

Subdivided Module Catalogue for the Subject

Business Management

as a Master's with 1 major with the degree "Master of Science" (120 ECTS credits)

Examination regulations version: 2010 Responsible: Faculty of Business Management and Economics



Course of Studies - Contents and Objectives

No translation available.



Abbreviations used

Course types: $\mathbf{E} = \text{field trip}$, $\mathbf{K} = \text{colloquium}$, $\mathbf{O} = \text{conversatorium}$, $\mathbf{P} = \text{placement/lab course}$, $\mathbf{R} = \text{project}$, $\mathbf{S} = \text{seminar}$, $\mathbf{T} = \text{tutorial}$, $\ddot{\mathbf{U}} = \text{exercise}$, $\mathbf{V} = \text{lecture}$

Term: **SS** = summer semester, **WS** = winter semester

Methods of grading: **NUM** = numerical grade, **B/NB** = (not) successfully completed

Regulations: **(L)ASPO** = general academic and examination regulations (for teaching-degree programmes), **FSB** = subject-specific provisions, **SFB** = list of modules

Other: A = thesis, LV = course(s), PL = assessment(s), TN = participants, VL = prerequisite(s)

Conventions

Unless otherwise stated, courses and assessments will be held in German, assessments will be offered every semester and modules are not creditable for bonus.

Notes

Should there be the option to choose between several methods of assessment, the lecturer will agree with the module coordinator on the method of assessment to be used in the current semester by two weeks after the start of the course at the latest and will communicate this in the customary manner.

Should the module comprise more than one graded assessment, all assessments will be equally weighted, unless otherwise stated below.

Should the assessment comprise several individual assessments, successful completion of the module will require successful completion of all individual assessments.

In accordance with

the general regulations governing the degree subject described in this module catalogue:

ASP02009

associated official publications (FSB (subject-specific provisions)/SFB (list of modules)):

26-Aug-2010 (2010-33) except for new versions of some modules 17-Jan-2011 (2011-13) except for new versions of some modules

21-Feb-2011 (2011-21)

This module handbook seeks to render, as accurately as possible, the data that is of statutory relevance according to the examination regulations of the degree subject. However, only the FSB (subject-specific provisions) and SFB (list of modules) in their officially published versions shall be legally binding. In the case of doubt, the provisions on, in particular, module assessments specified in the FSB/SFB shall prevail.



The subject is divided into

Abbreviation	Module title	ECTS credits	Method of grading	page
Specialisation (60 ECTS cre	dits)			
Specialisation Areas (60 E	CTS credits)			
Business Information Sys	stems (60 ECTS credits)			
Compulsory Modules (3	o ECTS credits)			
12-ITA-102-m01	IT and Labor Market	5	NUM	28
12-IS-072-m01	Information Systems Analysis and Design	5	NUM	26
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-LA-072-m01	Logistic Concepts and Processes	5	NUM	31
12-LM-072-m01	Operations Research	5	NUM	32
12-M-IBS-102-m01	Internet-Based Systems	5	NUM	73
Compulsory Electives (3	go ECTS credits)			•
12-M-RM1-102-m01	Financial Reporting and Risk Management	5	NUM	109
12-M-BE-102-m01	Electronic Procurement	5	NUM	46
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24
12-PSM-092-m01	Process and System Modelling	5	NUM	146
12-MM-092-m01	Management Methods	5	NUM	83
12-BI-092-m01	Business Intelligence	5	NUM	21
12-ACSE-092-m01	Adaption and Continuous System Engineering	5	NUM	19
12-GLP-092-m01	Introduction to Logistical Process Design	5	NUM	23
12-RM-KS-092-m01	Risk Management - Concepts and Systems	5	NUM	150
12-BSA-092-m01	Business Service Architecture	5	NUM	22
12-M-DSS-102-m01	Decision Support Systems	5	NUM	48
12-M-ISR-102-m01	Information Systems Research	5	NUM	78
12-M-PROM-102-m01	Project Management and Controlling	5	NUM	104
Finance, Accounting and	Taxation (60 ECTS credits)			
Compulsory Electives I				
12-M-F1-102-m01	Policy of Taxation	5	NUM	65
12-M-ER-102-m01	Advanced Financial Accounting (German GAAP, IFRS)	5	NUM	61
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	5	NUM	41
12-M-SP-102-m01	Economics of Tax Planning	5	NUM	123
12-M-KOBO-102-m01	Coordination, Budgeting and Incentives in Enterprises	5	NUM	80
Compulsory Electives II				
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-OST-102-m01	Optimal Tax Theory	5	NUM	102
12-M-FMO-102-m01	Analysis of Financial Market Data	5	NUM	69
12-M-MIK-102-m01	Microeconometrics	5	NUM	84
12-M-OE1-102-m01	Econometrics 1	5	NUM	94
12-M-OE2-102-m01	Econometrics 2	5	NUM	96
12-M-OE3-102-m01	Econometrics 3	5	NUM	98
12-M-UA-102-m01	Financial Statement Analysis and Business Valuation	5	NUM	140
12-M-WPF-102-m01	Advanced Auditing	5	NUM	144
12-M-B1b-102-m01	Agency Theory	5	NUM	42



12-M-B2-102-m01	Option Pricing Theory	10	NUM	43
12-M-B3-102-m01	Financial Markets: Institutions and Regulation	10	NUM	44
12-M-FER-102-m01	Case Studies on Business Taxation	5	NUM	68
12-M-IB-102-m01	International Taxation	5	NUM	72
12-M-RFW-102-m01	Tax-Optimized Business Organization	5	NUM	108
12-M-PROM-102-m01	Project Management and Controlling	5	NUM	104
12-M-AFER-102-m01	Selected Studies of Empirical Accounting Research	5	NUM	34
12-M-INST-102-m01	Instruments of Strategic Controlling	5	NUM	77
12-M-REKA-102-m01	Accounting and Capital Markets	5	NUM	107
Human Resources and La	bour Relations (60 ECTS credits)			
Compulsory Modules (4	o ECTS credits)			
12-M-OE1-102-m01	Econometrics 1	5	NUM	94
12-M-TSP-102-m01	Theory of Social Policy	5	NUM	139
12-M-OEA-102-m01	Labor Market Economics	5	NUM	100
12-ITA-102-m01	IT and Labor Market	5	NUM	28
12-M-AO-102-m01	Incentives in Organizations	5	NUM	39
12-M-HRM-102-m01	Human Resource Management and Industrial Relations	5	NUM	71
12-M-MWT-102-m01	Strategic Management of Innovation and Growth	5	NUM	90
02-J6-102-m01	Employment Law	5	NUM	17
Compulsory Electives (2	eo ECTS credits)			
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-MIK-102-m01	Microeconometrics	5	NUM	84
12-M-MNE-102-m01	Multinational Enterprises	5	NUM	87
12-M-AM-102-m01	Advanced Microeconomics	5	NUM	36
12-M-EW-102-m01	Common European Labor Market	5	NUM	62
12-M-SM-102-m01	Strategic Marketing	5	NUM	120
12-M-EPF-102-m01	Empirical HR Research	5	NUM	60
12-M-EGF2-102-m01	Empirical Research in Entrepreneurship and Management	5	NUM	55
12-IS-072-m01	Information Systems Analysis and Design	5	NUM	26
12-M-KOBO-102-m01	Coordination, Budgeting and Incentives in Enterprises	5	NUM	80
12-M-NUF-102-m01	Management of Corporate Sustainability	5	NUM	92
Risk Management (60 EC	TS credits)	l .		
Compulsory Modules (3	5 ECTS credits)			
	Financial Accounting and Auditing 1 - Financial Statements		NULINA	
12-Wipr1-F-082-m01	(German GAAP, IFRS)	5	NUM	154
12-Risk-082-m01	Economic Basics of Risk Management	5	NUM	148
12-M-OE1-102-m01	Econometrics 1	5	NUM	94
12-M-RM1-102-m01	Financial Reporting and Risk Management	5	NUM	109
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-RM-KS-092-m01	Risk Management - Concepts and Systems	5	NUM	150
12-RM-RW-102-m01	Stochastic Models for Risk Assessment	5	NUM	152
Compulsory Electives (2	25 ECTS credits)			
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	5	NUM	41
12-141-014-102-11101	ortions Selection and capital market mesty	-		
12-M-FMO-102-m01	Analysis of Financial Market Data	5	NUM	69
			NUM NUM	69 140



12-M-AO-102-m01	Incentives in Organizations	5	NUM	39
12-IS-072-m01	Information Systems Analysis and Design	5	NUM	26
12-LA-072-m01	Logistic Concepts and Processes	5	NUM	31
12-BI-092-m01	Business Intelligence	5	NUM	21
12-M-INST-102-m01	Instruments of Strategic Controlling	5	NUM	77
12-M-REKA-102-m01	Accounting and Capital Markets	5	NUM	107
12-M-NUF-102-m01	Management of Corporate Sustainability	5	NUM	92
12-M-RA-102-m01	Stochastic Models for Risk Analysis	5	NUM	106
Strategic Management (60 ECTS credits)			•
Compulsory Modules (30 ECTS credits)			
12-M-SM-102-m01	Strategic Marketing	5	NUM	120
12-M-IMM-102-m01	International Marketing	5	NUM	75
12-M-MWT-102-m01	Strategic Management of Innovation and Growth	5	NUM	90
12-M-Tl1-102-m01	Theory of Industrial Organization 1	5	NUM	135
12-M-INST-102-m01	Instruments of Strategic Controlling	5	NUM	77
12-M-NUF-102-m01	Management of Corporate Sustainability	5	NUM	92
Compulsory Electives (30 ECTS credits)			
12-M-SP-102-m01	Economics of Tax Planning	5	NUM	123
12-M-AO-102-m01	Incentives in Organizations	5	NUM	39
12-M-MNE-102-m01	Multinational Enterprises	5	NUM	87
12-M-EGF2-102-m01	Empirical Research in Entrepreneurship and Management	5	NUM	55
12-M-SBM-102-m01	Strategic Supply Management	5	NUM	115
12-M-MS-102-m01	Strategic Networks in Industry	5	NUM	88
12-M-MM-102-m01	Marketing & Brand Management	5	NUM	86
12-M-Tl2-102-m01	Theory of Industrial Organization 2	5	NUM	137
12-IS-072-m01	Information Systems Analysis and Design	5	NUM	26
12-MM-092-m01	Management Methods	5	NUM	83
12-BI-092-m01	Business Intelligence	5	NUM	21
12-RM-KS-092-m01	Risk Management - Concepts and Systems	5	NUM	150
12-M-LUP-102-m01	Lead User Project	10	NUM	82
12-M-PROM-102-m01	Project Management and Controlling	5	NUM	104
Value Chain Managemer	nt (60 ECTS credits)	•		•
Compulsory Modules (35 ECTS credits)			
12-M-LA-102-m01	Lot Sizing and Scheduling	5	NUM	81
12-M-SBM-102-m01	Strategic Supply Management	5	NUM	115
12-M-SPM-102-m01	Strategic Production Management	5	NUM	125
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-LA-072-m01	Logistic Concepts and Processes	5	NUM	31
12-LM-072-m01	Operations Research	5	NUM	32
12-GLP-092-m01	Introduction to Logistical Process Design	5	NUM	23
Compulsory Electives (25 ECTS credits)	•		•
12-M-BE-102-m01	Electronic Procurement	5	NUM	46
12-M-MS-102-m01	Strategic Networks in Industry	5	NUM	88
12-M-IMM-102-m01	International Marketing	5	NUM	75
12-M-Tl2-102-m01	Theory of Industrial Organization 2	5	NUM	137
12-PSM-092-m01	Process and System Modelling	5	NUM	146
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12-RM-KS-092-m01	Risk Management - Concepts and Systems	5	NUM	150
12-M-DSS-102-m01	Decision Support Systems	5	NUM	48
12-M-IBS-102-m01	Internet-Based Systems	5	NUM	73
12-M-ISR-102-m01	Information Systems Research	5	NUM	78
12-M-PROM-102-m01	Project Management and Controlling	5	NUM	104
Type 2 (60 ECTS credits)		'		'
Three focuses with 20 ECT				
Focus Business Manager No less than two focuses				
Banking and Finance (2				
Compulsory Modules (
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	5	NUM	41
12-M-B1b-102-m01	Agency Theory	5	NUM	42
Compulsory Electives	1 - / /			1
12-M-B2-102-m01	Option Pricing Theory	10	NUM	43
12-M-B3-102-m01	Financial Markets: Institutions and Regulation	10	NUM	44
Managerial Accounting	Ţ			1
Compulsory Modules (
• •	Coordination, Budgeting and Incentives in Enterprises	5	NUM	80
Compulsory Electives	,	_		1 00
12-M-AO-102-m01	Incentives in Organizations	5	NUM	39
12-M-Tl1-102-m01	Theory of Industrial Organization 1	5	NUM	135
	Project Management and Controlling	5	NUM	104
12-M-AFER-102-m01	Selected Studies of Empirical Accounting Research	5	NUM	34
12-M-INST-102-m01	Instruments of Strategic Controlling	5	NUM	77
12-M-REKA-102-m01	Accounting and Capital Markets	5	NUM	107
	d Taxation (20 ECTS credits)	_		
Compulsory Electives				
12-M-ER-102-m01	Advanced Financial Accounting (German GAAP, IFRS)	5	NUM	61
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	5	NUM	41
12-M-SP-102-m01	Economics of Tax Planning	5	NUM	123
		+	NUM	144
12-M-WPF-102-m01	Advanced Additing	1 5 1		
12-M-WPF-102-m01 12-M-B1b-102-m01	Advanced Auditing Agency Theory	5	NUM	+
12-M-B1b-102-m01	Agency Theory	5		42
12-M-B1b-102-m01 12-M-KOBO-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises	5	NUM NUM	42
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling	5	NUM	42
12-M-B1b-102-m01 12-M-KOBO-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits)	5	NUM NUM	42
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits)	5 5 5	NUM NUM	42 80 104
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) 15 ECTS credits)	5 5 5	NUM NUM NUM	42 80 104
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 I Compulsory Modules (Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) [15 ECTS credits] Econometrics 1	5 5 5 5	NUM NUM	42 80 104 94 36
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l Compulsory Modules (12-M-OE1-102-m01 12-M-AM-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) (15 ECTS credits) Econometrics 1 Advanced Microeconomics Advanced Macroeconomics	5 5 5	NUM NUM NUM NUM	42 80 104
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l Compulsory Modules (12-M-OE1-102-m01 12-M-AM-102-m01 12-M-AME-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) 15 ECTS credits) Econometrics 1 Advanced Microeconomics Advanced Macroeconomics (5 ECTS credits)	5 5 5 5 5 5	NUM NUM NUM NUM	42 80 104 94 36
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l Compulsory Modules (12-M-OE1-102-m01 12-M-AM-102-m01 12-M-AME-102-m01 Compulsory Electives	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) (15 ECTS credits) Econometrics 1 Advanced Microeconomics Advanced Macroeconomics (5 ECTS credits) Optimal Tax Theory	5 5 5 5 5 5	NUM NUM NUM NUM NUM	42 80 104 94 36 37
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l Compulsory Modules (12-M-OE1-102-m01 12-M-AM-102-m01 12-M-AME-102-m01 Compulsory Electives (12-M-OST-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) 15 ECTS credits) Econometrics 1 Advanced Microeconomics Advanced Macroeconomics (5 ECTS credits)	5 5 5 5 5 5 5 5	NUM NUM NUM NUM NUM NUM	94 36 37
12-M-B1b-102-m01 12-M-KOBO-102-m01 12-M-PROM-102-m01 Research Methods (20 l Compulsory Modules (12-M-OE1-102-m01 12-M-AM-102-m01 12-M-AME-102-m01 Compulsory Electives 12-M-OST-102-m01 12-M-FMO-102-m01	Agency Theory Coordination, Budgeting and Incentives in Enterprises Project Management and Controlling ECTS credits) Econometrics 1 Advanced Microeconomics Advanced Macroeconomics (5 ECTS credits) Optimal Tax Theory Analysis of Financial Market Data	5 5 5 5 5 5	NUM NUM NUM NUM NUM NUM NUM	94 36 37



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	Multinational Enterprises	5	NUM	87
12-M-EPF-102-m01	Empirical HR Research	5	NUM	60
	Empirical Research in Entrepreneurship and Management	5	NUM	55
12-M-SPM-102-m01	Strategic Production Management	5	NUM	125
12-M-Tl2-102-m01	Theory of Industrial Organization 2	5	NUM	137
	Applied General Equilibrium Models	5	NUM	91
12-M-Tl1-102-m01	Theory of Industrial Organization 1	5	NUM	135
	DSGE Modelling	5	NUM	47
12-M-TIT-102-m01	Topics in International Trade	5	NUM	138
12-M-AIT-102-m01	Advanced International Trade	5	NUM	35
	Economic Dynamics	5	NUM	50
12-M-EWS-102-m01	European Economic Statistics	5	NUM	64
12-M-QWP-102-m01	Quantitative Economic Policy	5	NUM	105
12-M-ISR-102-m01	Information Systems Research	5	NUM	78
	Selected Studies of Empirical Accounting Research	5	NUM	34
	Accounting and Capital Markets	5	NUM	107
12-M-NUF-102-m01	Management of Corporate Sustainability	5	NUM	92
Industrial Management				
Compulsory Modules (15 ECTS credits)			
12-M-LA-102-m01	Lot Sizing and Scheduling	5	NUM	81
12-M-SBM-102-m01	Strategic Supply Management	5	NUM	115
12-M-SPM-102-m01	Strategic Production Management	5	NUM	125
Compulsory Electives ((5 ECTS credits)			
12-M-BE-102-m01	Electronic Procurement	5	NUM	46
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-LA-072-m01	Logistic Concepts and Processes	5	NUM	31
12-LM-072-m01	Operations Research	5	NUM	32
12-PSM-092-m01	Process and System Modelling	5	NUM	146
12-MM-092-m01	Management Methods	5	NUM	83
12-GLP-092-m01	Introduction to Logistical Process Design	5	NUM	23
12-RM-KS-092-m01	Risk Management - Concepts and Systems	5	NUM	150
Information Manageme	nt (20 ECTS credits)			
Compulsory Modules (10 ECTS credits)			
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-M-IBS-102-m01	Internet-Based Systems	5	NUM	73
Compulsory Electives ((10 ECTS credits)			
12-ITA-102-m01	IT and Labor Market	5	NUM	28
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24
12-IS-072-m01	Information Systems Analysis and Design	5	NUM	26
12-BI-092-m01	Business Intelligence	5	NUM	21
12-ACSE-092-m01	Adaption and Continuous System Engineering	5	NUM	19
12-BSA-092-m01	Business Service Architecture	5	NUM	22
12-M-DSS-102-m01	Decision Support Systems	5	NUM	48
12-M-ISR-102-m01	Information Systems Research	5	NUM	78
Logistics (20 ECTS credi				
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Compulsory Modules (10 ECTS credits)			
12-LA-072-m01 Logistic Concepts and Processes	5	NUM	31
12-LM-072-mo1 Operations Research	5	NUM	32
Compulsory Electives (10 ECTS credits)			
12-M-BE-102-m01 Electronic Procurement	5	NUM	46
12-M-LA-102-mo1 Lot Sizing and Scheduling	5	NUM	81
12-M-SBM-102-m01 Strategic Supply Management	5	NUM	115
12-M-SPM-102-m01 Strategic Production Management	5	NUM	125
12-GPU-072-m01 Business Processes in different Lines of Business	5	NUM	24
12-IU-072-mo1 Information Processing within Organizations	5	NUM	29
12-PSM-092-mo1 Process and System Modelling	5	NUM	146
12-GLP-092-m01 Introduction to Logistical Process Design	5	NUM	23
Human Resource Management and Organization (20 ECTS credits)	•		
Compulsory Modules (10 ECTS credits)			
12-M-AO-102-m01 Incentives in Organizations	5	NUM	39
12-M-HRM-102-mo1 Human Resource Management and Industrial Relations	5	NUM	71
Compulsory Electives (10 ECTS credits)			
12-M-F3-102-mo1 Social Insurance and the Welfare State	5	NUM	67
12-M-MIK-102-mo1 Microeconometrics	5	NUM	84
12-M-OE1-102-m01 Econometrics 1	5	NUM	94
12-M-OE2-102-m01 Econometrics 2	5	NUM	96
12-M-TSP-102-m01 Theory of Social Policy	5	NUM	139
12-M-OEA-102-mo1 Labor Market Economics	5	NUM	100
12-ITA-102-m01 IT and Labor Market	5	NUM	28
12-M-AM-102-mo1 Advanced Microeconomics	5	NUM	36
12-M-EPF-102-m01 Empirical HR Research	5	NUM	60
12-M-Tl2-102-mo1 Theory of Industrial Organization 2	5	NUM	137
02-J6-102-m01 Employment Law	5	NUM	17
12-M-NUF-102-m01 Management of Corporate Sustainability	5	NUM	92
Strategic Marketing Management (20 ECTS credits)	, -	<u>I</u>	
Compulsory Modules (20 ECTS credits)			
12-M-SM-102-mo1 Strategic Marketing	5	NUM	120
12-M-MS-102-mo1 Strategic Networks in Industry	5	NUM	88
12-M-IMM-102-mo1 International Marketing	5	NUM	75
12-M-MM-102-mo1 Marketing & Brand Management	5	NUM	86
Entrepreneurship and Management (20 ECTS credits)	, ,	<u> </u>	
Compulsory Modules (10 ECTS credits)			
12-M-MWT-102-mo1 Strategic Management of Innovation and Growth	5	NUM	90
12-M-NUF-102-m01 Management of Corporate Sustainability	5	NUM	92
Compulsory Electives (10 ECTS credits)		l	
12-M-AO-102-mo1 Incentives in Organizations	5	NUM	39
12-M-AM-102-mo1 Advanced Microeconomics	5	NUM	36
12-M-EGF2-102-mo1 Empirical Research in Entrepreneurship and Management	5	NUM	55
12-M-MS-102-mo1 Strategic Networks in Industry	5	NUM	88
o2-J6-102-mo1 Employment Law	5	NUM	17
12-M-LUP-102-m01 Lead User Project	10	NUM	82
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Entrepreneurial Management in Science and Engineering credits) to ECTS credits) Econometrics 1 Econometrics 2 to ECTS credits) Analysis of Financial Market Data Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models Selected Studies of Empirical Accounting Research	5 5 5 5 5 5 5	NUM NUM NUM NUM NUM NUM NUM NUM	94 96 69 84 98
Econometrics 1 Econometrics 2 10 ECTS credits) Analysis of Financial Market Data Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5 5 5 5 5	NUM NUM NUM NUM	96 69 84 98
Econometrics 1 Econometrics 2 10 ECTS credits) Analysis of Financial Market Data Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5 5 5 5 5	NUM NUM NUM NUM	96 69 84 98
Analysis of Financial Market Data Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5 5 5 5 5	NUM NUM NUM	96 69 84 98
Analysis of Financial Market Data Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5 5 5 5	NUM NUM	69 84 98
Analysis of Financial Market Data Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5 5 5	NUM NUM	84 98
Microeconometrics Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5 5 5	NUM NUM	84 98
Econometrics 3 Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5 5	NUM NUM	98
Empirical HR Research Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5	NUM	 ´
Empirical Research in Entrepreneurship and Management Applied General Equilibrium Models	5		
Applied General Equilibrium Models			55
	,	NUM	91
perceica stadies of Empirical Accounting Research	5	NUM	34
r 3 2)	IVOIVI)4
CTS credits)			
15 ECTS credits)			
Econometrics 1	5	NUM	94
Advanced Microeconomics	5	NUM	36
Advanced Macroeconomics	5	NUM	37
5 ECTS credits)			
Optimal Tax Theory	5	NUM	102
Analysis of Financial Market Data	5	NUM	69
Microeconometrics	5	NUM	84
Econometrics 2	5	NUM	96
Econometrics 3	5	NUM	98
Multinational Enterprises	+	NUM	87
Empirical HR Research	5	NUM	60
Empirical Research in Entrepreneurship and Management	5	NUM	55
Strategic Production Management	+	NUM	125
Theory of Industrial Organization 2		NUM	137
Applied General Equilibrium Models	+	NUM	91
Theory of Industrial Organization 1	_	NUM	13!
DSGE Modelling	1	NUM	47
Topics in International Trade		NUM	138
Advanced International Trade		NUM	35
Economic Dynamics			50
			64
·			10
			78
·			34
			10
	1		92
	1 2	140/11	J 92
·	T -	NULVA	94
	Econometrics 1 Advanced Microeconomics Advanced Macroeconomics ECTS credits) Optimal Tax Theory Analysis of Financial Market Data Microeconometrics Econometrics 2 Econometrics 3 Multinational Enterprises Empirical HR Research Empirical Research in Entrepreneurship and Management Strategic Production Management Theory of Industrial Organization 2 Applied General Equilibrium Models Theory of Industrial Organization 1 DSGE Modelling Topics in International Trade	Econometrics 1 Advanced Microeconomics Advanced Macroeconomics 5 Advanced Macroeconomics 5 ECTS credits) Optimal Tax Theory Analysis of Financial Market Data Seconometrics Seconometrics Seconometrics Seconometrics 2 Seconometrics 3 Multinational Enterprises Sempirical HR Research Sempirical Research in Entrepreneurship and Management Strategic Production Management Strategic Production Management Theory of Industrial Organization 2 Applied General Equilibrium Models Theory of Industrial Organization 1 Seconomic Dynamics	ECTS credits) Econometrics 1 5 NUM Advanced Microeconomics 5 NUM Advanced Macroeconomics 5 NUM Advanced Macroeconomics 5 NUM Activated Macroeconomics 5 NUM Analysis of Financial Market Data 5 NUM Microeconometrics 5 NUM Microeconometrics 6 NUM Microeconometrics 7 NUM Econometrics 9 NUM Multinational Enterprises 7 NUM Empirical HR Research 7 NUM Empirical Research 8 NUM Empirical Research 9 NUM Strategic Production Management 9 NUM Strategic Production Management 9 NUM Applied General Equilibrium Models 9 NUM Theory of Industrial Organization 1 NUM DSGE Modelling 9 NUM Topics in International Trade 9 NUM Advanced International Trade 9 NUM European Economic Statistics 9 NUM Quantitative Economic Policy 9 NUM Information Systems Research 9 NUM Selected Studies of Empirical Accounting Research 9 NUM Management of Corporate Sustainability 9 NUM Marcocal Production Management 9 NUM Management of Corporate Sustainability 9 NUM Management of Corporate Sustainability 9 NUM



