

Module Catalogue for the Subject

Business Information Systems

as a Bachelor's with 1 major with the degree "Bachelor of Science" (180 ECTS credits)

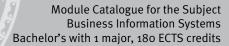
Examination regulations version: 2014 Responsible: Faculty of Business Management and Economics



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The subject is divided into

section / sub-section	ECTS credits	starting page
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Content and Objectives of the Programme

Integrated data processing (understood as a generic term for any electronic form of business processes between companies and their customers) requires today staff who combine the know-how in business administration and social competence with technical skills. The field of business information systems is interdisciplinary and integrates the disciplines of business administration, business information systems and computer science. The students learn to solve autonomously tasks of planning, forming and developing business data processing. The combination of scientifically substantiated theories and models, new research methods as well as practical applications qualifies the students to work in an analytical, autonomous and problem-solving manner. The subject-specific studies and the training of analytical thinking give students competences to become acquainted with assigned tasks later in their professional life. They acquire the necessary basic knowledge for the consecutive Master course of studies. The students should demonstrate in their written bachelor thesis that they are able to work on problems from the field of business information systems or computer science, limited by time frameworks as well as to apply scientific methods of business management and to fix it in a written form.



Abbreviations used

Course types: $\mathbf{E} = \text{field trip}$, $\mathbf{K} = \text{colloquium}$, $\mathbf{O} = \text{conversatorium}$, $\mathbf{P} = \text{placement/lab course}$, $\mathbf{R} = \text{project}$, $\mathbf{S} = \text{seminar}$, $\mathbf{T} = \text{tutorial}$, $\ddot{\mathbf{U}} = \text{exercise}$, $\mathbf{V} = \text{lecture}$

Term: **SS** = summer semester, **WS** = winter semester

Methods of grading: **NUM** = numerical grade, **B/NB** = (not) successfully completed

Regulations: **(L)ASPO** = general academic and examination regulations (for teaching-degree programmes), **FSB** = subject-specific provisions, **SFB** = list of modules

Other: A = thesis, LV = course(s), PL = assessment(s), TN = participants, VL = prerequisite(s)

Conventions

Unless otherwise stated, courses and assessments will be held in German, assessments will be offered every semester and modules are not creditable for bonus.

Notes

Should there be the option to choose between several methods of assessment, the lecturer will agree with the module coordinator on the method of assessment to be used in the current semester by two weeks after the start of the course at the latest and will communicate this in the customary manner.

Should the module comprise more than one graded assessment, all assessments will be equally weighted, unless otherwise stated below.

Should the assessment comprise several individual assessments, successful completion of the module will require successful completion of all individual assessments.

In accordance with

the general regulations governing the degree subject described in this module catalogue:

ASP02009

associated official publications (FSB (subject-specific provisions)/SFB (list of modules)):

24-Mar-2014 (2014-3)

This module handbook seeks to render, as accurately as possible, the data that is of statutory relevance according to the examination regulations of the degree subject. However, only the FSB (subject-specific provisions) and SFB (list of modules) in their officially published versions shall be legally binding. In the case of doubt, the provisions on, in particular, module assessments specified in the FSB/SFB shall prevail.



Compulsory Courses

(100 ECTS credits)



Module title				Abbreviation	
Introduction to Business Informatics					12-EWiinf-G-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Business Information Systems		Faculty of Business Management and Economics			
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites		i			
1 semester undergraduate					
Conten	ıts				

This course offers an introduction to the essential aspects of business information systems.

Outline of syllabus:

- 1. Integration of IT systems
- 2. From data processing to information processing
- 3. eCommerce and eGovernment
- 4. Functionality of IT technology
- 5. Application development principles
- 6. Intercommunication

Reading:

Thome: Grundzüge der Wirtschaftsinformatik.

Intended learning outcomes

The course "Einführung in die Wirtschaftsinformatik" communicates

- (i) an overview of the different task fields of the business informations systems discipline;
- (ii) an understanding for recent developments in the discipline and related technologies.

Courses (type, number of weekly contact hours, language — if other than German)

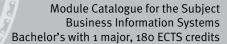
V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.





Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title				Abbreviation
Applied Computer Science					12-Alnf-G-132-m01
Modul	e coord	inator		Module offered by	
holder of the Chair of Information Systems Engineering Fa		Faculty of Business Management and Economics			
ECTS	Meth	od of grading	Only after succ. co	Only after succ. compl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites					
1 seme	ester	undergraduate			
Conter	nts				

In this course, students will acquire an overview of the technical fundamentals and the development of business information systems.

Intended learning outcomes

The module provides students with basic knowledge of:

- (i) Computer Architecture and System Software
- (ii) Design and modeling of databases
- (iii) Networks
- (iv) Software development
- (v) IT security

 $\textbf{Courses} \ (\textbf{type}, \, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

Workload

Teaching cycle

 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

Ва	achelor's with 1 major Business Information Sy-	J
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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title			Abbreviation		
Integrated Business Processes					12-GP-G-132-m01
Module	Module coordinator			Module offered by	
holder of the Chair of Business Management and Business Information Systems		Faculty of Business Management and Economics			
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Other prerequisites				
1 semester undergraduate					
Conten	nts				

This course is aimed at students of Wirtschaftsinformatik (Business Information Systems) and Wirtschaftswissenschaft (Business Management and Economics) interested in the topic. The course is divided up into two parts. In the theoretical part, students will acquire the necessary theoretical knowledge that will serve as a basis for the practical part. The practical exercise will present students with an opportunity to apply their newly acquired knowledge by working with an SAP Business ByDesign system on case studies on the model company Almika. In this context, the human resources, purchasing, sales, service, project management and finance departments will be dealt with.

The course will introduce students to business processes of an ERP system (Enterprise Resource Planning) using the example of SAP Business ByDesign. In addition to the basic principles, students will also become familiar with the processes and functionalities.

Intended learning outcomes

After completing the course, the students will be able to

- 1. reflect technical principles and operational models of ERP systems,
- 2. understand the functionality of ERP systems and
- 3. perform and unterstand business processes within the ERP system SAP Business ByDesign.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) term paper (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1

Allocation of places

Wirtschaftsinformatik (Business Information Systems) Bachelor's (180 ECTS): no restrictions. Other degree programmes: minimum 15 places. More places will be available provided there is enough capacity. Should the number of applications from students of other subjects exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective subject; among applicants with the same number of ECTS credits, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot; applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

Workload

Bachelor's with 1 major Business Information Svstems (2014)

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Master's degree (1 major) Media Communication (2014)

Master's degree (1 major) Media Communication (2013)



Modul	e title				Abbreviation	
Data Modelling					12-DM-F-132-m01	
Modul	Module coordinator			Module offered by	l .	
holder ment	holder of the Junior Professorship of Information Manament		Information Manage-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequisite		3				
1 seme	ester	undergraduate				
Contor	ntc					

The module covers the fundamentals and concepts of data modelling as well as languages for creating and querying data bases.

Main topics:

- Fundamentals and application of semantic data modelling
- Fundamentals and application of the relational data model
- Fundamentals and application of data query languages
- Further aspects of data modelling

Intended learning outcomes

Upon completion of the module students are able

- (i) to design good conceptual and logical data models;
- (ii) to transform conceptual data models into physical data schemas;
- (iii) to create and update databases and tables;
- (iv) to formulate complex database queries;
- (v) to design different applications with databases.

 $\textbf{Courses} \ (\textbf{type}, \, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) term paper (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1 or d) written examination consisting entirely or partly of multiple/single choice questions (approx. 60 minutes) or e) oral examination (one candidate each: approx. 10 to 15 minutes; groups of 2: approx. 20 minutes; groups of 3: approx. 30 minutes) or f) completion of programming exercises (approx. 20 hours) and written examination (approx. 60 minutes), weighted 1:1

Allocation of places

Number of places: 50. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and the number of applications from Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) exceeds the number of available places, places will be allocated among applicants from this group according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (4) When places are allocated in accordance with (2) and the number of applications from students of other subjects exceeds the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the re-



spective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (5) Within the groups according to (1) and (2), applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (6) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (7) A waiting list will be maintained and places re-allocated as they become available.

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Additional information
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Workload Control of the Control of t
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Feaching cycle
- -
Referred to in LPO I (examination regulations for teaching-degree programmes)
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Module appears in
Bachelor' degree (1 major) Business Information Systems (2014)
Bachelor' degree (1 major) Business Information Systems (2013)



Module title					Abbreviation
Introduction to Business Administration		Introduction to Business Administration 12-EBWL-G-132-		12-EBWL-G-132-m01	
Module	e coord	linator		Module offered by	
holder of the Chair for Human Resource Management and Organisation		Faculty of Business Management and Economics			
ECTS	Meth	ethod of grading Only after succ. compl. of mo		npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisites		•			
1 semester undergraduate					
Conten	Contents				

This course will introduce students to relevant subject areas of business administration. Students will acquire an overview of the different perspectives and main points of view from which a theoretical examination of business enterprise may take place. The course will focus on what companies or other organisations are, how they behave and in what form they are organised. For this purpose, a study will be made of the economic subject's decision-making behaviour.

Reading list to be provided during lecture.

Intended learning outcomes

The aim of the lectures is to familiarise the students with the basic problem issues and perspectives within the field of business administration.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language}) \ (\textbf{type}, \textbf{language}) \$ module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

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stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Introduction to Economics					12-EVWL-G-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Monetary Policy and International Economics			and International	Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					

The course deals with the following topics:

- 1. Economics shows how markets function
- 2. The division of labour is the basis of our wealth
- 3. The market in action
- 4. Monopolies and cartels endanger market economies
- 5. The labour market and the role of unions
- 6. The government's role in a social market economy
- 7. Governmental redistribution guarantees the social balance in a market economy
- 8. Environmental policy and the government's allocation function
- 9. Objectives and agents in the macro economy
- 10How do aggregate supply and demand come into equilibrium?
- 11.The role of fiscal policy
- 12How does a central bank stabilise aggregate demand by setting interest rates?

Intended learning outcomes

By completing this course, students receive a fundamental understanding of economics. Students are able to grasp microeconomic as well as macroeconomic subjects and to analyze them in theoretical models.

Courses (type, number of weekly contact hours, language — if other than German)

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

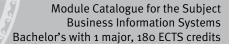
written examination (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title	'			Abbreviation
Financial Accounting					12-ExtUR-G-132-m01
Module	e coord	inator		Module offered by	
	holder of the Chair of Business Management and Business Taxation			Faculty of Business Management and Economics	
ECTS	TS Method of grading Only after succ. co		Only after succ. con	ıpl. of module(s)	
5	nume	rical grade			
Duration Module level			Other prerequisites	_	

1 semester Contents

This course offers an introduction to the fundamentals of financial accounting, including the technique of double-entry book-keeping as well as the fundamentals of recognition, valuation and presentation of assets, liabilities and equity according to German commercial law.

Intended learning outcomes

Students acquire a basic unterstanding of the fundamentals of financial accounting. They are able to arrange, reproduce and apply this knowledge, i.e. they are able to solve simple accounting problems.

Courses (type, number of weekly contact hours, language — if other than German)

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

undergraduate

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)



Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title				Abbreviation	
Managerial Accounting					12-IntUR-G-132-m01	
Module	e coord	linator		Module offered by		
holder of the Chair of Business Management and Accounting			gement and Accoun-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Of		Other prerequisites				
1 semester undergraduate						
Conten	Contents					

Content:

This course offers an introduction to aims and methods of managerial accounting (cost accounting).

Outline of syllabus:

- 1. Managerial accounting and financial accounting
- 2. Managerial accounting: basic terms
- 3. Different types of costs
- 4. Cost centre accounting based on total costs
- 5. Job costing based on total costs
- 6. Cost centre accounting and job costing based on direct/variable costs
- 7. Budgeting and cost-variance analysis
- 8. Cost-volume-profit analysis
- 9. Cost information and operating decisions

Coenenberg/Fischer/Günther: Kostenrechnung und Kostenanalyse, Stuttgart. Friedl/Hofmann/Pedell: Kostenrechnung. Eine entscheidungsorientierte Einführung. (most recent editions)

Intended learning outcomes

After completing the course "Management Accounting and Control", the students will be able to

- (i) set out the responsibilities of the company's internal accounting and control;
- (ii) define the central concepts of internal enterprise computing restriction and control and assign case studies the terms:
- (iii) apply the basic methods of internal corporate accounting and control on a full and cost base to idealized case studies of medium difficulty that calculate relevant costs and benefits and take on this basis a reasoned decision.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language}) \ (\textbf{type}, \textbf{language}) \$ module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among appli-



cants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title		Abbreviation			
Supply	, Produ	ıction and Operations N	Management. An Introd	luction	12-BPL-G-132-m01	
Module	e coord	inator		Module offered by		
	holder of the Chair of Business Management and Industrial Management			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Othe		Other prerequisites	Other prerequisites			
1 semester undergraduate						
Conten	Contents					

This course will provide students with an overview of fundamental processes in procurement, production and logistics and the related corporate functions as well as a model-based introduction to related planning procedu-

Intended learning outcomes

The students will be able to describe and discuss the objectives and major processes in the domains of corporate procurement, production and logistics as well as their interdependencies. Furthermore, they are capable of developing and applying basic planning models in these fields.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 620. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information Workload **Teaching cycle Referred to in LPO I** (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Computer Science (2014)



Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Investment and Finance. An Introduction					12-I&F-G-132-m01
Modul	e coord	inator		Module offered by	
1	holder of the Chair of Business Management, Banking and Finance			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Of		Other prerequisites	Other prerequisites	
1 semester undergraduate					
Contents					

Content:

This course offers an introduction to principles of financial mathematics, several methods of capital budgeting and principles of financial economics.

Outline of syllabus:

- 1. Principles of financial mathematics
- 2. Fundamental concepts
- 3. Problems of investment and finance in one commodity world under certainty
- 4. Problems of investment and finance in one commodity world under uncertainty
- 5. Problems of investment and finance in many commodities world under uncertainty
- 6. Capital market and corporate financing in Germany

Intended learning outcomes

After completing the course "Principles of Investments and Finance", the students will be able

- (i) to understand the fundamentals in financial mathematics and solve several problems, e.g. via the PV approach;
- (ii) to address the central problems in intertemporal allocation given different capital market scenarios;
- (iii) to budget and calculate the optimal useful life given static and dynamic investment approaches under the consideration of several other investment opportunities and the capital market scenario, especially the influence of taxes.

Courses (type, number of weekly contact hours, language — if other than German)

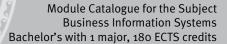
V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 620. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.





Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Introdu	uction t	o Market-Oriented Mana	agement		12-Mark-G-132-m01
Module	e coord	inator		Module offered by	
holder ting	holder of the Chair of Business Administration and Marketing			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level C		Other prerequisites			
1 semester undergraduate					
Contents					

Description

In this module, students will acquire the theoretical foundations of market-oriented management.

With the stakeholder approach as a starting point, the basic design of market-oriented management will be explained and exemplified in the 5 classical steps: situation analysis, objectives, strategies, tools and controlling. The course will focus not only on the behavioural approaches of consumer behaviour but also on industrial purchasing behaviour. A case study introducing students to the fundamental principles of market research based on a conjoint analysis will provide students with deeper insights into the topic.

Outline of syllabus:

- 1. Marketing, entrepreneurship and business management
- 2. Explanations of consumer behaviour
- 3. Fundamentals of market research
- 4. Strategic marketing; marketing tools
- 5. Corporate social responsibility versus creating shared value

Reading:

Foscht, T. / Swoboda, B.: Käuferverhalten: Grundlagen -- Perspektiven -- Anwendungen, 4th revised and exp. ed., Wiesbaden 2011.

Homburg, Ch.: Grundlagen des Marketingmanagements: Einführung in Strategie, Instrumente, Umsetzung und Unternehmensführung, 4th revised and exp. ed., Wiesbaden 2012.

Homburg, Ch.: Grundlagen des Marketingmanagements: Einführung in Strategie, Instrumente, Umsetzung und Unternehmensführung, 3rd ed., Wiesbaden, 2012a.

Kroeber-Riel, W. /Weinberg, P.: Konsumentenverhalten, 9th ed., Munich 2009.

Meffert, H. / Burman, Ch / Kirchgeorg, M.: Marketing -- Grundlagen marktorientierter Unternehmensführung: Konzepte -- Instrumente -- Praxisbeispiele, 11th revised and exp. ed., Wiesbaden 2012.

Meffert, H. / Burman, Ch / Becker, Ch.: Internationales Marketing-Management -- Ein markenorientierter Ansatz, 4th ed., Stuttgart 2010.

Meyer, M.: Ökonomische Organisation der Industrie: Netzwerkarrangements zwischen Markt und Unternehmung, Wiesbaden 1995.

Porter, M. E.: Wettbewerbsvorteile -- Spitzenleistungen erreichen und behaupten, 8th ed., Campus Frankfurt / New York 2014. (Original: Porter, M.: Competitive Advantage, New York 1985.)

Simon, H. / Fassnacht, M.: Preismanagement, Strategie -- Analyse -- Entscheidung -- Umsetzung, 3rd ed., Wiesbaden 2009.

