

Subdivided Module Catalogue for the Subject

Business Integration (MBA)

as a Master's with 1 major (90 ECTS credits)

Examination regulations version: 2012 Responsible: Faculty of Business Management and Economics

JMU Würzburg • generated 26-Aug-2024 • exam. reg. data record 88|f31|-|-|H|2012



Course of Studies - Contents and Objectives

No translation available.

Abbreviations used

Course types: \mathbf{E} = field trip, \mathbf{K} = colloquium, \mathbf{O} = conversatorium, \mathbf{P} = placement/lab course, \mathbf{R} = project, \mathbf{S} = seminar, \mathbf{T} = tutorial, $\ddot{\mathbf{U}}$ = exercise, \mathbf{V} = lecture

Term: **SS** = summer semester, **WS** = winter semester

Methods of grading: **NUM** = numerical grade, **B**/**NB** = (not) successfully completed

Regulations: **(L)ASPO** = general academic and examination regulations (for teaching-degree programmes), **FSB** = subject-specific provisions, **SFB** = list of modules

Other: **A** = thesis, **LV** = course(s), **PL** = assessment(s), **TN** = participants, **VL** = prerequisite(s)

Conventions

Unless otherwise stated, courses and assessments will be held in German, assessments will be offered every semester and modules are not creditable for bonus.

Notes

Should there be the option to choose between several methods of assessment, the lecturer will agree with the module coordinator on the method of assessment to be used in the current semester by two weeks after the start of the course at the latest and will communicate this in the customary manner.

Should the module comprise more than one graded assessment, all assessments will be equally weighted, unless otherwise stated below.

Should the assessment comprise several individual assessments, successful completion of the module will require successful completion of all individual assessments.

In accordance with

the general regulations governing the degree subject described in this module catalogue:

ASP02009

associated official publications (FSB (subject-specific provisions)/SFB (list of modules)):

25-Sep-2013 (2013-35)

This module handbook seeks to render, as accurately as possible, the data that is of statutory relevance according to the examination regulations of the degree subject. However, only the FSB (subject-specific provisions) and SFB (list of modules) in their officially published versions shall be legally binding. In the case of doubt, the provisions on, in particular, module assessments specified in the FSB/SFB shall prevail.

The subject is divided into

Abbreviation	Module title	ECTS credits	Method of grading	page					
Compulsory Courses (54 ECTS credits)									
Basic Modules (24 ECTS ci	Basic Modules (24 ECTS credits)								
10-MBA-VWA-122-m01	6	NUM	33						
10-MBA-BWA-122-m01	Fundamentals of Management (FUM)	6	NUM	10					
10-MBA-AIV-122-m01	Application-Oriented Information Processing (AIP)	6	NUM	6					
10-MBA-GPM-122-m01	Business Process Management (BPM)	6	NUM	12					
Lead Modules (18 ECTS cre	edits)								
10-MBA-UNA-122-m01	Business Analysis (BUA)	6	NUM	27					
10-MBA-PRM-122-m01	Project Management (PRM)	6	NUM	21					
10-MBA-UNF-122-m01	Leadership (LEA)	6	NUM	28					
Professional Experience (1	Professional Experience (12 ECTS credits)								
10-MBA-BEP-122-m01	Professional Experience (PRE)	12	B/NB	9					
Compulsory Electives (18 E	CTS credits)			•					
10-MBA-UON-122-m01	Corporate Governance and Sustainability (CGS)	6	NUM	29					
10-MBA-WIM-122-m01	Knowledge Management (KNM)	6	NUM	35					
10-MBA-USI-122-m01	Corporate Strategy and Innovation (CSI)	6	NUM	31					
10-MBA-LOG-122-m01	Operations Management (OPM)	6	NUM	15					
10-MBA-RIM-122-m01	Risk Management (RIM)	6	NUM	23					
10-MBA-QUM-122-m01	Quality Management (QUM)	6	NUM	22					
10-MBA-STM-122-m01	Strategic Management (STM)	6	NUM	25					
10-MBA-MAM-122-m01	Contemporary Management Concepts (CMC)	6	NUM	19					
10-MBA-ABW-122-m01	Managerial Issues (MAI)	6	NUM	5					
10-MBA-AVW-122-m01	Economical Issues (ECI)	6	NUM	7					
10-MBA-AWI-122-m01	Information Processing Issues (IPI)	6	NUM	8					
10-MBA-JUR-122-m01	Legal Requirements (LER)	6	NUM	14					
Thesis (18 ECTS credits)				,					
10-MBA-MAA-122-m01	Master's Thesis Business Administration	18	NUM	17					

	Module title Abb				Abbreviation		
Managerial Issues (MAI) 10-MBA-ABW-122-m01				10-MBA-ABW-122-m01			
Modul	le coord	linator		Module offered by			
MBA-C	Continu	ing Education		· · · ·	Management and Economics		
ECTS	-	od of grading	Only after succ. con				
6		erical grade		• • • •			
Durati	on	Module level	Other prerequisites				
1 seme	ester	graduate					
Conter	nts						
		overs current developme tical case studies.	nts in the area of bus	iness management;	it discusses contemporary theo-		
Intend	led lear	ning outcomes					
					rrent aspects of business mana- a of business management.		
Course	es (type	e, number of weekly conta	act hours, language –	- if other than Germa	an)		
V + Ü ((no info	rmation on SWS (weekly	contact hours) and co	ourse language avai	able)		
ster, ir	nformat	ion on whether module c	an be chosen to earn	a bonus)	ition offered — if not every seme-		
pages)), weigł	nation (approx. 60 minut nted 3:3:4 assessment: German, Eng		(approx. 15 minutes) and seminar paper (approx. 15		
Alloca	tion of	places					
Additi	onal inf	formation	-				
Additional information							
 Workle	oad						
 Workle	oad						
		le					
	oad ing cyc	le					
 Teachi 	ing cyc		lations for teaching.	degree programmes			
 Teachi 	ing cyc	l e I LPO I (examination regu	lations for teaching-o	degree programmes)			
 Teachi Referro	ing cycl ed to in	LPOI (examination regu	llations for teaching-o	degree programmes)			
 Teachi Referro Modul	ing cycl ed to in le appe	LPOI (examination regu					
 Teachi Referro Modul Maste	ing cycl ed to in le appe r's degr	LPOI (examination regu	egration (MBA) (2013))		