		, 		
12-M-OE2-102-m01	Econometrics 2	5	NUM	96
Compulsory Electives	(10 ECTS credits)	_		
12-M-FMO-102-m01	Analysis of Financial Market Data	5	NUM	69
12-M-MIK-102-m01	Microeconometrics	5	NUM	84
12-M-OE3-102-m01	Econometrics 3	5	NUM	98
12-M-EPF-102-m01	Empirical HR Research	5	NUM	60
12-M-EGF2-102-m01	Empirical Research in Entrepreneurship and Management	5	NUM	55
12-M-NGM-102-m01	Applied General Equilibrium Models	5	NUM	91
12-M-AFER-102-m01	Selected Studies of Empirical Accounting Research	5	NUM	34
Public Finance (20 ECTS	credits)			
Compulsory Modules (10 ECTS credits)			
12-M-F1-102-m01	Policy of Taxation	5	NUM	65
12-M-F2-102-m01	Public Debt	5	NUM	66
Compulsory Electives	(10 ECTS credits)	•		
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-OST-102-m01	Optimal Tax Theory	5	NUM	102
12-M-PRE-102-m01	Principles of European Regulation	5	NUM	103
12-M-EFP-102-m01	European Public Finance	5	NUM	51
12-M-NGM-102-m01	Applied General Equilibrium Models	5	NUM	91
National and Internation	nal Monetary Economics (20 ECTS credits)	, -		
Compulsory Modules (
12-M-EG1-102-m01	European Monetary Policy - Closed Economy	5	NUM	52
12-M-EG2-102-m01	European Monetary Policy - Open Economy	5	NUM	53
Compulsory Electives		1 -		1 33
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	5	NUM	41
12-M-DMM-102-m01	DSGE Modelling	5	NUM	47
12-M-EMP-102-m01	European Macroeconomic Policy	5	NUM	58
Industrial Economics (2	<u> </u>			
Compulsory Modules (
12-M-Tl1-102-m01	Theory of Industrial Organization 1	5	NUM	135
12-M-WPE-102-m01	European Competition Policy	5	NUM	142
Compulsory Electives	Į.	,	IVOIN	142
12-M-MNE-102-m01	Multinational Enterprises	T -	NUM	87
12-M-AM-102-m01	Advanced Microeconomics	5	NUM	36
12-M-7712-102-1101	Theory of Industrial Organization 2	5	NUM	
12-M-PRE-102-m01	Principles of European Regulation	5	NUM	137
12-M-PRE-102-M01	Management of Corporate Sustainability	5	NUM	103
International Trade (20	!	5	NUM	92
·	<u>. </u>			
Compulsory Modules (1 _	NILINA	0-
12-M-MNE-102-m01	Multinational Enterprises	5	NUM	87
12-M-TIT-102-m01	Topics in International Trade	5	NUM	138
12-M-AIT-102-m01	Advanced International Trade	5	NUM	35
Compulsory Electives	Ť	1	,	1
12-M-OE1-102-m01	Econometrics 1	5	NUM	94
12-M-F2-102-m01	Public Debt	5	NUM	66
12-M-EFP-102-m01	European Public Finance	5	NUM	51
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12-M-WPE-102-m01	European Competition Policy	5	NUM	142
12-M-EG2-102-m01	European Monetary Policy - Open Economy	5	NUM	53
12-M-AME-102-m01	Advanced Macroeconomics	5	NUM	37
Social Policy (20 ECTS o	redits)	<u>'</u>		•
Compulsory Modules (10 ECTS credits)			
12-M-TSP-102-m01	Theory of Social Policy	5	NUM	139
12-M-OEA-102-m01	Labor Market Economics	5	NUM	100
Compulsory Electives	(10 ECTS credits)	<u>'</u>		•
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-HRM-102-m01	Human Resource Management and Industrial Relations	5	NUM	71
12-M-EW-102-m01	Common European Labor Market	5	NUM	62
12-M-SPÜ-102-m01	Topics in Labor Market Economics and Social Policy	5	NUM	127
Economic Policy (20 EC	TS credits)			
Compulsory Electives	(20 ECTS credits)			1
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-TSP-102-m01	Theory of Social Policy	5	NUM	139
12-M-OEA-102-m01	Labor Market Economics	5	NUM	100
12-M-F2-102-m01	Public Debt	5	NUM	66
12-M-WPE-102-m01	European Competition Policy	5	NUM	142
12-M-AIT-102-m01	Advanced International Trade	5	NUM	35
12-M-QWP-102-m01	Quantitative Economic Policy	5	NUM	105
Type 3 (60 ECTS credits)				
Focus Business Managen	nent (20 ECTS credits)			1
One focus with 20 ECTS o				
Banking and Finance (2				
Compulsory Modules (,
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	5	NUM	41
12-M-B1b-102-m01	Agency Theory	5	NUM	42
Compulsory Electives	(10 ECTS credits)			
12-M-B2-102-m01	Option Pricing Theory	10	NUM	43
12-M-B3-102-m01	Financial Markets: Institutions and Regulation	10	NUM	44
Managerial Accounting	(20 FCTS credits)			
	(20 Ec 15 ci cuits)			
Compulsory Modules (
<u>*</u>		5	NUM	80
<u>*</u>	5 ECTS credits) Coordination, Budgeting and Incentives in Enterprises	5	NUM	80
12-M-KOBO-102-m01	5 ECTS credits) Coordination, Budgeting and Incentives in Enterprises	5 5	NUM	80
12-M-KOBO-102-m01 Compulsory Electives	5 ECTS credits) Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits)			1
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-TI1-102-m01	Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1	5	NUM	39
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-TI1-102-m01	Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1	5 5	NUM NUM	39 135
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-TI1-102-m01 12-M-PROM-102-m01	Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1 Project Management and Controlling	5 5 5	NUM NUM	39 135 104
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-Tl1-102-m01 12-M-PROM-102-m01 12-M-AFER-102-m01	Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1 Project Management and Controlling Selected Studies of Empirical Accounting Research	5 5 5 5	NUM NUM NUM	39 135 104 34
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-FROM-102-m01 12-M-FER-102-m01 12-M-INST-102-m01 12-M-REKA-102-m01	Coordination, Budgeting and Incentives in Enterprises 15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1 Project Management and Controlling Selected Studies of Empirical Accounting Research Instruments of Strategic Controlling	5 5 5 5 5	NUM NUM NUM NUM	39 135 104 34 77
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-TI1-102-m01 12-M-PROM-102-m01 12-M-AFER-102-m01 12-M-INST-102-m01 12-M-REKA-102-m01	Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1 Project Management and Controlling Selected Studies of Empirical Accounting Research Instruments of Strategic Controlling Accounting and Capital Markets Interprise of Taxation (20 ECTS credits)	5 5 5 5 5	NUM NUM NUM NUM	39 135 104 34 77
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-Tl1-102-m01 12-M-PROM-102-m01 12-M-AFER-102-m01 12-M-INST-102-m01 12-M-REKA-102-m01	Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1 Project Management and Controlling Selected Studies of Empirical Accounting Research Instruments of Strategic Controlling Accounting and Capital Markets Interprise of Taxation (20 ECTS credits)	5 5 5 5 5	NUM NUM NUM NUM	39 135 104 34 77
12-M-KOBO-102-m01 Compulsory Electives (12-M-AO-102-m01 12-M-PROM-102-m01 12-M-AFER-102-m01 12-M-INST-102-m01 12-M-REKA-102-m01 Finance, Accounting and Compulsory Electives (Coordination, Budgeting and Incentives in Enterprises (15 ECTS credits) Incentives in Organizations Theory of Industrial Organization 1 Project Management and Controlling Selected Studies of Empirical Accounting Research Instruments of Strategic Controlling Accounting and Capital Markets I Taxation (20 ECTS credits)	5 5 5 5 5 5	NUM NUM NUM NUM NUM	39 135 104 34 77 107



12-M-WPF-102-m01	Advanced Auditing	5	NUM	144
12-M-B1b-102-m01	Agency Theory	5	NUM	42
12-M-KOBO-102-m01	Coordination, Budgeting and Incentives in Enterprises	5	NUM	80
12-M-PROM-102-m01	Project Management and Controlling	5	NUM	104
Industrial Management	(20 ECTS credits)	'		
Compulsory Modules (15 ECTS credits)			
12-M-LA-102-m01	Lot Sizing and Scheduling	5	NUM	81
12-M-SBM-102-m01	Strategic Supply Management	5	NUM	115
12-M-SPM-102-m01	Strategic Production Management	5	NUM	125
Compulsory Electives ((5 ECTS credits)	'		
12-M-BE-102-m01	Electronic Procurement	5	NUM	46
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-LA-072-m01	Logistic Concepts and Processes	5	NUM	31
12-LM-072-m01	Operations Research	5	NUM	32
12-PSM-092-m01	Process and System Modelling	5	NUM	146
12-MM-092-m01	Management Methods	5	NUM	83
12-GLP-092-m01	Introduction to Logistical Process Design	5	NUM	23
12-RM-KS-092-m01	Risk Management - Concepts and Systems	5	NUM	150
Information Manageme	nt (20 ECTS credits)	'		
Compulsory Modules (10 ECTS credits)			
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-M-IBS-102-m01	Internet-Based Systems	5	NUM	73
Compulsory Electives ((10 ECTS credits)			
12-ITA-102-m01	IT and Labor Market	5	NUM	28
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24
12-IS-072-m01	Information Systems Analysis and Design	5	NUM	26
12-BI-092-m01	Business Intelligence	5	NUM	21
12-ACSE-092-m01	Adaption and Continuous System Engineering	5	NUM	19
12-BSA-092-m01	Business Service Architecture	5	NUM	22
12-M-DSS-102-m01	Decision Support Systems	5	NUM	48
12-M-ISR-102-m01	Information Systems Research	5	NUM	78
Logistics (20 ECTS credi	its)			
Compulsory Modules (10 ECTS credits)			
12-LA-072-m01	Logistic Concepts and Processes	5	NUM	31
12-LM-072-m01	Operations Research	5	NUM	32
Compulsory Electives ((10 ECTS credits)			
12-M-BE-102-m01	Electronic Procurement	5	NUM	46
12-M-LA-102-m01	Lot Sizing and Scheduling	5	NUM	81
12-M-SBM-102-m01	Strategic Supply Management	5	NUM	115
12-M-SPM-102-m01	Strategic Production Management	5	NUM	125
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24
12-IU-072-m01	Information Processing within Organizations	5	NUM	29
12-PSM-092-m01	Process and System Modelling	5	NUM	146
12-GLP-092-m01	Introduction to Logistical Process Design	5	NUM	23
	gement and Organization (20 ECTS credits)	-		
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Compulsory Modules (10 ECTS credits)			
12-M-AO-102-m01	Incentives in Organizations	5	NUM	39
12-M-HRM-102-m01	Human Resource Management and Industrial Relations	5	NUM	71
Compulsory Electives ((10 ECTS credits)			
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-MIK-102-m01	Microeconometrics	5	NUM	84
12-M-OE1-102-m01	Econometrics 1	5	NUM	94
12-M-OE2-102-m01	Econometrics 2	5	NUM	96
12-M-TSP-102-m01	Theory of Social Policy	5	NUM	139
12-M-OEA-102-m01	Labor Market Economics	5	NUM	100
12-ITA-102-m01	IT and Labor Market	5	NUM	28
12-M-AM-102-m01	Advanced Microeconomics	5	NUM	36
12-M-EPF-102-m01	Empirical HR Research	5	NUM	60
12-M-Tl2-102-m01	Theory of Industrial Organization 2	5	NUM	137
02-J6-102-m01	Employment Law	5	NUM	17
12-M-NUF-102-m01	Management of Corporate Sustainability	5	NUM	92
Strategic Marketing Ma	nagement (20 ECTS credits)			
Compulsory Modules (20 ECTS credits)			1
12-M-SM-102-m01	Strategic Marketing	5	NUM	120
12-M-MS-102-m01	Strategic Networks in Industry	5	NUM	88
12-M-IMM-102-m01	International Marketing	5	NUM	75
12-M-MM-102-m01	Marketing & Brand Management	5	NUM	86
Entrepreneurship and M	lanagement (20 ECTS credits)			
Compulsory Modules (10 ECTS credits)			
12-M-MWT-102-m01	Strategic Management of Innovation and Growth	5	NUM	90
12-M-NUF-102-m01	Management of Corporate Sustainability	5	NUM	92
Compulsory Electives ((10 ECTS credits)			
12-M-AO-102-m01	Incentives in Organizations	5	NUM	39
12-M-AM-102-m01	Advanced Microeconomics	5	NUM	36
12-M-EGF2-102-m01	Empirical Research in Entrepreneurship and Management	5	NUM	55
12-M-MS-102-m01	Strategic Networks in Industry	5	NUM	88
02-J6-102-m01	Employment Law	5	NUM	17
12-M-LUP-102-m01	Lead User Project	10	NUM	82
12-M-EMN-102-m01	Entrepreneurial Management in Science and Engineering	10	NUM	57
Research Methods (40 EC	TS credits)			
Compulsory Modules (1	5 ECTS credits)			
12-M-OE1-102-m01	Econometrics 1	5	NUM	94
12-M-AM-102-m01	Advanced Microeconomics	5	NUM	36
12-M-AME-102-m01	Advanced Macroeconomics	5	NUM	37
Compulsory Electives (2	5 ECTS credits)			
12-M-OST-102-m01	Optimal Tax Theory	5	NUM	102
12-M-OE2-102-m01	Econometrics 2	5	NUM	96
12-M-OE3-102-m01	Econometrics 3	5	NUM	98
12-M-MNE-102-m01	Multinational Enterprises	5	NUM	87
12-M-EPF-102-m01	Empirical HR Research	5	NUM	60
12-M-EGF2-102-m01	Empirical Research in Entrepreneurship and Management	5	NUM	55
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12-M-SPM-102-m01	Strategic Production Management		NUM	125
		5		125
12-M-Tl2-102-m01	Theory of Industrial Organization 2	5	NUM	137
12-M-NGM-102-m01	Applied General Equilibrium Models	5	NUM	91
12-M-Tl1-102-m01	Theory of Industrial Organization 1	5	NUM	135
12-M-TIT-102-m01	Topics in International Trade	5	NUM	138
12-M-AIT-102-m01	Advanced International Trade	5	NUM	35
12-M-DWT-102-m01	Economic Dynamics	5	NUM	50
12-M-ISR-102-m01	Information Systems Research	5	NUM	78
12-M-AFER-102-m01	Selected Studies of Empirical Accounting Research	5	NUM	34
12-M-REKA-102-m01	Accounting and Capital Markets	5	NUM	107
Interdisciplinary Part (30 E				
Seminars (20 ECTS credits	(5)			
12-M-SV1-102-m01	Advanced Seminar: Monetary policy	10	NUM	130
12-M-STT-102-m01	Advanced Seminar: Trade Theory and Policy	10	NUM	129
12-M-SEWF-102-m01	Advanced Seminar: Business Cycles and Economic Growth	10	NUM	117
12-M-SIO-102-m01	Advanced Seminar: Industrial Organization	10	NUM	119
12-M-SWOSP-102-m01	Advanced Seminar: Economic Order and Social Policy	10	NUM	132
12-M-SV5-102-m01	Advanced Seminar: Public Finance	10	NUM	131
12-M-SOE-102-m01	Advanced Seminar: Econometrics	10	NUM	122
12-M-MSS-102-m01	Advanced Seminar: Marketing Strategy	10	NUM	89
12-M-SI-102-m01	Advanced Seminar: Productions and Operations Management	10	NUM	118
12-M-SER-102-m01	Advanced Seminar: Financial Accounting and Auditing	10	NUM	116
12-M-SBL-102-m01	Advanced Seminar: Banking	10	NUM	114
12-M-SSL-102-m01	Advanced Seminar: Selected Problems in Analytical Tax Research	10	NUM	128
12-M-SPO-102-m01	Advanced Seminar: Topics in Personnel Economics and Organizational Theory	10	NUM	126
12-M-SAS-102-m01	Advanced Seminar: Entrepreneurship and Management	10	NUM	113
12-M-S11-102-m01	Advanced Seminar: Business Information Systems	10	NUM	112
12-M-S10-102-m01	Advanced Seminar: Logistics and Quantitative Methods	10	NUM	111
12-WI-Sem-092-m01	Advanced Seminar: Business Information Systems	10	NUM	156
12-LogSem-092-m01	Advanced Seminar: Logistics	10	NUM	33
	Advanced Seminar: Selected Aspects of Managerial Accoun-			
12-M-AUAS-102-m01	ting	10	NUM	40
Other Courses (10 ECTS cr	1 -		<u> </u>	ļ
12-M-F1-102-m01	Policy of Taxation	5	NUM	65
12-M-B1a-102-m01	Portfolio Selection and Capital Market Theory	<u></u>	NUM	41
12-M-SP-102-m01	Economics of Tax Planning	5	NUM	123
12-M-F3-102-m01	Social Insurance and the Welfare State	5	NUM	67
12-M-0E1-102-m01	Econometrics 1	5	NUM	94
12-M-UA-102-m01	Financial Statement Analysis and Business Valuation	5	NUM	140
12-M-B1b-102-m01	Agency Theory		NUM	42
12-M-TSP-102-m01	Theory of Social Policy	5	NUM	 '
12-M-13P-102-11101 12-M-AO-102-m01	Incentives in Organizations	5		139
		5	NUM	39
12-M-MNE-102-m01	Multinational Enterprises	5	NUM	87
12-M-AM-102-m01	Advanced Microeconomics	5	NUM	36



12-M-EW-102-m01	Common European Labor Market	5	NUM	62		
12-M-SBM-102-m01	Strategic Supply Management	5	NUM	115		
12-M-SPM-102-m01	Strategic Production Management	5	NUM	125		
12-M-IMM-102-m01	International Marketing	5	NUM	75		
12-M-MM-102-m01	Marketing & Brand Management	5	NUM	86		
12-M-MWT-102-m01	Strategic Management of Innovation and Growth	5	NUM	90		
12-M-F2-102-m01	Public Debt	5	NUM	66		
12-M-PRE-102-m01	Principles of European Regulation	5	NUM	103		
12-M-EFP-102-m01	European Public Finance	5	NUM	51		
12-M-Tl1-102-m01	Theory of Industrial Organization 1	5	NUM	135		
12-M-WPE-102-m01	European Competition Policy	5	NUM	142		
12-M-EMP-102-m01	European Macroeconomic Policy	5	NUM	58		
12-M-EWS-102-m01	European Economic Statistics	5	NUM	64		
12-GPU-072-m01	Business Processes in different Lines of Business	5	NUM	24		
12-MM-092-m01	Management Methods	5	NUM	83		
12-M-KOBO-102-m01	Coordination, Budgeting and Incentives in Enterprises	5	NUM	80		
Thesis (30 ECTS credits)						
12-M-THB-102-m01	Master Thesis Business Management	30	NUM	133		
3	~	-	•			



Module title					Abbreviation	
Employment Law				-	02-J6-102-m01	
Modul	e coord	inator		Module offered by		
I	holder of the Chair of Civil Law, Employment and Labour Law and Civil Procedure			Faculty of Law		
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)		
5	nume	rical grade				
Duration Module level		Other prerequisites				
2 semester undergraduate						
Conter	Contents					

German contents available but not translated yet.

Grundlagen des Arbeitsrechts als Voraussetzung für berufliche Kontexte, die auch juristisches Hintergrundwissen benötigen.

Intended learning outcomes

German intended learning outcomes available but not translated yet.

Die Studierenden haben gelernt, arbeitsrechtliche Grundlagen auf ein späteres berufliches Handlungsfeld zu applizieren.

Courses (type, number of weekly contact hours, language — if other than German)

V + K (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

methods of assessment: a) written examination (approx. 120 minutes), b) talk (approx. 30 minutes), c) presentation (approx. 15 minutes), d) written elaboration of presentation (approx. 10 pages); options a) and b) weighting: 3:2 or options a) and c) and d) weighting: 3:1:1

Allocation of places

Number of places: maximum 30, up to 10 of which will be set aside for students of the Master's degree programme Business Management. These places will be allocated in advance. Should the number of applications exceed the number of places available after deduction of the number of places mentioned above, places will be allocated by lot among all applicants who applied within the registration period. Should there be the need to take different specialisations among applicants into account, the above-mentioned maximum number of participants will be divided up into subject contingents according to the share of applications from students of the respective subjects in the total number of applications. Should the resulting numbers of places be fractional numbers, they will be rounded up (minimum: one place). The places available according to the subject contingents will be allocated by lot to applicants of the respective subject.