Intended learning outcomes

The students have a basic understanding of business management and are able to classify the knowledge systematically. In addition, they can use the acquired knowledge solve and identify the conventional problem fields of business management.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 29 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 620. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title	Abbreviation				
Mathe	matics 1 for students in Econom	10-M-MWW1-072-m01				
Module coordinator Module offered by						
Dean o	f Studies Mathematik (Mathem	atics)	Institute of Mathem	natics		
ECTS	Method of grading	Only after succ. con	npl. of module(s)			
5	numerical grade					
Duratio	on Module level	Other prerequisites				
1 seme	ster undergraduate					
Conten	•					
Theory	of real-valued functions in one	or two variables.				
	ed learning outcomes	-				
	-	l techniques in analy	sis. He/She is able to	o apply these methods to simple		
	ns in economical modelling.					
Course	S (type, number of weekly contact hours,	language — if other than Ger	man)			
V + Ü (r	no information on SWS (weekly	contact hours) and co	ourse language avail	able)		
Method	d of assessment (type, scope, langua	age — if other than German,	examination offered — if no	ot every semester, information on whether		
	s creditable for bonus)					
written	examination (approx. 120 minu	ites)				
Allocat	ion of places					
Additio	onal information					
	,					
Worklo	ad					
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Teachi	ng cycle					
Referre	ed to in LPO I (examination regulation	s for teaching-degree progra	mmes)			
	a to iii ai o i (examination regatation					
Module	e appears in					
	or' degree (1 major) Geography	(2008)				
	or' degree (1 major) Business M		omics (2009)			
	or' degree (1 major) Business M	_	-			
Bachel	Bachelor' degree (1 major) Business Management and Economics (2013)					
Bachel	Bachelor' degree (1 major) Business Management and Economics (2008)					
	or' degree (1 major) Business M	-				
	or' degree (1 major) Business In	•				
	or' degree (1 major) Business In	•	_			
	or' degree (1 major) Business In	•				
	or' degree (1 major) Business In	•	-			
Bachel	Bachelor' degree (1 major) Business Information Systems (2008)					



Module title					Abbreviation	
Mathematics 2 for students in Economics					10-M-MWW2-072-m01	
Module coordinator Module offere					L	
Dean o	f Studi	es Mathematik (Mathema	atics)	Institute of Mathem	natics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	undergraduate				
Conten	ts					
Theory	of real	valued functions in seve	ral variables and bas	ics in linear algebra		
		ning outcomes				
			e in analysis and lea	rns hasic linear alge	ebra. He/She is able to apply the-	
		simple problems in eco				
Course	S (type, r	number of weekly contact hours,	language — if other than Ger	man)		
V + Ü (r	no info	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)	
		·			ot every semester, information on whether	
		le for bonus)			,	
written	exami	nation (approx. 120 minu	ites)			
Allocat	ion of p	olaces				
Additio	nal inf	ormation	-			
Worklo	ad					
Teachi	ng cycl	 P				
	15 cycl					
Referre	d to in	LPO I (examination regulation	s for teaching degree progra	mmac)		
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Module	2000	are in				
		ree (1 major) Geography	(2008)			
		ree (1 major) Business M		omics (2000)		
	_	ree (1 major) Business M	_	-		
Bachelor' degree (1 major) Business Management and Economics (2013)						
	_	ree (1 major) Business M	•			
	_	ree (1 major) Business M	_			
Bachel	or' deg	ree (1 major) Business In	formation Systems (2	2014)		
	_	ree (1 major) Business In	•	•		
	_	ree (1 major) Business In	•	_		
Bachel	or' deg	ree (1 major) Business In	formation Systems (2	:009)		
Bachel	Bachelor' degree (1 major) Business Information Systems (2008)					



Module	e title		Abbreviation			
Descri	ptive S1	tatistics and Introduction	12-Stat-G-132-m01			
Module	e coord	inator		Module offered by		
holder	holder of the Chair of Econometrics			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level		Other prerequisites			
1 seme	1 semester undergraduate					
Conten	Contents					

Description:

This module deals with the basic terms and concepts of descriptive statistics, indices and probability calculus. It introduces students to common frequency distributions and fundamental distributional characteristics of one-dimensional data as well as basic concepts and methodology necessary for the description and interpretation of multi-dimensional data. In addition, interpretation and calculation with indices as well as fundamental terms of probability calculus are discussed in the second half of the course.

Outline of syllabus:

- 1. Basic terms in statistics
- 2. Frequency distributions
- 3. Distributional characteristics
- 4. Multi-dimensional data
- 5. Index calculus
- 6. Fundamental probability calculus
- 7. Random variables and distributions

Reading:

Assenmacher, W.: Deskriptive Statistik, Springer.

Bamberg, G., Baur, F.: Statistik, Oldenbourg.

Bohley, P.: Statistik, Oldenbourg.

Hartung, J., Elpelt, B., Klösner, K.-H.: Statistik, Oldenbourg.

Hippmann, H.-D.: Statistik, Schäffer-Poeschel.

Leiner, B.: Einführung in die Statistik.

Litz, H.-P.: Statistische Methoden in den Wirtschafts- und Sozialwissenschaften, Oldenbourg.

Mosler, K., Schmid, F.: Beschreibende Statistik und Wirtschaftsstatistik, Springer.

Schaich, E., Köhle, B., Hartung, J.: Statistik I für Volkswirte, Betriebswirte und Soziologen, Verlag Franz Vahlen.

Schira, J.: Statistische Methoden der VWL und BWL, Pearson Studium.

Intended learning outcomes

Students acquire knowledge of the fundamental terms and concepts of descriptive statistics. In particular, they become familiar with the application and interpretation of common visual and formal tools for descriptive data analysis while simultaneously learning how to competently deal with economic and/or statistical data. On the visual side, this includes knowledge of the construction and interpretation of histograms, bar plots, pie charts, and empirical distribution functions, while on the formal side students learn how to deal with basic distributional characteristics and correlation measures. Additionally, students are familiarized with index calculus and interpretation (in particular the Laspeyres and the Paasche price index) as well as with the most fundamental concepts and terms of probability calculus.

The competences acquired in this course serve as a prerequisite for "Introductory Statistics II".

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)



Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) written examination (approx. 90 minutes) or c) written examination (approx. 120 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	title				Abbreviation		
Founda	tions A	Algorithms and Data Stru	ıctures		10-I-GADSV-141-m01		
Module	Module coordinator			Module offered by	<u> </u>		
Dean of	f Studie	es Informatik (Computer	Science)	Institute of Comput	er Science		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites				
1 seme	ster	undergraduate					
Conten	ts						
		nalysis of algorithms, rec trees, graphs, basic gra			ods, data structures, abstract da-		
Intende	ed learı	ning outcomes					
student	ts are f	amiliar with the basic pa	radigms of the design	n of algorithms and a	y describe and analyse them. The are able to apply them in practical ns and to prove their correctness.		
Course	S (type, n	number of weekly contact hours,	language — if other than Ger	rman)			
V (no in	ıformat	tion on SWS (weekly con	tact hours) and cours	e language available	e)		
		sessment (type, scope, langua le for bonus)	age — if other than German,	examination offered — if no	ot every semester, information on whether		
written	examiı		y an oral examinatior	n of one candidate ea	t the beginning of the course, the ach (approx. 20 minutes) or an		
Allocati							
Additio	nal inf	ormation					
Worklo	ad						
Teaching cycle							
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)						
Module	Module appears in						
Bachelo	Bachelor' degree (1 major) Business Information Systems (2014)						



Module title Abbreviation							
Tutorial Foundations Algorithms and Data Structures 10-I-GADST-141-m01					10-I-GADST-141-m01		
Module	e coord	inator		Module offered by			
Dean o	f Studie	es Informatik (Computer	Science)	Institute of Comput	er Science		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)			
5	(not) s	successfully completed					
Duratio	on	Module level	Other prerequisites				
1 seme	ster	undergraduate					
Conten	its						
_		alysis of algorithms, rec trees, graphs, basic grap			ods, data structures, abstract da-		
Intend	ed learı	ning outcomes					
studen	ts are f	amiliar with the basic pa	radigms of the desigr	n of algorithms and a	y describe and analyse them. The are able to apply them in practical ns and to prove their correctness.		
Course	S (type, n	umber of weekly contact hours, I	anguage — if other than Ger	man)			
Ü (no i	nformat	ion on SWS (weekly con	tact hours) and cours	e language available	e)		
		eessment (type, scope, langua	ge — if other than German, o	examination offered — if no	ot every semester, information on whether		
	ly) or b)				50% of exercises to be completed sessment to be selected by the		
Allocat	ion of p	olaces					
Additio	nal inf	ormation					
Worklo	ad						
Teaching cycle							
							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Module	Module appears in						



Module	Module title Abbreviation						
Introdu	ictory Programming Course		10-I-EPP-141-m01				
Module	e coordinator		Module offered by				
Dean o	f Studies Informatik (Computer	Science)	Institute of Comput	er Science			
ECTS	Method of grading	Only after succ. con	npl. of module(s)				
10	(not) successfully completed						
Duratio	on Module level	Other prerequisites					
1 seme	ster undergraduate						
Conten	ts						
	ogramming language used is Jav nented independently.	ra. In the practical co	urse, small to middle	e-sized java programs are to be			
Intende	ed learning outcomes						
The stu	dents are able to independently	y develop and implen	nent small to middle	sized Java programs.			
Course	S (type, number of weekly contact hours,	language — if other than Ger	rman)				
P (no ir	nformation on SWS (weekly cont	tact hours) and cours	e language available	2)			
Method	d of assessment (type, scope, langua	ge — if other than German,	examination offered — if no	ot every semester, information on whether			
module is	s creditable for bonus)						
If anno	unced by the lecturer at the beg nation of one candidate each (ap	inning of the course,	the written examina	tion (approx. 60 to 120 minutes). tion can be replaced by an oral in groups (groups of 2, approx.			
Allocat	ion of places						
Additio	onal information						
Worklo	ad						
Teaching cycle							
Referred to in LPO I (examination regulations for teaching-degree programmes)							
Module	Module appears in						
Bachel	Bachelor' degree (1 major) Business Information Systems (2014)						



module tit	tle	Abbreviation		
Software Technology				10-I-STV-141-m01
Module co	ordinator		Module offered by	
Dean of Studies Informatik (Computer Science)			Institute of Computer Science	
ECTS M	ethod of grading	Only after succ. co	ompl. of module(s)	
5 nu	ımerical grade			
Ouration	Module level	Other prerequisite	s	
1 semester undergraduate				
Contents	-			

Object-oriented software development with UML, development of graphical user interfaces, foundations of databases and object-relational mapping, foundations of web programming (HTML, XML, scripting languages, web frameworks).

Intended learning outcomes

The students possess a fundamental theoretical and practical knowledge on the design and development of software systems, in particular for the web.

 $\textbf{Courses} \ (\textbf{type, number of weekly contact hours, language} - \textbf{if other than German})$

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 to 120 minutes); if announced by the lecturer at the beginning of the course, the written examination can be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups (groups of 2, approx. 30 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Computational Mathematics (2014)

Bachelor' degree (1 major) Aerospace Computer Science (2014)



Modu	le title			Abbreviation		
Tutori	al Softw	vare Technology		10-l-STT-141-m01		
Modu	le coord	inator		Module offered by		
Dean	of Studi	es Informatik (Computer	Science)	Institute of Comput	ter Science	
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)		
5	(not)	successfully completed				
Durati	ion	Module level	Other prerequisites			
1 sem	ester	undergraduate				
Conte	nts		•			
tabase					r interfaces, foundations of da- L, XML, scripting languages, web	
Intend	led lear	ning outcomes				
		possess a fundamental tems, in particular for the		cal knowledge on the	e design and development of	
Cours	es (type, r	number of weekly contact hours,	anguage — if other than Ger	man)		
Ü (no	informa	tion on SWS (weekly con	tact hours) and cours	e language availabl	e)	
		sessment (type, scope, langua ole for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether	
	tly) or b			•	50% of exercises to be completed sessment to be selected by the	
Alloca	tion of	places				
Additional information						
Workl						

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Computational Mathematics (2014)

Bachelor' degree (1 major) Aerospace Computer Science (2014)



Compulsory Electives

(50 ECTS credits)

Of the following 4 modules, students may take no more than 2 modules: 12-APB1, 12-APB2, 12-APV1, 12-APV2



Business Information Systems

(ECTS credits)

Students must take no less than one of the four modules 12-Wiinf-FS, 12-INS-FS, 10-I-SEM1 or 10-I-SEM2.



Module title					Abbreviation	
IT-Law for Business Informatics					12-ITRW-132-m01	
Module coordinator				Module offered by		
holder of the Chair of Business Management and Busines Information Systems			agement and Business	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequisite		Other prerequisites				
1 semester undergraduate						
Conten	Contents					

Data protection law:

The course provides a systematic overview of key aspects of German and European data protection laws specifically in relation to IT and internet issues. The course will use numerous practical examples and exercises from the areas of IT and internet to illustrate the respective contents.

Outline of syllabus:

- · Principles and historical development of data protection law
- · Legal goals of data protection law
- · Statutory powers for data use
- · Privacy policy regarding IT and internet issues
- · Privacy regarding IT outsourcing
- · Privacy and marketing
- · Consequences of data breaches
- · Rights of the person concerned
- · Employee data protection
- · Outlook on the forthcoming EU Data Protection Regulation

Media law:

The course will first address the classification of the two areas of law in the legal system. In the section on media law, the course will focus on the basic principles of the right to report (press freedom, moral rights) and internet law. In addition, the course will discuss the basic principles of copyright with its manifestations in IT law. The section on trademark law will include a comprehensive overview of the law of intellectual property (patents, design rights, competition law aspects). This section will focus on the core area of trademark law: registration of trademarks, delineation of brands and trademarks, protection of trade marks, infringement of trademarks and law enforcement. The course will mainly work with cases.

Intended learning outcomes

Data Protection Law:

After completing the course, the students will be able to

1. provide an overview of key aspects of the german and european data protection lay with practical examples.

Media Law:

After completing the course, the students will be able to

- 1. classify the two areas of law in the legal system,
- 2. reflect the principles of the law of reporting (press freedom, moral rights) and Internet Law,
- 3. constitute the basics of copyright and its manifestations in IT Law and
- 4. give an overall view of the law of intellectual property (patents, design rights, competition law aspects).



Courses (type, number of weekly contact hours, language — if other than German)

This module comprises 2 module components. Information on courses will be listed separately for each module component.

- 12-ITRW-1-132: V (no information on SWS (weekly contact hours) and course language available)
- 12-ITRW-2-132: V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

Assessment in this module comprises the assessments in the individual module components as specified below. Unless stated otherwise, successful completion of the module will require successful completion of all individual assessments.

Assessment in module component 12-ITRW-1-132: Data Protection Law

- 3 ECTS, Method of grading: numerical grade
- written examination (approx. 60 minutes)

Assessment in module component 12-ITRW-2-132: Brand and Media Law

• 2 ECTS, Method of grading: numerical grade

written examination (approx. 60 minutes)					
Allocation of places					
Additional information					
Workload					
Teaching cycle					
Referred to in LPO I (examination regulations for teaching-degree programmes)					

Module appears in

Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)



Module title				Abbreviation		
eBusiness					12-EBus-F-132-m01	
Module coordinator				Module offered by		
holder	holder of the Chair of Information Systems Engineering			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	mpl. of module(s)		
5	nume	erical grade				
Duratio	on	Module level	Other prerequisites	5		
1 semester undergraduate						
Conten	Contents					

E-business is a comprehensive, digital processing of business transactions between private and public enterprises as well as institutions and their clients on global public and private networks such as the internet. Precisely because euphoria for e-business has waned considerably in recent years, a lot of emphasis is now being placed on introducing such solutions in a user-oriented way. This lecture will first discuss the supporting economic theories and will then describe and analyse individual solutions such as e-procurement, e-shop, e-marketplace and e-community in detail.

Intended learning outcomes

The module provides students with knowledge about:

- (i) E-Procurement
- (ii) E-Shop
- (iii) E-Marketplace
- (iv) E-Community

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) term paper (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Master's degree (1 major) Media Communication (2014)

Master's degree (1 major) Media Communication (2013)



Module title					Abbreviation
Forward and Reverse Business Engineering					12-FRBE-F-132-m01
Module coordinator				Module offered by	
Business Integration Prof. Thome Fa				Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequ		Other prerequisites	i		
1 semester undergraduate					

Contents

"Business Engineering" refers to the method and model-based design theory for companies in the information age. "Forward" refers to design methods (such as situation analysis, requirements analysis and business process modelling) that help implement a new solution. "Reverse" refers to approaches (such as the use and process analysis) that make it possible to improve or re-design existing structures and processes. Market requirements and technological innovation potential are typical reasons for the continuous transformation of a company. The resulting change needs to be implemented into the organisational structure, business processes and information systems.

The course traces the implementation cycle of enterprise software from the point of view of a member of a project team. In addition to acquainting students with the theoretical basis of adaptation, the course will also discuss examples from practical projects.

Intended learning outcomes

The students know in detail the process of adaptation of business software libraries. They master the methods of Forward Engineering (such as situation analysis, requirement analysis, process modeling and business blueprint) and Reverse Engineering (Reverse Business Engineering) and their implementation in tools.

Courses (type, number of weekly contact hours, language — if other than German)

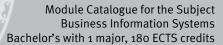
V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) term paper (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1

Allocation of places

Number of places: 50. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and the number of applications from Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) exceeds the number of available places, places will be allocated among applicants from this group according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (4) When places are allocated in accordance with (2) and the number of applications from students of other subjects exceeds the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (5) Within the groups according to (1) and (2), applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (6) Places on all courses of the module component with a restricted number of places will





be allocated in the same procedure. (7) A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Master's degree (1 major) Media Communication (2014)

Master's degree (1 major) Media Communication (2013)



Module	Module title Abbreviation						
Web Pi	rogram	ming			12-WebP-F-132-m01		
Module	e coord	inator		Module offered by			
holder	of the (Chair of Information Syste	ems Engineering	Faculty of Business	Management and Economics		
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)			
5	nume	rical grade					
Duratio	on	Module level	Other prerequisites				
1 seme	ster	undergraduate					
Conten	ts		,				
and the	e style s ur units	sheet language CSS (four s.			uss the markup language HTML age PHP will be discussed in ano-		
		ning outcomes					
	odule pi IL, CSS,	rovides students with kno	owledge of:				
	abases						
(iii) Da	tabase-	based Internet application	ons				
Course	S (type, r	number of weekly contact hours, l	anguage — if other than Ger	man)			
V + Ü (ı	no infor	rmation on SWS (weekly	contact hours) and co	ourse language avail	able)		
		sessment (type, scope, langua lle for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether		
tes; gro	oups of		roups of 3: approx. 3	o minutes) or c) com	ate each: approx. 10 to 15 minu- npletion of programming exerci- 1:1		
Allocation of places							
							
Additional information							
Workload							
<u>-</u>							
Teaching cycle							

Bachelor' degree (1 major) Business Information Systems (2014)

Referred to in LPO I (examination regulations for teaching-degree programmes)



Module title					Abbreviation	
E-Business Project					12-EBP-132-m01	
Module coordinator				Module offered by	Module offered by	
holder	holder of the Chair of Information Systems Engineering			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. co	ompl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level Other pre		Other prerequisit	es		
1 seme	1 semester undergraduate					
Conten	Contents					

In this course, students will acquire the technical, organisational and social skills necessary for a real e-business. The principal distinguishing feature of this course is its high practical relevance. The project work - evolving from the conceptual design to status presentations and final report - will be completed in small groups.

Intended learning outcomes

After completion of the module students are able

- (i) to understand challenges of real e-business companies;
- (ii) to apply the acquired knowledge to solve a specific, real problem;
- (iii) to present developed results;
- (iv) to collect experience in the field of search engine optimization.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 20 pages) or c) term paper (approx. 10 to 20 pages) and presentation (approx. 15 minutes), weighted 2:1 or d) entirely or partly computerised written examination (approx. 60 minutes)

Language of assessment: German, English

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title		Abbreviation		
Supply Chain Management					12-SCM-F-132-m01
Module coordinator				Module offered by	
holder	holder of the Chair of Logistics and Quantitative Methods			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Oth		Other prerequisites		
1 seme	1 semester undergraduate				
Conter	Contents				

The seminar "Supply Chain Management" will introduce students to tactical and operational planning problems of supply chain management. It will discuss the wording of these as formal models and, with the help of a continuous case study, will acquaint students with the implementation of these models in SAP APO.

