

# Module Catalogue

for the Subject

# **Business Information Systems**

as a Master's with 1 major with the degree "Master of Science" (120 ECTS credits)

Examination regulations version: 2016 Responsible: Faculty of Management and Economics

JMU Würzburg • generated 19-Apr-2025 • exam. reg. data record 88|277|-|-|H|2016

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Brand Management & Market Researc	ch	(
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Econometrics 1		10
Selected Topics in Business Managen	nent and Economics 1	10
Selected Topics in Business Managen	nent and Economics 2	10
Selected Topics in Business Managen	nent and Economics 3	10
Selected Topics in Business Managen	nent and Economics 4	10
Managerial Analytics & Decision Mak	ing	1
Stochastic Models for Risk Analysis		1
Strategic Networks in Industry		1
Strategic Marketing		1
Advanced Operations & Logistics Mar	nagement	1
Industrial Management 2		1
Strategic Managerial Accounting		1
Accounting and Capital Markets		12
Human Resource Management and In	dustrial Relations	1
Option Pricing Theory		1
Financial Institutions and Financial Re	egulation	1:
Economics of Tax Planning		1
Tax Accounting		1
Advanced VAT		1
Strategic Decisions and Competition		1
Strategic Management of Global Supp	oly Chains	1
Sustainability in logistics and informa	•	1
Adaption and Continuous System Eng		1
Information systems research	, incernig	1.
Risk Management - Concepts and Sys	stems	1.
	siness Software and Process Industries	1
Business Service Platforms 1	siness soltware and rocess industries	1
Work Order Planning for Automated N	Manufacturing	1.
Business Computing for Shop Floor A		1
Topics in Business Information System		1
Topics in Business Information System		1
Mobile and Ubiquitous Systems		1
Selected Topics in Business Informati	ion Systems 1	
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Business Service Platforms 2	Ion Systems 2	1
Information and Enterprise Architectu	re Management	1
	re management	
International Leadership		1
Logistic concepts and processes		1
Databases 2		1
Advanced Automation		1
Analysis and Design of Programs		1
Information Retrieval		:
Artificial Intelligence I		1
Artificial Intelligence 2		1
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### The subject is divided into

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### **Learning Outcomes**

German contents and learning outcome available but not translated yet.

Der Master-Studiengang Wirtschaftsinformatik wird von der Wirtschaftswissenschaftlichen Fakultät der JMU als forschungsorientierter Studiengang mit dem Abschluss "Master of Science" (M. Sc.) im Rahmen eines konsekutiven Bachelor- und Master- Modells angeboten. Der Grad des Master of Science stellt einen weiteren forschungsorientierten und berufsqualifizierenden Abschluss dar; die im Rahmen des Masterstudiums erworbene Qualifikation entspricht der eines Diplom-Wirtschaftsinformatikers bzw. einer Diplom-Wirtschaftsinformatikerin.

Im Masterstudiengang Wirtschaftsinformatik erwerben die Studierenden vertiefte Kenntnisse und Fähigkeiten im Bereich der Wirtschaftsinformatik und erlangen so eine hohe wissenschaftliche und anwendungsbezogene Qualifikation und Selbstständigkeit auf diesem Gebiet. Die Studierenden lernen Aufgabenstellungen und Systeme der Wirtschaftsinformatik zu analysieren, Defizite zu identifizieren und unter Einsatz etablierter sowie neuer Methoden und Techniken systematisch eine konzeptionell neue bzw. verbesserte Lösung zu erarbeiten. Durch die Master-Prüfung weist der Kandidat bzw. die Kandidatin nach, dass er bzw. sie fundierte Fachkenntnisse erworben hat und Aufgaben dieser Themenbereiche selbständig bearbeiten kann.

Die Masterprüfung führt zu einem zweiten berufsqualifizierenden Abschluss, welcher auf einem Bachelorstudiengang im Bereich Wirtschaftsinformatik bzw. auf einem wirtschaftswissenschaftlichen Bachelorstudiengang mit einer Schwerpunktsetzung im Bereich Wirtschaftsinformatik aufbaut. Durch die Masterprüfung wird festgestellt, ob die Studierenden die Zusammenhänge im Bereich Wirtschaftsinformatik so beherrschen, dass sie einen eigenen Forschungsbeitrag darin leisten können.

Durch die Ausbildung und Schulung des analytischen Denkens erwerben die Studierenden die Fähigkeit, sich später in die an sie herangetragenen Aufgabengebiete einzuarbeiten und insbesondere das bereits aus dem Bachelorstudium erworbene Grundwissen in einem Masterstudiengang selbständig anzuwenden sowie auf neue Aufgabenstellungen zu übertragen. Die Absolventinnen und Absolventen sind in der Lage, Informationen im ökonomischen Kontext differenziert zu betrachten und sie mit geeigneten Modellen und Methoden zu analysieren und zu bewerten. Unter Berücksichtigung ethischer und ökologischer Fragestellungen können sie Potenziale und Risiken abschätzen sowie nachhaltige Verbesserungen oder Lösungen entwickeln. Ihre Urteile sind wissenschaftlich fundiert und beziehen die Abschätzung ökologischer und gesellschaftlicher Folgen ein. Die Absolventinnen und Absolventen sind in der Lage, ihre Entscheidungen zu erläutern und unter Beachtung wissenschaftlicher Grundsätze zu verteidigen.

Die Absolventinnen und Absolventen können am wissenschaftlichen Diskurs mit Fachvertreterinnen und Fachvertretern teilnehmen. Sie haben die notwendigen unternehmerischen, interkulturellen und Innovationskompetenzen für verantwortungsvolle Positionen in internationalen Teams und Unternehmen erworben. Neben Tätigkeiten in der Praxis sollen die Absolventen bzw. Absolventinnen befähigt werden, in Universitäten und wissenschaftlichen Einrichtungen tätig zu werden.

Zum Erreichen der Ziele ist ein hohes Maß an Eigeninitiative der Studierenden erforderlich. Studieren bedeutet insbesondere auch ein Selbststudium und das Studieren in Arbeitsgruppen. Die wissenschaftliche Literatur ist dabei eine unentbehrliche Hilfe.

Für den Erfolg im Studium und den beruflichen Erfolg nach dem Studium sind die Beherrschung der englischen Sprache und möglichst einer weiteren Fremdsprache in Wort und Schrift sowie Kenntnisse in Rhetorik und Präsentationstechniken besonders förderlich. Die Entwicklung dieser Kenntnisse fordert die eigene Initiative der Studierenden über das Lehrangebot hinaus. Das Studium fördert die Persönlichkeitsentwicklung und Ausbildung interkultureller Kompetenzen durch entsprechende Lehrangebote (auch in englischer Sprache) sowie die Förderung von Auslandsaufenthalten durch zahlreiche Partnerprogramme und die vereinfachte Anerkennung von im Ausland erworbenen Leistungen.

### Abbreviations used

Course types:  $\mathbf{E}$  = field trip,  $\mathbf{K}$  = colloquium,  $\mathbf{O}$  = conversatorium,  $\mathbf{P}$  = placement/lab course,  $\mathbf{R}$  = project,  $\mathbf{S}$  = seminar,  $\mathbf{T}$  = tutorial,  $\ddot{\mathbf{U}}$  = exercise,  $\mathbf{V}$  = lecture

Term: **SS** = summer semester, **WS** = winter semester

Methods of grading: **NUM** = numerical grade, **B**/**NB** = (not) successfully completed

Regulations: **(L)ASPO** = general academic and examination regulations (for teaching-degree programmes), **FSB** = subject-specific provisions, **SFB** = list of modules

Other: **A** = thesis, **LV** = course(s), **PL** = assessment(s), **TN** = participants, **VL** = prerequisite(s)

### Conventions

Unless otherwise stated, courses and assessments will be held in German, assessments will be offered every semester and modules are not creditable for bonus.

### Notes

Should there be the option to choose between several methods of assessment, the lecturer will agree with the module coordinator on the method of assessment to be used in the current semester by two weeks after the start of the course at the latest and will communicate this in the customary manner.

Should the module comprise more than one graded assessment, all assessments will be equally weighted, unless otherwise stated below.

Should the assessment comprise several individual assessments, successful completion of the module will require successful completion of all individual assessments.

### In accordance with

the general regulations governing the degree subject described in this module catalogue:

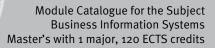
### ASPO2015

associated official publications (FSB (subject-specific provisions)/SFB (list of modules)):

### 15-Dec-2015 (2015-262)

This module handbook seeks to render, as accurately as possible, the data that is of statutory relevance according to the examination regulations of the degree subject. However, only the FSB (subject-specific provisions) and SFB (list of modules) in their officially published versions shall be legally binding. In the case of doubt, the provisions on, in particular, module assessments specified in the FSB/SFB shall prevail.





### **Compulsory Courses**

(25 ECTS credits)



### Fundamentals Business Information Systems

(10 ECTS credits)

Module title Abbreviation					Abbreviation	
Informa	Information Processing within Organizations					
Module coordinator Module offered by					<u>.</u>	
Dean of mics	Dean of the Faculty of Business Management and Econo- mics					
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
field. It tegratic Conten Ir C	covers on into t: ntegrat	ays the foundation for u different application an existing structures. ion into information sys and project manageme orage, processing, and s	reas of business inforr tems nt, requirements engir	nation systems, the l		
• B • Ir • C • D	usines nternal loud, c ata an	s logic, algorithms, opti vs. external integration operational models, plat d IT security /task mining, hyperauto	mization, system arch , technical interfaces forms, distributed led	ger technology		
Intende	ed lear	ning outcomes				
1. Know and s 2. Analy proce 3. Deve tellig	<ol> <li>The "Information Processing within Organizations" module aims to achieve the following learning outcomes:</li> <li>Knowledge of Information Systems: Students understand and apply core concepts such as data processing and system architecture, can integrate new technologies into systems, and develop practical applications.</li> <li>Analysis of Business Processes: They recognize and analyze business information systems, model business processes, and optimize system landscapes using ERP systems and project management methods.</li> <li>Development of Business Solutions: Students use their knowledge of modern technologies and business intelligence to develop integrative business solutions and solve operational challenges.</li> <li>Evaluation of Technology Trends: They have a deep understanding of IT security and modern technologies, cri-</li> </ol>					
Course	<b>S</b> (type, r	number of weekly contact hours	, language — if other than Ge	rman)		
V (2) +	Ü (2)		_			
module is written	exami	sessment (type, scope, langu le for bonus) nation (approx. 60 minu	ites)	examination offered — if no	ot every semester, informat	ion on whether
credita		ssessment: German an bonus				
Allocat	ion of p	olaces				
Additio	Additional information					
	Workload					
150 h						
i	Teaching cycle					
Teachir	ng cycle	e: winter semester				
Master's wi (2016)	ith 1 majo	r Business Information Systems	-	• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 10 / 183

Referred to in LPO I (examination regulations for teaching-degree programmes)

#### Module appears in

l	•
	Master's degree (1 major) Economathematics (2016)
	Master's degree (1 major) Business Information Systems (2016)
	Master's degree (1 major) Business Management (2015)
	Master's degree (1 major) China Business and Economics (2016)
	Master's degree (1 major) International Economic Policy (2015)
	Master's degree (1 major) China Language and Economy (2016)
	Master's degree (1 major) Management (2018)
	Master's degree (1 major) International Economic Policy (2018)
	Master's degree (1 major) China Business and Economics (2019)
	Master's degree (1 major) China Language and Economy (2019)
	Master's degree (1 major) Information Systems (2019)
	Master's degree (1 major) China Business and Economics (2021)
	Master's degree (1 major) China Language and Economy (2021)
	Master's degree (1 major) Economathematics (2021)
	Master's degree (1 major) Information Systems (2022)
	Master's degree (1 major) International Economic Policy (2022)
	Master's degree (1 major) Management (2022)
	Master's degree (1 major) Economathematics (2022)
	exchange program Business Management and Economics (2022)

Module title					Abbreviation	
IT-Mana	T-Management 12-M-ITM-161-m01					
Module coordinator Module offered by						
holder of the Chair of Information Systems Engineering Faculty of Management and Economics					nent and Economics	
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
Content This cou ment.		ovides students with an i	in-depth overview of	aims, tasks and app	ropriate methods of IT manage-	
<ol> <li>Organ</li> <li>IT str.</li> <li>IT org</li> <li>IT org</li> <li>Mana</li> <li>Enter</li> <li>IT pro</li> <li>IT sec</li> <li>IT law</li> </ol>	Outline of syllabus: 1. Organisation and distinction 2. IT strategy 3. IT organisation 4. Management of IT systems 5. Enterprise Architecture Management 6. IT project management 7. IT security 8. IT law 9. IT controlling Reading:					
• Ti	iemeye	n/Schmidt: Masterkurs I r: Handbuch IT-Managen ke: Strategisches Manage	nent, Munich.			
Intende	ed learr	ning outcomes				
<ul> <li>After completing the course "IT Management", students will be able to</li> <li>1. overview the different aspects to be considered regarding a purposeful IT management;</li> <li>2. understand and apply appropriate methods and tools;</li> <li>3. independently perform system search and selection in a team project (only after participation in the practice lessons).</li> </ul>						
Course	<b>5</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)		
V (2) + (	Ü (2)					
		s <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether	
b) oral ( approx. Langua	a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus					
Allocati	Allocation of places					
Additio	nal info	ormation				

#### Workload

150 h

Teaching cycle

### Teaching cycle: summer semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

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#### Module appears in

Master's degree (1 major) Economathematics (2016)
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)
exchange program Business Management and Economics (2022)



## **Project Business Information Systems**

(15 ECTS credits)



Module	Module title Abbreviation					
Project	Project Seminar 12-PS-161-m01					
Module	coord	inator		Module offered by		
		Chair of Business Manage	ement and Business		nent and Economics	
Informa ECTS		od of grading	Only after succ. con	and of module(s)		
15		rical grade				
Duratio		Module level	Other prerequisites			
1 seme		graduate				
Conten	ts	0	<b>_</b>			
realistic sis, to-l dently a Reading	c probl be cond and wil g:	em with practical relevan	ce. They will progres ion of an IS solution.	s through several pro The project teams w	actively working on a specific and oject stages including as-is analy- rill be required to work indepen-	
	-	ning outcomes				
2. apply 3. intern Courses S (2) Method project	y project nalize s S (type, r d of ass creditab semina	le for bonus)	; management by mea anguage — if other than Ger ge — if other than German, w al design (approx. 150	ns of practical teamv man) examination offered — if no p hours), designing a	nt every semester, information on whether and implementing an approach to	
	ge of a	ssessment: German and		x. 20 minutes), weig	meu 1.2.1	
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
	Workload					
450 h						
Teaching cycle						
	Teaching cycle: each semester					
Referred to in LPO I (examination regulations for teaching-degree programmes)						
	<b>Module appears in</b> Master's degree (1 major) Business Information Systems (2016)					
Master'	's degr	ee (1 major) Business inte ee (1 major) China Busine ee (1 major) China Langua	ess and Economics (2	.016)		



### **Compulsory Electives I: Fundamentals Computer Science**

(10 ECTS credits)

Module	Module title Abbreviation					
E-Learn	E-Learning 10-I=EL-152-m01					
Module coordinator Modu				Module offered by		
holder	of the (	Chair of Computer Scienc	e VI	Institute of Comput	er Science	
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
intellige	ent tuto	oring systems, student m	odels, didactics, prol	blem-oriented learni	standards for learning systems, ng and case-based training sy- aluation of learning systems.	
Intende	ed leari	ning outcomes				
The stu plicatio		possess a theoretical and	l practical knowledge	e about eLearning an	d are able to assess possible ap-	
Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)		
V (2) +	Ü (2)					
		s <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether	
lf annoi examin prox. 15 Langua	written examination (approx. 60 to 120 minutes). If announced by the lecturer at the beginning of the course, the written examination may be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups of 2 candidates (ap- prox. 15 minutes per candidate). Language of assessment: German and/or English creditable for bonus					
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Workload						
150 h						
Teaching cycle						
<b>Referred to in LPO I</b> (examination regulations for teaching-degree programmes)						
§ 22 II Nr. 3 b)						
Module appears in						
	First state examination for the teaching degree Gymnasium Computer Science (2015) Master's degree (1 major) Business Information Systems (2016)					

Module title				Abbreviation	
Databases 2					10-l=DB2-161-m01
Module coordinator				Module offered by	
Dean of	fStudie	es Informatik (Computer S	Science)	Institute of Comput	er Science
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 semes	ster	graduate			
Conten	ts				
Data wa	arehou	ses and data mining; wel	b databases; introdu	ction to Datalog.	
		ning outcomes	`	<u>v</u>	
		nave advanced knowledg	e about relational da	tabases. XML and da	ata mining.
		umber of weekly contact hours, l	-		5
V (2) + I					
Method	l of ass	essment (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
lf annou examin prox. 15	unced l ation o ; minut ge of a	f one candidate each (ap es per candidate). ssessment: German and/	inning of the course, pprox. 20 minutes) or		tion may be replaced by an oral in groups of 2 candidates (ap-
Allocati					
Additio	nal info	ormation			
			laster's programme lr	nformatik (Computer	Science, 120 ECTS credits): SE,
Worklo	ad				
150 h					
Teachir	ng cycl	9			
	0 . )	-			
Referre	d to in	LPOI (examination regulations	s for teaching-degree progra	mmes)	
Module appears in					
Master's degree (1 major) Computer Science (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Computer Science (2017) Master's degree (1 major) Computer Science (2018) Master's degree (1 major) Information Systems (2019)					
Master' Supple Master'	s teach mentar s degre	ing degree Gymnasium I y course MINT Teacher Ec ee (1 major) Aerospace Co ee (1 major) eXtended Art	WINT Teacher Educati ducation PLUS, Elite N omputer Science (202	Network Bavaria (ENI 20)	

Modul	Module title Abbreviation					
Analys	Analysis and Design of Programs 10-I=PA-152-m01					
Module coordinator				Module offered by	<u>I</u>	
holder	ofthe	Chair of Computer Scienc	e II	Institute of Comput	ter Science	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Durati	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conter	nts					
Progra	m analy	sis, model creation in so	oftware engineering, p	orogram quality, test	of programs, process models.	
Intend	ed lear	ning outcomes				
The stu quality		are able to analyse progr	ams, to use testing fr	ameworks and metri	ics as well as to judge program	
Course	es (type, i	number of weekly contact hours, I	language — if other than Ger	rman)		
V (2) +	Ü (2)					
		s <b>essment</b> (type, scope, langua ble for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether	
lf anno examin prox. 1 Langua	ounced nation o 5 minu	of one candidate each (ar tes per candidate). Issessment: German and	inning of the course, oprox. 20 minutes) or		tion may be replaced by an oral n in groups of 2 candidates (ap-	
Alloca	tion of	places				
Additio	onal inf	ormation				
Worklo	ad					
150 h						
Teachi	ng cycl	e				
Referred to in LPO I (examination regulations for teaching-degree programmes)						
§ 22 II Nr. 3 b)						
	e appea					
		mination for the teaching	,		2015)	
Master	r's degr	ee (1 major) Business Inf	ormation Systems (20	016)		

Module	e title				Abbreviation
Information Retrieval					10-l=lR-152-m01
Module	e coord	inator		Module offered by	
Dean o	Dean of Studies Informatik (Computer Science)			Institute of Comput	er Science
ECTS Method of grading Only after succ. compl. of module(s)					
5	nume	rical grade			
Duration Module level Other prerequisites					
1 seme	ster	graduate			
Contents					
IR models (e. g. Boolean and vector space model, evaluation), processing of text (tokenising, text properties), data structures (e. g. inverted index), query elements (e. g. query operations, relevance feedback, query languages and paradigms, structured queries), search engine (e. g. architecture, crawling, interfaces, link analysis), methods to support IR (e. g. recommendation systems, text clustering and classification, information extraction).					
Intende	ed learr	ning outcomes			
		possess theoretical and p know-how to create a sea		n the area of informa	ation retrieval and have acquired
Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +	Ü (2)				
		e <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
written examination (approx. 60 to 120 minutes). If announced by the lecturer at the beginning of the course, the written examination may be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups of 2 candidates (ap- prox. 15 minutes per candidate). Language of assessment: German and/or English creditable for bonus					
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
150 h					
Teachi	ng cycl	9			
Referre	d to in	LPOI (examination regulations	s for teaching-degree progra	mmes)	
§ 22	Nr. 3 b)				
Module	e appea	irs in			
		mination for the teaching ee (1 major) Business Info		•	2015)

Module title					Abbreviation	
Artificia	al Intel	ligence I		10-l=Kl1-152-m01		
Module	e coord	inator		Module offered by		
holder	holder of the Chair of Computer Science VI			Institute of Comput	er Science	
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequisites						
1 seme	ster	graduate				
Conten	ts					
		ents, uninformed and heu and predicate logic and i			search with partial information,	
Intende	ed learr	ning outcomes				
		possess theoretical and p gic and are able to assess			gence in the area of agents,	
		number of weekly contact hours, la				
V (2) +	Ü (2)					
		<b>sessment</b> (type, scope, langua le for bonus)	ge — if other than German, d	examination offered — if no	t every semester, information on whether	
written examination (approx. 60 to 120 minutes). If announced by the lecturer at the beginning of the course, the written examination may be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups of 2 candidates (ap- prox. 15 minutes per candidate). Language of assessment: German and/or English creditable for bonus						
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teachir	ng cycl	e				
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)		
§ 22	Vr. 3 b)					
Module	e appea	urs in				
		mination for the teaching	g degree Gymnasium	Computer Science (2	2015)	
	Master's degree (1 major) Business Information Systems (2016)					

Module title					Abbreviation
Artificial Intelligence 2 10-I=Kl2-152-m01					
Module	e coord	inator		Module offered by	
holder	holder of the Chair of Computer Science VI			Institute of Comput	er Science
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites					
1 seme	ster	graduate			
Conten	ts				
Planning, probabilistic closure and Bayesian networks, utility theory and decidability problems, learning from observations, knowledge while learning, neural networks and statistical learning methods, reinforcement lear- ning, processing of natural language, image processing.					
Intende	ed learr	ning outcomes			
		possess theoretical and p ng and language/image			gence in the area of probabilistic le applications.
Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +	Ü (2)				
		e <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
written examination (approx. 60 to 120 minutes). If announced by the lecturer at the beginning of the course, the written examination may be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups of 2 candidates (ap- prox. 15 minutes per candidate). Language of assessment: German and/or English creditable for bonus					
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
150 h					
Teachir	ng cycl	e			
Referre	d to in	LPOI (examination regulations	for teaching-degree progra	mmes)	
§ 22	Nr. 3 b)				
Module	e appea	in and the second se			
		mination for the teaching ee (1 major) Business Info			2015)



# **Compulsory Electives II: Tracks**

(40 ECTS credits)

Out of the four tracks, students may select two.



### Track 1: Enterprise Systems

(20 ECTS credits)

Module	title				Abbreviation
Busine	ss Soft	ware 1: IS-based Enterpr	ise Management		12-GPU-161-m01
Module	e coord	inator		Module offered by	
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics
ECTS         Method of grading         Only after succ. compl. of module(s)					
5 numerical grade					
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Contents					
stems a busines which f Section	are cen ss proc ocuses 1 1: ERP	tral building blocks in mo esses, data managemen on practical application selection process with a	odern business mana t and decision-makin s and examples in ad pplication examples	gement and play a c g. This module is div Idition to theory. of two ERP systems	e Planning (ERP) systems. ERP sy- rucial role in the integration of vided into three sections, each of
pany. S	tudent ase stu	s are familiarized with pr	oven methods and to	ools that are used in	uitable ERP system for a com- the evaluation of ERP systems. selection process in a real-life en-
In this p of indiv ny in th	part, st ridual E is field	RP applications. The focu	vith low-code and no- us is on dealing with cs of these platforms	code platforms that a specific software s and create their own	enable the efficient development olution from a leading compa- n applications in order to experi-
In the fi system	inal pa SAP S	4HANA. Students are en	ics of customizing EF abled to adapt SAP S	RP software. The focu /4HANA to the speci	is is on the world's leading ERP ific requirements of a company. niques in real-life scenarios.
the ERF	syster	ns and deal with the resp			offer the opportunity to access ons of extensive case studies.
		ning outcomes			
<ul> <li>The "Business Software 1: Management and Implementation of Information Systems" module aims to achieve the following learning outcomes:</li> <li>1. ERP Systems - Overview and Differentiation: Students gain a comprehensive understanding of various ERP systems, their architectures, and philosophies.</li> <li>2. Integration of Business Processes: Participants learn how ERP systems map and optimize business operations.</li> <li>3. Selection and Customizing of ERP Systems: Students develop skills to evaluate, select, and adapt ERP systems</li> </ul>					
4. Imple	ementa	eet business needs. tion of Business Process ocesses in ERP and low-c	- ,	•	independently implementing cal ERP customizing.
		umber of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +					
		s <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
a) writt	en exai	nination (approx. 60 min	utes) or		

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b) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or

c) term paper (approx. 15 to 20 pages) Language of assessment: German and/or English Assessment offered: Once a year, winter semester creditable for bonus

#### Allocation of places

20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.

#### Additional information

Workload

WOINtoa

150 h Teaching cycle

Teaching cycle: winter semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

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#### Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) China Business and Economics (2016)

Master's degree (1 major) International Economic Policy (2015)

Master's degree (1 major) China Language and Economy (2016)

	e title		Abbreviation		
Business Software 2: Enterprise-Resource-Planning-Systems 12-M-ERP-161-m01					
Modul	e coord	inator		Module offered by	
Dean o mics	f the Fa	aculty of Business Manag	ement and Econo-	Faculty of Managen	nent and Economics
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	semester graduate				
Conter	Its	<u>.</u>			
in ente	rprises				analysis of business processes port real-time decision-making
Intend	ed lear	ning outcomes			
<ol> <li>Under cular the a mate</li> <li>Apple</li> <li>Apple</li> <li>age</li> <li>Conderer</li> <li>Prove</li> <li>Conderer</li> <li>Conder</li> <li>Conder</li></ol>	erstand te the fi ability to ed tools ication ement p ducting at logs a will lea onable i ementa utomate to ide as to en agemen unders t. They ctively a elopme al skills ncies a	undamental theories and o analyze, redesign, and s. of Modern Data Manage practices that are essentia Process Mining: Student and analyze this informat arn to apply process mini- improvements. ation of Process Automat e business processes usi- ntify suitable processes usi- ntify suitable processes usi- thance operational efficie to scientific Research a standing by engaging with will also gain practical ex- apply theoretical knowled nt of Professional Compe- s, including critical thinki re crucial for successful of	I practical methodolo implement improved ment Techniques: Stu al for real-time decisi s will develop skills i ion to uncover ineffic ng tools and techniq ion Solutions: The co ng industry-standard for automation, desig ency. nd Practical Applicat n fundamental resear operience through cas lge to solve real-work etencies: Throughout ng, problem-solving, career development i	gies of Business Pro business processes udents will acquire c on-making in busine n process mining, en iencies and opportu- ues to real datasets, urse equips student automation softwar in automation workfl ion: Students will ex ch papers in the fiel- se studies and hand d problems. the course, students teamwork, and effect	urse, students will be able to arti- cess Management. This includes both manually and using auto- ompetencies in modern data ma- ess contexts. habling them to extract data from nities within business processes. interpret results, and propose s with the knowledge and skills e such as UiPath. Students will ows, and implement these sy- pand their academic and prac- d of Business Process Manage- s-on projects, allowing them to s will develop a range of profes- ctive communication. These com- Management and related fields.
		number of weekly contact hours, l	anguage — If other than Ger	rman)	
V (2) +		· · · · · · · · · · · · · · · · · · ·			
<b>Method of assessment</b> (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)					
module is creditable for bonus) a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or c) term paper (approx. 15 to 20 pages) Language of assessment: German and/or English Assessment offered: Once a year, summer semester					

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#### **Allocation of places**

20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.

