M-MSS-132-m01</th>
<th><strong>Advanced Seminar: Marketing Strategy</strong></th>
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<tbody>
<tr>
<td><strong>ECTS</strong></td>
<td>10</td>
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<tr>
<td><strong>Duration</strong></td>
<td>1 semester</td>
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<tr>
<td><strong>Method of grading</strong></td>
<td>numerical grade</td>
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<tr>
<td><strong>Modul level</strong></td>
<td>graduate</td>
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<tr>
<td><strong>Courses</strong></td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td><strong>Method of assessment</strong></td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
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<td>ECTS</td>
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<tr>
<td>10</td>
<td>1 semester</td>
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</table>

**Courses**

S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

term paper (approx. 20 pages) and 1 to 2 presentations (approx. 15 to 30 minutes each), weighted 2:1

Assessment offered: once a year, winter semester

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

**Advanced Seminar: Economic Order and Social Policy**

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<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1

Language of assessment: German, English

**Participants and allocation of places**

Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Advanced Seminar: Econometrics

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<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1

**Language of assessment**: German, English

**Participants and allocation of places**
Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:
- Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Economic and Business Ethics

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<th>Duration</th>
<th>Method of grading</th>
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<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1

**Language of assessment**: German, English

**Participants and allocation of places**
Number of places: 12. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:
- Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Seminar: Macroeconomics and Quantitative Economic Research

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<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1

**Language of assessment**: German, English

**Participants and allocation of places**
Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas:
- Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot.
- Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot.
- Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Seminar: Managerial Decision Making

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<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
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<tr>
<td>Courses</td>
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<tr>
<td>Method of assessment</td>
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<tr>
<td>Assessment offered</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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<tr>
<td>other prerequisites</td>
<td>Admission prerequisite to assessment: regular attendance of seminar (minimum 80% of contact hours).</td>
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<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (2) Among applicants with the same number of ECTS credits, places will be allocated by lot.</td>
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### E-Business Strategies

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<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>Courses</td>
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<tr>
<td>Method of assessment</td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
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<tr>
<td>Assessment offered</td>
<td>once a year, winter semester</td>
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<tr>
<td>Language of assessment</td>
<td>German, English</td>
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<tr>
<td>Participants and allocation of places</td>
<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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### Business Analytics

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<tbody>
<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</tbody>
</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1
Assessment offered: once a year, winter semester

**Language of assessment:** German, English

**other prerequisites**
Admission prerequisite to assessment: regular attendance (minimum 70%) of seminar.

**Participants and allocation of places**
Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

### Advanced Seminar: Advanced Topics in Contract Theory

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<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
<th>Modul level</th>
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<tr>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**
S (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**
term paper (approx. 15 pages) and presentation (approx. 30 minutes), weighted 2:1

**Language of assessment:** German, English

**Participants and allocation of places**
Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
### Advanced Seminar: Enterprise Systems

<table>
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<tr>
<th>ECTS</th>
<th>10</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
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<tbody>
<tr>
<td>Courses</td>
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<tr>
<td>Method of assessment</td>
<td>term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1</td>
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<td>Assessment offered:</td>
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<tr>
<td>other prerequisites</td>
<td>Admission prerequisite to assessment: regular attendance (minimum 70%) of seminar.</td>
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### Seminar: International Economics

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<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
<th>graduate</th>
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<tbody>
<tr>
<td>Courses</td>
<td>S (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>term paper (approx. 20 pages) and presentation (approx. 40 minutes) with position paper (1 page), weighted 3:1</td>
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<td>Language of assessment:</td>
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</table>

### Participants and allocation of places

Number of places: 20, thereof 15 places for Master’s students of Business Information Systems and Master’s students of Business Management with specialization BIS, if the number of applications exceeds the number of available places. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Other Courses (0-10 ECTS credits)