Intended learning outcomes

After completing this seminar students can

- (i) apply selected and applied quantitative models for procurement, production, sales and supply chain management;
- (ii) face the practical problems when using real data to feed models;
- (iii) understand the challenges to reach a coordinated decision in a company.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

- a) written examination (approx. 60 minutes) or
- b) term paper (approx. 15 pages) or
- c) term paper (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1

Language of assessment: German, English

Assessment offered: once a year, summer semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Logistics & Supply Chain Management					12-LSCM-132-mo1
Module coordinator				Module offered by	
holder	holder of the Chair of Logistics and Quantitative Methods			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Durati	Duration Module level Other prereq		Other prerequisites	3	
1 semester undergraduate					
Conto	Contents				

Contents

In this module, students will learn, on a case-by-case basis, how companies successfully implemented quantitative planning methods to optimise their processes in logistics and supply chain management.

Intended learning outcomes

After completing this module students can

- 1. understand mathematical models to solve practical problems in logistics and supply chain management,
- 2. evaluate and critique the results of such models, and
- 3. understand, describe, and evaluate the limits of such models.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written elaboration (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1 Language of assessment: German, English

Assessment offered: once a year, winter semester

Allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Applicants who have already achieved a total of 90 ECTS credits or more will be given preferential consideration. (2) When places are allocated in accordance with (1) and the number of applications exceeds the number of available places, places will be allocated according to the average grade of assessments taken so far; among applicants with the same average grade, places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation	
Managerial Decision Making					12-MDM-132-m01	
Module coordinator				Module offered by		
holder of the Chair of Logistics and Quantitative Methods			Quantitative Methods	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duration Module level Othe		Other prerequisites	Other prerequisites			
1 semester undergraduate						
Contents						

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written elaboration (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1 Language of assessment: German, English

Assessment offered: once a year, summer semester

Allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Applicants who have already achieved a total of 90 ECTS credits or more will be given preferential consideration. (2) When places are allocated in accordance with (1) and the number of applications exceeds the number of available places, places will be allocated according to the average grade of assessments taken so far; among applicants with the same average grade, places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title			Abbreviation	
Computer Information Systems 1			12-CIS1-132-m01	
Module coordinator		Module offered by		
holder of the Chair of Business M Information Systems	anagement and Business	Faculty of Busines	s Management and Economics	
ECTS Method of grading	Only after succ. con	npl. of module(s)		
5 numerical grade				
Duration Module level	Other prerequisites	Other prerequisites		
1 semester undergraduate				
Contents				
stems) that may be used, for examing to the subject selected. Among others, the subject Agiles accredited as Computer Informat	Vorgehen in Softwareproje		·	
Intended learning outcomes				
The Competences differ depending	ng on the course to be take	en into account.		
Courses (type, number of weekly contact	hours, language — if other than Ge	rman)		
$V + \ddot{U}$ (no information on SWS (we	eekly contact hours) and co	ourse language avai	lable)	
Method of assessment (type, scope, module is creditable for bonus)	language — if other than German,	examination offered — if n	ot every semester, information on whether	
a) written examination (approx. 6 b) term paper (approx. 10 to 15 pa c) oral examination (one candida approx. 30 minutes) Language of assessment: German Assessment offered: only when a quent semester	ages) and presentation (ap te each: approx. 10 to 15 m n, English	ninutes; groups of 2	: approx. 20 minutes; groups of 3:	
Allocation of places				
Additional information				
Workload				
Toaching cycle				
Teaching cycle				
Performed to in LPO L	unlations for the sale to the			
Referred to in LPO I (examination reg	ulations for teaching-degree progra	ammes)		
Module appears in				

Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)



Module	e title				Abbreviation
Compu	ter Info	ormation Systems 2			12-CIS2-132-m01
Module	e coord	inator		Module offered by	
holder Informa		Chair of Business Manago ystems	ement and Business	Faculty of Business	Management and Economics
ECTS	Metho	od of grading	Only after succ. con	ıpl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts		•		
ding to	the su others	bject selected.	ehen in Softwareproje		road. Contents will vary accor-
Intend	ed lear	ning outcomes			
The Co	mpeter	nces differ depending on	the course to be take	n into account.	
Course	S (type, r	number of weekly contact hours, l	anguage — if other than Ger	man)	
V + Ü (1	no infor	mation on SWS (weekly	contact hours) and co	urse language avail	able)
		sessment (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether
b) term c) oral approx Langua	paper examin . 30 mi ige of a ment o	nutes) ssessment: German, Eng ffered: only when annou	and presentation (ap :h: approx. 10 to 15 m :lish	inutes; groups of 2:	veighted 2:1 or approx. 20 minutes; groups of 3: s are offered and in the subse-
Allocat	ion of p	olaces	,		
Additio	nal inf	ormation	•		
Worklo	ad				
	-				
Teachi	ng cycl	e			
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	mmes)	
Module	e appea	nrs in			

Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)



Module	title				Abbreviation
Informa	ation E	conomics - Software Proj	ect		12-WI-SWP-092-m01
Module	coord	inator		Module offered by	
holder Informa			ement and Business	Faculty of Business	Management and Economics
ECTS	Metho	od of grading	Only after succ. com	pl. of module(s)	
10	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts				
knowle Reading	odule w dge an g:	vill present students with d skills, over the course ding to content			onsolidate their theoretical re-related topic.
Intende	ed learı	ning outcomes			
(i) outli	ne pra	ng the course "Wirtschaf ctical problem solutions d solve practical IS situat	on different topics on		nts will be able to
Course	S (type, n	number of weekly contact hours, l	anguage — if other than Ger	man)	
P (no in	format	ion on SWS (weekly cont	act hours) and cours	e language available	e)
		sessment (type, scope, langua le for bonus)	ge $-$ if other than German, ϵ	examination offered — if no	ot every semester, information on whether
term pa	aper (ap	oprox. 20 pages) and pre	sentation (approx. 15	minutes), weighted	2:1
Allocat	ion of p	olaces			
Additio	nal inf	ormation			
		-			
Worklo	ad				
Teachi	ng cycl	e			
Referre	d to in	LPO I (examination regulation	s for teaching-degree progra	mmes)	
Module	appea	rs in			
Bachel	Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013) Bachelor' degree (1 major) Business Information Systems (2009)				



Modul	e title	'			Abbreviation	
Practio	al Cour	se in Software for Stude	nts in Business Infor	mation Systems	10-I-SWP-WI-141-m01	
Modul	e coord	inator		Module offered by		
Dean of Studies Informatik (Computer Science)		Science)	Institute of Comput	er Science		
ECTS Method of grading Only after succ		Only after succ. con	npl. of module(s)			
10 (not) successfully completed						
Duratio	on	Module level	Other prerequisites			
1 seme	ester	undergraduate				
Conter	nts					
cation	of solut		ML) and milestones, (user manual, prograi	uirements specifications, specifi- mming documentation, presenta-	
Intend	ed learı	ning outcomes				
The stu		possess the practical ski	lls for the design, dev	velopment and execu	ution of a software project in	
Course	es (type, r	number of weekly contact hours, I	anguage — if other than Ger	rman)		
P (no i	nformat	ion on SWS (weekly cont	act hours) and cours	e language available	2)	
		sessment (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether	
		a larger software project r group)	in groups (approx. 3	oo hours per person) and final presentation (approx.	
Alloca	tion of p	olaces				
Additio	onal inf	ormation				
Worklo	oad					
Teachi	ng cycl	e				
Referre	ed to in	LPO I (examination regulation	s for teaching-degree progra	mmes)		
Modul	e appea	nrs in				
Bache	Bachelor' degree (1 major) Business Information Systems (2014)					



Module title		Abbreviation
Seminar: Information Technologies		12-Wiinf-FS-141-m01

Module coordinator	Module offered by		
holder of the Chair of Business Management and Business	Faculty of Business Management and Economics		
Information Systems			

ECTS	Method of grading		Only after succ. compl. of module(s)
5	nume	rical grade	-
Duratio	n	Module level	Other prerequisites
1 seme	ster	undergraduate	-

Contents

In this course, students will acquire important knowledge and skills that will enable them to prepare a well-structured term paper and to present the results of their work with the help of relevant topics in the fields of information systems and enterprise systems.

Reading:

will vary according to topic

Intended learning outcomes

After completing the course "Wirtschaftsinformatik-Seminar", students will be able to

- 1. understand the fundamentals of scientific literature reviews;
- 2. integrate elaborated content in a scientific thesis;
- 3. create presentations independently.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1

Allocation of places

Wirtschaftsinformatik (Business Information Systems) Bachelor's (180 ECTS): no restrictions. Other degree programmes: minimum 15 places. More places will be available provided there is enough capacity. Should the number of applications from students of other subjects exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective subject; among applicants with the same number of ECTS credits, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot; applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in





Modul	Module title			Abbreviation	
Seminar: Information Systems			12-INS-FS-132-m01		
Module coordinator				Module offered by	
holder	older of the Chair of Information Systems Engineering		ystems Engineering Faculty of Business Management and Economics		Management and Economics
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)	
5	nume	rical grade			
Duration Module level Ot		Other prerequisite	Other prerequisites		
1 semester undergraduate					
Conter	nts				

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

 $\textbf{Courses} \ (\textbf{type}, \, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

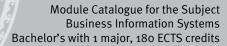
S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 20 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German, English

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and the number of applications from Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) exceeds the number of available places, places will be allocated among applicants from this group according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (4) When places are allocated in accordance with (2) and the number of applications from students of other subjects exceeds the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (5) Within the groups according to (1) and (2), applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (6) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (7) A waiting list will be maintained and places re-allocated as they become available.





Additional information
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Workload
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Teaching cycle
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Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Bachelor' degree (1 major) Business Management and Economics (2013)
Bachelor' degree (1 major) Business Information Systems (2014)



					Abbreviation
Semina	r 1				10-I-SEM1-141-m01
Module	coordi	nator		Module offered by	
Dean of	Studie	es Informatik (Computer	Science)	Institute of Comput	ter Science
ECTS	Metho	d of grading	Only after succ. con	npl. of module(s)	
5	numer	ical grade	-		
Duratio	n	Module level	Other prerequisites		
1 semes	ster	undergraduate			
Content	ts				
ware wi	th writt		n. The topics in modu	les 10-I-SEM1 and 10	ture and, where applicable, soft- o-I-SEM2 must come from diffe-
Intende	d learn	ing outcomes			
		re able to independently ten form and to orally pr			nce, to summarise the main
Courses	(type, n	umber of weekly contact hours, l	anguage — if other than Ger	rman)	
S (no in	formati	ion on SWS (weekly cont	act hours) and cours	e language availabl	e)
		essment (type, scope, langua e for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether
discuss	ion on	ation (approx. 10 to 15 pa a topic from the field of o ssessment: German, Eng	computer science	tation (approx. 30 to	o 45 minutes) with subsequent
Allocati	on of p	laces			
Additio	nal info	ormation			
Worklo	ad				
Teachin	g cycle)			
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	ımmes)	

Module appears in

Bachelor' degree (1 major) Computer Science (2014)



Module	Module title				Abbreviation
Semina	ar 2				10-I-SEM2-141-m01
Module	coord	inator		Module offered by	'
Dean o	f Studie	es Informatik (Computer	Science)	Institute of Comput	ter Science
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts		•		
rent are Intende The stu	eas (thi ed leari dents a	s usually means that the ning outcomes are able to independentl	y are assigned by diff y review a current top	ferent lecturers). ic in computer scier	o-I-SEM2 must come from diffe-
		tten form and to orally p	· · ·	· · · · · · · · · · · · · · · · · · ·	
		umber of weekly contact hours,			
S (no ir	format	ion on SWS (weekly con	tact hours) and cours	e language available	e)
		sessment (type, scope, langua le for bonus)	nge — if other than German,	examination offered — if no	ot every semester, information on whether
discus	sion on	ation (approx. 10 to 15 pa a topic from the field of ssessment: German, Eng	computer science	tation (approx. 30 to	o 45 minutes) with subsequent
Allocat	ion of p	olaces			
Additio	nal inf	ormation			
Worklo	ad				

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)



Business Administration

(ECTS credits)



Module	e title		Abbreviation	
Entrepi	reneurs	ship, Competition and S	Strategy	12-U&UF-F-132-m01
Module	e coord	inator		Module offered by
holder of the Chair of Business Administration and Marketing		nistration and Marke-	Faculty of Business Management and Economics	
ECTS Method of grading Only after succ. c		Only after succ. con	ompl. of module(s)	
	nume	rical grade		
Ouratio	on	Module level	Other prerequisites	
seme	ster	undergraduate		
Conten	its			
	dule b		,	marktorientierter Unternehmensführung" ("Funda- ematic introduction to the approaches of corporate

The module builds on the introductory course "Grundlagen marktorientierter Unternehmensführung" ("Fundamentals of Market-based Management"). It provides a systematic introduction to the approaches of corporate management (stakeholder and shareholder value approach) as well as an overview of market-oriented corporate governance. In addition, aspects of responsible leadership will be discussed.

The theory of Chester Barnard with the idea of creating a complex economic incentive contribution balance in the company will help students develop an in-depth understanding of typical management tasks. In addition, the course will focus on the development of business plans for the successful establishment and the continued existence of companies.

Outline of syllabus:

- 1. Business and strategy in economic theory
- 2. Business plan as a strategy concept
- 3. Stakeholder management and responsible leadership
- 4. Stakeholder value, shareholder value and creating shared value

Intended learning outcomes

Students will gain profound knowledge of basics in business as well as basics in different approaches in corporate management. Furthermore the students will get an overview of the main tools to create a business plan.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Market	t Resea	rch			12-MaFo-F-082-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Administrati		stration and Marke-	Faculty of Business Management and Economics		
ECTS Method of grading		Only after succ. compl. of module(s)			
5	nume	rical grade			
Duration		Module level	Other prerequisites		
1 semester		undergraduate			
Conten	its		•		
This module will acquaint students with modern methods of market research as well as multivariate statistical methods and will thus equip them with the skills necessary to independently conduct practical and empirical scientific studies.					

Intended learning outcomes

German intended learning outcomes available but not translated yet.

Die Studierenden verfügen über Kenntnisse moderner Marktforschungsmethoden und multivariater statistischer Verfahren zur eigenständigen Durchführung von praktischen und wissenschaftlichen empirischen Studien.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) China Business and Economics (2014)



Master's degree (1 major) China Business and Economics (2012) Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module title					Abbreviation
Works	hop Co	rporate Planning			12-PU-132-m01
Modul	e coord	inator		Module offered by	
holder of the Chair of Business Administration and ting		istration and Marke-	Faculty of Business Management and Economics		
ECTS	Meth	thod of grading Only after succ. co		npl. of module(s)	
5	numerical grade				
Duration Module level		Other prerequisites			
1 semester		undergraduate			
Conter	nts				

Contents

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) assignment to be completed at home (business plan, approx. 30 pages) and presentation (approx. 15 minutes), weighted 2:1

Allocation of places

Number of places: 25. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

dditional information
/orkload
eaching cycle



Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title				Abbreviation		
		ction and Logistics Man	agement. Material Re	equirements Plan-	12-BPL-F-082-m01		
ning		•		•			
Module coordinator				Module offered by			
holder of the Chair of Business Management and Industria Management			ement and Industrial	Faculty of Business	Management and Economics		
ECTS	Metho	od of grading	Only after succ. com	ıpl. of module(s)			
5 numerical grade							
Duratio	n	Module level	Other prerequisites				
1 seme	ster	undergraduate					
Conten	ts	J					
on and	Logisti		isks and processes, i	n particular in the ar	dlagen" ("Procurement, Producti- ea of materials management, will l be developed.		
Intende	ed learı	ning outcomes					
The students are able to analyze the areas of responsibility of the functions of procurement, production and logistics as well as their interdependencies in an integrated perspective and evaluate concepts for their management. In addition, they are able to develop models in the domain of materials management and apply solution procedures to the planning problems.							
Course	S (type, n	umber of weekly contact hours,	anguage — if other than Ger	rman)			
V + Ü (r	no infor	mation on SWS (weekly	contact hours) and co	ourse language avail	able)		
		eessment (type, scope, langua le for bonus)	ge — if other than German, e	examination offered — if no	ot every semester, information on whether		
written	exami	nation (approx. 60 minut	es)				
Allocat	ion of p	olaces					
Additio	nal inf	ormation					
Worklo	ad						
Teachi	ng cycl	 A					
	3 0,00						
	d to in	LPO I (examination regulation	s for teaching-degree progra	mmes)			
Module	appea	rs in					
Bachel	or' deg	ree (1 major) Business M	anagement and Econ	omics (2009)			
Bachelor' degree (1 major) Business Management and Economics (2013)							
Bachelor' degree (1 major) Business Management and Economics (2008)							
Bachelor' degree (1 major) Business Management and Economics (2010) Bachelor' degree (4 major) Francomathematics (2000)							
Bachelor' degree (1 major) Economathematics (2009) Bachelor' degree (1 major) Economathematics (2012)							
	_	•					
Bachelor' degree (1 major) Economathematics (2008)							
Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)							
Bachelor' degree (1 major) Business Information Systems (2013)							
Dacriel	Dachelor degree (1 major) Business information Systems (2009)						

Bachelor' degree (1 major) Business Information Systems (2008) Master's degree (1 major) China Business and Economics (2014)



Master's degree (1 major) China Business and Economics (2012) Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Modul	e title				Abbreviation
Semin	ar: Sup	ply, Production and L	ogistics Management		12-BPL-FS-132-m01
Modul	e coord	linator		Module offered by	
holder of the Chair of Business Management and Industrial Management		Faculty of Business Management and Economics			
ECTS	Meth	Nethod of grading Only after succ. co		npl. of module(s)	
5	numerical grade				
Duration		Module level	Other prerequisites	Other prerequisites	
1 semester		undergraduate			
Conter	nte				

The seminar will focus on special problems in the areas of procurement, production, logistics or business management. Students will independently work on the respective problem and write a seminar (term) paper. Usually, this will be largely literature based with students learning how to carry out structured literature analyses and prepare systematic evaluations. In individual cases, students may also conduct empirical research of their own or further develop formal models. Students will be required to deliver a talk on the subject in class.