Additional information

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Workload

150 h

#### Teaching cycle

Teaching cycle: no courses offered

Referred to in LPO I (examination regulations for teaching-degree programmes)

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#### Module appears in

Master's degree (1 major) Economathematics (2016)

Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) China Business and Economics (2016)

Master's degree (1 major) International Economic Policy (2015)

Master's degree (1 major) China Language and Economy (2016)

Module	e title				Abbreviation	
Advanc	ed Sen	ninar: Enterprise System	S		12-M-ES-161-m01	
Module	coord	inator		Module offered by		
		Chair of Business Manage	ement and Business		nent and Economics	
Informa		-				,
ECTS	S Method of grading Only after succ. compl. of module(s)					
10	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
tured te on syst	erm paj ems ar	students will acquire im per and to present the res ad enterprise systems.				
Reading will var	-	ding to topic				
Intende	ed lear	ning outcomes				
1. unde 2. integ	erstand grate el	ng the course "Enterprise the fundamentals of scie aborated content in a sci entations independently.	entific literature revie entific thesis;			
		umber of weekly contact hours, l		rman)		
S (2)		,				
	d of ass	sessment (type, scope, langua	ge — if other than German, o	examination offered — if no	ot every semester, informa	tion on whether
		le for bonus)			,,,	
		oprox. 20 to 25 pages) ar ssessment: German and		rox. 20 minutes), we	ighted 2:1	
Allocat	ion of p	olaces				
by lot a numbe	mong a r of pla	Should the number of ap all applicants irrespective ces will be allocated in th s they become available.	e of their subjects. (2)	) Places on all cours	es of the module wi	th a restricted
Additio	nal inf	ormation				
Worklo	ad					
300 h						
Teachi	ng cycl	e				
Teachir	ng cycle	e: each semester				
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	immes)		
Module	e appea	nrs in				
Master	's degr	ee (1 major) Economathe	matics (2016)			
	-	ee (1 major) Business Inf	•	016)		
	-	ee (1 major) Business Ma				
	-	ee (1 major) China Busine				
	-	ee (1 major) International	-	-		
	-	ee (1 major) China Langu r Business Information Systems			am reg da	nage 20 / 192
Master's wi (2016)	un i majo	Dusiness information Systems	-	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforr	-	page 29 / 183

#### Julius-Maximilians-UNIVERSITÄT WÜRZBURG

Master's degree (1 major) Management (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)
exchange program Business Management and Economics (2022)



#### Module Catalogue for the Subject Business Information Systems Master's with 1 major, 120 ECTS credits

### Track 2: Business Analytics

(20 ECTS credits)

Module title					Abbreviation			
Decisio	on Supp	oort Systems			12-M-DSS-161-m01			
Module	e coord	inator		Module offered by				
holder	of the (	Chair of Business Analytic	CS	s Faculty of Management and Economics				
ECTS	Metho	od of grading	Only after succ. com	Only after succ. compl. of module(s)				
5	nume	rical grade						
Duration Module level			Other prerequisites					
1 seme	ster	graduate						
Conten	ts							
The course discusses advanced approaches for modelling and solving decision problems in business settings. The acquired insights are used to design and implement decision support systems using standard software tools (Python).								
Intende	ed lear	ning outcomes						
<ul> <li>After successfully completing the course, students should be able to <ul> <li>Understand the structure of classic business decision problems</li> <li>Isolate key elements from general problem descriptions and convert them to quantitative decision models</li> <li>Solve different classes of optimization problems (linear, network, integer, multi-objective, non-linear, stochastic)</li> <li>Implement decision support systems</li> </ul></li></ul>								
Course	<b>S</b> (type, r	number of weekly contact hours, l	anguage — if other than Ger	man)				
V (2) +	Ü (2)							
		<b>sessment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, informati	on on whether		
b) oral approx.	examir . 30 mi ge of a	ssessment: German and,	ch: approx. 15 to 20 n	ninutes; groups of 2:	approx. 20 minutes	; groups of 3:		
Allocat								
40 plac Should Master on. (2) cordan	the nu 's study The rer ce with	mber of applications exc ents of Wirtschaftsinform naining places will be all (1) and (2) and the numb ot among applicants from	atik (Business Inform ocated to students of per of applications ex	nation Systems) will f other subjects. (3) \	be given preferentia When places are allo	l considerati- cated in ac-		
Additio	nal inf	ormation						
Worklo	ad							
150 h								
Teachir	ng cycl	e						
Teachir	ng cycle	e: winter semester						
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)				
Module								
Master'	's degr	ee (1 major) Economathe ee (1 major) Business Info ee (1 major) Business Ma	ormation Systems (20	016)				
Master's wi	ith 1 majo	r Business Information Systems		generated 19-Apr-2025 • exa		page 32 / 183		

#### Julius-Maximilians-UNIVERSITÄT WÜRZBURG

Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Management (2018) Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019) exchange program Business Management and Economics (2022)

Module	e title				Abbreviation			
Analyti	ical Inf	ormation Systems			12-Bl-161-m01			
Modul	e coord	inator		Module offered by				
		aculty of Business Manag	gement and Econo-	Faculty of Management and Economics				
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)				
5	nume	rical grade						
Duratio	on	Module level	Other prerequisites	ies				
1 seme	ester	graduate						
Conten	nts							
cus is o a prere	on indivequisite		ods of data analysis.		nformation systems. A special fo f statistics and data modelling is			
	-	rovides students with kn	oulodgo of					
(i) Data	a Wareł	nousing & OLAP al application areas and	-	vsis				
		number of weekly contact hours,		•				
V (2) +	_			· · ·				
module is written Langua	s creditat 1 exami age of a	<sup>ole for bonus)</sup> nation (approx. 60 minut Issessment: German and	tes)	examination offered — if no	t every semester, information on whether			
credita Allocat								
Master on. (2) cordan	d the nu r's stud The ren nce with	ents of Wirtschaftsinforn maining places will be al	natik (Business Inforr located to students o ber of applications ex	nation Systems) will   f other subjects. (3) \	es will be allocated as follows: (1 be given preferential considerati When places are allocated in ac- f available places, places will be			
Additic	onal inf	ormation						
Worklo	oad							
150 h								
Teachi	ng cycl	e						
Toachi		e: summer semester						
	ed to in	LPOI (examination regulation	s for teaching-degree progra	ammes)				
	ed to in	LPO I (examination regulation	is for teaching-degree progra	ammes)				
Referre			s for teaching-degree progra	ammes)				
Referre  Module Master Master Master Master Master	<b>e appe</b> r's degr r's degr r's degr r's degr r's degr r's degr	ars in ee (1 major) Economathe ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busin ee (1 major) Internationa ee (1 major) China Langu	ematics (2016) Formation Systems (2 anagement (2015) ess and Economics (2 l Economic Policy (20 age and Economy (20	016) 2016) 915)				
Referre  Module Master Master Master Master Master Master	e apper r's degr r's degr r's degr r's degr r's degr r's degr	ars in ee (1 major) Economathe ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busin ee (1 major) Internationa	ematics (2016) formation Systems (2 anagement (2015) ess and Economics (2 l Economic Policy (20 age and Economy (20 t (2018)	016) 2016) 915)	m. reg. da- page 34 / 183			



Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019) exchange program Business Management and Economics (2022)

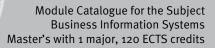
Module title					Abbreviation	
Semina	Seminar: Logistics & Supply Chain Management 12-M-LSCM-161-m01					
Module	e coord	inator		Module offered by		
holder	ofthe	Chair of Logistics and Qu	antitative Methods	Faculty of Managen	nent and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites	i		
1 seme	ster	graduate				
Conten	Its					
Quantitative planning approaches are particularly valuable for designing logistics systems and supply chains. They support decision makers in taking important strategic, tactical, and operational decisions by providing well- founded and relevant information. Many of these decisions have significant impact on the competitiveness of companies because they considerably influence today's as well as tomorrow's costs and revenues. The adoption of quantitative planning methods has been strongly supported by the development of information and commu- nication systems: Advanced tools are available at low costs, versatile methods to model and solve planning pro- blems have been integrated in standard software, the user friendliness has improved, and last but not least: the access to necessary data has substantially progressed (i.e. through ERP systems).						
		ning outcomes			- , :	
potent minar l stand ł	The main objective of this seminar is to familiarize participants with diverse quantitative planning problems and potential solutions. Planning procedures are applied to solve real problems in companies. Participants in this seminar learn about actual planning problems in Logistics and Supply Chain Management; they analyze and understand how companies address these problems.					
	<b>S</b> (type, 1	number of weekly contact hours, l	anguage — if other than Ge	rman)		
S (2)						
		<b>sessment</b> (type, scope, langua ole for bonus)	ge — if other than German,	examination offered — if no	t every semester, informati	on on whether
		pprox. 20 to 25 pages) ar ssessment: German and		rox. 20 minutes), wei	ghted 2:1	
Allocat	ion of	places				
20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.						gistics and number of dits achieved ain Manage- des courses
Additio	onal inf	ormation				
Worklo	ad					
300 h						
Teachi	ng cycl	e				
Teachi	ng cycl	e: each semester				
Referre	ed to in	LPO I (examination regulation	s for teaching-degree progra	ammes)		
Module	e appea	ars in				
1	-	ee (1 major) Economathe ee (1 major) Business Inf		016)		
	-	r Business Information Systems	JMU Würzburg	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinform	-	page 36 / 183

Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
exchange program Business Management and Economics (2022)

Module title Abbreviation						
Business Analytics			12-M-BUA-161-m01			
Module	e coord	inator		Module offered by		
		Chair of Business Analytic	CS	Faculty of Managem	ent and Economics	
ECTS		od of grading	Only after succ. com			
10	nume	rical grade		· · · ·		
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
In this course, students will acquire important knowledge and skills that will enable them to prepare a well-struc- tured term paper and to present the results of their work with the help of relevant topics in the field of business management decision models and methods and their application in the development of decision-support sy- stems as well as analytical information systems and quantitative methods of data analysis. Students work on current topics using methods from machine learning, mathematical optimization and simulati-						
on.						
Intended learning outcomes The module provides students with knowledge of:     Scientific literature     Implementation of methods in code     Integration of developed results in scientific papers     Creating presentations and lectures						
Courses (type, number of weekly contact hours, language — if other than German)						
S (2)						
<b>Method of assessment</b> (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)						
term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester						
Allocat	ion of p	olaces				
20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.				h a restricted		
Additio	nal inf	ormation				
Worklo	ad					
300 h						
Teachir						
		e: each semester				
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	mmes)		
Module		ee (1 major) Economathe	matics (aast)			
Master' Master'	's degr 's degr	ee (1 major) Economatile ee (1 major) Business Infe ee (1 major) Business Ma ee (1 major) China Busine	ormation Systems (20 nagement (2015)			
Master's wi	ith 1 majo	r Business Information Systems		generated 19-Apr-2025 • exa		page 38 / 183

Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)





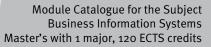
## Track 3: E-Business (20 ECTS credits)

Master's with 1 major Business Information Systems (2016)

Module title		Abbreviation			
E-Busin	iess St	rategies			12-M-IBS-161-m01
Module	coord	inator		Module offered by	
holder	of the O	Chair of Information Syste	ems Engineering	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
industr applied	ies and I to dig	value networks. To this	end, concepts and fra trated with numerous	ameworks from strat s examples. In the ac	es at the level of organisations, egic technology management are ccompanying exercise, case stu- nd discussed.
Intende	ed learr	ning outcomes			
- Under logies.	stand t	heoretical concepts of st	rategy development a	and implementation	in the context of digital techno-
- Apply applica		nt frames of reference an	d understand their st	rengths and weakne	esses in the context of practical
- Transf	er the o	concepts to real business	situations		
Courses	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +	Ü (2)				
<b>Method of assessment</b> (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)					
b) oral ( approx.	examin . 30 mi ge of a	nutes) ssessment: German and,	ch: approx. 15 to 20 m	ninutes; groups of 2:	approx. 20 minutes; groups of 3:
Allocat	ion of p	olaces			
follows conside cated in	: (1) Ma eration n accor	aster's students of Wirtsc . (2) The remaining place	haftsinformatik (Busi s will be allocated to d the number of appl	ness Information Sy students of other su ications exceeds the	laces, places will be allocated as stems) will be given preferential bjects. (3) When places are allo- e number of available places, pla-
Additio	nal inf	ormation			
Worklo	ad				
150 h					
Teachir					
		e: winter semester			
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)	
Module					
		ee (1 major) Economathe ee (1 major) Business Info		016)	

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Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title Abbreviation		Abbreviation			
Entrep	reneurs	hip and Management 1			12-M-UGF1-161-m01
Module	e coord	inator		Module offered by	
holder	of the (	Chair of Entrepreneurship	and Strategy	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5		rical grade			
Duratio		Module level	Other prerequisites		
1 seme		graduate			
Conten		a theory lad and practic	a ariantad primar an	corporato optroprop	ourship. It provides you with
knowle	dge us		working (or research	ing) in the field of co	eurship. It provides you with prporate innovation and entrepre-
(1) Intro	oductio	n to corporate entrepren	eurship		
(2) Ant	eceden	ts and forms of corporate	e entrepreneurship		
(3) Cor	porate	strategy and corporate er	ntrepreneurship		
(4) Org	anizati	onal structure and corpor	ate entrepreneurship	)	
(5) Hun	nan res	ource management and o	corporate entreprene	urship	
(6) Bui	lding sı	upportive organizational	cultures		
(7) Enti	reprene	urial control systems			
(8) Ent	(8) Entrepreneurial leadership				
(9) The	corpor	ate entrepreneur as a cha	ampion and diplomat	t	
(10) Th	e pay-o	ff from corporate entrepr	eneurship		
(11) Co	rporate	venture capital			
(12) Co	rporate	entrepreneurship in non	profit and governme	nt organizations	
(13) Un	iversiti	es and academic spin-of	fs		
(14) Wr	ap-up a	and Q&A			
Intend	ed lear	ning outcomes			
• E	larify tl xplain nable s	ims he role of corporate entre theoretical concepts and students to critically appr students to evaluate the l	mechanisms behind aise alternative appr	oaches to corporate	entrepreneurship
Learnir	ng outc	omes			
On suc	cessful	completion of this modu	lle students will be al	ble to:	
• A • N	Assess 1 Aake ju	nd evaluate concepts rel the role of corporate entro dgements about the orga atically choose between o	epreneurship for crea anizational and mana	ting and sustaining gerial implications o	competitive advantage f corporate entrepreneurship

Master's with 1 major Business Information Systems	JMU Würzburg • generated 19-Apr-2025 • exam. reg. da-	page 43 / 183
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**Courses** (type, number of weekly contact hours, language – if other than German)

### V (2) + Ü (2)

**Method of assessment** (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or

- b) oral examination of one candidate each (approx. 30 minutes) or
- c) presentation (approx. 30 minutes) and written elaboration (10 to 15 pages) or

d) term paper (15 to 20 pages) or

e) portfolio (maximum 20 pages)

Language of assessment: German and/or English

#### **Allocation of places**

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### Additional information

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## Workload

150 h

Teaching cycle

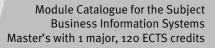
Teaching cycle: winter semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

### Module appears in

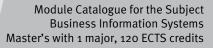
Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title		Abbreviation				
Advanced Seminar: Entrepreneurship and Management		12-M-SAS-161-m01				
Module	e coord	inator		Module offered by		
holder	of the C	Chair of Entrepreneurship	and Strategy	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	its					
		elop seminar papers on v ne key insights from their		omain of entreprene	urship, strategy, and	1 innovation
Intende	ed learr	ning outcomes				
Educational aims         • Enable students to position their research         • Enable students to critically review a substantial body of literature in short time         • Enable students to develop a sound theoretical framework         • Enable students to create a research paper fully meeting academic standards         Learning outcomes         On successful completion of this module students will be able to:         • Differentiate their research from previous work         • Adopt theoretical perspectives to understand complex phenomena         • Engage in comprehensive academic reasoning         • Articulate abstract and complex phenomena and relationships in written and oral form         Courses (type, number of weekly contact hours, language – if other than German)         S (2)         Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)						
		ssessment: German and, ffered: Once a year, wint				
Allocat	ion of p	olaces				
20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.				h a restricted		
Additio	onal info	ormation				
Worklo	ad					
300 h						
Teachi	ng cycl	9				
Teachir	ng cycle	e: each semester				
Referre	ed to in	LPO I (examination regulation	s for teaching-degree progra	immes)		
Module	e appea	irs in				
	-	ee (1 major) Economathe				
Master's wi (2016)	ith 1 major	Business Information Systems		generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 45 / 183



Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title			Abbreviation			
Seminar: E-Business Strategies			12-M-SEBS-161-mo	1		
Module	coord	inator		Module offered by	le offered by	
holder (	of the (	Chair of Information Syst	ems Engineering	Faculty of Managen	nent and Economics	
		od of grading	Only after succ. con	· · ·		
		rical grade				
Duratio		Module level	Other prerequisites			
1 semes		graduate				
		glauuale				
Content				1 1 11 11 1 1 11	11.11	
tured te	In this course, students will acquire important knowledge and skills that will enable them to prepare a well-struc- tured term paper and to present the results of their work with the help of relevant topics in the fields of web-ba- sed platforms (electronic markets, Web 2.0 etc.) and strategic management of a company.					
Intende	d learr	ning outcomes				
- Acade	mic lite	erature review				
1		6	·			
- Integra	ation o	f developed results in so	ientific papers			
- Creatir	ng pres	entations and talks				
Courses	<b>5</b> (type, n	umber of weekly contact hours,	language — if other than Gei	rman)		
S (2)						
<b>Method of assessment</b> (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)						
Languag	ge of a	oprox. 20 to 25 pages) at ssessment: German and ffered: Once a year, wint	/or English	ox. 20 minutes), wei	ghted 2:1	
Allocation of places						
by lot an number	mong a r of pla	Should the number of ap all applicants irrespectiv ces will be allocated in t s they become available.	e of their subjects. (2 he same procedure. (	) Places on all course	es of the module wit	h a restricted
Additio	nal info	ormation				
Workloa	ad		-			
300 h						
Teachin	og cycl	<b>a</b>				
	<u> </u>	e: each semester				
		LPOI (examination regulation				
				inines)		
Module	appea	irs in				
		ee (1 major) Economathe	matics (2016)			
		ee (1 major) Business Inf		016)		
Master'	s degre	ee (1 major) Business Ma	anagement (2015)			
		ee (1 major) China Busin		2016)		
		ee (1 major) Internationa				
	-	ee (1 major) China Langu		-		
Master'	s degre	ee (1 major) Managemen	t (2018)			
Master':	s degre	ee (1 major) Information	Systems (2019)			
Master's wit (2016)	th 1 major	Business Information Systems	-	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 47 / 183



Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Economathematics (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) Economathematics (2022) exchange program Business Management and Economics (2022)

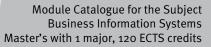


## **Track 4: Global Operations and Information Management**

(20 ECTS credits)

Module title Abbreviation			Abbreviation		
Global	Global Logistics & Supply Chain Management       12-M-GLSC-161-m01		12-M-GLSC-161-m01		
Modul	e coord	inator	Module offered by		
holder	ofthe	Chair of Logistics and Qu	antitative Methods	Faculty of Manageme	ent and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on .	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	Its				
	ng of gl				ith advanced methods for the se with the help of multiple cas
Intend	ed lear	ning outcomes			
(ii) dev	elop ar aluate t	d evaluate global produc nd apply appropriate met he consequences of unco	hods to plan product		and methods to plan uncertai
Course	<b>S</b> (type, 1	number of weekly contact hours,	language — if other than Ge	rman)	
V (2) +	Ü (2)				
		<b>sessment</b> (type, scope, langua le for bonus)	age — if other than German,	examination offered — if not	every semester, information on whether
b) term	n paper	mination (approx. 60 mir (approx. 15 to 20 pages)	nutes) or		
credita		ssessment: German and bonus	/or English		
credita	ble for	bonus	/or English		
credita	ble for	bonus	/or English		
credita Allocat 	ble for t <b>ion of</b>	bonus	/or English		
credita Allocat 	ble for t <b>ion of</b>	bonus olaces	/or English		
credita Allocat  Additic	ble for ion of onal inf	bonus olaces	/or English		
credita Allocat 	ble for ion of onal inf	bonus olaces	/or English		
credita Allocat  Additic  Worklo	ble for ion of ponal inf	bonus places ormation	/or English		
credita Allocat  Additic  Worklo 150 h Teachi	ble for ion of ponal inf pad	bonus places ormation	/or English		
credita Allocat  Additio  Worklo 150 h Teachi Teachi	ble for ion of ponal inf pad ng cycl	bonus places ormation e		mmes)	
credita Allocat  Additio  Worklo 150 h Teachi Teachi	ble for ion of ponal inf pad ng cycl	bonus places ormation e e e: winter semester		mmes)	
credita Allocat  Additio  Worklo 150 h Teachi Teachi Referre	ble for tion of p onal inf oad ng cycl ed to in	bonus places formation e e e: winter semester LPOI (examination regulation		mmes)	
credita Allocat  Additic  Worklo 150 h Teachi Teachi Referre  Modulo Master Master Master Master	ble for ion of p onal inf oad ng cycl ed to in e appea 's degr 's degr 's degr	bonus places formation e e e: winter semester LPOI (examination regulation	s for teaching-degree progra matics (2016) formation Systems (20 anagement (2015) ess and Economics (20	216) 2016)	

Module title		Abbreviation				
Supply Network Information Management		12-M-SCIM-161-m01	L			
Module	coord	inator		Module offered by	/	
Dean of mics	f the Fa	iculty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
Since mass production on the assembly line with continuous deliveries (supply chain) revolutionised the procurement process in the 19th century, the usage of information processing has made more flexible operations possible and the demand of customers for individualised products has made more flexible operations necessary. It has become possible to adopt a much more differentiated and sophisticated approach to the electronic supply chain and the planning of the same so that the challenge we are facing today is designing procurement networks (supply networks) that also take into account the delivery sequence for all deterministically procured parts of all suppliers. This module will discuss these conceptual fundamentals of supply management and, in particular, how the managing of procurement activities can be supported by information processing. The module will look at how well ERP systems can support these activities, how new hardware and software technologies can be used to accelerate the currently time-consuming procurement processes and how formerly isolated information systems of individual firms can be integrated into a network of supply management. Intended learning outcomes Students will earn an overall understanding of the complex structure of supply relationships for individual products and their dependencies for a variety of products. Student will also be trained to recognize (from the perspective of the parties involved into the production process) opportunities and to make decisions in these regards. These relations will be of crucial importance for all production-oriented managers because only a solid understanding of these relationships will help to be successful in the marketplace.						
Courses	<b>5</b> (type, n	number of weekly contact hours, l	anguage — if other than Gei	rman)		
V (2) + I	Ü (2)					
		<b>sessment</b> (type, scope, langua le for bonus)	ge — if other than German,	examination offered — if no	t every semester, informati	on on whether
written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus Allocation of places						
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teachir	ng cycl	e				
Teachir	ng cycle	e: no courses offered				
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)		
Module	appea	ars in				
	-	ee (1 major) Economathe				
Master'	s degr	ee (1 major) Business Info	ormation Systems (20	016)		
Master's wi (2016)	th 1 majoı	r Business Information Systems	_	generated 19-Apr-2025 • exa	-	page 51 / 183



Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title Abbreviation			Abbreviation			
Semina	ar: Log	istics & Supply Chain Ma	nagement		12-M-LSCM-161-mo	1
Module	e coord	inator		Module offered by		
holder	of the	Chair of Logistics and Qu	antitative Methods	Faculty of Managen	nent and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
10	nume	rical grade				
Duratio	on	Module level	Other prerequisites	i		
1 seme	ster	graduate				
Conten	Its					
Quantitative planning approaches are particularly valuable for designing logistics systems and supply chains. They support decision makers in taking important strategic, tactical, and operational decisions by providing well- founded and relevant information. Many of these decisions have significant impact on the competitiveness of companies because they considerably influence today's as well as tomorrow's costs and revenues. The adoption of quantitative planning methods has been strongly supported by the development of information and commu- nication systems: Advanced tools are available at low costs, versatile methods to model and solve planning pro- blems have been integrated in standard software, the user friendliness has improved, and last but not least: the access to necessary data has substantially progressed (i.e. through ERP systems).						
Intend	ed lear	ning outcomes				
The main objective of this seminar is to familiarize participants with diverse quantitative planning problems and potential solutions. Planning procedures are applied to solve real problems in companies. Participants in this seminar learn about actual planning problems in Logistics and Supply Chain Management; they analyze and understand how companies address these problems.						
Course	<b>S</b> (type, I	number of weekly contact hours, l	anguage — if other than Ge	rman)		
S (2)						
		<b>sessment</b> (type, scope, langua ble for bonus)	ge — if other than German,	examination offered — if no	t every semester, informati	ion on whether
		pprox. 20 to 25 pages) ar ssessment: German and		rox. 20 minutes), wei	ghted 2:1	
Allocat	ion of	places				
20 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Students who already have successfully completed courses offered by the Chair of Logistics and Quantitative Methods will be given preferential consideration. (2) Among applicants with the same number of successfully completed modules, places will be allocated according to the total number of ECTS credits achieved in mandatory courses of the focus Logistik und Supply Chain Management (Logistics and Supply Chain Management) or Value Chain Management or another specialisation the applicant has selected which includes courses offered by the Chair. (3) Among applicants with the same number of ECTS credits, places will be allocated by lot.						
Additio	onal inf	ormation				
Worklo	ad					
300 h						
Teachi	ng cycl	e				
Teachi	ng cycl	e: each semester				
Referre	ed to in	LPO I (examination regulation	s for teaching-degree progra	ammes)		
Module	e appea	ars in				
Master	's degr	ee (1 major) Economathe ee (1 major) Business Infe		016)		
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Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
exchange program Business Management and Economics (2022)

