### Module title
Brand Management & Market Research

### Abbreviation
12-M-MM-141-m01

### Module coordinator
holder of the Chair of Business Management and Marketing

### Module offered by
Faculty of Business Management and Economics

### ECTS
5

### Method of grading
numerical grade

### Only after succ. compl. of module(s)
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### Duration
1 semester

### Module level
graduate

### Other prerequisites
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### Contents

**Description:**
At the beginning of the 21st century, marketing - until then interpreted as a market-oriented corporate management approach - was further developed to be seen as the entrepreneurial task of creating "shared value" for the organisation on the one hand and - broadly speaking - for society on the other hand. This idea leads to high requirements regarding the strategic sustainable positioning of the brand as well as brand management itself.

**Outline of syllabus:**
1. Brand leadership and brand assessment
2. Brand leadership, identity and relevance according to David Aaker’s approach
3. Brand strategies
4. Consumer behaviour
5. Market research methods and the development of brand strategies
6. Market research methods

**Intended learning outcomes**
Based on the theories of Meffert and Aaker, students will gain a profound understanding for brand leadership, which will be deepened by many practical implications and examples. Provided by cases studies and market research tools, it’s the defined goal of this lecture to convey an in-depth knowledge for consumer behavior and sustainable brand management.

### Courses

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<tr>
<th>Type</th>
<th>Number of weekly contact hours</th>
<th>Language(s)</th>
<th>Exam offered?</th>
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<tbody>
<tr>
<td>V + Ü</td>
<td>No information on SWS</td>
<td>German, English</td>
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**Method of assessment**

- written examination (approx. 60 minutes)
- Language of assessment: German, English

### Allocation of places
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### Additional information
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### Referred to in LPO I
(examination regulations for teaching-degree programmes)

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### Module appears in

- Master's degree (1 major) Business Information Systems (2014)
- Master's degree (1 major) Business Management (2014)
- Master's degree (1 major) Economics (2014)