Intended learning outcomes

The students will be able to study advanced problems on their own and structure them in a (seminar) paper. They will learn to present the central results and discuss related issues in class.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) term paper (approx. 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or b) term paper (approx. 20 to 25 pages)

Language of assessment: German, English

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated according to the average grade of the two modules 12-BPL-G and 12-BPL-F; among applicants with the same average grade, places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Financi IFRS)	ial Acco	ounting and Auditing 1 - F	inancial Statements	(German GAAP,	12-Wipr1-F-082-m01
Module coordinator Module offered by					
holder of the Chair of Business Management and Accounting			ement and Accoun-	Faculty of Business Management and Economics	
ECTS	TS Method of grading		Only after succ. compl. of module(s)		
5	nume	nerical grade			
Duration Module level		Other prerequisites			
1 semester		undergraduate			
Conten	Contents				

Content: This module is based on introductory courses in the areas of financial and managerial accounting and includes essential aspects of corporate financial accounting. It delivers a systematic presentation and interpretation of financial reporting standards according to the Handelsgesetzbuch (German Commercial Code, HGB) and International Financial Reporting Standards (IFRS). In addition, it introduces students to financial statement analysis methods.

Outline of syllabus: Fundamentals of financial statements; purpose and basic assumptions of financial accounting; recognition, valuation and presentation of assets, liabilities and equity; financial statement analysis.

Reading:

Baetge, J./Kirsch, H-J./Thiele, St.: Bilanzen, Düsseldorf.

Coenenberg, A.G.: Jahresabschluss und Jahresabschlussanalyse, Stuttgart. Heuser, P.J./Dörschell, A.: IFRS Handbuch, Cologne 2012. Most recent editions.

Intended learning outcomes

The students have a deeper understanding of business fundamentals in accounting according to national (HGB) and international (IFRS) principles. They can systematically arrange and play with the knowledge and apply the acquired knowledge, i.e. resolve accounting and financial statement analysis problems of medium difficulty.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor's with 1 major Business Information Sy-
stems (2014)



Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) Business Management (2013)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module	e title				Abbreviation	
		ounting and Auditing 2 - (Consolidated Financi	al Statements (Ger-	12-Wipr2-F-082-m01	
man G	AAP, IF	RS)			·	
Module	e coord	inator		Module offered by		
holder of the Chair of Business Management and Accounting				Faculty of Business Management and Economics		
			Only after succ. con	ipl. of module(s)		
5 numerical grade Other programicites						
Duration Module level Other prerequisite			Other prerequisites			
1 seme	ster	undergraduate				
Conten	ts					
2. Lega 3. Cons 4. Capi 5. Debt 6. Cons 7. Cons 8. Equi 9. Sele Readin Baetge (most r	Il obligate solidate tal conso solidate ty method processed for the cent of th	oblems n/Thiele: Konzernbilanzer edition) ning outcomes g this module "Konzernred	ts es n, Düsseldorf. chnungslegung nach	HGB und IFRS", the s	students will be able	
(i) to pr (ii) to id (iii) to a expens (iv) to r	resent to dentify apply co ses and name co	the purposes of group aco and interprete central leg onsolidation methods on income) and preparing t	counting; gal rules; problems of modera he necessary entries	te difficulty (in terms for the group accour	s of capital, debt, interim results,	
	-	number of weekly contact hours, l				
		rmation on SWS (weekly o				
		sessment (type, scope, langua ble for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether	
written	exami	nation (approx. 60 minut	es)			
Allocat	ion of p	olaces				
Additio	Additional information					
Worklo	ad					
Teachi	ng cycl	e				
Referred to in LPO I (examination regulations for teaching-degree programmes)						



Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Module title				Abbreviation		
Financial Accounting and Auditing 3 - Auditing					12-Wipr3-F-082-m01	
Modul	e coord	linator		Module offered by		
holder ting	holder of the Chair of Business Management and Accounting			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duration Module level (Other prerequisites				
1 semester undergraduate						
Conter	Contents					

Content:

This module builds on the introductory courses in the areas of Financial and Managerial Accounting and, in particular, on the course "Jahresabschluss und -- analyse nach HGB und IFRS" ("Financial Accounting according to HGB and IFRS"). The module provides students with a systematic introduction to practical, methodical and theoretical aspects of business audits, i. e. financial statement audits.

Outline of syllabus:

- 1. Audits and audit-related services introduction and overview
- 2. Audit process: functional aspects of economic examination
- 3. Audit institutions: institutional aspects of economic examination
- 4. Economical audit theory: the low-balling model of DeAngelo

Reading:

Marten, K.-U./Quick, R./Ruhnke, K.: Wirtschaftsprüfung, Düsseldorf (most recent edition).

Intended learning outcomes

The students have a deeper understanding of the basics of business (balance) checks. They can organize, play back and apply the systematically gained knowledge, i.e solve simple problems of business (balance sheet) tests.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Additional information

Workload

Teaching cycle

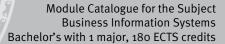
Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)





Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Module title					Abbreviation
Seminar: Financial Accounting and Auditing					12-Wipr-FS-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Accounting			ement and Accoun-	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisit		Other prerequisites			
1 semester undergraduate					
Conten	ıtc .		·		

The module provides students with deeper insights into current problems of external accounting and auditing, usually with the help of textbooks or adequate scientific primary literature in English or German language.

Intended learning outcomes

After completing this module, students are able to

- (i) consolidate what they have learned and if necessary apply additional techniques of scientific work;
- (ii) create and defend a qualification level relevant scientific work;
- (iii) carry out scientific analysis of the results from other seminar participant;
- (iv) ability to present and reflect solution-oriented the own performance considering communication aspects.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 25 pages) and presentation (approx. 20 minutes), weighted 2:1

Language of assessment: German, English Assessment offered: to be announced

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

Workload

Teaching cycle

 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 77 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	





Module title	Abbreviation
Investment and Finance - Advanced Level	12-l&F-F-082-m01
Module coordinator	Module offered by
holder of the Chair of Business Management, Bankir Finance	g and Faculty of Business Management and Economics

ECTS	Method of grading		Only after succ. compl. of module(s)
5	nume	rical grade	-
Duratio	n	Module level	Other prerequisites
1 seme	ster	undergraduate	-

Contents

Content:

This course discusses the fundamental principles of corporate valuation, optimal asset allocation and optimal financial structuring.

Outline of syllabus:

- 1. Choice under uncertainty
- 2. Portfolio selection
- 3. Main features of the capital market theory
- 4. Taxes and business financing
- 5. Agency theory and business financing

Intended learning outcomes

After completion of the module "Investment and financing for advanced" students will be able

- (i) to understand the basics of a rational investment and financing behavior under uncertainty;
- (ii) to explain the optimal asset allocation in theory and to solve several case studies;
- (iii) demonstrate an increased understanding of the fundamentals of the agency theory and the resulting problems of optimal financing structure.

Courses (type, number of weekly contact hours, language — if other than German)

V + \ddot{U} (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

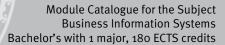
Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)





Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Module title					Abbreviation
Seminar: Investment and Finance					12-I&F-FS-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management, Banking and Finance			gement, Banking and	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prered		Other prerequisites	i		
1 semester undergraduate					
Conten	te				

This seminar deals with current topics of investments and finance. Students will be required to independently analyse a selected topic and to write a term paper. This term paper may be largely literature based or empirical or may be based on independent work with formal models. In addition, students will be required to deliver a talk on the topic.

Intended learning outcomes

After completing the seminar "Investments and Finance", the students acquired detailed knowledge of important fields of investments and finance. They are also able to process their research findings in a written assignment and to present their findings.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination of fered} - \textbf{if not every semester, information on whether} \ \\$ module is creditable for bonus)

term paper (approx. 20 pages) and presentation (approx. 15 minutes), weighted 2:1 Language of assessment: German, English

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated according to the grade of module component 12-l&F-G-1; among applicants with the same grade, places will be allocated by lot.

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation	
Business Valuation between Financial Mathematics and Data on Capital Mar-					12-UBW-F-082-m01	
ket						
Modul	e coord	linator		Module offered by		
holder of the Chair of Business Management, Banking and Finance			nagement, Banking and	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequ		Other prerequisites				
1 semester undergraduate						
Conter	nts					

Content:

This course deals with the "objectified corporate valuation" of public companies, the components of the discount rate and the mathematical structure of the DCF methods.

Outline of syllabus:

- 1. Introduction
- 2. Uncertainty as the central problem in the valuation of a company
- 3. Estimation of surpluses: accuracy and consistency
- 4. Risk free rate: capitalised value under certainty applying different interest rate structures
- 5. The risk premium: identification of the relevant risk and its equivalence for valuation object and alternative investment
- 6. Different discounted cash flow valuation methods: formal foundations and economic principles

Intended learning outcomes

After completion of the module "Business valuation between Financial Mathematics and capital market data" students can

- (i) understand the modern process of objectified business valuation theory;
- (ii) examine submitted reviews according to consistent application of these methods.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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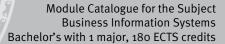
Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor's with 1 major Bu	siness Information Sy-
stems (2014)	





Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Module title					Abbreviation
Business Taxation 1: An Introduction to Tax Law & Tax Plan				ning	12-St1-F-082-m01
Module coordinator				Module offered by	
holder of the Chair of Business Management and Business Taxation			gement and Business	Faculty of Business	Management and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	erical grade			
Duratio	on	Module level	Other prerequisites	1	
1 seme	ester	undergraduate			
Conter	ıts		,		
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Workload

Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009) Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)





Module title					Abbreviation
Business Taxation 2: The Taxation of Income in Germany					12-St2-F-122-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Busine Taxation			ement and Business	<u> </u>	
ECTS Method of grading Only after succ. compl. of module(s)					
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	its				
					come taxation in Germany which ncome tax on business income.
Intend	ed learı	ning outcomes			
	blems				any. They are able to solve practi- e, other legal texts and seconda-
Course	S (type, r	number of weekly contact hours, l	anguage — if other than Ger	rman)	
V + Ü (1	no infor	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)
Metho	d of ass	sessment (type, scope, langua	ge — if other than German, o	examination offered — if no	ot every semester, information on whether
module is	s creditab	le for bonus)			
written	exami	nation (approx. 60 minut	es)		
Allocat	ion of p	olaces			
Additio	nal inf	ormation			
Worklo	ad				
	-		•		
Teachi	ng cycl	e			
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)				
Module appears in					
Bachelor' degree (1 major) Business Management and Economics (2013)					
Bachelor' degree (1 major) Economathematics (2012)					
		ree (1 major) Business In			
	_	ree (1 major) Business In	•	-	
	_	ee (1 major) China Busine		•	
Master	's degr	ee (1 major) China Busine	ess and Economics (2	(012)	



Module title					Abbreviation	
Busine	ss Tax	ation 3: Introduction to V	AT		12-St3-F-132-m01	
Module	e coord	linator		Module offered by		
holder of the Chair of Business Management and Busines Taxation			ement and Business	Faculty of Business Management and Economics		
ECTS Method of grading Only after succ. compl. of module(s)						
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites			
1 seme	ster	undergraduate				
Conten	its	,	•			
Introdu	ıction t	o German value added ta	х.			
Intend	ed lear	ning outcomes				
		uire a thorough knowledg y by using the tax code it:		•	lve VAT problems of low to medi-	
Course	S (type,	number of weekly contact hours, l	anguage — if other than Ger	rman)		
V + Ü (ı	no info	rmation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, langua ole for bonus)	ge — if other than German,	examination offered — if no	t every semester, information on whether	
		mination (approx. 60 min 2: approx. 20 minutes, g			ate each: approx. 10 to 15 minu-	
Allocat	ion of	places				
Additio	nal inf	ormation				
	_					
Worklo	ad					
			•			
Teachi	ng cycl	e				
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module	Module appears in					
Bachel	or' deg	ree (1 major) Business Ma ree (1 major) Business In	•			
		ree (1 major) Business In				



Module	e title		Abbreviation		
Human	Resou	rce Management & Orga	nizational Theory		12-P&O-F-082-m01
Module	e coord	inator		Module offered by	
holder of the Chair for Human Resource Managem Organisation			e Management and	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	Other prerequisites	
1 seme	ster	undergraduate			
Conten	its				
		_	-	•	Organisation") presents and disaa of personnel economics and or-

ganisation. Reading list to be provided during lecture

Intended learning outcomes

The aim of the lecture is to enable students to understand and apply basic theories, estimation techniques and empirical results in the area personnel economics and organisation on the basis of text books and scientifc literature.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

--

$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

--

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) Media Communication (2014)



Master's degree (1 major) Media Communication (2013)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Module	e title		Abbreviation		
Semina	ar: Hum	nan Resource Manage	ment & Organizational	Theory	12-P&O-FS-132-m01
Module	Module coordinator			Module offered by	
	holder of the Chair for Human Resource Management and Organisation			Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	Other prerequisites	
1 seme	1 semester undergraduate				
Conten	its				

Students will write a seminar paper on, deliver a talk on and discuss current issues in the field of human resources management and organisation in class.

Intended learning outcomes

The students learn to handle, formulate in own words, present, and discuss current research literature.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 15 pages) and presentation (approx. 20 minutes), weighted 1:1

Language of assessment: German, English

Assessment offered: once a year, winter semester

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

--

Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	title				Abbreviation
Innova	tion Ma	anagement			12-IM-091-m01
Module coordinator				Module offered by	
holder	of the (Chair of Entrepreneurship	and Strategy	Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level		Other prerequisites		
1 seme	1 semester undergraduate				
Conten	Contents				

The course will provide students with an overview of essential topics of innovation management. Particular emphasis will be on the application of theoretical concepts to practical examples and cases. The course will develop the innovation process starting with the idea and ending with the market entry of an innovation. The course will consist of two core elements: 1. "Creating Value": how can companies create something new? and 2. "Profiting from Value": how can companies profit from innovations? The course will use practical examples from numerous industries such as world-class restaurants, music, consumer goods, electricity or the software industry.

Intended learning outcomes

At the end of the module students are able to understand:

- The importance of innovations
- The sources of innovations
- The New Product Development process
- The roles in the innovation process
- The importance of intellectual property rights
- How innovations diffuse in the market

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes) Language of assessment: German, English

Allocation of places

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Additional information

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Workload

Teaching cycle

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$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)



Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) Media Communication (2014)

Master's degree (1 major) Media Communication (2013)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Module title					Abbreviation	
Entrepreneurship					12-EPS-091-m01	
Module coordinator				Module offered by	Module offered by	
holder	holder of the Chair of Entrepreneurship and Strategy			Faculty of Busines	Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. o	compl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisit	Other prerequisites		
1 semes	1 semester undergraduate					
Conten	ts		·			

Description:

The course introduces students to the basics of entrepreneurial self-employment. In addition to discussing theoretical concepts covering the definition, creation and performance of new ventures, the course will also discuss methods and instruments for a potential entrepreneurial career. Several content areas of start-up planning are being covered during the course of the lecture including team compilation, business model creation and financing.

Contents of the course:

- 1. Introduction to entrepreneurship
- 2. Human resources in start-ups
- 3. Opportunity analysis
- 4. Business modelling
- 5. Entrepreneurship in the digital industry
- 6. Business planning
- 7. Finance
- 8. Marketing in start-ups

Intended learning outcomes

After completing the module "Entrepreneurship", the students should be able to

- (i) describe and problematize the concept of entrepreneurship and the entrepreneurial perspective;
- (ii) describe and analyze the entrepreneurial process, its drivers, characteristics and context;
- (iii) apply theories within the entrepreneurship field to real life situations;
- (iv) take initiatives and independently develop a business idea and use knowledge gained from earlier courses in business administration in order to develop this idea in a business plan sketch;
- (v) plan human resources and marketing in a start-up.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Language of assessment: German, English

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2007)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2007)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Master's degree (1 major) Media Communication (2014)

Master's degree (1 major) Media Communication (2013)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)



Modul	e title				Abbreviation
Cost A	ccounti	ng for Decision Making	and Control		12-KR-091-m01
Modul	e coord	inator		Module offered b	y
	of the	Chair of Business Manag	ement, Controlling	Faculty of Busines	ss Management and Economics
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Durati	on	Module level	Other prerequisites		
1 seme	ester	undergraduate			
Conte	nts				
cesses tions ((break the role	even analysis, short-ter of controls; deviation a	m production plannin		n focus on decision-making pro- sions) and internal control calcula-
		ning outcomes			
accoui	nting w		king and internal con	trol processes. The	et costing, cost and performance goal is to promote analytical thin
		number of weekly contact hours,			
V + Ü (no info	rmation on SWS (weekly	contact hours) and co	ourse language ava	ilable)
		·			not every semester, information on whether
		ole for bonus)			, ·
writter	exami	nation (approx. 60 minu	tes)		
Alloca	tion of	places			
Additi	onal inf	ormation			
Workle	oad				
Teachi	ing cycl	e			
Referr	ed to in	LPO I (examination regulation	s for teaching-degree progra	mmes)	
		2 2 (2		,	
Modul	e appe	ars in			
		ree (1 major) Business N	anagement and Fcon	omics (2009)	
	_	ree (1 major) Business N	=		
				Ullica (2007)	
Bache	lor' deg	ree (1 major) Business N	_		
Bache	lor' deg	ree (1 major) Business N ree (1 major) Business N	anagement and Econ anagement and Econ	omics (2013) omics (2008)	
Bache Bache	lor' deg lor' deg	ree (1 major) Business N	anagement and Econ anagement and Econ anagement and Econ	omics (2013) omics (2008)	

Bachelor' degree (1 major) Economathematics (2012) Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013) Bachelor' degree (1 major) Business Information Systems (2007) Bachelor' degree (1 major) Business Information Systems (2009)



Bachelor' degree (1 major) Business Information Systems (2008)
Master's degree (1 major) China Business and Economics (2014)
Master's degree (1 major) China Business and Economics (2012)
Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module	title				Abbreviation
Aspects	s of Ma	nagerial Accounting and	Control		12-AAC-132-m01
Module	Module coordinator			Module offered by	
holder and Acc		Chair of Business Manage	ement, Controlling	Faculty of Business	Management and Economics
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts				
tured p	aper aı	nd to present the results	of their work with the	help of relevant top	able them to prepare a well-struc- ics in the field of the focuses of cision Making and Control").
Intende	ed lear	ning outcomes			
(ii) use (iii) crea	elabor ate pre	and apply the fundamer ated content to write scie sentations and lectures i number of weekly contact hours, I	entific papers; ndependently.		
S (no in	format	tion on SWS (weekly cont	act hours) and cours	e language available	2)
		sessment (type, scope, langua le for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether
term pa	aper (a _l	oprox. 12 pages) and pres	sentation (approx. 20	minutes), weighted	2:1
Allocat	ion of p	olaces			
Additio	nal inf	ormation			
Worklo	ad				
Teachir	ng cycl	e			
Referre	d to in	LPO I (examination regulations	s for teaching-degree progra	mmes)	
Module	appea	nrs in			
Bachelo	or' deg	ree (1 major) Business M	anagement and Econ	omics (2013)	
1	_	ree (1 major) Business In	,		
Bachel	or' deg	ree (1 major) Business In	formation Systems (2	2013)	