Module coordinator       Module offered by         holder of the Chair of Logistics and Quantitative Methods       Faculty of Management and Economics         ECTS       Method of grading       Only after succ. compl. of module(s)         10       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents           The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems.         Intended learning outcomes          Participants acquire extensive skills in the following areas       -         • formulating planning problems in operations management       -         • Application of modern analytical methods to solve these problems          • Use of data to derive planning decisions          • Implementation of planning modules	Module	title				Abbreviation
holder of the Chair of Logistics and Quantitative Methods       Faculty of Management and Economics         ECTS       Method of grading       Only after succ. compl. of module(s)         10       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents        Contents         The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems.         Intended learning outcomes          Participants acquire extensive skills in the following areas          •       formulating planning problems in operations management         • Application of modern analytical methods to solve these problems          •       Use of data to derive planning decisions         •       Implementation of planning modules         Courses (type, number of weekly contact hours, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus         term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1       Language of assessment: German and/or English         Assessment offered: Once a year, winter semester       All	Seminar: Operations Management					12-M-SN-161-m01
ECTS       Method of grading       Only after succ. compl. of module(s)         10       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents         The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems.         Intended learning outcomes         Participants acquire extensive skills in the following areas       •         • formulating planning problems in operations management       •         • Application of modern analytical methods to solve these problems       •         • Use of data to derive planning modules       Courses (type, number of weekly contact hours, language – if other than German)         S (2)       Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)         term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1       Language of assessment: German and/or English         Assessment offered: Once a year, winter semester       Allocation of places          State semester	Module	coord	inator		Module offered by	
10       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents         The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems.         Intended learning outcomes         Participants acquire extensive skills in the following areas       •         • formulating planning problems in operations management       •         • Application of modern analytical methods to solve these problems       •         • Use of data to derive planning modules       Courses (type, number of weekly contact hours, language – if other than German)         S (2)       Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)         term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1       Language of assessment: German and/or English         Assessment offered: Once a year, winter semester       Allocation of places	holder o	of the Q	Chair of Logistics and Qua	antitative Methods	Faculty of Managem	nent and Economics
Duration         Module level         Other prerequisites           1 semester         graduate            Contents            The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems.           Intended learning outcomes            Participants acquire extensive skills in the following areas            • formulating planning problems in operations management            • Application of modern analytical methods to solve these problems            • Use of data to derive planning modules            Courses (type, number of weekly contact hours, language – if other than German)         S (2)           Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)            term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1         Language of assessment: German and/or English           Assessment offered: Once a year, winter semester            Allocation of places	ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
1 semester       graduate          Contents          The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems.         Intended learning outcomes          Participants acquire extensive skills in the following areas          • formulating planning problems in operations management          • Application of modern analytical methods to solve these problems          • Use of data to derive planning decisions          • Implementation of planning modules          Courses (type, number of weekly contact hours, language – if other than German)       S (2)         Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)          term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1       Language of assessment: German and/or English         Assessment offered: Once a year, winter semester       Allocation of places	10	nume	rical grade			
Contents The module teaches modern quantitative planning approaches in the field of "Operations Management" and places particular emphasis on the application of data-driven forecasting and optimization methods. Students generally implement their own practical approaches to solving planning problems. Intended learning outcomes Participants acquire extensive skills in the following areas formulating planning problems in operations management Application of modern analytical methods to solve these problems Use of data to derive planning decisions Implementation of planning modules Courses (type, number of weekly contact hours, language – if other than German) S (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places	Duratio	n	Module level	Other prerequisites		
The module teaches modern quantitative planning approaches in the field of "Operations Management" and pla- ces particular emphasis on the application of data-driven forecasting and optimization methods. Students gene- rally implement their own practical approaches to solving planning problems. Intended learning outcomes Participants acquire extensive skills in the following areas • formulating planning problems in operations management • Application of modern analytical methods to solve these problems • Use of data to derive planning decisions • Implementation of planning modules Courses (type, number of weekly contact hours, language – if other than German) S (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places 	1 semes	ster	graduate			
ces particular emphasis on the application of data-driven forecasting and optimization methods. Students gene- rally implement their own practical approaches to solving planning problems. Intended learning outcomes Participants acquire extensive skills in the following areas • formulating planning problems in operations management • Application of modern analytical methods to solve these problems • Use of data to derive planning modules Courses (type, number of weekly contact hours, language – if other than German) S (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places 	Content	ts				
Participants acquire extensive skills in the following areas formulating planning problems in operations management Application of modern analytical methods to solve these problems Use of data to derive planning decisions Implementation of planning modules <b>Courses</b> (type, number of weekly contact hours, language – if other than German) S (2) <b>Method of assessment</b> (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester <b>Allocation of places</b> 	ces par	ticular	emphasis on the applica	tion of data-driven fo	recasting and optim	
<ul> <li>formulating planning problems in operations management</li> <li>Application of modern analytical methods to solve these problems</li> <li>Use of data to derive planning decisions</li> <li>Implementation of planning modules</li> </ul> Courses (type, number of weekly contact hours, language – if other than German) S (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places	Intende	d learr	ning outcomes			
S (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places 	• fo • A • U	ormulat pplicat se of d	ting planning problems ir ion of modern analytical ata to derive planning de	n operations manage methods to solve the ecisions		
Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places	Courses	<b>5</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	
module is creditable for bonus) term paper (approx. 20 to 25 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places	S (2)					
Language of assessment: German and/or English Assessment offered: Once a year, winter semester Allocation of places 				ge — if other than German, e	examination offered — if no	t every semester, information on whether
	Langua	ge of a	ssessment: German and	or English	ox. 20 minutes), wei	ghted 2:1
 Additional information 	Allocati	on of p	olaces			
Additional information						
	Additio	nal inf	ormation			
Workload	Worklo	ad				
300 h	300 h					
Teaching cycle	Teachin	ig cycl	9			
Teaching cycle: each semester						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in	Module	appea	rs in			
Master's degree (1 major) Business Information Systems (2016)		-		•		
Master's degree (1 major) China Business and Economics (2016)		0	. , ,	•	,	
Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Information Systems (2019)		-	-		(10)	
Master's degree (1 major) Information Systems (2022)						



# **Compulsory Electives III: Electives**

(15 ECTS credits)

Module title Abbreviation					Abbreviation	
European Macroeconomic Policy12-M-EMP-161-m01						
Module	coord	inator		Module offered by		
holder nal Fina		Chair of Monetary Econon Markets	nics and Internatio-	Faculty of Managem	nent and Economics	
ECTS		od of grading	Only after succ. com	pl. of module(s)		
5		rical grade	 Oth an anona aviaitaa			
Duratio		Module level graduate	Other prerequisites			
Conten		3.44440				
In parti	cular, t	he course outline is as fo	llows:			
I. Targe	ets of m	acroeconomic policy				
II. The I	mechar	nics of the two core macr	oeconomic models			
a. The o	lassica	al model of a self-stabiliz	ing corn economy			
b. The H	Keynes	ian model of a monetary	economy with inhere	nt instability		
c. The f	inancia	al system and banks in th	e two models			
III. The	diverg	ing policy implications o	f the two paradigms			
a. Uner	nploym	ient: wage rigidities versu	us rationing of the lab	oor market by the go	ods market	
b. Gove	ernmen	t debt: Crowding out vers	us Modern Monetary	r Theory (MMT)		
c. Inflat	ion: qu	antity theory versus Phill	lips curve			
d. The i	ncomp	atibility of the two worlds	5			
IV. A si	mple IS	5/MP/PC model				
V. The I	noneta	ary policy of the ECB				
a. The r	nandat	e of the ECB and possible	e trade-offs with une	mployment and finar	ncial stability	
b. Conv	ention	al/unconventional instru	ments of the ECB / TI	he risk of fiscal domi	nance	
c. ECB s	strategy	y and climate policy				
d. The t	hreat c	of deflation and the Zero-	Lower Bound			
VI. The difficult task of coordinating 19 independent national fiscal policies in the EMU						
a. Spec	a. Specific challenges due to lack of political integration: Lack of coordination versus lack of fiscal discipline					
b. The l	imitatio	ons set by Stability and G	irowth Pact			
c. The r	ational	e of fiscal rules: Maastric	ht Treaty, Fiscal Com	pact/Debt Brake, Go	olden Rule / reform proposals	
VII. Spe	ecific El	MU topics				
a. Is the	e EMU a	an optimum currency area	a?			

b. The financial crisis and the euro crisis: The dismal performance of the ECB until 2012 and the paradigm change by Mario Draghi ("Whatever it takes")

c. The ECB in the Corona crisis and Next Generation EU

### Intended learning outcomes

By the end of the course, students will have gained a basic understanding of European macroeconomics.

**Courses** (type, number of weekly contact hours, language – if other than German)

### Ü (2) + V (2)

**Method of assessment** (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or

b) term paper (approx. 15 pages)

Language of assessment: German and/or English

### Allocation of places

20 places. There are no restrictions with regard to available places for students of the Master's degree programmes Business Management, International Economic Policy or Economics, Wirtschaftsinformatik (Business Information Systems), Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.

### **Additional information**

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Workload

150 h

Teaching cycle

Teaching cycle: after announcement

**Referred to in LPO I** (examination regulations for teaching-degree programmes)

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## Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) Media Communication (2016) Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Applied Human Geography (2017) Master's degree (1 major) Media Communication (2018) Master's degree (1 major) Media Communication (2019)

Module title Abbreviation								
Incentiv	Incentives in Organizations 12-M-AO-161-mo1							
Module coordinator Module offered by								
holder	holder of the Chair for Human Resource Management and Faculty of Management and Economics							
Organis			Г					
ECTS		od of grading	Only after succ. cor	npl. of module(s)				
5 Duratio	1	rical grade Module level	Other prerequisites					
1 semes		graduate						
Conten		Siduate						
	Based on the classical principal-agent theory, this course discusses methodological and empirical aspects of in- centives in organisations. It uses contents from advanced text books and original (mainly empirical) research ar-							
Outline	of syll	abus						
1. Princi	ipal-ag	ent theory						
2. Do to	op man	agers earn too much? (	application)					
3. Perfo	rmanc	e-based payment						
4. Imple	ementa	ition of performance-ba	ised payment in comp	anies (application)				
5. Senio	ority pa	yment (with application	n)					
6. Finar	ncial in	centives to work after re	etirement (with applica	ation)				
7. Effici	ency w	ages (with case study)						
8. Team	n incen	tives (with case study)						
		ning outcomes						
necessa incentiv	ary eco /e syste	lire a working knowledg nometric background. ems that are applied in e current controversies	This enables them to it the enterprise context	dentify the advantag , to make informed r	es and disadvantage nanagement analyse	es of different		
Courses	<b>5</b> (type, n	umber of weekly contact hours	, language — if other than Ge	rman)				
V (2) + (	Ü (2)							
		essment (type, scope, lang le for bonus)	uage — if other than German,	examination offered — if no	t every semester, informat	on on whether		
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages)								
Language of assessment: German and/or English Allocation of places								
Additional information								
Workload								
150 h								
Master's wi (2016)	th 1 major	Business Information Systems	-	• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 59 / 183		

## **Teaching cycle**

Teaching cycle: winter semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

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## Module appears in

Master's degree (1 major) Economathematics (2016)

Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) China Business and Economics (2016)

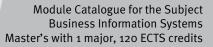
Master's degree (1 major) International Economic Policy (2015)

Master's degree (1 major) China Language and Economy (2016)

Module title				Abbreviation		
Work and Inf	ormation			12-ITA-161-m01		
Module coor	dinator		Module offered by			
Dean of the F mics	aculty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics		
ECTS Meth	od of grading	Only after succ. com	pl. of module(s)			
	erical grade		· · · · · ·			
Duration	Module level	Other prerequisites				
1 semester	graduate					
Contents	10.00000					
This module	discusses relevant princip ganisational and process			ss information processing and its		
Intended lea	rning outcomes					
sified in a cervert vestment, an	rtain way by participating i d a company's strategy, th	in this module. For dene students will get to	ecisions in regards to b know all the releva	es can be interpreted and clas- o human resources planning, in- nt concepts and interdependen- ed "fourth" factor of production.		
Courses (type,	number of weekly contact hours, l	anguage — if other than Ger	rman)			
V (2)						
Method of as module is credita		ge — if other than German, e	examination offered — if no	t every semester, information on whether		
b) oral exami approx. 30 m		ch: approx. 15 to 20 n	ninutes; groups of 2:	approx. 20 minutes; groups of 3:		
Allocation of	places					
Additional in	formation					
Workload						
150 h						
Teaching cyc	le					
	le: no courses offered					
		s for teaching-degree progra	mmes)			
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in						
Master's deg	ree (1 major) Economathe	matics (2016)				
Master's degree (1 major) Business Information Systems (2016)						
-	ree (1 major) Business Ma					
-	ree (1 major) China Busine					
-	ree (1 major) International	•	-			
	ree (1 major) China Langua		)16)			
-	ree (1 major) Information S					
imaster s deg	ree (1 major) Information S	Dystems (2022)				

Module title Abbreviation						
Agency Theo	12-M-B1b-161-m01					
Module coor	dinator		Module offered by			
Dean of the F mics	Faculty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics		
ECTS Meth	nod of grading	Only after succ. com	pl. of module(s)			
5 nume	erical grade					
Duration	Module level	Other prerequisites				
1 semester	graduate					
Contents						
This module	is be discontinued, no cou	urses are offered curr	ently or will be offere	ed in future.		
This is due to	o one of the following reas	ons:				
	turer who offered the cour ntents are no longer taugh					
				ulty of Business Management		
and Economi						
Intended lea	rning outcomes					
Due to the la module.	ck of relevance, no learnin	g outcomes descript	ion is available beca	use no courses are held for this		
Courses (type,	number of weekly contact hours, l	anguage — if other than Ger	man)			
V (2) + Ü (2)			,			
	<b>SSESSMENt</b> (type, scope, langua	ge — if other than German, e	examination offered — if no	t every semester, information on whether		
module is credita	able for bonus)					
	ination (approx. 60 minut					
	assessment: German and	or English				
Allocation of	places					
	•					
Additional in	formation					
Workload						
150 h						
Teaching cycle						
Teaching cycle: no courses offered						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in Master's degree (1 major) Economathematics (2016)						
-	ree (1 major) Economatile		<b>1</b> 16)			
-	ree (1 major) Business Ma	•				
-	ree (1 major) China Busine		.016)			
-	ree (1 major) International	•	-			
Master's deg	ree (1 major) China Langua	age and Economy (20	916)			

Module title Abbreviation								
Industr	Industrial Management 4 12-M-BE-161-mo1							
Module	Module coordinator Module offered by							
holder of the Chair of Business Management and Industrial Faculty of Management and Economics Management								
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)				
5		rical grade		•				
Duratio		Module level	Other prerequisites					
1 seme	ster	graduate						
Conten	ts		•					
ses witl verse) a stems.	h a spe auction	ll develop the objectives cial focus on catalogue-l s, e-marketplaces, supp	based procurement s	ystems, electronic te	ndering systems, el	ectronic (re-		
Intende	ed leari	ning outcomes						
cureme sight in talog-ba supplie dule, st applica	The students will be able to describe and evaluate both the potentials and goals of electronic supported pro- curement systens and will be able to design appropriate systems for real-life applications. Students will get in- sight into the essentials of operational procurement management, especially e-procurement with a focus on ca- talog-based procurement systems, electronic tendering systems, electronic (reverse) auctions, e-marketplaces, supplier relationship management systems and eSupply chain management systems. After completing this mo- dule, students can define and analyze the related tasks and processes and show or develop theory-based and application-oriented possible solutions at a high professional level.							
		umber of weekly contact hours,	language — if other than Ger	man)				
V (2) + Course		lternatively eLearning, S	, WS					
		s <b>essment</b> (type, scope, langua le for bonus)	age — if other than German, o	examination offered — if no	t every semester, informat	ion on whether		
<ul> <li>module is creditable for bonus)</li> <li>a) written examination (approx. 40 to 60 minutes) or</li> <li>b) presentation (approx. 20 minutes) and term paper (approx. 15 to 20 pages); (weighted 1:1) or</li> <li>c) term paper (approx. 30 to 40 pages) or</li> <li>d) entirely or partly computerised written examination (approx. 60 minutes)</li> <li>Language of assessment: German and/or English</li> <li>creditable for bonus</li> </ul>								
Allocat	ion of p	olaces						
Allocation of places 20 places. Should the number of applications exceed the number of available places, 15 places will be set asi- de for students of the Master's degree programmes Business Management and International Economic Policy or Economics and 5 places will be set aside for students of the Master's degree programme Wirtschaftsinformatik (Business Information Systems).								
Additio	nal inf	ormation						
Workload								
150 h								
Teaching cycle								
Teachir	ng cycle	e: after announcement						
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	mmes)				
Module	appea	in and a second s						
Master's wi (2016)	th 1 majoı	Business Information Systems		generated 19-Apr-2025 • exa (120 ECTS) Wirtschaftsinforn		page 63 / 183		



Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title					Abbreviation	
Management and Leadership in Organizations					12-MFO-161-m01	
Module coordinator				Module offered by		
Dean of the Faculty of Business Management and Eco mics			lanagement and Econo-	Faculty of Manager	ment and Economics	
ECTS	Meth	od of grading	Only after succ. co	Only after succ. compl. of module(s)		
5	nume	rical grade				
Duration Module level		Other prerequisites	Other prerequisites			
1 semester graduate		graduate				
Contents						

## Part I:

The complexity of the modern work environment and the constantly changing organisational structures of companies lead to a demand for young mangers with a high diversity of expertise that are able to play their part in managing the organisational world. The lecture will provide students with an insight into the characteristics, tasks and instruments as well as the challenges of management in organisations and situations that are becoming ever more complex.

Outline of syllabus:

- Introduction -- Power in the daily management routine
- Fundamentals of management in complex organisations
- Tasks and instruments of management
- Leadership in an intercultural context
- Assurance of employability
- Conclusion -- Management of supervisors and colleagues

**Part II:** Today's world of work is characterised by continuous change in a global context. Mergers, integrations and acquisitions - these are key terms in this context.

The majority of change processes does not have the desired effect or even fails. This is not least due to the fact that not enough attention is paid to the complexity of these processes and to employees.

The support and integration of successful change processes is a central responsibility of managers as well as a complex and central task that requires sound preparation.

Outline of syllabus:

- Introduction typical change scenarios
- Psychological basics and concepts
- Approaches and control in change projects
- Measures and instruments of change management
- The role of management
- Conclusion example of application acquisitions and cases

### Intended learning outcomes

Part I: Course objectives:

- Provide a widespread insight into the current status of theory and practice regarding management in complex organizations
- Introduction of essential tasks and instruments of managers and their apply to authentic cases.
- To illustrate and reflect the tensions of management in complex situations and international context Part II: Course objectives:
  - Provide a widespread insight into the current status of theory and practice regarding changes
  - Introduction, suitability of daily use and critical reflection of essential concepts, models and methods
  - Foster the understanding for the necessity, complexity of changes as well as their constraints and barriers.

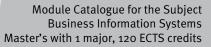
**Courses** (type, number of weekly contact hours, language – if other than German)

V (2)

Master's with 1 major Business Information Systems	ſ
(2016)	

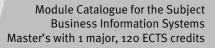
<b>Method of assessment</b> (type, scope, language — if other than German, examination offered — if not every semester, information on whethe nodule is creditable for bonus)	r
written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus	
Allocation of places	
-	
Additional information	
-	
Workload	
150 h	
Teaching cycle	
Teaching cycle: no courses offered	
Referred to in LPO I (examination regulations for teaching-degree programmes)	
-	
Module appears in	
Master's degree (1 major) Economathematics (2016)	
Naster's degree (1 major) Business Information Systems (2016)	
Master's degree (1 major) Business Management (2015)	
Master's degree (1 major) China Business and Economics (2016)	
Master's degree (1 major) International Economic Policy (2015)	
Master's degree (1 major) China Language and Economy (2016)	

Module title Abbreviation						
Social Insurance and the Welfare State 12-M-F3-161-m01						
Module coordinator Mo				Module offered by		
holder	of the (	Chair of Public Finance		Faculty of Managen	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
and pro retirem Reading Conten	odule d ovides ent pol g: lectu ts:	ire notes provided by Ch	ights into this topic w air.			
2. The i 3. Socia 4. The c 5. Why	insuran al secu optima do we	vention in insurance mar the function of social sec rity and social morale I health insurance contra need a public pension sy pay-as-you-go financing	urity ict /stem?			
Intende	ed lear	ning outcomes				
dation cuss th	of the s e finan	ng the module "Theorie social security system in cing and contract structuuences of policy reforms	a market economy. U ure of the public healt	sing simple partial e	quilibrium models th	ney can dis-
		number of weekly contact hours,		rman)		
V (2) +						
		sessment (type, scope, langua le for bonus)	age — if other than German, o	examination offered — if no	t every semester, informati	on on whether
b) term	paper	mination (approx. 60 mir (approx. 15 pages) ssessment: German and				
Allocat			<u>.</u>			
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teaching cycle						
Teaching cycle: winter semester						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module						
		ee (1 major) Economathe ee (1 major) Business Inf		016)		
Master's wi (2016)	ith 1 majo	r Business Information Systems	-	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforr	-	page 67 / 183



Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title Abbreviation							
Public	Public Debt         12-M-F2-161-m01						
Module coordinator				Module offered by			
holder	ofthe	Chair of Public Finance		Faculty of Managem	nent and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Duratio	on	Module level	Other prerequisites	i			
1 seme	ster	graduate					
Conten	ts						
and sci Readin Outline 1. Meas 2. Grow	odule p ientific g: lectu e of syll sureme vth effe	ent of public debt ects of public debt	nair.	es of public debt that	are in the focus of t	he public	
4. Publ 5. Neut 6. Polit	ic debt rality o ical ec	tional effects of public of in open economies if public debt onomy of public debt ouvereign debtors	lebt				
Intended learning outcomes							
measu quence	rement es usin n neutra	ing the course "National concepts and problems g simple equilibrium mo ality and know the politi 5.	of public debt. They dels of closed and op	can discuss the grow en economies. They	th and distributiona can evaluate the rele	l conse- evance of Ri-	
Course	S (type, I	number of weekly contact hours,	language — if other than Ge	rman)			
V (2) +	Ü (2)						
		<b>Sessment</b> (type, scope, langu ole for bonus)	age — if other than German,	examination offered — if no	t every semester, informati	on on whether	
b) term	paper	mination (approx. 60 mi (approx. 15 pages) Issessment: German and					
Allocat	ion of	places					
	-						
Additio	nal inf	ormation					
Workload							
150 h							
Teaching cycle							
Teaching cycle: no courses offered							
Referre	ed to in	LPO I (examination regulatio	ns for teaching-degree progra	ammes)			
Module							
Master	's degr	ee (1 major) Economath	ematics (2016)				
Master's w (2016)	ith 1 majo	r Business Information Systems		• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn		page 69 / 183	



Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)



Module title Abbreviation							
Policy of Taxation 12-M-F1-161-m01							
Module coordinator Mod			Module offered by				
holder	of the (	Chair of Public Finance		Faculty of Managem	nent and Economics		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Duratio	on	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	ts						
holds i	module n Germ	e, students will acquire a any. In addition, the coun notes provided by Chair.					
1. Fisca 2. Mecl 3. Tax i 4. Inco 5. Taxa	Contents: 1. Fiscal harmonisation system in Germany 2. Mechanics and problems of the VAT system 3. Tax incidence analysis 4. Income tax code 5. Taxation of married couples and families 6. Taxation and household decisions						
Intende	ed lear	ning outcomes					
they ar cific tax	After completing the course "Tax Policy" students know the most important tax revenues in Germany and how they are divided between the Federation and the federal provinces. They are able to explain the incidence of specific taxes using simple case studies. Finally they can discuss tax induiced distortions of individual decisions using simple partial equilibrium models.						
Course	<b>S</b> (type, r	number of weekly contact hours, l	anguage — if other than Gei	rman)			
V (2) +	Ü (2)						
		<b>sessment</b> (type, scope, langua le for bonus)	ge — if other than German,	examination offered — if no	t every semester, informati	ion on whether	
b) term	paper	mination (approx. 60 min (approx. 15 pages) ssessment: German and,					
Allocat	ion of <sub>l</sub>	olaces					
Additio	nal inf	ormation					
Worklo	ad						
150 h							
Teaching cycle							
Teaching cycle: summer semester							
<b>Referred to in LPO I</b> (examination regulations for teaching-degree programmes)							
Module							
Master	's degr	ee (1 major) Economathe ee (1 major) Business Infe ee (1 major) Business Ma	ormation Systems (20	016)			
Master's w (2016)	ith 1 majo	r Business Information Systems	-	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 71 / 183	



Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title Abbreviatio					Abbreviation
Legal F	oundat	ions of Risk Manageme	ent and Compliance		12-M-RM1-161-m01
Module coordinator				Module offered by	
Dean of the Faculty of Business Management and Econo- mics			gement and Econo-	Faculty of Managen	nent and Economics
ECTS Method of grading Only after succ. compl. of module(s)					
2	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	Its				
terim re Outline 1. Basi 2. Praci 3. Profi 4. Valu 5. Resi 6. Anal 7. Anal 8. Risk Readin Intende After co 1. to pr 2. to ar risk	eports, e of syll cs of fir tice of r tability e-based dual ind ysis of ysis of manag g list to ed learn ompleti resent t nalyze a in finan	in conjunction with sele abus: ancial reporting and ris isk reporting; analysis according to P d management and risk come and business valu equity risk; credit risk; ement monitoring by au be provided in class. hing outcomes ng the course, the study he relation between risk	ected value-based man sk management; eenman; management; lation; dit committees and an ents will be able k management and fin y complex problems w ational and internation	nagement and profit uditors. ancial reporting; ith respect to the pre-	nancial reports, i. e. annual or in- ability analysis approaches.
		ented projects.		eming fisk reporting	g and desing own research- or
	<b>S</b> (type, n	umber of weekly contact hours	, language — if other than Ger	rman)	
V (2)					
		essment (type, scope, langule for bonus)	lage — if other than German,	examination offered — if no	ot every semester, information on whether
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus					
Allocat	ion of p	olaces			
by lot a numbe	among a r of pla	all applicants irrespectiv	ve of their subjects. (2) the same procedure. (	) Places on all cours	le places, places will be allocated es of the module with a restricted be maintained and places re-allo
Additio	onal inf	ormation			
	ad				
Worklo	<u></u>				
<b>Worklo</b> 60 h					

## **Teaching cycle**

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Teaching cycle: no courses offered

Referred to in LPO I (examination regulations for teaching-degree programmes)

-		
Module	appears	in i

Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) Management (2018)

Master's degree (1 major) China Business and Economics (2019)

Master's degree (1 major) China Language and Economy (2019)

Master's degree (1 major) Information Systems (2019)

Master's degree (1 major) China Business and Economics (2021)

Master's degree (1 major) China Language and Economy (2021)

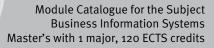
Master's degree (1 major) Economathematics (2021)

Module title					Abbreviation	
Project	Manag	gement and Control			12-M-Prom-161-m01	
Module	e coord	inator		Module offered by		
holder of the Chair of Business Management, Controlling and Accounting			ement, Controlling	Faculty of Managen	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
of proje ment a methoo	ect mar re cons ds and	agement and control wit idered. It covers characte	hin enterprises. Both eristic features and s id management of pr	n classic and agile ap tructures of projects, ojects in various proj	and methods used in the context oproaches to project manage- , their possible success factors, ject phases. The theoretical basis	
Intende	ed learı	ning outcomes				
trol is a fields o thin the cal use	of applie of applie config are ob	d. What is more, the mod cation and limits of comr guration and developmen tained.	ule conveys knowled nonly used instrumen It of the project mana	lge about strengths a nts and methods of p agement and control	f project management and con- and weaknesses and therewith practitioners. Competences wi- as well as skills within the practi-	
		number of weekly contact hours, l	anguage — if other than Gei	rman)		
V (2) +						
		le for bonus)	ge — If other than German, o	examination offered — If ho	t every semester, information on whether	
		nation (approx. 60 minut ssessment: German and,				
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Workload						
150 h						
Teaching cycle						
Teaching cycle: winter semester						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module						
Master's degree (1 major) Business Information Systems (2016)						

Module title					Abbreviation	
Coordi	nation,	Budgeting and Incen	tives in Companies		12-M-KOBO-161-m01	
Modul	e coord	linator		Module offered by		
holder of the Chair of Business Management, Controlling and Accounting			agement, Controlling	Faculty of Manager	nent and Economics	
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)		
5	nume	rical grade				
Durati	on	Module level	Other prerequisites	5		
1 seme	ester	graduate				
Conter	nts					
course as info	first di rmatio	scusses the role of aconal analyses. Afterwar	counting in the context	of decision-making a nstruments of behavi	ecentralized enterprises. The and behavioral controlling as well ioral controlling (budgeting, va- and practice.	
Intend	ed lear	ning outcomes				
quirem	nents o		r behavioral control are		enterprises. Knowledge about re- betences for deployment, struc-	
Course	es (type, i	number of weekly contact hou	urs, language — if other than Ge	erman)		
V (2) +	Ü (2)					
		<b>sessment</b> (type, scope, lar ble for bonus)	nguage — if other than German,	examination offered — if no	ot every semester, information on whether	
		nation (approx. 60 min ssessment: German a				
Alloca	tion of	places				
Additio	onal inf	ormation				
Worklo	bad					
150 h						
Teachi	ng cycl	e				
Teachi	ng cycl	e: winter semester				
Referre	ed to in	LPOI (examination regula	tions for teaching-degree progr	ammes)		
Module appears in						
Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016)						
Master	r's degr	ee (1 major) Internatio	onal Economic Policy (20	015)		
Master	r's degr	ee (1 major) China Lar	nguage and Economy (2	016)		

Module title					Abbreviation	
Portfol	io Sele	ction and Capital Market	Theory		12-M-B1a-161-m01	
Module	e coord	inator		Module offered by	<u> </u>	
Dean o mics	of the Fa	culty of Business Manag	ement and Econo-	-	nent and Economics	
ECTS Method of grading Only after succ. compl. of module(s)						
5		rical grade		• • • •		
Duratio		Module level	Other prerequisites	i		
1 seme	ester	graduate				
Conten		3.444410				
		s be discontinued, no cou	urses are offered curr	ently or will be offere	ed in future.	
This is	due to	one of the following reas	ons:			
• 1	he lect	urer who offered the cour	se is no longer empl	oved at the Universit	ty of Wuerzburg.	
		tents are no longer taugh				
					culty of Business Management	
	onomic					
Intend	ed lear	ning outcomes				
Due to	the lac	k of relevance, no learnin	g outcomes descript	ion is available beca	ause no courses are held for this	
module	е.					
Course	<b>S</b> (type, r	number of weekly contact hours, l	anguage — if other than Ge	rman)		
V (2) +	Ü (2)					
Metho	d of ass	sessment (type, scope, langua	ge — if other than German,	examination offered — if no	ot every semester, information on whether	
module i	s creditab	le for bonus)				
		nation (approx. 60 minut				
		ssessment: German and,	or English			
Allocat	tion of p	olaces				
Additio	onal inf	ormation				
Worklo	oad					
150 h						
Teachi	ng cycl	e				
Teachi	ng cycle	e: no courses offered				
Referre	ed to in	LPO I (examination regulations	s for teaching-degree progra	ammes)		
Modul	e appea	urs in				
Master	's degr	ee (1 major) Economathe	matics (2016)			
	Master's degree (1 major) Business Information Systems (2016)					
	Master's degree (1 major) Business Management (2015)					
	-	ee (1 major) China Busine		2016)		
	-	ee (1 major) International				
	-	ee (1 major) China Langua	-	-		
	2 4051					