Module title				Abbreviation		
Application-Oriented Information Processing (AIP)			essing (AIP)		10-MBA-AIV-122-m01	
Module coordinator				Module offered by		
MBA-Co	ontinui	ng Education		Faculty of Business	Management and Economics	
ECTS	_	od of grading	Only after succ. com	pl. of module(s)		
6	L	rical grade				
Duratio		Module level	Other prerequisites			
1 seme		graduate				
Conten						
 This module will be discontinued, no courses are offered currently or will be offered in future. This may be due to one of the following reasons: the module belongs to a version of the examination regulations that no longer has any enrolled students the lecturer who offered the course is no longer employed at the University of Würzburg the contents are no longer taught and were substituted with comparable offers For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics. 						
Intende	ed learr	ning outcomes				
Due to module		k of relevance, no learing	outcomes descriptio	n is available becau	se no courses are held for this	
Course	s (type,	, number of weekly conta	ct hours, language —	if other than Germa	n)	
V + Ü (r	no infor	mation on SWS (weekly o	contact hours) and co	urse language avail	able)	
		essment (type, scope, la on on whether module ca			tion offered — if not every seme-	
prox. 5	pages)	nation (approx. 60 minut , weighted 3:4:3 ssessment: German, Eng		ination (approx. 120	minutes) and seminar paper (ap-	
Allocat	ion of p	olaces				
Additio	nal info	ormation				
Worklo	ad					
Teachir	ng cycle	9				
Referre	d to in	LPOI (examination regu	lations for teaching-c	legree programmes)		
Module	e appea	rs in				
		ee (1 major) Business Inte	egration (MBA) (2013))		
	-	ee (1 major) Business Inte				

Modul	e title				Abbreviation
Economical Issues (ECI) 10-MBA-AVW-122-m01				10-MBA-AVW-122-m01	
Modul	e coord	linator		Module offered by	
		ing Education			Management and Economics
ECTS	1	od of grading	Only after succ. con		
6		rical grade			
Duratio		Module level	Other prerequisites		
1 seme	ester	graduate			
Conter	nts	·			
	odule c ase stue		nts in the area of eco	nomics; it discusses	contemporary theories and prac-
Intend	ed lear	ning outcomes			
		ures, case studies and te practical knowledge to so			rrent aspects of economics. You cs.
Course	es (type	, number of weekly conta	ct hours, language –	- if other than Germa	ın)
V + Ü (no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)
ster, in written pages)	format exami , weigh	ion on whether module ca	an be chosen to earn es) and presentation	a bonus)	ition offered — if not every seme-
	tion of				
Additio	onal inf	ormation			
Worklo	bad				
Teachi	ng cycl	e			
			-		
Referre	ed to in	LPO I (examination regu	lations for teaching-	legree programmes)	
Modul	e appea	ars in			
Master's degree (1 major) Business Integration (MBA) (2013)					
Master	's degr	ee (1 major) Business Inte	egration (MBA) (2012)	
Master	r's degr	ee (1 major) Purchasing 8	Supply Chain Mana	gement (MBA) (2013)

Module title)			Abbreviation
Information Processing Issues (IPI) 10-MBA-AWI-122-m01				
Module coordinator			Module offered by	
	uing Education			Management and Economics
	hod of grading	Only after succ. con	· · · · ·	Management and Economics
	nerical grade			
Duration	Module level	Other prerequisites		
1 semester	graduate			
Contents	· ·	·		
	covers current developme al case studies.	nts in the area of bus	iness informatics; it	discusses contemporary theories
Intended le	arning outcomes			
	ctures, case studies and te also acquire practical know			rrent aspects of business infor- a of business informatics.
Courses (ty	oe, number of weekly conta	act hours, language –	- if other than Germa	ın)
V + Ü (no in	formation on SWS (weekly	contact hours) and co	ourse language avail	able)
	ssessment (type, scope, la ation on whether module c			tion offered — if not every seme-
pages), wei		·	(approx. 15 minutes) and seminar paper (approx. 15
Allocation of	f places			
Additional i	nformation			
Workload				
Teaching cy	cle	-		
		-		
Referred to	in LPO I (examination regu	lations for teaching-	degree programmes)	
Module app	ears in			
Master's degree (1 major) Business Integration (MBA) (2013)				
Master's degree (1 major) Business Integration (MBA) (2012)				
Master's de	gree (1 major) Purchasing 8	& Supply Chain Mana	gement (MBA) (2013)