Additional information

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Workload

--

Teaching cycle

--

Referred to in LPO I (examination regulations for teaching-degree programmes)

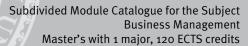
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Module appears in

Master's degree (1 major) Economathematics (2011)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)





Master's degree (1 major) Economics (2011) Master's degree (1 major) Economics (2010) No final examination Special study offering (2010)



Modul	Module title				Abbreviation
Adaption and Continuous System Engineering			ingineering	-	12-ACSE-092-m01
Modul	e coord	linator		Module offered by	
holder of the Chair of Business Management and Business Information Systems		Faculty of Business Management and Economics			
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites		i			
1 semester graduate					
Conter	Contents				

contents

Business Suite: The constantly changing environment with its organisational and IT-oriented developments forces companies to adapt their standard business software solutions. With the help of dynamic adaptation (Continuous System Engineering), this process of change can be supported effectively and efficiently. This module discusses both the systematic implementation of adaptation steps (so-called customising) using the example of the mySAP Business Suite and the concept of Continuous System Engineering using various practical examples. **Business Apps:** The course combines theory and practice in the area of cloud computing and ERP. Participants gain an insight into the architecture of the ByDesign platform and are presented with an opportunity to gain practical experience working with the corresponding software development kit.

Content:

- Fundamentals of cloud computing
- Cloud business solutions
- Architecture of the SAP Business ByDesign platform
- Platform adaption and extensibility
- Basics of software development in SAP Cloud Applications Studio
- Hands-on SDK: independently designing and developing a demo app

Intended learning outcomes

Business Suite: Students learn about the various ways of adapting a standard business software solution to the special requirements of a company. They also develop a fundamental understanding of the dynamic adaptation of business software libraries. Based on selected examples from the SAP Business Suite that the acquired knowledge will be deepened by using case studies. Business Apps: The course imparts knowledge and delivers skills in cloud computing for businesses, ERP systems architecture and software development at the example of the SAP Business ByDesign platform. The independent planning, implementation and documentation of a business app trains important core competencies of technology-oriented Business Informatics.

Courses (type, number of weekly contact hours, language — if other than German)

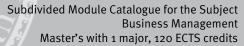
V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, 15 places will be set aside for Master's students of Business Information Systems. (1) Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (2) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated as they become available.





Additional information
-
Workload
-
Teaching cycle
Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Master's degree (1 major) Business Information Systems (2010)
Master's degree (1 major) Rusiness Management (2010)



Module	Module title Abbreviation						
Busine	ss Inte	lligence			12-BI-092-m01		
Module	e coord	inator		Module offered by			
		Chair of Information Syste	ems Engineering	•	Management and Economics		
ECTS	1	od of grading	Only after succ. con	·	management and Economics		
5		rical grade		, ,,			
Duratio	on .	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	ts						
cus is o	on indiv quisite	vidual quantitative methor for participation in this r	ods of data analysis.		nformation systems. A special fo- f statistics and data modelling is		
		ning outcomes					
(i) Data	a Wareh	rovides students with kno nousing & OLAP al application areas and r	•	ysis			
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	n)		
V + Ü (ı	no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)		
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-		
written	exami	nation (60 minutes)	•				
Allocat	ion of p	olaces					
Additio	nal inf	ormation					
Workload							
Teaching cycle							
Referre	ed to in	LPO I (examination regu	lations for teaching-o	degree programmes)			

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Module	e title	'	Abbreviation		
Busine	Business Service Architecture				12-BSA-092-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Business Information Systems			nagement and Business	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites					
1 semester graduate					
Contents					
A	A next consistion of outernice systems called by siness convice platforms is amoraing using your diswinting took				

A next generation of enterprise systems called business service platforms is emerging using new disruptive technologies such as cloud computing, big data and mobility. These business service platforms apply the concept of product platforms to software. They will

- 1. be services based
- 2. be offered as a service in the cloud
- 3. address new classes of users and types of business especially in the service business
- 4. allow for a high degree of business adaptability and extensibility.
- 5. be supplemented by a broad offer of partner add-ons supporting accelerated innovation.

These new business service platforms will play a key role in the digital transformation of the software industry.

Intended learning outcomes

Be aware of the big business productivity progress enabled by BIS in the last 50 years. Understand the limitations of these systems in spite of the digital transformation of the software industry ahead. Be able to critically assess the business potential of new IC technologies. Understand the business demand for change. Understand the necessary organizational learning needed to leverage new technology for business change management.

 $\textbf{Courses} \ (\textbf{type}, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (60 minutes) and management report (approx. 6 pages), weighted 2:1

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Module title			Abbreviation		
Introduction to Logistical Process Design				12-GLP-092-m01	
Module condinator				AA - July - Cf-u- J hu	
	Module coordinator			Module offered by	
I	of the o	Chair of Business Manage ystems	ement and Business	Faculty of Business	Management and Economics
ECTS		od of grading	Only after succ. com	npl. of module(s)	
5		rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ester	graduate			
Conter	nts				
ger be en use solutio	manag d for a ons. Thi	ed without using such ER long time, but business p	P systems. In financi rocesses e. g. for log	al departments of co istical tasks have so	ocesses in companies can no lon- ompanies, such systems have be- ofar not been supported by ERP at constraints and what depen-
Intend	ed lear	ning outcomes			
solutio (iii) kn (iv) ma (v) con	ons; ow and ap busir asider th	design basic data structunesss processes within ar	ures and data flows on ERP system; ndustry (e.g. the prod	f an ERP system; ess industry) when	usiness processes and work out organizing business processes;
	·	, number of weekly conta			an)
		rmation on SWS (weekly o			
Metho	d of as	•	nguage — if other tha	an German, examina	ntion offered — if not every seme-
writter	n exami	nation (60 minutes)			
Alloca	tion of	places			
Additional information					
Workload					
Teaching cycle					
Referred to in LPO I (examination regulations for teaching-degree programmes)					
				<u>-</u>	
Modul	e appea	ars in			
The state of the s					

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Modul	Module title				Abbreviation
Business Processes in different Lines of Business					12-GPU-072-m01
Module coordinator				Module offered by	
holder of the Chair of Business Management and Business Information Systems			anagement and Business	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	erical grade			
Duratio	on	Module level	Other prerequisites		
1 semester graduate					
Conter	nts	•			
Conten	Content:				

This module provides students with an overview of the structure of a business information system (SAP Business ByDesign) in depth.

Outline of syllabus:

- 1. Integrated information systems: integration, standard software, system architecture
- 2. Working with standard business software
- 3. Consulting in integrated information systems: project management, project organisation, presentation skills

Description:

The lecture will be accompanied by an exercise that will present students with an opportunity to access, in small groups, the enterprise resource planning system operated by the Chair in its ERP laboratory and to work with the software, dealing with a wide variety of business processes.

If you would like to register for this course, please submit an application to the consultants (cover letter, CV, certificates; please also specify your degree programme and student ID number).

Intended learning outcomes

After completing the course "Business Software 1", students will be able to

- (i) understand an ERP system in its depth;
- (ii) understand the interaction of business processes;
- (iii) execute business tasks and processes in an ERP system independently (after participation in the practice lessons).

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1

Allocation of places -Additional information --

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Teaching cycle

Workload

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's with 1 major Business Management (2010)	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 24 / 156
	ta record Master (120 ECTS) Business Management - 2010	



Master's degree (1 major) Business Information Systems (2011)

Master's degree (1 major) Business Information Systems (2007)

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2011)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Master's degree (1 major) Chinese and Economics (2014)

Master's degree (1 major) Chinese and Economics (2012)



Module	Module title				Abbreviation
Information Systems Analysis and Design					12-IS-072-m01
Module	e coord	linator		Module offered by	
holder of the Chair of Business Management and Business Information Systems			anagement and Business	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequi		Other prerequisites			
1 semester graduate					
Contents					

(This course was discontinued and replaced by the course "IT-Management")

Content:

This course provides students with an in-depth overview of aims, tasks and appropriate methods of IT management.

Outline of syllabus:

- 1. Organisation and distinction
- 2. IT strategy
- 3. IT organisation
- 4. Management of IT systems
- 5. Enterprise Architecture Management
- 6. IT project management
- 7. IT security
- 8. IT law
- 9. IT controlling

Reading:

- Hofmann/Schmidt: Masterkurs IT-Management, Wiesbaden.
- Tiemeyer: Handbuch IT-Management, Munich.
- Hanschke: Strategisches Management der IT-Landschaft, Munich.

Intended learning outcomes

After completing the course "IT Management", students will be able to

- 1. overview the different aspects to be considered regarding a purposeful IT management;
- 2. understand and apply appropriate methods and tools;
- 3. independently perform system search and selection in a team project (only after participation in the practice lessons).

 $\textbf{Courses} \ (\textbf{type}, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Information Systems (2007)

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation			
IT and	IT and Labor Market				12-ITA-102-m01			
Module coordinator				Module offered by				
			nagement and Business		Management and Economics			
	ation S		ragement and business	racanty of Basiness	management and Economics			
ECTS		od of grading	Only after succ. con	npl. of module(s)				
5	nume	rical grade						
Durati		Module level	Other prerequisites					
1 seme		graduate						
Conte	nts							
This m	odule c	liscusses relevant nri	ncinles concents and an	unlications of husing	ss information processing and its			
			ess structures in today's		55 mormation processing and its			
		ning outcomes	·					
			odules related to busines	s management issue	es can be interpreted and clas-			
					human resources planning, in-			
					nt concepts and interdependen-			
cies, w	hich co	me with taking inforn	nation processing into ac	count as the so call	ed "fourth" factor of production.			
Course	es (type	, number of weekly co	ontact hours, language –	- if other than Germa	n)			
V + Ü (no info	rmation on SWS (wee	kly contact hours) and co	ourse language avail	able)			
					tion offered — if not every seme-			
			le can be chosen to earn	a bonus)				
		nation (approx. 60 mi	nutes)					
Alloca	tion of	places						
Addition	onal inf	ormation						
Worklo	oad							
Teaching cycle								
Referred to in LPO I (examination regulations for teaching-degree programmes)								
Module appears in								
Maste	r's degr	ee (1 major) Business	Information Systems (20	010)				
Maste	r's degr	ee (1 major) Business	Management (2010)					
l	r's degr	ee (1 maior) Economic	Master's degree (1 major) Economics (2010)					



Module title					Abbreviation	
Information Processing within Organizations					12-IU-072-m01	
Module	e coord	inator		Module offered by		
holder of the Chair of Business Management and Business Information Systems			ement and Business	Faculty of Business Management and Economics		
ECTS	TS Method of grading Only after succ. co			ıpl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Contents						
Content: This course provides students with an in-depth overview of the structure and the application areas of business management information systems in enterprises and public institutions.						

Outline of syllabus:

- 1. What is software: concepts, categories, application
- 2. Software life cycle: duration, phases, steps
- 3. As-is analysis: tasks, problems
- 4. To-be concept: system design, data design, dialog design, function design
- 5. Object orientation: paradigm shift
- 6. Change management: meaning, methodologies, project management
- 7. Office automation: tasks, areas of application

Intended learning outcomes

After completing the course "Integrated Information Processing", students will be able to

- (i) understand the importance of integration in enterprises, especially in information systems;
- (ii) assess the progress of development of a software project, estimate cycle costs, know and consider requirements, which brings a software implementation with;
- (iii) select the correct procedures or practices in an as-is analysis and target conception and practically apply (with participation in the exercise);
- (iv) understand the importance of change management and project management and know the appropriate methods for specific applications.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places **Additional information** Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Information Systems (2007)



Master's degree (1 major) Business Information Systems (2010) Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



Modul	e title			Abbreviation			
Logistic Concepts and Processes					12-LA-072-m01		
Module coordinator				Module offered by			
Business Integration Prof. Thome				Faculty of Business	Management and Economics		
ECTS	CTS Method of grading Only after succ. con		pl. of module(s)				
5	nume	rical grade					
Duration Module level		Other prerequisites					
1 seme	ester	graduate					
Conter	ıts						
This m	odule d	liscusses fundamental as	spects and contempo	rary concepts of logi	stical tasks and processes.		
Intend	ed lear	ning outcomes					
especi	ally in t		anagement. Additiona	ally students will be	of logistical tasks and processes able to evaluate the business im-		
Course	es (type	, number of weekly conta	ct hours, language –	if other than Germa	n)		
V + Ü (no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)		
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-		
written	written examination (approx. 60 minutes)						
Allocat	Allocation of places						
Additio	onal inf	ormation					
Worklo	oad						
Teachi	Teaching cycle						
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Modul	Module appears in						
	Master's degree (1 major) Business Information Systems (2007) Master's degree (1 major) Business Information Systems (2010)						
	_	•		010)			
	Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)						
Mastel	Master's degree (1 Major) Economics (2010)						



Modul	e title		Abbreviation			
Operations Research				•	12-LM-072-m01	
Modul	e coord	linator		Module offered by		
holder of the Chair of Business Management and Business Information Systems			anagement and Business	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	erical grade				
Duratio	on	Module level	Other prerequisites			
1 semester graduate						
Conter	Contents					
Conter	 nt:	_				

The module familiarises students with essential fundamentals, concepts and methods of logistics applications.

- Modelling
- Graph theory
- Network technology
- Flows in networks
- Touring / route planning
- From heuristics to optimisation
- Simulation

Intended learning outcomes

The students

(i) have significant knowledge of the fundamentals, concepts and methods of logistical applications and (ii) can recognize their economic importance and consequences.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Information Systems (2007)

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Module	e title				Abbreviation		
Advand	Advanced Seminar: Logistics 12-LogSem-092-mo1						
Module	e coord	inator		Module offered by			
holder	of the (Chair of Logistics and Qu	antitative Methods	Faculty of Business	Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)			
10	nume	rical grade					
Duratio	on	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	its						
		r, students will learn, or lanning methods to opti			ave successfully implemented ply chain management.		
Intend	ed lear	ning outcomes					
(iii) rec	lerstan ognize	d, evaluate and scrutiniz , describe and asses the , number of weekly cont	limitations of formal	models in a practica			
S (no i	nforma	tion on SWS (weekly con	tact hours) and cours	e language availabl	e)		
		sessment (type, scope, loon on whether module o			ation offered — if not every seme-		
term pa	aper (a	pprox. 20 pages) and pre	esentation (approx. 20	o minutes), weighte	d 2:1		
Allocat	ion of	olaces					
Additio	Additional information						
Workload							
Teachi	Teaching cycle						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	e appea	ars in					

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation	
Selected Studies of Empirical Accounting Research					12-M-AFER-102-m01	
Module	e coord	inator		Module offered by		
Managing Director of the Institute of Business Management			usiness Manage-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites	1		
1 seme	ster	undergraduate				
Contents						
This module will be discontinued, no courses are offered currently or will be offered in future. This may be due to one of the following reasons:						

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation	
Advanced International Trade					12-M-AIT-102-m01	
Module	e coord	inator		Module offered by		
holder of the Chair of International Economics				Faculty of Business Management and Economics		
ECTS	Meth	od of grading	ng Only after succ. compl. of module(s)			
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semester graduate						
Contents						
This module will be discontinued, no courses are offered currently or will be offered in future.						

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 180 minutes)

Language of assessment: English

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)



Modul	e title				Abbreviation	
Advanced Microeconomics					12-M-AM-102-m01	
Module coordinator				Module offered by		
holder of the Chair for Economics, Contract Theory and Information Economics			tract Theory and In-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conter	nts					
1. Gam 2. Prind 3. Theo 4. Gen	pics such as 1. Game theory 2. Principal-agent models 3. Theory of auctions 4. General equilibrium theory 5. Mechanism design					
Intend	led lear	ning outcomes				
After completing the course students are able to 1. explain essential findings of microeconomic theory, 2. apply the involved methods to given simple examples on their own, 3. recognize, in which real life situations and how the results can be applied.						
Course	es (type	, number of weekly conta	act hours, language –	- if other than Germa	an)	
V + Ü ((no info	rmation on SWS (weekly	contact hours) and co	ourse language avail	lable)	
Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)						
written examination (approx. 60 minutes) or term paper (approx. 20 pages)						
Allocation of places						
Additional information						

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation	
Advanced Macroeconomics					12-M-AME-102-m01	
Module	Module coordinator			Module offered by		
holder	holder of the Chair of International Economics			Faculty of Business Management and Economics		
ECTS	Metho	od of grading	Only after succ. co	mpl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level 0		Other prerequisites	Other prerequisites		
1 seme	1 semester graduate					
Conten	Contents					

The course covers long-run aspects of macroeconomics. We start with a review of the facts of long-run growth and a review of the Solow growth model. The lecture then focuses on the infinite-horizon Ramsey-Cass-Koopmans model and on endogenous growth theory. Applications of this framework involving urban and regional growth, resources and the environment will be discussed, time permitting.

Outline of syllabus

I Facts and the Solow growth model

II Infinite-horizon Ramsey-Cass-Koopmans model

III Endogenous growth

IV Human capital, social infrastructure and beyond

V Applications (urban and regional growth, growth, resources and the environment)

Reading:

The course draws strongly on the following textbook:

David Romer, Advanced Macroeconomics, 4th ed., McGraw-Hill Irwin.

We will also use journal articles and research papers at several points of the lecture.

Intended learning outcomes

Students acquire a working knowledge of the key models and analytical tools of advanced macroeconomics. This enables them to identify the key forces that determine the determinants of income levels and growth rates of incomes, to make informed policy analysis and statements and to critically evaluate current controversies and developments as well as to conduct their own research.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 120 minutes)

Language of assessment: English

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)

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Modul	e title				Abbreviation	
Incenti	ives in (Organizations			12-M-AO-102-m01	
Modul	e coord	inator		Module offered by	<u> </u>	
holder Organi		Chair for Human Resource	e Management and	Faculty of Business	Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conter	nts					
betwee pirical Readin	en empl results ig list to	oyers and employees. In are also introduced and be provided in class.	addition to the most		ercome the conflict of interests s, estimation techniques and em	
Intend	ed lear	ning outcomes				
		lectures is to enable stures ults in the area incent			I theories, estimation techniques htifc literature.	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	ın)	
V + Ü (no infor	mation on SWS (weekly	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la on on whether module ca			ition offered — if not every seme-	
written	exami	nation (approx. 60 minut	es)			
Allocat	tion of p	olaces				
Additio	onal inf	ormation				
Worklo	oad					
Teachi	ng cycl	e				
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Modul	Module appears in					
	Master's degree (1 major) Business Management (2010)					
	Master's degree (1 major) Economics (2010)					



Module title					Abbreviation	
Advanced Seminar: Selected Aspects of Managerial Accour				ting	12-M-AUAS-102-m01	
Modul	e coord	inator		Module offered by		
holder	of the (Chair of Business Manage	ement, Controlling	Faculty of Business	Management and Economics	
and Ac	countir	_	1			
ECTS		od of grading	Only after succ. con	npl. of module(s)		
10		rical grade				
Duratio		Module level	Other prerequisites			
1 seme		graduate				
Conter						
					able them to prepare a well-struc- ics in the field of controlling.	
		ning outcomes	or their work with the	neth of refevalit tob	ics in the neta of controlling.	
(ii) use (iii) cre	elabor ate pre	and apply scientific liter ated contents to write sc sentations and speeches , number of weekly conta	ientific papers; s independently.	- if other than Germa	.n)	
S (no i	nformat	ion on SWS (weekly cont	act hours) and cours	e language available	<u>e)</u>	
		sessment (type, scope, la on on whether module ca			tion offered — if not every seme-	
term p	aper (ap	oprox. 20 pages) and pre	sentation (approx. 20	o minutes), weighted	2:1	
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
Teachi	ng cycl	e				
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Modul	Module appears in					
		ee (1 major) Business Ma	nagement (2010)			
Master	Master's degree (1 major) Economics (2010)					



Module title					Abbreviation	
Portfol	io Sele	ction and Capital Market	Theory		12-M-B1a-102-m01	
Module	o coord	linator		Module offered by		
		Chair of Business Manage	amont Donking and		Management and Facus miss	
Finance		Chair of Business Manage	ement, banking and	raculty of business	Management and Economics	
ECTS		od of grading	Only after succ. com	pl. of module(s)		
5		rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	nts					
ket equ Outline 1. Fund	Content: This course deals with the fundamentals of individual investment decisions (portfolio selection), the capital market equilibrium and the resulting CAPM. Outline of syllabus: 1. Fundamentals of decision theory 2. Portfolio selection					
_		n efficiency and event ana	lvsis			
		ning outcomes	,			
(i) to ex its indi	xplain i vidual	utility function in theory a	t position of an inves and calculate it;	tor given the differe	students will be able nt investment opportunities and for valuating assets and firms.	
Course	s (type	, number of weekly conta	ct hours, language –	· if other than Germa	n)	
V + Ü (ı	no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
written	exami	nation (approx. 60 minut	es)			
Allocat	tion of	places				
Additio	onal inf	ormation				
		,				
Workload						
Teaching cycle						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Modula	Module appears in					
Moduli	inounte appears in					

Master's degree (1 major) Business Management (2010)



Module title Abbreviation						
Agency Theory					12-M-B1b-102-m01	
Module coordinator				Module offered by		
			nagement, Banking and	<u> </u>	Management and Economics	
Finan		chair of Basiness mar	agement, banking and	Tueutty of Business	management and Leonomics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Durat	ion	Module level	Other prerequisites			
1 sem	ester	graduate				
Conte	nts					
This course deals with the fundamentals of agency theory and financial contracting with information symmetric and information asymmetric. Outline of syllabus: 1. Agency theory 2. Financial contracting						
Inten	ded lear	ning outcomes				
(ii) to (iii) to blems	underst genera	te and evaluate financ	ems of controlling work a	on-trivial risk allocat	y and solve basic case studies; tion and the resulting agency pro- nn)	
V + Ü	(no info	rmation on SWS (weel	kly contact hours) and co	ourse language avail	able)	
			e, language — if other the e can be chosen to earn		ition offered — if not every seme-	
writte	n exami	nation (approx. 60 mi	nutes)			
Alloca	ation of	places				
Addit	ional inf	ormation				
	1					
Work	Workload					
Teaching cycle						
Refer	red to in	LPO I (examination re	egulations for teaching-	degree programmes)		
		2 2 (2::3:::::::::::::::::::::::::::::::				
Modu	le appe	ars in				
Module appears in						

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation	
Option Pricing Theory					12-M-B2-102-m01	
Module	e coord	inator		Module offered by		
holder Finance		Chair of Business Manage	ement, Banking and	Faculty of Business	Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
	e of syll e optio er finan		st rate changes			
		ning outcomes	Strate changes			
(i) to pr	rice opt	ing the course "Option pr ions using the Black-Sch and the use of options as	oles formula and the	binominal model;	dging.	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	n)	
V + Ü (ı	no info	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la			tion offered — if not every seme-	
written	exami	nation (approx. 60 minut	es)			
Allocat	Allocation of places					
Additional information						
Workload						
Teachi	Feaching cycle					
· ,						

Referred to in LPO I (examination regulations for teaching-degree programmes)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2010)

Module appears in



Module	e title		Abbreviation		
Financial Markets: Institutions and Regulation				12-M-B3-102-m01	
Module	e coord	linator		Module offered by	
holder of the Chair of Business Management, Banking and Finance		anagement, Banking and	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
10	nume	rical grade			
Duratio	on	Module level	Other prerequisites	;	
1 semester graduate					
Contents					

Content:

This course deals with the fundamentals of the organisation and functioning of the German commerical banking system, the aims and restrictions of operating decisions in commercial banks, the special characteristics of bank regulation and of balance sheets of commercial banks as well as the construction and function of financial innovations.