Module title					Abbreviation		
Financi	al Stat	ement Analysis and Busi	ness Valuation		12-M-UA-161-m01		
Module	e coord	inator		Module offered by	l		
		Chair of Business Manag	ement and Accoun-	Faculty of Managen	nent and Economics	5	
ting			<b>F</b>	,			
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites				
1 seme	1 semester graduate						
Conten	ts						
statem extract nancial nerates	ents. T value- data t value	investing involves valuat his module provides a ba relevant information from o value corporations. The in a corporation.	asic understanding of n financial statements	financial statement 5, carry out financial	analysis, particular statement analysis	ly on how to , and use fi-	
Intende	ed lear	ning outcomes					
vant inf ques to tion pro	formati evalua ocess. S	understand publicly trad on in financial statemen ate financial statements Students can apply valua	ts, and use this inforr and understand the f ation technics to real-	nation for valuation. undamental role of f world cases and rec	They know the rele inancial information	vant techni- 1 in the valua-	
		number of weekly contact hours,	language — if other than Ger	rman)			
V (2) +	Ü (2)						
module is written Langua credita	examing examing ge of a ble for		minutes)				
Allocat	ion of <sub>l</sub>	olaces					
Additio	nal inf	ormation					
Worklo	ad						
150 h							
Teachi							
		e: winter semester					
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	mmes)			
Module	••						
		ee (1 major) Business Inf		016)			
	-	ee (1 major) Business Ma	•				
	-	ee (1 major) China Busino ee (1 major) Internationa					
		ee (1 major) Themationa ee (1 major) China Langu					
	-	ee (1 major) Managemen	- ,	,			
	-	ee (1 major) Internationa		18)			
	-			•			
	Aaster's degree (1 major) China Business and Economics (2019) Aaster's degree (1 major) China Language and Economy (2019)						
	<u> </u>	r Business Information Systems	<b>v</b> , .	0 <b>19)</b> generated 19-Apr-2025 • exa		page 78 / 183	



Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Economathematics (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) International Economic Policy (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) Economathematics (2022)

Module title	Abbreviation				
European Competition Policy			12-M-WPE-161-m01		
Module coordinator		Module offered by	<u> </u>		
holder of the Chair of Industrial Econor	nics		nent and Economics		
ECTS Method of grading	Only after succ. con	npl. of module(s)			
5 numerical grade					
Duration Module level	Other prerequisites				
1 semester graduate					
Contents					
Outline of syllabus: 1. Legal environment, competition laws 2. Market definition • Qualitative methods • Simple quantitative methods • Hypothetical monopoly test 3. Horizontal agreements and collusion: repeated games and factors affecting likelihood of collusion 4. Horizontal mergers and collusion • Economic theory • Efficiency effects • Coordinated effects 5. Vertical relations and contracts • Economic analysis of contracts • "More economic approach" 6. Abuse of dominant position • Classification of abusive conduct • Economic analysis of abusive conduct and theory of harm					
The course will be taught in English.					
Intended learning outcomes After completion of the module students can use the advanced concepts introduced in the lecture of competiti- on policy, including the legal framework, the trace models and methods for the study of competition policy issu- es, as well as understand the approach of European competition policy in high profile cases. When they are con- fronted with practical problems, they can refer to these cases, and the same logic to practical examples apply by draining the relevant economic theories that identify variables to be measured and methodologies for assessing, and based on that adequate conclusions for appropriate cases. They will sufficiently understand the subject in order to open up that build upon literature in journals and being able to think critically.					
Courses (type, number of weekly contact hours, l	anguage — if other than Gei	rman)			
V (2)					
Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether					
module is creditable for bonus) a) written examination (approx. 60 to 120 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: German and/or English creditable for bonus					
Allocation of places					

20 places. There are no restrictions with regard to available places for students of the Master's degree programmes Business Management, International Economic Policy or Economics, Wirtschaftsinformatik (Business Information Systems), Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.

Master's with 1 major Business Information Systems	
(2016)	

# Additional information

# Workload

150 h

# Teaching cycle

Teaching cycle: summer semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Economathematics (2016)
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) Media Communication (2016)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Applied Human Geography (2017)
Master's degree (1 major) Media Communication (2018)
Master's degree (1 major) Media Communication (2019)

Master's with 1 major Business Information Systems (2016)

Module title					Abbreviation	
Theory	of Indu	strial Organization 1			12-M-Tl1-161-m01	
Module	e coord	inator		Module offered by		
holder	of the (	Chair of Industrial Econor	nics	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
<ul> <li>Theory of industrial organisation: <ol> <li>Monopoly pricing <ul> <li>Nonlinear pricing and mechanism design</li> <li>Dynamic pricing: experience goods, durable goods</li> </ul> </li> <li>Oligopoly pricing <ul> <li>Static price and quantity competition in homogeneous and differentiated goods markets</li> <li>Comparative statics</li> <li>Equilibrium market structure</li> </ul> </li> <li>Dynamic competition in oligopoly markets <ul> <li>Subgame perfect equilibrium and models of dynamic competition</li> <li>Repeated games and collusion</li> </ul> </li> <li>4. Strategic behaviour by incumbent firms <ul> <li>Entry deterrence and predation</li> <li>Signalling and reputation</li> </ul> </li> <li>5. Behavioral Industrial Organization <ul> <li>Reference Dependent Preferences and Framing Effects</li> <li>Time inconsistent behavior</li> </ul> </li> </ol></li></ul>						
		ll be taught in English.				
		ning outcomes				
Students which complete this class will acquire a working knowledge of advanced theoretical models of compe- tition in oligopoly markets as well as sophisticated pricing techniques in monopoly markets. They will learn the conditions under which the predictions of these models are valid. They will become familiar with applications of advanced game theoretic tools, such as dynamic models of competition, for studying interactions between firms in markets. By means of comprehensive exercises, they will apply the methods they learn in class to practical- ly relevant problems. They will be in a position to read academic papers on related topics, assess the strengths and weaknesses of an approach, summarize and comment on these papers and suggest possible extensions.						
Course	<b>S</b> (type, n	number of weekly contact hours, l	anguage — if other than Ger	man)		
V (2) +	Ü (2)					
<b>Method of assessment</b> (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)						
a) written examination (approx. 60 to 120 minutes) or b) term paper (approx. 15 to 20 pages) Language of assessment: German and/or English creditable for bonus						
Allocat	ion of p	olaces				
Additio	nal inf	ormation				

# Workload

150 h

Teaching cycle

Teaching cycle: winter semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

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# Module appears in

Master's degree (1 major) Economathematics (2016)

Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) China Business and Economics (2016)

Master's degree (1 major) International Economic Policy (2015)

Master's degree (1 major) China Language and Economy (2016)

Module title				Abbreviation		
Princip	les of E	uropean Regulation			12-M-PRE-161-m01	
Module	e coord	inator		Module offered by		
holder	of the C	Chair of Industrial Econo	mics	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	numei	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
This mo ons) in Outline 1. Over 2. Over 3. Over 4. Polit 5. Natu 6. Price 7. Proce 8. Netw Intende (i) desc (ii) ider (iii) ass	Description: This module examines the regulation of traditional network industries (railroads, electricity, telecommunicati- ons) in Europe: theory and practice Outline of syllabus: 1. Overview of the regulation of railroads in Gemany and Europe in practice 2. Overview of the regulation of the electricity industry in Gemany and Europe in practice 3. Overview of the regulation of the telecommunications industry in Gemany and Europe in practice 4. Political economy of regulation 5. Natural monopoly and price regulation under ideal conditions 6. Price regulation under realistic circumstances 7. Procurement: advantages and disadvantages 8. Network access regulation Intended learning outcomes After succesfully completing this module, students wiil be able to (i) describe central problems in regulation of the traditional network industries; (ii) identify and apply the appropriate results from Industrial Organization;					
		tion theory. umber of weekly contact hours,	language — if other than Ge	rman)		
V (2)						
		<b>essment</b> (type, scope, langua le for bonus)	age — if other than German,	examination offered — if no	t every semester, informati	on on whether
b) writt c) term Langua Assess	a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 to 20 pages) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus					
Allocat	ion of p	laces				
Additio	nal info	ormation				
Worklo	Workload					
150 h						
Teaching cycle						
Teaching cycle: no courses offered						
		LPO I (examination regulation	s for teaching-degree progra	mmes)		
			• • •			
Master's wi (2016)	ith 1 major	Business Information Systems		generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn		page 84 / 183

# Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title					Abbreviation	
Advanc	ed Mic	roeconomics			12-M-AM-161-m01	
Module	e coord	inator		Module offered by		
holder formati		Chair for Economics, Cont nomics	ract Theory and In-	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
foundar lysis and al decis riskless and lim Through and tall (e.g., di it will a introdu ant tha The exp • <i>N</i>	In a nutshell, microeconomic theory considers the behavior of individual economic agents and builds from this foundation to a theory of aggregate economic outcomes, which then can be applied for conducting welfare analysis and giving policy advice. This lecture addresses the core building block of this thought complex: individual decision making and behavior. Specifically, students will come to understand in detail the standard models of riskless consumer choice, choice under risk and intertemporal choice and learn about the empirical challenges and limitations of these models. Throughout the lecture, we will work with precise mathematical formalizations of the ideas that we want to think and talk about. In consequence, a solid understanding of the mathematical toolbox of standard microeconomics (e.g., differential calculus and constrained optimization; basic set theory; integration by parts) will be helpful as it will allow to focus on the underlying economic intuition. However, every required mathematical concept will be introduced and explained along the way, such that a strong interest in formal economic analysis is more important than an advanced mathematical background. The exposition is primarily based on the standard graduate textbooks  Mas-Colell, Whinston and Green (1995): "Microeconomic Theory"					
		d Reny (2001): "Advance ning outcomes				
After co • e • a	ompleti xplain pply th	ng the course students w essential findings of micr e involved methods to gi ee in which real life situat	roeconomic theory, ven stylized example			
		umber of weekly contact hours, l	anguage — if other than Ger	rman)		
V (2) +						
		s <b>essment</b> (type, scope, langua; le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, information on whether	
a) written examination (approx. 60 to 90 minutes) or b) written examination (questions concerning mathematical methodology; approx. 120 minutes) or c) term paper (approx. 15 to 20 pages) Language of assessment: German and/or English creditable for bonus						
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h	150 h					

Master's with	1 major	Business	Information	Systems
(2016)				

### **Teaching cycle**

Teaching cycle: summer semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

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# Module appears in

Master's degree (1 major) Economathematics (2016)

Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) China Business and Economics (2016)

Master's degree (1 major) International Economic Policy (2015)

Master's degree (1 major) China Language and Economy (2016)

Module title					Abbreviation	
Europe	European Economic Statistics       12-M-EWS-161-m01					
Module	e coord	linator		Module offered by		
		Chair of Econometrics			nent and Economics	
ECTS	1	od of grading	Only after succ. con	• •		
		rical grade				
5 Duratio		Module level	_			
			Other prerequisites	•		
1 seme		graduate				
Contents						
Outline of syllabus: 1. Subject and tasks of business and economic statistics 2. The European system of national accounting 3. The harmonised consumer price index 4. Structural indicators 5. Money and loans in the European monetary union 6. Data bases of EuroStat						
Intend	ed lear	ning outcomes				
	n busir	uire comprehension on ness and economic stati stions.				
Course	S (type,	number of weekly contact hours	, language — if other than Ge	rman)		
Ü (2) +	V (2)					
Metho	d of as	sessment (type, scope, langi	uage — if other than German,	examination offered — if no	t every semester, informat	ion on whether
		ole for bonus)				
b) term	n paper	mination (approx. 60 m (approx. 15 pages) assessment: German an				
Allocat	tion of	places				
Additio	onal inf	ormation				
	_					
Worklo	oad					
150 h						
Teachi		<u>م</u>				
		e: winter semester				
Referre		LPOI (examination regulation	ons for teaching-degree progra	ammes)		
Module appears in						
Master's degree (1 major) Business Information Systems (2016)						
Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016)						
Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015)						
Master's degree (1 major) Media Communication (2016)						
Master's degree (1 major) China Language and Economy (2016)						
Master's degree (1 major) Media Communication (2018)						
Master	's degr	ree (1 major) Media Com	munication (2019)			
A						
Master's w (2016)	uth 1 majo	r Business Information Systems		• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforr		page 88 / 183

Module title Abbreviation					
Stocha	astic Mo	odels for Risk Assessmer	ıt		12-RM-RW-161-m01
Modul	e coord	linator		Module offered by	
Dean o mics	of the Fa	aculty of Business Manag	ement and Econo-	Faculty of Manager	nent and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	;	
1 seme	ester	graduate			
Conter	nts				
ter Classification of business risks Risk policy, risk management Risk analysis: risk identification, risk descrip- tion, risk exploration, risk-relevant measurements, risk evaluation, risk assessment, risk modelling Risk mana- gement: risk minimisation, risk protection, risk avoidance, risk mitigation, bearing of risk, risk prevention Risk control, risk monitoring Norms and standards of risk management: ISO 31000, ONR 49000 49004, IEC/ISO 31010, COSO II, AIRMIC, IRM, ALARM FMEA (Failure Mode and Effect Analysis) as a tool of risk analysis and risk assessment: historical and thematic background, methodology, discussion of the FMEA assessment methodo- logy Risk matrix, risk diagram Score diagram Stochastic risk parameters and risk measures as distribution para- meters Probability distributions: Gaussian, Laplace, Student's t, extreme value, logistic, exponential, Weibull, gamma, negative Gaussian, Burr, hyperbolic, generalised hyperbolic Elementary stochastic risk measures: va- riance, standard deviation, signal-to-noise ratio, coefficient of variation, Sharpe ratio, nonconformance probabi- lity, expected shortfall, shortfall probability, risk parameters under reference values, Stone family Value at Risk and Conditional Value at Risk: definition, formal representations, values under special probability distributions Axioms of risk measures: distribution invariance, subadditivity, superadditivity, additivity, comonotonous additi-					
		tive homogeneity, transla ning outcomes	,		
The stu theore busine	udent k tical ba ess situ	nows the schemes and co ckground. The student ki	nows the concepts of	advanced stochasti	, risk measurement, and the ic risk modeling. In a practical c assessment and corresponding
Course	<b>es</b> (type, i	number of weekly contact hours, l	anguage — if other than Ge	rman)	
V (2) +	Ü (2)				
		s <b>essment</b> (type, scope, langua ble for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether
written	ı exami	nation (approx. 60 minut	es)		
Allocation of places					
30 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Wirtschaftsinformatik (Business Information Systems) will be given preferential considerati- on. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in ac- cordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.					
Additio	onal inf	ormation			
Worklo	bad				
150 h					

### **Teaching cycle**

Teaching cycle: summer semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

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#### Module appears in

Master's degree (1 major) Business Information Systems (2016)

Master's degree (1 major) Business Management (2015)

Master's degree (1 major) China Business and Economics (2016)

Master's degree (1 major) China Language and Economy (2016)

Master's degree (1 major) Management (2018)

Master's degree (1 major) China Business and Economics (2019)

Master's degree (1 major) China Language and Economy (2019)

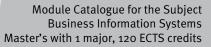
Module title					Abbreviation		
Europe	an Pub	lic Finance			12-M-EFP-161-m01		
Module	e coord	inator		Module offered by			
holder	of the (	Chair of Public Finance		Faculty of Managen	nent and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	Contents						
the reve ons of t mental	The course aims at introducing the main public finance issues in the European Union. Students will learn how the revenues of the Union are generated and how they are spent. We will discuss the motivation and implicati- ons of the Brexit decision and various coordination problems with respect to public debt, taxation and environ- mental policy. Economic policy is discussed with simple models, which highlight the central problems. Course contents:						
1. The E	Europea	an Union: History and Ins	titutions				
2. The I	Budget	of the European Union					
3. Econ	omic A	nalysis of the Brexit Proc	ess				
4. Sove	ereign [	Debt, Financial Crisis and	Fiscal Integration in t	the EMU			
5. Tax (	Compet	tition or Tax Coordination	in Europe?				
6. Euro	pean C	limate Policy: Emission 1	rading and Green De	al			
Intende	ed lear	ning outcomes					
rules of	fcondu	ing the course students a uct in the EU. They are ab oblems.					
Course	<b>S</b> (type, r	number of weekly contact hours,	anguage — if other than Ger	man)			
Ü (2) +	V (2)						
		<b>sessment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information	າ on whether	
b) term	paper	mination (approx. 60 mir (approx. 15 pages) ssessment: German and					
Allocation of places							
20 places. There are no restrictions with regard to available places for students of the Master's degree program- mes Business Management, International Economic Policy or Economics, Wirtschaftsinformatik (Business Infor- mation Systems), Wirtschaftsmathematik (Mathematics for Economics) and Chinese and Economics as well as China Business and Economics. A total of 20 places will be allocated to students of other subjects; should the number of applications exceed the number of available places, these places will be allocated by lot.							
Additional information							
 Workload							
150 h							
Teaching cycle							
		e: summer semester					
Master's wi		r Business Information Systems	-	generated 19-Apr-2025 • exa	-	page 91 / 183	
(2016)			ta record Master	r (120 ECTS) Wirtschaftsinforr	пацк - 2016		

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Economathematics (2016)
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) Media Communication (2016)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Applied Human Geography (2017)
Master's degree (1 major) Media Communication (2018)
Master's degree (1 major) Media Communication (2019)

Module title				Abbreviation		
Industrial Management 3 12-M-SPM-161-mo1						
Module	e coord	inator		Module offered by		
holder Manage		Chair of Business Manag	ement and Industrial	Faculty of Managen	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites	i i		
1 seme	ster	graduate				
Conten	ts					
ning an Studen cal moo princip	Id cont ts will I dels wil les of v	vill discuss contents and rol concepts. become familiar with the Il be used for analysing b alue structure optimisat ical models.	essentials of strateg both economic and ec	ic production manag cological issues. In a	ement. Theoretical a ddition, the module	and analyti- will discuss
Intende	ed learı	ning outcomes				
strategy the mai	y struct in strat	on of the module studer cured and goal-oriented i egic tasks and objective he production in realistic	n a global context us s in production mana	ing appropriate meth gement and evaluate	nods. Furthermore, tl	ney know
Course	<b>S</b> (type, n	umber of weekly contact hours,	language — if other than Gei	rman)		
V (2) + Course		lternatively eLearning, S	, WS			
		<b>essment</b> (type, scope, langua le for bonus)	age — if other than German,	examination offered — if no	t every semester, informat	ion on whether
b) pres c) term	entatio paper ge of a	nination (approx. 40 to 6 n (approx. 20 minutes) a (approx. 30 to 40 pages) ssessment: German and bonus	and term paper (appro	ox. 15 to 20 pages); (	weighted 1:1) or	
Allocat	ion of p	olaces				
20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allo- cated by lot as they become available.						
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teaching cycle						
Teaching cycle: after announcement						
<b>Referred to in LPO I</b> (examination regulations for teaching-degree programmes)						
Module appears in						
Master	's degr	ee (1 major) Economathe ee (1 major) Business Inf		016)		
Master's wi (2016)	ith 1 majoi	Business Information Systems	-	9 generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 93 / 183



Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title					Abbreviation	
Industr	ial Mar	nagement 1			12-M-SBM-161-m01	
Module	e coord	inator		Module offered by		
holder Manag		Chair of Business Manage	ement and Industrial	Faculty of Managen	nent and Economics	
ECTS	ECTS Method of grading Only after succ. compl. of module(s)					
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
(purcha	asing, n	dresses central issues of naterials management, p leveloped that are releva	rocurement logistics)			
Intende	ed learn	ning outcomes				
term, co re struc based o	Students learn the principles of performance-oriented optimization of all procurement activities to develop long- term, competitively sensitive potential for success. After completion of the module students are able to prepa- re structured, to goal-oriented analyze and to respond to performance-oriented issues of strategic procurement based on key instruments. Students are able to accurately classify the tasks of the procurement and to describe and discuss their strategic importance and dominate essential methods and procedures used in this area to ap- ply.					
Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)		
V (2) +						
		lternatively eLearning, S				
		s <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, informati	on on whether
b) pres c) term	entatio paper ge of a	nination (approx. 40 to 6 n (approx. 20 minutes) a (approx. 30 to 40 pages) ssessment: German and, bonus	nd term paper (appro	ox. 15 to 20 pages); (	weighted 1:1) or	
Allocat	ion of p	olaces				
by lot a numbe	mong a r of pla	Should the number of ap all applicants irrespective ces will be allocated in th s they become available.	e of their subjects. (2)	Places on all course	es of the module wit	h a restricted
Additio	nal info	ormation				
Worklo	ad					
150 h						
Teaching cycle						
Teaching cycle: after announcement						
<b>Referred to in LPO I</b> (examination regulations for teaching-degree programmes)						
Module appears in						
Master's degree (1 major) Economathematics (2016)						
	-	ee (1 major) Business Info	•	016)		
	-	ee (1 major) Business Ma	JMU Würzburg •	generated 19-Apr-2025 • exa		page 95 / 183



Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title				Abbreviation		
Brand M	Manage	ement & Market Researc	h		12-M-MM-161-m01	
Module	coord	inator		Module offered by		
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	ient and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
Description: At the beginning of the 21st century, marketing - until then interpreted as a market-oriented corporate manage- ment approach - was further developed to be seen as the entrepreneurial task of creating "shared value" for the organisation on the one hand and - broadly speaking - for society on the other hand. This idea leads to high re- quirements regarding the strategic sustainable positioning of the brand as well as brand management itself. Outline of syllabus: 1. Brand leadership and brand assessment 2. Brand leadership, identity and relevance according to David Aaker's approach 3. Brand strategies 4. Consumer behaviour 5. Market research methods and the development of brand strategies 6. Market research methods Intended learning outcomes Based on the theories of Meffert and Aaker, students will gain a profound understanding for brand leadership, which will be deepened by many pracital implications and examples. Provided by cases studies and market re- search tools, it's the defined goal of this lecture to convey an in-depth knowledge for consumer behavior and su-						
		nd management. number of weekly contact hours, l	anguage — if other than Ger	man)		
V (2) + I	Ü (2)					
		<b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, informati	on on whether
		nation (approx. 60 minut ssessment: German and,				
Allocati	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teaching cycle						
Teaching cycle: no courses offered						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module appears in Master's degree (1 major) Economathematics (2016)						
	-	ee (1 major) Economathe ee (1 major) Business Info		016)		
Master's wi (2016)	th 1 major	Business Information Systems	-	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinform	-	page 97 / 183

Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)

Module title					Abbreviation	
Interna	tional	Marketing			12-M-IMM-161-m01	
Module	e coord	inator		Module offered by		
holder ting	of the (	Chair of Business Admini	stration and Marke-	Faculty of Managen	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
Description: The module builds on the knowledge acquired during the Bachelor's degree programme or the <i>Grundstudium</i> (stage I studies). It provides a systematic introduction to strategic marketing decisions in global and internatio- nal contexts. These are explained mainly by Porter's diamond and cluster models. Another focus is on internatio- nalisation strategies, which require country analyses and decisions on the selection of national markets as well as a timing of the countries market development. In addition, the module discusses different strategies for mar- ket entry and market development. Outline of syllabus: 1. Internationalisation of the economy and regional integration processes • Globalisation • Competitiveness of countries, industries and companies in an international context 2. International strategic marketing decisions • Market entry forms • Market development strategies • Timing strategies • International organisation structures 3. Theories and strategies of internationalisation • Foreign trade theory • Multinational enterprise • International istation istrategies						
on).	, H. / B , R. / Fa	urmann C. / Becker, C.: I ntapié-Altobelli C. / San				
Intende	ed learr	ning outcomes				
Students acquire in-depth skills in the field of strategic and operational management with particular attention to the international context. Students achieve particular expertise in the analysis, assessment and implementation of international business decisions and gain skills thus guiding the execution of marketing and management positions in globally-active companies.						
Course	<b>S</b> (type, n	umber of weekly contact hours, I	anguage — if other than Ge	rman)		
V (2) +	Ü (2)					
Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) written examination (approx. 60 minutes)						
Language of assessment: German and/or English						
Allocation of places						
Master's wi (2016)	ith 1 major	Business Information Systems		9 generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 99 / 183

Additional information
Workload
150 h
Teaching cycle
Teaching cycle: after announcement
Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Master's degree (1 major) Economathematics (2016)
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)
exchange program Business Management and Economics (2022)