Module title				Abbreviation	
Professional Experience (PRE) 10-MBA-BEP-122-m01			10-MBA-BEP-122-m01		
Modul	e coord	linator		Module offered by	<u> </u>
MBA-C	ontinui	ing Education		Faculty of Business	Management and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
12	(not)	successfully completed			
Durati	on	Module level	Other prerequisites		
1 seme	ester	graduate			
Conter	nts				
		eals with different areas ents are working with.	of professional practi	ice and examines va	rious disciplines from the compa
Intend	ed lear	ning outcomes			
with so plemer Course P + K (I Metho	ophistic nt the r es (type no infor d of as	cated knowledge to find s elevant facts and to discu , number of weekly conta rmation on SWS (weekly o	olutions. The studen uss and present them uct hours, language – contact hours) and co unguage – if other tha	t is also able to sche in an appropriate w - if other than Germa ourse language avail an German, examina	in)
2 pres	entatio	ns (approx. 30 minutes easiers and the second s	ach), weighted 1:1	a bollus)	
	tion of		,		
Additio	onal inf	ormation			
Workload					
Worklo	oad				
Worklo	oad				
		e			
	oad ing cycl	e			
 Teachi 	ing cycl		lations for teaching-o	degree programmes)	
 Teachi 	ing cycl	e LPO I (examination regu	lations for teaching-o	degree programmes)	
 Teachi Referro 	ing cycl ed to in	LPO I (examination regu	lations for teaching-o	degree programmes)	
 Teachi Referro Modul	ing cycl ed to in e appea	LPO I (examination regu			

Module title			Abbreviation				
Fundar	Fundamentals of Management (FUM) 10-MBA-BWA-122-m01						
Module coordinator			Module offered by				
MBA-C	ontinuing Education		Faculty of Business	Management and Economics			
ECTS	Method of grading	Only after succ. con	npl. of module(s)				
6	numerical grade						
Duratio		Other prerequisites	i				
1 seme	0						
Conten	ts						
Motivation The most important factor for a company's success is the appropriate use of human, physical and financial re- sources. Quality in business organisation is another factor gaining importance in international competition. The- refore, considerations of suitable investment and financing alternatives or the selection of qualified employees need to be made. In addition, the focus needs to be put on corporate decision-making and on the utilisation of product and service innovations. Using adequate marketing concepts helps to successfully place and establish products and services in the market environment. This module will cover the following topics: - Investment and financing - Accounting and economic value added - Controlling							
- Marke - Huma	in resources and organisation						
Learn h vestme relevar plans. consect to secu Approa The mo of inco dures o be pres ment-re	Intended learning outcomes Objectives Learn how to think, to make decisions, and to act like an entrepreneur. Use well-established financial and investment evaluation and calculation methods to make your decision. Acquire well-founded knowledge in the relevant accounting standards as well as controlling instruments. Practice the preparation of realistic business plans. Objectively evaluate both the market potentials concerning certain products and services as well as the consequences and risks of different business strategies. Use modern marketing instruments and sales concepts to secure your company's success. Approach The module starts with a company simulation game, which offers you an interactive approach to the subjects of income statement as well as of economic value added. Following that, selected accounting principles, procedures of capital expenditure, budgeting and financing strategies as well as sophisticated controlling tools will be presented. In the qualitative disciplines such as marketing and human resources you will acquire management-relevant knowledge e. g. regarding customer orientation or employee management. Writing an exam you						
	en proof the acquired skills. •s (type, number of weekly cont	 act hours, language –	- if other than Germa	n)			
	no information on SWS (weekly						
Metho	· · · · · · · · · · · · · · · · · · ·	anguage — if other th	an German, examina	tion offered — if not every seme-			
	examination (approx. 60 minu age of assessment: German, En		ination (approx. 180	minutes), weighted 3:7			
Allocat	ion of places						
Additio	onal information						

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Integration (MBA) (2013) Master's degree (1 major) Business Integration (MBA) (2012) Master's degree (1 major) Purchasing & Supply Chain Management (MBA) (2013)

Module title			Abbreviation			
Busine	ss Proc	ess Management (BPM)			10-MBA-GPM-122-m01	
Module	e coord	inator		Module offered by		
MBA-C	ontinui	ng Education			Management and Economics	
ECTS		od of grading	Only after succ. con			
6	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme		graduate				
Conten	ts					
Motivation Continually changing market requirements necessitate constant adjustments of the business processes within companies. The traditional design of a company's operational structure, i. e. isolating individual functions, is re- placed by the organisational integration of logically connected tasks and procedures. This development affects not only internal processes but also increasingly affects inter-company business processes. This is why compa- nies that manage to design their entire operations and overall organisation in a structured and integrated man- ner are particularly successful. This module will cover the following topics: - Information processing within companies - Business processes - Customer relationship management (CRM) - Supply chain management (SCM)						
		source planning (ERP)				
		ning outcomes				
ted ma Learn a Identify Employ	e well-f nner. G bout th / the po / and u	et detailed as well as stand the tools and concepts avail tentials of digital proces	te-of-the-art insights ailable nowadays for s development bot	about the processes the continuous impr h in regards with sup	s processes in a practically-orien- s within and between companies. rovement of business processes. opliers as well as with customers. order to have the decisive advan-	
First, ye ve infor busine pany, y knowle	Approach First, you will be taught the state-of-the-art theories of modern business process management. You will recei- ve information technology support in the form of enterprise resource planning systems. You will be shown how business processes are illustrated and monitored in standard software. During a site visit to a middle-sized com- pany, you will be able to experience the actual process execution. You will have to prove your newly acquired knowledge by presenting a case study as well as by writing an exam. Composing a term paper will then help you to apply your know-how in your own company.					
Course	s (type	, number of weekly conta	ct hours, language —	- if other than Germa	n)	
V + Ü (r	no infoi	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
pages)	, weigh	nation (approx. 60 minut ted 3:3:4 ssessment: German, Eng	·	(approx. 15 minutes)) and seminar paper (approx. 15	
Allocat	ion of _l	olaces				
Additio	onal inf	ormation				

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Integration (MBA) (2013) Master's degree (1 major) Business Integration (MBA) (2012) Master's degree (1 major) Purchasing & Supply Chain Management (MBA) (2013)