Outline of syllabus:

- 1. The German commerical banking system
- 2. Aims and restrictions of operating decisions
- 3. Equity and balance sheet analysis of commerial banks
- 4. Financial innovations

Reading:

Hartmann-Wendels, Pfingsten, Weber: Bankbetriebslehre, Berlin [etc.], Springer, 2007, 4th revised ed. Hull: Riskmanagement and Financial Institutions, Boston, Mass.; Munich [etc.], Pearson, 2010, 2nd ed., internat.

Intended learning outcomes

After completing the course "Finanzmarktinstitutionen und Finanzmarktregulierung", the students will provide fundamental and advanced knowledge of

- (i) the organisation and function of the german commerical banking system;
- (ii) the aims and restrictions of operating decisions in commercial banks;
- (iii) the special characteristics of bank regulation and of the balance sheet of commercial banks;
- (iv) the construction and function of financial innovations.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



Modul	e title	,			Abbreviation	
Electro	onic Pro	curement			12-M-BE-102-m01	
Modul	e coord	linator		Module offered by	<u> </u>	
I	of the gement	Chair of Business Manage	ement and Industrial	Faculty of Business	Management and Economics	
ECTS		od of grading	Only after succ. com	ıpl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conter	nts					
ses wit	th a spe auctior	ecial focus on catalogue-l	pased procurement sy	ystems, electronic te	y supported procurement procesendering systems, electronic (redeSupply chain management sy	
Intend	ed lear	ning outcomes				
sight in talog-b supplied dule, s applica	nto the based per relation to the student student students ation-or styles.	essentials of operational rocurement systems, electionship management systs can define and analyze riented possible solutions, number of weekly conta	procurement manag ctronic tendering syst tems and eSupply ch the related tasks and s at a high profession ct hours, language —	ement, especially e- ems, electronic (rev ain management sys processes and sho al level. if other than Germa		
S (no i	nforma	tion on SWS (weekly cont	act hours) and cours	e language available	2)	
		sessment (type, scope, la ion on whether module ca			ition offered — if not every seme-	
written	ı exami	nation (approx. 60 minut	es)			
Allocat	tion of	places				
			,			
Additio	onal inf	ormation				
Worklo	oad					
Teaching cycle						
Referre	ed to in	LPO I (examination regu	lations for teaching-o	legree programmes)		
		(=		<u> </u>		
Modul	e appe	ars in				
		ee (1 major) Business Ma	nagement (2010)			
l	matter 5 degree (2 major) Business management (2010)					



Module title					Abbreviation	
DSGE Modelling					12-M-DMM-102-m01	
Module	Module coordinator			Module offered by		
holder Econor		Chair of Monetary Policy a	and International	Faculty of Business	Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites	i .		
1 seme	ster	graduate				
Conten	ts					
are form plans. show h We also	mulated In a thi Iow cha o discu	d. In a second step, we fo	ocus on the firm sector role the central bank eract with optimal de	or and address how f plays in stabilising t ecisions taken by hou		
Solvi Linea Solvi Basic	ng of in arization ng lines time s	ers analytical tools design ntertemporal optimization n methods (e.g., Taylor-e. ar difference expectation eries concepts such as in ts in MATLAB/ Dynare pro	n problems (e.g., con xpansions). s by minimum state v mpilse response fund	sumption Euler-equa variabel techniques (tions, variance deco	(MSV-solution).	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	ın)	
V + Ü (1	no infor	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la ion on whether module ca			ition offered — if not every seme-	
written	exami	nation (approx. 60 minut	es)			
Allocation of places						
Additio	Additional information					
Worklo	ad					

Module appears in

Teaching cycle

Master's degree (1 major) Business Management (2010)

Referred to in LPO I (examination regulations for teaching-degree programmes)



Module title					Abbreviation
Decision Support Systems					12-M-DSS-102-m01
Module coordinator				Module offered by	
holder	of the	Chair of Information	Systems Engineering	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)	
5	nume	rical grade			
Duration Module level Other p		Other prerequisite	<u> </u>		
1 semester graduate					
Conto	Contents				

Contents

The course discusses advanced approaches for modelling and solving decision problems in business settings. The acquired insights are used to design and implement decision support systems using standard software tools.

Intended learning outcomes

After successfully completing the course, students should be able to:

- Understand the structure of classic business decision problems
- Isolate key elements from general problem descriptions and convert them to quantitative decision models
- Solve different classes of optimization problems (linear, network, integer, multi-objective, non-linear, stochastic)
- Implement spreadsheet-based decision support systems

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

The method of assessment will be specified at the beginning of each exercise. a) written examination (approx. 60 minutes) or b) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:2 or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or c) completion of programming exercises (as specified)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Economathematics (2011)

Master's degree (1 major) Business Information Systems (2011)

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2011)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Master's degree (1 major) Chinese and Economics (2014) Master's degree (1 major) Chinese and Economics (2012)



Module title Abbreviation				
Economic Dynamics			12-M-DWT-102-m01	
Module coordinator		Module offered by		
holder of the Chair of Econometrics			Management and Economics	
ECTS Method of grading	Only after succ. con	,	Management and Economics	
numerical grade		ipi. or inodute(s)		
Duration Module level	Other prerequisites			
semester graduate				
Contents				
Outline of syllabus: 1. Dynamic systems and models in economic theory 2. Differential equations 3. Difference equations 4. Dynamic optimisation 5. Selected models in business cycle theory 6. Selected models in growth theory Intended learning outcomes Students acquire comprehension on the key methods of dynamic economic theory. They will be able to analyze linear and some basic non-linear difference and differential equations and apply those to economic applications. Courses (type, number of weekly contact hours, language — if other than German) V + Ü (no information on SWS (weekly contact hours) and course language available) Method of assessment (type, scope, language — if other than German, examination offered — if not every seme-				
ster, information on whether module of		a bonus)		
written examination (approx. 60 minu	tes)			
Allocation of places				
	_			
Additional information	_			
-	_			
Workload				
-				
 Teaching cycle				
 Feaching cycle 				
 Teaching cycle Referred to in LPO I (examination reg	ulations for teaching-o	degree programmes)		
	ulations for teaching-o	degree programmes)		

Master's degree (1 major) Business Management (2010)



Modul	e title				Abbreviation
European Public Finance			12-M-EFP-102-m01		
Module coordinator				Module offered by	
holder of the Chair of Public Finance		Faculty of Business Management and Economics			
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites					
1 seme	ster	graduate			
Conter	ntc		-,		

Contents

Description:

In this course, students will acquire a basic understanding of the financial system of the European Union as well as selected aspects of European agricultural, tax and climate policy.

Reading: lecture notes provided by Chair.

Outline of syllabus:

- 1. The budget of the European Union
- 2. The Common Agricultural Policy (CAP)
- 3. The Stability and Growth Pact (SGP)
- 4. Tax competition or tax coordination in Europe?
- 5. Emissions trading and European climate policy

Intended learning outcomes

After completing the course "Europäische Finanzpolitik" students know the central revenues and expenditures of the budget of ther European Union. They also know the most important instruments of the agricultural policy and the debt problem within the European currency union. Finally they will be able to discuss international tax policy and climate issues using simple partial equilibrium models.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Business Management Master's and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Applied Human Geography (2010)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) Political and Social Sciences (2010)



Module	Module title Abbreviation					
European Monetary Policy - Closed Economy					12-M-EG1-102-m01	
Modul	e coord	inator		Module offered b	by '	
holder of the Chair of Monetary Policy and International Economics			cy and International	Faculty of Busine	ess Management and Economics	
ECTS	Metho	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites	Other prerequisites		
1 seme	ster	graduate				
Conten	its					
Contents The course deals with the following topics: 1. Intertemporal allocation How do households and firms take an optimal decision regarding investments and savings? Why are financial markets efficient? What is the meaning of financial accounting? 2. Banking, financial markets and crisis What are the main functions of banks? What are the roles of banks in an economy? What are the reasons and solutions for liquidity and solvency problems of banks? 3. Macroeconomic analysis of banks Banks as intermediaries vs. originators of saving deposits. Macro models of banking The role of banks during the financial crisis. 4. Money demand What are the key determinants of money demand? 5. The monetary transmission channel Connection between monetary policy and the real economy in the BMW model. Description of the basic model. Extension of the basic model of fiscal policy. 6. Deflation Consequences of deflation on macro variables on the basis of different models.						

Intended learning outcomes

By completing this course, students receive a profound understanding of theory and practice of the monetary policy and the financial system. Next to a profound knowledge of banking in general, students learn the monetary transmission channel. Students will be able to analyze these issues based on theoretical models as well as the international historical experience.

Courses (type, number of weekly contact hours, language — if other than German)

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places -Additional information -Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title				Abbreviation	
European Monetary Policy - Open Economy				12-M-EG2-102-m01	
Module coordinator M				Module offered by	
holder of the Chair of Monetary Policy and International Economics		Faculty of Business Management and Economics			
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisite		Other prerequisites	3		
1 seme	ster	graduate			
Conten	Contents				

The course deals with the following topics:

The foreign exchange market:

Functioning of foreign exchange markets; market structure, players and evolution; FX transactions; hedging and speculation with FX.

Exchange rate economics:

Theoretical background and empirical validity of covered interest parity (CIP), uncovered interest rate parity (UIP) and purchasing power parity (PPP); Monetary approach: Flexible price monetary model and sticky price (Dornbusch-) overshooting model; Balassa-Samuelson effect; FX valuation via the PPP and the macroeconomic balance approach; Real effective exchange rates; Empirical validity of the exchange rate theories; Exchange rates and the current account.

Exchange rate regimes and monetary policy in open economies:

Classification of exchange rate regimes; the policy trilemma in open economies; historical development of the international monetary system; central bank interventions on the FX market.

Modelling open economy macroeconomics at the intermediate level:

Implications of the Mundell-Fleming model for monetary and fiscal policy under fixed and flexible exchange rates.

The BMW (IS-MP-PC) model of the open economy and its implication for monetary and fiscal policy under fixed and flexible exchange rates; optimum currency areas in the BMW model and in practice.

Currency crises:

International experience with currency crises since the 1970s; modelling currency crises within the Mundell-Fleming framework.

Managed-floating as a solution for the policy trilemma.

Intended learning outcomes

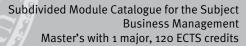
By completing this course, students receive a profound understanding of the functioning of foreign exchange markets, the drivers of exchange rate movements and some exchange rate valuation methods used in practice. Next to a profound knowledge of exchange rate theory the course highlights its practical applicability, e.g. as an investment strategy. In the second part of the course students learn the principles of monetary policy in open economies, including its trade-offs and risks like currency crises. Students will be able to analyze these issues based on theoretical models as well as the international historical experience.

 $\textbf{Courses} \ (\textbf{type}, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)





Allocation of places
Additional information
Workload
Teaching cycle
Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Master's degree (1 major) Business Management (2010)
Master's degree (1 major) Economics (2010)



Module	Module title				Abbreviation	
Empirical Research in Entrepreneurship and Management				nt	12-M-EGF2-102-m01	
Module coordinator				Module offered by		
holder	holder of the Chair of Entrepreneurship and Strategy			Faculty of Business	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. o	ompl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level Other prerequisites		es			
1 seme	ester	graduate				
Conten	Contents					

The module will introduce students to qualitative / quantitative research paradigms, using, among others, the example of empirical studies in the area of founding and management research. During the course, participants will be required to present significant substantive and methodological findings of a recent empirical essay. In their presentations, students will address the following key questions: What contribution does the paper make? How are empirically testable hypotheses derived? What method of empirical data collection is used? What evaluation methodology is used? What are the implications for science and practice, what are the strengths and weaknesses of the paper?

Content (subject to change):

- 1. Introduction
- 2. Philosophy of science
- 3. Study design
- 4. Correlations
- 5. Methods of data collection
- 6. Simple linear regression
- 7. Specification problems and distributions
- 8. Time series analysis
- 9. Logistic regression
- 10. Factor and cluster analysis

Intended learning outcomes

Students acquire the ability to work purposefully in complex situations with empirical expertise on a practice-oriented solution.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

term paper (approx. 30 pages) and presentation (approx. 20 minutes) with sub-presentation and discussion, weighted 1:1

Language of assessment: English or German

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Master's witr	n 1 major	Business	Management	(2010,



Module appears in

Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



Modul	e title			Abbreviation	
Entrepreneurial Management in Science and Engineering					12-M-EMN-102-m01
Module coordinator Modu				Module offered by	
holder of the Chair of Entrepreneurship and Strategy			and Strategy	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
10	nume	rical grade			
Duratio	on	Module level	Other prerequisites	i	
1 semester graduate					
Conter	Contents				

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

assessment during lecture period, grading of final report, extensive final report, several talks as part of the project (approx. 20 minutes) with subsequent discussion

Language of assessment: English or German

Allocation of places

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Additional information

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Workload

--

Teaching cycle

--

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
European Macroeconomic Policy					12-M-EMP-102-m01
Module coordinator				Module offered by	
holder of the Chair of Monetary Policy and International Economics		licy and International	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other pre		Other prerequisites	3		
1 semester graduate					
Conten	Contents				

The course provides students with an overview of the macroeconomic conditions and consequences of European integration and monetary union. The course thus helps students gain a deeper understanding of the current crisis in the euro area as well as the debate on the future of European economic integration.

Content:

The first part of the course provides students with an overview of the history of European integration with a focus on economic and monetary integration. We then discuss the institutional framework of the European Monetary System, the predecessor of the euro area in the period from 1979 to 1998. Next, the criteria for admission to the European Monetary Union (EMU) and the monetary policy strategy of the European Central Bank will be presented and discussed. Building on the traditional Mundell-Fleming model, the course will make students familiar with the theory of the optimum monetary area and will then provide them with deeper insights into this theory on the basis of a simple New Keynesian model. Students will thus be able to make a well-founded assessment of the advantages and disadvantages of monetary union as well as the conditions under which monetary union can be successful. In the final part of the course, we analyse the coordination and incentive problems that arise for fiscal policy in a monetary union. In particular, we deal with the question of how these issues are addressed within the European Monetary Union. Current macroeconomic developments within the euro area as well as the causes and consequences of the euro crisis are discussed at various points in the course.

Intended learning outcomes

After completing this course students will have gained a profound understanding of the costs and benefits of monetary integration in general and specifically in the EMU. Thus, they will enhance their general macroeconomic understanding by applying it to real world problems. In addition, students will have knowledge of the institutions of common fiscal and monetary policy in Europe.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Business Management Master's and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Master's with	n 1 major	Business	Management	(2010)



Module appears in

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Applied Human Geography (2010)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) Political and Social Sciences (2010)



Module title	Module title Abbreviation					
Empirical HR				12-M-EPF-102-m01		
Module coord	linator		Module offered by			
holder of the Organisation	Chair for Human Resource	e Management and	Faculty of Business	Management and Economics		
	od of grading	Only after succ. com	pl. of module(s)			
5 nume	rical grade					
Duration	Module level	Other prerequisites				
1 semester	graduate					
Contents						
most importa learn, with the STATA.	The seminar "Empirische Personalforschung" ("Empirical Personnel Economics") introduces and discusses the most important estimation problems and their application in the software package STATA. In addition, students learn, with the help of basic problems of personnel economics, how estimation programs are programmed in STATA. Reading list to be provided in class.					
Intended lear	ning outcomes					
	e seminar is to enable stur application in STATA wit			important estimation programomics.		
Courses (type	, number of weekly conta	ct hours, language –	if other than Germa	n)		
Ü (no informa	tion on SWS (weekly cont	tact hours) and cours	e language available	2)		
	sessment (type, scope, la			tion offered — if not every seme-		
term paper (1	o pages) and presentatio	n (30 minutes), weigh	nted 2:1			
Allocation of	places					
Additional inf	ormation					
Workload						
Teaching cycl	Teaching cycle					
Referred to in	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appea	ars in					
	ee (1 major) Business Ma	nagement (2010)				
_	ree (1 major) Economics (2	•				



Module title				Abbreviation		
Advanced Financial Accounting (German GAAP, IFRS)				12-M-ER-102-m01		
Module coordinator Module offe				Module offered by		
holder of the Chair of Business Management and Accounting			gement and Accoun-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	Only after succ. compl. of module(s)		
5	nume	rical grade				
Duratio	on .	Module level	Other prerequisites			
1 seme	ster	graduate				
Contents						
		course deals with select n Commercial Code, Har	•	l accounting problen	ns according to national German	

Outline of syllabus: Theoretical and empirical foundations of financial accounting; selected topics of advanced financial accounting, e. g. pension accounting, fair value accounting (financial instruments, biological assets, hedge accounting; purchase price allocation and impairmant test; leasing; deferred taxes in individual and group financial statements; capital consolidation in multilevel corporate groups; presentation of equity changes; statement of cash flow and segment reporting; notes and management report.

Reading list to be provided during course.

Intended learning outcomes

After completing this course, students will be able to

- 1. analyze complex financial accounting problems according to national and international financial reporting standards and develop predominantly self-directed solutions for these problems;
- 2. evaluate independently selected research contribution to the theory of financial accounting and design research- or application-oriented projects.

Courses (type, number of weekly contact hours, language — if other than German)

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Modul	e title				Abbreviation
Comm	on Euro	pean Labor Market			12-M-EW-102-m01
Modul	e coord	inator		Module offered by	
holder	of the	Chair of Economic Orde	r and Social Policy	Faculty of Business	Management and Economics
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Other prerequisite		Other prerequisites	5	
1 semester graduate					
Conter	nts				

Contents

Description:

This course provides an overview of the current situation on the European labour markets, their institutions as well as common and country-specific regulations in the area of structural and social policy. In addition, students are introduced to economic theories that can explain the concentration of economic activity.

Outline of syllabus:

- 1. European integration an introduction
- 2. European labour markets overview and explanations
- 3. The common European labour market European regulations
- 4. The impact of European structural funds
- 5. Public cluster policy a new miracle solution?

Basic reading:

BALDWIN, R./WYPLOSZ, CH. (2009): The Economics of European Integration, 3rd ed., McGraw-Hill, London. KRUGMAN, P.R./OBSTFELD, M. (2009): Internationale Wirtschaft, 8th ed., Pearson Studium, Munich. PELKMANS, J. (2007): European Integration -- Methods and Economic Analysis, Prentice Hall, 3rd ed., Harlow. RIBHEGGE, H. (2007): Europäische Wirtschafts- und Sozialpolitik, Springer-Verlag, Heidelberg. ROOS, M. (2003): Internationale Integration und die Neue Ökonomische Geographie. Perspektiven der Wirtschaftspolitik, 4 (1), p. 107-121.

VAUBEL, R./SCHUSTER, R. (1996): Europäische Strukturpolitik. R. Ohr (Ed.), Europäische Integration, Kohlhammer, Stuttgart.

Intended learning outcomes

The students gain knowledge about the impact of the process of the European Integration on the national labour markets. They receive an overview of the possible labour market measures and they can discuss approaches aimed to reduce income disparities within the European Union. Additionally the students will be enabled to understand the emergence of geographically and economically concentrated areas. Subsequently possible public policies to intervene in the process of concentration are evaluated.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Business Management Master's and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot

and 1 officed and 3ocial Sciences master 3. 10 places. I faces will be affocated by for.
Additional information
Workload



Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Applied Human Geography (2010)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) Political and Social Sciences (2010)



Module title					Abbreviation	
Europe	an Eco	nomic Statistics			12-M-EWS-102-m01	
Module	e coord	inator		Module offered by	Module offered by	
		Chair of Econometrics			Management and Economics	
ECTS Method of grading Only after succ. co		Only after succ. con	•	Management and Leonomics		
5		rical grade				
Duratio	Duration Module level Other prerequisites					
1 semester graduate						
Conter	nts					
2. The 3. The 4. Stru 5. Mon	Europe harmor ctural in ey and	I tasks of business and e an system of national acc nised consumer price ind ndicators loans in the European m of EuroStat	counting ex			
Intend	ed lear	ning outcomes				
Germa		ess and economic statist			ing systems of the European and ing systems for different macroe-	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	ın)	
V + Ü (no info	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
written	exami	nation (approx. 60 minut	es)			
Allocat	tion of _I	olaces				
Additio	onal inf	ormation				
Worklo	oad					
Teachi	ng cycl	e				
Referre	ed to in	LPO I (examination regu	lations for teaching-o	degree programmes)		

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2010)

Module appears in



Module	e title				Abbreviation
Policy	of Taxa	tion			12-M-F1-102-m01
Module	coord	inator		Module offered by	
holder	of the	Chair of Public Finance		Faculty of Business	Management and Economics
ECTS	CTS Method of grading Only a		Only after succ. com	npl. of module(s)	
5	nume	rical grade	-		
Duratio	n	Module level	Other prerequisites		
1 semester graduate			·		
Conten	ts				

In this module, students will acquire a basic understanding of the tax system and structure applied to households in Germany. In addition, the course will include simple tax incidence analyses of specific tax policies. Reading: lecture notes provided by Chair.

Contents:

- 1. Fiscal harmonisation system in Germany
- 2. Mechanics and problems of the VAT system
- 3. Tax incidence analysis
- 4. Income tax code
- 5. Taxation of married couples and families
- 6. Progressive taxation and income leveling
- 7. Taxation and household decisions

Intended learning outcomes

After completing the course "Tax Policy" students know the most important tax revenues in Germany and how they are divided between the Federation and the federal provinces. They are able to explain the incidence of specific taxes using simple case studies. Finally they can discuss tax induiced distortions of individual decisions using simple partial equilibrium models.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	title				Abbreviation
Public I	Debt				12-M-F2-102-m01
Module	coord :	inator		Module offered by	,
holder	of the (Chair of Public Finance		Faculty of Business	Management and Economics
ECTS	rs Method of grading Only after su		Only after succ. com	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	1 semester graduate				
Conten	ts				

The module provides an introduction to some specific issues of public debt that are in the focus of the public and scientific debate.

Reading: lecture notes provided by Chair.

Outline of syllabus:

- 1. Measurement of public debt
- 2. Growth effects of public debt
- 3. Intergenerational effects of public debt
- 4. Public debt in open economies
- 5. Neutrality of public debt
- 6. Political economy of public debt
- 7. Theory of souvereign debtors

Intended learning outcomes

After completing the course "National Debt" students are able to distinguish and discuss the most important measurement concepts and problems of public debt. They can discuss the growth and distributional consequences using simple equilibrium models of closed and open economies. They can evaluate the relevance of Ricardian neutrality and know the political economny explanations of rising debt levels and debt overhangs in specific countries.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	e title				Abbreviation
Social	Insurai	nce and the Welfare State	•		12-M-F3-102-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Public Finance				Faculty of Business Management and Economics	
ECTS	rs Method of grading Only after		Only after succ. com	npl. of module(s)	
5	nume	rical grade	-		
Duratio	on	Module level	Other prerequisites		
1 semester graduate					
Conten	its				

This module discusses the economic justification for implementing social security systems in a market economy and provides students with deeper insights into this topic with the help of specific issues of public health and retirement policy.

