### Module title
Economic Psychology

### Abbreviation
06-PSY-WiPSY-102-m01

### Module coordinator
holder of the Professorship of Industrial and Organisational Psychology

### Module offered by
Institute of Psychology

### ECTS
12

### Method of grading
numerical grade

### Only after succ. compl. of module(s)
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### Duration
2 semester

### Module level
undergraduate

### Other prerequisites
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### Contents
In this module, the students acquire basic knowledge of the principles of experience and behaviour in the economic environment. The lecture comprises the subject areas, theories, methods, application and practice of Industrial and Organisational Psychology. The seminars cover selected, alternating subject areas of this psychological field of application (e.g. personnel selection, leadership, advertising effect).

### Intended learning outcomes
The students acquire professional and practical skills, which are useful for the further course of studies and their future occupation. They gain profound professional knowledge of central results, theories and methods of Industrial and Organisational Psychology and learn to apply this knowledge to practice as well as to the Master’s degree programme. After finishing the first university degree programme (BSc.), the students have already acquired theoretical, empirical and application-oriented competencies, which can be useful in everyday life and in professional life (e.g. personnel selection and management).

### Courses
This module comprises 3 module components. Information on courses will be listed separately for each module component.

- **06-PSY-WiPSY-1-102: V + V** (no information on SWS (weekly contact hours) and course language available)
- **06-PSY-WiPSY-2-102: S** (no information on SWS (weekly contact hours) and course language available)
- **06-PSY-WiPSY-3-102: S** (no information on SWS (weekly contact hours) and course language available)

### Method of assessment
#### Assessment in module component 06-PSY-WiPSY-1-102: Economic Psychology 1
- 6 ECTS, Method of grading: numerical grade
- a) written examination (120 minutes) or b) oral examination (approx. 30 minutes)

#### Assessment in module component 06-PSY-WiPSY-2-102: Economic Psychology 2
- 3 ECTS, Method of grading: (not) successfully completed
- assessment group Seminar: a) presentation (approx. 15 minutes) with written elaboration (approx. 6 pages) or b) presentation (approx. 30 minutes) with written elaboration (approx. 3 pages) or c) written examination (approx. 60 minutes) or d) oral examination (approx. 15 minutes) or e) practical assignment (approx. 60 hours) or f) term paper (approx. 10 pages)

#### Assessment in module component 06-PSY-WiPSY-3-102: Economic Psychology 3
- 3 ECTS, Method of grading: (not) successfully completed
- assessment group Seminar: a) presentation (approx. 15 minutes) with written elaboration (approx. 6 pages) or b) presentation (approx. 30 minutes) with written elaboration (approx. 3 pages) or c) written examination (approx. 60 minutes) or d) oral examination (approx. 15 minutes) or e) practical assignment (approx. 60 hours) or f) term paper (approx. 10 pages)

### Allocation of places
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### Module description

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**Referred to in LPO I** (examination regulations for teaching-degree programmes)

**Module appears in**

Bachelor’ degree (1 major) Psychology (2010)