Module title			Abbreviation		
Legal Requirements (LER)					10-MBA-JUR-122-m01
Module	e coord	inator		Module offered by	
		ng Education			Management and Economics
ECTS		od of grading	Only after succ. com	pl. of module(s)	
6	L r	rical grade			
Duratio		Module level	Other prerequisites		
1 seme	l	graduate			
Conten					
This mo	odule w	vill be discontinued, no c	ourses are offered cu	rrently or will be offe	red in future.
• tł • tł • tł	ne mod ne lectu ne cont re infor	urer who offered the cour ents are no longer taugh mation, please contact th	of the examination re se is no longer emplo t and were substitute	yed at the University d with comparable o	
Intende	ed learr	ning outcomes			
Due to module		k of relevance, no learing	outcomes descriptio	n is available becau	se no courses are held for this
Course	s (type,	, number of weekly conta	ct hours, language —	if other than Germa	n)
V + Ü (r	no infor	mation on SWS (weekly o	contact hours) and co	urse language availa	able)
		e ssment (type, scope, la on on whether module ca			tion offered — if not every seme-
pages),	weigh	nation (approx. 60 minut ted 3:3:4 ssessment: German, Eng	·	(approx. 15 minutes)) and seminar paper (approx. 15
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
Teachir	ng cycle	9			
Referre	d to in	LPOI (examination regu	lations for teaching-d	legree programmes)	
Module	appea	irs in			
Master	Master's degree (1 major) Business Integration (MBA) (2013)				
Master's degree (1 major) Business Integration (MBA) (2012)					

Module title			Abbreviation			
Operations Management (OPM)			10-MBA-LOG-122-m01			
Module coordinator				Module offered by		
MBA-Co	ontinui	ng Education		Faculty of Business	Management and Economics	
ECTS	1	od of grading	Only after succ. con	npl. of module(s)		
6	nume	rical grade				
Duratio		Module level	Other prerequisites			
1 seme		graduate				
Conten	ts					
Motivation Modern logistics forms the basis for a successful management of procurement, production and distribution pro- cesses. Logistics ensures that suitable goods are available in the right place in the required quantities at the right time and at adequate costs. This is a cross-department and cross-company function, integrating processes using both organisational measures as well as information technology. Producing companies in particular bene- fit from an intense and seamless integration into their suppliers' and their customers' flows of commodities and information in an international environment. This module will cover the following topics: - Logistical tasks and methods - Production planning and management - Material requirements planning - Constraint-based management						
- Logist	ics ser	vices and service provide	ers			
		ning outcomes				
mer-ori due to use and nal thir	o ident ented an inte d bene nker be	processes such as order- grated, process-oriented fit from cross-company p	to-cash. Use market of production process. lanning concepts and nierarchical boundari	opportunities by beir Build value-added c I coordination mecha	ches and their impact on custo- ng "better" than your competitors hains and networks in order to anisms. Become an unconventio- phisticated sense for mutual in-	
First, yo tion wil solutio for typi written to impr	Approach First, you will receive a practice-oriented overview of relevant logistical concepts. An interactive company simula- tion will intensify this overview, teaching you to take bottlenecks into account while looking for suitable process solutions. The new findings will be verified by a visit to an automotive company. You will then present solutions for typical logistics problems developed within team assignments. You will test your theoretical knowledge in a written exam. Additionally, you will apply your know-how in a practice-oriented manner in a term paper in order to improve your company's competitive edge.					
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	n)	
V + Ü (r	no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
pages),	, weigh	nation (approx. 60 minut ted 3:3:4 .ssessment: German, Eng	·	(approx. 15 minutes)) and seminar paper (approx. 15	
Allocat	ion of _l	places				

Additional information

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Module title				Abbreviation		
Master's Thesis Business Administration 10-MBA-MAA-122-m01						101
Module coordinator			Module offered by			
MBA-C	MBA-Continuing Education Fa			Faculty of Business	Management and E	conomics
ECTS		od of grading	Only after succ. cor	npl. of module(s)		
18	nume	rical grade				
Durati		Module level	Other prerequisites	i		
1 seme		graduate				
Conte						
	s, leade	e, students will research rship or management w				
Intend	ed learı	ning outcomes				
		as the ability to edit and c methods.	d to compose a maste	r's thesis about a dei	nanding problem in	certain time
Course	es (type	, number of weekly con	tact hours, language –	- if other than Germa	n)	
•	10-MBA	as 2 components; infor MAA-2-122: K (no infor MAA-1-122: A (no infor	mation on language ar	nd number of weekly	contact hours availa	
		essment (type, scope,			tion offered — if not	every seme-
-		on on whether module				
		as the following 2 asse nent components to pa			ise, students must p	bass all of
• Asses: •	3 ECTS c oral exa Languag sment c 15 ECTS Master t	redits, method of gradi mination of on candida ge of assessment: Germ omponent to module co credits, method of grac hesis (approx. 50 page ge of assessment: Germ	te each (approx. 30 m an or English omponent 10-MBA-MA ling: numerical grade s)		it Business Administ	tration
Alloca	tion of p	olaces				
Additi	onal inf	ormation				
•	10-MBA	ormation listed separat ·MAA-2-122: ·MAA-1-122: Additional				
Workl	oad					
Teach	ing cycl	e				
Referr	ed to in	LPOI (examination reg	gulations for teaching-	degree programmes)		
Modul	e appea	in				
	-	ee (1 major) Business Ir ee (1 major) Business Ir				
Master's v (2012)	vith 1 majoı	Business Integration (MBA)		enerated 26-Aug-2024 • exan ECTS) Business Integration (I		page 17 / 36



Master's degree (1 major) Purchasing & Supply Chain Management (MBA) (2013)