Reading: lecture notes provided by Chair.

Contents:

- 1. Public intervention in insurance markets
- 2. The insurance function of social security
- 3. Social security and social morale
- 4. The optimal health insurance contract
- 5. Alternative financing schemes for public health in Germany
- 6. Why do we need a public pension system?
- 7. Funding vs pay-as-you-go financing of public pensions

Intended learning outcomes

After completing the module "Theorie der Sozialversicherung" students are able to explain the theoretical foundation of the social security system in a market economy. Using simple partial equilibrium models they can discuss the financing and contract structure of the public health and pension system. Finally they are able to analyze the consequences of policy reforms.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Modul	e title				Abbreviation
Case S	tudies	on Business Taxation			12-M-FER-102-m01
Modul	e coord	linator		Module offered by	
	of the	Chair of Business Manago	ement and Business	-	Management and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequi		Other prerequisites			
1 semester graduate					
Conter	ıts				
by part	ticipant culatio	s in advance and will be	discussed in class. T	he focus will be on G	e studies which will be prepared ferman income taxation, inco- s of foreign activities of German
Intend	ed lear	ning outcomes			
Studer their o		pen their knowlegde of th	ie German tax law. Th	ey are enabled to so	olve complex tax problems on
Course	es (type	, number of weekly conta	ict hours, language –	- if other than Germa	n)
Ü (no i	nforma	tion on SWS (weekly cont	tact hours) and cours	e language available	e)
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-
written	exami	nation (approx. 60 minut	es)		
Allocat	tion of	places			
Additio	onal inf	ormation			
Worklo	oad				
Teachi	ng cycl	e			
Referre	ed to in	LPO I (examination regu	lations for teaching-	degree programmes)	
			,		
Modul	e appe	ars in			
Master	r's degr	ee (1 major) Business Ma	nagement (2010)		



Module	e title				Abbreviation
Analys	is of Fi	nancial Market Data			12-M-FMO-102-m01
Module	e coord	inator		Module offered by	
holder	of the (Chair of Econometrics		Faculty of Business	Management and Economics
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 semester graduate					
Conten	its				

The module covers the fundamentals, methods and concepts for the empirical analysis of financial market data. The concept of market efficiency is explained and critically examined with reference to the random walk hypothesis. To test this hypothesis, a number of parametric and non-parametric methods are proposed and applied in practice. Based on the findings, market microstructure models that can explain some important empirical findings will be discussed. In addition, the course describes event studies for testing the significant impact of corporate news on the share price and discusses issues of univariate time series analysis such as AR(I)MA and ARCH / GARCH models that are indispensable for modelling financial market data. In the final part of the course, the CAPM is discussed and examined, in particular, with regard to its empirical applicability.

Outline of syllabus:

- 1. Information efficiency
- 2. Random walk
- 3. Theoretical market models
- 4. Event studies
- 5. Univariate modelling of time series data
- 6. Models to explain volatility (ARCH and GARCH)
- 7. Estimation of the capital asset pricing model

Reading:

Alexander, C.: A Guide to Financial Data Analysis, Wiley.

Campbell, JY, Lo, AW, MacKinley, AC: The Econometrics of Financial Markets, Princeton University Press.

Geyer, A.: Information, Erwartung und Risiko. Aspekte der Verteilung, Abhängigkeit und Varianz von finanzwirtschaftlichen Zeitreihen, Verlag V. Florentz.

Hamilton, JD: Time Series Analysis, Princeton University Press.

Mills, T.: Econometric Modelling of Financial Time Series, Cambridge University Press.

Taylor, S.: Modelling Financial Time Series, Wiley.

Intended learning outcomes

Students have significant knowledge of the fundamentals, methods and concepts that are needed for the empirical analysis of financial market data. They can autonomously perform statistical test decisions with statistics programs such as EViews or Gretl and critically analyze in terms of their economic importance. In addition, the students learn the independent handling of empirical capital market data and have at the end of the course the ability to develop also own functions and routines, for example for EViews.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

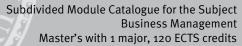
Allocation of places

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Additional information

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Master's with 1 major Business Management (2010)	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-
	ta record Master (120 ECTS) Business Management - 2010





Workload
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Teaching cycle
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Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Master's degree (1 major) Business Management (2010)
Master's degree (1 major) Economics (2010)



Module	e title				Abbreviation
Human Resource Management and Industrial Relations			dustrial Relations		12-M-HRM-102-m01
Module	e coord	inator		Module offered by	
holder of the Chair for Human Resource Management and Organisation		e Management and	Faculty of Business Management and Economics		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites	1	
1 semester graduate					
Conten	its				

The lecture "Human Resource Management und Industrielle Beziehungen" ("Human Resource Management and Industrial Relations") introduces advanced theories, estimation techniques and empirical results from the areas of human resources and institutional frameworks such as industrial relations.

Reading list to be provided in class.

Intended learning outcomes

The aim of the lectures is to enable students to understand and apply advanced theories, estimation techniques and empirical results in the area human resource management and industrial relations on the basis of scientific literature.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Business Management Master's and Economics Master's: no restrictions. Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) Political and Social Sciences (2010)



Intorna	e title				Abbreviation
mema	tional	Taxation			12-M-IB-102-m01
Module	e coord	inator		Module offered by	
holder Taxatio		Chair of Business Manag	ement and Business	Faculty of Business	s Management and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites	i	
1 seme	ster	graduate			
Conten	ts				
on (mo res. Co	stly trig		stice of the European	Union). The topics a	taxation within the European Uni- are introduced in the form of lectu- cts.
(iii) sys		the economic effects of recally apply double tax tre			
are abl	e to jud		the relevant sources	of law complex, cas	erman international tax law. They se studies on the taxation of ls for the solution.
are abl cross-b	e to jud order l	dge and to analyze, using	the relevant sources endently and to deve	of law complex, cas lop design proposal	se studies on the taxation of sfor the solution.
are abl cross-b	e to jud oorder l s (type	dge and to analyze, using ousiness activities indep	the relevant sources endently and to deve act hours, language –	of law complex, cas lop design proposal - if other than Germa	se studies on the taxation of ls for the solution.
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cross-b Course V (no ir Method ster, in	e to jud oorder h s (type nformat d of ass format exami	dge and to analyze, using business activities indeponsiness activities indeponsion, number of weekly contaction on SWS (weekly contaction on Whether module contaction (approx. 60 minut	g the relevant sources endently and to deve act hours, language – tact hours) and cours anguage — if other the an be chosen to earn	s of law complex, cas lop design proposal - if other than Germa e language availabla an German, examina a bonus)	se studies on the taxation of is for the solution. an) e) ation offered — if not every seme-
cross-b Course V (no in Method ster, in written	e to jude order he solve type of the solve type	dge and to analyze, using pusiness activities indeponsiness activities indeponsion on SWS (weekly contained on SWS (weekly contained on whether module contained (approx. 60 minutal 2:1	g the relevant sources endently and to deve act hours, language – tact hours) and cours anguage — if other the an be chosen to earn	s of law complex, cas lop design proposal - if other than Germa e language availabla an German, examina a bonus)	se studies on the taxation of is for the solution. an) e) ation offered — if not every seme-
are abl cross-b Course V (no ir Method ster, in written tes), we	e to jude order he solve type of the solve type	dge and to analyze, using pusiness activities indeponsiness activities indeponsion on SWS (weekly contained on SWS (weekly contained on whether module contained (approx. 60 minutal 2:1	g the relevant sources endently and to deve act hours, language – tact hours) and cours anguage — if other the an be chosen to earn	s of law complex, cas lop design proposal - if other than Germa e language availabla an German, examina a bonus)	se studies on the taxation of is for the solution. an) e) ation offered — if not every seme-
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are abl cross-b Course V (no ir Method ster, in written tes), we Allocat	e to jud border h s (type nformati d of ass formati exami eighted ion of p	dge and to analyze, using pusiness activities indepousiness activities indepousiness activities indepousiness activities indepousiness on SWS (weekly contained to be seement (type, scope, lation on whether module contained (approx. 60 minutal 2:1	g the relevant sources endently and to deve act hours, language – tact hours) and cours anguage — if other the an be chosen to earn	s of law complex, cas lop design proposal - if other than Germa e language availabla an German, examina a bonus)	se studies on the taxation of is for the solution. an) e) ation offered — if not every seme-
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Master's degree (1 major) Business Management (2010)

Module appears in



Module title					Abbreviation	
Interne	et-Base	d Systems			12-M-IBS-102-m01	
Modul	e coord	inator		Module offered by		
holder	of the	Chair of Information	Systems Engineering	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. co	ompl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level Other prere			25		
1 semester graduate						
Conter	Contents					

The lecture provides an overview of the relationships between the advent of web-based platforms (electronic markets, Web 2.0 etc.) and the strategic management of a company.

Intended learning outcomes

The module provides students with knowledge of:

- (i) Theoretical concepts of strategy development and implementation in e-business context;
- (ii) The strengths and weaknesses of different frameworks and approaches as well as the conditions for their meaningful application;
- (iii) Transfer of concepts to other situations of entrepreneurial studies or work.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

The method of assessment will be specified at the beginning of each exercise. a) written examination (approx. 60 minutes) or b) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:2 or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or c) completion of programming exercises (as specified)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Economathematics (2011)

Master's degree (1 major) Business Information Systems (2011)

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2011)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Master's degree (1 major) Chinese and Economics (2014)



Master's degree (1 major) Chinese and Economics (2012)



Module	e title				Abbreviation
International Marketing					12-M-IMM-102-m01
Module	e coord	inator		Module offered by	
holder ting	holder of the Chair of Business Administration and Marketing			Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequ		Other prerequisites			
1 semester graduate					
Contents					

The module builds on the knowledge acquired during the Bachelor's degree programme or the Grundstudium (stage I studies). It provides a systematic introduction to strategic marketing decisions in global and international contexts. These are explained mainly by Porter's diamond and cluster models. Another focus is on internationalisation strategies, which require country analyses and decisions on the selection of national markets as well as a timing of the countries market development. In addition, the module discusses different strategies for market entry and market development.

Outline of syllabus:

- 1. Internationalisation of the economy and regional integration processes
- Globalisation
- Competitiveness of countries, industries and companies in an international context
- 2. International strategic marketing decisions
- Market entry forms
- Market development strategies
- Timing strategies
- International organisation structures
- 3. Theories and strategies of internationalisation
- Foreign trade theory
- Multinational enterprise
- Internationalisation strategies

Reading:

Meffert, H. / Burmann C. / Becker, C.: Internationales Marketing-Management, Stuttgart etc. (most recent editi-

Berndt, R. / Fantapié-Altobelli C. / Sander M.: Internationales Marketing-Management, Berlin etc. (most recent edition).

Intended learning outcomes

Students acquire in-depth skills in the field of strategic and operational management with particular attention to the international context. Students achieve particular expertise in the analysis, assessment and implementation of international business decisions and gain skills thus guiding the execution of marketing and management positions in globally-active companies.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Additional information



Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Economathematics (2011)

Master's degree (1 major) Business Information Systems (2011)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2011)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Master's degree (1 major) Chinese and Economics (2014)

Master's degree (1 major) Chinese and Economics (2012)



Module title					Abbreviation		
Instruments of Strategic Controlling				-	12-M-INST-102-m01		
Modul	e coord	inator		Module offered by			
		Chair of Business Manag	rement. Controlling	†	Management and Economics		
	countin	_	,ement, controlling	racatty or Basiness	management and Economics		
ECTS		od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Durati	on	Module level	Other prerequisites	i			
1 seme	ester	graduate					
Conte	nts						
enterp se tecl	rises. T hniques	he module covers analyt	ical and heuristic tecl osting, life cycle anal	hniques of planning ysis, value chain ana	t of the strategic management of and control. In the context of the- alysis and various portfolio tech- plication.		
Intend	led lear	ning outcomes					
hs and manag	d weakn gement	esses and therewith fiel used by practitioners.	ds of application and	limits of prevalent ir	ning knowledge about the strengt- enstruments of strategic corporate		
		, number of weekly cont					
V + Ü (no info	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)		
		sessment (type, scope, laion on whether module c			tion offered — if not every seme-		
writter	n exami	nation (approx. 60 minu	tes)				
Alloca	tion of	places					
Addition	onal inf	ormation					
			_,				
Workle	oad						
			_,				
Teachi	Teaching cycle						
Referr	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Modul	Module appears in						
Maste	Master's degree (1 major) Business Management (2010)						
Maste	r's degr	ee (1 major) Economics ((2010)				



Module title					Abbreviation	
Information Systems Research				_	12-M-ISR-102-m01	
Modul	e coord	inator		Module offered by		
holder	of the	Chair of Information Sy	stems Engineering	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level		Other prerequisites			
1 seme	1 semester graduate					
Conten	Contents					

The course provides an overview of theoretical scientific foundations, theories, research topics and methods of international research in business informatics.

Intended learning outcomes

The module provides students with knowledge of:

- (i) Exploration of classical themes of WI / IS research;
- (ii) Getting to know the relevant paradigms, theories and methods;
- (iii) Recognition of the interfaces to other areas of business administration and management practice;
- (iv) Gain experience in finding and evaluation of scientific literature.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

The method of assessment will be specified at the beginning of each exercise. a) written examination (approx. 60 minutes) or b) presentation (approx. 20 minutes) with written elaboration (approx. 15 to 20 pages), weighted 1:2 or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or c) completion of programming exercises (as specified)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Economathematics (2011)

Master's degree (1 major) Business Information Systems (2011)

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2011)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Master's degree (1 major) Chinese and Economics (2014)



Master's degree (1 major) Chinese and Economics (2012)



Module	title				Abbreviation		
Coordination, Budgeting and Incentives in Enterprises					12-M-KOBO-102-m01		
Module	coord	inator		Module offered by			
		Chair of Business Manage	amont Controlling		Management and Economics		
and Ac			ement, Controlling	raculty of business	Management and Economics		
ECTS		od of grading	Only after succ. con	pl. of module(s)			
5	-	rical grade					
Duratio	n	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	ts						
course well as	first dis	scusses the role of accou	nting in the context ords, the most comm	of decision making a on instruments of be	decentralised enterprises. The nd behavioural controlling as chavioural controlling (budgeting, y and practice.		
Intende	ed learı	ning outcomes					
structu	re and	on instruments used for development of coordina , number of weekly conta	tion tools are provide	ed.	I competencies for deployment,		
		mation on SWS (weekly o			· ·		
		essment (type, scope, la on on whether module ca			ition offered — if not every seme-		
written	exami	nation (approx. 60 minut	es)				
Allocat	ion of p	laces					
Additio	nal inf	ormation					
Worklo	ad						
Teaching cycle							
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	Module appears in						
	Master's degree (1 major) Business Management (2010)						
Master	Master's degree (1 major) Economics (2010)						



Module title					Abbreviation			
Lot Sizing and Scheduling					12-M-LA-102-m01			
Module	e coord	inator		Module offered by				
holder Manag		Chair of Business Manago	ement and Industrial	Faculty of Business	s Management and Economics			
ECTS	Metho	od of grading	Only after succ. con	ipl. of module(s)				
5	nume	rical grade						
Duratio	on	Module level	Other prerequisites					
1 seme	ster	graduate						
Conten	its							
method transpo	ds and ort volu	models of lot sizing and mes as well as the plann	scheduling. The focus	s is on the determina	ntrol. In addition, it develops ation of optimal production and			
Intend	ed lear	ning outcomes						
cies are tative r le stud can als	e conve nodels ents ca so arran	eyed, which allow the imate for the derivation and as n answer, analyze and st	nging of realistic situal sessment of alternati cructure questions of	itions and problems we courses of actior production planning	eepening, essential competen- s using mathematical and quanti- n. After completion of the modu- g and control, goal-oriented. They n in-depth overview of the produc-			
Course	s (type	, number of weekly conta	ct hours, language –	if other than Germa	an)			
S (no ir	nformat	tion on SWS (weekly cont	act hours) and cours	e language available	e)			
		sessment (type, scope, la ion on whether module ca			ation offered — if not every seme-			
written	exami	nation (approx. 40 minut	es) and presentation	(approx. 20 minutes	s), weighted 2:1			
Allocat	ion of p	olaces						
Additio	nal inf	ormation						
Workload								
Teaching cycle								
Referre	ed to in	LPO I (examination regu	lations for teaching-o	degree programmes))			
		(* * * * * * * * * * * * * * * * * * *		<u> </u>				

Master's degree (1 major) Economics (2010)

Module appears in



Module	e title	"	Abbreviation			
Lead U	ser Pro	ject		-	12-M-LUP-102-m01	
Module	e coord	inator		Module offered by		
holder	of the (Chair of Entrepreneurship	and Strategy	Faculty of Business Management and Economics		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 semester graduate						
Contents						

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

term paper (approx. 40 pages) and 3 talks (approx. 20 minutes each), weighted 2:1:1:1 Language of assessment: English or German

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation		
Management Methods					12-MM-092-m01		
Module	e coord	inator		Module offered by			
holder	of the (Chair of Business Manage	ement and Business	Faculty of Business	Management and Economics		
	ation Sy		Г <u>.</u>				
ECTS		od of grading rical grade	Only after succ. con	ıpl. of module(s)			
5 Duratio	Щ,	Module level	Other prerequisites				
1 seme		graduate					
		3					
Descrip The mode Content - Princi - Corpo - Detern - Perfor Intendo (i) have (ii) reco (iii) sud (iv) reco	Description: The module familiarises students with relevant management methods. Content: - Principles of Management - Corporate strategy and processes - Determination of strategy - Performance tasks within the company Intended learning outcomes After completing the course "Mangementmethoden", students (i) have substantial knowledge in the application of relevant management methods and (ii) recognize their economic importance and consequences; (iii) succumbed to an idea of the scope of managers´ activities; (iv) recognize the challenges businesses to deal with and						
		l processes of an industr , number of weekly conta		if other than Germa	n)		
		mation on SWS (weekly o					
Method ster, in	d of ass formati	essment (type, scope, la on on whether module ca	nguage — if other tha	an German, examina	tion offered — if not every seme-		
		nation (60 minutes)					
Allocat	ion of p	olaces					
Additio	nal info	ormation					
Workload							
							
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
 M a Jt	<u></u>						
	Module appears in Mactaria dagrag (4 major) Business Information Systems (2010)						
waster	Master's degree (1 major) Business Information Systems (2010)						



Module	e title			Abbreviation			
Microe	conom	etrics			12-M-MIK-102-m01		
Module	e coord	inator		Module offered by			
holder	of the (Chair of Econometrics		Faculty of Business Management and Economics			
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)			
5	nume	rical grade					
Duratio	on	Module level	Other prerequisites				
1 seme	1 semester graduate -						
Conten	Contents						

This course builds on the Master's courses "Ökonometrie 1" ("Econometrics 1") and "Ökonometrie 2" ("Econometrics 2") and introduces students to different microeconometric models. In the first part of the course, the maximum likelihood estimation procedure is introduced, its importance for estimating microeconometric models and properties of the estimators are explained and derived. Subsequently, a wide variety of micoreconometric models is motivated and explained and the advantages of these models over the linear regression model are pointed out. In addition, these models are estimated with different estimation methods and the results are interpreted.

Outline of syllabus:

- 1. Maximum likelihood estimator and its properties
- 2. Logit and probit models for unordered categories
- 3. Logit and probit models for ordered categories
- 4. Tobit model
- 5. Models for count data
- 6. Duration analysis
- 7. Hazard rate models

Reading:

Ronning: Mikroökonometrie, Springer-Verlag.

Cameron / Trivedi: Micoreconometrics - Methods and Applications, Cambridge University Press.

Greene: Econometric Analysis, Pearson.

(most recent editions)

Intended learning outcomes

After finishing this course students are able to

- (i) understand the maximum likelihood method;
- (ii) apply, assess, and interpret the above introduced models and check for possible violation of the assumptions;
- (iii) get to know other possibilities, next to the maximum likelihood method, to estimate these models;
- (iv) gain a general understanding how to treat discrete, censored, or truncated dependent variables;
- (v) know how to estimate the introduced models in EViews.

Courses (type, number of weekly contact hours, language — if other than German)

A (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

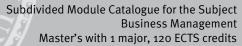
written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload
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Teaching cycle
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Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Master's degree (1 major) Business Management (2010)
Master's degree (1 major) Economics (2010)



Module title					Abbreviation	
Marketing & Brand Management					12-M-MM-102-m01	
Module	e coord	linator		Module offered by		
holder of the Chair of Business Administration and Marketing			ninistration and Marke-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 semester graduate						
Conten	Contents					

At the beginning of the 21st century, marketing - until then interpreted as a market-oriented corporate management approach - was further developed to be seen as the entrepreneurial task of creating "shared value" for the organisation on the one hand and - broadly speaking - for society on the other hand. This idea leads to high requirements regarding the strategic sustainable positioning of the brand as well as brand management itself.

Outline of syllabus:

- 1. Brand leadership and brand assessment
- 2. Brand leadership, identity and relevance according to David Aaker's approach
- 3. Brand strategies
- 4. Consumer behaviour
- 5. Market research methods and the development of brand strategies
- 6. Market research methods

Intended learning outcomes

Based on the theories of Meffert and Aaker, students will gain a profound understanding for brand leadership, which will be deepened by many pracital implications and examples. Provided by cases studies and market research tools, it's the defined goal of this lecture to convey an in-depth knowledge for consumer behavior and sustainable brand management.

Courses (type, number of weekly contact hours, language — if other than German)

V + \ddot{U} (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	e title				Abbreviation	
Multinational Enterprises					12-M-MNE-102-m01	
Modul	e coord	linator		Module offered by		
holder	of the	Chair of Public Finar	nce	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level Other prerequi			3		
1 seme	1 semester graduate -					
Conter	Contents					

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

oral examination (approx. 30 minutes) Language of assessment: English

Allocation of places

Business Management Master's and Economics Master's: no restrictions. Applied Human Geography Master's: 10 places. Places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Applied Human Geography (2010)



Module title					Abbreviation
Strategic Networks in Industry					12-M-MS-102-m01
Module coordinator				Module offered by	
holder of the Chair of Business Administration ting			istration and Marke-	Faculty of Business	Management and Economics
ECTS	Meth	od of grading	Only after succ. compl. of module(s)		
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	es	
1 seme	ster	graduate			
Conter	nts				
non of fication	cluster n of the	ing in the industrial	ustry. The example of	the international aut	networks and of the phenome- omotive industry is used for clari

The focus is on marketing in industrial companies and also on CSR - CSR is considered the "driver" of sustainable innovations - as well as the different strategy types of sustainable innovations.