Module	title				Abbreviation
Selecte	ed Topi	cs in Business Manage	ment 1		12-APB1-132-m01
Module	coord	inator		Module offered	by
Dean o	f the Fa	aculty of Business Mana	agement and Econo-	Faculty of Busin	ess Management and Economics
ECTS	Metho	od of grading	Only after succ. cor	mpl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites	Other prerequisites	
seme	ster	undergraduate			
Conten	ts				
• c • a • c	ourses dditior ourses	erves the purpose of tra taken at other German hal courses offered on a offered by new Chairs to f the respective Chairs w	or non-German univer short-term basis that are yet to be inclu	rsities ded in the FSB (s	ubject-specific provisions) for credit transfer.
ntende	ed lear	ning outcomes			
As a res	sult of a	accrediting multiple kin	ds of modules, a desc	cription of acquire	d skills cannot be given.
Course	S (type, r	number of weekly contact hours	, language — if other than Ge	erman)	
/ _ (r	no info	rmation on SWS (weekl	, contact bours) and c		21.1.1.\

a) written examination (approx. 60 minutes) or

- b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or
- c) oral examination (approx. 20 minutes)

Language of assessment: German, English

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language}) \ (\textbf{type}, \textbf{language}) \$

Allocation of places

module is creditable for bonus)

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	title				Abbreviation
Selecte	d Topi	cs in Business Managem	ent 2		12-APB2-132-m01
Module coordinator				Module offered by	I.
Dean o	f the Fa	aculty of Business Manag	rement and Econo-	Faculty of Business	s Management and Economics
ECTS	Metho	od of grading	Only after succ. compl. of module(s)		
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts				
• c • a • c	ourses dditior ourses	erves the purpose of trar taken at other German on al courses offered on a so offered by new Chairs the f the respective Chairs wi	r non-German univer short-term basis at are yet to be inclu	sities ded in the FSB (subj	

Intended learning outcomes

As a result of accrediting multiple kinds of modules, a description of acquired skills cannot be given.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

- a) written examination (approx. 60 minutes) or
- b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or
- c) oral examination (approx. 20 minutes)

Language of assessment: German, English

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

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$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Economics

(ECTS credits)



Module title					Abbreviation
Microeconomics 1					12-Mik1-G-132-m01
Module coordinator				Module offered by	
	holder of the Chair for Economics, Contract The formation Economics			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 seme	1 semester undergraduate				

Contents

The lecture covers the following topics

Theory of the household:

- 1. Utility maximisation under constraints
- 2. Comparative statics
- 3. Income and substitution effects
- 4. Labour supply
- 5. Intertemporal consumption / savings decisions

Theory of the firm:

- 6. Production functions (technology)
- 7. Profit maximisation
- 8. Long run versus short run cost minimisation
- 9. Supply of goods

Intended learning outcomes

Students are systematically trained in microeconomic methods relevant in household and firm theory. Accordingly, they will know how to solve optimization problems under constraints. These scientific methods will serve as useful in many fields of specialization in economics and business administration. In particular, studends know analytically how to analyze the impact of changes in the economic environment, e.g., wages, interest rates, income on individual decision making.

 $\textbf{Courses} \ (\text{type, number of weekly contact hours, language} - \text{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject se-



mesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title				Abbreviation
Microeconomics 2					12-Mik2-G-132-m01
Modul	e coord	linator		Module offered by	
holder	holder of the Chair of Industrial Economics			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. co	ompl. of module(s)	
5	nume	rical grade			
Durati	Duration Module level		Other prerequisite	Other prerequisites	
1 seme	1 semester undergraduate				
Conte	nte	•	•		

Contents

Outline of syllabus:

- 1. Cost minimisation
- 2. Profit maximisation and the supply function
- 3. Short-run market equilibrium
- 4. Long-run market equilibrium
- 5. Government interventions
- 6. Monopoly
- 7. Pricing strategies with market power
- 8. Introduction to game theory
- 9. Strategic interaction and oligopoly

Intended learning outcomes

The aim of the course is to understand how markets work. We will investigate the behavior of a company in different market structures; namely perfectly competitive markets, monopoly markets and all forms in between, the so-called oligopoly markets. Ultimately, we are interested in whether the market results from a social point of view is desirable. Using our models, we will also try to analyze the consequences of different government interventions. The knowledge that students gain in this course will be in their future course of studies of benefits to them. In almost all business and economics lectures markets play a role. It also discussed in detail how economic actors make their decisions. Students will thus learn the important building blocks of economic thought. This knowledge will also be useful in the workplace and even in their private lives.

 $\textbf{Courses} \ (\text{type, number of weekly contact hours, language} - \text{if other than German})$

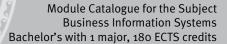
V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes) Language of assessment: German, English

Allocation of places

Number of places: 620. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.





Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Macroeconomics 1					12-Mak1-G-132-m01
Module coordinator				Module offered by	
holder	holder of the Chair of International Economics			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level		Other prerequisites	Other prerequisites	
1 seme	ester	undergraduate			
Conter	nts	,	,		

Description:

This module covers basic macroeconomic relationships, the declaration of employment, production, interest, current and capital account, nominal and real exchange rate, prices and inflation - in the long run (with flexible wages and prices) and in the short term (with fixed wages and prices). The course will familiarise students with concepts which are of central importance in a globalised environment (e. g. interest rate arbitrage, foreign exchange risk, purchasing power parity). The explanations will be applied to current issues (e. g. current account balances in the global economy; questions related to the European monetary union and the global financial crisis).

Outline of syllabus:

- 1. Macroeconomic issues and characteristics
- Issues of macroeconomics
- The measurement of economic activity
- 2. Long-term relationships
- The classic long-term model of the closed economy
- Money and Inflation
- The classic long-term model of a small open economy
- Unemployment
- 3. Short and medium-term relationships
- Fluctuations of economic activity: an introduction
- The IS-LM model of a closed economy
- The IS-LM model of an open economy
- Aggregate supply and Phillips curve
- Conclusion and outlook

Reading:

The latest editions of the following textbooks:

N. Gregory Mankiw: Macroeconomics [students are recommended to read the original English edition; they may also read the German translation]

Olivier Blanchard and David H. Johnson, Macroeconomics Prentice Hall; [a German-language edition of the book by Oliver Blanchard and Gerhard Illing is available from Pearson Studium].

Michael Burda and Charles Wyplosz: Macroeconomics. A European text.

To illustrate the lecture, case studies in particular will be developed in which more current sources are used.

Intended learning outcomes

This expertise enables the students to penetrate economically-intuitively and analytically macroeconomic interactions and problems in the course of advancing globalization and to deal with these arguments. Students learn to interpret on a scientific basis the impact of macroeconomic developments in individual economic actors (businesses, households, the state).

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 105 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title				_	Abbreviation
Macroeconomics 2					12-Mak2-G-132-m01
Module coordinator				Module offered by	
holder of the Chair of Public Finance				Faculty of Business Management and Economics	
ECTS	Method of grading C		Only after succ. compl. of module(s)		
5	nume	umerical grade			
Duration Module level		Module level	Other prerequisites		
1 semester		undergraduate			
Contents					

Description:

The lecture provides an introduction to long run or dynamic issues of macroeconomic theory and policy.

Contents:

- 1. Phillips curve and dynamic model
- 2. Growth theory and policy
- 3. Microeconomic foundations of macroeconomics
- 4. Macroeconomic policy

Lecture notes to be provided by Chair.

Intended learning outcomes

After completing the course "Makroökonomie 2" students are familiar with the most important concepts of growth theory, they know the microeconomic foundations of modern macroeconomic theory and understand the intertemporal budget constraint of the government. Therefore they are able to discuss the growth and distributional consequences of policy reforms by applying simple economic models.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 620. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information --Workload



Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title				Abbreviation
European Monetary Policy					12-EuGP-F-082-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Monetary Policy a		and International	Faculty of Business Management and Economics		
ECTS	Method of grading Only after succ. co		Only after succ. co	mpl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ıts		•		
1. Why 2. How	The course discusses the following questions: 1. Why is price stability the main objective of the ECB? 2. How can the ECB control interest rates and the creation of credit? Why did the financial crisis happen? 3. How does interest rate policy influence macroeconomic objectives (price stability and full employment)?				

- 3. How does interest rate policy influence macroeconomic objectives (price stability and full employment)?
- 4. Why is it important for monetary policy to be independent?
- 5. How does the ECB know, how to set interest rates? (strategies of monetary policy)
- 6. Why did central banks engage in unconventional monetary policy during the last years?

Intended learning outcomes

By completing this course, students receive a profound understanding of theory and practice of monetary policy. Next to a profound knowledge of monetary policy in general, students are able to form a critical opinion about the conduct of monetary policy by the European Central Bank and in part about the policy of other central banks.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)



Bachelor' degree (1 major) Business Information Systems (2009)
Master's degree (1 major) China Business and Economics (2014)
Master's degree (1 major) China Business and Economics (2012)
Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module title	Abbreviation
Seminar: Economic Policy	12-VWL1-FS-122-m01
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Module coordinatorModule offered byholder of the Chair of Monetary Policy and International
EconomicsFaculty of Business Management and Economics

ECTS	Metho	od of grading	Only after succ. compl. of module(s)
5	nume	rical grade	
Duratio	n	Module level	Other prerequisites
1 seme	ster	undergraduate	
ı			

Contents

Acquiring an in-depth understanding of specific problems of macroeconomics.

Intended learning outcomes

After the seminar, students can

- (i) consolidate acquired knowledge and if necessary apply additional techniques of scientific work;
- (ii) create, present and defend a scientific paper;
- (iii) deal with the working papers of other participants;
- (iv) prepare beter for the processing of the bachelor thesis.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 15 pages) and presentation (approx. 25 minutes), weighted 2:1

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Master's degree (1 major) China Business and Economics (2014)



Master's degree (1 major) China Business and Economics (2012)



Modul	e title				Abbreviation
International Economics					12-IntÖk-132-m01
Module	e coord	linator		Module offered by	J.
holder of the Chair of International Economics		Economics	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisite	s	
1 semester undergraduate					
Contents					
Descrir	otion:				

The course starts with an introduction to the current trends of the real side of globalisation. The main part of the course deals with explanations of international trade (comparative advantage, economies of scale, product variety) and for international factor movements (migration, foreign direct investment and multinational companies, intertemporal trade). Current issues and controversies (e. g. globalisation and labour; globalisation and the environment; migration within the European Union) are analysed against this background.

Outline of syllabus:

- 1. International economics -- trends and current developments
- 2. International trade
- Ricardian theory: labour productivity and comparative advantage
- Heckscher-Ohlin-factor proportion theory and the general neoclassical model
- New trade theory: product differentiation, scale economies, firm heterogeneity
- 3. International factor movements

Reading:

There is no single textbook that covers this course. The best general reference is:

Krugman, P.R., M. Obstfeld, M.J. Melitz (2012), International economics. Theory and policy, most recent edition. The course develops case studies that use additional references.

Intended learning outcomes

The students acquire the ability to critically understand trends and developments concerning the real side of the world economy: Trade flows and international factor movements. They can penetrate the causes and consequences of real economic globalization economically-intuitively and analytically formulate and defend arguments and they acquire the expertise to critically evaluate a scientific basis current controversy posed by the real economic globalization.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes) Language of assessment: German, English

Allocation of places

Additional information

Workload

Teaching cycle

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 113 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	Module title				Abbreviation
Business Cycle Analysis					12-Konj1-F-132-m01
Module	e coord	inator		Module offered by	
	holder of the Chair of Monetary Policy a Economics		and International	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Conten	Contents				

The course will introduce students to the theory of business cycle dynamics. Capitalist based economies are subject to pronounced cycles of economic booms and busts. In this course, we will find out why! Kicking off the lecture, we will look at some stylised empirical facts of business cycles. Afterwards, we will give a structural interpretation, focusing in particular on housing and asset markets and their role for the business cycle. We will also take a closer look at investment, one of the main cycle-makers. Afterwards, we will ask the question of how monetary and fiscal policy can safeguard the business cycle. Special attention will be given to the euro area. We will also invite an expert to give a practical introduction to business cycle indicators.

Intended learning outcomes

The course offers an introduction into a vast array of analytical tools. Students

- (i) are exposed to 1st and 2nd order difference equations and learn how to solve them;
- (ii) learn how business cycle indicator are constructed;
- (iii) are supplied with up to date knowledge on the interaction of business cycles, asset markets and economic policy which enables them to critically access contemporaneous policy.

Courses (type, number of weekly contact hours, language — if other than German)

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language}) \ (\textbf{type}, \textbf{language}) \$ module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 40 pages, to be prepared in groups of 3 candidates) and presentation (approx. 40 minutes, to be prepared and delivered in groups of 3 candidates), weighted 3:2 or c) term paper (approx. 15 pages)

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title				Abbreviation
Seminar: International Economics					12-IntÖk-FS-132-mo1
Module coordinator				Module offered by	
holder	holder of the Chair of International Econ		Economics	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites	;		
1 semester undergraduate					
Conter	Contents				

Content:

The course examines current topics in international economics (e. g. outsourcing, offshoring and multinational firms; competition of locations, jurisdictions and systems; globalisation and the environment; trade, multinational firms and labour markets; triumph of the city).

Reading:

Recent articles from international journals and/or monographs.

Intended learning outcomes

Drawing on current cutting-edge research, students are enabled to critically and independently analyze current research questions and to learn and apply research methods. The seminar style of the course teaches them to present their own seminar papers and research both in written and in oral form. Students are enabled to critically analyze and discuss the work of their peers.

Courses (type, number of weekly contact hours, language - if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 15 pages) and presentation (approx. 30 minutes), weighted 3:1

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	pa
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	Module title				Abbreviation
Competition and Strategy 1					12-S&W1-F-132-m01
Module	e coordii	nator		Module offered by	
holder	of the C	hair of Industrial Econor	nics	Faculty of Business	Management and Economics
ECTS	S Method of grading Only after succ. con		npl. of module(s)		
5	numeri	ical grade			
Duratio	on	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts				
1. Statio	Outline of syllabus: 1. Static games with complete information - Concept of a game				

- Solution concepts and the Nash equilibrium
- Continuous strategy sets
- Nash equilibrium in mixed strategies
- 2. Dynamic games with complete information
- Subgame perfect Nash equilibrium
- Repeated games
- 3. Static games with incomplete information: Bayesian Nash equilibrium
- 4. Dynamic games with incomplete information
- Perfect Bayesian Nash equilibrium
- Signaling games

Intended learning outcomes

Students which complete this course will be able to

- (i) explain different equilibrium concepts (Nash equilibrium, subgame perfect equilibrium, bayesian equilibrium, perfect bayesian equilibrium);
- (ii) explain for which kind of strategic situation each of these equilibrium concepts were developed;
- (iii) apply these concepts to simple realistic strategic situations;
- (iv) choose the appropriate equilibrium concept which fits best to a given strategic situation.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes) Language of assessment: German, English

Allocation of places

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Additional information

Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 118 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)



Module title				Abbreviation	
Compe	Competition and Strategy 2				12-S&W2-F-132-m01
Module coordinator				Module offered by	
holder	of the	Chair of Industrial Econo	mics	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. compl. of module(s)		
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Conten	Contents				

Content:

German and European Competition Policy illustrated by real world cases of the Competition Protection Office.

Outline of syllabus:

- 1. History of economic thought on competition and mission statements
- 2. Overview of German and European competition law
- 3. Fundamentals of industrial economics
- 4. Classic cartels
- 5. Tacit collusion
- 6. Horizontal mergers
- 7. Joint ventures
- 8. Abuse of dominant positions: price level
- 9. Abuse of dominant positions: price discrimination
- 10. Vertical restraints
- 11. Vertical mergers

Reading:

Schulz: Wettbewerbspolitik, Tübingen.

Intended learning outcomes

After completing the course students are able to

- (i) recognize the potential of lessening competition due to certain practices by firms;
- (ii) argue by using results from industrial economics why certain practices hinder competition;
- (iii) understand decisions of the Bundeskartellamt and of the European Commission and evaluate such decisions from an economic point of view.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 to 90 minutes) or b) term paper (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1

Language of assessment: German, English

Allocation of places

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Additional information

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Workload

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Teaching cycle

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stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation	
Competition and Strategy 3					12-S&W3-F-132-m01	
Module coordinator				Module offered by		
holder	of the	Chair of Industrial Eco	nomics	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)		
5	nume	rical grade				
Duration Module level			Other prerequisites	Other prerequisites		
1 semester undergraduate						
Conter	Contents					

Contents

Outline of syllabus:

- 1. Repetition of micro skills
- Definitions and basic concepts
- Market analysis
- 2. Introduction to regulation theory
- The regulatory process
- The natural monopoly
- Optimal pricing of natural monopoly
- Privatisation
- 3. Practice of economic regulation
- Past and recent experience in Europe and around the world
- Analysis of selected naturally monopolistic markets

This course will be taught in English.

Intended learning outcomes

The aim of this course is to provide the students with an understanding of the economic analysis that underpins competition policy and regulatory policy towards network utilities and to provide them with some institutional

Upon successful completion of this module the students will

- (i) acquire an understanding of the underlying reasons why some markets cannot be made competitive;
- (ii) acquire a knowledge of the economic principles that lie behind the application of competition policy and utility regulation;
- (iii) develop an understanding of the ways in which economic analysis can positively inform competition policy and utility regulation, and the limitations of economic analysis in this context;
- (iv) learn from the practical experiences of market regulation and deregulation of the last 20-30 years.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

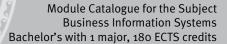
Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 to 90 minutes) or b) written examination (approx. 120 minutes) or c) term paper (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 Language of assessment: German, English

Allocation of places

Additional information

Workload





Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Seminar: Competition and Strategy					12-S&W-FS-132-m01
Module coordinator				Module offered by	
holder	of the	Chair of Industrial Ecor	nomics	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites	Other prerequisites		
1 semester undergraduate					
Contents					

This course covers selected topics from the field of industrial economics. Students will be expected to independently work on a topic, submit a written piece of work and present their findings orally.