Module title			Abbreviation			
Contemporary Management Concepts (CMC) 10-MBA-MAM-122-mo1				10-MBA-MAM-122-m01		
Module coordinator				Module offered by		
MBA-C	ontinui	ng Education			Management and Economics	
ECTS	1	od of grading	Only after succ. con	npl. of module(s)		
6	<u> </u>	rical grade				
Duratio		Module level	Other prerequisites			
1 seme		graduate				
Conten	its					
Motivation Nowadays, the success of companies on global markets is determined by the appropriate selection, the pro- blem-oriented combination and the consistent application of suitable management concepts. These methods and skills are necessary to generate added value for companies. The increasing degree of interconnectedness of international supply and demand relationships requires new strategies and procedures for decision-making pro- cesses in today's business environment. Structured thinking and action in combination with creativity and inno- vation are key success factors for a goal-oriented corporate management.						
- Enterp - Proble - Evalua - Creati	prise or em stru ation ar ivity and	vill cover the following top ganisation cturing nd decision making d lateral thinking entive problem solving (1				
Intend	ed learr	ning outcomes				
thods a on of s ments and ide	e effecti and too elected but also entify re	ls. Take the potentials of techniques offers the de o strengths and weaknes	certain strategies fro cisive added value to ses of various manag Iternatives using bot	om different areas an o you and your comp gement concepts. Pra	as constraints of specific me- d find out how the combinati- any. Learn about typical require- actice several specific techniques ontemporary management con-	
As an i tical ex cation, knowle practic	Approach As an introduction, relevant techniques and processes will be presented, analyzed, and combined using prac- tical examples and team assignments. Tutorials regarding the management tasks of information and communi- cation, problem structuring, evaluation, decision-making as well as creativity and innovation will intensify your knowledge and will support the practical implementation. You will confirm and practice your new know-how in a practice-oriented presentation. A written exam and a term paper, in which you can apply your knowledge in your company, will complete this module.					
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	n)	
V + Ü (I	no infor	mation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		e ssment (type, scope, la on on whether module ca			tion offered — if not every seme-	
pages)	, weigh	nation (approx. 60 minuto ted 3:3:4 ssessment: German, Eng	·	(approx. 15 minutes)) and seminar paper (approx. 15	
Allocat	tion of p	olaces				
Additio	onal info	ormation				

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Module title			Abbreviation			
Project	Manag	ement (PRM)			10-MBA-PRM-122-m	101
Module	e coordi	nator		Module offered by		
	ss Integ	gration Prof. Thome		Faculty of Business Management and Economics		conomics
ECTS		d of grading	Only after succ. con	npl. of module(s)		
6	<u> </u>	ical grade				
Duratio		Module level	Other prerequisites			
1 seme	!	graduate				
Conten	ts					
This mo	Description: This module will acquaint students with basic concepts and methods of project management and project plan- ning with a special focus on IT projects.					
-Organi - Projec - Projec - Projec - Projec - Projec - Critica - Risk a	The following contents will be covered: -Organisational forms in projects - Project management tasks - Project team and project responsibilities - Project planning (structure, schedule, capacity, time and cost planning) - Project phases (project initiation, project planning, project execution, project close, project control) - Project management tools - Critical path methods (CPM, MPM, PERT) - Risk analysis					
		gement software iing outcomes				
ce of pr plannir	roject o Ig and I	bjectives such as deac may use them in work.	c potential of a consiste llines and costs. The st	udents are familiar v	vith methods and to	
			tact hours, language –			
		· · · · ·	y contact hours) and co		· ·	
			language — if other the can be chosen to earn		tion offered — if not	every seme-
pages),	weight	aation (approx. 120 min eed 4:3:3 ssessment: German, E	nutes) and presentation nglish	n (approx. 20 minute	s) and seminar pape	er (approx. 5
Allocat	ion of p	laces				
Additio	nal info	ormation				
Worklo	ad					
Teaching cycle						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in						
Master's degree (1 major) Business Integration (MBA) (2013)						
Master's degree (1 major) Business Integration (MBA) (2013) Master's degree (1 major) Business Integration (MBA) (2012)						
	-	-	s & Supply Chain Mana)	
Master's wi (2012)	th 1 major	Business Integration (MBA)		enerated 26-Aug-2024 • exam ECTS) Business Integration (I	-	page 21 / 36

Module title					Abbreviation
Quality Management (QUM)					10-MBA-QUM-122-m01
Module	e coord	inator		Module offered by	
MBA-Co	ontinui	ng Education		Faculty of Business	Management and Economics
ECTS		od of grading	Only after succ. com	pl. of module(s)	
6	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
This mo	odule w	vill be discontinued, no c	ourses are offered cu	rrently or will be offe	ered in future.
• tl • tl • tl For moi	 This may be due to one of the following reasons: the module belongs to a version of the examination regulations that no longer has any enrolled students the lecturer who offered the course is no longer employed at the University of Würzburg the contents are no longer taught and were substituted with comparable offers For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics. 				
Intende	ed learn	ning outcomes			
Due to module		k of relevance, no learing	outcomes descriptio	on is available becau	se no courses are held for this
Course	s (type,	, number of weekly conta	ct hours, language —	if other than Germa	n)
V + Ü (r	no infor	mation on SWS (weekly o	contact hours) and co	ourse language availa	able)
		essment (type, scope, la on on whether module ca			tion offered — if not every seme-
pages),	, weigh	nation (approx. 60 minut ted 3:3:4 ssessment: German, Eng	·	(approx. 15 minutes)) and seminar paper (approx. 15
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
Teaching cycle					
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					
Master	's degre	ee (1 major) Business Inte	egration (MBA) (2013))	
Master	's degre	ee (1 major) Business Inte	egration (MBA) (2012))	