Outline of syllabus:

- 1. Strategic networks and clusters in industrial industries such as the automotive industry
- 2. Transaction types of Williamson as well as strategic cooperation between automobile manufacturers and suppliers
- 3. Management of business types, in particular the business of suppliers in the automotive industry
- 4. Cluster and entrepreneurship activities
- 5. Sustainable innovation strategies

Intended learning outcomes

By the end of the course, students gain a profound understanding above the basics of network research. Furthermore students will aquire sectoral knowledge of the automotive industry as well as detailed cluster skills.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

 $\begin{tabular}{ll} \textbf{Method of assessment} (type, scope, language-if other than German, examination offered-if not every semester, information on whether module can be chosen to earn a bonus) \\ \end{tabular}$

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title Abbreviation						
Advanced Seminar: Marketing Strategy					12-M-MSS-102-m01	
Modul	e coordinator			Module offered by	I.	
holder ting	of the Chair o	of Business Ad	lministration and Marke-	Faculty of Business	Management and Economics	
ECTS	Method of g	rading	Only after succ. con	npl. of module(s)		
10	numerical g	rade				
Duratio	on Modu	ıle level	Other prerequisites			
1 seme	ster gradu	ıate				
Conten	its					
Readin	J	management o topic	•			
Intend	ed learning o	utcomes				
1. unde 2. integ	erstand the fu grate elaborat	ndamentals o	keting Strategie", students of scientific literature revie a scientific thesis; ently.			
	· · · · · · · · · · · · · · · · · · ·	•	contact hours, language –	- if other than Germa	an)	
			contact hours) and cours			
			pe, language — if other th ule can be chosen to earn		ation offered — if not every seme-	
term pa	term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1					
Allocat	tion of places					
Additio	onal informati	ion				
Worklo	ad					

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Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	e title			Abbreviation	
Strategic Management of Innovation and Growth					12-M-MWT-102-m01
Module	Module coordinator Mo				
holder	holder of the Chair of Entrepreneurship and Strategy			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. com	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 semester graduate					
Conten	Contents				

In this course, students will acquire an overview of the strategic aspects of innovation management. They will acquire the knowledge necessary to understand the range, scope and complexity of the issues and problems related to the strategic management of innovations. The lecture will focus on innovation teams and the different roles in the innovation process. It will also discuss how users can be involved in the innovation process. In addition, the course will address the concepts of open innovation, lean innovation and crowdsourcing and will discuss how platform strategies can be used for the new product development process as well as what market entry strategies and patent management strategies are currently used. Practical examples and case studies will be used to provide students with a better understanding of the theoretical concepts.

Intended learning outcomes

At the end of the module students are able to understand:

- The tasks of the strategic innovation management
- The state of the art and importance of innovations
- The current trends in strategic innovation management
- The importance of patent strategies
- The market entry strategies
- Concepts of the marketing mix

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

term paper (approx. 10 pages), discussion (approx. 60 minutes) and 2 presentations (approx. 10 minutes each), weighted 3:5:1:1

Language of assessment: German or English

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Applied General Equilibrium Models					12-M-NGM-102-m01
Module coordinator M				Module offered by	
holder of the Chair of Public Finance				Faculty of Business Management and Economics	
ECTS	Method of grading Only after succ. co		Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ester	graduate			
Contents					
Descrip	•	ill mostly be sensorned u	with the analysis of n	ublic policy (in areas	such as taxation, social socuri

This course will mostly be concerned with the analysis of public policy (in areas such as taxation, social security etc.). Providing students with state-of-the-art techniques for quantitative macroeconomic research in this very field and familiarising them with the relevant literature, this course will teach students how such policies redistribute between different generations and also within generations, how they may improve risk sharing when markets are incomplete and how they can trigger distortions and therefore hurt the aggregate economy.

Outline of syllabus:

- 1. Programming with FORTRAN and application of numerical methods
- 2. Solution techniques for dynamic programming problems
- 3. The overlapping generations model (OLG) with uninsurable income risk
- 3. Policy analysis in the stochastic OLG model

Reading:

Lecture notes will be provided.

Intended learning outcomes

After completing the course "Computational Economics - Advanced Level" students will be able to

- (i) edit and solve stochastic economic problems using advanced numerical techniques;
- (ii) implement small scale economic models on the computer;
- (iii) simulate tax and social security policy reforms and interpret the quantitative results in economic term.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Management of Corporate Sustainability					12-M-NUF-102-m01
Modul	e coord	linator		Module offered by	
holder	holder of the Chair of Entrepreneurship and Strategy			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	i	
1 semester graduate					
Conter	Contents				
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This module introduces students to sustainability management.

First, essential concepts such as sustainability and corporate social responsibility are explained, the role of businesses within society is discussed. Afterwards, the module addresses different aspects of corporate sustainability as well as environmental and social management with particular regard to the dimensions of corporate and economic performance and competitiveness.

Content

- 1. Basic overview of sustainability and (legal) frameworks
- 2. Business and society
- 3. System theory
- 4. Sustainable as well as eco-innovation
- 5. Operational sustainability management (sustainable strategies, environmental performance indicators)
- 6. The impact of environmental and social management on corporate performance and competitiveness

Intended learning outcomes

After successfully completing the module "Sustainability Management", students will be able to

- (i) explain and define the basic principles and concepts of Sustainability Management as well as to deal with the contributions and aspects of sustainable development in a critical way;
- (ii) assess and analyse the complex problems and implementation strategies of Sustainability Management based on the gained knowledge and experiences of this course;
- (iii) evaluate different strategic and operational approaches of Sustainability Management as well as to transfer these approaches onto various case studies.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Language of assessment: German or English

Allocation of places

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Additional information

Workload

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Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in



Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



Module title					Abbreviation	
Econometrics 1					12-M-0E1-102-m01	
Module coordinator M				Module offered by		
holder	holder of the Chair of Econometrics			Faculty of Business Management and Economics		
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level		Other prerequisites			
1 semester graduate						
Conten	Contents					

This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression model. In particular, model assumptions and properties are discussed and formally motivated. In addition, the module examines linear restrictions on the models explanatory variables as well as dummy variables and introduces tests to verify simple and multiple linear restrictions.

Linear algebra is used as formal aid.

Outline of syllabus:

- 1. Random variables
- 2. Important distributions
- 3. Point estimates
- 4. Simple linear regression model
- 5. Model assumptions
- 6. Model properties
- 7. Simple hypothesis tests
- 8. Multiple linear regression model
- 9. Linear restrictions
- 10. Dummy variables
- 11. Multiple hypothesis tests

Intended learning outcomes

The students acquire knowledge of the basics, concepts and methods used in the classical linear regression model and understand the role of econometrics in science and data analysis. In particular, they learn how to analytically derive, calculate and interpret the coefficients, standard errors and p-values of a classic regression output of the multiple regression model. Furthermore, they are able to state and motivate formally the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Additionally, students are able to test multiple linear restrictions on the parameters and are able to apply these tests to real economic, business and social science questions.

The competences acquired in this course serve as a prerequisite for "Econometrics II", "Econometrics III", "Microeconometrics" und "Financial Econometrics".

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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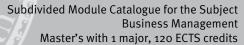
Additional information

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Workload

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Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Modul	e title	Abbreviation			
Econometrics 2					12-M-OE2-102-m01
Module coordinator Mo				Module offered by	
holder of the Chair of Econometrics				Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Oth		Other prerequisites	i	
1 semester graduate				·	
Contents					

This module deals with the basics, concepts and methods of the generalised least squares (GLS) framework. Partly as a motivation for the GLS model and partly for its own right, different specification and data problems as well as violations of model assumptions of the OLS estimator (as introduced in "Ökonometrie I" ("Econometrics I")) are discussed. This includes multicollinearity, a test for structural breaks, heteroskedastiticy and autocorrelation.

Linear algebra is used as formal aid.

Outline of syllabus:

- 1. Specification analysis
- 2. Multicollinearity
- 3. Heteroskedastiticy
- 4. Autocorrelated disruptive terms
- 5. Generalised least squares (GLS)

Intended learning outcomes

Students acquire essential knowledge of the fundamentals, methods and concepts for estimating the generalized linear regression model (GLS) and can apply and interpret it. They are sensitized for specification problems, data problems and violations of the assumptions of the classical linear model (OLS) so that they are able to recognize, to assess and therefore adequately deal with these problems in theory and practice. This enables them to critically assess the use of the Estimation methods in scientific work and to work independently on adequate implementation of empirical analyzes to answer selected (economic) scientific issues if available data with the above-mentioned Involve problems. The competences acquired in this course serve as a prerequisite for "Econometrics III", "Microeconometrics" und "Financial Econometrics".

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places -Additional information

Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in



Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



5 3					
_			12-M-0E3-102-m01		
dinator	Module offered by	Module offered by			
Chair of Econometrics		Faculty of Business Management and Economics			
od of grading	Only after succ. com	compl. of module(s)			
erical grade					
Module level	Other prerequisites				
graduate					
Contents					
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This module deals with advanced econometric methods and concepts based on the classical and the generalised least squares estimator discussed in Ökonometrie I and II (Econometrics I and II). In particular, this includes the instrumental variable (IV) estimator, the generalised method of moments (GMM) estimator, distributed lag models as well as basic methods and concepts used in uni and multivariate econometric times series analysis, including (non)stationarity, integration, cointegration.

Linear algebra is used as formal aid.

Outline of syllabus:

- 1. Error-in-variables
- 2. IV estimation
- 3. Generalised least squares estimation
- 4. Distributed lag models
- 5. Stationary uni and multivariate processes
- 6. Deterministic and stochastic trends
- 7. Integrated and cointegrated processes

Intended learning outcomes

The students acquire thorough understanding of advanced methods and concepts in econometrics. They are familiarized with diverse error-in-variables issues and capable of handling them appropriately. After the course, students understand the generalized methods of moment (GMM) and the instrumental variable (IV) estimator to an extent that they can discuss their pros and cons, apply these to selected questions in quantitative economics, and understand scientific papers using these methods. Furthermore, they become acquainted with selected time series issues, such as distributed lag models, non-stationarity, spurious correlation, and cointegrated processes, enabling them to conduct a comprehensive time series analysis. In brief, the course enables students to apply the above mentioned methods and concepts to real life questions, assess their appropriateness, and address their theoretical and practical benefits and shortcomings.

 $\textbf{Courses} \ (\textbf{type}, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Labor Market Economics					12-M-OEA-102-m01
Module coordinator				Module offered by	
holder of the Chair of Economic Order and Social Policy			and Social Policy	Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other p		Other prerequisites	1		
1 semester graduate					
Contents					

In this course, students will acquire an in-depth understanding of the problems of the German national labour market. The course will discuss economic as well as political-economic theories that can explain the phenomenon of unemployment.

Outline of syllabus:

- 1. Labour market empirics
- 2. Why has Germany not been able, for more than two decades, to clear the labour markets?
- 3. What policy is best suited to tackle labour market problems?
- 4. How can we break through the rigid political-economic structures in our society?

Basic reading:

BORJAS, G. J. (2010): Labor Economics. 5th ed., Boston etc.

EHRENBERG, R.G./SMITH, R.S. (1996): Modern Labor Economics, 6th ed., Addison-Wesley, Amsterdam.

FRANZ, W. (2009): Arbeitsmarktökonomik. 7th ed., Berlin etc.

JAHN, E. J./ WAGNER, T. (2004): Neue Arbeitsmarkttheorien, 2nd ed., Lucius & Lucius, Stuttgart.

LANDMANN, O./ JERGER, J. (1999): Beschäftigungstheorie, 1st ed., Springer, Berlin.

LAYARD, R. / NICKELL, S. / JACKMAN, R. (2005): Unemployment; Marcroeconomic Performance and the Labour Market, 2nd ed., Oxford University Press Inc., New York.

Intended learning outcomes

The students receive an understanding of the functioning of the labour market and its institutions. They will also be enabled to identify and to evaluate common approaches to mitigate unemployment.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)





Module	e title				Abbreviation	
Optimal Tax Theory					12-M-0ST-102-m01	
Module	e coord	inator		Module offered by		
holder	holder of the Chair of Public Finance			Faculty of Business Management and Economics		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	1 semester graduate					
Conten	Contents					

The course will deal with the design of an optimal tax system. First, students will become familiar with the criteria that characterise an optimal tax system. Lectures will introduce students to key rules for taxing commodities as well as income and capital.

Examining specific taxation issues such as the eco-tax, family taxation and the taxation of international enterprises, the course will then provide students with more in-depth insights into these rules.

Outline of syllabus:

- 1. Optimal commodity taxation
- 2. Optimal income taxation
- 3. Optimal taxation of families
- 4. International tax competition

Reading: lecture notes to be provided

Intended learning outcomes

After completing this module students have a basic understanding of what is meant with "optimal taxation". They are able to apply this concept to specific normative questions of tax policy in practice. Students also learn to prepare and present short papers where they discuss specific normative policy issues.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	e title	'			Abbreviation
Principles of European Regulation					12-M-PRE-102-m01
Module	e coord	inator		Module offered by	
holder	holder of the Chair of Industrial Economics			Faculty of Business Management and Economics	
ECTS	Meth	Method of grading Only after succ. con		npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisite			Other prerequisites		
1 semester		graduate			
Contents					
Description:					

This module examines the regulation of traditional network industries (railroads, electricity, telecommunications) in Europe: theory and practice

Outline of syllabus:

- 1. Overview of the regulation of railroads in Gemany and Europe in practice
- 2. Overview of the regulation of the electricity industry in Gemany and Europe in practice
- 3. Overview of the regulation of the telecommunications industry in Gemany and Europe in practice
- 4. Political economy of regulation
- 5. Natural monopoly and price regulation under ideal conditions
- 6. Price regulation under realistic circumstances
- 7. Procurement: advantages and disadvantages
- 8. Network access regulation

Intended learning outcomes

After successfully completing this module, students wiil be able to

- (i) describe central problems in regulation of the traditional network industries;
- (ii) identify and apply the appropriate results from Industrial Organization;
- (iii) assess the advantages and disadvantages of existing regulatory mechanisms by using results from the industrial organization theory.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes) or term paper (approx. 20 pages)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation	
Project Management and Controlling				-	12-M-PROM-102-m01	
Module coordinator				Module offered by	'	
holder of the Chair of Business Management, Controlling and Accounting			gement, Controlling	Faculty of Business	s Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	apl. of module(s)	
5	numerical grade					
Duratio	on	Module level	Other prerequisites	Other prerequisites		
1 seme	ster	graduate				
Conten	its					
tential	applica	ct phases as well as appations of these instrument of these instrument of the outcomes		ect management. Th	e theoretical basis as well as po-	
Initially knowledge about fundamental requirements concerning instruments of project management and controlling is acquired. What is more the module conveys knowledge about strengths and weaknesses and therewith fields of application and limits of commonly used instruments and methods of practitioners. Competences within the configuration and development of the project management and -controlling are obtained as well as skills within the practical use of the project management software MS Project.						
Course	s (type	, number of weekly con	tact hours, language –	- if other than Germa	an)	
V + Ü (ı	no info	rmation on SWS (weekly	y contact hours) and c	ourse language avai	lable)	
		sessment (type, scope, ion on whether module			ation offered — if not every seme-	
written	exami	nation (approx. 60 minı	utes)			
Allocat	ion of	places				
	_					
Additio	nal inf	ormation				
Workload						
Teaching cycle						
Referred to in LPO I (examination regulations for teaching-degree programmes)						

Master's degree (1 major) Economics (2010)

Module appears in



Modul	Module title Abbreviation						
Quantitative Economic Policy					12-M-QWP-102-m01		
Module coordinator				Module offered by			
				†	Management and Economics		
ECTS	der of the Chair of Econometrics S Method of grading Only after succ. com		· · · · · · · · · · · · · · · · · · ·	Management and Economics			
5	1	rical grade	Only after succ. con	ipt. or inodute(s)			
Duration		Module level	Other prerequisites				
1 seme		graduate					
Conter		Sidduce					
1. Subj 2. Qua 3. Func 4. Ecor 5. Stab	Outline of syllabus: 1. Subject and tasks of quantitative economic policy 2. Quantitative economic policy in the static model 3. Fundamentals of systems and control theory 4. Econometric models 5. Stabilisation theory and policy in dynamic models 6. Optimal quantitative economic policy						
·		ning outcomes	-,				
Studer	nts have	e an understanding of the			ative economic policy. They are concrete economic problems.		
Course	es (type	, number of weekly conta	act hours, language –	- if other than Germa	an)		
V (no i	nforma	tion on SWS (weekly cont	tact hours) and cours	e language available	e)		
		sessment (type, scope, la ion on whether module c			ation offered — if not every seme-		
written examination (approx. 60 minutes)							
Allocat	tion of	places					
Additio	onal inf	ormation					
Workload							
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Module	Module appears in						



Module	e title	"			Abbreviation		
Stochastic Models for Risk Analysis					12-M-RA-102-m01		
Module coordinator				Module offered by			
Dean of the Faculty of Business Management and Econo-			ement and Econo-		Management and Economics		
mics							
ECTS		od of grading	Only after succ. compl. of module(s)				
5		rical grade					
Duration 1 seme		Module level graduate	Other prerequisites				
Conten		graduate	L				
					or the conditional value at risk cular exponential smoothing un-		
and cor lue at r finition meters	their empirical analysis Empirical analysis of statistical distributions Nonparametric bounds for the value at risk and conditional value at risk Empirical estimation of nonparametric bounds for value at risk and conditional value at risk Market model: definition, derivation, parameters, empirical analysis Capital asset pricing model: definition, parameters, empirical analysis Asset portfolios: definition, risk parameters Estimation of portfolio parameters: variance, value at risk, conditional value at risk, shortfall Optimum portfolios: concepts, theory, numerical analysis						
Intende	ed lear	ning outcomes					
					s from data. In particular, the stution in a business context.		
Course	s (type	, number of weekly conta	ct hours, language —	- if other than Germa	n)		
V + Ü (r	no info	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)		
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-		
written	exami	nation (approx. 60 minut	es)				
Allocat	ion of _J	olaces					
Additional information							
Workload							
Teaching cycle							
Referre	d to in	LPO I (examination regu	lations for teaching-o	degree programmes)			

Module appears in



Module	title	Abbreviation					
Account	ing and Capital Markets			12-M-REKA-102-m01			
Module	 coordinator		Module offered by				
holder of the Chair of Business Management, Controlling			<u> </u>	Management and Economics			
and Acco		ment, controlling	racally of Basiness	management and Leonomics			
	5 numerical grade						
		Other prerequisites					
1 semest	0						
Contents	S						
text, and ters. Bas	The module focuses on financial and management accounting, their functions, possible configurations as well as their impact on internal and external recipients under consideration of the institutional setting. In this context, an economic perspective has priority over detailed legal arrangements and regulations by the standard setters. Based on the theoretical foundations of information economics as well as decision-making and balance sheet theories, typical issues concerning cost accounting and controlling as well as financial accounting and puties.						
	d learning outcomes						
ge about valuation markets	nomic impacts of the configuration of management and financial accounting. What is more, extensive knowledge about possible impacts of changes in institutional general frameworks is covered. For example, changes in valuation standards, publicity rules or regulations about the distribution of profits in enterprises and on capital markets are considered. Courses (type, number of weekly contact hours, language — if other than German)						
V + Ü (no	information on SWS (weekly o	contact hours) and co	ourse language avail	able)			
	of assessment (type, scope, la ormation on whether module ca			tion offered — if not every seme-			
written e	examination (approx. 60 minute	es)					
Allocatio	on of places						
Addition	al information						
Workload							
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Module appears in							
	Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)						



Module	e title				Abbreviation		
Tax-Optimized Business Organization					12-M-RFW-102-m01		
Module	coord	inator		Module offered by			
	holder of the Chair of Business Management and Business Taxation			<u> </u>			
ECTS				ıpl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	ts						
- Centra - The re - Static - Umwa	The module will discuss: - Central aspects of the choice and change of legal form during the founding phase of businesses - The restructuring and transfer of businesses - Static and dynamic tax burden accounts for incorporated and unincorporated businesses - Umwandlungssteuerrecht (German conversion tax law) The main focus will be on national cases.						
Intende	ed lear	ning outcomes					
(i) to ar (ii) to a	After completion of the module students are able (i) to analyze and to judge fiscal determinants of a legal form decision from an economic point of view; (ii) to analyze independently complex issues in the field of legal form and the conversion tax law and using the relevant legal sources to develop design proposals.						
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	an)		
V (no ir	format	tion on SWS (weekly cont	act hours) and cours	e language available	<u>e)</u>		
	Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)						
	written examination (approx. 60 minutes) and term paper (approx. 15 pages) with presentation (approx. 20 minutes), weighted 2:1						
Allocat	ion of p	olaces					
Additional information							
Workload							
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							

Module appears in



Module	e title				Abbreviation
Financial Reporting and Risk Management					12-M-RM1-102-m01
Module	e coord	inator		Module offered by	
holder ting	holder of the Chair of Business Management and Accounting			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	•	
1 semester graduate					
Conten	Contents				

Content: This module analyses the presentation of opportunities and risks in financial reports, i. e. annual or interim reports, in conjunction with selected value-based management and profitability analysis approaches.

Outline of syllabus:

- 1. Basics of financial reporting and risk management;
- 2. Practice of risk reporting;
- 3. Profitability analysis according to Penman;
- 4. Value-based management and risk management;
- 5. Residual income and business valuation;
- 6. Analysis of equity risk;
- 7. Analysis of credit risk;
- 8. Risk management monitoring by audit committees and auditors.

Reading list to be provided in class.