Intended learning outcomes

Students are able to independently investigate and classify scientific publications on their relevance to a given theme. In addition, they are able to present the results orally and in writing by conventional scientific standards.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 15 pages) and presentation (approx. 20 minutes), weighted 2:1 Language of assessment: German, English

Allocation of places

Number of places: 15. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title		Abbreviation		
Busine	ss Stra	ategy for Information	12-BSINI-132-m01		
Module coordinator				Module offered	by
holder	of the	Chair of Industrial Eco	onomics	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)	
5	nume	erical grade			
Duratio	on	Module level	Other prerequisite	s	
ı seme	ester	undergraduate			
Conter	nts	•			
	e of syll	labus:			

- Pricing of information goods
- market segmentation methods
- digital rights management and piracy
- alternative monetisation strategies
- 2. Network effects
- consumer demand in markets with network effects, rational expectations
- monopoly pricing
- competition in markets with network effects
- compatibility and multi-homing: dynamic competition
- 3. Competition in markets with switching costs
- 4. Two (multi)-sided markets and platforms
- monopoly pricing in platform markets
- competition in platform markets: non-price strategies

The course will be taught in English.

Intended learning outcomes

After successful completion of this class, the students should be familiar with issues arising in many of the increasingly important hi-tech industries. They will be able to comment on emerging selling mechanisms for books, music and video. They will be able to explain the underlying logic for observed pricing patterns for software products, social media sites and the services found in the so called sharing economy. They will not only be able to understand observed behavior in information goods markets, industries which exhibit network effects and platform markets but will be able argue for new strategies in light of the specific features a market/product may exhi-

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language}) \ (\textbf{type}, \textbf{language}) \$ module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) written examination (approx. 120 minutes) or c) term paper (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1

Additional information Workload

Teaching cycle

Allocation of places



Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation	
Introd	uction t	o Industrial Organiza	tion		12-IIO-132-m01	
Module coordinator				Module offered by		
holder	of the	Chair of Industrial Eco	nomics	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level Other p			;		
1 semester undergraduate						
Conter	Contents					

Description:

The purpose of this course is to provide an introduction to the main concepts and analytical tools of the theory of industrial organisation. Industrial organisation studies examine how firms interact and compete with each other in the market. The focus is predominantly on markets characterised by imperfect competition (so-called oligopoly competition), i. e. markets where firms can exercise market power.

Outline of syllabus:

- 1. Games and strategy
- 2. Oligopoly
- 3. Product differentiation
- 4. Dynamic and repeated games
- 5. Collusion
- 6. Market structure, entry and exit
- 7. Mergers
- 8. Vertical relations
- 9. Strategic behaviour by incumbent firms

This course will be taught in English.

Intended learning outcomes

The purpose of this course is to provide an introduction to the main concepts and analytical tools of the theory of industrial organization. Industrial organization studies how firms interact and compete with each other in the market. The focus is predominantly on markets characterized by imperfect competition, i.e. markets where firms can exercise market power. Students who complete this course will be able to comprehend and use simple game theoretic models of oligopoly competition. By using these models, they will be able to understand and suggest managerial policies. They will be able to comment on governmental remedies in case of market failure within the context of the existing competition laws.

This course will be taught in English.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) written examination (approx. 120 minutes) or c) term paper (approx. 10 pages) and presentation (approx. 15 minutes), weighted 2:1 Language of assessment: German, English

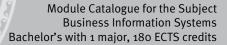
Allocation of places

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Additional information

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Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 127 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	







Module title					Abbreviation	
Principles of Economic Policy					12-WiPo-G-132-m01	
Module coordinator				Module offered by		
holder	of the	Chair of Economic Orde	r and Social Policy	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duration Module level		Other prerequisites				
1 semester undergraduate						
Conter	Contents					

Description:

The course consists of six chapters. The first chapter illustrates what economists have in mind when referring to the term "economic policy" and discusses its objectives, means and institutions. The following chapters deal with the objectives that are set out in the German "Gesetz zur Förderung der Stabilität und des Wachstums der Wirtschaft" ("Law for Promoting Stability and Growth of the Economy") of 1967. Each chapter uses current macroeconomic data to evaluate the degree to which the particular objective is achieved, discusses the reasons of possible problems and demonstrates actions the government may take to cure the problems.

Outline of syllabus:

- 1. Introduction
- -What is "Economic Policy"?
- Objectives of economic policy
- Instruments of economic policy
- Institutions of economic policy
- 2. Full employment
- Empirics: The status quo of the labour market
- Reasons for unemployment
- Cure for labour market problems
- 3. Price level stability
- Empirics: inflation, deflation or price stability?
- Reasons for inflation and deflation
- Cure for price instability
- The contradicting relationship between full employment and stable prices
- 4. Business cycles and economic growth
- Empirics: current situation of the world economy and long-term ecnomoic growth
- Reasons for cyclical fluctuations and determinants of economic growth
- Cure for macroeconomic instabilities and means to facilitate economic growth
- 5. Balance in foreign trade
- Empirics: balances of payments of Germany, Europe and the World
- Reasons for macroeconomic imbalances
- Cure for instabilities in foreign trade
- 6. Income distribution
- Empirics: the distribution of incomes and its historical development
- Reasons for an increase in income inequality
- Cure for inequality and redistribution

Intended learning outcomes

The students gain a basic understanding of the role of the state in national and international economies. Based on a number of macroeconomic models (AS/AD, IS/LM, phillips curve, labor market equilibria, Solow model, Beveridge curve, etc.), students study the ability of the state to influence national and global economies. Students learn to assess in which situations such influence can be welfare-enhancing and under which circumstances governmental interventions may be harmful. After successful completion of the course, students are able to analyze concrete economic situations and to develop policy options of the state. In addition, students have learned to



assess the situation of a country on the basis of empirical macroeconomic data and to explain the particular problems based on different models.

 $\textbf{Courses} \ (\textbf{type}, \, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 620. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Management and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Europe	an Inte	gration			12-Integ-F-082-m01
Module	Module coordinator			Module offered by	
holder	of the	Chair of Economic Order	and Social Policy	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level Othe			•	
1 seme	1 semester undergraduate				
Conten	Contents				

T1

The course analyses the impacts the proceeding economic integration in Europe has on goods and factor markets. Several models are presented to illustrate the subsequent changes. During exercises, students will consolidate the knowledge they acquired in the lecture.

Intended learning outcomes

The students understand the impacts of the European Integration and of globalization in general. They are able to illustrate these impacts using the models presented in the lecture and to evaluate them in an economic manner.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Business Information Systems (2008)

Bachelor' degree (1 major) Political and Social Studies (2008)

Bachelor' degree (1 major) Political and Social Studies (2011)

Master's degree (1 major) China Business and Economics (2014)



Master's degree (1 major) China Business and Economics (2012) Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module title					Abbreviation	
Labor I	Market	Economics and Social Po	olicy		12-A&S-F-082-m01	
Module	e coord	inator		Module offered by		
holder	of the	Chair of Economic Order	and Social Policy	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level C			Other prerequisites			
1 semester undergraduate						
Conten	Contents					

Description:

This course offers an introduction to labour economics and social policy.

Outline of syllabus:

- 1. Worlds of welfare capitalism
- 2. Labour economics
- 3. Social policy

Basic reading:

Sapir, A. (2005): Globalisation and the Reform of the European Social Models, Brussels.

Franz, W. (2009): Arbeitsmarktökonomik, 7th edition.

Wagner, T./Jahn, E.J. (2004): Neue Arbeitsmarkttheorien, 2nd edition.

Ehrenberg, R.G./Smith, R.S. (1996): Modern Labor Economics, 6th edition.

Breyer, F./Buchholz, W. (2009): Ökonomie des Sozialstaats, 2nd edition.

Lampert, H./Althammer, J. (2004): Lehrbuch der Sozialpolitik, 7th edition.

Intended learning outcomes

The students analyze the function of the labor market and get an impression of relevant aspects in social policy. The students are able to illustrate the underlying theoretical models, can interpret them economically and apply to the current situation.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)



Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Bachelor' degree (1 major) Political and Social Studies (2008)

Bachelor' degree (1 major) Political and Social Studies (2011)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module title					Abbreviation	
Microeconomics 3					12-Mik3-F-082-m01	
Module coordinator				Module offered by		
holder	of the	Chair of Public Finance	e	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duratio	Duration Module level Othe			;		
1 seme	1 semester undergraduate					
Conter	Contents					

Description:

This lecture deals with the allocative tasks of the government in a market economy. In this context, the lecture will first develop the theory of market failure and will then describe the positive effects government activities have on such market allocations.

Outline of syllabus:

- 1. Allocative foundations of welfare economics
- 2. External effects
- 3. Public goods

Intended learning outcomes

After completing the course "Microeconomics 3" students know the concept of efficiency and when a market economy satisfies these conditions. They are able to discuss the central role of government in a market economy and to apply these arguments to specific public policies (i.e. envireonmental policy). Of course, students should also be aware of the limitations of government interventions.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Economathematics (2008)



Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module	title				Abbreviation	
Seminar: Public Finance					12-Fiwi-FS-132-m01	
Module coordinator				Module offered by		
holder	of the (Chair of Public Finance		Faculty of Business	Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)		
5	nume	rical grade	-			
Duratio	n	Module level	Other prerequisites			
1 seme	ster	undergraduate				
Conten	ts					
mik II"	("Macr		roökonomik III" ("Mic		lems discussed in "Makroökono- he course will use scientific eco-	
Intende	ed lear	ning outcomes				
(iii) dea (iv) are	al with the better	sent and defend a resear the working papers of oth prepared for the process number of weekly contact hours, l	ner participants; ing of the bachelor th			
S (no ir	nformat	tion on SWS (weekly cont	act hours) and cours	e language available	e)	
		Sessment (type, scope, langua	ge — if other than German, (examination offered — if no	ot every semester, information on whether	
term pa	aper (a _l	pprox. 15 pages) and pres	sentation (approx. 25	minutes), weighted	2:1	
Allocat	ion of p	olaces				
Additional information						
Workload						
						
Teaching cycle						
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title		Abbreviation		
Introduction to Statistical Inference and Regression Analysis				sis	12-QWF-G-132-m01
Module coordinator				Module offered by	
holder	of the	Chair of Econometrics	;	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Durati	Duration Module level Oth		Other prerequisites	Other prerequisites	
1 semester undergraduate					
Conte	Contents				

Contents

Description:

This module deals with random variables and their statistical distributions as well as with the basic terms and methods of inferential statistics. Some of the most famous distributions such as the normal, binomial, poisson or the exponential distribution are introduced in the first half of the course. The second half deals with the fundamental concepts and techniques used in inferential statistics, including interval estimation and the construction, application and interpretation of hypothesis tests. Additionally, an introduction to multiple regression analysis is given towards the end of the course.

The knowledge and skills acquired in this course serve as a prerequisite for the course "Computerpraktikum" ("Computer Lab in Regression Analysis") and the subsequent Master's course "Ökonometrie I" ("Econometrics I").

Outline of syllabus:

- 1. Random variables and their distributions
- 2. Distribution parameters
- 3. On the importance of the normal distribution
- 4. Central limit theorems
- 5. Inferential statistics
- 6. Interval estimation
- 7. Hypothesis testing
- 8. Regression analysis

Intended learning outcomes

Students acquire a basic knowledge of the techniques necessary for the analysis of random events. They will be familiar with different distributions and their respective parameters. Apart from basic estimation methods for these unknown parameters, students learn how to construct and interpret common statistical tests and are able to apply these to specific economic or business questions. Additionally, students acquire a basic understanding of ordinary least square (OLS), enabling them to read simple scientific papers and to apply these tools to scientific questions.

The competences acquired in this course serve as a prerequisite for the course "Computer Lab in Regression Analysis" and the subsequent Master's course "Econometrics I".

Courses (type, number of weekly contact hours, language — if other than German)

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) written examination (approx. 90 minutes) or c) written examination (approx. 120 minutes)

Allocation of places

Number of places: 840. No restrictions with regard to available places for Bachelor's students of Wirtschaftswissenschaft (Business Management and Economics) (BSc with 180 ECTS credits), Wirtschaftsmathematik (Mathematics for Economics) (BSc with 180 ECTS credits), Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) as well as Bachelor's students with the minor Wirtschaftswissenschaft (Business Mana-



gement and Economics) (60 ECTS credits). The remaining places will be allocated to students of other subjects. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. Applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



	Module title				Abbreviation	
Economic Basics of Risk Management					12-Risk-082-m01	
Module coordinator Module off				Module offered by	ered by	
	of the Cl on Econ	nair for Economics, Con omics	tract Theory and In-	Faculty of Business	Management and Economics	
ECTS	Method	d of grading	Only after succ. con	npl. of module(s)		
5	numeri	cal grade				
Duratio	n l	Module level	Other prerequisites			
1 semes	semester graduate					
Content		ons under uncertainty				
4. Insura 5. Optim 6. Adver 7. Moral 8. Exper	nal port rse sele l Hazaro	folios ction	ve approaches			
Intende	d learni	ing outcomes				
1. expla 2. apply	in the ro the inv	g the course students a esults of the economic t colved methods to given which real life situation	theory of decisions un simple examples on	their own,		
Courses (type, number of weekly contact hours, language — if other than German)						
	o inforn	nation on SWS (weekly	contact hours) and co	ourse language avail	able)	
_	l of asse		ge — if other than German,	examination offered — if no	ot every semester, information on whether	
Method module is	creditable					
Method module is written	creditable examina	ation (approx. 60 minut	es)			
Method module is	creditable examina	ation (approx. 60 minut	es)			

Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2007)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2009)

Bachelor' degree (1 major) Economathematics (2012)



Bachelor' degree (1 major) Economathematics (2008)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Business Information Systems (2013)

Bachelor' degree (1 major) Business Information Systems (2009)

Master's degree (1 major) Business Management (2013)

Master's degree (1 major) Business Management (2011)

Master's degree (1 major) Business Management (2010)

Master's degree (1 major) China Business and Economics (2014)

Master's degree (1 major) China Business and Economics (2012)

Bachelor's degree (1 major, 1 minor) Business Management and Economics (Minor, 2010)



Module title					Abbreviation
Insurance Markets					12-VM-132-m01
Module coordinator				Module offered by	
holder of the Chair for Economics, Contract Theory and I formation Economics			tract Theory and In-	Faculty of Business Management and Economics	
ECTS	Method of grading Only after succ. co		Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester		undergraduate			
Contents					

Asymmetric information makes insurance markets different from common goods markets. Research questions and methods thus have to take these special features into account. Typical subjects covered in the course:

- 1. Demand for insurance
- 2. Supply of insurance
- 3. Adverse selection in insurance markets
- 4. Moral hazard in insurance markets
- 5. Empirical assessment of information problems
- 6. Informal insurance schemes
- 7. Insurance and bounded rationality

Intended learning outcomes

After completing the course students are able to

- 1. explain the essential results of the economic analysis of insurance markets,
- 2. apply the involved methods to given simple examples on their own,
- 3. recognise, in which real life situations and how the results can be applied,
- 4. analyse the impact of certain insurance contracts on market outcomes.

 $\textbf{Courses} \ (\textbf{type}, \, \textbf{number of weekly contact hours, language} - \textbf{if other than German})$

 $V + \ddot{U}$ (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

Workload

Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 142 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	



Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)



Module title					Abbreviation	
Economics of Information					12-lÖ-132-m01	
Module coordinator				Module offered by		
holder of the Chair of International Economics			Economics	Faculty of Business Management and Economics		
ECTS	Meth	Method of grading Only after suc		compl. of module(s)		
5	nume	umerical grade				
Duration		Module level	Other prerequisites	Other prerequisites		
1 semester		undergraduate				
Conter	Contents					

Information economics deals with the consequences of asymmetric information on market outcomes. Typical subjects covered in the course:

- 1. Adverse selection
- 2. Moral hazard
- 3. Auctions

Intended learning outcomes

After completing the course students are able to

- 1. explain the essential results of information economics,
- 2. apply the involved methods to given simple examples on their own,
- 3. recognise, in which real life situations and how the results can be applied.

Courses (type, number of weekly contact hours, language - if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

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Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title		Abbreviation			
Challe	nges of	China's Economic Rise	•		12-CCER-132-m01	
Module	e coord	inator		Module offered by		
Dean of the Faculty of Business Management and Economics			agement and Econo-	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	mpl. of module(s)		
5	nume	rical grade				
Duration Module level O		Other prerequisites	Other prerequisites			
1 semester undergraduate						
Conten	Contents					

This course will be taught in English. Over the last 30 years, China has experienced an unprecedented economic growth period. This economic success is awesome and challenging at the same time. Within this seminar we take a look at a selection of challenges resulting from China's economic rise. We look into challenges arising within China, but also into selected international ones. We approach the challenges by first looking at how they have been discussed in Western media. Starting from there we look 'behind the curtain' to analyse the topics and debates more in-depth in the context of China's economic rise and relevant economic theories. To attend this class you do not need ex ante knowledge about China. You should, however, be willing to read texts, also academic texts, in English language. Apart from reading, participants of the seminar are expected to prepare inputs for the seminar and to participate in class discussion. The seminar ends with a written examination.

Intended learning outcomes

Students of the seminar gain knowledge about China and its global relevance. In addition they learn how the experiences of an emerging markets at times defy mainstream economic theory.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ (\textbf{type}, \textbf{scope}, \textbf{language}) \ (\textbf{type}, \textbf{language}) \$ module is creditable for bonus)

- a) written examination (approx. 60 minutes) or
- b) term paper (approx. 15 to 20 pages) and presentation (approx. 10 to 15 minutes), weighted 2:1 Language of assessment: English

Assessment offered: once a year, summer semester

Allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information Workload Teaching cycle



Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title				Abbreviation
Incenti	ives an	d Organizations			12-IAO-132-m01
Module	e coord	linator		Module offered by	
	holder of the Chair for Economics, Contract Theory and Information Economics			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duratio	on	Module level	Other prerequisites	Other prerequisites	
1 seme	1 semester undergraduate				
Conten	Contents				

This module will be discontinued, no courses are offered currently or will be offered in future.

This may be due to one of the following reasons:

- the module belongs to a version of the examination regulations that no longer has any enrolled students
- the lecturer who offered the course is no longer employed at the University of Würzburg
- the contents are no longer taught and were substituted with comparable offers

For more information, please contact the Office of the Dean of Studies of the Faculty of Business Management and Economics.

