

Module title		Abbreviation
Digital Marketing II		12-M-DM2-182-mo1
Module coordinator		Module offered by
Holder of the Junior Professorship of Digital Marketing and E-Commerce		Faculty of Business Management and Economics
ECTS	Method of grading	Only after succ. compl. of module(s)
5	numerical grade	--
Duration	Module level	Other prerequisites
1 semester	graduate	--
Contents		
<p>Students are required to put themselves in the following business situation:</p> <p>A large corporation has just recruited you and your team members as the new heads of the marketing department in one of the firm's divisions in order to manage its general and digital marketing activities. Specifically, it is your task to manage the corporation's digital product portfolio, segmentation and positioning as well as its marketing mix strategy over a period of 10 years.</p> <p>Structure of the class:</p> <ul style="list-style-type: none"> • Long-term business simulation game (details see below) that students will play in groups • Lectures and discussion rounds on strategic approaches to succeed over a duration of 10 periods 		
Intended learning outcomes		
<p>Studierende lernen in diesem Kurs, zentrale Konzepte des Online- und Offline-Marketings gezielt und bezogen auf die jeweilige Unternehmenssituation anzuwenden. Der Kurs bildet somit die Brücke zwischen Theorievermittlung und entsprechende Anwendung in der Unternehmenspraxis.</p>		
Courses (type, number of weekly contact hours, language – if other than German)		
<p>V (2) + Ü (2) Module taught in: English</p>		
Method of assessment (type, scope, language – if other than German, examination offered – if not every semester, information on whether module is creditable for bonus)		
<p>a) written examination (approx. 60 to 120 minutes) or b) term paper (15 to 20 pages) Assessment offered: In the semester in which the course is offered Language of assessment: English creditable for bonus</p>		
Allocation of places		
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Additional information		
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Workload		
150 h		
Teaching cycle		
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Referred to in LPO I (examination regulations for teaching-degree programmes)		
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Module appears in		
<p>Master's degree (1 major) Business Information Systems (2016) Master's degree (1 major) Business Management (2015) Master's degree (1 major) International Economic Policy (2015)</p>		

Master's degree (1 major) Management (2018)
Master's degree (1 major) International Economic Policy (2018)
Master's degree (1 major) China Business and Economics (2019)
Master's degree (1 major) China Language and Economy (2019)
Master's degree (1 major) Information Systems (2019)
Master's degree (1 major) China Business and Economics (2021)
Master's degree (1 major) China Language and Economy (2021)
Master's degree (1 major) Economathematics (2021)
Master's degree (1 major) Information Systems (2022)
Master's degree (1 major) International Economic Policy (2022)
Master's degree (1 major) Management (2022)
Master's degree (1 major) Economathematics (2022)