#### Portfolio Selection and Capital Market Theory

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<th>ECTS</th>
<th>5</th>
<th>Duration</th>
<th>1 semester</th>
<th>Method of grading</th>
<th>numerical grade</th>
<th>Modul level</th>
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<tbody>
<tr>
<td>Courses</td>
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<tr>
<td>Method of assessment</td>
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<td>Language of assessment:</td>
<td>German, English</td>
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<tr>
<td>Course Code</td>
<td>Course Title</td>
<td>ECTS</td>
<td>Duration</td>
<td>Method of grading</td>
<td>Modul level</td>
<td>Course Language</td>
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<tr>
<td>12-M-KO-BO-132-m01</td>
<td>Coordination, Budgeting and Incentives in Enterprises</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German, English</td>
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<tr>
<td>12-M-F1-132-m01</td>
<td>Policy of Taxation</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German, English</td>
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<tr>
<td>12-M-SP-132-m01</td>
<td>Economics of Tax Planning</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) c) oral examination of one candidate each (approx. 20 minutes) Language of assessment: German, English</td>
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<tr>
<td>12-M-F3-132-m01</td>
<td>Social Insurance and the Welfare State</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German, English</td>
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<td>12-M-OE1-132-m01</td>
<td>Econometrics 1</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German, English</td>
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<tr>
<td>12-M-UA-132-m01</td>
<td>Financial Statement Analysis and Business Valuation</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German, English</td>
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<tr>
<td>12-M-B1b-132-m01</td>
<td>Agency Theory</td>
<td>ECTS 5 Duration 1 semester Method of grading numerical grade Modul level graduate</td>
<td>Courses V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment written examination (approx. 60 minutes) Language of assessment: German, English</td>
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<td>Course Code</td>
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<tr>
<td>12-M-TSP-132-m01</td>
<td>Theory of Social Policy</td>
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<td>Courses</td>
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<tr>
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<td>12-M-AO-132-m01</td>
<td>Incentives in Organizations</td>
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<td>Courses</td>
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<td>Method of assessment</td>
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<tr>
<td>12-M-MWT-132-m01</td>
<td>Strategic Management of Innovation and Growth</td>
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<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>a) one assessment during lecture period (e. g. take-home case, term paper or presentation with slides (approx. 10 pages), term paper or talk (10 minutes)) and written examination (approx. 50 minutes), weighted 4:1 or b) written examination (approx. 60 minutes)</td>
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<tr>
<td>Language of assessment</td>
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<tr>
<td>12-ITA-132-m01</td>
<td>Work and Information</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
<td>V + D (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (15 to 20 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)</td>
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<td>12-M-MNE-132-m01</td>
<td>Multinational Enterprises</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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<tr>
<td>Courses</td>
<td>V (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 120 minutes) or b) oral examination (approx. 15 minutes)</td>
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<td>Assessment offered: once a year, summer semester</td>
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<tr>
<td>Participants and allocation of places</td>
<td>Business Management Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business und Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.</td>
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<td>Course Code</td>
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<td>Modul Level</td>
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<td>12-M-AM-132-m01</td>
<td>Advanced Microeconomics</td>
<td>5</td>
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<tr>
<td>Courses</td>
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<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
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<td>Method of Assessment</td>
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<td>Language of assessment: German, English</td>
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<tr>
<td>12-M-EW-132-m01</td>
<td>Common European Labor Market</td>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td>Courses</td>
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<td></td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>12-M-SM-132-m01</td>
<td>Strategic Marketing</td>
<td>5</td>
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<td>V + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<td>Courses</td>
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<td></td>
<td>a) written examination (approx. 60 minutes) or b) written examination (approx. 40 minutes) and group presentation (approx. 20 minutes), weighted 2:1</td>
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<td>Method of Assessment</td>
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<td>12-M-EGF-132-m01</td>
<td>Empirical Research in Entrepreneurship and Management</td>
<td>10</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
<td>S + Ü (no information on SWS (weekly contact hours) and course language available)</td>
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<tr>
<td>Courses</td>
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<td>term paper (approx. 20 pages), presentation of term paper (approx. 15 minutes), presentation of an empirical working paper (approx. 30 minutes) and contributions to the discussion (10%), weighted 45:15:30:10</td>
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<td>Method of Assessment</td>
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<td>Assessment offered: once a year, summer semester</td>
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<td>Participants and Allocation of Places</td>
<td>Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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<tr>
<td>Language of Assessment: German, English</td>
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<td>Language of Assessment: German, English</td>
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### Management and Leadership in Organizations

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<th>Duration</th>
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<th>Modul level</th>
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<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

- 12-MFO-1-132: V (no information on SWS (weekly contact hours) and course language available)
- 12-MFO-2-132: V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

Assessment in this module comprises the assessments in the individual module components as specified below. Unless stated otherwise, successful completion of the module will require successful completion of all individual assessments.

**Assessment in module component 12-MFO-1-132: General Management - Key Skills for Young Professionals**
- 3 ECTS, Method of grading: numerical grade
- written examination (approx. 60 minutes)
- Language of assessment: German, English

**Assessment in module component 12-MFO-2-132: Managing Change**
- 2 ECTS, Method of grading: numerical grade
- written examination (approx. 60 minutes)
- Language of assessment: German, English

### IT-Management

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<th>Duration</th>
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<th>Modul level</th>
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<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (10 to 15 minutes) with written elaboration (15 to 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

Language of assessment: German, English
### E-Business Strategies

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<th>Modul level</th>
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<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

V + Ü (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or c) presentation (approx. 20 to 30 minutes) with written elaboration (approx. 20 pages), weighted 1:2 or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) presentation (approx. 20 minutes) and written examination (approx. 60 minutes), weighted 1:3 or f) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment**: German, English