Intended learning outcomes

Due to the lack of relevance, no learning outcomes description is available because no courses are held for this module.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

term paper (approx. 10 pages) and presentation (approx. 20 minutes), weighted 2:1

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Wi	ÜRZBU	JRG \	15 (15)	83 / Ba	schelor's with 1 major, 180 ECTS credits		
Module title Abbreviation							
Selected Topics in Economics 1 12-APV1-132-mo1							
Module	coord	inator		Module offered	by		
Dean o	f the Fa	aculty of Business Man	agement and Econo-	Faculty of Busin	ess Management and Economics		
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)			
5	nume	rical grade					
Duratio	n	Module level	Other prerequisites	•			
1 seme	ster	undergraduate					
Conten	ts						
• c • a • c	ourses dditior ourses	serves the purpose of traken at other German nal courses offered on a offered by new Chairs of the respective Chairs	or non-German univer a short-term basis that are yet to be inclu	sities ded in the FSB (si	ubject-specific provisions) for credit transfer.		
Intende	ed lear	ning outcomes					
As a res	sult of	accrediting multiple kir	nds of modules, a desc	ription of acquire	ed skills cannot be given.		
Course	S (type, r	number of weekly contact hour	s, language — if other than Ge	rman)			
V + Ü (r	no info	rmation on SWS (week	y contact hours) and c	ourse language a	vailable)		
Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)							
b) term c) oral	a) written examination (approx. 60 minutes) or b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) oral examination (approx. 20 minutes) Language of assessment: German, English						

Assessment offered: only when announced in the semester in which the courses are offered and in the subse-

quent semester

Allocation of places

Additional information

Workload

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Teaching cycle

Module appears in

Referred to in LPO I (examination regulations for teaching-degree programmes)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title				Abbreviation	
Select	ed Topi	cs in Economics 2			12-APV2-132-m01	
Modul	e coord	inator		Module offered by	1	
Dean c mics	of the Fa	aculty of Business Mana	gement and Econo-	Faculty of Busines	ss Management and Economics	
ECTS	Metho	od of grading	Only after succ. cor	npl. of module(s)		
5	nume	rical grade				
Duratio	on	Module level	Other prerequisites	Other prerequisites		
1 seme	ster	undergraduate				
Conter	its					
• (c	ourses additior ourses		or non-German univer short-term basis nat are yet to be inclu	rsities ded in the FSB (sub	vject-specific provisions) r credit transfer.	
The holders of the respective Chairs will ensure that the courses are eligible for credit transfer. Intended learning outcomes						
As a result of accrediting multiple kinds of modules, a description of acquired skills cannot be given.					skills sonnot ha siyan	
73 a i c	Sull Oi	accreating multiple kind	is oi illoudles, a desc	ription of acquired	skills cannot be given.	

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

- a) written examination (approx. 60 minutes) or
- b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or
- c) oral examination (approx. 20 minutes)

Language of assessment: German, English

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

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$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Computer Science

(ECTS credits)



Module title					Abbreviation
Data B	ases	10-I-DB-141-m01			
Module coordinator Module offered by					
Dean o	f Studi	es Informatik (Computer	Science)	Institute of Comput	er Science
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conter	ts				
Relatio ment.	nal alg	ebra and complex SQL st	atements; database	planning and norma	l forms; transaction manage-
Intend	ed lear	ning outcomes			
The students possess knowledge about database modelling and queries in SQL as well as transactions.					
Courses (type, number of weekly contact hours, language — if other than German)					
V + Ü (no information on SWS (weekly contact hours) and course language available)					

written examination (approx. 60 to 120 minutes); if announced by the lecturer at the beginning of the course, the written examination can be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups (groups of 2, approx. 30 minutes)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether

Language of assessment: German, English

Allocation of places

module is creditable for bonus)

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Computational Mathematics (2014)



Module title				Abbreviation	
Object oriented Programming					10-I-00P-141-m01
Module	e coord	inator		Module offered by	
Dean o	f Studie	es Informatik (Computer	Science)	Institute of Comput	er Science
ECTS	Metho	od of grading	Only after succ. con	pl. of module(s)	
5	nume	rical grade			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts				
Polymoment.	rphism	ı, generic programming, ı	meta programming, w	eb programming, te	mplates, document manage-
Intended learning outcomes					
The students are proficient in the different paradigms of object-oriented programming and have experience in their practical use.					
Course	S (type, n	umber of weekly contact hours, l	anguage — if other than Ger	man)	

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 to 120 minutes); if announced by the lecturer at the beginning of the course, the written examination can be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups (groups of 2, approx. 30 minutes)

Language of assessment: German, English

Allocation of places

Additional information

Workload

Teaching cycle

Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Mathematics (2014)

Bachelor' degree (1 major) Business Information Systems (2014)

Bachelor' degree (1 major) Computational Mathematics (2014)



Modul	e title			Abbreviation	
Knowledge-based Systems					10-I-WBS-141-m01
Modul	e coord	dinator		Module offered by	
holder	of the	Chair of Computer Scien	ce VI	Institute of Comput	ter Science
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	erical grade			
Durati	on	Module level	Other prerequisites		
1 seme	ester	undergraduate			
Conte	nts				
thods,	knowl	edge acquisition, learnin			ge representation, solving me-
Intend	led lear	rning outcomes			
		possess theoretical and uding knowledge formalis			g and design of knowledge-based small project.
Course	es (type,	number of weekly contact hours,	language — if other than Ge	rman)	
V + Ü (no info	ormation on SWS (weekly	contact hours) and co	ourse language avail	lable)
		sessment (type, scope, languble for bonus)	age — if other than German,	examination offered — if no	ot every semester, information on whether
writter oral ex	n exami kamina		oy an oral examination 2, approx. 30 minute	of one candidate e	at the beginning of the course, the ach (approx. 20 minutes) or an
Allocation of places					
Vqqiti	anal in	formation			

Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examinat} \underline{\text{ion regulations for teaching-degree programmes}})$

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title		Abbreviation		
Data M	ining				10-I-DM-141-m01
Module coordinator				Module offered by	
holder	holder of the Chair of Computer Science VI			Institute of Computer Science	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duratio	Duration Module level		Other prerequisites		
1 seme	1 semester undergraduate				
Conten	Contents				

Foundations in the following areas: definition of data mining and knowledge, discovery in databases, process model, relationship to data warehouse and OLAP, data preprocessing, data visualisation, unsupervised learning methods (cluster and association methods), supervised learning (e. g. Bayes classification, KNN, decision trees, SVM), learning methods for special data types, other learning paradigms.

Intended learning outcomes

The students possess a theoretical and practical knowledge of typical methods and algorithms in the area of data mining and machine learning. They are able to solve practical knowledge discovery problems with the help of the knowledge acquired in this course and by using the KDD process. They have acquired experience in the use or implementation of data mining algorithms.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 to 120 minutes); if announced by the lecturer at the beginning of the course, the written examination can be replaced by an oral examination of one candidate each (approx. 20 minutes) or an oral examination in groups (groups of 2, approx. 30 minutes)

Language of assessment: German, English

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Computer Science (2014)

Bachelor' degree (1 major) Business Information Systems (2014)



Thesis

(10 ECTS credits)



Modul	e title	,			Abbreviation		
Bachel	or The	sis Business Informati	on Systems		12-BA-Wiinf-132-m01		
Modul	e coord	inator		Module offered by			
Dean of the Faculty of Business Management a			agement and Econo-	Faculty of Business	Management and Economics		
ECTS	Meth	od of grading	Only after succ. co	mpl. of module(s)			
10	nume	rical grade					
Duratio	on	Module level	Other prerequisites	Other prerequisites			
1 semester undergraduate							
Contents							
Ctudos	Ctudents will complete their degree with a Dacheley's thesis in which they will be required to recease and wri						

Students will complete their degree with a Bachelor's thesis in which they will be required to research and write on a topic from the area of business information systems. This thesis may either take the form of an analysis and structured presentation of the existing literature on a certain topic or may, as is often the case, also include a presentation of the students' own original achievements, e. g. new algorithms developed by students, surveys, the prototypical demonstration of a concept they developed or the application and (further) development of a theoretical model.

Intended learning outcomes

The acquisition of specialized skills presupposes the reception of national and international (mainly english) literature. Students are able to understand relevant contributions to research and professional practice and to critically analyze and assess their relevance to their own specific questions. They can recognize and assess major lines of development and dynamics within the field of study.

 $\textbf{Courses} \ (\text{type, number of weekly contact hours, language} - \text{if other than German})$

no courses assigned

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written thesis (approx. 40 pages)

Language of assessment: German or English

Assessment offered: on a continuous basis after consultation with supervisor and after registration

Allocation of places

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Additional information

Additional information on module duration: 8 weeks.

Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Information Systems (2014)



Subject-specific Key Skills

(15 ECTS credits)



Module ti	Module title Abbreviation				
Systemat	ic Academic Work			12-SWA-G-141-m01	
Module c	oordinator		Module offered by	,	
Dean of the	ne Faculty of Business Manag	ement and Econo-	Faculty of Business	Management and Economics	
ECTS N	lethod of grading	Only after succ. con	npl. of module(s)		
5 (r	not) successfully completed				
Duration	Module level	Other prerequisites			
1 semeste	er undergraduate				
Contents					
StaStaStaStaStaTim	oduction to the subject: explages of academic writing and rige 1: orientation and planninge 2: collecting and evaluatinge 3: writing a draft ge 4: revision and submissioe management	esearch: g ng material	oose and benefits of a	academic writing and research	
Intended	learning outcomes				
	acquire knowledge of scienti e or expect successful partici			ts of the faculty recommend to for the bachelor thesis.	
Courses (t	type, number of weekly contact hours, l	anguage — if other than Ger	rman)		
S (no info	rmation on SWS (weekly cont	act hours) and cours	e language available	e)	
	f assessment (type, scope, langua editable for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether	
assignme	ents to be completed at home	(approx. 5 hours)			
Allocation	n of places				
Additiona	l information				
Workload					
Teaching cycle					
					
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					



Module	Module title Abbreviation					
Studen	t Teac	hing Assistant 1			12-Tut1-132-m01	
Module coordinator Module offered by					,	
Dean o	f the F	aculty of Business Manag	ement and Econo-	Faculty of Business	Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	erical grade	-			
Duratio	on	Module level	Other prerequisites			
1 seme	ster	undergraduate	-			
Conten	its					
This mand Eco		_	s in a tutorial offered	by a Chair at the Fac	culty of Business Management	
Intend	ed lear	ning outcomes				
Studer	its hav	e the ability to guide a gro	oup, to present conte	nt understandable a	nd to develop training materials.	
Course	S (type,	number of weekly contact hours, l	anguage — if other than Gei	rman)		
T + Ü (r	no info	rmation on SWS (weekly o	contact hours) and co	urse language avail	able)	
		sessment (type, scope, langua ble for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether	
prepara	ation o	f materials for exercises (approx. 15 to 25 page	es) and presentation	s (approx. 90 minutes), weighted	
Allocat	ion of	places				
Additio	nal inf	formation				
Worklo	ad					
Teachi	ng cyc	le				
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in						
Bachel	Bachelor' degree (1 major) Business Management and Economics (2013) Bachelor' degree (1 major) Business Information Systems (2014) Bachelor' degree (1 major) Business Information Systems (2013)					
Dacifet	Sacrietor degree (1 major) Business information Systems (2013)					



Module	Module title Abbreviation					
Studen	t Teacl	ning Assistant 2			12-Tut2-132-mo1	
Module	coord	inator		Module offered by		
Dean o mics	f the Fa	aculty of Business Manag	ement and Econo-	Faculty of Business	Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duratio	n	Module level	Other prerequisites			
1 seme	ster	undergraduate				
Conten	ts					
This mo			s in a tutorial offered	by a Chair at the Fac	culty of Business Management	
Intende	ed lear	ning outcomes				
Studen	ts have	e the ability to guide a gro	oup, to present conte	nt understandable a	nd to develop training materials.	
Course	S (type, r	number of weekly contact hours, l	anguage — if other than Ge	rman)		
T + Ü (n	o infor	mation on SWS (weekly o	contact hours) and co	ourse language avail	able)	
		sessment (type, scope, langua ole for bonus)	ge — if other than German,	examination offered — if no	ot every semester, information on whether	
prepara 1:1	ation o	f materials for exercises (approx. 15 to 25 page	es) and presentation	s (approx. 90 minutes), weighted	
Allocat	ion of _I	places				
Additio	nal inf	ormation				
Worklo	ad					
Teachi	ng cycl	e				
Referre	Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in						
1	Bachelor' degree (1 major) Business Management and Economics (2013)					
	Bachelor' degree (1 major) Business Information Systems (2014)					
Bachel	Bachelor' degree (1 major) Business Information Systems (2013)					



Modul	e title				Abbreviation
Bachel	lor Orie	ntation Tutorial 1			12-BOT-141-m01
Modul	Module coordinator			Module offered by	
Dean of the Faculty of Business Managemen			gement and Econo-	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
2	(not)	successfully completed			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Contor	Contents				

Contents

When starting their programmes, many Bachelor's degree students feel overwhelmed by the new environment, new people and completely new learning conditions. This is why the Bachelor's orientation programme (BOT) was created. **Topics covered in the orientation programme:**

- Orientation at the Faculty and University
- Structure, content and requirements of the degree programme
- Planning your university education
- Subject-specific learning and study techniques
- · Exam preparation including time management

Intended learning outcomes

Within the orientation program first-year student get information and assistance to both professionally, and socially to be guided through the faculty in several meetings. The aim is to deal with issues, questions and problems, which experience shows occur especially at the start of their studies, and prepare students optimally for the start of their individual studies.

 $\textbf{Courses} \ (\text{type, number of weekly contact hours, language} - \text{if other than German})$

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

report (approx. 3 to 5 pages)

Assessment offered: once a year, winter semester

Allocation of places

Business Management and Economics Bachelor's (major with 180 ECTS credits), Busines Management Systems Bachelor's (major with 180 ECTS credits), Mathematics for Economics Bachelor's (major with 180 ECTS credits) and Business Management and Economics Bachelor's (minor with 60 ECTS credits): no restrictions. other degree programs: 25 places. Places will be allocated by lot.

Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in



Module	Module title Abbreviation				
Profess	ional A	Apply			12-PWS-122-m01
Module	Module coordinator			Module offered by	
Dean of mics	Dean of the Faculty of Business Management and Economics			Faculty of Business	Management and Economics
ECTS	Metho	od of grading	Only after succ. con	ıpl. of module(s)	
2	(not)	successfully completed			
Duratio	n	Module level	Other prerequisites		
1 semes	ster	undergraduate			
Conten	ts		,		
cation o	docum		Topic 2: Curriculum v	ritae Topic 3: Certific	erviewing for jobs. Part 1: Appli ates and other documents Part 2: and behaviour
Intende	d lear	ning outcomes			
		able to write a profession also familiar with the typ			CV, related on their professional skills to appear properly.
Course	S (type, r	umber of weekly contact hours, l	anguage — if other than Ger	rman)	
S (no in	ıformat	ion on SWS (weekly cont	act hours) and cours	e language available	e)
		sessment (type, scope, langua le for bonus)	ge — if other than German, o	examination offered — if no	ot every semester, information on whether
written	elabor	ation (approx. 5 to 10 pag	ges) and presentation	n (approx. 15 minute:	s), weighted 1:1
Allocati	ion of p	olaces			
Additio	nal inf	ormation	•		
Worklo	ad				
Teaching cycle					
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					
Bachelo	Bachelor' degree (1 major) Business Management and Economics (2013)				
	_	ree (1 major) Business In	•		
Bachelo	Bachelor' degree (1 major) Business Information Systems (2013)				



Module	Module title Abbreviation				
Profess	ional I	Presentation			12-PPR-132-m01
Module	Module coordinator			Module offered by	
Dean o	Dean of the Faculty of Business Management and Econo-				Management and Economics
mics					
ECTS		od of grading	Only after succ. con	npl. of module(s)	
2		successfully completed			
Duratio	n	Module level	Other prerequisites		
1 seme	ster	undergraduate			
Conten	ts				
		, students will acquire pro entation (PPP) Topic 3: pro			ructuring a presentation Topic 2: ng discussions
Intende	ed lear	ning outcomes			
	rules				ly. Furthermore, they have the ne- erate (critical) discussions profes-
Course	S (type, r	number of weekly contact hours, l	anguage — if other than Ge	rman)	
S (no ir	forma	tion on SWS (weekly cont	act hours) and cours	e language available	2)
		sessment (type, scope, langua	ge — if other than German,	examination offered — if no	ot every semester, information on whether
presen	tation ((approx. 15 to 30 minutes)		
Allocat	ion of _I	places			
Additio	nal inf	ormation			
Worklo	ad				
Teachi	ng cycl	e			
Referred to in LPO I (examination regulations for teaching-degree programmes)					
Module appears in					
Bachel	Bachelor' degree (1 major) Business Management and Economics (2013)				
1	_	ree (1 major) Business In	-	-	
Bachel	Bachelor' degree (1 major) Business Information Systems (2013)				



Module title Ab					Abbreviation
Sales (Control	ling & Management			12-VeCo-132-mo1
Module coordinator Module offered by					
holder of the Chair of Business Management, Controlling and Accounting			ement, Controlling	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
3	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Conton	Contents				

Contents

The focus of the lecture is the support of sales management by controlling. The course covers the positioning of sales and sales management with a special emphasis on B2B sales of IT companies and the position of sales controlling as a subset of overall controlling in different business organisations. The course discusses basic requirements of an ideal support of sales by controlling as well as possible elements with which this support function can be realised, such as management information systems, target management and customer relationship management.

Intended learning outcomes

Knowledge about the practice of working in sales management and the associated sales is acquired. By displaying theoretical tools to support sales management by the controlling and the balance with the reality in companies, participants further acquire skills to evaluate the possible use of sales management tools in practice.

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

written examination (approx. 60 minutes)

Allocation of places

Number of places: 40. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor's with 1 major Business Information Sy-	JMU Würzburg • generated 26-Aug-2024 • exam. reg. da-	page 164 / 189
stems (2014)	ta record Bachelor (180 ECTS) Wirtschaftsinformatik - 2014	





Module	e title	·			Abbreviation
Econon	nic and	l Business Ethics			12-WUE-092-m01
Module	e coord	linator		Module offered by	
holder ting	holder of the Chair of Business Management and Accounting			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Conten	Contents				

The aim of the seminar is to provide students with an overview of business ethics. First, basic philosophical terms are clarified and important philosophical theories such as utilitarianism or discourse ethics are introduced. The course discusses how business ethics can be justified and what purpose it can serve. The seminar focuses on the question of what ethical challenges companies face and to what extent companies are moral agents and should include ethical considerations in their actions. Afterwards, the seminar discusses the relationship between the free market and morality and the role of the state for the frame order.

Intended learning outcomes

After finishing this course, the studenst should be able by using common scientific methods to write a seminar paper dealing with a selected ethcial problem in business. They should be able to present a complex problem in an clear and understandable way and they should discuss the own position with convincing arguments with other participants in the class.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) presentation (approx. 20 minutes) and written elaboration (approx. 15 to 20 pages), weighted 1:2. The method of assessment will be specified at the beginning of each seminar.