Intended learning outcomes

After completing the course, the students will be able

- 1. to present the relation between risk management and financial reporting;
- 2. to analyze and solve independently complex problems with respect to the presentation of opportunities and risk in financial reports based on national and international standards;
- 3. to identify the relation between risks and value-based management;
- 4. to evaluate independently selected research results concerning risk reporting and desing own research- or practice-oriented projects.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in



Master's degree (1 major) Business Management (2010)



Module	Module title Abbreviation				
Advanced Seminar: Logistics and Quantitative Methods 12-M-S _{10-102-mos}					12-M-S10-102-m01
Module coordinator Module offered by					<u> </u>
		Chair of Logistics and Qua	antitative Methods	<u> </u>	Management and Economics
ECTS		od of grading	Only after succ. con	· · · · · · · · · · · · · · · · · · ·	
10		rical grade		,	
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
This module will be discontinued, no courses are offered currently or will be offered in future. This may be due to one of the following reasons: • the module belongs to a version of the examination regulations that no longer has any enrolled students • the lecturer who offered the course is no longer employed at the University of Würzburg • the contents are no longer taught and were substituted with comparable offers For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics. Intended learning outcomes Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module. Courses (type, number of weekly contact hours, language — if other than German)					
Method	d of as	tion on SWS (weekly cont sessment (type, scope, la ion on whether module ca	nguage — if other th	an German, examina	e) ution offered — if not every seme-
-		pprox. 20 pages) and pre		·	2:1
Allocat	ion of	places			
Additio	nal inf	ormation			
Workload					
Teaching cycle					
Referred to in LPO I (examination regulations for teaching-degree programmes)					

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2010)

Module appears in



Module title					Abbreviation	
Advanced Seminar: Business Information Systems					12-M-S11-102-m01	
Modul	e coord	inator		Module offered by		
holder	of the	Chair of Information Sys	stems Engineering	Faculty of Business	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. co	Only after succ. compl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisite	S		
1 seme	ester	graduate				
Contents						

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	Module title Abbreviation					
Advan	ced Ser	ninar: Entrepreneurship a	and Management		12-M-SAS-102-m01	
Modul	e coord	inator		Module offered by		
holder	of the	Chair of Entrepreneurship	and Strategy	Faculty of Business	Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conter	ıts					
require	ed to in e, emp	dependently analyse a se	elected topic and to w	rite a term paper. Th	orate sustainability. Students are ne term paper may be based on li- n, students are required to deli-	
Intend	ed lear	ning outcomes				
innova written	tion or assign	corporate sustainability. ment and to present it in	They are also able to a lecture.	process and to stru	ortant fields of entrepreneurship, cture their research findings in a	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	an)	
S (no i	nforma	tion on SWS (weekly cont	act hours) and cours	e language available	e)	
		sessment (type, scope, la ion on whether module ca			ition offered — if not every seme-	
		pprox. 20 pages) and pre ssessment: English or Ge		o minutes), weighted	d 2:1	
Allocat	tion of	places				
	_					
Additio	onal inf	ormation				
Worklo	ad		,			
Teaching cycle						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module	Module appears in					
	module appears in					

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation		
Advanced Seminar: Banking					12-M-SBL-102-m01		
Modul	e coord	inator		Module offered by			
		Chair of Business Manage	ement. Banking and		Management and Economics		
Financ							
ECTS		od of grading	Only after succ. com	npl. of module(s)			
10	nume	rical grade					
Duration		Module level	Other prerequisites				
1 seme	ester	graduate					
Conter	ıts						
to inde	epende empirio	ntly analyse a selected to	pic and to write a ter	m paper. This term p	king. Students will be required aper may be largely literature baddition, students will be requi-		
Intend	ed lear	ning outcomes					
to prod it in a l	ess inc lecture.	lependently deeper probl	lems within the topic	s, to work up these s	agement. The students are able structured in writing and present		
		, number of weekly conta					
	_	tion on SWS (weekly cont					
		sessment (type, scope, la ion on whether module c			tion offered — if not every seme-		
term p	aper (a	pprox. 20 pages) and pre	sentation (approx. 20	o minutes), weighted	1 2:1		
Alloca	tion of	olaces					
Additio	onal inf	ormation					
Worklo	oad						
Teachi	Teaching cycle						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
	-						
Modul	Module appears in						
Master	Master's degree (1 major) Business Management (2010)						
Master	Master's degree (1 major) Economics (2010)						



Module title					Abbreviation		
Strates	gic Sup	ply Management			12-M-SBM-102-m01		
Module	Module coordinator Module offered by						
			rement and Industrial		Management and Economics		
Manag		enan or basiness manag	gement and madstriat	racuity of Basiness	management and Leonomics		
ECTS		od of grading	Only after succ. com	pl. of module(s)			
5	nume	rical grade					
Duratio		Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	ıts						
(purch	asing, r		procurement logistics)		ly function of the company portance is analysed and basic		
		ning outcomes					
based and dis ply.	on key scuss th	instruments. Students a neir strategic importance	re able to accurately c e and dominate essen	lassify the tasks of t tial methods and pro	issues of strategic procurement the procurement and to describe ocedures used in this area to ap-		
		, number of weekly cont					
V (no ii	nformat	tion on SWS (weekly con	tact hours) and cours	e language available	2)		
		sessment (type, scope, l ion on whether module o			tion offered — if not every seme-		
written	exami	nation (approx. 40 minu	tes) and presentation	(approx. 20 minutes	s), weighted 2:1		
Allocat	tion of p	olaces					
	_						
Additio	onal inf	ormation					
	_						
Worklo	ad						
Teachi	Teaching cycle						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	Module appears in						
	Master's degree (1 major) Business Management (2010)						
Master	Master's degree (1 major) Economics (2010)						



Module title					Abbreviation		
Advanced Seminar: Financial Accounting and Auditing				-	12-M-SER-102-m01		
Modul	e coord	linator		Module offered by			
			nagement and Accoun-	<u> </u>	Management and Economics		
ting	01 1110	enan or business ma	nagement and Account	l deathy of Business	management and Leonomics		
ECTS		od of grading	Only after succ. con	npl. of module(s)			
10	nume	rical grade					
Durati		Module level	Other prerequisites	1			
1 seme	ester	graduate					
Conte	nts						
			n more in-depth insights eary literature in English o		s of external accounting and au-		
		ning outcomes					
(iv) the	e ability ve aspe	to present and devel cts.	ation of the work results of lop solution-oriented the contact hours, language –	ir own performance a	adequately considering commu-		
		· · · · · · · · · · · · · · · · · · ·	contact hours) and cours				
Metho	d of as	sessment (type, scop		an German, examina	tion offered — if not every seme-		
			presentation (approx. 2		2:1		
	tion of		· · · · · · · · · · · · · · · · · · ·				
		-					
Additio	onal inf	formation					
Worklo	oad						
			,				
Teachi	Teaching cycle						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Modul	Module appears in						
Maste	Master's degree (1 major) Business Management (2010)						
Maste	Master's degree (1 major) Economics (2010)						



Module title Abbreviation					
Advanced Seminar: Business Cycles and Economic Growth 12-M-SEWF-102-m01				12-M-SEWF-102-m01	
Modul	e coord	inator		Module offered by	
holder	of the (Chair of International E	conomics	Faculty of Business	Management and Economics
ECTS	Metho	od of grading	Only after succ. cor	npl. of module(s)	
10	nume	rical grade			
Duratio	on	Module level	Other prerequisites	3	
1 seme	ester	graduate			
Conter	nts				
This module will be discontinued, no courses are offered currently or will be offered in future. This may be due to one of the following reasons:					
, g					
• t	he mod	lule belongs to a version	on of the examination re	egulations that no lo	nger has any enrolled student

- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

term paper (approx. 20 pages)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)



Module tit	e	Abbreviation				
Advanced	Seminar: Productions and C	perations Manageme	ent	12-M-SI-102-m01		
Module co	ordinator		Module offered by			
holder of the Manageme	_	ement and Industrial	Faculty of Business	Management and Economics		
ECTS Me	thod of grading	Only after succ. com	pl. of module(s)			
10 nu	nerical grade					
Duration	Module level	Other prerequisites				
1 semester	graduate					
Contents						
	nar, students will write sen les and findings of these pa			d of industrial management. The		
Intended le	arning outcomes					
cessary, to with introd ten contrib Through th	filter, to evaluate, tu critica uction of own scientifically ution to the topic of Industr	lly analyze and to ask based further develor ial Management, whic present selected cont	each other. On this oments, the participa ch complies with the tent of their housewo	ic work, to research literature ne- basis, and, where appropriate, ants will learn to prepare a writ- principles of scientific work. ork in a suitable form and a pre- entific discussion.		
	pe, number of weekly conta					
S (no infor	nation on SWS (weekly con	tact hours) and cours	e language available	e)		
	assessment (type, scope, lation on whether module c			tion offered — if not every seme-		
term pape	(approx. 20 pages) and pre	esentation (approx. 20	minutes), weighted	2:1		
Allocation	of places					
Additional	information					
Workload						
Teaching o	Teaching cycle					
Referred to	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module ap	Module appears in					
Master's d	Master's degree (1 major) Business Management (2010)					
Master's d	Master's degree (1 major) Economics (2010)					



Module title Abbreviation					Abbreviation	
Advan	ced Ser	ninar: Industrial Organ	zation		12-M-SIO-102-m01	
Module coordinator				Module offered by		
holde	r of the	Chair of Industrial Econ	omics	Faculty of Business	Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
10	nume	rical grade				
Durati	ion	Module level	Other prerequisites			
1 sem	ester	graduate				
Conte	nts					
	paper a				able them to prepare a well-struc- pics in the field of industrial eco-	
Intend	ded lear	ning outcomes				
2. inte 3. crea	egrate el ate pres	I the fundamentals of so aborated content in a s entations independentl	cientific thesis; y.	,		
		, number of weekly con			·	
	_	tion on SWS (weekly co				
		sessment (type, scope, ion on whether module			ation offered — if not every seme-	
term p	oaper (a	pprox. 20 pages) and p	resentation (approx. 2	o minutes), weighte	d 2:1	
Alloca	tion of	places				
Additi	ional inf	ormation				
Workl	oad					
Teaching cycle						
Referr	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in						
	Master's degree (1 major) Business Management (2010)					
NA						



Modul	e title				Abbreviation
Strategic Marketing					12-M-SM-102-m01
Module coordinator				Module offered by	
holder of the Chair of Business Administration and Marketing		Faculty of Business Management and Economics			
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Other prerequ		Other prerequisites	;	
1 semester graduate					
Conter	Contents				

Description:

The module raises awareness in students of the relevance and necessity of strategic management in a competitive and dynamical competitive process.

Content

Based on the marketing strategies as well as the stakeholder and entrepreneurship approaches, this module discusses the roots of the concept of strategy in marketing based on Drucker, Porter, Ansoff and Mintzberg. The focus of the module is on thinking in competitive advantages, which is directly related to responsible leadership.

Outline of syllabus:

- 1. Competitive dynamics requires strategy and leadership
- 2. Marketing strategies, stakeholder management and entrepreneurship
- 3. Objectives and tasks of corporate governance in management practice
- 4. Competitive forces, strategies and benefits according to Michael Porter
- 5. Growth strategies and marketing myths
- 6. Future technologies, new businesses and dynamic capabilities
- 7. Nature and principles of responsible management

Reading:

Barnard, CI (1938): The Functions of the Executive, Harvard University Press, Cambridge, Massachusetts. Eschenbach, R.; Eschenbach, S.; Kunesch, H. (2008): Strategische Konzepte: Management-Ansätze von Ansoff bis Ulrich, 5th ed., Schäffer-Poeschel Stuttgart.

Freeman, RE (2010): Strategic Management: A Stakeholder Approach, Cambridge University Press.

Grant, R. M.; Nippa, M. (2006): Strategisches Management: Analyse, Entwicklung und Implementierung von Unternehmensstrategien, 5th ed., Pearson Munich.

Hinterhuber, H. H. (2011): Strategische Unternehmensführung -- I. Strategisches Denken, 8th ed., Erich Schmidt Verlag, Berlin.

Hungenberg, H. (2012): Strategisches Management in Unternehmen: Ziele -- Prozesse -- Verfahren, 7th ed., Gabler, Wiesbaden.

Johnson, G.; Scholes, K.; Whittington, R. (2009): Fundamentals of Strategy, 1st ed., Financial Times and Prentice Hall Harlow.

Kotler, P.; Berger, R.; Bickhoff, N. (2010): The Quintessence of Strategic Management, Springer, Heidelberg.

Laasch, O.; Conaway RN (2014): The Principles of Responsible Management: Global Sustainability, Responsibility, and Ethics, Cengage Stamford.

Meffert, H.; Burmannn, C.; Kirchgeorg, M. (2012): Marketing -- Grundlagen marktorientierter Unternehmensführung, 11th ed., Gabler, Wiesbaden.

Meyer, M. (1995): Ökonomische Organisation der Industrie: Netzwerkarrangements zwischen Markt und Unternehmung, Gabler, Wiesbaden.

Müller-Stewens, G.; Lechner, C. (2011): Strategisches Management -- Wie strategische Initiativen zum Wandel führen, 4th ed., Schäffer-Poeschel Stuttgart.

Porter, M. (1999): Wettbewerb und Strategie, Econ Munich. (Original: Porter, M.: On Competition, Boston, 1998.) Porter, M. (2014): Wettbewerbsvorteile -- Spitzenleistungen erreichen und behaupten, 8th ed., Campus Frankfurt / New York. (Original: Porter, M.: Competitive Advantage, New York, 1985)



Porter, M. (2013): Wettbewerbsstrategie -- Methoden zur Analyse von Branchen und Konkurrenten, 12th ed., Campus, Frankfurt / New York. (Original: Porter, M.: Competitive Strategy, New York, 1980)
Welge, M. K.; Al-Laham, A. (2012): Strategisches Management: Grundlagen -- Prozesse -- Implementierung, 6th ed., Springer Wiesbaden.

Intended learning outcomes

The students have a deeper understanding of the sustainable corporate management and have the basics of the competitive process and competitive dynamics available. In addition, they can use the acquired knowledge, while taking into account the conventional problems of the strategic and sustainable management, to solve business case studys on their own.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Economathematics (2011)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Economics (2011)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Master's degree (1 major) Chinese and Economics (2014)

Master's degree (1 major) Chinese and Economics (2012)



Module title Abbreviation					Abbreviation	
Advand	Advanced Seminar: Econometrics 12-M-SOE-102-m01					
Module	e coord	inator		Module offered by		
holder	of the (Chair of Econometrics		Faculty of Business	Management and Economics	
ECTS		od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
quired	to inde		emselves with the res	pective topics and t	conometrics. Students will be re- o present the results of their work	
Intend	ed lear	ning outcomes				
		able to analyze independ ne results orally and in wr			evance for a given theme. They s.	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	an)	
S (no i	nforma	tion on SWS (weekly cont	act hours) and cours	e language availabl	e)	
		sessment (type, scope, la ion on whether module ca			ation offered — if not every seme-	
term pa	aper (a	pprox. 20 pages) and pre	sentation (approx. 20	o minutes), weighted	d 2:1	
Allocat	ion of	places				
Additio	nal inf	ormation				
Worklo	ad					
Teaching cycle						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in						
mounts appears						

Master's degree (1 major) Business Management (2010)



Module	e title			Abbreviation		
Economics of Tax Planning					12-M-SP-102-m01	
Module	e coord	inator		Module offered by		
holder Taxatio		Chair of Business Manag	gement and Business	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequisite			Other prerequisites			
1 semester graduate						
Conten	Contents					

This course deals with tax effects on fundamental economic decisions. Taxes are integrated into standard models for investment decisions, financing decisions, firm valuation, divident policy and remunaration of employees. Therefore, the interaction of corporate and personal income taxes is analysed. A reading list in English is available on request.

Intended learning outcomes

This course enables students to

- (i) combine their knowledge of tax law with microeconomic analyses in the areas of corporate and personal fi-
- (ii) understand the effect of taxes on fundamental economic decisions, e.g. investment and financing decisions, evaluation of investment, financial assets, forms of remuneration for employees including managing and asses-
- (iii) read and discuss primary scientific literature.

Courses (type, number of weekly contact hours, language — if other than German)

This module has 2 components; information on courses listed separately for each component.

- 12-M-SP-1-102: V (no information on language and number of weekly contact hours available)
- 12-M-SP-2-102: V (no information on language and number of weekly contact hours available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

This module has the following 2 assessment components. To pass the module as a whole students must pass one of the two assessment components.

Assessment component to module component 12-M-SP-1-102: Steuerplanung

- 5 ECTS credits, method of grading: numerical grade
- written examination (approx. 60 minutes)

Assessment component to module component 12-M-SP-2-102: Taxes and Business Strategy

- 5 ECTS credits, method of grading: numerical grade
- written examination (approx. 60 minutes)

Language of assessment: English Allocation of places **Additional information** Workload Teaching cycle **Referred to in LPO I** (examination regulations for teaching-degree programmes)



Module appears in

Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



Module title Abbreviation							
Strategic Production Management 12-M-SPM-102-m01					12-M-SPM-102-m01		
Module coordinator				Module offered by			
holder Manag		Chair of Business Manago	ement and Industrial	Faculty of Business	Management and Economics		
ECTS		od of grading	Only after succ. com	pl. of module(s)			
5		rical grade					
Duratio	on .	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	its						
Studen cal mo- princip ted ma	its will dels wi les of v themat	ll be used for analysing b value structure optimisati iical models.	oth economic and ec	ological issues. In a	gement. Theoretical and analytidition, the module will discussing the development of integra-		
Intend	ed lear	ning outcomes					
strateg the ma concep	y structin strate	tured and goal-oriented i legic tasks and objectives he production in realistic	n a global context usi s in production mana application situation	ng appropriate meth gement and evaluat ns.	swer questions of operations nods. Furthermore, they know e and apply planning and control		
		, number of weekly conta					
S (no ir	nformat	tion on SWS (weekly cont	act hours) and cours	e language available	e)		
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-		
written	exami	nation (approx. 40 minut	es) and presentation	(approx. 20 minutes	s), weighted 2:1		
Allocat	ion of p	places					
Additio	nal inf	ormation					
Worklo	ad						
Teaching cycle							
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	e appea	ars in					
		ee (1 major) Business Ma	nagement (2010)				
M4-	Master's degree (4 major) Fernamies (2010)						



Module title					Abbreviation	
Advanced Seminar: Topics in Personnel Economics and Organi				ganizational Theory	12-M-SPO-102-m01	
Module	coord	linator		Module offered by		
		Chair for Human Resource	e Management and	Faculty of Business	Management and Economics	
Organis						
ECTS		od of grading	Only after succ. con	npl. of module(s)		
10	<u> </u>	rical grade				
Duratio		Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts	,				
		write a seminar paper on agement and organisation		d discuss current iss	ues in the field of human re-	
Intende	ed lear	ning outcomes				
The stu	dents	learn to handle, formulate	e in own words, pres	ent, and discuss curi	ent research literature.	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	n)	
S (no ir	ıforma	tion on SWS (weekly cont	act hours) and cours	e language available	e)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
term pa			sentation (approx. 20	o minutes) with sub-	presentation including discussi-	
Allocat	ion of	places				
Additio	nal inf	ormation				
Worklo	ad					
Teachi	ng cycl	e				
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module	Module appears in					
	Master's degree (1 major) Business Management (2010)					
Master	Master's degree (1 major) Economics (2010)					



Module title					Abbreviation	
Topics	in Lab	or Market Economics and	Social Policy		12-M-SPÜ-102-m01	
Module	e coord	inator		Module offered by		
holder	of the	Chair of Economic Order a	and Social Policy	Faculty of Business	Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conten	ıts					
		Sozialpolitische Übungen d intends to launch an op			deals with current economic po-	
Intend	ed lear	ning outcomes				
	mic and				r profound unterstanding of how arch results in economic policy is	
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	ın)	
Ü (no i	nforma	tion on SWS (weekly cont	act hours) and cours	e language available	e)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
written	exami	nation (approx. 60 minut	es)			
Allocat	tion of	places				
Additio	onal inf	ormation				
	-1					
Worklo	oad					
Teachi	ng cycl	e				
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in						
Master	Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)					



Module title					Abbreviation	
Advanced Seminar: Selected Problems in Analytical Tax Re				search	12-M-SSL-102-m01	
Module coordinator				Module offered by		
holder Taxatio		Chair of Business Manago	ement and Business	Faculty of Business	Management and Economics	
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	its					
arch pa	apers ir gh the s	German and/or English	language.		ents will read and discuss rese- written and discussed in English	
Intend	ed lear	ning outcomes				
-to ana to iden	lyze a o	nar, students are able complex issue in taxation blems and to suggest so nd to defend their analys	lutions,	,		
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	nn)	
S (no i	nformat	tion on SWS (weekly cont	act hours) and cours	e language available	e)	
		sessment (type, scope, la			ition offered — if not every seme-	
term pa	aper (a _l	pprox. 20 pages) and pre	sentation (approx. 20	o minutes), weighted	d 2:1	
Allocat	ion of	olaces				
	_					
Additio	nal inf	ormation				
Worklo	ad					
Teachi	ng cycl	e				
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
		,				
Module	e appea	ars in				
	Master's degree (1 major) Business Management (2010)					
	Master's degree (1 major) Economics (2010)					



Modul	Module title Abbreviation								
Advanced Seminar: Trade Theory and Policy				12-M-STT-102-m01					
Module coordinator Module offered by					by				
holder	of the	Chair of International Eco	onomics	Faculty of Busin	ess Management and Economics				
ECTS	Meth	od of grading	Only after succ. cor	mpl. of module(s)					
10	nume	rical grade							
Duratio	on	Module level	Other prerequisites	5					
1 seme	ster	graduate							
Conten	its			Contents					
		s in international econom	nics [e. g. outsourcing	g, offshoring and	multinational firms; competition of				
Current location market	t topics ns, juri s; Triu		globalisation and the	environment; tra	multinational firms; competition of de, multinational firms and labour				
locatio market Readin peer-re	t topics ns, juri s; Triun g:	sdictions and systems; រួ mph of the City].	globalisation and the	environment; tra					
Current locatio market Readin peer-re Intend Studer naristic	t topics ns, juri s; Triun g: eviewed ed lear ats are c metho	sdictions and systems; § mph of the City]. d articles from internation ning outcomes based on current researc	nal journals and/or mal literature introduce	environment; transport to demanding independently. E	de, multinational firms and labour questions and methods. About sem oth in writing and orally, the results				
Current locatio market Readin peer-re Intend Studer naristic are pre	t topics ns, juri ss; Triun g: eviewed ed lear ats are c methosesented	sdictions and systems; amph of the City]. d articles from internation ning outcomes based on current researc ods they learn to analyze	globalisation and the nal journals and/or m th literature introduce issues critically and abled to critically and	environment; transport of the demanding independently. Ealyze and discuss	de, multinational firms and labour questions and methods. About sem oth in writing and orally, the results the work of their peers.				
Current locatio market Readin peer-re Intend Studen naristic are pre	t topics ns, juri ss; Trium g: eviewed ed lear ats are c methosented es (type	sdictions and systems; amph of the City]. d articles from internation ning outcomes based on current researce ods they learn to analyze I and the students are en	nal journals and/or mal literature introduce issues critically and abled to critically anact hours, language –	environment; transcriptions on ographs. ed to demanding independently. Ealyze and discussion if other than Ge	de, multinational firms and labour questions and methods. About sem oth in writing and orally, the results the work of their peers.				