Module title			Abbreviation		
Risk Ma	Risk Management (RIM) 10-MBA-RIM-122-mo1				
Module	coordinator		Module offered by		
MBA-Continuing Education		Faculty of Business	Management and Economics		
ECTS Method of grading Only after succ. compl. of module(s)					
LL	numerical grade				
Duratio		Other prerequisites			
1 semes					
Contents					
Motivation Risk management is a managerial task, identifying, analysing and evaluating the risks a company faces. Global and interconnected markets give rise to new risks, e. g. environmental risks or risks regarding information securi- ty. Many companies are not sufficiently prepared to face changed framework conditions. However, the very sub- stance of a company may be put at risk if the management does not react in time. Suitable methods and orga- nisational preventive measures can effectively limit the aggravation of a risk situation caused by the increasing complexity and dynamics of the business environment.					
This module will cover the following topics: - Risk types - Risk areas and risk culture - Risk management process - Evaluation methods for risk management - Risk management information systems					
Intende	d learning outcomes				
Objectives Acquire well-founded know-how about the most important types of risks as well as relevant processes in the area of risk management. Gain the competence to clearly identify, systematically treat and knowingly evaluate areas of risk and to derive decisive measures and actions. In addition, get training in how to handle special risk management information systems. Acquire significant core competencies in order to be able to adequately dis- cover the potentials of stochastic methods in quantitative risk management. Establish the use of relevant ap- proaches within the overall risk management process.					
Approach Principles of sophisticated corporate governance as well as guidelines for a traceable risk management form the basis of this module. Based on regulatory framework conditions, you learn to distinguish between a risk mana- gement mandated by law and a risk management required for business purposes. You will also be taught about the quantitative processes necessary to assess and aggregate risks. You will test your newly acquired knowledge in a written exam. Additionally, you will process practical uses of risk management within your own professional environment in a presentation and a term paper.					
Courses	(type, number of weekly conta	ct hours, language –	- if other than Germa	n)	
V + Ü (n	o information on SWS (weekly o	contact hours) and co	ourse language avail	able)	
Method of assessment (type, scope, language — if other than German, examination offered — if not every seme- ster, information on whether module can be chosen to earn a bonus)					
written examination (approx. 60 minutes) and presentation (approx. 15 minutes) and seminar paper (approx. 15 pages), weighted 3:3:4 Language of assessment: German, English					
Allocati	on of places				
Additio	nal information				

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Module title				Abbreviation
Strategic Management (STM) 10-MBA-STM-122-m01				
Modul	e coordinator		Module offered by	
MBA-Continuing Education			Faculty of Business	Management and Economics
ECTS	Method of grading	Only after succ. con	npl. of module(s)	
6 numerical grade				
Duration Module level Other prerequisites				
1 semester graduate				
Contents				
Motivation Planning and developing the product and service portfolio is a central managerial task in companies, a task that is increasingly gaining in importance due to the intensifying competition on global markets. It requires company structures that contribute as much as possible to the achievement of corporate goals. Short-term, medium-term and long-term perspectives need to be developed for a company's business activities. In addition, competiti- on-related frameworks and conditions as well as technological progress need to be identified, evaluated and adequately taken into account at an early stage. This module will cover the following topics: - Strategic analysis and success factors - Market entry strategies - Forward and backward integration - Price and competitive advantages				
- Corpo	orate structures on an internatio	nal level		
Intend	ed learning outcomes			
Objectives Acquire the know-how to come up with clear corporate goals and to derive practical measures in order to reach the goals set. Learn how to establish organizational structures for your company enabling effective and efficient business processes to remain successful and flexible. At the same time, keep up with both the long-term per- spectives and the short-term competitive situation. Design business fields and analyze, plan, and evaluate your company's strategy on a permanent basis to be in line with an on-target fulfillment. Take into account strengths and weaknesses as well as opportunities and threats.				
Approach The module takes place at Peking University, the most renowned modern university in China. Professors experi- enced in international surroundings will present you with well-established approaches and the most recent de- velopments in strategic management and corporate governance. All concepts will be discussed on the basis of case studies of companies operating internationally. In addition to the contents of teaching, you will receive di- rect insights in the Asian lifestyle and Chinese corporate landscape through lectures from corporate representati- ves, company site visits, and cultural events.				
Course	es (type, number of weekly cont	act hours, language –	- if other than Germa	n)
V + Ü (no information on SWS (weekly	contact hours) and co	ourse language avail	able)
Method of assessment (type, scope, language — if other than German, examination offered — if not every seme- ster, information on whether module can be chosen to earn a bonus)				
written examination (approx. 120 minutes) and presentation (approx. 20 minutes), weighted 65:35 Language of assessment: German, English				
Alloca	tion of places			
Additio	onal information			

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Module title					Abbreviation
Business Analysis (BUA)					10-MBA-UNA-122-m01
Module	e coord	inator		Module offered by	
MBA-Co	ontinui	ng Education		Faculty of Business	Management and Economics
ECTS		od of grading	Only after succ. com	pl. of module(s)	
6	· · · · · · · · · · · · · · · · · · ·	rical grade			
Duratio		Module level	Other prerequisites		
1 seme		graduate			
Conten					
This ma th th th For more and Ecce	 This module will be discontinued, no courses are offered currently or will be offered in future. This may be due to one of the following reasons: the module belongs to a version of the examination regulations that no longer has any enrolled students the lecturer who offered the course is no longer employed at the University of Würzburg the contents are no longer taught and were substituted with comparable offers For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics. 				
· · · · · · · · · · · · · · · · · · ·		ning outcomes	outcomes descriptio	n is available becau	se no courses are held for this
module		Norrelevance, no learing	outcomes descriptio	available becdu	של ווע נטעושבש מוע וועוע וטו נוווש
Course	s (type,	, number of weekly conta	ct hours, language —	· if other than Germa	n)
V + Ü (r	no infor	mation on SWS (weekly o	contact hours) and co	ourse language avail	able)
		e ssment (type, scope, la on on whether module ca			tion offered — if not every seme-
		ers (approx. 15 pages ea ssessment: German, Eng			
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
Teaching cycle					
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)				
Module appears in					
	-	ee (1 major) Business Inte			
Master	's degre	ee (1 major) Business Inte	egration (MBA) (2012))	