Econometrics 1       I2-M-0E1-161-m01         Module coordinator       Module offered by         holder of the Chair of Econometrics       Faculty of Management and Economics         ECTS       Method of grading       Only after succ. compl. of module(s)         5       numerical grade          Duration       Module evel       Other prerequisites         1 semester       graduate          Description:       This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression model. In particular, model assumptions and properties are discussed and formally motivated. In addition, the module examines linear restrictions on the model's explanatory variables as well as dummy variables and introduces tests to verify simple and multiple linear restrictions.         Linear algebra is used as formal aid.       Outline of syllabus:          1. Random variables           2. Important distributions           3. Point estimates           4. Simple inporterist regression model	Module title			Abbreviation			
holder of the Chair of Econometrics         Faculty of Management and Economics           ECTS         Method of grading         Only after succ. compl. of module(s)           5         numerical grade            Duration         Module level         Other prerequisites           1 semester         graduate            Contents             Description:         This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression mo- del. In particular, model assumptions and properties are discussed and formally motivated. In addition, the mo- dule examines linear restrictions on the model's explanatory variables as well as dummy variables and introdu- ces tests to verify simple and multiple linear restrictions.           Linear algebra is used as formal aid.         Outline of syllabus:            1. Random variables             2. Important distributions             3. Point estimates             4. Simple hypothesis tests             5. Model properties             7. Simple hypothesis tests             8. Multiple linear regression model             9. Linear restrictions	Econon	netrics	1			12-M-OE1-161-m01	
ECTS       Method of grading       Only after succ. compl. of module(s)         5       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents       Description:         This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression motel. In particular, model assumptions and properties are discussed and formally motivated. In addition, the module examines linear restrictions on the model's explanatory variables as well as dummy variables and introduces tests to verify simple and multiple linear restrictions.         Linear algebra is used as formal aid.       Outline of syllabus:         1. Random variables       2. Inportant distributions         3. Point estimates       4. Simple linear regression model         5. Model assumptions       6. Model properties         7. Simple hypothesis tests       8. Multiple linear regression model         9. Linear restrictions       10. Dummy variables         11. Multiple hypothesis tests       11. Multiple hypothesis tests         12. Multiple regression model.       12. Inparticular, they learn how to analytically derive, calculate and interpret the coefficients, standard errors and producer (stression model and understand the role of econometrics in science and data analysis. In particular, they learn how to analytically derive, calculate and interpret the coefficients, standard errors and producer (stregression model and und	Module	coord	inator		Module offered by		
5       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents       Description:         This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression model. In particular, model assumptions and properties are discussed and formally motivated. In addition, the module examines linear restrictions on the model's explanatory variables as well as dummy variables and introduces tests to verify simple and multiple linear restrictions.         Linear algebra is used as formal aid.       Outline of syllabus:         1. Random variables       2. Important distributions         3. Point estimates       4. Simple linear regression model         5. Model assumptions       6. Model properties         7. Simple hypothesis tests       8. Multiple linear regression model         9. Linear restrictions       10. Dummy variables         11. Multiple hypothesis tests       11. Multiple hypothesis tests         12. Modent all concomes       11. Multiple regression model each interpret the coefficients, standard errors and p-values of a classic regression model and understand the role of econometrics in science and dummy variables. Additionally, students will be able to test multiple linear regressions.         The students acquire knowledge of the basics, concepts and methods used in the classical linear regression model and understand the role of econometrics in science and data analysis. In particular,	holder	of the (	Chair of Econometrics		Faculty of Managem	nent and Economics	
Duration         Module level         Other prerequisites           1 semester         graduate	ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)		
1 semester       graduate          Contents         Description:       This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression model. In particular, model assumptions and properties are discussed and formally motivated. In addition, the module examines linear restrictions on the model's explanatory variables as well as dummy variables and introduces tests to verify simple and multiple linear restrictions.         Linear algebra is used as formal aid.       Outline of syllabus:         1. Random variables       2.         2. Important distributions       3. Point estimates         4. Simple linear regression model       5.         5. Model assumptions       6.         6. Model properties       7.         7. Simple hypothesis tests       8.         8. Multiple linear regression model       9.         9. Linear restrictions       10.         10. Dummy variables       11.         11. Multiple hypothesis tests       11.         12. Multiple linear regression model.       5.         13. Dummy variables       11.         14. Multiple hypothesis tests       11.         14. Multiple hypothesis tests       11.         13. Multiple regression model. Furthermore, they are able to formally state and motivate the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Addit	5	nume	rical grade				
Contents         Description:         This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression module. In particular, model assumptions and properties are discussed and formally motivated. In addition, the module examines linear restrictions on the model's explanatory variables as well as dummy variables and introduces tests to verify simple and multiple linear restrictions.         Linear algebra is used as formal aid.         Outline of syllabus:         1. Random variables         2. Important distributions         3. Point estimates         4. Simple linear regression model         5. Model assumptions         6. Model properties         7. Simple hypothesis tests         8. Multiple linear regression model         9. Linear restrictions         10. Dummy variables         11. Multiple hypothesis tests         Intendel learning outcomes         The students acquire knowledge of the basics, concepts and methods used in the classical linear regression model and understand the role of econometrics in science and data analysis. In particular, they lear how to analytically derive, calculate and interpret the coefficients, standard errors and p-values of a classic regression output of the multiple regression model. Furthermore, they are able to formally state and motivate the assumptions and broke to apply these tests to real economic, business and social science questions.         The students acquire knowledge or in the parameters and will be able to apply these tests to real	Duratio	n	Module level	Other prerequisites			
Description: This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression mo- del. In particular, model assumptions and properties are discussed and formally motivated. In addition, the mo- dule examines linear restrictions on the model's explanatory variables as well as dummy variables and introdu- ces tests to verify simple and multiple linear restrictions. Linear algebra is used as formal aid. Outline of syllabus: 1. Random variables 2. Important distributions 3. Point estimates 4. Simple linear regression model 5. Model assumptions 6. Model properties 7. Simple hypothesis tests 8. Multiple linear regression model 9. Linear restrictions 10. Dummy variables 11. Multiple hypothesis tests 11. Multiple hypothesis tests 12. Interventions 13. Dummy variables 13. Multiple regression model 14. Multiple hypothesis tests 14. Multiple hypothesis tests 15. Intende learning outcomes The students acquire knowledge of the basics, concepts and methods used in the classical linear regression output of the multiple regression model. Furthermore, they are able to formally state and motivate the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Additionally, students will be able to test multiple linear restrictions on the parameters and will be able to apply these tests to real economic, business and social science questions. The competences acquired in this course serve as a prerequisite for "Econometrics III", "Micro- econometrics" und "Financial Econometrics". <b>Courses</b> (type, number of weekly contact hours, language – if other than German) V (2) + Ū (2) <b>Method of assessment</b> (type, scope, language – if other than German, examination offerd – if not every semester, information on whether module is creditable for bonus	1 seme	ster	graduate				
This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression mo- del. In particular, model assumptions and properties are discussed and formally motivated. In addition, the mo- dule examines linear restrictions on the model's explanatory variables as well as dummy variables and introdu- ces tests to verify simple and multiple linear restrictions. Linear algebra is used as formal aid. Outline of syllabus: 1. Random variables 2. Important distributions 3. Point estimates 4. Simple linear regression model 5. Model assumptions 6. Model properties 7. Simple hypothesis tests 8. Multiple linear regression model 9. Linear restrictions 10. Dummy variables 11. Multiple hypothesis tests 11. Multiple hypothesis tests 11. Multiple hypothesis tests 12. Interference and the role of econometrics in science and data analysis. In particular, they learn how to analy- tically derive, calculate and interpret the coefficients, standard errors and p-values of a classic regression output of the multiple inear regression model. Furthermore, they are able to formally state and motivate the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Additionally, students will be able to test multiple linear restrictions on the parameters and will be able to apply these tests to real economic, business and social science questions. The competences acquired in this course serve as a prerequisite for "Econometrics II", "Econometrics III", "Micro- econometrics" und "Financial Econometrics". <b>Courses</b> (type, number of weekly contact hours, language – if other than German) V (2) + Û (2) <b>Method of assessment</b> (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) a) written examination (approx. 6 o minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus	Conten	Contents					
The students acquire knowledge of the basics, concepts and methods used in the classical linear regression mo- del and understand the role of econometrics in science and data analysis. In particular, they learn how to analy- tically derive, calculate and interpret the coefficients, standard errors and p-values of a classic regression output of the multiple regression model. Furthermore, they are able to formally state and motivate the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Additionally, students will be able to test multiple linear restrictions on the parameters and will be able to apply these tests to real economic, business and social science questions. The competences acquired in this course serve as a prerequisite for "Econometrics III", "Econometrics III", "Micro- econometrics" und "Financial Econometrics". <b>Courses</b> (type, number of weekly contact hours, language – if other than German) V (2) + Ü (2) <b>Method of assessment</b> (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus	Description: This module deals with the basic concept and methodology of the ordinary least squares (OLS) regression mo- del. In particular, model assumptions and properties are discussed and formally motivated. In addition, the mo- dule examines linear restrictions on the model's explanatory variables as well as dummy variables and introdu- ces tests to verify simple and multiple linear restrictions. Linear algebra is used as formal aid. Outline of syllabus: 1. Random variables 2. Important distributions 3. Point estimates 4. Simple linear regression model 5. Model assumptions 6. Model properties 7. Simple hypothesis tests 8. Multiple linear regression model 9. Linear restrictions						
del and understand the role of econometrics in science and data analysis. In particular, they learn how to analy- tically derive, calculate and interpret the coefficients, standard errors and p-values of a classic regression output of the multiple regression model. Furthermore, they are able to formally state and motivate the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Additionally, students will be able to test multiple linear restrictions on the parameters and will be able to apply these tests to real economic, business and social science questions. The competences acquired in this course serve as a prerequisite for "Econometrics II", "Econometrics III", "Micro- econometrics" und "Financial Econometrics". <b>Courses</b> (type, number of weekly contact hours, language – if other than German) V(2) + Ü(2) <b>Method of assessment</b> (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							
V (2) + Ü (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus	del and understand the role of econometrics in science and data analysis. In particular, they learn how to analy- tically derive, calculate and interpret the coefficients, standard errors and p-values of a classic regression output of the multiple regression model. Furthermore, they are able to formally state and motivate the assumptions and properties of OLS and know how to deal with transformed and dummy variables. Additionally, students will be able to test multiple linear restrictions on the parameters and will be able to apply these tests to real economic, business and social science questions. The competences acquired in this course serve as a prerequisite for "Econometrics II", "Econometrics III", "Micro-						
Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus	Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)		
module is creditable for bonus) a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus	V (2) + Ü (2)						
b) term paper (approx. 15 pages) Language of assessment: German and/or English creditable for bonus							
Allocation of places	b) term paper (approx. 15 pages) Language of assessment: German and/or English						
	Allocat	ion of p	olaces				

### Additional information

# Workload

150 h

# Teaching cycle

Teaching cycle: each semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module title Abbreviation				Abbreviation			
Selected Topics in Business Management and Economics 1					12-M-APW1-161-m01		
Madula coordinator							
Module coordinator			romant and Faana	Module offered by			
Dean of the Faculty of Business Management and Econo- mics			gement and Econo-	Faculty of Management and Economics			
ECTS	Meth	od of grading	Only after succ. compl. of module(s)				
5	nume	rical grade					
Duration Module level Other prerequisites							
1 seme	ı semester graduate						
Conten	ts		•				
• c • a • c The hol	ourses dditior ourses lders o	erves the purpose of tra taken at other German of hal courses offered on a offered by new Chairs th f the respective Chairs w	or non-German univer short-term basis nat are yet to be inclu	sities ded in the FSB (subj			
		ning outcomes		• •• • • •			
		accrediting multiple kinc			kills cannot be given.		
		number of weekly contact hours,	language — if other than Ge	rman)			
V (2) +	Ű (2)						
module is	creditab	s <b>essment</b> (type, scope, langu ole for bonus) mination (approx. 60 to		examination offered — if no	ot every semester, information on wheth		
Langua Assess	c) term paper (approx. 15 to 20 pages) or presentation (approx. 30 to 45 minutes) Language of assessment: German and/or English Assessment offered: In the semester in which the course is offered creditable for bonus						
Allocat	ion of <sub>l</sub>	places					
Additio	nal inf	ormation					
Worklo	ad						
150 h							
Teachi	ng cycl	e					
Teachir	ng cycl	e: no courses offered					
Referre	d to in	LPO I (examination regulation	ns for teaching-degree progra	ammes)			
Module	e appea	ars in					
Master	's degr	ee (1 major) Business Inf	ormation Systems (2	016)			
Master's degree (1 major) Business Management (2015)							
Master's degree (1 major) China Business and Economics (2016)							
Master's degree (1 major) International Economic Policy (2015)							
Master's degree (1 major) China Language and Economy (2016)							
	-	ee (1 major) Managemer					
Master's degree (1 major) International Economic Policy (2018)							
	Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019)						
		r Business Information Systems		• generated 19-Apr-2025 • exa	am. reg. da- page 103 /		
(2016)			ta record Maste	r (120 ECTS) Wirtschaftsinforr	natik - 2016		

Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Management (2024)
Master's degree (1 major) Information Systems (2024)
Master's degree (1 major) International Economic Policy (2024)
Master's degree (1 major) Information Systems (2025)
Master's degree (1 major) International Economic Policy (2025)
Master's degree (1 major) Management (2025)
Master's degree (1 major) China Business and Economics (2025)
Master's degree (1 major) China Language and Economy (2025)

Module title				Abbreviation			
Selected Topics in Business Management and Economics 2			2	12-M-APW2-161-mc	)1		
Module coordinator			Module offered by				
Dean of the Faculty of Business Management and Econo- mics			nagement and Econo-	Faculty of Management and Economics			
ECTS	Metho	od of grading	Only after succ. con	c. compl. of module(s)			
5	nume	rical grade		· · · ·			
Duratio	n	Module level	Other prerequisites	prerequisites			
1 seme	ster	graduate					
Conten		0	I				
• c • a • c	ourses dditior ourses	taken at other Germa nal courses offered or offered by new Chair	transferring credits from an or non-German univer a short-term basis s that are yet to be inclus s will ensure that the cou	sities ded in the FSB (subj <sup>,</sup>		ns)	
Intende	ed lear	ning outcomes					
As a res	sult of a	accrediting multiple k	inds of modules, a desc	ription of acquired s	kills cannot be giver	1.	
			urs, language — if other than Ge	· ·	5		
V (2) +		,					
a) writt b) writt c) term d) pres Langua	en exa en exa paper entatio ge of a ment o ble for	(approx. 15 to 20 pag n (approx. 30 to 45 m ssessment: German ffered: In the semest bonus	concerning mathematica es) or iinutes)		ox. 120 minutes) or		
Additio	nal inf	ormation					
Worklo	ad						
150 h		-					
Teachi		<u>م</u>					
		e: no courses offered					
	<u> </u>		atta - fan ta alta - la ana an				
		LFUT (examination regul	ations for teaching-degree progra	ammes)			
Module	e appea	urs in					
Master	's degr	ee (1 major) Business	Information Systems (20	016)			
Master	's degr	ee (1 major) Business	Management (2015)				
	-	-	siness and Economics (2				
	-	-	onal Economic Policy (20	-			
	-		nguage and Economy (20	016)			
	-	ee (1 major) Manager					
	-	-	onal Economic Policy (20				
		ee (1 major) China Bu r Business Information System	siness and Economics (2	2019) • generated 19-Apr-2025 • ex	am, reg. da-	page 105 / 183	
(2016)	in i maju	- Sashess moniation system		r (120 ECTS) Wirtschaftsinfor	-	page 105 / 103	

Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Management (2024)
Master's degree (1 major) Information Systems (2024)
Master's degree (1 major) International Economic Policy (2024)
Master's degree (1 major) Information Systems (2025)
Master's degree (1 major) International Economic Policy (2025)
Master's degree (1 major) Management (2025)
Master's degree (1 major) China Business and Economics (2025)
Master's degree (1 major) China Language and Economy (2025)

Module title Abbreviation								
Selected Topics in Business Management and Economics 3			}	12-M-APW3-161-mo	01			
Module coordinator			Module offered by					
			agement and Econo-	· · · ·	nent and Economics			
mics	Dean of the Faculty of Business Management and Econo- mics							
ECTS	Metho	od of grading	Only after succ. con	ucc. compl. of module(s)				
5	nume	rical grade						
Duratio	n	Module level	Other prerequisites					
1 seme	ster	graduate		-				
Conten	ts							
• c • a • c	ourses dditior ourses	erves the purpose of tr taken at other German nal courses offered on a offered by new Chairs f the respective Chairs	or non-German univer a short-term basis that are yet to be inclu	sities ded in the FSB (subj		ns)		
Intende	ed lear	ning outcomes						
As a res	sult of a	accrediting multiple kir	nds of modules, a desc	ription of acquired s	kills cannot be giver	ı.		
Course	<b>S</b> (type, r	number of weekly contact hour	s, language — if other than Ge	rman)				
V (2) +	Ü (2)							
a) writt b) writt c) term d) pres Langua	en exa en exa paper entatio ge of a ment o ble for		ncerning mathematica 5) or nutes) nd/or English		ox. 120 minutes) or			
Additio	nal inf	ormation						
Worklo	ad							
150 h								
Teachi	ng cycl	e						
Teachir	ng cycle	e: no courses offered						
Referre	d to in	LPO I (examination regulati	ons for teaching-degree progra	ammes)				
Module	e appea	ars in						
Master	's degr	ee (1 major) Business II	nformation Systems (2	016)				
	-	ee (1 major) Business N						
Master's degree (1 major) China Business and Economics (2016)								
	-	ee (1 major) Internation	-	-				
	-	ee (1 major) China Lang		016)				
Master's degree (1 major) Management (2018)								
Master's degree (1 major) International Economic Policy (2018) Master's degree (1 major) China Business and Economics (2019)								
		ee (1 major) China Busi r Business Information Systems		2019) • generated 19-Apr-2025 • exa	am. reg. da-	page 107 / 183		
(2016)	,0			r (120 ECTS) Wirtschaftsinforr				

Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Management (2024)
Master's degree (1 major) Information Systems (2024)
Master's degree (1 major) International Economic Policy (2024)
Master's degree (1 major) Information Systems (2025)
Master's degree (1 major) International Economic Policy (2025)
Master's degree (1 major) Management (2025)
Master's degree (1 major) China Business and Economics (2025)
Master's degree (1 major) China Language and Economy (2025)

Module	e title				Abbreviation	
Selected Topics in Business Management and Economics 4         12-M-APW4-161-m01					01	
Module coordinator				Module offered by	<u> </u>	
Dean o		aculty of Business Man	agement and Econo-	· · · · · ·	nent and Economics	
mics						
ECTS		od of grading	Only after succ. con	npl. of module(s)		
5		rical grade				
Duratio		Module level	Other prerequisites	<b>i</b>		
1 seme		graduate				
• c • a • c The hol	odule s ourses dditior ourses ders of	taken at other German nal courses offered on a offered by new Chairs f the respective Chairs	ansferring credits from or non-German univer a short-term basis that are yet to be inclu will ensure that the cou	sities ded in the FSB (subj		ns)
		ning outcomes				
			nds of modules, a desc	· · ·	kills cannot be giver	1.
Course	<b>S</b> (type, r	number of weekly contact hour	s, language — if other than Ge	rman)		
V (2) +	Ü (2)					
module is	creditab	sessment (type, scope, lang le for bonus) mination (approx. 60 to	guage — if other than German,	examination offered — if no	ot every semester, informat	ion on whether
c) term d) pres Langua	paper entatio ge of a ment o	(approx. 15 to 20 page n (approx. 30 to 45 min ssessment: German ar ffered: In the semester	nutes)		0x. 120 minutes) of	
Allocat						
	nal inf	ormation				
Auditio	ilat illi					
Worklo						
150 h	uu					
Teachi	ng cycl	e				
		e: no courses offered				
			ons for teaching-degree progra	ammoc)		
		LE VI (examination regulation	uns for teaching-degree progra	anniles)		
Module	e appea	ars in				
Master	's degr	ee (1 major) Business I	nformation Systems (2	016)		
Master	's degr	ee (1 major) Business I	Management (2015)			
	-	-	iness and Economics (2			
	-	-	nal Economic Policy (20	-		
	-		guage and Economy (20	016)		
	-	ee (1 major) Manageme				
	-		nal Economic Policy (20			
	-	ee (1 major) China Bus r Business Information Systems	iness and Economics (2 IMU Würzburg	2019) • generated 19-Apr-2025 • ex	am. reg. da-	page 109 / 183
(2016)	<u>.</u>	station bystems		r (120 ECTS) Wirtschaftsinfor		

Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Management (2024)
Master's degree (1 major) Information Systems (2024)
Master's degree (1 major) International Economic Policy (2024)
Master's degree (1 major) Information Systems (2025)
Master's degree (1 major) International Economic Policy (2025)
Master's degree (1 major) Management (2025)
Master's degree (1 major) China Business and Economics (2025)
Master's degree (1 major) China Language and Economy (2025)

Module title Abbreviation					Abbreviation
Managerial Analytics & Decision Making       12-M-MADM-161-mo1					12-M-MADM-161-m01
Module	e coord	inator		Module offered by	
holder	ofthe	Chair of Logistics and Qu	antitative Methods	Faculty of Manager	nent and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	•	Module level	Other prerequisites		
1 seme	ster	graduate	 		
Conten		0	I		
a diver	se set o				ethods to structure and solve dern methods with the help of
Intende	ed lear	ning outcomes			
(ii) app sion m	oly impo aking;	erstand and structure pro ortant theoretical and em It advanced analytical me	pirical frameworks to		that evaluate good and bad dec risk.
Course	<b>S</b> (type, r	number of weekly contact hours, I	anguage — if other than Ger	rman)	
V (2) +	Ü (2)				
		s <b>essment</b> (type, scope, langua ble for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether
b) term	i paper ige of a	mination (approx. 60 mir (approx. 15 to 20 pages) Issessment: German and bonus			
Allocat	ion of <sub>l</sub>	places			
Additio	onal inf	ormation			
Worklo	ad				
150 h					
Teachi	ng cycl	e			
Teachi	ng cycl	e: winter semester			
Referre	ed to in	LPO I (examination regulation	s for teaching-degree progra	mmes)	
		_	· · · ·		
Module	e appea	ars in			
		ee (1 major) Economathe	matics (2016)		
	-	ee (1 major) Business Inf		016)	
	-	ee (1 major) Business Ma			
	-	ee (1 major) China Busine			
Master	-	ee (1 major) International	l Economic Policy (20	15)	
		ee (1 major) China Langu		-	

Module	title				Abbreviation	
Stochastic Models for Risk Analysis					12-RM-RA-161-m01	
Module coordinator Module offered by						
Dean of mics	the Fa	culty of Business Mana	agement and Econo-	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Content	ts					
Predicti der cova their em and cor lue at ri finition,	on of v ariates pirical iditiona sk Mar param varian	rval estimation for the alue at risk in time seri Conditional heterosce analysis Empirical and al value at risk Empirica ket model: definition, o neters, empirical analys ce, value at risk, condi	es Risk of forecasts in dasticity: ARCH, GARCH alysis of statistical dist al estimation of nonpa derivation, parameters sis Asset portfolios: de	time series, in partic I, EGARCH, DVEC, BE ributions Nonparame rametric bounds for v , empirical analysis ( finition, risk paramet	ular exponential sm KK, DCC Aggregated etric bounds for the value at risk and con Capital asset pricing ters Estimation of po	oothing un- losses and value at risk iditional va- model: de- ortfolio para-
Intende	d learr	ing outcomes				
		able to estimate risk m ftware packages and re				
		umber of weekly contact hours				
Ü (2) + \	V (2)					
		<b>essment</b> (type, scope, lang le for bonus)	uage — if other than German,	examination offered — if no	t every semester, informati	on on whether
written	examir	nation (approx. 60 mini	utes)			
Allocati	on of p	laces				
Master' on. (2) cordanc allocate	the nu s stude The ren ce with ed by lo	mber of applications ex ents of Wirtschaftsinfor naining places will be a (1) and (2) and the nur ot among applicants fro	matik (Business Inforn Illocated to students o nber of applications ex	nation Systems) will f other subjects. (3) V	be given preferentia When places are allo	l considerati- cated in ac-
Additio	nal info	ormation				
Workloa	ad					
150 h	a and		_			
Teachin						
		e: winter semester				
Referre	a to in	<b>LPO I</b> (examination regulation	ons for teaching-degree progra	immes)		
 Madula		rcin				
Module Master'		<b>rs in</b> ee (1 major) Business Ir	nformation Systems (2)	016)		
Master' Master'	s degre s degre	ee (1 major) Business N ee (1 major) Business N ee (1 major) China Busi ee (1 major) China Lang	lanagement (2015) ness and Economics (2	2016)		
Master's wit (2016)	th 1 major	Business Information Systems	-	generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinform	-	page 112 / 183



Master's degree (1 major) Management (2018) Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019)

Module	e title				Abbreviation	
Strategic Networks in Industry					12-M-MS-161-m01	
Module coordinator				Module offered by	<u> </u>	
Dean o		aculty of Business Man	agement and Econo-		nent and Economics	
mics ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	1	rical grade				
Duratio		Module level	Other prerequisites	i		
1 seme		graduate				
Conten						
fication The foc ble inn Outline 1. Strat 2. Tran plier 3. Man	n of the cus is o ovatior e of syll tegic ne saction s ageme	theoretical contents. n marketing in industr ns - as well as the diffe abus: etworks and clusters in types of Williamson a	dustry. The example of t ial companies and also rent strategy types of su industrial industries su s well as strategic coop n particular the busines vities	on CSR - CSR is consustainable innovatio ustainable innovatio uch as the automotiv peration between aut	sidered the "driver" o ns. ve industry omobile manufactur	of sustaina- ers and sup-
		e innovation strategies				
Intend	ed lear	ning outcomes				
			ain a profound underst			
more s	tudent	s will aquire sectoral k	nowledge of the automo	otive industry as wel	l as detailed cluster	skills.
		number of weekly contact hou	rs, language — if other than Ge	rman)		
V (2) +	Ü (2)					
		<b>sessment</b> (type, scope, lan ble for bonus)	guage — if other than German,	examination offered — if no	ot every semester, informat	ion on whether
		nation (approx. 60 mir Issessment: German a				
Allocat						
Additio	nal inf	ormation				
Auunte		ormation				
Worklo	ad					
	au					
150 h						
Teachi						
	<u> </u>	e: no courses offered				
Referre	ed to in	LPOI (examination regulat	ions for teaching-degree progra	ammes)		
Module						
	-	ee (1 major) Economat				
	-	ee (1 major) Business ee (1 major) Business	Information Systems (2) Management (2015)	016)		
	-	-	iness and Economics (2	2016)		
	-					
musici		ee (I major) milemalio	nal Economic Policy (20	)15)		

Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Management (2018) Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019) Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Economathematics (2021)

Module title Abbreviation						
Strateg	Strategic Marketing 12-M-SM-161-m01					
Module coordinator Module offered by						
holder of the Chair of Business Administration and Marke- ting						
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
ve and	dule ra dynam	ises awareness in stud ical competitive proces		and necessity of strat	tegic management ir	n a competiti-
discuss	on the i ses the	marketing strategies as roots of the concept of odule is on thinking in o	strategy in marketing	based on Drucker, Po	orter, Ansoff and Mir	ntzberg. The
2. Mark 3. Obje 4. Com 5. Grow 6. Futur 7. Natu	eting s ctives a petitive th strat re techn re and	dynamics requires stra trategies, stakeholder r and tasks of corporate g forces, strategies and l tegies and marketing m nologies, new business principles of responsibl	nanagement and entre overnance in manage benefits according to yths es and dynamic capat	ment practice Michael Porter		
Barnard Eschen bis Ulri Freema Grant, F ternehr Hinterh Verlag, Hunger Gabler, Johnson Hall Ha	Reading: Barnard, CI (1938): The Functions of the Executive, Harvard University Press, Cambridge, Massachusetts. Eschenbach, R.; Eschenbach, S.; Kunesch, H. (2008): Strategische Konzepte: Management-Ansätze von Ansoff bis Ulrich, 5th ed., Schäffer-Poeschel Stuttgart. Freeman, RE (2010): Strategic Management: A Stakeholder Approach, Cambridge University Press. Grant, R. M.; Nippa, M. (2006): Strategisches Management: Analyse, Entwicklung und Implementierung von Un- ternehmensstrategien, 5th ed., Pearson Munich. Hinterhuber, H. H. (2011): Strategische Unternehmensführung I. Strategisches Denken, 8th ed., Erich Schmidt Verlag, Berlin. Hungenberg, H. (2012): Strategisches Management in Unternehmen: Ziele Prozesse Verfahren, 7th ed., Gabler, Wiesbaden. Johnson, G.; Scholes, K.; Whittington, R. (2009): Fundamentals of Strategy, 1st ed., Financial Times and Prentice					
Laasch, ty, and Meffert rung, 11 Meyer, nehmu Müller- führen, Porter, Porter,	<ul> <li>Hall Harlow.</li> <li>Kotler, P.; Berger, R.; Bickhoff, N. (2010): The Quintessence of Strategic Management, Springer, Heidelberg.</li> <li>Laasch, O.; Conaway RN (2014): The Principles of Responsible Management: Global Sustainability, Responsibility, and Ethics, Cengage Stamford.</li> <li>Weffert, H.; Burmannn, C.; Kirchgeorg, M. (2012): Marketing Grundlagen marktorientierter Unternehmensführung, 11th ed., Gabler, Wiesbaden.</li> <li>Weyer, M. (1995): Ökonomische Organisation der Industrie: Netzwerkarrangements zwischen Markt und Unternehmung, Gabler, Wiesbaden.</li> <li>Wüller-Stewens, G.; Lechner, C. (2011): Strategisches Management Wie strategische Initiativen zum Wandel führen, 4th ed., Schäffer-Poeschel Stuttgart.</li> <li>Porter, M. (1999): Wettbewerb und Strategie, Econ Munich. (Original: Porter, M.: On Competition, Boston, 1998.)</li> <li>Porter, M. (2014): Wettbewerbsvorteile Spitzenleistungen erreichen und behaupten, 8th ed., Campus Frankfurt / New York. (Original: Porter, M.: Competitive Advantage, New York, 1985)</li> </ul>					
Master's wi (2016)	th 1 major	Business Information Systems		generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn		page 116 / 183

Porter, M. (2013): Wettbewerbsstrategie -- Methoden zur Analyse von Branchen und Konkurrenten, 12th ed., Campus, Frankfurt / New York. (Original: Porter, M.: Competitive Strategy, New York, 1980) Welge, M. K.; Al-Laham, A. (2012): Strategisches Management: Grundlagen -- Prozesse -- Implementierung, 6th ed., Springer Wiesbaden.

#### Intended learning outcomes

The students have a deeper understanding of the sustainable corporate management and have the basics of the competitive process and competitive dynamics available. In addition, they can use the acquired knowledge, while taking into account the conventional problems of the strategic and sustainable management, to solve business case studys on their own.