Allocation of places

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Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2009)

Bachelor' degree (1 major) Business Management and Economics (2007)

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Management and Economics (2008)

Bachelor' degree (1 major) Business Management and Economics (2010)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Business Information Systems (2014)





Modul	e title				Abbreviation
Manag	Management Case Studies				12-P&Ocase-F-122-m01
Modul	Module coordinator			Module offered by	
holder	holder of the Chair of Entrepreneurship and Strategy			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. compl. of module(s)		
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Contor	Contents				

Contents

The module will focus on equipping students with the skills necessary for solving a variety of case studies. These case studies will focus on the practical application of theoretical knowledge for the solution of practical problems and will provide students with an opportunity to apply the management tools they were taught. A particular emphasis will be on equipping students with skills in the areas of strategic thinking and the operational implementation of strategies. Participants will be issued a certificate of attendance.

Intended learning outcomes

Students are able to solve case studies according to international standards.

Courses (type, number of weekly contact hours, language — if other than German)

Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

working on case studies (approx. 5 to 10 pages) and presenting these case studies (approx. 20 to 30 minutes), weighted 1:1

Language of assessment: German, English

Allocation of places

Number of places: 16. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Economathematics (2012)

Bachelor' degree (1 major) Business Information Systems (2014)



Modul	e title				Abbreviation
Project	Project Management				12-PM-F-132-m01
Module coordinator				Module offered by	
Business Integration Prof. Thome				Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	npl. of module(s)	
5	nume	rical grade			
Duration Module level		Other prerequisites			
1 semester undergraduate					
Conter	Contents				

Contents

Description:

This module will acquaint students with basic concepts and methods of project management and project planning with a special focus on IT projects.

The following contents will be covered:

- -Organisational forms in projects
- Project management tasks
- Project team and project responsibilities
- Project planning (structure, schedule, capacity, time and cost planning)
- Project phases (project initiation, project planning, project execution, project close, project control)
- Project management tools
- Critical path methods (CPM, MPM, PERT)
- Risk analysis
- Project management software

Intended learning outcomes

The students recognize the economic potential of a consistent project planning and the influence on compliance of project objectives such as deadlines and costs. The students are familiar with methods and tools of project planning and may use them in work.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) or c) term paper (approx. 10 to 15 pages) and presentation (approx. 10 minutes), weighted 2:1 or d) project (approx. 20 hours)

Allocation of places

Number of places: 35. Should the number of applications exceed the number of available places, places will be allocated as follows: (1) Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) will be given preferential consideration. (2) The remaining places will be allocated to students of other subjects. (3) When places are allocated in accordance with (1) and the number of applications from Bachelor's students of Wirtschaftsinformatik (Business Information Systems) (BSc with 180 ECTS credits) exceeds the number of available places, places will be allocated among applicants from this group according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. (4) When places are allocated in accordance with (2) and the number of applications from students of other subjects exceeds the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by



lot. Quota 3 (25% of places): allocation by lot. (5) Within the groups according to (1) and (2), applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. (6) Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. (7) A waiting list will be maintained and places re-allocated as they become available.

available.
Additional information
Workload
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Teaching cycle
Referred to in LPO I (examination regulations for teaching-degree programmes)
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Module appears in
Bachelor' degree (1 major) Business Management and Economics (2013)
Bachelor' degree (1 major) Business Information Systems (2014)



Modul	Module title				Abbreviation
Manag	erial P	roblem Solving			12-MPS-132-m01
Modul	Module coordinator			Module offered by	
holder	holder of the Chair of Information Systems Engineering			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. compl. of module(s)		
5	nume	rical grade			
Duratio	Duration Module level		Other prerequisites		
1 semester undergraduate					
Contents					

The course offers an introduction to computer-based techniques for modelling and solving quantitative business problems. We will use Excel and R software packages.

Intended learning outcomes

- Prepare, visualize and analyze data sets using Excel and R
- Select and forecast different time series problems
- Understand simple, multiple and dummy regressions
- Implement and solve linear optimization problems using the Excel Solver

Courses (type, number of weekly contact hours, language — if other than German)

V (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) completion of exercises during lecture period (approx. 12 exercise sheets, approx. 3 pages each)

Language of assessment: German, English

Allocation of places

Number of places: 40. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title	Abbreviation	
Global Systems and Intercultural Competences - Economic zation. An Introduction	Aspects of Globali-	12-EinGS-132-m01
Module coordinator	Module offered by	
holder of the Chair of Business Management and Industrial Management	Faculty of Business	Management and Economics

ECTS	Method of grading		Only after succ. compl. of module(s)
5	numerical grade		
Duratio	n	Module level	Other prerequisites
1 semester		undergraduate	
			·

Contents

This module introduces students to the topic of "Global Systems" from an economic point of view. In addition to imparting factual knowledge about global connections, the course also focuses on issues of intercultural management.

Intended learning outcomes

Students have acquired a basic understanding of the underlying processes of globalization and are able to recognize the resulting requirements for individuals and companies. In particular, the students are sensitized of the importance and the influence of cultural differences in the business world.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Allocation of places

Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)





Module	e title		Abbreviation			
Global Systems and Intercultural Competences - Economic Aspects of Globalization - Advanced Level					12-VerGS-132-m01	
Module	e coord	inator		Module offered by		
	holder of the Chair of Business Management and Industrial Management			Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequisites			Other prerequisites			
1 semester undergraduate						
Conten	Contents					

Building on introductory courses, this module will provide students with more in-depth insights into the topic of #Global Systems# from an economic point of view. Students will prepare a term paper exploring a topic in more depth and will present the contents during the seminar.

Intended learning outcomes

The students have gained a deeper understanding of specific issues of globalization and will be able to communicate this verbally and in writing.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or b) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or c) term paper (approx. 20 pages)

Allocation of places

Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title	Abbreviation	
Economic Power China	12-IBL-SG-132-m01	

Module coordinator Module offered by

holder of the Chair of Business Management and Industrial Faculty of Business Management and Economics Management

Method of grading		Only after succ. compl. of module(s)
nume	rical grade	
n	Module level	Other prerequisites
ster	undergraduate	
	nume n	numerical grade Module level

Contents

This module will discuss reasons as well as implications of the globalisation of our society, both from the point of view of private persons and from the point of view of companies. Current examples from the media will be used to illustrate the impact of globalisation on everyday life.

Intended learning outcomes

The students will know how globalization influences both, the private life of people as well as the conditions under which companies can perform their businesses. Accordingly, they will be able to discuss the issue of globalization based on advanced knowledge.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Allocation of places

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation	
Seminar: Cross-Cultural Management 1 - Introduction to Cross-Cultural Management					12-EinCCM-132-m01	
Module	e coord	inator		Module offered by	lodule offered by	
holder of the Chair of Business Management and Industrial Management			gement and Industrial	Faculty of Business Management and Economics		
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)		
5	nume	rical grade				
Duration Module level Other prerequisites			Other prerequisites			
1 semester undergraduate						
Conten	Contents					

Description:

This course provides students with the necessary background knowledge and an overall understanding of culture and prepares them for the course "Wenn Kulturen aufeinander treffen - Führen zwischen den Kulturen" ("When Cultures Collide -- Leading Across Cultures"). The series of courses is taught on the basis of the context of daily international business and is filled with many international business scenarios, simulations and case studies.

Outline of syllabus:

- 1. Culture and its origins the roots and routes of culture
- 2. How culture is influenced by climate and religion
- 3. Cultural black holes
- 4. Culture and globalisation
- 5. Life after September 11th
- 6. The categorisation of cultures

Intended learning outcomes

Students have gained a deeper understanding and background of what culture is and where culture comes from. They have learned about their culture in order to gain insight into their own individual cultural make-up.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

 $\textbf{Method of assessment} \ (\textbf{type}, \textbf{scope}, \textbf{language} - \textbf{if other than German, examination offered} - \textbf{if not every semester, information on whether} \ \\$ module is creditable for bonus)

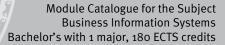
a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Language of assessment: German, English

Allocation of places

Number of places: 35. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information





Workload
Teaching cycle
Referred to in LPO I (examination regulations for teaching-degree programmes)
Module appears in
Bachelor' degree (1 major) Business Management and Economics (2013)
Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title				Abbreviation
Cross-Cultural Management 2 - Leading Across Cultures					12-VerCCM-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Industria Management			gement and Industrial	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequis		Other prerequisites	rerequisites		
1 semester undergraduate					
Contents					

Description:

This is the intermediate module of the Cross-Cultural Management series. On the surface, communication appears to be a relatively simple operation requiring two basic components -- a speaker and a listener. This module focuses mainly on the world of business and tackles head on the issues and problems of international exchanges. The series is taught on the basis of the context of daily international business and is filled with many international business scenarios, simulations and case studies. Reading includes the texts "Wenn Kulturen aufeinander treffen - Führung zwischen Kulturen" ("When Cultures Collide -- Leading Across Cultures") and "Cross-Cultural Communication - Ein visueller Ansatz" ("Cross-Cultural Communication -- A visual Approach"). "For a German and a Finn, the truth is the truth. In Japan and Britain, it is all right if it doesn't rock the boat. In China, there is no absolute truth. In Italy, it is negotiable." The course will look at the link between values and communication and at how cultural messages unconsciously filter through into the language we use to influence others and how our words may have a different impact than intended which often times can lead to misunderstanding and a loss of trust and business.

Outline of syllabus:

- 1. Brief review of the origins of culture
- 2. Status, leadership & organisation
- 3. Team building & horizons
- 4. Motivating people & trust
- 5. Business meetings
- 6. Introduction to 80 cultures in 8 regions of the world

Intended learning outcomes

Students have continued to deepen their understanding of culture including their own personal cultural background. Students have gained a heightened awareness of the importance of cross-cultural competence and the dangers of relying on culturally bound intuitions.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Language of assessment: German, English

Allocation of places

Number of places: 20. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this



procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Intercultural Business Competence					12-IKG-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Industria Management			ement and Industrial	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	ompl. of module(s)	
5 numerical grade					
Duration Module level		Other prerequisites			
1 semester undergraduate -					

Contents

This lecture discusses challenges of globalisation from an economic point of view. Based on a basic overview of leadership in a global world, the topic of multiculturality in a business context is discussed in detail. Simulations, case studies and exercises are used to illustrate relevant issues.

Intended learning outcomes

Students have gained a comprehensive understanding of relevant topics regarding globalization in the business context. In addition, students have learned how to interact with colleagues and business partners in a cross-cultural environment.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Allocation of places

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title	·			Abbreviation
Intercu	ltural I	Management 1			12-IM1-132-m01
Module	e coord	inator		Module offered by	
1	holder of the Chair of Business Management and Industrial Management			Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	nume	rical grade			
Duration Module level Other prerequisite			Other prerequisites		
1 semester undergraduate					
Contents					

This module offers an introduction to intercultural management. It will sensitise students to the international world of business, in which an awareness of cultural differences is essential, and will thus prepare them for entering an international labour market. Having discussed globalisation as a context of justification and having put intercultural management in the context of international management, the course will introduce students to different concepts of culture and will investigate how international operations affect corporate culture. In addition, the course will discuss special forms of international cooperation, such as sending employees abroad. The course will not only equip students with the theoretical basics of intercultural management but will also provide them with an opportunity to apply the theories in practice, working on case studies and team exercises. Outline of syllabus:

- 1. Multiculturalism: a phenomenon in a global(ised) economy
- 2. The phenomenon of culture
- 3. Cultural dimensions
- 4. Corporate culture
- 5. Typical application situations

Intended learning outcomes

The students acquire thorough understanding of advanced methods and concepts in econometrics. They get familiarized with diverse error-in-variables issues and will be capable of handling them appropriately. After the course, students understand the generalized method of moments (GMM) and the instrumental variable (IV) estimator to the extent that they can discuss their pros and cons, apply these to selected questions in quantitative economics and understand scientific papers using these methods. Furthermore, they become acquainted with selected time series issues, such as distributed lag models, non-stationarity, spurious correlation and cointegrated processes, enabling them to conduct a comprehensive time series analysis. In brief, the course enables students to apply the above mentioned methods and concepts to real life questions, assess their appropriateness and address their theoretical and practical benefits and shortcomings.

Courses (type, number of weekly contact hours, language — if other than German)

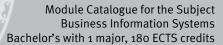
S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Allocation of places

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restric-





ted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Intercultural Management 2					12-IM2-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Industrial Management				Faculty of Business Management and Economics	
ECTS	Metho	od of grading	Only after succ. com	npl. of module(s)	
5 numerical grade					
Duration Module level		Other prerequisites			
Management ECTS Method of grading Only after succ. cor numerical grade			Only after succ. com	npl. of module(s)	

1 semester Contents

This module will provide students with more in-depth insights into selected topics in intercultural management from an economic point of view. Students will prepare a term paper, exploring a topic in more detail.

Intended learning outcomes

undergraduate

The students have gained a deeper understanding of specific issues of intercultural management and will be able to communicate this verbally and in writing.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or b) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or c) term paper (approx. 20 pages)

Allocation of places

Number of places: 10. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation
Business Location India					12-WSI-132-m01
Module	e coord	inator		Module offered by	
holder of the Chair of Business Management and Industrial Management			ement and Industrial	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)	
5	5 numerical grade				
Duration Module level Ot		Other prerequisites			
1 semester undergraduate					

Contents

This module introduces students to the economic development as well as economic policy in India. In addition, the course will discuss the general conditions for business investments and activities in India. To illustrate the topic and provide students with more in-depth insights, the course will also address current economic issues and their backgrounds.

Intended learning outcomes

The students will be able to discuss and evaluate the economic structures of India. They will have the abilities to analyze the development of the South-Asian economy by applying adequate methods and theories. Furthermore, students will gain a good understanding of the Indian culture and its influence on business relationships.

Courses (type, number of weekly contact hours, language — if other than German)

S (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 15 pages) and presentation (approx. 15 minutes), weighted 2:1 or c) presentation (approx. 45 minutes) and term paper (approx. 10 pages), weighted 1:1 or d) term paper (approx. 20 pages)

Allocation of places

Number of places: 30. Should the number of applications exceed the number of available places, places will be allocated in a standardised procedure among all applicants irrespective of their subjects according to the following quotas: Quota 1 (50% of places): total number of ECTS credits already achieved in the respective degree subject; among applicants with the same number of ECTS credits achieved, places will be allocated by lot. Quota 2 (25% of places): number of subject semesters of the respective applicant; among applicants with the same number of subject semesters, places will be allocated by lot. Quota 3 (25% of places): allocation by lot. In this procedure, applicants who already have successfully completed at least one module component of the respective module will be given preferential consideration. Places on all courses of the module component with a restricted number of places will be allocated in the same procedure. A waiting list will be maintained and places re-allocated as they become available.

Additional information

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Workload

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Teaching cycle

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Referred to in LPO I (examination regulations for teaching-degree programmes)

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)





Module	e title				Abbreviation
Genera	ıl Mana	agement 1			12-GM1-132-m01
Module	e coord	linator		Module offered by	
Dean of the Faculty of Business Management and Economics			inagement and Econo-	Faculty of Business Management and Economics	
ECTS	Meth	od of grading	Only after succ. cor	mpl. of module(s)	
5	nume	erical grade			
Duratio	on	Module level	Other prerequisites	}	
1 semester undergraduate					
Contents					
This module serves the purpose of transferring credits from					

- courses taken at other German or non-German universities
- · additional courses offered on a short-term basis
- courses offered by new Chairs that are yet to be included in the FSB (subject-specific provisions)

The holders of the respective Chairs will ensure that the courses are eligible for credit transfer.

Intended learning outcomes

As a result of accrediting multiple kinds of modules, a description of acquired skills cannot be given.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) oral examination (approx. 20 minutes)

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module title					Abbreviation	
Genera	ıl Mana	gement 2			12-GM2-132-m01	
Module	e coord	inator		Module offered by		
Dean o mics	Dean of the Faculty of Business Management an mics			Faculty of Business	Management and Economics	
ECTS	Metho	od of grading	Only after succ. con	npl. of module(s)		
5	(not)	successfully completed				
Duration Module level C		Other prerequisites				
1 semester undergraduate						
Conten	Contents					

This module serves the purpose of transferring credits from

- · courses taken at other German or non-German universities
- additional courses offered on a short-term basis
- courses offered by new Chairs that are yet to be included in the FSB (subject-specific provisions)

The holders of the respective Chairs will ensure that the courses are eligible for credit transfer.

Intended learning outcomes

As a result of accrediting multiple kinds of modules, a description of acquired skills cannot be given.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes) or c) oral examination (approx. 20 minutes)

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	title				Abbreviation			
Genera	l Mana	gement 3			12-GM3-132-m01			
Module	coord	inator		Module offered by				
Dean o mics	f the Fa	aculty of Business Manag	gement and Econo-	Faculty of Business Management and Economics				
ECTS	Meth	od of grading	Only after succ. con	npl. of module(s)				
3	nume	erical grade						
Duration		Module level	Other prerequisites					
1 semester		undergraduate						
Contents								
This module serves the purpose of transferring credits from • courses taken at other German or non-German universities								

- additional courses offered on a short-term basis
- courses offered by new Chairs that are yet to be included in the FSB (subject-specific provisions)

The holders of the respective Chairs will ensure that the courses are eligible for credit transfer.

Intended learning outcomes

As a result of accrediting multiple kinds of modules, a description of acquired skills cannot be given.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes), weighted 2:1 or c) oral examination (approx. 20 minutes)

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

$\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)



Module	e title		Abbreviation					
Genera	ıl Mana	gement 4			12-GM4-132-m01			
Module	e coord	inator		Module offered by				
Dean of the Faculty of Business Management and Economics				Faculty of Business Management and Economics				
ECTS	Meth	thod of grading Only after succ. con		npl. of module(s)				
3	(not)	successfully completed						
Duration		Module level	Other prerequisites					
1 semester		undergraduate						
Contents								

Contents

This module serves the purpose of transferring credits from

- · courses taken at other German or non-German universities
- · additional courses offered on a short-term basis
- courses offered by new Chairs that are yet to be included in the FSB (subject-specific provisions)

The holders of the respective Chairs will ensure that the courses are eligible for credit transfer.

Intended learning outcomes

As a result of accrediting multiple kinds of modules, a description of acquired skills cannot be given.

Courses (type, number of weekly contact hours, language — if other than German)

V + Ü (no information on SWS (weekly contact hours) and course language available)

Method of assessment (type, scope, language — if other than German, examination offered — if not every semester, information on whether module is creditable for bonus)

a) written examination (approx. 60 minutes) or b) term paper (approx. 10 to 15 pages) and presentation (approx. 20 minutes) or c) oral examination (approx. 20 minutes)

Assessment offered: only when announced in the semester in which the courses are offered and in the subsequent semester

Allocation of places

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Additional information

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Workload

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Teaching cycle

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 $\textbf{Referred to in LPO I} \ \ (\text{examination regulations for teaching-degree programmes})$

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Module appears in

Bachelor' degree (1 major) Business Management and Economics (2013)

Bachelor' degree (1 major) Business Information Systems (2014)