Module title					Abbreviation	
Leadership (LEA)					10-MBA-UNF-122-m01	
Module	coord	inator		Module offered by		
MBA-Co	ontinui	ng Education		Faculty of Business	Management and Economics	
ECTS		od of grading	Only after succ. com	pl. of module(s)		
6	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
This mo	odule w	ill be discontinued, no co	ourses are offered cu	rrently or will be offe	red in future.	
 tł tł tł 	ne mod ne lectu ne cont re infor	irer who offered the cour ents are no longer taugh mation, please contact th	of the examination re se is no longer emplo and were substitute	yed at the University d with comparable o		
Intende	ed learr	ning outcomes				
	the lac		outcomes descriptio	n is available becau	se no courses are held for this	
Course	s (type,	number of weekly conta	ct hours, language —	if other than Germa	n)	
V + Ü (r	no infor	mation on SWS (weekly o	contact hours) and co	urse language availa	able)	
		essment (type, scope, la on on whether module ca			tion offered — if not every seme-	
		nation (approx. 120 minu ssessment: German, Eng	-	ı (approx. 20 minute	s), weighted 65:35	
Allocat	ion of p	olaces				
Additio	nal info	ormation				
Worklo	ad					
Teaching cycle						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	Module appears in					
	Master's degree (1 major) Business Integration (MBA) (2013)					
	-	ee (1 major) Business Inte				
	-	ee (1 major) Purchasing 8	-			

Module title				Abbreviation		
Corporate Governance and Sustainability (CGS) 10-MBA-UON-122-mo1						
Modu	e coord	inator		Module offered by		
MBA-C	ontinui	ng Education			Management and E	conomics
ECTS		od of grading	Only after succ. compl. of module(s)			
6	nume	rical grade				
Durati		Module level	Other prerequisites	i		
1 seme		graduate				
Conte						
Motivation For many companies, assuming social responsibility is an integral part of their corporate strategy. The respective regulatory framework (corporate governance) ensures that management is responsible, transparent and focused on long-term success. All management decisions must in the interest of the company itself, the owners and also external stakeholders. This includes the task of taking into account the complete life cycle of goods when they are being developed and produced. Ultimately, social and ecological aspects become prerequisites for economic success. This module will cover the following topics: - Framework and rules of corporate governance - Stakeholder management - Sustainable economic activity and management						
		cial responsibility nd trust				
		ning outcomes				
Objectives Get a sophisticated sense for the adequate balance between profit maximization and sustainable economic ac- tivity. Learn about the non-monetary effects of your entrepreneurial decisions. Prepare yourself for both the wis- hes as well as the needs of your company's stakeholders in order to be able to take into account as much as possible the different requirements of all stakeholders when you make your decisions. Acquire a consistent and sustainable leadership style and adopt reliable knowledge on how to secure enduring competitiveness and long-term success for your company.						
Approach The module takes place at Florida Gulf Coast University, a young and dynamic university in Florida. During the classroom sessions you work on different case studies, which present several companies from different indu- stries. You will see examples for proper company organization and sustainable economic activity in an interna- tional context. In panel discussions with company founders, managing directors, and members of supervisory boards as well as during company site visits, you will increase your awareness for an ethically correct conduct, even in extreme situations, such as mergers and acquisitions.						
Course	es (type	, number of weekly cor	itact hours, language –	- if other than Germa	in)	
V + Ü (no infoi	mation on SWS (week	y contact hours) and c	ourse language avail	able)	
Method of assessment (type, scope, language — if other than German, examination offered — if not every seme- ster, information on whether module can be chosen to earn a bonus)						
seminar paper (approx. 5 pages) and presentation (approx. 20 minutes) and oral participation, weighted 4:3:3						
Allocation of places						
Additional information						
Workl	oad					
Master's v (2012)	vith 1 majo	r Business Integration (MBA)		enerated 26-Aug-2024 • exan ECTS) Business Integration (-	page 29 / 36

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Integration (MBA) (2013) Master's degree (1 major) Business Integration (MBA) (2012)

Master's degree (1 major) Purchasing & Supply Chain Management (MBA) (2013)

Module title			Abbreviation			
Corpor	Corporate Strategy and Innovation (CSI) 10-MBA-USI-122-m01					
Modul	e coord	inator		Module offered by		
MBA-C	ontinui	ng Education		Faculty of Business	Management and Economics	
			Only after succ. con	npl. of module(s)		
6	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conter	Contents					
A facto positio ve as v ve proo ny's po in orde This m - Indus - Comp - Entre	Motivation A factor that is crucial for the long-term success of a company is its culture. Taking into account the individual position of a company and its surrounding value-creation network, a company's culture needs to promote creati- ve as well as innovative developments. Companies need to position themselves strategically and offer innovati- ve products and services on dynamic markets. To achieve this, a permanent further development of the compa- ny's portfolio of goods and services is essential. In addition, suitable distribution channels must be developed in order to reach customers the best way possible. This module will cover the following topics: - Industry and competition analysis - Composition of value creation networks					
		external success factors nd design				
Intend	ed lear	ning outcomes				
Objectives Acquire well-founded knowledge to analyze, evaluate, and compare specific companies or even entire indu- stries. Learn how to strategically make decisions about how to position your company, e. g. with a view to pro- curement of raw materials or regarding the distribution of products. Learn to act like an entrepreneur. Use new technologies in order to break up with old structures and to replace traditional business models. Familiarize yourself with design tools as well as innovation methods to create a competitive edge for your company and to proactively lead changes within surrounding market environments.						
Approach The module will be held at the renowned Boston University. First, the focus will be on methods and toolsets for the analysis of industries and companies. You will then be taught on the development of products and services. You will also learn concepts to design marketing strategies in a real-life setting. Based on findings from value creation chains examined, you derive opportunities to increase your company's performance. In a business si- mulation, you will combine theoretical and practical knowledge by planning production facilities and distribution channels to conquer new markets.						
Course	s (type	, number of weekly conta	ct hours, language –	- if other than Germa	n)	
V + Ü (no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-	
	seminar paper (approx. 5 pages) and presentation (approx. 20 minutes) and oral participation, weighted 4:3:3 Language of assessment: German, English					
Allocat	tion of p	places				
Additio	onal inf	ormation				