**Courses** (type, number of weekly contact hours, language – if other than German)

V (2) + Ü (2)

**Method of assessment** (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Language of assessment: German and/or English

Allocation of places

--

Additional information

--

Workload

150 h

**Teaching cycle** 

Teaching cycle: after announcement

**Referred to in LPO I** (examination regulations for teaching-degree programmes)

Module appears in

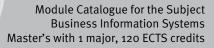
Master's degree (1 major) Economathematics (2016)
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Management (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)
exchange program Business Management and Economics (2022)

Module	e title				Abbreviation
Advanc	ed Op	erations & Logistics Man	agement		12-M-AOLM-161-m01
Module	e coord	inator		Module offered by	I
holder	of the (	Chair of Logistics and Qua	antitative Methods	Faculty of Managen	nent and Economics
ECTS		od of grading	Only after succ. com	· · · · ·	
5	1	rical grade		, ,,	
Duratio	•	Module level	Other prerequisites		
1 seme		graduate			
Conten		giaduate			
plannir	ng of in				s with advanced methods for the application of these with the help
Intende	ed lear	ning outcomes			
(ii) dev (iii) eva (iv) app	elop ar aluate t oly con	d evaluate integrated pro nd apply appropriate met he consequences of unce cepts and methods to pla	hods to plan complex ertainties in processe in uncertainties proce	x production and log s, and esses.	istics systems;
		number of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +	U (2)				
		<b>sessment</b> (type, scope, langua vle for bonus)	ge — if other than German, e	examination offered — if no	ot every semester, information on whether
b) term	paper ge of a	mination (approx. 60 min (approx. 15 to 20 pages) ssessment: German and, bonus			
Allocat	ion of <sub>l</sub>	places			
Additio	onal inf	ormation			
Worklo	ad				
150 h					
Teachi	ng cycl	e			
Teachi	ng cycl	e: summer semester			
Referre	ed to in	LPO I (examination regulations	s for teaching-degree progra	mmes)	
Module	e appea	ars in			
		ee (1 major) Economathe	matics (2016)		
Master	's degr	ee (1 major) Business Info	ormation Systems (20	016)	
	-	ee (1 major) Business Ma			
	-	ee (1 major) China Busine			
Master	-	ee (1 major) International	Economic Policy (20	15)	
		ee (1 major) China Langua	•	-	

Module	title				Abbreviation
Industrial Management 2 12-M-LA-161-m01					12-M-LA-161-m01
Module	coord	inator		Module offered by	
holder o Manage		Chair of Business Manage	ement and Industrial	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 semes	ster	graduate			
Content	ts				
method	ls and i		scheduling. The focus	s is on the determina	ntrol. In addition, it develops Ition of optimal production and
Intende	ed learn	ning outcomes			
Students learn essential concepts, principles and methods of production planning and control with emphasis on the determination of optimal production and transport volumes as well as the planning of production and order sequences. Then, based on this expertise related knowledge broadening and deepening, essential competencies are conveyed, which allow the imaging of realistic situations and problems using mathematical and quantitative models for the derivation and assessment of alternative courses of action. After completion of the module students can answer, analyze and structure questions of production planning and control, goal-oriented. They can also arrange the planning areas in the overall business context and have an in-depth overview of the produc-					
		and control.	anguage — if other than Ger	man)	
V (2) + ĺ Course		lternatively eLearning, S,	WS		
		s <b>essment</b> (type, scope, languag le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
b) prese c) term	entatio paper ge of a	nination (approx. 40 to 6 n (approx. 20 minutes) a (approx. 30 to 40 pages) ssessment: German and/ bonus	nd written elaboratio	n (approx. 15 to 20 p	ages); weighted 1:1 or
Allocati	ion of p	olaces			
by lot a number	mong a r of pla	all applicants irrespective	of their subjects. (2)	Places on all course	e places, places will be allocated es of the module with a restricted be maintained and places re-allo-
Additio	nal inf	ormation			
Worklo	ad				
150 h					
Teachin					
		e: after announcement			
Referre	d to in	LPO I (examination regulations	for teaching-degree progra	mmes)	
Module	appea	irs in			

Master's degree (1 major) Economathematics (2016)

Master's with 1 major Business Information Systems (2016)



Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Modul	e title				Abbreviation
Strate	gic Mar	agerial Accounting			12-M-INST-161-m01
Module coordinator				Module offered by	<u> </u>
	of the of	Chair of Business Manag	ement, Controlling	Faculty of Managen	nent and Economics
ECTS	1	od of grading	Only after succ. con	npl. of module(s)	
5	1	rical grade			
<u> </u>		Module level	Other prerequisites		
1 seme	-	graduate			
Conter		giuduate			
enterp as the Second technid discus Intend Initially contro hs and manag Course V (2) + Metho module i written Langua	rises. F emerge d, the n ques, ir sed wit ed lear y, know l within weakn rement Es (type, r Ü (2) d of ase s creditat	irst, it addresses importa ence of cost and quality a nodule covers analytical astruments of target cost h regard to their theoreti <b>ning outcomes</b> reledge about fundamenta enterprises is acquired. esses and therewith field used by practitioners. number of weekly contact hours, <b>sessment</b> (type, scope, langua ble for bonus) nation (approx. 60 minut ussessment: German and	and drivers of strategic and heuristic techniq ing, life cycle cost an cal foundation and fig al requirements conce What is more, the mo ds of application and language — if other than Ge age — if other than German, ces)	c decisions from a m ition as well as scale ues of planning and alysis, benchmarking elds of application. erning instruments of odule conveys obtair limits of prevalent ir	kt of strategic management of icroeconomic perspective, such e and experience curve effects. control. In the context of these g and business wargaming are f decision-making and behavior hing knowledge about the streng nstruments of strategic corporate
Additio	onal inf	ormation			
Worklo	ad				
150 h					
-	ng cycl	e			
		e: summer semester			
		LPOI (examination regulation	s for teaching-degree progra	ummes)	
Modul	e appea	ars in			
		ee (1 major) Economathe	matics (2016)		
Master	's degr	ee (1 major) Business Inf	ormation Systems (2	016)	
	-	ee (1 major) Business Ma			
	-	ee (1 major) China Busin			
	-	ee (1 major) Internationa		-	
Mactor	's degr	ee (1 major) China Langu	age and Economy (20	016)	

Module	title				Abbreviation		
Accounting and Capital Markets 12-M-REKA-161-m01					1		
Module coordinator Module of				Module offered by	fered by		
holder and Acc		Chair of Business Manag	gement, Controlling	Faculty of Managen	nent and Economics		
ECTS		od of grading	Only after succ. cor	npl. of module(s)			
5		rical grade					
Duratio		Module level	Other prerequisites				
1 semes		graduate		•			
Conten		glauuale					
as their text, an ters. Ba sheet th blicity a	r impac econo ised or heories are disc		al recipients under co ority over detailed leg tions of information e	nsideration of the in al arrangements and conomics as well as	stitutional setting. Ir regulations by the s decision-making and	n this con- standard set- d balance	
		ning outcomes					
as infor nomic i ge abou valuatio	matior mpacts ut poss on stan	damental knowledge ab n systems is acquired. In s of the configuration of ible impacts of changes idards, publicity rules o ponsidered.	n the following, the mo management and fin s in institutional gener	odule mainly sharper ancial accounting. W al frameworks is cov	ns the understanding hat is more, extensivered. For example, c	g of the eco- ve knowled- changes in	
		number of weekly contact hours	language — if other than Ge	rman)			
V (2) +							
		<b>Sessment</b> (type, scope, langu	if other than Corman	ovamination offered if no	t overv comester informati	ion on whathar	
		le for bonus)	lage — If other than German,		it every semester, informati	on on whether	
		nation (approx. 60 minu					
	-	ssessment: German and	d/or English				
Allocat	ion of p	Diaces					
Additio	nal inf	ormation					
Worklo	ad						
150 h			_				
Teachir	ng cycl	e					
Teachir	ng cycle	e: summer semester					
Referre	d to in	LPO I (examination regulatio	ns for teaching-degree progra	ammes)			
Module	appea	urs in					
Master'	s degr	ee (1 major) Economath	ematics (2016)				
		ee (1 major) Business In		016)			
	-	ee (1 major) Business M					
		ee (1 major) China Busir					
	-	ee (1 major) Internation	-	-			
Master	s degr	ee (1 major) China Lang	uage and Economy (20	016)			
Master's wi (2016)	th 1 majoı	r Business Information Systems	-	• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforr	-	page 122 / 183	

Module title Abbreviation					
Human	Resou	rce Management and Inc	lustrial Relations		12-M-HRM-161-m01
Module coordinator				Module offered by	· · · · · · · · · · · · · · · · · · ·
holder o Organis		Chair for Human Resourc	e Management and	Faculty of Managen	nent and Economics
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites	i	
1 semes	ster	graduate			
Conten	ts				
techniq	ues an the di		the areas of human r		advanced theories, estimation ent and institutional frameworks
Introdu	ction: H	Human Resource Manage	ement & Industrial Re	elationships	
Chapte	r 1: The	employment contract [fo	ormal model]		
Chapte	r 2: Mo	tivation [formal model]			
Chapte	r 3: Em	ployee resistance agains	st reorganisations [en	npirical study]	
Chapte	r 4: The	e role of works councils [	formal model]		
Chaptei	r 5: Wo	rks councils and the emp	oloyer wage structure	e [empirical study]	
Chapte	r 6: The	e behaviour of labour uni	ions [formal model]		
Chapte	r 7: Lea	rning process of employ	ers [formal model and	d empirical study]	
•		mographic challenges of	HRM [formal model a	and empirical study]	
		ning outcomes			
	pirical				l theories, estimation technique lations on the basis of scientific
-		umber of weekly contact hours,	language — if other than Ge	rman)	
V (2) + ĺ	Ü (2)				
		s <b>essment</b> (type, scope, langua le for bonus)	age — if other than German,	examination offered — if no	ot every semester, information on whether
b) term	paper	nination (approx. 60 mir (approx. 15 pages) ssessment: German and			
Allocati	ion of p	olaces			
mes Bu mation China B	siness Systen Busines	Management, Internations), Wirtschaftsmathema	nal Economic Policy atik (Mathematics for l of 20 places will be	or Economics, Wirtso Economics) and Chi allocated to student	of the Master's degree program- haftsinformatik (Business Infor- nese and Economics as well as s of other subjects; should the

# Additional information

# Workload

150 h

# Teaching cycle

Teaching cycle: summer semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Economathematics (2016)
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) China Business and Economics (2016)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) China Language and Economy (2016)
Master's degree (1 major) Applied Human Geography (2017)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
exchange program Business Management and Economics (2022)

Module title					Abbreviation
Option Pricing Theory					12-M-B2-161-m01
Module	e coord	inator		Module offered by	
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
10	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
This mo	odule is	s be discontinued, no cou	urses are offered curr	ently or will be offere	ed in future.
This is (	due to	one of the following reas	ons:		
					6.11 <i>1</i>
		urer who offered the cour tents are no longer taugh			
					ulty of Business Management
and Eco	onomic	S.			
Intende	ed learn	ning outcomes			
Due to module		k of relevance, no learnin	g outcomes descript	ion is available beca	use no courses are held for this
Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +	Ü (2)				
		e <b>ssment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
		nation (approx. 120 minu			
		ssessment: German and	or English		
Allocat	ion of p	olaces			
Additio	nal inf	ormation			
Worklo	ad				
300 h					
Teachir					
		e: no courses offered			
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					
Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016)					
Master's degree (1 major) Business Management (2015)					
	-	ee (1 major) China Busine		.016)	
Master	's degre	ee (1 major) International	Economic Policy (20	15)	
Master	's degre	ee (1 major) China Langua	age and Economy (20	916)	

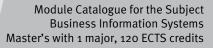
Module title				Abbreviation	
Financi	al Insti	tutions and Financial Reg	gulation		12-M-B3-161-m01
Module	e coord	inator		Module offered by	
Dean o mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
10	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
This mo	odule is	s be discontinued, no cou	irses are offered curr	ently or will be offere	ed in future.
This is	due to	one of the following reas	ons:		
		-			
		urer who offered the cour tents are no longer taugh			
					ulty of Business Management
and Eco					
		ning outcomes			
Due to module		k of relevance, no learnin	g outcomes descript	ion is available beca	use no courses are held for this
Course	<b>S</b> (type, n	umber of weekly contact hours, la	anguage — if other than Ger	man)	
V (2) +	Ü (2)				
		s <b>essment</b> (type, scope, languag le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
		nation (approx. 120 minu			
		ssessment: German and/	or English		
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
300 h					
Teachi					
		e: after announcement			
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					
Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016)					
Master's degree (1 major) Business Management (2015)					
		ee (1 major) China Busine		.016)	
	-	ee (1 major) International		-	
Master	's degre	ee (1 major) China Langua	age and Economy (20	916)	

Module title					Abbreviation	
Econom	ics of	Tax Planning			12-M-SP-161-m01	
Module	coord	inator		Module offered by		
holder o Taxatio		Chair of Business Manage	ement and Business	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
dels for ees. The A readir	r invest erefore ng list i	eals with tax effects on fu ment decisions, financin , the interaction of corpo n English is available on	g decisions, firm valu rate and personal inc	ation, dividend poli	cy and remuneratior	
Intende	d lear	ning outcomes				
(i) comb nance; (ii) anal luation	oine th yze the of inve	ables students to eir knowledge of tax law e effect of taxes on funda stment, financial assets liscuss research and pol	imental economic de , forms of remuneratio	cisions, e.g. investm on for employees inc	ent and financing de	ecisions, eva-
Courses	<b>5</b> (type, n	umber of weekly contact hours, I	anguage — if other than Ger	man)		
V (2) + ĺ	Ü (2)					
		e <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, informati	on on whether
b) term c) oral e	paper examin ge of a	nination (approx. 60 mir (approx. 15 pages) or ation of one candidate e ssessment: German and bonus	ach (approx. 20 minu	ites)		
Allocati	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teachin						
		e: winter semester				
Referred to in LPO I (examination regulations for teaching-degree programmes)						
		•				
Module						
Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015)						
	-	ee (1 major) China Langu Business Information Systems		generated 19-Apr-2025 • exa	m reg da.	Date 127 / 192
Master's Wi (2016)	птпајој	Dusiness mormation systems	· · · · · · · · · · · · · · · · · · ·	(120 ECTS) Wirtschaftsinform	•	page 127 / 183

Master's degree (1 major) International Economic Policy (2018) Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)
exchange program Business Management and Economics (2022)



Module	e title				Abbreviation		
Tax Ac	countin	g			12-M-STB-161-mo1	L	
Module	Module coordinator			Module offered by	<u>I</u>		
		Chair of Business Manag	gement and Business	Faculty of Managen	nent and Economic	S	
Taxatic						-	
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)			
5	nume	rical grade					
Duratio	on	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	its		1				
steuerg	gesetz,	ntroduces the various m EStG). It discusses the r es of income calculation	nain reporting and val				
Intend	ed lear	ning outcomes					
		e in-depth knowledge of ax accounting in particul					
•		number of weekly contact hours,	· · ·		5 6 6 7 7 4 7		
V (2) +	-						
Metho	d of ass	S <b>essment</b> (type, scope, langu ole for bonus)	age — if other than German, o	examination offered — if no	ot every semester, informa	ation on whether	
	ble for						
Additio	onal inf	ormation					
Worklo	ad						
150 h							
Teachi	ng cycl	e					
Teachi	ng cycle	e: summer semester					
Referre	ed to in	LPOI (examination regulation	ns for teaching-degree progra	mmes)			
Modul	e appea	ars in					
Master	's degr	ee (1 major) Economathe	ematics (2016)				
Master's degree (1 major) Business Information Systems (2016)							
Master's degree (1 major) Business Management (2015)							
	-	ee (1 major) China Busin					
Master's degree (1 major) International Economic Policy (2015)							
	Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Management (2018)						
	"- da	on (1 major) Managara	- , ,	- /			
Master	-		nt (2018)				
Master Master	's degr	ee (1 major) China Busin	nt (2018) less and Economics (2	2019)			
Master Master Master	's degr 's degr		nt (2018) less and Economics (2 lage and Economy (20	2019)			



Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Economathematics (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) Economathematics (2022) exchange program Business Management and Economics (2022)

Module title					Abbreviation	
Advanc	Advanced VAT 12-M-UF-161-mo1					
Module	coord	inator		Module offered by		
holder o Taxatio		Chair of Business Manag	ement and Business	Faculty of Managem	ent and Economics	
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
res) and point of	d interr f view.	rovides students with mo national constellations w The relevant rulings of th	ith respect to other E	U member states as	well as non-EU state	s from a VAT
		ning outcomes				
and inte analyze sing fro und the munity	ernatio and so m inter Europ triangu	tire deeper knowledge and nal levels. The students olve complex facts of a c rnational constellations. en VAT directive. The stu llation simplification) as ey are able to read critica	ate able to ase from a German V/ They are anable to de dents are able to ide well as to proactively	AT point of view as w etermine the VAT-trea ntify and make use o v shape the facts of a	ell as to regonize pr atment using Germa f simplification rules	oblems ari- n VAT law s (intra-Com-
Courses	<b>5</b> (type, n	umber of weekly contact hours,	language — if other than Ger	rman)		
V (2) + ĺ	Ü (2)		-			
		<b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, informati	on on whether
b) term c) oral e	paper examin ge of a	nination (approx. 60 mir (approx. 15 pages) or ation of one candidate e ssessment: German and bonus	ach (approx. 20 minu	ites)		
Allocati	ion of p	olaces				
Additio	nal info	ormation				
Worklo	ad					
150 h						
Teachin	ng cycl	e				
Teachin	ng cycle	e: no courses offered				
Referre	d to in	LPOI (examination regulation	s for teaching-degree progra	mmes)		
Module	appea	rs in				
Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Management (2018) Master's degree (1 major) China Business and Economics (2019) Master's with 1 major Business Information Systems Multi July 2015 • exam. reg. da- page 131 / 183						
(2016)	ai i majul	Submess mormation systems		r (120 ECTS) Wirtschaftsinform		ραξε 131 / 103

Master's degree (1 major) China Language and Economy (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Management (2022) exchange program Business Management and Economics (2022)

Module title					Abbreviation
Strateg	gic Deci	isions and Competition			12-M-SDC-161-m01
Module	e coord	inator		Module offered by	
holder	of the (	Chair of Industrial Econor	nics	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
1. Strat	egic sit	uations and decision ma	king		
2. Anal	yzing s	trategic situations with g	ame theory		
2. Nash	ı equili	ative simultaneous move brium ligopoly markets	games		
3. Dyna	imic Ga	ames			
2. Role 3. Mod	of com els of a	stage games and subgar mitment in dynamic situa dvertising ining and unions		n	
4. Repe	eated G	ames			
2. Collu	ision b	of coordination in long in etween competing firms stent monetary policy	teractions		
5. Stati	c game	es of incomplete Informat	ion		
1. Baye 2. Aucti		ash equilibrium			
6. Dyna	amic ga	mes of incomplete inform	nation		
<ol> <li>Moral hazard and nonlinear pricing</li> <li>Perfect Bayesian equilibrium</li> <li>Signalling games</li> <li>Job-market signalling</li> <li>Corporate investment and capital structure</li> </ol>					
Intended learning outcomes					
After successful completion of this class, the students should be familiar with economic models that can be used to shape managerial strategy and aid in making decisions in strategic situations. Especially, by making use of simple two stage games, they should be able to formulate dynamic policies in a wide variety of strategic situations. The students will acquire an intuitive understanding of the underlying economic mechanisms which emerge from the analysis of game theoretic models for a wide variety of strategic situations arising in industrial economics, marketing, organization, finance, trade and labor. Moreover, they will acquire skills which enable them to make predictions in strategic situations by making use of simple mathematical models. By means of completing case based exercises, they will learn to transform real life business situations to an appropriate economic model. Based on an analysis of this model, they will be able to devise optimal strategies and derive the corresponding managerial implications.					

Master's with 1 major Business Information Systems (2016) The course will be taught in English.

 $\mathbf{Courses}$  (type, number of weekly contact hours, language - if other than German)

## V (2) + Ü (2)

**Method of assessment** (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 to 120 minutes) or
b) term paper (approx. 15 to 20 pages)
Language of assessment: German and/or English
Assessment offered: In the semester in which the course is offered creditable for bonus

#### Allocation of places

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#### Additional information

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### Workload

150 h

#### Teaching cycle

Teaching cycle: winter semester

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module	e title				Abbreviation		
Strateg	gic Man	agement of Global Sup	ply Chains		12-M-SMGS-161-m01		
Module	e coord	inator		Module offered by	<u>.</u>		
holder	of the (	Chair of Logistics and Q	uantitative Methods	Faculty of Manager	nent and Economics		
ECTS	Metho	od of grading	Only after succ. cor	npl. of module(s)			
5	nume	rical grade					
Duratio	on	Module level	Other prerequisites	;			
1 seme	ster	graduate					
Conten	ts						
	les of b				ecome familiar with the basic nave learned working on multiple		
Intende	ed leari	ning outcomes					
(i) can results (ii) und	apply tl , and lerstand	d the effects of global v	oncepts of supply cha	egic company decisio	practical settings and evaluate the		
		umber of weekly contact hours	, language — if other than Ge	rman)			
V (2) +							
		<b>sessment</b> (type, scope, langu le for bonus)	uage — if other than German,	examination offered — if no	ot every semester, information on whether		
	ige of a	nation (approx. 60 minu ssessment: German an bonus					
Allocat	ion of p	olaces					
Additio	onal inf	ormation					
Worklo	ad						
150 h							
Teachi	ng cycl	e					
Teachir	ng cycle	e: no courses offered					
Referre	ed to in	LPO I (examination regulation	ns for teaching-degree progra	ammes)			
Module	e appea	ins in					
	-	ee (1 major) Economath					
	-	ee (1 major) Business Ir	•	016)			
	-	ee (1 major) Business N					
	-	ee (1 major) China Busii ee (1 major) Internation					
Mactor	Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)						

Sustainability in logistics and information processing       12-M-NLI-161-m01         Module coordinator       Module offered by         Dean of the Faculty of Business Management and Economics       Faculty of Management and Economics         Signal Constraints       Faculty of Management and Economics         Standard Constraints       Faculty of Management and Economics         Signal Constraints       Faculty of Management and Economics         Signal Constraints       Partition         Module level       Other prerequisites         Is emester       graduate       -         Contents       Ecological, social and ethical factors play an increasingly important role in today's (business) world - not only f private households and enterprices but also for the national economy as a whole. This course will therefore discuss relevant issues from both points of view.         Part A: Environmental economics and environmental policy       -         Summeris       -         State economy instruments       -         State economy instruments       -         State economy instruments       -         State economy instruments       -         State economic growth       -         Part B: Green Logistics and Green IT       -         1. Intra and inter-corporate division of labour       -         2. Fundamental principles of ecologica	Module coordinator         Dean of the Faculty of Business Management and Economics         ICTS       Method of grading         Only after succ.         numerical grade	Module offered by
Dean of the Faculty of Business Management and Economics       Faculty of Management and Economics         Bethod of grading       Only after succ. compl. of module(s)         5       numerical grade          Duration       Module level       Other prerequisites         1 semester       graduate          Contents       Ecological, social and ethical factors play an increasingly important role in today's (business) world - not only fprivate households and enterprises but also for the national economy as a whole. This course will therefore dis cuss relevant issues from both points of view.         Part A: Environmental economics and environmental policy       1.         1. Environmental protection and environmental policy       1.         2. Fundamental protection and environmental policy       1.         3. Fundamental protection and environmental policy       1.         4. Market economy instruments       6.         5. State economy instruments       6.         6. Example of application: promotion of innovation       7.         7. Example of application: cological tax and financial reform       8.         8. Alternative economic growth       1.         Part B: Green Logistics and Green IT       4.         4. Corporate environmental information systems       5.         5. Green IT measures       6.         6. Role of peri	Dean of the Faculty of Business Management and Econo- nics CCTS Method of grading Only after succ. numerical grade	
mics	nics CTS Method of grading Only after succ. numerical grade	- Faculty of Management and Economics
5         numerical grade            Duration         Module level         Other prerequisites           1 semester         graduate            Contents             Ecological, social and ethical factors play an increasingly important role in today's (business) world - not only f           private households and enterprises but also for the national economy as a whole. This course will therefore dis           cuss relevant issues from both points of view.           Part A: Environmental economics and environmental policy           1. Environmental principles of environmental policy           2. Furdnamental principles of environmental economics           4. Market economy instruments           5. State economy instruments           6. Example of application: promotion of innovation           7. Example of application: ecological tax and financial reform           8. Alternative economic growth           Part B: Green Logistics and Green IT           1. Intra and inter-corporate division of labour           2. Fundamental principles of ecologically and economically oriented production           3. Typical changes in a globalised world concerning the environment           4. Corporate environmental economics and environmental policy           5. Green IT measures           6. Role of personal logistics for economising	numerical grade	
Duration         Module level         Other prerequisites           1 semester         graduate            Contents            Ecological, social and ethical factors play an increasingly important role in today's (business) world - not only for private households and enterprises but also for the national economy as a whole. This course will therefore discuss relevant issues from both points of view.           Part A: Environmental economics and environmental policy            1. Environmental protection and environmental policy            2. Furvionmental protection and environmental policy            3. Fundamental principles of environmental economics            4. Market economy instruments            5. State economy instruments            6. Example of application: promotion of innovation            7. Example of application: ecological tax and financial reform            8. Alternative economic growth            Part B: Green Logistics and Green IT            1. Intra and inter-corporate division of labour            2. Fundamental principles of ecologically and economically oriented production            3. Typical changes in a globalised world concerning the environment            4. Corporate environmental econometics and environmental poli		compl. of module(s)
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Intended learning outcomes Goals Part A: Environmental economics and environmental policy Creation of environmental- and energy-political rudiments Explanation of economical connections based on economical questions Presentation of different instruments of implementation along with practical examples Goals Part B: Green Logistics and Green IT Creation of logistical and information-technological rudiments Explanation of economic connections based on economical questions Presentation of different ways of implementation along with selected practical examples Courses (type, number of weekly contact hours, language – if other than German) V (2) Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus) written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus Allocation of places	<ul> <li>Environment and endangerment of the environment</li> <li>Environmental protection and environmental policy</li> <li>Fundamental principles of environmental economics</li> <li>Market economy instruments</li> <li>State economy instruments</li> <li>Example of application: promotion of innovation</li> <li>Example of application: ecological tax and financial re</li> <li>Alternative economic growth</li> </ul> Part B: Green Logistics and Green IT <ul> <li>Intra and inter-corporate division of labour</li> <li>Fundamental principles of ecologically and economica</li> <li>Typical changes in a globalised world concerning the economical information systems</li> <li>Green IT measures</li> </ul>	eform ally oriented production
Goals Part A: Environmental economics and environmental policy Creation of environmental- and energy-political rudiments Explanation of economical connections based on economical questions Presentation of different instruments of implementation along with practical examples Goals Part B: Green Logistics and Green IT Creation of logistical and information-technological rudiments Explanation of economic connections based on economical questions Presentation of different ways of implementation along with selected practical examples Courses (type, number of weekly contact hours, language — if other than German) V (2) Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus) written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus Allocation of places		
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Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus) written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus Allocation of places	<b>OUISES</b> (type, number of weekly contact hours, language — if other than	ı German)
module is creditable for bonus) written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus Allocation of places	(2)	
creditable for bonus Allocation of places	nodule is creditable for bonus) written examination (approx. 60 minutes)	an, examination offered — if not every semester, information on whether
<u></u>	llocation of places	
	·	

# Additional information

# Workload

150 h

Teaching cycle

Teaching cycle: no courses offered

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) China Language and Economy (2016)

Module title					Abbreviation		
Adaptio	Adaption and Continuous System Engineering 12-ACSE-161-m01						
Module	coord	inator		Module offered by			
Dean of mics	the Fa	culty of Business Manag	gement and Econo-	Faculty of Managen	nent and Economics		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)			
5	numei	rical grade					
Duratio	n	Module level	Other prerequisites	;			
1 semes	ster	graduate					
Conten	ts		•				
forces of (Continuidule dis ple of the amples ticipanti gain pra- Contenti • Fu • C • A • P	<ul> <li>Business Suite: The constantly changing environment with its organisational and IT-oriented developments forces companies to adapt their standard business software solutions. With the help of dynamic adaptation (Continuous System Engineering), this process of change can be supported effectively and efficiently. This module discusses both the systematic implementation of adaptation steps (so-called customising) using the example of the mySAP Business Suite and the concept of Continuous System Engineering using various practical examples. Business Apps: The course combines theory and practice in the area of cloud computing and ERP. Participants gain an insight into the architecture of the ByDesign platform and are presented with an opportunity to gain practical experience working with the corresponding software development kit.</li> <li>Content: <ul> <li>Fundamentals of cloud computing</li> <li>Cloud business solutions</li> <li>Architecture of the SAP Business ByDesign platform</li> <li>Platform adaption and extensibility</li> </ul> </li> </ul>						
• H	ands-o	f software development n SDK: independently d					
		ning outcomes					
special of busir ledge w in clouc SAP Bus	require ness so rill be d l comp siness	e: Students learn about t ements of a company. Th oftware libraries. Based of leepened by using case uting for businesses, ER ByDesign platform. The portant core competencie	ney also develop a fur on selected examples studies. Business Ap P systems architectu independent plannin	ndamental understar from the SAP Busing ps: The course impar re and software deve g, implementation ar	nding of the dynamic ess Suite that the ac rts knowledge and d lopment at the exan nd documentation o	c adaptation quired know- elivers skills nple of the	
Courses	<b>5</b> (type, n	umber of weekly contact hours,	language — if other than Ge	rman)			
V (2) + Ü	Ü (2)						
		<b>essment</b> (type, scope, langua le for bonus)	age — if other than German,	examination offered — if no	t every semester, informat	ion on whether	
a) written examination (approx. 60 minutes) or b) term paper (approx. 20 pages) or c) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus							
Allocati	on of p	olaces					
by lot a number	20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.						
Master's wit (2016)	th 1 major	Business Information Systems	-	• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 138 / 183	