Language of assessment: English

Allocation of places

Additional information

Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

ster, information on whether module can be chosen to earn a bonus)

term paper (approx. 20 pages) and presentation (approx. 30 minutes), weighted 2:1

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation		
Advanced Seminar: Monetary policy					12-M-SV1-102-m01		
Module coordinator				Module offered by			
holder of the Chair of Monetary Policy and International Economics			and International	Faculty of Business Management and Economics			
ECTS		od of grading	Only after succ. con	npl. of module(s)			
10	nume	rical grade					
Durati	on	Module level	Other prerequisites				
1 sem	ester	graduate					
Conte	nts						
Gainin licy.	ıg a moı	re in-depth understandii	ng of specific problem	s of macroeconomic	s and, in particular, monetary po-		
Intend	led lear	ning outcomes					
(ii) cre (iii) de (iv) pre	ate, pre al with epare b	e acquired knowledge and scier esent and defend a scier the working papers of or eter for the processing or , number of weekly cont	ntific paper; ther participants; f the master's thesis.				
		tion on SWS (weekly con			•		
Metho	d of as	•	anguage — if other th	an German, examina	tion offered — if not every seme-		
term p	aper (a	pprox. 20 pages) and pr	esentation (approx. 2	o minutes), weighted	d 2:1		
Alloca	tion of	places		-			
Additi	onal inf	ormation					
Workl	oad						
Teachi	ing cvcl	е					
Teaching cycle							
Referr	Referred to in LPO I (examination regulations for teaching-degree programmes)						
	referred to in Li OT (examination regulations for teaching-degree programmes)						
Module appears in							
		ee (1 major) Business M	anagement (2010)				
	Master's degree (1 major) Economics (2010)						



	Module title Abbreviation						
Advanced Seminar: Public Finance 12-M-SV _{5-102-m01}					12-M-SV5-102-m01		
Modul	e coord	linator		Module offered by			
holder	of the	Chair of Public Finance		Faculty of Business	Management and Economics		
ECTS		od of grading	Only after succ. con	npl. of module(s)			
10	nume	rical grade					
Duratio		Module level	Other prerequisites				
1 seme	ester	graduate					
Conter	ıts		_				
		re in-depth understandin : journal articles in Germa			res on public finance using scien-		
Intend	ed lear	ning outcomes					
(iii) de (iv) pre	al with epare b	esent and defend a scient the working papers of ot eter for the processing of the number of weekly conta	her participants; the master's thesis.	- if other than Germa	an)		
S (no i	nforma	tion on SWS (weekly con	tact hours) and cours	e language available	e)		
		sessment (type, scope, la ion on whether module c			ation offered — if not every seme-		
term p	aper (2	o pages) and presentatio	on (20 minutes), weig	hted 2:1			
Alloca	tion of	places	,				
Additio	onal inf	ormation					
Worklo	oad						
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Modul	Module appears in						

Master's degree (1 major) Business Management (2010)



Module title Abbreviation							
Advanced Seminar: Economic Order and Social Policy 12-M-SWOSP-102-m01							
Module coordinator Module offered by							
		Chair of Economic Order	and Cocial Doliny	<u> </u>	Management and Economics		
ECTS		od of grading	Only after succ. con		Management and Economics		
10		rical grade		ipt. or modute(3)			
Duratio		Module level	Other prerequisites				
1 seme	ester	graduate					
Conter	nts						
		overs various topics in t tain aspects addressed			students with more in-depth in-		
Intend	ed lear	ning outcomes					
The se	_	ives a better understanc	ling of certain aspects	in economic policy	and strengthens students' rese-		
Course	s (type	, number of weekly conta	act hours, language –	- if other than Germa	an)		
S (no i	nformat	tion on SWS (weekly con	tact hours) and cours	e language available	e)		
		sessment (type, scope, land) on on whether module o			ntion offered — if not every seme-		
term p	aper (a _l	oprox. 25 pages) and pre	esentation (approx. 20	o minutes), weighted	2:1		
Allocat	tion of p	olaces					
Additio	onal inf	ormation					
Worklo	oad						
Teachi	ng cycl	e					
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Module appears in							
	Master's degree (1 major) Business Management (2010)						
Master	Master's degree (1 major) Economics (2010)						



Module title					Abbreviation	
Master Thesis Business Management					12-M-THB-102-m01	
Modul	e coord	inator		Module offered by		
Dean o	Dean of the Faculty of Business Management and Economics			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
30	nume	rical grade				
Duration Module level Other prerequisite			Other prerequisites			
1 semester graduate						
Conter	Contents					

Students will complete their degree with a Master's thesis in which they will be required to independently research and write on a topic in the area of business management and economics, drawing on the subject-specific knowledge they have acquired and adhering to the principles of good scientific practice. This thesis may either take the form of an analysis and structured presentation of the existing literature on a certain topic or may, as is often the case, also include a presentation of the students' own original achievements, e. g. new algorithms developed by students or the (further) development of a theoretical model.

Intended learning outcomes

In the master thesis students prove that they can plan and carry out a science-based work to solve a particular problem within a specified period autonomously and to document the results in accordance with the professional scientific standards in writing. Students are able to understand relevant contributions to research and professional practice, critically analyze and assess the relevance to their own specific questions. They can assess and recognize major lines of development and dynamics of the subject and therefore also the need to retrain continuously.

Courses (type, number of weekly contact hours, language — if other than German)

This module comprises 2 module components. Information on courses will be listed separately for each module component.

- 12-M-THB-1-102: no courses assigned
- 12-M-THB-2-102: no courses assigned

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

Assessment in this module comprises the assessments in the individual module components as specified below. Unless stated otherwise, successful completion of the module will require successful completion of all individual assessments.

Assessment in module component 12-M-THB-1-102: Master Thesis Business Management

- 30 ECTS, Method of grading: numerical grade
- written thesis (approx. 60 to 80 pages)
- Assessment offered: on a continuous basis after consultation with supervisor and after registration
- Language of assessment: German, English

Assessment in module component 12-M-THB-2-102: Master Thesis Business Management

- 30 ECTS, Method of grading: numerical grade
- written thesis (approx. 50 to 70 pages) and colloquium (approx. 30 minutes), weighted 5:1
- Assessment offered: on a continuous basis after consultation with supervisor and after registration
- Language of assessment: German, English

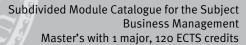
Allocation of places

Additional information

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Workload

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Teaching cycle					
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					
Master's degree (1 major) Business Management (2010)					



Module title					Abbreviation
Theory of Industrial Organization 1					12-M-Tl1-102-m01
Module coordinator				Module offered by	
holder	of the	Chair of Industrial Eco	nomics	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisit			Other prerequisites	3	
1 semester graduate					
Conton	Contents				

Contents

Theory of industrial organisation:

- 1. Monopoly pricing
- Nonlinear pricing and mechanism design
- Dynamic pricing: experience goods, durable goods
- 2. Oligopoly pricing
- Static price and quantity competition in homogeneous and differentiated goods markets
- Comparative statics
- Equilibrium market structure
- 3. Dynamic competition in oligopoly markets
- Repeated games and collusion
- Markov perfect equilibrium and models of dynamic competition
- 4. Strategic behaviour by incumbent firms
- Entry deterrence and predation
- Signalling and reputation
- 5. Auctions
- Second price auctions
- First price auctions
- 6. Advertising and product design

The course will be taught in English.

Intended learning outcomes

Students which complete this class will acquire a working knowledge of advanced theoretical models of competition in oligopoly markets as well as sophisticated pricing techniques in monopoly markets. They will learn the conditions under which the predictions of these models are valid. They will become familiar with applications of advanced game theoretic tools, such as dynamic models of competition and auction theory, for studying interactions between firms in markets. By means of comprehensive exercises, they will apply the methods they learn in class to practically relevant problems. They will be in a position to read academic papers on related topics, assess the strengths and weaknesses of approach, summarize and comment on these papers and suggest possible extensions.

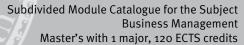
Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes) or term paper (approx. 20 pages)

Allocation of places --Additional information --Workload





Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation	
Theory of Industrial Organization 2					12-M-Tl2-102-m01	
Module coordinator				Module offered by		
holder of the Chair of Industrial Economics			mics	Faculty of Business Management and Economics		
ECTS Method of grading		Only after succ. compl. of module(s)				
5	5 numerical grade					
Duration Module level		Other prerequisites				
1 semester graduate		graduate				
Contents						
Description:						

This course discusses vertical contracts in supply chains and their impact on competition.

Outline of syllabus:

- 1. The classic problem of double marginalisation and its solution by nonstandard contracts (resale price maintenance, nonlinear pricing (rebates), exclusive territories, exclusive dealing etc.)
- 2. Contracts for service
- 3. Common agency
- 4. The delegation principle
- 5. The commitment problem
- 6. Interlocking relationships
- 7. Foreclosure by vertical contracts or mergers

Intended learning outcomes

After completing the course students are able to

- (i) explain the results of theoretical industrial economics on vertical contracts;
- (ii) apply the involved methods to given simple examples on their own;
- (iii) recognize, in which real life situations (and how) the results can be applied;
- (iv) analyze the impact of certain vertical contracts on competition.

 $\textbf{Courses} \ (\textbf{type}, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes) or term paper (approx. 20 pages)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title Topics in International Trade					Abbreviation	
					12-M-TIT-102-m01	
Module coordinator				Module offered by		
holder of the Chair of International Ecor			nomics	Faculty of Business Management and Economics		
ECTS	CTS Method of grading		Only after succ. compl. of module(s)			
5	nume	numerical grade				
Duration Module level		Other prerequisites				
1 semester graduate						
Contents						
This module will be discontinued no courses are offered currently or will be offered in future						

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

presentation (approx. 60 minutes) and oral examination (approx. 20 minutes), weighted 2:1 Language of assessment: English

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Theory of Social Policy					12-M-TSP-102-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Economic Order an			and Social Policy	Faculty of Business Management and Economics	
ECTS Method of grading		Only after succ. compl. of module(s)			
5	5 numerical grade				
Duration Module level		Other prerequisites			
1 semester gra		graduate			
Contents					

The lecture "Theorie der Sozialpolitik" ("Theory of Social Policy") discusses the concept of social security and the concept of social justice. In the first part of the course, which will deal with social security, students will acquire a general overview of possible market failures in an insurance market. One chapter will then each be devoted to the introduction and characterisation of the three main branches of social insurance (pension, health and unemployment insurance). Subsequently, different options for a reform of the individual branches of social insurance will be introduced and evaluated in terms of efficiency. In the second part of the course, which will deal with social justice, different definitions of the concept of justice will be discussed in more detail. Here, the main focus will be on identifying and critically examining different criteria for the measurement of inequality in a society. In addition, efficiency-oriented justifications for redistributive policies by the government will be addressed and discussed with students.

Intended learning outcomes

The graduate student has acquired following skills and abilities after completion of the module:

- (i) Detailed knowledge of institutional foundations of the German social security system
- (ii) Mechanics of an insurance market
- (iii) Emergence and problems of adverse selection and moral hazard in the context of social insurances
- (iv) Measurement and interpretation of inequality measures, particularly of income inequality
- (v) Mechanics and welfare effects of state redistribution
- (vi) The impact of state redistribution on macroeconomic variables

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Financial Statement Analysis and Business Valuation					12-M-UA-102-m01
Module coordinator				Module offered by	
holder of the Chair of Business Management a			inagement and Accoun-	Faculty of Business	s Management and Economics
ECTS	TS Method of grading Only after succ. co		npl. of module(s)		
5	nume	rical grade			
Duration Module level		Other prerequisites	Other prerequisites		
1 semester graduate					
Contents					

Content:

Underlying value is referred to as fundamental value, the analysis of information about fundamental value is referred to as fundamental analysis. This module discusses fundamental analysis. Fundamental analysis was developed as a matter of appropriate financial statement analysis.

Outline of syllabus:

- 1. Introduction: investing, valuation and financial statements
- 2. How financial statements are used in valuation
- 3. Cash accounting, accural accounting and discounted cash flow valuation: pricing book values
- 4. Viewing business through the financial statement lens
- 5. Analysis of the balance sheet and income statement
- 6. Analysis of the cash flow statement
- 7. Analysis of profitability
- 8. The value of operations and the evaluation of enterprise price-to-book-ratios and price-earnings-ratios

Reading

Penman, Stephen H.: Financial Statement Analysis and Security Valuation (most recent edition).

Intended learning outcomes

The students should be able to analyze financial statements and to value businesses and business strategies using the best technologies available. They should be able to sort out what are good methods, i.e. practical as well as conceptually sound, and what are poor ones. They should demonstrate their knowledge in applying the methods on real cases.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

<u>Workload</u>

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in



Master's degree (1 major) Business Management (2010) Master's degree (1 major) Economics (2010)



Module title					Abbreviation
European Competition Policy				-	12-M-WPE-102-m01
Modul	e coord	inator		Module offered by	
holder of the Chair of Industrial Econor			nomics	Faculty of Business Management and Economics	
ECTS	ECTS Method of grading		Only after succ. cor	Only after succ. compl. of module(s)	
5 numerical grade					
Duration Module level		Other prerequisites	Other prerequisites		
1 semester		graduate			
Contents					

Contents

Outline of syllabus:

- 1. Legal environment, competition laws
- 2. Market definition
- Qualitative methods
- Simple quantitative methods
- Hypothetical monopoly test
- 3. Horizontal agreements and collusion: repeated games and factors affecting likelihood of collusion
- 4. Horizontal mergers and collusion
- Economic theory
- Efficiency effects
- Coordinated effects
- 5. Vertical relations and contracts
- Economic analysis of contracts
- "More economic approach"
- 6. Abuse of dominant position
- Classification of abusive conduct
- Economic analysis of abusive conduct and theory of harm

The course will be taught in English.

Intended learning outcomes

After completion of the module students can use the advanced concepts introduced in the lecture of competition policy, including the legal framework, the trace models and methods for the study of competition policy issues, as well as understand the approach of European competition policy in high profile cases. When they are confronted with practical problems, they can refer to these cases, and the same logic to practical examples apply by draining the relevant economic theories that identify variables to be measured and methodologies for assessing, and based on that adequate conclusions for appropriate cases. They will sufficiently understand the subject in order to open up that build upon literature in journals and being able to think critically.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes) or term paper (approx. 20 pages)

Allocation of places

Business Management Master's and Economics Master's: no restrictions. Applied Human Geography Master's and Political and Social Sciences Master's: 10 places. Places will be allocated by lot.

Additional information
Workload



Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) Applied Human Geography (2010)

Master's degree (1 major) Economics (2010)

Master's degree (1 major) Political and Social Sciences (2010)



Module title					Abbreviation
Advanced Auditing				-	12-M-WPF-102-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Manager			anagement and Accoun-	Faculty of Business	Management and Economics
ECTS	ECTS Method of grading Only after		Only after succ. cor	npl. of module(s)	
5	numerical grade				
Duration Module level		Other prerequisites	Other prerequisites		
1 seme	1 semester graduate				
Contents					

Content:

The course discusses business-risk oriented financial statement audits according to International Standards on Auditing (IASs). Selected topics of testing theory are also addressed.

Outline of syllabus:

- 1. Review process
- Conditions, order taking, audit planning, risk model-based testing methods
- Development of the risk-based audit approach
- Fraud and going concern
- Judgment, reporting and documentation
- 2. Testing theory
- Overview of the state of research
- The auditor's independence
- Audit fees, concentration, competition

Reading:

Marten, K.-U. / Quick, R. / Ruhnke, K.: Wirtschaftsprüfung, Stuttgart (most recent edition). Other reading to be specified in class.

Intended learning outcomes

After completion of the module "Auditing for advanced" students can

- (i) represent the risk-based audit approach, establish and analyze critical;
- (ii) analyze selected complex audit issues on the basis of national and international audit standards and, based largely develop self-directed solutions;
- (iii) judge selected research papers examining theory independently and, building design research or application-oriented projects.

 $\textbf{Courses} \ (\textbf{type}, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Management (2010)



Module	e title				Abbreviation
Process and System Modelling					12-PSM-092-m01
Module	e coord	linator		Module offered by	
	holder of the Chair of Business Management and Business Information Systems			Faculty of Business Management and Economics	
ECTS	Method of grading Only after succ. cor		Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites	Other prerequisites		
1 semester grad		graduate			
Contents					

The course familiarises students with relevant principles, concepts and methods of process and system modelling. It is divided up into two parts:

Part A: Introduction to business process management

Contents Part A:

- Purpose of business process management
- How are business processes modelled?
- What is business process management?
- Strategic Management

Part B: Simulation

Contents Part B:

- Simulation
- Theoretical foundations
- Petri nets
- Smalltalk inscription language

Intended learning outcomes

The students have

- 1. substantial knowledge of the basic principles, concepts and methods of process and system modeling and
- 2. recognize their economic importance and consequences.

 $\textbf{Courses} \ (\textbf{type}, \, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Econo	mic Bas	ics of Risk Managemen	t		12-Risk-082-m01
Module coordinator				Module offered by	
holder of the Chair for Economics, Contract Theory and Information Economics			ntract Theory and In-	Faculty of Business	Management and Economics
ECTS		od of grading	Only after succ. con	npl. of module(s)	
5		rical grade		, ,	
Durati	Duration Module level Other prerequisite				
1 semester graduate					
Conte	nts		,		
2. Mea 3. Axid 4. Insu 5. Opt 6. Adv 7. Mon 8. Exp Intenc 1. exp	an prese omatic fourance commal por verse sel ral Haza eriment ded lear completi lain the	ection	tive approaches are able to theory of decisions u	nder risk,	stern, Savage)
3. reco	ognise, i	n which real life situation, number of weekly con	ons and how the result	ts can be applied.	an)
		mation on SWS (weekly			
Metho	od of ass		language — if other th	an German, examina	ation offered — if not every seme-
		nation (approx. 60 minu		•	
	tion of p				
		7.44003			
Λdditi	onal inf	ormation			
Additi	Onat mi	omation			
Workl	oad				
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Referr	ed to in	LPO I (examination reg	gulations for teaching-	degree programmes)	
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Bachelor' degree (1 major) Economathematics (2012) Bachelor' degree (1 major) Economathematics (2008)



Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) Business Management (2013)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Modul	e title				Abbreviation
Risk Management - Concepts and Systems					12-RM-KS-092-m01
Modul	e coord	linator		Module offered by	
holder ting	holder of the Chair of Business Management and Accounting			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	Only after succ. compl. of module(s)	
5	nume	erical grade			
Duration Module level		Other prerequisites	Other prerequisites		
1 semester		graduate			
Contents					

Concepts: The course will provide students with an overview of the main goals, contents, methods and instruments of opportunity and risk management in industrial and commercial enterprises. **Systems:** The course will provide students with an overview of the design and functionality of essential information systems for risk management.

Intended learning outcomes

Concepts: After completion of the module students have a sound understanding of basic concepts, processes, methods and tools of risk management. They are able to justify the duties and functions of risk management in the company in theory and practice. They can also evaluate proposed solutions for the design of a risk management system, analyze selected issues of risk management and building on that, develop their own solutions. Systems: After completing this module, students can

- (i) judge legal, organizational and methodological requirements for the implementation of risk management processes in a risk management information system (RMIS);
- (ii) understand the technical basis for RMIS;
- (iii) estimate the different characteristics of various information systems for the RM;
- (iv) understand the workings of RMIS.

Courses (type, number of weekly contact hours, language — if other than German)

This module comprises 2 module components. Information on courses will be listed separately for each module component.

- 12-RM-KS-1-092: V (no information on SWS (weekly contact hours) and course language available)
- 12-RM-KS-2-092: V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

Assessment in this module comprises the assessments in the individual module components as specified below. Unless stated otherwise, successful completion of the module will require successful completion of all individual assessments.

Assessment in module component 12-RM-KS-1-092: Risk Management - Concepts

- 2 ECTS, Method of grading: numerical grade
- written examination (60 minutes)

Assessment in module component 12-RM-KS-2-092: Risk Management - Systems

- 3 ECTS, Method of grading: numerical grade
- written examination (60 minutes)

Witten examination (00 minutes)	,
Allocation of places	
Additional information	
Workload	



Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Information Systems (2010)

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Stochastic Models for Risk Assessment					12-RM-RW-102-m01
Module coordinator				Module offered by	
Dean of the Faculty of Business Management and Economics			gement and Econo-	Faculty of Business Management and Economics	
ECTS	Meth	ethod of grading Only after succ. co		npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester		graduate			
Contents					

Etymological background of the risk concept Definitions of risk Basic concepts and terminology of stochastic risk modelling: risk phenomenon, risk object, risk variable, risk source, risk factor, risk cause, direct peril, indirect peril, loss under risk, profit under risk, loss variable, profit variable, risk distribution, risk indicator, risk parameter Classification of business risks Risk policy, risk management Risk analysis: risk identification, risk description, risk exploration, risk-relevant measurements, risk evaluation, risk assessment, risk modelling Risk management: risk minimisation, risk protection, risk avoidance, risk mitigation, bearing of risk, risk prevention Risk control, risk monitoring Norms and standards of risk management: ISO 31000, ONR 49000 -- 49004, IEC/ISO 31010, COSO II, AIRMIC, IRM, ALARM FMEA (Failure Mode and Effect Analysis) as a tool of risk analysis and risk assessment: historical and thematic background, methodology, discussion of the FMEA assessment methodology Risk matrix, risk diagram Score diagram Stochastic risk parameters and risk measures as distribution parameters Probability distributions: Gaussian, Laplace, Student's t, extreme value, logistic, exponential, Weibull, gamma, negative Gaussian, Burr, hyperbolic, generalised hyperbolic Elementary stochastic risk measures: variance, standard deviation, signal-to-noise ratio, coefficient of variation, Sharpe ratio, nonconformance probability, expected shortfall, shortfall probability, risk parameters under reference values, Stone family Value at Risk and Conditional Value at Risk: definition, formal representations, values under special probability distributions Axioms of risk measures: distribution invariance, subadditivity, superadditivity, additivity, comonotonous additivity, nonnegative homogeneity, translation invariance, convexity, continuity, coherence

Intended learning outcomes

The student knows the schemes and concepts of risk analysis, risk assessment, risk measurement, and the theoretical background. The student knows the concepts of advanced stochastic risk modeling. In a practical business situation, the student is able to identify an appropriate scheme of risk assessment and corresponding meaningful risk measures.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Wirtschaftsinformatik (Business Information Systems) will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated among applicants from this group according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (4) Within the groups according to (1) and (2), applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (5) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (6) A waiting list will be maintained and places re-allocated as they become available.





Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Information Systems (2011)

Master's degree (1 major) Business Information Systems (2013)

Master's degree (1 major) Business Information Systems (2014)

Master's degree (1 major) Business Management (2013)

Master's degree (1 major) Business Management (2014)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)



Module title					Abbreviation
Financi	ial Acco	ounting and Auditing 1	- Financial Statements	(German GAAP,	12-Wipr1-F-082-m01
IFRS)					·
Module	e coord	inator		Module offered by	
holder	holder of the Chair of Business Management and Accoun-			Faculty of Business Management and Economics	
ting	ting				
ECTS	Meth	od of grading Only after succ. compl		npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites	Other prerequisites		
1 semester		undergraduate			
Contents					

Content: This module is based on introductory courses in the areas of financial and managerial accounting and includes essential aspects of corporate financial accounting. It delivers a systematic presentation and interpretation of financial reporting standards according to the Handelsgesetzbuch (German Commercial Code, HGB) and International Financial Reporting Standards (IFRS). In addition, it introduces students to financial statement analysis methods.

Outline of syllabus: Fundamentals of financial statements; purpose and basic assumptions of financial accounting; recognition, valuation and presentation of assets, liabilities and equity; financial statement analysis.

Reading:

Baetge, J./Kirsch, H-J./Thiele, St.: Bilanzen, Düsseldorf.

Coenenberg, A.G.: Jahresabschluss und Jahresabschlussanalyse, Stuttgart. Heuser, P.J./Dörschell, A.: IFRS Handbuch, Cologne 2012. Most recent editions.

Intended learning outcomes

The students have a deeper understanding of business fundamentals in accounting according to national (HGB) and international (IFRS) principles. They can systematically arrange and play with the knowledge and apply the acquired knowledge, i.e. resolve accounting and financial statement analysis problems of medium difficulty.

Courses (type, number of weekly contact hours, language - if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module can be chosen to earn a bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)



Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) Business Management (2013)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module title					Abbreviation		
Advanced Seminar: Business Information Systems					12-WI-Sem-092-m01		
Module coordinator Module					ffered by		
		Chair of Business Manag	ement and Business		Management and Economics		
	ation S			Table of East.			
ECTS		od of grading	Only after succ. con	npl. of module(s)			
10		rical grade					
Duration Module level Other prerequisites			Other prerequisites				
1 sem	ester	graduate]				
Conte	nts						
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	_	ning outcomes					
2. inte	grate el	the fundamentals of sci aborated content in a sc entations independently	ientific thesis;	ws;			
		, number of weekly conta					
		tion on SWS (weekly con					
		sessment (type, scope, la ion on whether module c			ition offered — if not every seme-		
term p	aper (a	pprox. 20 pages) and pre	esentation (approx. 20	o minutes), weighted	d 2:1		
Alloca	tion of	places					
Additi	onal inf	ormation					
Workload							
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
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Module appears in							
	modulo deposito in						

Master's degree (1 major) Business Management (2010)