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Module title					Abbreviation
Fundamentals of Economics (FUE)					10-MBA-VWA-122-m01
Module	e coord	inator		Module offered by	
MBA-Co	ontinui	ng Education		Faculty of Business	Management and Economics
ECTS		od of grading	Only after succ. com	pl. of module(s)	
6		rical grade			
Duratio		Module level	Other prerequisites		
1 seme		graduate			
Conten					
Econon increas nies co their co the inte through This mo - Globa - Econo	Motivation Economics attempts to understand and to explain the business cycle and its regularities. The findings become increasingly important for the positioning of companies within global competition. It is essential that compa- nies correctly interpret economic-political decisions or reforms in social security and take them into account in their corporate management. That way, both the opportunities afforded by the opening of markets as well as the intensification of business relationships due to globalisation can be used successfully while risks incurred through increased competition can be reduced. This module will cover the following topics: - Globalisation and competitiveness - Economic and monetary policy - Economic growth				
		markets and social polic	v		
		ning outcomes	·		
Objectives Acquire well-founded and proven insights in the causes and effects of globalization. Find out which challenges the advancing globalization poses to certain business locations. Identify complex correlations in national and international business life, which you can use for purchasing and selling activities in a profitable manner. Learn how to competently analyze macroeconomic changes in employment markets, currency exchange rates, and fi- nancial markets. Acquire the necessary know-how to proactively react to new political framework conditions with adequate corporate measurements.					
Approach In this module, experienced and well-renowned lecturers from universities, economic research institutes, and strategy departments of companies will present you their knowledge on economic activities. They combine ma- croeconomic theories with their real-life impacts in a comprehensible manner. In the course of expert lectures and discussions, tremendous importance is attributed to teaching you sustainable reaction mechanisms. In a written exam, you will test your knowledge in assessing macroeconomic framework conditions and deriving sui- table actions for the success of your company.					
Course	s (type	, number of weekly conta	ct hours, language —	if other than Germa	n)
V + Ü (r	no info	rmation on SWS (weekly o	contact hours) and co	urse language avail	able)
		sessment (type, scope, la ion on whether module ca			tion offered — if not every seme-
written examination (approx. 180 minutes) Language of assessment: German, English					
Allocat					
Additio	nal inf	ormation			

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Master's degree (1 major) Business Integration (MBA) (2013) Master's degree (1 major) Business Integration (MBA) (2012) Master's degree (1 major) Purchasing & Supply Chain Management (MBA) (2013)

Module title			Abbreviation		
Knowledge Management (KNM) 10-MBA-WIM-122-m01					
Modul	e coordinato	or		Module offered by	
MBA-Continuing Education				Faculty of Business	Management and Economics
ECTS Method of grading Only after succ. compl. of module(s)			npl. of module(s)		
6	numerical	grade			
Durati	on Moo	dule level	Other prerequisites		
1 seme	ester grad	duate			
Conter	Contents				
Motivation In addition to real estate, financial capital and human resources, the knowledge existing within companies is the fourth decisive production and success factor in a competitive environment. Knowledge management involves all strategic and operative responsibilities necessary to build up, provide, purposefully use and maintain know- ledge within companies. The challenges faced in this context include motivating staff to integrate their knowled- ge into the company's knowledge pool, to aggregate it with the know-how of other employees and to systemati- cally use it to fulfil operative tasks. This module will cover the following topics: - Knowledge development and communication - Knowledge acquisition and management					
- Know	ledge mana	cit knowledge gement tools of knowledge manage	ement		
Intend	ed learning	outcomes			
Find ou gemen how ne about	arize yoursel ut, how to ra It. Learn how ecessary to c the manage	ise the awareness of v to use the knowled continue the develop ment of knowledge in	f your employees abo ge available in your o ment of your compar	but the necessity of o company with purpos ny's knowledge pool ngs, without impedi	n and knowledge management. organizational knowledge mana- se and profit. Acquire the know- . Develop integrated solutions ng your employees with docu-
Approach You will gain access to the subject of knowledge management hands-on in group work and various case studies from actual companies. Specialist lectures from instructors from different realms of industry then verify the sub- sequent theoretical contents. In the course of case study work, you will improve your know-how. You can then test what you learned about central concepts and methods of knowledge management in a written exam. Addi- tionally, you will apply your newly acquired know-how in a practice-oriented manner in a term paper in order to improve your company's competitive positioning.					
Course	es (type, nun	nber of weekly conta	ct hours, language –	- if other than Germa	n)
V + Ü (no informati	ion on SWS (weekly o	contact hours) and co	ourse language avail	able)
Method of assessment (type, scope, language — if other than German, examination offered — if not every seme- ster, information on whether module can be chosen to earn a bonus)					
written examination (approx. 60 minutes) and presentation (approx. 15 minutes) and seminar paper (approx. 15 pages), weighted 3:3:4 Language of assessment: German, English					
Alloca	tion of place	25			
Additio	onal informa	ation			

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in