### Additional information

# Workload

150 h

# Teaching cycle

Teaching cycle: no courses offered

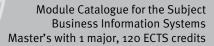
Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Information Systems (2019) Master's degree (1 major) Information Systems (2022)

Module title					Abbreviation	
Information systems research 12-M-ISR-161-m01						
Module	e coord	inator		Module offered by		
holder	of the C	Chair of Information Syst	ems Engineering	Faculty of Managem	ient and Economics	
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
		ovides an overview of th research in business info		Indations, theories, I	research topics and	methods of
Intende	ed learr	ning outcomes				
(i) Explo (ii) Gett (iii) Rec (iv) Gain	oration ing to l ognitic n expe	rovides students with kr of classical themes of V know the relevant parad on of the interfaces to ot rience in finding and eva	VI / IS research; igms, theories and mo her areas of business aluation of scientific li	administration and r terature.	nanagement practic	e;
		umber of weekly contact hours,	language — if other than Ger	man)		
V (2) + l						
		s <b>essment</b> (type, scope, langu le for bonus)	age — if other than German,	examination offered — if no	t every semester, informati	on on whether
b) oral e approx.	examin . 30 min ge of a	ssessment: German and	ich: approx. 15 to 20 n	ninutes; groups of 2:	approx. 20 minutes	; groups of 3:
Allocati	ion of p	olaces	_			
40 plac Should Master' on. (2) cordance	es. the nu s stude The ren ce with	mber of applications ex ents of Wirtschaftsinforr naining places will be al (1) and (2) and the num ot among applicants fror	natik (Business Inforn located to students o ber of applications ex	nation Systems) will f other subjects. (3) V	be given preferentia Vhen places are allo	l considerati- cated in ac-
Additio	nal inf	ormation	_			
Worklo	ad					
150 h			_			
Teachir	ng cycl	e				
Teaching cycle: each semester						
Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	e appea	irs in				
Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015)						
Master's wi (2016)	tn 1 major	Business Information Systems	-	generated 19-Apr-2025 • exa (120 ECTS) Wirtschaftsinform	-	page 140 / 183





Master's degree (1 major) China Language and Economy (2016)

Module	title		Abbreviation					
Risk Ma	anagen	nent - Concepts and Syst	12-RM-KS-161-m01					
Module	coord	inator		Module offered by				
holder of the Chair of Business Management and Corporate Faculty of Management and Economics Finance								
ECTS Method of grading			Only after succ. compl. of module(s)					
5	nume	rical grade						
Duratio	n	Module level	Other prerequisites					
1 semes	ster	graduate						
Conten	ts							
<b>Concepts:</b> The course will provide students with an overview of the main goals, contents, methods and instruments of opportunity and risk management in industrial and commercial enterprises. <b>Systems:</b> The course will provide students with an overview of the design and functionality of essential information systems for risk management.								
Intende	ed leari	ning outcomes						
Concepts: After completion of the module students have a sound understanding of basic concepts, processes, methods and tools of risk management. They are able to justify the duties and functions of risk management in the company in theory and practice. They can also evaluate proposed solutions for the design of a risk manage- ment system, analyze selected issues of risk management and building on that, develop their own solutions. Sy- stems: After completing this module, students can (i) judge legal, organizational and methodological requirements for the implementation of risk management pro- cesses in a risk management information system (RMIS); (ii) understand the technical basis for RMIS; (iii) estimate the different characteristics of various information systems for the RM; (iv) understand the workings of RMIS.								
	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)				
		s <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether			
a) written examination (approx. 60 minutes) or b) oral examination (one candidate each: approx. 15 to 20 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) Language of assessment: German and/or English creditable for bonus								
Allocati	ion of p	olaces						
25 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.								
Additional information								
Workload								
150 h								
Teaching cycle								
Teaching cycle: no courses offered								
Referred to in LPO I (examination regulations for teaching-degree programmes)								



# Module appears in

Master's d	egree (1 major) Business Information Systems (2016)
Master's d	egree (1 major) Business Management (2015)
Master's d	egree (1 major) China Business and Economics (2016)
Master's d	egree (1 major) China Language and Economy (2016)
Master's d	egree (1 major) Management (2018)
Master's d	egree (1 major) China Business and Economics (2019)
Master's d	egree (1 major) China Language and Economy (2019)
Master's d	egree (1 major) Information Systems (2019)
Master's d	egree (1 major) China Business and Economics (2021)
Master's d	egree (1 major) China Language and Economy (2021)
Master's d	egree (1 major) Economathematics (2021)
Master's d	egree (1 major) Management (2022)
Master's d	egree (1 major) Economathematics (2022)
exchange p	program Business Management and Economics (2022)

Module	title		Abbreviation						
Busines	s Proce	esses Organisation, Bus	Process Industries	12-GLP-161-m01					
Module	coordi	nator		Module offered by					
	holder of the Chair of Business Management and Business Faculty of Management and Economics Information Systems								
ECTS Method of grading			Only after succ. compl. of module(s)						
5 1	numeri	ical grade							
Duration		Module level	Other prerequisites						
1 semester gra		graduate							
Contents	S								
ERP systems have become key elements of successful companies. Business processes in companies can no lon- ger be managed without using such ERP systems. In financial departments of companies, such systems have be- en used for a long time, but business processes e. g. for logistical tasks have so far not been supported by ERP solutions. This module explains how this issue could be resolved as well as what constraints and what depen- dencies have to be considered.									
Intended	d learn	ing outcomes							
<ul> <li>The "Business Processes Organisation, Business Software and Process Industries" module aims to achieve the following learning outcomes:</li> <li>1. Fundamental Knowledge of Business Processes: Upon completing the course, students will possess a solid understanding of the essential business processes within companies. They have learned how to identify selected problems in the organization and design of logistical business processes and develop solutions.</li> <li>2. Understanding and Designing ERP Systems: Students are capable of understanding and designing basic data structures and data flows within an ERP system. They have acquired practical skills to effectively map business processes within an ERP system.</li> <li>3. Specialization in Industry Requirements: Participants have gained specialized knowledge of the requirements of specific industries, such as the process industry. They understand how to organize business processes considering the specific characteristics of these industries.</li> <li>4. Application and Integration into ERP Systems: Students are able to map core business processes within an ERP systems to support business objectives.</li> </ul>									
Courses	(type, nu	umber of weekly contact hours, la	anguage — if other than Ger	rman)					
V (2) + Ü	) (2)								
		e <b>ssment</b> (type, scope, languag e for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether				
written examination (approx. 60 minutes) Language of assessment: German and/or English creditable for bonus									
Allocatio	on of p	laces							
20 places. (1) Should the number of applications exceed the number of available places, places will be allocated by lot among all applicants irrespective of their subjects. (2) Places on all courses of the module with a restricted number of places will be allocated in the same procedure. (3) A waiting list will be maintained and places re-allocated by lot as they become available.									
Additional information									
Workload									
150 h									
Teaching cycle									
Teaching	Teaching cycle: winter semester								

**Referred to in LPO I** (examination regulations for teaching-degree programmes)

### Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016) Master's degree (1 major) Information Systems (2019) Master's degree (1 major) Information Systems (2022)

Module	title				Abbreviation
Busines	ss Serv	ice Platforms 1			12-BSA-161-m01
Module	coord	nator		Module offered by	
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	ent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 semes	ster	graduate			
Conten	ts				
nologie product 1. be se 2. be of 3. addre 4. allow 5. be su These n Intende Be awa ons of t	A next generation of enterprise systems called business service platforms is emerging using new disruptive tech- nologies such as cloud computing, big data and mobility. These business service platforms apply the concept of product platforms to software. They will 1. be services based 2. be offered as a service in the cloud 3. address new classes of users and types of business especially in the service business 4. allow for a high degree of business adaptability and extensibility. 5. be supplemented by a broad offer of partner add-ons supporting accelerated innovation. These new business service platforms will play a key role in the digital transformation of the software industry. <b>Intended learning outcomes</b> Be aware of the big business productivity progress enabled by BIS in the last 50 years. Understand the limitati- ons of these systems in spite of the digital transformation of the software industry ahead. Be able to critically as- sess the business potential of new IC technologies. Understand the business demand for change. Understand				
Courses	<b>5</b> (type, n	umber of weekly contact hours, la	anguage — if other than Ger	man)	
V (2)					
		<b>essment</b> (type, scope, langua; le for bonus)	ge — if other than German, e	examination offered — if not	t every semester, information on whether
	ge of a	nation (approx. 60 minute ssessment: German and/ bonus			
Allocati	ion of p	laces			
Should Master' on. (2) cordanc allocate	40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Wirtschaftsinformatik (Business Information Systems) will be given preferential considerati- on. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in ac- cordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.				
Additio	nal info	ormation			
Worklo	ad				
150 h					
Teachin					
		e: no courses offered			
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)	

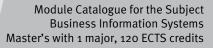
# Module appears in

Master's degree (1 major) Economathematics (2016) Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Modul	e title				Abbreviation
Work C	Order P	anning for Automated M	anufacturing		12-M-AGAF-161-m01
Modul	e coord	inator		Module offered by	
	of the Fa	aculty of Business Manag	ement and Econo-	Faculty of Managen	nent and Economics
mics	Math		Only offer and an		
ECTS	1	od of grading	Only after succ. con	npl. of module(s)	
5		rical grade			
Duratio	-	Module level	Other prerequisites	i	
1 seme		graduate			
Conter	its				
ply net stomer	work) a r orders	and connection of legal ta	asks (eGovernment). technical view of the	However, linking the	), their spatial relationship (sup- commercial view of incoming cu- uction orders and the resulting
Intend	ed lear	ning outcomes			
Busine	ss Inte		i conceptual as well a	as practical insight ir	as the orientation of the Chair of the chair of the challenges of this in the
Course	<b>S</b> (type, r	number of weekly contact hours, l	anguage — if other than Ge	rman)	
V (2) +	Ü (2)				
		<b>Sessment</b> (type, scope, langua le for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether
Langua	age of a	nation (approx. 60 minut ssessment: German and			
Allocat	tion of <sub>l</sub>	olaces			
			-		
Additio	onal inf	ormation			
Worklo	ad				
150 h					
Teachi	ng cycl	e			
Teachi	ng cycl	e: no courses offered			
Referre	ed to in	LPO I (examination regulation	s for teaching-degree progra	ammes)	
Modul	e appea	ars in			
		ee (1 major) Economathe	matics (2016)		
	-	ee (1 major) Business Inf		016)	
	-	ee (1 major) Business Ma			
	-	ee (1 major) China Busing			
	-	ee (1 major) International		-	
	-	ee (1 major) China Langu		016)	
master	s uegr	ee (1 major) Information S	Systems (2019)		

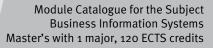
Modul	e title				Abbreviation
Busine	ess Com	puting for Shop Floo	r Automation		12-M-IP-161-m01
Modul	e coord	inator		Module offered by	1
Dean c mics	of the Fa	iculty of Business Ma	nagement and Econo-	Faculty of Management and Economics	
ECTS	Metho	od of grading	Only after succ. cor	r succ. compl. of module(s)	
10	nume	rical grade			
Duratio	on	Module level	Other prerequisites	ites	
1 seme	ester	graduate	Regular attendance of the seminar (minimum 70%) is a prerequisite for admission to assessment.		
Conter	nts				
dule w	ill provi	de students with an o		te their knowledge a	ufacturing automation, this mo- nd skills regarding the preparati- ir work.
Intend	ed lear	ning outcomes			
has to	convine	ce the critical particip	ants. Through the prese	ntation and answerir	of information processing task ng the questions the participants represent their opinion convin-
Course	<b>S</b> (type, r	number of weekly contact ho	urs, language — if other than Ge	rman)	
S (2)					
		<b>essment</b> (type, scope, la le for bonus)	nguage — if other than German,	examination offered — if no	ot every semester, information on whether
Langua	age of a	oprox. 20 to 25 pages ssessment: German a ffered: Once a year, s		rox. 20 minutes), we	ighted 2:1
	tion of p	· · · · · ·			
Additio	onal inf	ormation			
Worklo	oad				
300 h					
Teachi	ng cycl	е			
Teachi	ng cycle	e: no courses offered			
Referre	ed to in	LPO I (examination regula	ations for teaching-degree progra	ammes)	
Modul	e appea	ars in			
Master	's degr	ee (1 major) China Bu	Information Systems (2 siness and Economics (2 nguage and Economy (20	2016)	

Module	e title				Abbreviation	
Topics	in Busi	ness Information Sys	tems 1		12-M-ATW1-161-mo	1
Module		inator		Module offered by	<u> </u>	
Dean o mics	f the Fa	iculty of Business Ma	nagement and Econo-	Faculty of Manager	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites	;		
1 seme	ster	graduate				
Conten	ts	0	<b>I</b>			
• c • a • c	ourses dditior ourses	taken at other Germa nal courses offered on offered by new Chair	transferring credits from n or non-German univer a short-term basis s that are yet to be inclu s will ensure that the cou	sities ded in the FSB (subj		ns)
Intende	ed lear	ning outcomes				
As a res	sult of a	accrediting multiple k	inds of modules, a desc	ription of acquired s	kills cannot be giver	۱.
Course	<b>S</b> (type, r	number of weekly contact ho	urs, language — if other than Ge	rman)		
V (2) +	Ü (2)					
• •	• •	Iternatively S instead	of V + Ü			
		<b>sessment</b> (type, scope, la le for bonus)	nguage — if other than German,	examination offered — if no	ot every semester, informat	ion on whether
approx Langua	. 30 mi ge of a	nutes) ssessment: German a	each: approx. 10 to 15 n Ind/or English	inutes; groups of 2:	approx. 20 minutes	; groups or 3:
credita						
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teachi	ng cycl	e				
		e: after announcemen	t			
			tions for teaching-degree progra	ammes)		
				2		
Module	e appea	urs in				
	-		Information Systems (2	016)		
	-	ee (1 major) Business				
	-		siness and Economics (a			
	-		nguage and Economy (20	016)		
	-	ee (1 major) Managen		(10)		
	-		onal Economic Policy (20 siness and Economics (2			
			iguage and Economy (20			
	-	r Business Information System		• generated 19-Apr-2025 • exa	am. reg. da-	page 150 / 183
(2016)				r (120 ECTS) Wirtschaftsinforr		



Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) International Economic Policy (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) International Economic Policy (2024)

Module	title				Abbreviation	
Topics	in Busi	ness Information System	15 2		12-M-ATW2-161-mo	1
Module	e coord	inator		Module offered by		
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managen	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5		rical grade				
Duratio		Module level	Other prerequisites	es		
1 seme		graduate				
Conten		3.44440				
• ci • a • ci	<ul> <li>This module serves the purpose of transferring credits from</li> <li>courses taken at other German or non-German universities</li> <li>additional courses offered on a short-term basis</li> <li>courses offered by new Chairs that are yet to be included in the FSB (subject-specific provisions)</li> <li>The holders of the respective Chairs will ensure that the courses are eligible for credit transfer.</li> </ul>					
Intende	ed learı	ning outcomes				
As a res	sult of a	accrediting multiple kind	s of modules, a desc	ription of acquired sl	kills cannot be given	l <b>.</b>
Courses	<b>S</b> (type, n	number of weekly contact hours, l	anguage — if other than Ge	rman)		
V (2) +						
		Ilternatively S instead of				
		sessment (type, scope, langua le for bonus)	ge — if other than German,	examination offered — if no	t every semester, informati	on on whether
b) prese c) oral e approx.	entatio examin . 30 mi	mination (approx. 60 min n (15 to 20 minutes) and ation (one candidate eac nutes) ssessment: German and,	written elaboration ( ch: approx. 10 to 15 m			; groups of 3:
credita	ble for	bonus				
Allocat	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teachir	ıg cycl	e				
Teachir	ng cycle	e: after announcement				
		LPO I (examination regulations	s for teaching-degree progra	ammes)		
Module	appea	ars in				
		ee (1 major) Business Info	ormation Systems (2)	016)		
	-	ee (1 major) Business Ma				
		ee (1 major) China Busine				
	-	ee (1 major) China Langu		016)		
	-	ee (1 major) Managemen				
	-	ee (1 major) International	•			
	-	ee (1 major) China Busine		-		
	-	ee (1 major) China Langua r Business Information Systems	- , .	019) 9 generated 19-Apr-2025 • exa	am reg da-	page 152 / 183
(2016)	an i major	business mormation systems	_	r (120 ECTS) Wirtschaftsinforn	-	puge 152 / 103



Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) International Economic Policy (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) International Economic Policy (2024)

Module	e title				Abbreviation	
Mobile	and Ub	oiquitous Systems			12-M-MUS-161-m01	
Module	e coordi	inator		Module offered by		
holder	of the C	Chair of Information Syst	ems Engineering	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	numer	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conten	its	-				
		rovides an overview of te				
Concepts and applications are illustrated using numerous examples from mobile telecommunications to the In- ternet of Things. In the accompanying exercise, corresponding case study texts are analysed and discussed.						
		ning outcomes	exercise, correspondi		are allalysed and dis	icusseu.
		-	of mobile Quibiquite	us computing		
- Under	rstanu t	he technological basics		us computing.		
- Analy	sing bu	siness applications in p	rocesses, products/s	ervices and business	s models	
- Apply	the cor	ncepts learned to real-lif	e problems in a busin	iess context		
Course	<b>S</b> (type, n	umber of weekly contact hours,	language — if other than Ger	rman)		
Ü (2) +	V (2)					
module is	s creditab	<b>essment</b> (type, scope, langua le for bonus)		examination offered — if no	t every semester, informati	on on whether
b) oral approx Langua	examin x. 30 mii	ssessment: German and	ch: approx. 15 to 20 n	ninutes; groups of 2:	approx. 20 minutes	; groups of 3:
Allocat	tion of p	olaces				
Additio	onal info	ormation				
Worklo	ad					
150 h						
Teachi	ng cycle	9				
		e: summer semester	-			
		LPO I (examination regulation	s for teaching-degree progra	mmes)		
		-				
Module	e appea	rs in				
Master	's degre	ee (1 major) Economathe	matics (2016)			
	-	ee (1 major) Business Inf	•	016)		
	-	ee (1 major) Business Ma				
	-	ee (1 major) China Busin				
	-	ee (1 major) Internationa	-	15)		
	-	ee (1 major) Media Comn				
	-	ee (1 major) China Langu		)16)		
	-	ee (1 major) Media Comn ee (1 major) Managemen				
	-	Business Information Systems		generated 19-Apr-2025 • exa	um reg da.	nage 15/ / 190
(2016)	nan i majul	Sashess mornation systems		r (120 ECTS) Wirtschaftsinforn		page 154 / 183

Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019) Master's degree (1 major) Media Communication (2019) Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021)

l	e title				Abbreviation	
Selecte	ed Topi	cs in Business Informati	on Systems 1		12-M-AWI1-161-mo	1
Module		instar		Modulo offered by		
		aculty of Business Manag	romant and Econo	Module offered by		
mics	1	·	- F	Faculty of Managen		·
ECTS	1	od of grading	Only after succ. con	npl. of module(s)		
5		rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
• c • a • c	ourses dditior ourses	erves the purpose of tra taken at other German of nal courses offered on a offered by new Chairs th f the respective Chairs w	or non-German univer short-term basis nat are yet to be inclu	sities ded in the FSB (subje		ons)
Intende	ed lear	ning outcomes				
As a res	sult of	accrediting multiple kind	ls of modules, a desc	ription of acquired sl	kills cannot be give	n.
Course	<b>S</b> (type, r	number of weekly contact hours,	language — if other than Ge	rman)		
V (2) + Course	• •	alternatively S instead of	V+Ü			
		s <b>essment</b> (type, scope, langua	age — if other than German,	examination offered — if no	t every semester, informa	tion on whether
d) oral approx e) entir	examir . 30 mi ely or p	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt	ch: approx. 10 to 15 n	ninutes; groups of 2:		s; groups of 3:
		ssessment: German and		ox. oo minutes)		
credita	ble for	bonus		0x. 00 minutes)		
	ble for	bonus				
credita Allocat 	ble for ion of <sub>l</sub>	bonus				
credita Allocat	ble for ion of <sub>l</sub>	bonus olaces				
credita Allocat	ble for ion of p mal inf	bonus olaces				
credita Allocat  Additio  Worklo	ble for ion of p mal inf	bonus olaces				
credita Allocat  Additio 	ble for ion of ponal inf	bonus places ormation				
credita Allocat  Additio  Worklo 150 h Teachin	ble for ion of p nal inf ad	bonus places ormation				
credita Allocat  Additio  Worklo 150 h Teachin Teachin	ble for ion of p onal inf ad ng cycl	bonus places ormation e	l/or English			
credita Allocat  Additio  Worklo 150 h Teachin Teachin	ble for ion of p onal inf ad ng cycl	bonus places ormation e e e: no courses offered	l/or English			
credita Allocat  Additio  Worklo 150 h Teachin Teachin	ble for ion of p mal inf ad ng cycl ng cycl ed to in	bonus places formation e e e: no courses offered LPOI (examination regulation	l/or English			
credita Allocat  Additio  150 h Teachin Teachin Referre  Module	ble for ion of p onal inf had ng cycle ed to in e appea 's degr	bonus places ormation e e: no courses offered LPO I (examination regulation ars in ee (1 major) Business Inf	I/or English	ummes)		
credita Allocat  Additio  Torklo 150 h Teachin Teachin Referre  Module Master Master	ble for ion of j onal inf ad ng cycle ed to in 's degr 's degr	bonus places ormation e e e: no courses offered LPO I (examination regulation ars in	I/or English	ummes)		
credita Allocat  Additio  Worklo 150 h Teachin Teachin Referre  Module Master Master Master	ble for ion of j onal inf ad ng cycl ed to in e appea 's degr 's degr 's degr	bonus places ormation e e e e: no courses offered LPO I (examination regulation ars in ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busin ee (1 major) Internationa	l/or English	ummes) 016) 2016)		
credita Allocat  Additio  Yorklo 150 h Teachin Teachin Teachin Referre Master Master Master Master	ble for ion of j onal inf had ng cycle ed to in 's degr 's degr 's degr 's degr 's degr	bonus places places ormation e e e e: no courses offered LPO I (examination regulation ars in ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busin ee (1 major) Internationa ee (1 major) China Langu	l/or English	ummes) 016) 2016)		
credita Allocat  Additio  Worklo 150 h Teachin Teachin Referre Master Master Master Master Master	ble for ion of j onal inf ad ng cycle ng cycle ng cycle dto in 's degr 's degr 's degr 's degr 's degr 's degr	bonus places ormation e e e e: no courses offered LPO I (examination regulation ars in ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busin ee (1 major) Internationa	I/or English	ummes) 016) 2016)		page 156 / 183

Master's degree (1 major) International Economic Policy (2018) Master's degree (1 major) China Business and Economics (2019) Master's degree (1 major) China Language and Economy (2019) Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) International Economic Policy (2022) Master's degree (1 major) Management (2022) exchange program Business Management and Economics (2022)

Selecte	e title				Abbreviation	
	ed Topi	cs in Business Information	on Systems 2		12-M-AWI2-161-mo	1
Module	0.00014	inator		Module offered by	<u> </u>	
		aculty of Business Manag	romant and Econo		nent and Economics	
mics		aculty of Busiliess Mallag				)
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites	6		
1 seme	ester	graduate				
Conten	nts					
• c • a • c The ho	courses addition courses lders o	erves the purpose of tran taken at other German of nal courses offered on a s offered by new Chairs th f the respective Chairs with	r non-German univer short-term basis at are yet to be inclu	sities ded in the FSB (subj		ns)
		ning outcomes				
As a re	sult of	accrediting multiple kind	s of modules, a desc	ription of acquired s	kills cannot be give	n.
Course	<b>S</b> (type, 1	number of weekly contact hours,	language — if other than Ge	rman)		
V (2) + Course	• •	alternatively S instead of	V + Ü			
		5 <b>essment</b> (type, scope, langua ble for bonus)	age — if other than German,	examination offered — if no	ot every semester, informa	tion on whether
				ple/single choice qu approx. 20 pages); (		minutes) or
c) pres d) oral approx e) entin Langua	entatio examir x. 30 mi rely or p age of a	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita	entatio examir x. 30 mi rely or p age of a ble for	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua	entatio examir x. 30 mi rely or p age of a ble for	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat	entatio examir 30 mi rely or p age of a ble for tion of p	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat	entatio examir 30 mi rely or p age of a ble for tion of p	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus <b>places</b>	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat	entatio examir s. 30 mi rely or p age of a ble for tion of p onal inf	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus <b>places</b>	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additic	entatio examir s. 30 mi rely or p age of a ble for tion of p onal inf	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus <b>places</b>	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additic	entatio examir s. 30 mi rely or p age of a ble for tion of p onal inf	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additic  Worklo 150 h Teachi	entatio examir 30 mi rely or p age of a ble for tion of p onal inf onal inf	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places	written elaboration ( ch: approx. 10 to 15 n en examination (app	approx. 20 pages); ( ninutes; groups of 2:	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additio  Worklo 150 h Teachi	entatio examir s. 30 mir rely or p age of a ble for tion of ponal inf ponal inf pad	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places formation e e: no courses offered	written elaboration ( ch: approx. 10 to 15 n en examination (app /or English	approx. 20 pages); ( ninutes; groups of 2: rox. 60 minutes)	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additio  Worklo 150 h Teachi	entatio examir s. 30 mir rely or p age of a ble for tion of ponal inf ponal inf pad	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places	written elaboration ( ch: approx. 10 to 15 n en examination (app /or English	approx. 20 pages); ( ninutes; groups of 2: rox. 60 minutes)	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additio  Worklo 150 h Teachi	entatio examir s. 30 mi rely or p age of a ble for tion of p onal inf onal inf oad	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places formation e e: no courses offered LPOI (examination regulation	written elaboration ( ch: approx. 10 to 15 n en examination (app /or English	approx. 20 pages); ( ninutes; groups of 2: rox. 60 minutes)	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Additio  Worklo 150 h Teachi Teachi Referre  Module Master Master Master	entatio examir sage of a ble for tion of p onal inf onal	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places formation e e e: no courses offered LPO I (examination regulation ars in ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busin ee (1 major) Internationa	written elaboration ( ch: approx. 10 to 15 m en examination (app /or English s for teaching-degree progra ormation Systems (2 anagement (2015) ess and Economics (2 l Economic Policy (20	approx. 20 pages); ( ninutes; groups of 2: rox. 60 minutes) ammes) 016) 2016) 2016)	weighted 1:2) or	
c) pres d) oral approx e) entin Langua credita Allocat  Worklo 150 h Teachi Teachi Referro  Modulo Master Master Master Master	entatio examir s. 30 mir rely or p age of a ble for tion of onal inf onal inf oad ng cycl ed to in e appea s's degr s' s degr s' s degr	n (15 to 20 minutes) and nation (one candidate ea nutes) or partly computerised writt issessment: German and bonus places formation e e e: no courses offered LPO I (examination regulation ars in ee (1 major) Business Inf ee (1 major) Business Ma ee (1 major) China Busine	written elaboration ( ch: approx. 10 to 15 m en examination (app /or English s for teaching-degree progra ormation Systems (2 anagement (2015) ess and Economics (2 age and Economy (20	approx. 20 pages); ( ninutes; groups of 2: rox. 60 minutes) ammes) 016) 2016) 2016)	weighted 1:2) or	