**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Adaptive Business Platforms 1

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<th>ECTS</th>
<th>Duration</th>
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<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

**Courses**

V (no information on SWS (weekly contact hours) and course language available)

**Method of assessment**

a) written examination (approx. 60 to 70 minutes) or b) written examination (approx. 60 minutes) and management report (approx. 6 pages), weighted 2:1 or c) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

**Language of assessment**: German, English

**Participants and allocation of places**

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
### Adaptive Business Platforms 2

<table>
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<tr>
<th>ECTS</th>
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<th>Modul level</th>
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<tbody>
<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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</table>

#### Courses

V (no information on SWS (weekly contact hours) and course language available)

#### Method of assessment

- a) written examination (approx. 60 to 70 minutes) or b) written examination (approx. 60 minutes) and management report (approx. 6 pages), weighted 2:1 or c) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or d) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or e) entirely or partly computerised written examination (approx. 60 minutes)

#### Language of assessment:

German, English

#### Participants and allocation of places

Number of places: 40. Should the number of applications exceed the number of available places, 15 places will be set aside for Master’s students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.

### Strategic Supply Management

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<th>ECTS</th>
<th>Duration</th>
<th>Method of grading</th>
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<tr>
<td>5</td>
<td>1 semester</td>
<td>numerical grade</td>
<td>graduate</td>
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#### Courses

S (no information on SWS (weekly contact hours) and course language available)

#### Method of assessment

- a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)

#### Language of assessment:

German, English

#### Participants and allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.
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<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>ECTS</th>
<th>Duration</th>
<th>Method of Grading</th>
<th>Method of Assessment</th>
<th>Modul Level</th>
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<tbody>
<tr>
<td>12-M-SPM-132-m01</td>
<td>Strategic Production Management</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 60 minutes) or b) 2 written examinations (approx. 30 minutes each), weighted 1:1 or c) written examination (approx. 40 minutes) and presentation (approx. 20 minutes), weighted 2:1 or d) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1 or e) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:1 or f) written elaboration (approx. 30 to 40 pages)</td>
<td>Graduate</td>
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<td>Language of assessment: German, English</td>
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<tr>
<td></td>
<td>Participants and allocation of places</td>
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<td>Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.</td>
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<td>12-M-TI1-132-m01</td>
<td>Theory of Industrial Organization 1</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 pages) and oral examination (approx. 15 minutes), weighted 2:1 or d) case studies, project report or similar (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 or e) presentation (approx. 30 to 45 minutes), presentations can be held by one candidate each or in groups</td>
<td>Graduate</td>
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<td>Language of assessment: German, English</td>
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<tr>
<td>12-M-SMGS-132-m01</td>
<td>Strategic Management of Global Supply Chains</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 60 minutes) or b) written elaboration (approx. 15 to 20 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) written examination (approx. 40 minutes) with written elaboration (approx. 15 to 20 pages), weighted 2:1. Assessment offered: once a year, summer semester</td>
<td>Graduate</td>
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<td>Language of assessment: German, English</td>
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<td>12-M-EG-132-m01</td>
<td>Economic Geography</td>
<td>5</td>
<td>1 semester</td>
<td>Numerical grade</td>
<td>a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)</td>
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<td>Assessment offered: once a year, summer semester</td>
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<td>Language of assessment: German, English</td>
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<td>12-M-IMM-132-m01</td>
<td>International Marketing</td>
<td>5</td>
<td>1 semester</td>
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<tr>
<td>Method of assessment</td>
<td>a) written examination (approx. 60 minutes) or b) written examination (approx. 40 minutes) and group presentation (approx. 20 minutes), weighted 2:1</td>
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<td>12-M-LUP-132-m01</td>
<td>Entrepreneurship, Innovation, Management</td>
<td>10</td>
<td>1 semester</td>
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<td>Courses</td>
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<td>Method of assessment</td>
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<td>Business Management Master’s, Economics Master’s, Business Information Systems Master’s, Mathematics for Economics Master’s, Chinese and Economics Master’s and China Business und Economics Master’s: no restrictions. Applied Human Geography Master’s and Political and Social Sciences Master’s: 10 places. Places will be allocated by lot.</td>
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Participants and allocation of places:
- **Principles of European Regulation**: No restrictions.
- **European Public Finance**: Master's, Economics Master's, Business Information Systems Master's, Mathematics for Economics Master's, Chinese and Economics Master's and China Business and Economics Master's: 10 places. Places will be allocated by lot.
- **European Macroeconomic Policy**: Number of places: 30, thereof 10 places for Master's students of Business Management and Master's students of Economics assigned as described below and 10 places each for Master's students of Applied Human Geography and Master's students of Political and Social Sciences, assigned by lot. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.
- **Advanced Macroeconomics**: No information available.
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**Thesis (30 ECTS credits)**

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