Master's degree (1 major) International Economic Policy (2018) Master's degree (1 major) China Business and Economy (2019) Master's degree (1 major) China Language and Economy (2019) Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) Informational Economic Policy (2022) Master's degree (1 major) Management (2022)

Module	title				Abbreviation
Busines	ss Serv	ice Platforms 2			12-AGP2-161-m01
Module	coord	inator		Module offered by	
Dean of mics	f the Fa	culty of Business Manage	ement and Econo-	Faculty of Managem	nent and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 semes	semester graduate				
Conten	ts				
into ser such as se busi beginni special The cou	vice bu cloud nesses ng of t busine urse wil	usinesses that generate a computing, the Internet o in a similar way as ERP o he evolution of business ess models and allow diff	large proportion of v of Things and seman contributed to the suc service platforms, wh erentiating customer tudies on services bu	value in developed e tic technologies will ccess of industrial er nich will have to beco service processes. usinesses. The digita	raditional industrial enterprises conomies. New ICT technologies contribute to the success of the- nterprises. But we are still at the ome more adaptable to support al transformation of the software
		ning outcomes		50 00501	
facing a nufactu for this standar ring ind	ring in proble d can l ustries	al productivity problem, v dustries. Understand the m. Be aware of the divers be found applicable to m after twenty years of res	which could not be ac new ICT technologie sity of services busine ost subsectors simila earch.	dressed by the same s we have at hand to ess today where we l ar to the standardiza	that services businesses in are processes applied in the ma- oday to deliver smart solutions have no evidence that a general tion achieved for the manufactu-
	<b>S</b> (type, n	umber of weekly contact hours, la	anguage — if other than Ger	man)	
		e <b>essment</b> (type, scope, languag	ge — if other than German, e	examination offered — if no	t every semester, information on whether
written	examir ge of a	nation (approx. 60 minute ssessment: German and/			
Allocati	ion of p	olaces			
Should Master' on. (2) cordanc allocate	40 places. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Master's students of Wirtschaftsinformatik (Business Information Systems) will be given preferential considerati- on. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in ac- cordance with (1) and (2) and the number of applications exceeds the number of available places, places will be allocated by lot among applicants from this group.				
Additio	nal inf	ormation			
Worklo	ad				
150 h					
Teachir					
		e: no courses offered			
Referre	d to in	LPO I (examination regulations	for teaching-degree progra	mmes)	

# Module appears in

Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) China Business and Economics (2016) Master's degree (1 major) International Economic Policy (2015) Master's degree (1 major) China Language and Economy (2016)

Module	title				Abbreviation
Informa	ation a	nd Enterprise Architectur	e Management		12-M-VHB-IU-161-m01
Module	coord	inator		Module offered by	
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics
ECTS	CTS Method of grading Only after succ. compl. of module(s)				
5	5 numerical grade				
Duratio	n	Module level	Other prerequisites		
1 semes	ster	graduate			
Conten	ts				
modern mercial overvie fundam quired i ve ques Chapte Chapte Chapte Chapte Chapte Chapte Chapte Chapte	The course "Information and Enterprise Architecture Management" deals with the targeted use of information technologies in companies and the networking of organizational strategies and goals with the possibilities of modern software systems. The course is therefore primarily aimed at students in degree programs with a commercial and/or information technology orientation. In modular sections, the course provides a comprehensive overview of the relevant aspects of this subject environment - for example, the development of an IT strategy, the fundamentals and methods of enterprise architecture management, and the legal framework. The knowledge acquired is tested and assessed (without influencing the final grade) at the end of each chapter using an interactive questionnaire. The course is assessed at the end of each semester on the basis of a 6o-minute written exam. Chapter 1: Introduction Chapter 2: Strategic Design of Information and Enterprise Architectures Chapter 3: Organizational Anchoring Chapter 4: Enterprise Architecture Management (Overview) Chapter 5: Enterprise Architecture Management (Tools and Methods) Chapter 6: Quality Management for IT Solutions Chapter 7: Management of Architecture Projects Chapter 7: Legal Requirements				
Intende	ed learn	ning outcomes			
present	t an ove		ts of information tech		ent", students will be able to prrise. This provides students
Courses	<b>S</b> (type, n	umber of weekly contact hours, la	anguage — if other than Ger	man)	
V (2) + l Course	• •	nline course Virtuelle Ho	chschule Bayern (vhl	<b>b</b> )	
		e <b>essment</b> (type, scope, languag le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
	ge of a	nation (approx. 60 minute ssessment: German and/ bonus			
Allocati	ion of p	olaces			
Additio	nal inf	ormation			
Worklo	ad				
150 h					

# Teaching cycle

Teaching cycle: no courses offered

Referred to in LPO I (examination regulations for teaching-degree programmes)

# Module appears in

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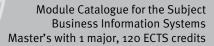
Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015)

Master's degree (1 major) International Economic Policy (2015)

Master's with 1 major Business Information Systems (2016)

Module	title				Abbreviation	
Interna	tional I	Leadership			12-M-VHB-IL-161-m	01
Module	coord	inator		Module offered by	L	
Dean of mics	f the Fa	culty of Business Manag	ement and Econo-	Faculty of Managem	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	ifter succ. compl. of module(s)		
5	numei	rical grade				
Duratio	n	Module level	Other prerequisites	es		
1 seme	semester graduate					
Conten	ts					
ly. To st This rec succee	teer a b quires l d.	y is volatile, uncertain, c pusiness and its people t eaders to have a solid kr	hrough such an envir nowledge base and u	onment, strong and nderstanding of thei	effective leadership r role, responsibility	is essential. and how to
dership	. It also	troduces leadership thec o dives deeper to examin inspire, guide, and creat	e Transformational L	eadership in the digi		
		ning outcomes		•		
<ul> <li>le</li> <li>b</li> <li>re</li> <li>a</li> <li>u</li> </ul>	earn fro uild a s eflect u dapt th se com	and why good leadership om the evolution of leade solid foundational knowl pon their own behaviour le key elements of Transf imunication tools to build umber of weekly contact hours, l	rship theories and pr edge of how to create with regards to the p formational Leadersh d relationships and in	inciples. e an environment in v principles of Transfor ip to lead in differen nfluence positively.	which others can suc mational Leadership	cceed.
V (2) + Course		nline course Virtuelle Ho	ochschule Bayern (vh	b)		
		e <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German,	examination offered — if no	t every semester, informati	ion on whether
	ge of a	nation (approx. 180 minu ssessment: German and, bonus				
Allocat	ion of p	olaces				
Additio	nal info	ormation				
Worklo	ad					
150 h						
Teachir						
		e: no courses offered				
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	immes)		
Module						
	-	ee (1 major) Business Inf ee (1 major) Business Ma		016)		
Master's wi (2016)	th 1 major	Business Information Systems		generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn		page 164 / 183





Master's degree (1 major) International Economic Policy (2015)

Module	title			-	Abbreviation	
Logistic	c conce	pts and processes			12-M-VHB-LAP-161-	m01
Module	e coord	inator		Module offered by		
Dean of mics	f the Fa	culty of Business Man	agement and Econo-	Faculty of Managen	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade		-		
Duratio	n	Module level	Other prerequisites			
1 semes	ster	graduate				
Conten	ts					
ferent d such as Industri distribu physica marketi physica The bas to bridg de phys stics ar ted pro- ter-firm This con gement process for the o	The term "logistics" is used very heterogeneously and suffers from an abundance of application variants and dif- ferent definitions. Depending on the orientation, the global term "logistics" is also used for isolated subareas, such as: Industrial logistics distribution logistics physical demand fulfillment marketing logistics physical distribution The basic function of logistics is the combination of activities in the context of movement and storage processes to bridge space and time. The things to be moved and to be stored can be of highest different nature and inclu- de physical goods as well as information or persons. The individual and overall economic components of logi- stics are delimited by the pair of terms micro and macro logistics. Micro-logistics deals with the business-orien- ted processes of service production and utilization, while macro-logistics analyzes global macroeconomic or in- ter-firm processes.					subareas, ge processes e and inclu- nts of logi- iness-orien- nomic or in- gistical arran- nd production prerequisite
Intende	ed learı	ning outcomes				
	•	ng the module "Logisti ects of logistical proces				
Courses	<b>S</b> (type, n	umber of weekly contact hour	s, language — if other than Ge	rman)		
V (2) + (						
		nline course Virtuelle I				
		s <b>essment</b> (type, scope, lang le for bonus)	uage — if other than German,	examination offered — if no	ot every semester, informat	ion on whether
		nation (approx. 60 min				
Langua credital		ssessment: German an bonus	d/or English			
Allocati						
Additio	nal inf	ormation				
Master's wi	th 1 major	Business Information Systems		9 generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforr	-	page 166 / 183

# Workload

150 h

**Teaching cycle** 

Teaching cycle: no courses offered

Referred to in LPO I (examination regulations for teaching-degree programmes)

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## Module appears in

Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) International Economic Policy (2015)

Module	title				Abbreviation		
Databases 2					10-l=DB2-161-m01		
Module	coord	inator		Module offered by			
Dean of	fStudie	es Informatik (Computer S	Science)	Institute of Comput	er Science		
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites				
1 seme	ster	graduate					
Conten	ts						
Data wa	arehou	ses and data mining; wel	o databases; introdu	ction to Datalog.			
		ning outcomes	· · · · · · · · · · · · · · · · · · ·	<b>U</b>			
·		nave advanced knowledg	e about relational da	tabases. XML and da	ata mining.		
		umber of weekly contact hours, l			0.		
V (2) +							
Method	d of ass	s <b>essment</b> (type, scope, langua <sub>)</sub> le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether		
lf annoi examin prox. 15	unced l ation o 5 minut ge of a	f one candidate each (ap es per candidate). ssessment: German and/	inning of the course, prox. 20 minutes) or		tion may be replaced by an oral in groups of 2 candidates (ap-		
Allocat							
Additio	nal info	ormation					
Focuse: IS, HCI.		able for students of the M	laster's programme lr	nformatik (Computer	Science, 120 ECTS credits): SE,		
Worklo							
150 h							
Teachir	ng cycl	9					
	3 - )						
Referre	d to in	LPOI (examination regulations	for teaching-degree progra	mmes)			
Module	e appea	irs in					
		ee (1 major) Computer Sc	ience (2016)				
	-	ee (1 major) Business Info		016)			
	-	ee (1 major) Computer Sc					
	Master's degree (1 major) Computer Science (2018)						
	Aaster's degree (1 major) Information Systems (2019)						
		ning degree Gymnasium I					
		y course MINT Teacher Ed			B) (2020)		
	-	ee (1 major) Aerospace Co	•				
Master'	's degre	ee (1 major) eXtended Art	ificial Intelligence (xt	AIJ (2020)			

Module title Abbi					Abbreviation	
Advanc	Advanced Automation 10-I-AA-WI-152-mo1					
Module coordinator Module offered by						
holder	of the O	Chair of Computer Scienc	e VII	Institute of Comput	er Science	
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 semes	ster	undergraduate				
Content	ts					
		ics in automation system ensor data processing, ac			engineering, for example from nd trajectory planning.	
Intende	d learr	ning outcomes				
		nave an advanced knowle d automation systems.	edge of selected topi	cs in automation sys	tems. They are able to imple-	
Courses	<b>5</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)		
V (2) + ĺ	Ü (2)					
		s <b>essment</b> (type, scope, langua; le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether	
If annou examina prox. 30	unced l ation o o minut ge of a	if one candidate each (ap tes). ssessment: German and/	inning of the course, prox. 20 minutes) or		tion may be replaced by an oral in groups of 2 candidates (ap-	
Allocati	ion of p	olaces				
Additio	nal inf	ormation				
Worklo	ad					
150 h						
Teachin	ig cycl	e				
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)		
Module	appea	irs in				
Master's degree (1 major) Business Information Systems (2016)						

Modul	e title				Abbreviation	
Analys	Analysis and Design of Programs 10-I=PA-152-m01					
Modul	e coord	inator		Module offered by	1	
holder	of the	Chair of Computer Scier	nce II	Institute of Comput	ter Science	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ester	graduate				
Conter	nts					
Progra	m anal	sis, model creation in s	software engineering, p	orogram quality, test	of programs, process models.	
Intend	ed lear	ning outcomes				
The stu quality		are able to analyse pros	grams, to use testing fr	ameworks and metr	ics as well as to judge program	
Course	<b>es</b> (type, i	number of weekly contact hours	s, language — if other than Ge	rman)		
V (2) +	Ü (2)					
		s <b>essment</b> (type, scope, lang ble for bonus)	uage — if other than German,	examination offered — if no	ot every semester, information on whether	
lf anno examir prox. 1 Langua	ounced nation o 5 minu	of one candidate each ( tes per candidate). Issessment: German an	eginning of the course, approx. 20 minutes) or		ntion may be replaced by an oral n in groups of 2 candidates (ap-	
Allocat	tion of	places				
Additio	onal inf	ormation				
Worklo	ad					
150 h						
Teachi	ng cycl	e				
Referred to in LPO I (examination regulations for teaching-degree programmes)						
_	Nr. 3 b)					
	e appea	ars in				
First state examination for the teaching degree Gymnasium Computer Science (2015) Master's degree (1 major) Business Information Systems (2016)						

Module	e title				Abbreviation
Information Retrieval 10-I=IR-152-m01					10-l=lR-152-m01
Module	e coord	inator		Module offered by	
Dean o	f Studie	es Informatik (Computer S	Science)	Institute of Comput	er Science
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	graduate			
Conten	ts				
data st ges and	ructure d parad	s (e.g. inverted index), q igms, structured queries	uery elements (e. g. o ), search engine (e. g	query operations, rel . architecture, crawli	t (tokenising, text properties), evance feedback, query langua- ing, interfaces, link analysis), me- ation, information extraction).
Intende	ed learr	ning outcomes			
		possess theoretical and p know-how to create a sea		n the area of informa	ation retrieval and have acquired
Course	<b>S</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	
V (2) +	Ü (2)				
		e <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	t every semester, information on whether
lf anno examin prox. 15	unced l ation o 5 minut ge of a	f one candidate each (ap es per candidate). ssessment: German and,	inning of the course, pprox. 20 minutes) or		tion may be replaced by an oral in groups of 2 candidates (ap-
Allocat	ion of p	olaces			
Additio	nal info	ormation			
Worklo	ad				
150 h					
Teachi	ng cycl	9			
Referre	d to in	LPOI (examination regulations	s for teaching-degree progra	mmes)	
§ 22	Nr. 3 b)				
Module	e appea	irs in			
		mination for the teaching ee (1 major) Business Info		•	2015)

Module title					Abbreviation	
Artificial Intelligence I					10-l=Kl1-152-m01	
Module	e coord	inator		Module offered by		
holder	of the C	Chair of Computer Scienc	e VI	Institute of Comput	er Science	
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	graduate				
Conten	ts					
		nts, uninformed and heu and predicate logic and i			search with partial information,	
Intende	ed learr	ning outcomes				
		possess theoretical and p gic and are able to assess			gence in the area of agents,	
		umber of weekly contact hours, la				
V (2) +	Ü (2)					
		<b>eessment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, information on whether	
lf annoi examin prox. 15	unced l ation o 5 minut ge of a	f one candidate each (ap es per candidate). ssessment: German and/	inning of the course, pprox. 20 minutes) or		tion may be replaced by an oral in groups of 2 candidates (ap-	
Allocat	ion of p	olaces				
Additio	nal info	ormation				
Worklo	ad					
150 h						
Teachir	ng cycl	e				
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)		
§ 22		-	• • •			
Module		irs in				
		mination for the teaching	degree Gymnasium	Computer Science (2	2015)	
	Master's degree (1 major) Business Information Systems (2016)					

Module title Abbreviation							
Artificial Intelligence 2 10-I=Kl2-152-m01							
Module	coordinator		Module offered by				
holder	of the Chair of Computer Scienc	e VI	Institute of Comput	er Science			
ECTS	Method of grading	Only after succ. con	pl. of module(s)				
5	numerical grade						
Duratio	n Module level	Other prerequisites					
1 seme	ster graduate						
Conten	ts						
observa	ng, probabilistic closure and Ba ations, knowledge while learnir rocessing of natural language, i	ig, neural networks ar					
Intende	ed learning outcomes						
	dents possess theoretical and , learning and language/image			gence in the area of probabilistic le applications.			
Course	<b>S</b> (type, number of weekly contact hours,	language — if other than Ger	man)				
V (2) +	Ü (2)						
	<b>d of assessment</b> (type, scope, langua s creditable for bonus)	age — if other than German, o	examination offered — if no	t every semester, information on whether			
lf annoi examin prox. 15 Langua	examination (approx. 60 to 120 unced by the lecturer at the beg ation of one candidate each (ap 5 minutes per candidate). ge of assessment: German and ble for bonus	inning of the course, oprox. 20 minutes) or		tion may be replaced by an oral in groups of 2 candidates (ap-			
Allocat	ion of places						
Additio	nal information						
Worklo	ad						
150 h		-					
Teachir	ng cycle						
Referre	d to in LPO I (examination regulation	s for teaching-degree progra	mmes)				
§ 22	Nr. 3 b)						
Module	e appears in						
	First state examination for the teaching degree Gymnasium Computer Science (2015) Master's degree (1 major) Business Information Systems (2016)						

Module	Module title Abbreviation						
Digital	Digital Marketing I 12-M-DM1-182-m01						
Module	coord	inator		Module offered by			
holder of ting	of the (	Chair of Business Admini	stration and Marke-	Faculty of Managen	nent and Economics		
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites				
1 semes	ster	graduate					
Conten	ts						
of new encer m sourcin ness muly ly chang timize r all, digi and dea Course Ir D b D p D m ti i c D p C D m ti i c D	Contents         Digitalization is rapidly changing our lives, including all types of business relationships. Therefore, new opportunities and approaches have emerged in all areas of the marketing mix: Managers can choose from a wide variety of new communication channels, such as social media networks, blogs, or messengers, and can engage in influencer marketing and search engine optimization. They increasingly rely on online customer co-creation or crowd-sourcing and create a wide variety of new digital products and services, often related to completely new business models. Through price crawlers and price setting tools customers' price search behaviors have significantly changed, requiring new price setting techniques. Artificial intelligence enables managers to automize and optimize many of these marketing processes, thus offering new opportunities and challenges for companies. Overall, digital marketing offers a tremendous variety of concepts and approaches to seize respective opportunities and deal with related challenges, which will be largely highlighted and discussed in this course.         Course structure: <ul> <li>Introduction to Digital Marketing (incl. trends and major players)</li> <li>Digital Product Management (incl. management of digital and digitalized products, innovations, and brands)</li> <li>Digital Price Management (incl. digitalized and innovative pricing models and tools, such as crawlers, pay-per-use pricing, etc.)</li> </ul>						
		ning outcomes	1				
ing con After at	cepts c tending	of digital marketing and i	llustrates these appro nould have a broad a	paches and concept nd in-depth underst	narketing. It explains the underly- s along numerous case studies. anding of digital marketing and		
		umber of weekly contact hours, l	anguage — if other than Ger	man)			
	V (2) + Ü (2) Module taught in: English						
		s <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	ot every semester, information on whether		
b) term	paper	nination (approx. 60 to 1 (15 to 20 pages) ssessment: English	20 minutes) or				

creditable for bonus

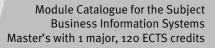
# Allocation of places

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	major Business	Information	Systems
(2016)			

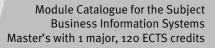
Additional information
Workload
150 h
Teaching cycle
Teaching cycle: no courses offered
<b>Referred to in LPO I</b> (examination regulations for teaching-degree programmes)
Module appears in
Master's degree (1 major) Business Information Systems (2016)
Master's degree (1 major) Business Management (2015)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)
exchange program Business Management and Economics (2022)

Module title Abbreviation								
Digital	Digital Marketing II 12-M-DM2-182-mo1							
Module	coord	inator		Module offered by				
holder o ting	holder of the Chair of Business Administration and Marke- ting							
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)				
5	nume	rical grade						
Duratio	1	Module level	Other prerequisites					
1 semes	ster	graduate						
Content	ts	5	<u>.</u>					
ment of ting stra ne com	In this module, students take on the fictitious role of marketing managers who manage the marketing depart- ment of a large company division in the consumer electronic goods sector. They are asked to develop a marke- ting strategy for the division, which includes the product portfolio, suitable pricing approaches, online and offli- ne communication and marketing via online and offline sales channels. The situation described above is illustra- ted in a so-called "business simulation", which is completed online in several groups.							
Intende	d learr	ning outcomes						
in relati	on to t	students learn to apply on the respective company s gapplication in business	ituation. The course					
Courses	<b>5</b> (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)				
V (2) + ĺ Module		t in: English						
		e <b>essment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, informati	on on whether		
b) term Langua	paper ge of a ment o	nination (approx. 60 to 1 (15 to 20 pages) ssessment: English ffered: In the semester in bonus		offered				
Allocati	ion of p	olaces						
Additio	nal info	ormation						
Worklo	ad							
150 h								
Teachin	ig cycl	e						
Teachin	ig cycle	e: no courses offered						
	<u> </u>	LPO I (examination regulations	s for teaching-degree progra	mmes)				
		× •						
Module	appea	rs in						
		ee (1 major) Business Info	ormation Systems (20	016)				
Master'	s degre	ee (1 major) Business Ma	nagement (2015)					
	-	ee (1 major) International	-	15)				
	-	ee (1 major) Management						
	-	ee (1 major) International	-					
		ee (1 major) China Busine						
	-	ee (1 major) China Langua Business Information Systems	- , ,	generated 19-Apr-2025 • exa	am reg da-	page 176 / 183		
(2016)	an i majul	Sashess monitation Systems		r (120 ECTS) Wirtschaftsinforn		Page 1/0 / 103		



Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Economathematics (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) International Economic Policy (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) Economathematics (2022) exchange program Business Management and Economics (2022)

Module title Abbreviation							
E-Commerce I 12-M-EC1-182-m01							
Module	coord	inator		Module offered by			
holder o ting	of the (	Chair of Business Admini	stration and Marke-	Faculty of Managem	nent and Economics		
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)			
5	nume	rical grade					
Duratio		Module level	Other prerequisites				
1 semes	ster	graduate					
Conten		0					
E-commerce is a highly relevant field for almost all types of companies. However, the ecommerce approaches and strategies applied by companies differ strongly depending on the respective firm context (e.g., in terms of in- dustry, types of customers, types of products). In this seminar, students analyze the specific e-commerce strat- egy of a selected firm. In doing so, they evaluate the strategies' current and future potential and make suggesti- ons for improvements and for addressing future trends. Furthermore, each lecture session will contain short pre- sentations where the students (in groups) will either apply selected lecture topics to real-world business cases or present the core aspects of research articles dealing with e-commerce topics in general.							
Intende	ed learı	ning outcomes					
		bles students to gain ins ess strategies.	ights into real-life e-c	commerce strategies	and to train their ab	ilities in as-	
Courses	<b>5</b> (type, n	number of weekly contact hours, l	anguage — if other than Ger	man)			
V (2) + Í Module		t in: English					
		<b>sessment</b> (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	t every semester, informati	on on whether	
b) term	paper ge of a	mination (approx. 60 to 1 (15 to 20 pages) ssessment: English bonus	20 minutes) or				
Allocati	ion of p	olaces					
Additio	nal inf	ormation					
Worklo	ad						
150 h		-					
Teachir	ng cvcl	e					
		e: summer semester					
		LPO I (examination regulations	for teaching-degree progra	mmes)			
				inines)			
Module	annea	urs in					
		ee (1 major) Business Info	ormation Systems (20	016)			
	-	ee (1 major) Business Ma	•				
	-	ee (1 major) International		15)			
	-	ee (1 major) Management					
	-	ee (1 major) International					
	-	ee (1 major) China Busine		•			
	-	ee (1 major) China Langua		-		nono :=0 / 0	
Master's wi (2016)	и і тајої	r Business Information Systems	_	generated 19-Apr-2025 • exa (120 ECTS) Wirtschaftsinform	-	page 178 / 183	

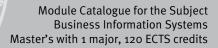


Master's degree (1 major) Information Systems (2019) Master's degree (1 major) China Business and Economics (2021) Master's degree (1 major) China Language and Economy (2021) Master's degree (1 major) Economathematics (2021) Master's degree (1 major) Information Systems (2022) Master's degree (1 major) International Economic Policy (2022) Master's degree (1 major) Management (2022) Master's degree (1 major) Economathematics (2022) exchange program Business Management and Economics (2022)

Module	e title				Abbreviation	
Managerial Practice Lectures 12-M-VGP-202-m01						
Module	e coord	inator	Module offered by			
holder	of the l	Professorship of Econom	nic Journalism	· · ·	nent and Economics	
ECTS	Metho	od of grading	Only after succ. con			
5		rical grade		•		
Duratio	on .	Module level	Other prerequisites	i		
1 seme	ster	graduate				
Conten	Its		-			
In this lecture, we invite board members of publicly listed companies, SMEs and Startups to discuss contempo- rary challenges of corporate management. Students gain sustainable insights into current management practices, challenges of corporate management in various industries, and discuss pressing managerial issues with C-level executives. In individual and group as- signments, students are required to connect management theories with the managerial challenges of the spea- kers. Managers of the different companies are required to address the following questions that will foster a detailed discussion at the end of each lecture: - What are the current challenges facing your company? - Which strategies do you employ to respond to these challenges? - How have leadership concepts and approaches changed in your company? Intended learning outcomes						
Throug nal ski	h discu lls.	agement. The students issions reports and grou number of weekly contact hours,	p presentations stude	ents' social skills are		
Metho		<b>Sessment</b> (type, scope, langu Ile for bonus)	age — if other than German,	examination offered — if no	t every semester, informati	on on whether
•		rox. 15 pages) ssessment: German and	l/or English			
Allocat	ion of <sub>l</sub>	olaces				
Additio	onal inf	ormation				
Worklo	ad					
150 h						
Teachi	ng cycl	e				
Teachi	ng cycle	e: each semester				
Referre	ed to in	LPO I (examination regulatio	ns for teaching-degree progra	ammes)		
Module						
Master	's degr	ee (1 major) Business In	formation Systems (2	016)		
Master's w (2016)	ith 1 majo	r Business Information Systems	-	• generated 19-Apr-2025 • exa r (120 ECTS) Wirtschaftsinforn	-	page 180 / 183

Master's degree (1 major) Business Management (2015)
Master's degree (1 major) International Economic Policy (2015)
Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
exchange program Business Management and Economics (2022)





# **Thesis** (30 ECTS credits)

Module title					Abbreviation	
Master Thesis Business Information Systems					12-WI-MA-161-m01	
Module coordinator				Module offered by		
Dean of the Faculty of Business Management and Economics			ement and Econo-	Faculty of Management and Economics		
ECTS Method of grading		Only after succ. compl. of module(s)				
30 numerical grade						
Duration Modu		Module level	Other prerequisites			
1 semester		graduate				
Contents						
arch and write on a topic in the area of business management and economics, drawing on the subject-specific knowledge they have acquired and adhering to the principles of good scientific practice. This thesis may either take the form of an analysis and structured presentation of the existing literature on a certain topic or may, as is often the case, also include a presentation of the students' own original achievements, e. g. new algorithms developed by students, surveys, the prototypical demonstration of a concept they developed or the application and (further) development of a theoretical model.						
Intended learning outcomes In the master thesis students prove that they can plan and carry out a science-based work to solve a particular						
problem within a specified period autonomously and to document the results in accordance with the professio- nal scientific standards in writing. Students are able to understand relevant contributions to research and pro- fessional practice, critically analyze and assess the relevance to their own specific questions. They can assess and recognize major lines of development and dynamics of the subject and therefore also the need to retrain continuously.						
<b>Courses</b> (type, number of weekly contact hours, language — if other than German)						
No courses assigned to module						
<b>Method of assessment</b> (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)						
Master's thesis (approx. 60 to 80 pages) Language of assessment: German and/or English						
Allocation of places						
Additional information						
Time to complete: 6 months						
Workload						
900 h						
Teaching cycle						
Teaching cycle: each semester						
<b>Referred to in LPO I</b> (examination regulations for teaching-degree programmes)						
Module appears in						
Master's degree (1 major) Business Information Systems (2016)						